



# the plumbline

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ◆ JULY/AUGUST 2017

## 2017 Parade of Homes Registration



**Photos from  
the 2017 Golf  
Tournament**

**2017 Scholarship Winners**

**2017 Bowling Tournament Registration**



# YOU WILL FEEL LIKE FAMILY TOO WHEN YOU LET TERRY THOMPSON TAKE YOU HOME.



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*"Terry Thompson makes you feel like family. They have a great reputation in the community and I know I got a great deal!"*



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# 2017 27th ANNUAL GOLF CLASSIC AT QUAIL CREEK GOLF COURSE



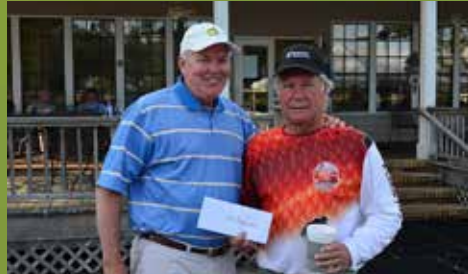
First Place Net Team from Tool Expo



First Place Gross Team from Alarm Engineers



Second Place Team from Coastal Stone Works



Third Place Team from Mobile Gas



Longest Drive - Charles Gay of the Interior/Exterior Team



Closest to the Pin - Cameron Reehl of the Marjam Team



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Sponsor: JBT Power



Sponsor: HBA Builder's Risk Program



Beverage Sponsors: C. Roberds and Hellmich Electric







# AUDIO

INDULGENCE

MAY  
18  
2017



# FERGUSON®

Bath, Kitchen & Lighting Gallery  
June 21, 2017



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**ON THE COVER**  
 Michelle Norton of the Alarm Engineers Team tees off during the 2017 BCHBA Golf Classic at Quail Creek Golf Course

Would you like to sponsor a  
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Meeting sponsorships are  
 available for  
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If you would like to sponsor a meeting please  
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THANK YOU  
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 for installing it!







# 2017 NAHB Legislative Conference

**T**he National Association of Home Builders represents the home builders, remodelers and other housing industry professionals who provide the homes that are central to American family life. Our members are job creators who take on challenges and get things done.

The issues that are important to these professionals are the same issues that are critical to a vibrant, dynamic economy. During NAHB's 2017 Legislative Conference we are asking federal policymakers to move forward on several key issues, including:

## REDUCING REGULATIONS THAT HARM SMALL BUSINESS

Legislators and regulators are increasingly distant from American enterprise. They are unaware of the ways their complex web of regulations affects businesses – especially small businesses – and slows the economy.

As increasingly complex regulations are layered over existing ones, the growing mountain of red tape generates skyrocketing compliance costs that stifle business initiative and harm consumers.

The housing industry provides a good example. On average, nearly 25 percent of the cost of building a typical new single-family home – almost \$85,000 – is attributable to government regulation.

Three key reforms can fix this broken system: 1) restore congressional oversight to rulemaking. 2) ensure rulemaking agencies consider the disproportionate impact rules have on small businesses; and 3) reconsider the rulemaking process.

## REFORMING THE NATION'S HOUSING FINANCE SYSTEM

A healthy housing market is a cornerstone of a strong U.S. economy. But almost 10 years after the Great Recession pushed the economy to the brink of disaster, the nation's housing market remains far below its potential.

The unsettled housing finance system contributes greatly to the problem. Uncertainty in the system stymies investment, slows the housing market and presents downside risks to the broader economy.

While some steps have been taken to address weaknesses in the mortgage market, there has been no meaningful progress in implementing comprehensive reforms to the housing finance system to ensure that housing credit is available and affordable and is delivered through a sound and competitive system.

## PROTECTING TAX INCENTIVES THAT PROMOTE HOMEOWNERSHIP AND AFFORDABLE RENTAL HOUSING

In any effort to overhaul the tax code, Congress must act to protect home owners and renters and to foster economic growth, especially in the areas concerning the Mortgage Interest Deduction, second homes, Low Income Housing tax Credit and Business Interest Deduction (BID) and expensing.

## IMPROVING THE LOW INCOME HOUSING TAX CREDIT

The acute need for affordable rental home options is worsening. More than one in four renters spend over half of their monthly income on rent. We urge Congress to maintain the Low Income Housing Tax Credit (LIHTC), and to improve its effectiveness by co-sponsoring S. 548 or H.R. 1661, the Affordable Housing Credit Improvement Act.

The legislation contains numerous provisions. Among others, it would establish a permanent minimum 4% credit floor for the

acquisition and preservation of existing properties. This would provide more flexibility in financing projects, making more types of properties financially feasible.

## ENABLING A SUPPLY OF SOFTWOOD LUMBER SUFFICIENT TO MEET DEMAND

U.S. domestic production is not sufficient to meet demand. NAHB is working with the Forest Service and the Bureau of Land Management to clear the regulatory hurdles that constrain domestic lumber production.

In 2016, the United States consumed 47.1 billion board feet of softwood lumber while producing 32.8 billion board feet. That's a shortfall of 14.3 billion board feet; production fell 30% short of demand. Annual domestic production has not met demand even once during the last 50 years.

