



the plumbline

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ♦ MAY/JUNE 2017



**Photos from the
2017 Home and
Product Show**

Photos from 2017 Silent Auction & Crawfish

2017 Fishing Tournament Registration

2017 Parade of Homes Registration

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Ty Thompson and family



HOLLIE MACKELLAR FAIRHOPE

"Terry Thompson makes you feel like family. They have a great reputation in the community and I know I got a great deal!"



RICHARD GREENE IRVINGTON

"At Terry Thompson I feel like part of the family. I shopped several dealerships and Terry Thompson beat their price by \$3,000!"



WILLIAM WIMBERLY Mobile

"From the first vehicle I bought 10 years ago until now Terry Thompson has always treated me like family."



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"It's important to me Terry Thompson is a family owned business and gives back to the community. When you walk in the door you feel like family."

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Baldwin County HBA Presents...
30th ANNUAL HOME & PRODUCT SHOWCASE
 Saturday & Sunday, March 4-5, 2017
 Daphne Civic Center



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Home Builders Association
 BUILDERS RISE PROGRAM



Consumers Choice & First Place



Consumers Choice & Thrid Place



Second Place



Fifth Place



Third Place



Fourth Place



Honorable Mention

THANK YOU!

- Judge - Steven Savage, BARC
- Judge - Sandy Folan, Habitat for Humanity
- Judge - Niki Whitaker, Child Advocacy Center
- Baldwin County Representative - Steve McMillan
- Concession - Scott Schoppert of Alabama Roofing

CONGRATULATIONS - BOOTH CONTEST WINNERS!

- Consumers Choice - Fluid Motion Fabrication and Matthews Group, Inc. / Boulder
- 1st Place - Fluid Motion fabrication
- 2nd Place - Ferguson
- 3rd Place - Matthews Group, Inc. / Boulder

- Designs & Border Magic
- 4th Place - Triton Stone
- 5th Place - Coastal Stone & Cabinetry
- Honorable Mention - Audio Indulgence
- Honorable Mention - Pfeffer Floors to Go

2017

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FACEBOOK



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ON THE COVER
 Ribbon cutting at the 2017 Home Show. L-R Stephen Savage, BARC; Sandy Folan, Habitat for Humanity; BCHBA President Alex Cary; Rep. Steve McMillan, Baldwin Co.; Niki Whitaker, Child AdvocacyCenter

GENERAL MEMBERSHIP MEETING

AUDIO INDULGENCE



THURSDAY, MAY 18
5:50PM - 7:30PM

To RSVP, call (251) 550-9797 or email rmassey@homelogic.cc



Silent Auction and Crawfish Boil

Photos from Tuesday, April 5, 2016



Thanks to Beebe's Pest Control for the best crawfish ever!



Thanks to Sherwin Williams for tending the bar!



Thanks to Cliff Pitman for the use of his building



Would you like to sponsor a
CODE LUNCHEON?

Meeting sponsorships are available for
May, August or November

If you would like to sponsor a meeting please call 251-928-9927 or email brett@bchba.com

COMING: FRIDAY, JUNE 23th, 2017



FISHING TOURNAMENT

**Benefitting
CareHouse of
Baldwin County**

**Entry Fee:
\$35.00
Per Angler**

Specks and Reds and Flounders!

Time: Safe Light to 3:00 p.m.



ANGLERS MAY WEIGH-IN:

- 3 - Speckled Trout (14" Tail Length +)
- 3 - Reds (16"-26" Tail Length)
- 3 - Flounder (12" Tail Length +)

**Payout for 1st and 2nd place in each species based on total entries!
Lunker pot available for each species, \$10 cost with 100% payout!**

Captains Meeting, Wednesday, June 21 at Big Daddy's beginning at 5:30 pm. You must have your entry fee paid by June 21 and your entry form completed and turned in to BCHBA no later than 4:30 pm on June 21.

Launch from any location and fish from boat, bank or pier and you must be in sight of the weigh-in station at Big Daddy's on Fish River at 3:00 pm. No Exceptions! You can bring in your catch by water or road.