## CREATING A NATIONAL FLOOD INSURANCE PROGRAM THAT IS PREDICTABLE AND AFFORDABLE

Claims after Hurricanes Katrina and Sandy severely taxed the NFIP. In response, Congress took steps that caused premium rates to rise dramatically. As a result, some home owners were unable to sell their houses and move into more resilient, newly constructed homes.

In an effort to reduce taxpayer risk, Congress has discussed increasing access to private flood insurance. NAHB supports competition in the marketplace, but only if it does not negatively affect the affordability and availability of the NFIP. The NFIP must be reauthorized by Sept. 30, 2017.

## PROMOTING SENSIBLE ENERGY CODES.

Building energy codes, which are developed by private organizations with the help of the Department of Energy (DOE) and then adopted by state and local governments, set out minimum energy efficiency requirements for new construction.

Historically, DOE served as a "technical advisor" during the development of energy codes. But in recent years, DOE has increasingly advocated for a prescriptive approach that includes product preferences and expensive new requirements. As a result, the latest energy codes are overly expensive, inflexible and exceedingly burdensome. Home builders have limited flexibility to meet these requirements, even if less expensive products may achieve the same energy use reductions. This means home buyers pay for expensive upgrades for which the return may never be fully realized.





# 28th ANNUAL 2017 PARADE OF HOMES SEPT. 30 & Oct. 1 OCT. 7 & 8

## WHY JOIN THE 2017 PARADE OF HOMES?

### WHAT IS THE PARADE OF HOMES?

This will be the 28th annual Parade of Homes coordinated by the Baldwin County Home Builders Association. It is presented through the efforts of volunteer members and staff.

### PURPOSE OF THE PARADE

- To Market homes entered by builders and remodelers to potential home buyers and
- To promote a positive image of the homebuilding industry and the association. On September 30 - October 1 and October 7-8, we will host the largest open house event in Baldwin County.
- Last year we featured 38 new homes in the Parade.

Builders and Remodelers that enter homes in the Parade agree to have their homes open to the public during both weekends of the Parade.

### BENEFITS OF THE PARADE

Traffic through your home:

- Last year traffic through the Parade was over 4,000 people.
- 98 percent of the builders that participated last year said they got their money's worth and were satisfied with the traffic they received.

### MARKETING AND ADVERTISING

By entering the Parade of Homes your home will be advertised using:

- **NEW - ParadeCraze App for better interaction**
- Parade of Homes Tabloids
- Newspapers
- Radio and live remote
- Television
- Realtor Publications
- Website: [www.bchba.com](http://www.bchba.com) for 10 months
- al.com
- Facebook
- Digital Billboard

In addition, we receive generous editorial coverage from Mobile and Baldwin publications.

### PARADE OF HOMES TABLOIDS

We produce the Parade of Homes Tabloids that feature each home in the Parade in two newspapers. Many Baldwin residents collect our tabloids from year to year. Over 50,000 copies of our tabloids are distributed through home delivery and newsstands in two counties.

### EXCLUSIVE SIGNAGE

Each Parade home receives signage that clearly identifies it as a Parade site. Signage includes: individual site sign with builder's name and phone number, no food/drink signs for inside home, and directional signs to get to your home.

### 2017 PARADE OF HOMES DEADLINES

July 7	Final Entry Deadline
September 6	Parade Home Inspections
September 28	Builders Pick Up Signage
September 28	Tabloids Out to Public
September 30-October 1	Parade of Homes
October 7-8	Parade of Homes

### PARADE OF HOMES HOURS

SATURDAY - 10 AM TO 5 PM  
SUNDAY - 10 AM TO 5 PM

Homes must be open and manned during advertised hours. You may hold your home open additional hours but they **MUST** be open during the advertised hours.

Entry forms at [www.BCHBA.com](http://www.BCHBA.com) or call HBA office at **928-9927** to have forms faxed

**This is an excellent marketing opportunity – Don't let the Parade pass you by!**



# THE FOLLOWING COMPANIES HAVE PLEDGED CONTRIBUTIONS OR DISCOUNTS FOR 2017 PARADE OF HOMES PARTICIPANTS

- Custom Closets by Kenny-Moise
- Mobile Lumber & Millworks
- Coastal Stone & Cabinetry
- Coast Design Kitchen & Bath
- Hydroshield
- Stone Interiors. LLC
- Kay's Prestige Kitchens
- Southern Brass, LLC

**Frosthalm Construction, LLC will build the 2017 Showcase Home**

**If you would still like to contribute to the Parade, please fill out the forms below and return them to the BCHBA office.**

## DISCOUNT PROGRAM PARTICIPATION AGREEMENT

This agreement between \_\_\_\_\_, herein known as the DISCOUNTER, and the Baldwin County Home Builders Association, herein known as the ASSOCIATION, in entering into this \_\_\_\_\_ day of \_\_\_\_\_, 2017. The DISCOUNTER agrees to participate in the DISCOUNT PROGRAM offered in conjunction with the 2017 Parade of Homes scheduled for September 30-October 1 and October 7-8, 2017. The DISCOUNTER further agrees to provide the following discounts in the amounts shown for the products and/or services herein described. It is further agreed that these discounts shall be made available to each builder and only to those builders having a home in the Parade and such discounts are in addition to any other discounts normally given. Discounts will be given only after the builder s has paid the entry fee for the home/s on which the discounts are given.