ONE SHEET MUST BE COMPLETED FOR EACH ANGLER

Angler's Name: _____

Angler's Company Name: _____

Angler's Address: _____

Angler's Cell Phone Number: _____ - _____ Angler's email: _____

Lunker Category: _____

Method of Payment: Cash _____ Check _____ Credit Card: _____

Please Sign Here: _____

Please Print Your Name Here: _____

Please Read: By signing this entry form I hereby agree that I will follow all of the rules and regulations of this tournament and all of the State of Alabama's fishing rules and regulations. I also certify that I will hold harmless any and all of this tournaments sponsors or participants from any liability for any damages or injuries that could occur during this event. This includes Care House and the Baldwin County Home Builder's Association and Big Daddy's Grill and any and all of their personnel involved. I also agree that all decisions made by this tournament weigh master are final.

Make certain you have a valid Alabama Fishing License. Follow Alabama's fishing regulations in reference to allowable quantities kept and size requirements. Any angler bringing any incorrect species, undersized fish or in illegal quantities will be disqualified from the weigh-in.

Brought to you by BCHBA
Visit www.bchba.com for entry forms
 Sponsorship Opportunities Available for \$150!*

*100% of sponsorship dollars goes directly to CareHouse



28th ANNUAL 2017 PARADE OF HOMES SEPT. 30 & Oct. 1 OCT. 7 & 8

WHY JOIN THE 2017 PARADE OF HOMES?

WHAT IS THE PARADE OF HOMES?

This will be the 28th annual Parade of Homes coordinated by the Baldwin County Home Builders Association. It is presented through the efforts of volunteer members and staff.

PURPOSE OF THE PARADE

- To Market homes entered by builders and remodelers to potential home buyers and
- To promote a positive image of the homebuilding industry and the association. On September 30 - October 1 and October 7-8, we will host the largest open house event in Baldwin County.
- Last year we featured 38 new homes in the Parade.

Builders and Remodelers that enter homes in the Parade agree to have their homes open to the public during both weekends of the Parade.

BENEFITS OF THE PARADE

Traffic through your home:

- Last year traffic through the Parade was over 4,000 people.
- 98 percent of the builders that participated last year said they got their money's worth and were satisfied with the traffic they received.

MARKETING AND ADVERTISING

By entering the Parade of Homes your home will be advertised using:

- Online Parade ap
- Parade of Homes Tabloids
- Newspapers
- Radio and live remote
- Television
- Realtor Publications
- Website: www.bchba.com for 10 months
- al.com
- Facebook
- Digital Billboard

In addition, we receive generous editorial coverage from Mobile and Baldwin publications.

PARADE OF HOMES TABLOIDS

We produce the Parade of Homes Tabloids that feature each home in the Parade in two newspapers. Many Baldwin residents collect our tabloids from year to year. Over 50,000 copies of our tabloids are distributed through home delivery and newsstands in two counties.

EXCLUSIVE SIGNAGE

Each Parade home receives signage that clearly identifies it as a Parade site. Signage includes: individual site sign with builder's name and phone number, no food/drink signs for inside home, and directional signs to get to your home.

2017 PARADE OF HOMES DEADLINES

July 7	Final Entry Deadline
September 6	Parade Home Inspections
September 28	Builders Pick Up Signage
September 28	Tabloids Out to Public
September 30-October 1	Parade of Homes
October 7-8	Parade of Homes

PARADE OF HOMES HOURS

SATURDAY - 10 AM TO 5 PM
SUNDAY - 10 AM TO 5 PM

Homes must be open and manned during advertised hours. You may hold your home open additional hours but they MUST be open during the advertised hours.

Entry forms at www.BCHBA.com or call HBA office at **928-9927** to have forms faxed

This is an excellent marketing opportunity – Don't let the Parade pass you by!