**The following discounts will be given: PERCENT or DOLLAR AMOUNT** \_\_\_\_\_

**Description/Details** \_\_\_\_\_

**Discounts described above will be given (check one):**

- Upon payment of the invoice
- After the Parade, if the home is finished and open to the public as part of the Parade.
- Upon payment of the invoice but must be returned if the home is not finished and open during the Parade.

**Signed:** \_\_\_\_\_ **Print Name:** \_\_\_\_\_

**Company:** \_\_\_\_\_ **Address:** \_\_\_\_\_

**Phone:** \_\_\_\_\_ **Cell Phone:** \_\_\_\_\_

## SHOWCASE HOME CONTRIBUTIONS

**This section is for contributions or discounts for the showcase home only**

Upon receipt by the BCHBA Office, a Contribution/Discount list will be compiled for the builder of the showcase home and forwarded to them. You will receive recognition.

**Contribution:** \_\_\_\_\_

**Value:** \_\_\_\_\_ **Discount %:** \_\_\_\_\_ **Savings \$:** \_\_\_\_\_

**Signed:** \_\_\_\_\_ **Print Name:** \_\_\_\_\_

**Company:** \_\_\_\_\_ **Address:** \_\_\_\_\_

**Phone:** \_\_\_\_\_ **Cell Phone:** \_\_\_\_\_

**4000 consumers viewed the Showcase Home last year! What better way to make sure your products and/or services are viewed by prospective customers! Don't let the Parade pass you by!**

# Regulatory and Supply-Side Challenges Inhibit More Robust Housing Growth



NAHB  
February 06, 2017

**A**lthough employment and home price levels have returned to or exceeded normal levels of activity, new-home construction during the fourth quarter of 2016 remained tepid in many markets due to regulatory and supply-side constraints, according to the National Association of Home Builders/First American Leading Markets Index (LMI) released today.

The index's nationwide score inched up to .99, meaning that based on current permit, price and employment data, the nationwide average is running at 99 percent of normal economic and housing activity. However, when breaking down the three major components of the index, single-family permits are running at just 52 percent of normal activity, while employment is at 98 percent and home prices are well above normal at 147 percent.

Part of the reason why home prices have jumped in many metro areas is directly related to the paucity of permits, creating an imbalance between supply and demand.

"Though rising, single-family permits continue to lag behind the other components of the LMI," said NAHB Chief Economist Robert Dietz. "This is due to a number of factors, including regulatory hurdles and supply-side headwinds such as persistent shortages of lots and labor in many markets. As we address these challenges, we should see an additional increase in housing production."

"While housing continues to gradually mend, regulatory constraints are preventing builders from meeting demand in many markets," said NAHB Chairman Granger MacDonald, a home builder and developer from Kerrville, Texas. "We expect further improvement in the year ahead as we work with the new Trump administration and Congress to implement regulatory relief that help small businesses and the housing sector."

A recent survey of NAHB members found that their top two concerns this year are the cost and availability of labor and developed lots.

Richard Van Osten, executive vice president of the Builders League of South Jersey, summed up the problem succinctly: "It's been more difficult to find lots to build on."

Despite these challenges, the housing market continues to make gradual gains. The LMI shows that markets in 174 of the approximately 340 metro areas nationwide returned to or exceeded their last normal levels of economic and housing activity in the fourth quarter of 2016. This represents a year-over-year net gain of 60 markets. Moreover, 86 percent of markets have shown an improvement year over year.

"More than 250 markets, or 75 percent of all metro areas nationwide, now stand at or above 90 percent on this quarter's Leading Market Index," said Kurt Pfothauer, vice chairman of First American Title Insurance Company, which co-sponsors the LMI report. "This shows that the overall housing market continues to improve at a moderate pace."

Baton Rouge, La., continues to top the list of major metros on the LMI, with a score of 1.73 — or 73 percent better than its last normal market level. Other major metros leading the group include Austin, Texas; Honolulu; Provo, Utah; and San Jose, Calif. Rounding out the top 10 are Spokane, Wash.; Nashville, Tenn.; Charleston, S.C.; Los Angeles; and Salt Lake City.

Among smaller metros, Odessa, Texas, has an LMI score of 2.10, meaning that it is now at more than double its market strength prior to the recession. Also at the top of that list are Midland, Texas; Ithaca, N.Y.; Walla, Walla, Wash.; and Florence, Ala.

The LMI examines metro areas to identify those that are now approaching and exceeding their previous normal levels of economic and housing activity. Approximately 340 metro areas are scored by taking their average permit, price and employment levels for the past 12 months and dividing each by their annual average over the last period of normal growth. For permits and employment, both the 12-month average and the annual average during the last period of normal growth are also adjusted for the underlying population count. For single-family permits and home prices, 2000-2003 is used as the last normal period, and for employment, 2007 is the base comparison. The three components are then averaged to provide an overall score for each market; a national score is calculated based on national measures of the three metrics. An index value above one indicates that a market has advanced beyond its previous normal level of economic activity.

## Editor's Note:

In calculating the LMI, NAHB utilizes employment data from the Bureau of Labor Statistics, house price appreciation data from Freddie Mac and single-family housing permits from the U.S. Census Bureau. In 2015, the Census Bureau revised the manner in which it obtains monthly counts of MSA single-family permits data. To maintain consistency within the LMI, NAHB excluded certain MSAs and improved comparability with previous years for the remaining areas. The LMI is published quarterly on the fourth working day of the month, unless that day falls on a Friday—in which case, it is released on the following Monday. For historical information and charts, please go to [nahb.org/lmi](http://nahb.org/lmi).



# Congratulations to our 2017 SCHOLARSHIP WINNERS



L-R: Alex Cary - BCHBA President, Scott Schoppert - BCHBA Associate Council Chairman, Andrew Holley, Clay Pitman, Allison Jones, Bryan Roberts, James Minchew, Chris Bumpers - BCHBA Associate Council Treasurer, Alex Holobaugh, and Joe Hocklander - BCHBA Associate Council Secretary

The Baldwin County Home Builders Association awarded \$7,000 in annual scholarships to local students. Since 1997, the BCHBA has awarded scholarships to deserving students pursuing careers in the home building industry. Qualifying students must be enrolled in construction-related studies in a technical school or college. To date, the Association has awarded \$83,600 in scholarships to help students in Baldwin County prepare for careers in the home building industry. The BCHBA's 2017 Scholarship Committee included Scott Schoppert - BCHBA Associate Council Chairman, Joe Hocklander - BCHBA Associate Council Secretary, Chris Bumpers - BCHBA Associate Council Treasurer and Fran Druse - BCHBA Executive Vice President.



## Andrew Holley

Andrew plans to pursue Structural Engineering at Auburn University. "As a structural engineer, I plan to design and construct different structural aspects to a wide variety of homes and buildings everywhere. This career path will fulfill my interests in identifying problems and offering solutions to resolve them. I have learned that one must be hardworking and determined in order to reach any amount of success." The son of Dewayne and Fran Holley of Bay Minette, Andrew is a member of the Mu Alpha Theta Math Honor Society, was awarded The Most Dedicated Senior of the Year and served as class treasurer, freshman through Junior year. He is a dedicated cross-country runner and has worked at Shoe Station and served as a Bay Minette City Pool Lifeguard last summer.



## Alex Holobaugh

Alex attends the Samuel Gunn College of Engineering at Auburn University and plans to study Chemical Engineering. "Chemical engineers play a major role in the design of new construction materials. Chemists are vital to the construction of new paints, polymers and materials designed to withstand more heat or last longer. I plan to work on the research and development side of the construction industry so I can help bring these innovations to the forefront of homebuilding." The son of Tracy and Deborah Holobaugh of Fairhope, Alex is an Eagle Scout, has been active in band at Fairhope High School, is a member of the National Honor Society and earned an AP Scholar Award.



## Allison Jones

Allison will be studying Interior Design at the University of Alabama. "I would like to design interiors that radiate the feeling of comfort and beauty that Baldwin County has provided me throughout the years. I developed a fascination with restoring homes, specifically the interior design aspect. Interior design is a growing field which would allow me to travel and experience new places while still doing what I love." The daughter of Bruce and Billie Lynn Jones of Bay Minette, Allison is a president of Mu Alpha Theta Math Honor Society, Member of the National Honor Society, Model United Nations and Key Club. She is also a volunteer with the Grace Ministries and has worked at Shades Sunglasses and Apparel.

(Continued on page 12)

# 2017 SCHOLARSHIP WINNERS (Continued on page 11)



## James Minchew

James dreams of being an architect and has plans to attend Auburn University. "The architect's role is found near the beginnings of any new structure, and through articulate calculations that vary anywhere from price to strength, he or she creates instructions on how the structure is to be built. The architect's designs span from massive creations such as the Burj Khalifa in Dubai to the humble abodes of newly married couples. The son of James and Sonja Minchew of Bay Minette, James served as class Vice President of North Baldwin Center for Technology, while attending classes there. He has traveled to Guatemala to build houses with a church mission team and has attended Boys State at the University of Alabama. He is currently working at WalMart.



## Clay Pitman

Clay is currently enrolled at Auburn University and is attending classes in Civil Engineering since Fall of 2014. "By choosing this educational path, I could have a part in the construction industry but also concentrate on the dirt work and foundations of buildings and roads. This type of work interests me because it is the base and foundation that provides stability and structure to any road and building." The son of Cliff and Jody Pitman of Fairhope, Alabama, Clay is an active member of Sigma Alpha Epsilon at Auburn University and was a member of the National Honor Society in High School. Clay is an avid outdoorsman and enjoys hunting and fishing and is pursuing his private pilot's license.