Wednesday, May 3, 2017 • Noon
 at the Community Room at Bryant Bank in Daphne
 1801 US Hwy. 98 • Daphne

LUNCHEON

for Parade of Homes Builders, Showcase Home
 Builder and Associates Offering Discounts

**Frostholt Construction, LLC will build
 the 2017 Showcase Home**

PLEASE COMPLETE THIS FORM & BRING TO LUNCHEON TO OFFER DISCOUNTS TO PARADE BUILDERS
 (Reservations: Mandatory by Monday, May 1, 2017 - One representative per company)

DISCOUNT PROGRAM PARTICIPATION AGREEMENT

This agreement between _____, herein known as the DISCOUNTER, and the Baldwin County Home Builders Association, herein known as the ASSOCIATION, in entering into this _____ day of _____, 2017. The DISCOUNTER agrees to participate in the DISCOUNT PROGRAM offered in conjunction with the 2017 Parade of Homes scheduled for September 30–October 1 and October 7–8, 2017. The DISCOUNTER further agrees to provide the following discounts in the amounts shown for the products and/or services herein described. It is further agreed that these discounts shall be made available to each builder and only to those builders having a home in the Parade and such discounts are in addition to any other discounts normally given. Discounts will be given only after the builder has paid the entry fee for the home/s on which the discounts are given.

The following discounts will be given: PERCENT or DOLLAR AMOUNT _____

Description/Details _____

Discounts described above will be given (check one):

- Upon payment of the invoice
- After the Parade, if the home is finished and open to the public as part of the Parade.
- Upon payment of the invoice but must be returned if the home is not finished and open during the Parade.

Signed: _____ Print Name: _____

Company: _____ Address: _____

Phone: _____ Cell Phone: _____

SHOWCASE HOME CONTRIBUTIONS

This section is for contributions or discounts for the showcase home only

Upon receipt by the BCHBA Office, a Contribution/Discount list will be compiled for the builder of the showcase home and forwarded to them. You will receive recognition.

Contribution: _____

Value: _____ Discount %: _____ Savings \$: _____

Signed: _____ Print Name: _____

Company: _____ Address: _____

Phone: _____ Cell Phone: _____

4000 consumers viewed the Showcase Home last year! What better way to make sure your products and/or services are viewed by prospective customers! Don't let the Parade pass you by!

Homebuilders Could Be Losers in Early Test of Trump Trade Policy

U.S. poised to impose hefty tariffs on Canadian lumber imports

by Joe Light,
Bloomberg Politics

A long-simmering trade dispute between the U.S. and Canada over lumber is heating up, increasing the cost of building houses and causing American businesses to hunt for supplies in other countries.

A detente between the normally friendly neighbors expired in October, and a new agreement isn't on the horizon. That's contributed to a more than 20 percent surge in wood prices since the U.S. election and has the U.S. poised to impose tariffs that may send prices even higher.

Since the early 1980s, the U.S. has argued with Canada over how much softwood lumber the country's suppliers can sell in the U.S. and at what price. The two nations have negotiated temporary agreements in previous years over softwood, which comes from trees that have cones, like pine or spruce, and is preferred by builders for constructing home frames.

But hammering out a new deal has been slow-going for the Trump administration, which still doesn't have its chief trade negotiator in place.

"There's a tremendous amount of frustration because of this," said Jerry Carter, a custom home builder and remodeler in Dallas. "It's similar

to the impact if you go to buy gas one day and decide not to buy it when it was three dollars, and then you go back first thing in the morning and it's four dollars. Except you're buying \$10,000 worth of gas."

After the latest deal lapsed, a group including U.S. timber companies petitioned an independent government agency and the U.S. Commerce Department for duties on lumber imports from Canada, saying the country unfairly subsidizes its own industry, costing profits and jobs. Those taxes, the first of which is expected to be announced by the end of April, could total more than 30 percent.

While beneficial for U.S. lumber suppliers, tariffs could lead to even higher costs for companies that buy wood, such as builders and mattress makers, which use it in box springs.

President Donald Trump has been highly critical of existing trade deals and has called for the renegotiation of the North American Free Trade Agreement, which could ultimately include the wood dispute. Trump picked Robert Lighthizer to be the next U.S. Trade Representative in January, and his nomination is pending before the Senate.

Lighthizer said at his confirmation hearing last month that he views the lumber dispute as the top trade issue between the U.S. and Canada. Oregon Democratic Senator Ron Wyden told Lighthizer the fight is the "longest-running battle since the Trojan War."