## Bryan Roberts

Bryan intends to study Building Science at Auburn University. "The enjoyment I experience from taking a pile of wood and turning them into a useful item is unmatched. Constructing an object that was built correctly the first time and can be enjoyed for many year to come is what I take pride in. I wish to create beautifully designed and constructed structures that will withstand the test of time." The son of Todd and Jill Roberts of Fairhope, Bryan enjoys carpentry, fishing and hunting and was a member of his high school Art and Spanish Clubs. He has worked as an in house carpenter with Pitman Brown Building Company.

## NAHB Officers Hold Productive Talks with HUD Secretary Carson

NAHB  
June 14, 2017

In a broad agenda focusing on regulatory reform and housing affordability, NAHB senior officers today held productive talks with HUD Secretary Ben Carson. Topics covered included:

**The Federal Flood Risk Management Standard.** NAHB believes that HUD's proposed rule to expand its floodplain management oversight should be withdrawn because it fundamentally threatens access to FHA mortgage insurance programs for single-family home buyers and multifamily builders.

**Small Area Fair Market Rents.** HUD has instituted a rule to make Small Area Fair Market Rents based on ZIP codes rather than an entire metropolitan area. Among other things, NAHB urged HUD to rescind most of the rule and reinstate the Fair Market Rent regulations in effect prior to the new rule.

**Affirmatively Furthering Fair Housing.** This HUD rule requires, states, local governments and public housing agencies to conduct a formal fair housing planning process as a condition of receiving certain HUD funds. NAHB urged HUD to revise the rule to address concerns about its potential for inappropriate federal encroachment on local land use decisions and legitimate business practices, such as a landlord's refusal to accept rental subsidies.

HUD Section 3 program. Under Section 3, builders who receive federal HUD funds must offer job training and opportunities to low-income residents in their neighborhoods. Although well-intended, Section 8 has had unintended consequences for some builders, including increased costs, administrative burdens and project delays. We offered to facilitate discussions with builders with Section 3 experience and suggested that HUD partner with HBI, NAHB's workforce development arm, in developing job training resources.

**Davis-Bacon.** Home builders are subject to costly and administratively complex Davis-Bacon wage requirements when they use HUD funding or FHA multifamily mortgage insurance to construct affordable rental housing. NAHB urged HUD to reaffirm existing guidance which calls for application of a single "residential" Davis-Bacon wage determination for low-rise multifamily properties. We also asked Secretary Carson to help us weigh in with the Department of Labor to advocate further Davis-Bacon reforms.

**Mortgage insurance premiums.** Shortly after the inauguration, President Trump reversed an action by the Obama administration to lower the fee for FHA mortgage insurance by one-quarter of one percent. NAHB believes the FHA insurance fund can readily sustain the modest 25 basis point mortgage insurance premium reduction and urged HUD to reinstate the rate cut to help more qualified first-time home buyers to afford home loans.

Those attending the meeting with the HUD secretary included NAHB Chairman Granger MacDonald, First Vice Chairman Randy Noel, Second Vice Chairman Greg Ugalde, Third Vice Chairman Dean Mon, Immediate Past Chairman Ed Brady, Government Affairs Committee Chairman Justin MacDonald and Housing Finance Committee Chairman Greg Peek.



## BUILDERS

**Baker Contracting Co., LLC**  
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dba Brock Construction**  
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Cabinets / Millwork  
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Spanish Fort AL 36527  
(251) 583-1535

**Builders First Source**  
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1500 W. Main St.  
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(850) 432-1421  
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**CHJ Developers, Inc.**  
Joe Hocklander  
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**Coastal Home Restoration**  
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jamieketzenberger@yahoo.com

**Framiso, Inc.**  
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maxto123@yahoo.com

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dba HRC Roofing Contractors**  
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Roofing Contractors  
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Gulf Shores AL 36542  
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harzoinc@gmail.com

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Magnolia Springs AL 36555  
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homeandbuilderwasterecycling@gmail.com

**JTB Construction LLC**  
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Masonry Contractors  
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Daphne AL 36526  
(850) 398-2006  
jtbconstructionllc17@gmail.com

**Marjam Supply of Alabama**  
Emory Jones  
Drywall Suppliers  
7650 Stanton Rd.  
Daphne AL 36526  
(251) 338-7050  
ejones@marjam.com

**Munoz Landscaping & Painting,  
Alexander Lopez Munoz dba**  
Alex Lopez  
Landscaping  
P.O. Box 535  
Bon Secour AL 36511  
(251) 213-3390  
munoz1988landscaping@outlook.com

**Roblero Sanchez Construction, Inc.**  
Lilian Mercado-Sanchez  
Masonry Contractors  
9079 Howells Ferry Rd.  
Semmes AL 36575  
(251) 578-5498

**Welcome Our  
New Members!**

**You are  
invited to  
attend**



**TRULAND  
HOMES™**

**OPEN HOUSE**

**Thursday, July 6, 2017  
5:30 pm**

**29891 Woodrow Lane • Spanish Fort  
Hors d'oeuvres and refreshments  
RSVP to [rsvp@trulandhomes.com](mailto:rsvp@trulandhomes.com)**



# RENEWALS

<b>A &amp; W Lighting</b> Heidi Cross	<b>22</b> Yrs.	<b>Building Applications, LLC</b> Michael Garber	<b>16</b> Yr.	<b>Gulf Coast Carpentry, Sean Sears dba</b> Sean Sears	<b>2</b> Yrs.
<b>A+ Concrete Designs, LLC</b> Aaron Murphy	<b>6</b> Yrs.	<b>C &amp; L Services, LLC</b> Leodegario Vega	<b>1</b> Yr.	<b>H. C. Pitman Building Co.</b> Cliff Pitman	★ <b>26</b> Yrs.
<b>Adams Homes, LLC</b> Elizabeth Poole	<b>20</b> Yrs.	<b>Capstone Bank</b> Ed Hammele	<b>1</b> Yr.	<b>Hallex and Harich, Inc.</b> David Hallex	<b>5</b> Yr.
<b>Alabama Glass Works, Inc.</b> Mark Henderson	<b>23</b> Yrs.	<b>Childress Landscaping</b> Steve Childress	<b>9</b> Yrs.	<b>Hardwoods Unlimited, Inc.</b> Gary Goins	<b>7</b> Yrs.
<b>Alabama Media Group</b> Rich McCord	<b>19</b> Yrs.	<b>Clear Image Glass, LLC</b> Tracy Holobaugh	<b>7</b> Yrs.	<b>Harris Remodeling</b> Dan Harris	<b>9</b> Yrs.
<b>Alarm Engineers, Inc.</b> David Norton	<b>1</b> Yr.	<b>Coastal Insulation</b> Patti Murray	★ <b>39</b> Yrs.	<b>Hellmich Electric, Inc.</b> Gary Hellmich	★ <b>27</b> Yrs.
<b>Alms Pump Service, Inc.</b> Ashley Alms Stewart	<b>9</b> Yrs.	<b>Coastal Painters, Inc.</b> Byron Yoder	<b>24</b> Yrs.	<b>Hudson Home Builders, Michael Hudson dba</b> Michael Hudson	<b>3</b> Yrs.
<b>American Asphalt, Inc.</b> Bob Cahoon	<b>24</b> Yr.	<b>Cooley Construction Co., Inc.</b> Lester Cooley	★ <b>28</b> Yrs.	<b>Insurance Institute for Business and Home Safety</b> Alex Cary	<b>3</b> Yrs.
<b>American Carpets of Gulf Shores</b> Dennis Painter	<b>16</b> Yrs.	<b>Cooley's Construction</b> Stephen Cooley	<b>6</b> Yrs.	<b>Interior Exterior Building Supply</b> Mike Hale	<b>11</b> Yrs.
<b>Baldwin Container Company, LLC</b> Jason Tunnell	<b>12</b> Yrs.	<b>Dearborn Construction, Inc.</b> Danny Dearborn	<b>3</b> Yrs.	<b>Isai Painting &amp; Remodeling</b> Ronald Molina	<b>4</b> Yrs.
<b>Bama Commercial Flooring</b> Russell Lovin	<b>6</b> Yrs.	<b>E M Dunaway General Contractors, Inc.</b> Eddie Dunaway	<b>6</b> Yrs.	<b>J Guzman Masonry, LLC</b> Jacqueline Guzman	<b>3</b> Yrs.
<b>Barnhill Properties</b> Wendell Barnhill	<b>5</b> Yrs.	<b>Eastern Shore Contracting</b> Ryan Johnson	<b>4</b> Yrs.	<b>J M Hill Construction, LLC</b> Joe Hill	<b>1</b> Yr.
<b>Barry Wiseman Contracting, LLC</b> Barry Wiseman	<b>9</b> Yrs.	<b>Easy-Haul, Inc.</b> Austin Tucker	<b>11</b> Yrs.	<b>John Emrich Contracting</b> John Emrich	<b>14</b> Yrs.
<b>Bay Area Home Improvement, LLC</b> Cedric Bennett	<b>13</b> Yrs.	<b>Ed Wade Painting, LLC</b> Ana Wade	<b>4</b> Yrs.	<b>Johnson Water Well Drilling</b> Malcom Johnson	<b>10</b> Yrs.