The \$4.7 billion in softwood lumber that Canada sent to the U.S. in 2015 made up less than 2 percent of its exports to the U.S., but the wood trade has an outsize impact in timber producing regions of both countries.

Most of the softwood in Canada is owned by provincial governments, which set prices to cut trees on their land, while it's generally harvested from private property in the U.S. The fees charged by Canadian governments are below market rates, creating an unfair advantage, U.S. producers say. Canada disputes that.

Higher Profits

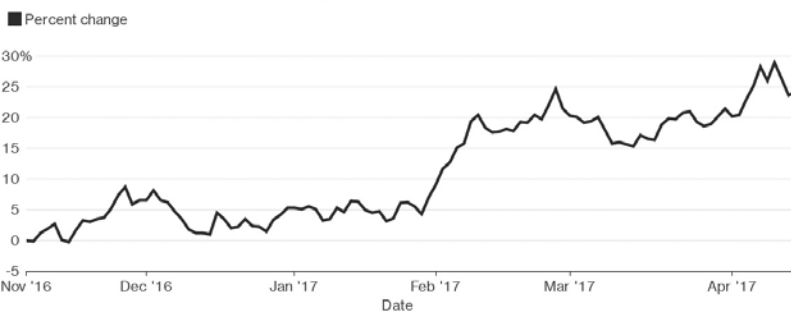
U.S. import penalties could increase the market price for wood even more, boosting profits for producers. Builders may suffer unless they can pass the higher prices along to consumers.

Then there are the mattress companies.

Canadian softwood is their lumber of choice for box springs because they claim colder climates produce a finer grain, which reduces warping and squeaks. The manufacturers are concerned the dispute will result in less lumber flowing into the U.S. and want the lower-grade Canadian wood they use exempted from any tariffs or restrictions.

Lumber Surges

The price of softwood lumber, the kind used in most homebuilding, has soared since Trump's election win amid a simmering trade dispute between the U.S. and Canada



Source: Chicago Mercantile Exchange

Bloomberg

"The last thing you want is a customer returning a product because the wife says every time her husband turns over the box spring squeaks," said Ryan Trainer, president of the International Sleep Products Association, a trade group for the mattress industry that has lobbied for the exemption.

Some large builders can lock in lumber prices for months, but eventually both large and small builders will either pass the higher prices to buyers or earn less money.

Carter, the Dallas homebuilder, recently passed on the higher prices to a buyer. For a 3,300-square-foot home he's constructing for a young couple, he'd estimated late last year the lumber would cost \$27,000. Last week, when he went to lock in the price, the quote came in \$4,500 higher.

Two Pills

"I just placed the order for it. I had to take a second glycerin pill to get my heart working right after the price increase," Carter said.

The National Association of Home Builders, a trade lobby, says the lumber price increase since the election has added about \$3,000 to the \$225,323 cost of building an average, single-family home, not including land.

How Not to Lose the Trades You Have

NAHB • April 10, 2017

Finding skilled tradesmen has become increasingly difficult. So the last thing a builder wants to do is anything that might damage relations with the trades they currently do business with.

"Consistent, detailed communication is key," says Scott Paige, vice president of operations for Mattamy Homes' U.S. Group. "Our trades manage their workflow based on the communication we have with them, and at the end of the day if we aren't communicating with them on the [same] level of how we communicate with our internal employees, we're doing [those trades] a huge disservice."

To find areas where it could improve, Mattamy Homes recently created a trades council within each of its seven divisions across the U.S. Each of the councils has as many as seven members representing the various trades whom Mattamy works with on a regular basis.

The councils hold monthly meetings to discuss their various projects — what's going well and what, if anything, Mattamy should improve. Council presidents then share that feedback with their Mattamy representative each quarter.

"We know there's always room for improvement, and there's no better way to find out how than to ask our trades directly," Paige says. "Sure, we already know about many of the things they tell us, but it shows the trades that we're listening and want to continually improve. We'll follow up with them later on to tell them about the changes we're making, and we think that goes a long way."

"The point is simply to make sure that we use this situation to develop long-term policies that provide for a consistent and fairly priced supply of lumber," said Jerry Howard, the chief executive officer of the NAHB.

U.S. lumber producers don't see it that way. They say Canadians have undercut them and forced the closing of American mills.

"The cost of lumber in an average home is negligible," said Zoltan van Heyningen, executive director of the U.S. Lumber Coalition, who points out lumber prices are still below the level of several years ago. "I don't understand what they're doing."

His group joined with U.S. timber growers, owners and workers to form a group dubbed the Committee Overseeing Action for Lumber International Trade Investigations or Negotiations, or Coalition, to advocate for duties against Canadian wood.

Fearing further supply disruptions, the homebuilders' association has searched for lumber in other countries.

Chile looked like one promising source and the homebuilders sent a delegation there in September to meet with producers. But weeks of fires this year ravaged Chile's forests, making it unlikely the country will be a large supplier anytime soon.

Strong two-way communication is just one of the key areas to focus on. Paige also notes a few others to help strengthen ties with trades:

1. Pay them on time, every time. That one should be obvious. If, for example, you are continually delayed in adjusting purchase orders when changes occur, the time it takes to re-issue a corrected purchase order is costing both parties money. Over time, those little things can add up to real dollars.
2. Understand your trades' work capacity. They need to know as early as possible which jobs and how many will be coming up. And you need to know realistically what can be accomplished within a specified time frame. Together, you are creating a mini business plan because each of you depends upon the other to succeed.
3. Above all, focus on job readiness. Consistently having the jobsite prepped and the materials ready in advance will give your trades the confidence to send their best crews. Having the site ready allows them to do their job more efficiently, and helps to ensure the project — and the others that are currently or soon to be underway — stay on schedule.

Members can visit nahb.org/biztools to access a wide variety of tips, articles and presentations from industry professionals that can help builders keep their business running more efficiently.



How the Silica Rule Impacts Your Bottom Line

NAHB
April 7, 2017

Nothing underscores the value of NAHB membership quite like cash savings. NAHB economists recently tallied it up and confirmed just how much our members are saving this year.

The combined effect of NAHB's legislative victories and program initiatives from the past year amount to an average savings of nearly \$6,000 per builder for each housing start in 2017.

One prime example of a victory that's positively impacting builders' bottom lines is the delay of OSHA's proposed rule regarding the release of silica on job sites. Our experts determined the delay amounts to an estimated savings of \$1,500 per builder, per start.

Go to nahb.org/savings for more about the financial impact of the delayed silica rule. Additional examples of the value of NAHB membership will also be highlighted throughout the coming months



OSHA Further Delays Silica Rule Enforcement

NAHB
April 7, 2017

The U.S. Department of Labor's Occupational Safety and Health Administration (OSHA) yesterday announced it will further delay the enforcement of the crystalline silica standard that applies to the construction industry.

Originally scheduled to begin June 23, enforcement is now set to begin Sept. 23, 2017.

OSHA stated in a press release that the delayed implementation is "due to the unique nature of the requirements in the construction standard" and that it would be conducting "additional outreach and provide educational materials and guidance for employers."

However, the rule will continue to be challenged by NAHB and its fellow members of the Construction Industry Safety Coalition (CISC). Soon after learning of the additional delay, the CISC released this statement:

"The Construction Industry Safety Coalition is pleased that OSHA has recognized the need to develop guidance material for the construction industry before enforcing the silica rule, and we remain committed to working with the agency to create a feasible standard that promotes safe and healthy jobsites.

"While the CISC appreciates the 90-day delay in enforcement, the CISC remains concerned about the overall feasibility of the standard in construction and has requested that the agency delay enforcement for a year."

For additional information on the new rule, contact Rob Matuga at 202-266-8507.

General MEMBERSHIP MEETING

FERGUSON[®]

Bath, Kitchen & Lighting Gallery

THURSDAY, JUNE 22, 2017 5:30 P.M.