<b>Bay City Tile &amp; Stone</b> Robin Norris	<b>9</b> Yrs.	<b>EDCO Home Elevators</b> Ed Fogle	<b>7</b> Yrs.	<b>Kevin Oliver</b> Kevin Oliver	<b>2</b> Yrs.
<b>Bay Minette Building Supply, Inc.</b> Natalie Hicks	★ <b>25</b> Yr.	<b>Embrace Home Loans</b> Don Cox	<b>2</b> Yrs.	<b>Larry White Construction, Inc.</b> Larry White	★ <b>28</b> Yrs.
<b>Beebe's Pest &amp; Termite Control, Inc.</b> Aaron Green	<b>1</b> Yrs.	<b>Enterprise Flooring Service, Inc.</b> Robin Yates	<b>15</b> Yrs.	<b>Lee Dumas Painting</b> Lee Dumas	<b>11</b> Yrs.
<b>Bellator Real Estate, LLC</b> Troy Wilson	<b>6</b> Yrs.	<b>Fairhope Cabinetry and Millwork, LLC</b> Matt Crocker	<b>3</b> Yrs.	<b>Lee Hamilton Floor Coverings</b> Lee Hamilton	<b>10</b> Yrs.
<b>Better Business Bureau Serving Central and South Alabama</b> David Smitherman	<b>23</b> Yrs.	<b>Fine Line Design</b> Tammi Wamstad	<b>2</b> Yrs.	<b>Lindsey Landscaping, LLC</b> Andrew Lindsey	<b>1</b> Yrs.
<b>Big Boy Construction, Inc.</b> Jose Robles	<b>1</b> Yr.	<b>First Federal Mortgage</b> H. Kelley Ouzts	<b>15</b> Yrs.	<b>M D Thomas Construction, LLC</b> Mike Thomas	<b>11</b> Yrs.
<b>Bill Purvis Contractor, Inc.</b> William Purvis	★ <b>29</b> Yrs.	<b>G A Campbell Painting</b> Greg Campbell	<b>9</b> Yrs.	<b>McRaney Investments, LLC dba Big Red Container</b> Michael McRaney	<b>3</b> Yr.
<b>Bill Yance Construction</b> William Yance	<b>14</b> Yrs.	<b>Gary Powers Development, Inc.</b> Gary Powers	<b>11</b> Yrs.	<b>Merchant Construction, LLC</b> Robbie Merchant	<b>10</b> Yrs.
<b>Blackmon Insurance &amp; Bonding Agency</b> Jack Lynn Blackmon	★ <b>27</b> Yrs.	<b>General Electrical Maintenance Services, LLC</b> Kenneth Wilkerson	<b>11</b> Yrs.	<b>Meza Brothers, Jose Meza dba</b> Jose Meza	<b>9</b> Yrs.
<b>Bob Evans Homes, LLC</b> Bob Evans	<b>1</b> Yr.	<b>Glosson Heating &amp; AC, Chipper Glosson dba</b> Chipper Glosson	<b>2</b> Yrs.	<b>Mobile Lumber &amp; Millwork/Coast Design Kitchen &amp; Bath</b> Jim Henderson	<b>18</b> Yr.
<b>Bravo, LLC</b> Bennett Stewart	<b>5</b> Yrs.	<b>GMR Enterprises, Inc. dba Reliable Services Unlimited</b> Maria Robinson	<b>2</b> Yrs.	<b>Nero Masonry, Inc.</b> James Nero	★ <b>25</b> Yrs.
<b>Brian T Armstrong Construction, Inc.</b> Brian Armstrong	<b>4</b> Yrs.	<b>Greg Hobbs Painting</b> Greg Hobbs	<b>4</b> Yrs.	<b>Overstreet Trucking</b> Franklin Overstreet	★ <b>28</b> Yrs.
<b>Brownlee Asphalt Paving, Inc.</b> Charles Brownlee	★ <b>27</b> Yrs.	<b>Greg Kennedy, Inc. General Contractor</b> Greg Kennedy	<b>4</b> Yrs.		