25271 Friendship Rd, Daphne, AL 36526

(251) 621-2147

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juliec@theplotshop.com

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**Welcome Our
New Members!**

RENEWALS

24/7 All Services, LLC Haim Mishali	10 Yrs.	D. E. Wilson Tile & Flooring David Wilson	3 Yrs.	Johnson's Siding Emily Johnson	6 Yrs.
Acme Brick Tile & Stone Lyons Bousson	17 Yrs.	Dennis Randall Construction Dennis Randall	8 Yrs.	Joiner Construction, J W Joiner dba Jesse Joiner	3 Yrs.
Act Fast Bathtub and Fiberglass Reid Robbins dba Reid Robbins	6 Yrs.	Donnelly Design Painting Dennis Donnelly	3 Yrs.	Jones Design & Construction, Inc. Skip Jones	1 Yr.
Affordable Paint and Power Wash Kenny Cowart	14 Yrs.	E B Masonry, LLC Erik Bengtson	12 Yrs.	Jubilee Contracting dba Jubilee Plumbing Aaron Hanberg	2 Yrs.
Aiken Design and Construction, Inc. Tom Aiken	9 Yrs.	Efficient Framers Tonya Smith	3 Yrs.	Knockout Pest & Termite, LLC Sonny Adkison	8 Yrs.
Alabama Container Co., LLC Richard Waltman	11 Yrs.	Ellis Inspection Services, Inc. James Ellis	3 Yrs.	KW's Painting, LLC David Wilson	10 Yrs.
B & M Septic Tank Service, LLC Mickey Mustin	5 Yrs.	Eric Craig Homes, Inc. Eric Craig	3 Yrs.	L. A. Stone & Tile Loren Allread	3 Yrs.
Bart Jones Construction Bart Jones	1 Yr.	Eric Lazzari Construction, LLC Eric Lazzari	12 Yrs.	La Fuerza Rita Smith	3 Yrs.
Bell Stained Glass dba Religious Images William Bell	16 Yrs.	F & H General Contracting Michael Freidlander	2 Yrs.	LaConsay Air & Heating, LLC Andre LaConsay	15 Yrs.
Benedict Paint & Wallcovering, Inc. LaVonne Benedict	7 Yrs.	Friday Construction Co., Inc. Mike Commiskey	5 Yrs.	Lassiter & Sons Construction Ray Lassiter	★ 28 Yrs.
Blue Water Lumber, LLC Robert DeNeefe	8 Yrs.	Frostholm Construction, LLC Jeff Frostholm	4 Yrs.	Legend Timber Construction & Remodeling Ron Zundel	3 Yrs.
Bonded Builders Warranty Group Steve Roth	12 Yrs.	Fusion Soto Construction, LLC Jaime Soto	2 Yrs.	Luxury Living Builders, Inc. Joel Grimsley	14 Yrs.
Brad Stephens Construction Company, Inc. Brad Stephens	11 Yrs.	G. M. Stuart, Inc. George Stuart	★ 28 Yrs.	Marine Exhaust Systems of AL, Inc. Barbara Williams	★ 29 Yrs.
BRT Flooring, Inc. Michele Tuberville	17 Yrs.	Green Electric Rick Green	15 Yrs.	Mathes of Alabama Electrical Supply Co. Don Scroggins	★ 36 Yrs.
Bush Home Builders, LLC Johnny Bush	18 Yrs.	Green Services, Kevin Green dba Kevin Green	5 Yr.	McCarron Insurance Group Joseph McCarron	21 Yrs.
C. H. Builders, Inc. dba Custom Builders Mike Earley	23 Yr.	Greg Hobbs Painting Greg Hobbs	4 Yrs.	McClusky Custom Cabinets Mike McClusky	21 Yrs.
Castle Homebuilders, Inc. Sonny Dobbins	2 Yrs.	Gulf Shores Insurance Agency Kathy Shiver	2 Yrs.	McElmurry Homes, Inc. Mike McElmurry	17 Yrs.
Cheryl's Designs, Inc. Cheryl Macedon Cook	14 Yrs.	Hadley Construction Specialties, Inc. Donald Hadley	12 Yrs.	McKenzie Plumbing, LLC Barry McKenzie	9 Yrs.
Chris Francis Tree Care Chris Francis	11 Yrs.	Hancock Bank Chip Stone	3 Yrs.	Mike Henriksen Construction, LLC Mike Henriksen	8 Yrs.
City of Daphne Building Department	★ 28 Yrs.	Hill's Contracting, LLC Donald Hill	5 Yrs.	Mike McCurley & Assoc., Inc. Mike McCurley	23 Yrs.
Climatemp Heating & Cooling Randy Englebert	12 Yrs.	Holtzclaw Construction Rob Holtzclaw	3 Yrs.	Natro Refinishing, Inc. Archie Elkins	3 Yr.
Coastline Services, LLC David Morace	4 Yrs.	Hwy 27 Dirt, Inc. Floyd Childress	2 Yrs.	Nu Image Builders, LLC Stephen Dominy	10 Yrs.
Cooper Construction, Inc. Shane Cooper	6 Yrs.	Jeff Miller Cable Jeff Miller	3 Yrs.	Pen Air Federal Credit Union Phillip White	2 Yrs.
Crimson Contracting, Travis Krumm Sr. dba Travis Krumm	5 Yrs.	Jim Smith Custom Builders, LLC Jim Smith	6 Yrs.	Pickering Building and Renovations, LLC Jimmy Pickering	5 Yr.
Custom Shutter Company, LLC Edward Terry	4 Yrs.	Joe Coreno Painting Joe Coreno	10 Yrs.	Platt Builders, Inc. Mickey Platt	4 Yrs.
		John Eckenstaler Builders, Inc. John Eckenstaler	4 Yrs.	Polysurveying and Engineering Matt Orrell	5 Yrs.