★ Congratulations to our long term 25+ year members!



<b>Patchwork Plus</b> Mitchell Doan	<b>12</b> Yrs.	<b>Robert &amp; Michael Turnage Construction</b> Robert Turnage	<b>12</b> Yrs.	<b>Steve Jones Contractor</b> Steve Jones	<b>2</b> Yrs.
<b>Peachtree Investments, LLC</b> Erick Crosby	<b>6</b> Yrs.	<b>Roca Construction, LLC</b> Juan Torres	<b>3</b> Yrs.	<b>Sun Coast Energy</b> James Linton	<b>2</b> Yrs.
<b>Perfection Painting &amp; Cleaning, Inc.</b> Alma Arellano	<b>1</b> Yr.	<b>Rose's Tree Service</b> Thomas Rose	<b>7</b> Yrs.	<b>Superior Contracting Services</b> Tim Tutton	<b>3</b> Yrs.
<b>Phil Harris Construction Inc.</b> Philip Harris	<b>5</b> Yrs.	<b>Ruiz Roofing &amp; Construction</b> Juan Ruiz	<b>3</b> Yrs.	<b>Swift Supply, Inc.</b> Curtis Waite	★ <b>26</b> Yrs.
<b>Phoenix Restoration Services, Inc.</b> Edward Inge	<b>7</b> Yrs.	<b>S R D Electrical Services, LLC</b> Steve Davis	<b>19</b> Yrs.	<b>Taupeka &amp; Co., Inc.</b> Robert Taupeka	<b>20</b> Yrs.
<b>Pitman Insurance Agency</b> Lee Turner	<b>15</b> Yrs.	<b>Sand &amp; Clay, Inc.</b> Fred Corte	<b>23</b> Yrs.	<b>TCB Coastal Banking</b> Paul Davis	<b>2</b> Yrs.
<b>Point Clear Insurance Partners LLC</b> Harper Kranz	<b>4</b> Yrs.	<b>Sasser Electric</b> Steve Sasser	<b>12</b> Yrs.	<b>The Colony at the Grand Realty</b> Margi Ingram	<b>2</b> Yrs.
<b>Prestigious Painting, Inc.</b> William Lowrey	<b>17</b> Yrs.	<b>SLM Lot Clearing</b> Sylvester McCoverly	<b>3</b> Yrs.	<b>Tool Expo Corporation</b> Jimbo Bailey	<b>11</b> Yrs.
<b>Priest Construction, LLC</b> Shannon Priest	<b>13</b> Yrs.	<b>Southeastern Coastal Construction, Inc.</b> Jake Brasher	<b>2</b> Yrs.	<b>Total Package, LLC</b> Michael White	<b>7</b> Yrs.
<b>Purpose Driven Painting, LLC</b> Michael Whitlow	<b>5</b> Yrs.	<b>Southern Kitchen Design</b> Brian Dean	<b>6</b> Yrs.	<b>Walker Drywall</b> Donnie Walker	<b>5</b> Yrs.
<b>Quality Stucco &amp; Plastering, Inc.</b> Jeffery Gray	<b>3</b> Yrs.	<b>Spanish Fort Painting &amp; Construction, LLC</b> Harry Harris	<b>5</b> Yrs.	<b>Walker Maintenance, Inc.</b> Stan Walker	<b>6</b> Yrs.
<b>Richard Smith Custom Homes, LLC</b> Richard Smith	<b>10</b> Yrs.	<b>Star Painting Services</b> Andrea Rosaes	<b>2</b> Yrs.	<b>Wallace Concrete, Inc.</b> Tab Wallace	<b>16</b> Yrs.
<b>Roberson General Contractors, LLC</b> Kenny Roberson	<b>8</b> Yrs.	<b>SteelHead Construction, Inc.</b> Jason Steele	<b>6</b> Yrs.		

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### LIFE MEMBERS

J Lynn Blackmon	262.00
Carolyn Bowen	74.50
Robert Brown	78.50
Chris Bumpers	55.50
Alex Cary	38.50
Don Druse	662.50
Charles Ebert III	822.00
Dan Harrison	167.00
Gary Hellmich	108.00
Mike Henrickson	37.50
Joe Hocklander	217.75
Tracy Holobaugh	96.00
John Hutchinson	32.50
Julie Kenney	88.00
Stillman D. Knight	54.00
Johnny Langenbach	302.50
Chad Lippincott	26.00
Lee Mitchell	115.50
Cliff Pitman	111.00
Chris Price	153.50

Rance Reehl	35.00
Cain Roberds	95.50
George Roberds	547.00
Ray Roberds	71.50
David Stapleton	35.50
George Stuart	131.00
Cathy Taylor	87.50
Thorn Thomas	302.50
Jeff Thompson	42.00
Wayne Trawick	275.50
Lee Turner	219.00
Michael Venezia	42.50
Patrick Waller	32.00
Eddie Youngblood	261.50

### MEMBERS

Jack Lynn Blackmon Jr.	20.50
Bryan Chandler	13.50
Gene Evans	28.00
Chris Farlow	26.00
Mike McElmurry Jr.	23.00
Maclin Smith	19.50

## CANCELED

as of Jun. 16, 2017

Cabinet & Stone Werks, Inc.	Gulf Dreams, Inc.
CertaPro Painters of Mobile & Baldwin Counties	James Hardie Building Products
D & V Painting Solutions Inc.	K C H Design & Construction, LLC
Don Gardner Construction	McMurray Contracting, LLC
Eagle Properties, LLC	Polygon
Faircloth & McAdams Cont., LLC	Strategic Wealth Specialists
Gulf Coast Home Inspections, Inc.	W. Evans Davis
	Wade Distributors

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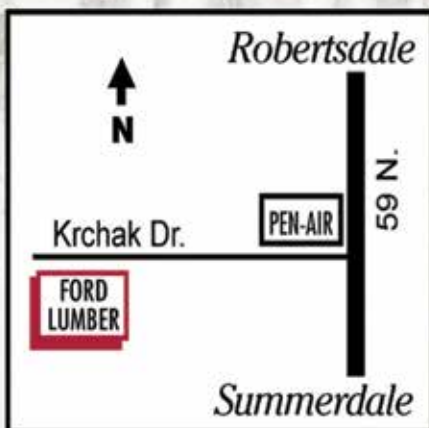
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# UPCOMING EVENTS



**BCHBA**  
Baldwin County Home Builders Association

JULY EVENTS		AUGUST EVENTS	
July 4	Office Closed	Aug. 8	11:00am Board Mtg
July 6	5:30pm Truland Homes Open House	Aug. 8	12:00pm Code Mtg.
No Meetings in the month of July		Aug. 10	12:00pm Associate Council Mtg.
		Aug. 10	5:30pm Bowling Tournament



July 19-22 HBAA Summer Meeting - Hilton Sandestin



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