★ Congratulations to our long term 25+ year members!

Prestige Development, Inc. Ray Roberds	★ 26 Yrs.	Skipper Insurance David Skipper	16 Yrs.	Tonsmeire Construction Corporation Elizabeth Tonsmeire	3 Yrs.
Progressive Electric Design, LLC Jason Duncan	11 Yrs.	SMG Builders, Inc. Steve Sisley	9 Yrs.	Truland Homes, LLC Tom Stokes	6 Yrs.
Read Roofing and Contracting Alan Read	12 Yrs.	SouthPoint Bank Regina Hanberg	8 Yrs.	Trustmark National Bank Susan Bankester	2 Yrs.
Riviera Furniture/Riviera Patio Life Style Troy Barrett	1 Yr.	Spivey Concrete, Wyman Spivey dba Wyman Spivey	6 Yrs.	United Bank Bryan Chandler	7 Yrs.
Robert Huber Construction Robert Huber	2 Yrs.	Street's Exquisite Plants & Aquatic Gardens Kristie Street	11 Yrs.	Vail Construction, LLC Ricky Vail	14 Yrs.
Roberts Brothers Amber Brown	1 Yr.	Stump Construction Eric Stump	13 Yrs.	Volovecky's Masonry, L.L.C. Johnnie Volovecky	14 Yrs.
Roca Construction, LLC Juan Torres	3 Yrs.	Superior Contracting Services Tim Tutton	3 Yrs.	Waller Builders, LLC Patrick Waller	5 Yrs.
S & H Contracting, LLC Richard Henderson	★ 26 Yrs.	Tada, Sandi Freil dba Sandi Freil	4 Yrs.	Wayne's Environmental Services, Inc. Brian Birdsong	11 Yrs.
S A Luckie, Builder, LLC Andy Luckie	24 Yrs.	Taylor Painting, LLC Cathy Taylor	3 Yrs.	Williamson Air Conditioning Cornelia Williamson	12 Yrs.
S Rolin Hammer Joint Venture George Hammer	3 Yrs.	The Drapery Makery Mona Pace	3 Yrs.	Zehentner, Inc. Dan Zehentner	21 Yrs.
Seal Tight Foam Insulation Jeff Nobles	1 Yr.	The Insurance Center a Division of Morris Ins Agency Suzi Lee	★ 25 Yrs.		
Sherwin Williams Chris Bumpers	17 Yrs.	The Landscape Company, LLC Jonathan Lindsey	11 Yrs.		
Shipman Contracting & Electrical Services Allen Shipman	8 Yrs.				

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LIFE MEMBERS

J Lynn Blackmon	258.00
Carolyn Bowen	73.50
Robert Brown	73.50
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Alex Cary	36.00
Don Druse	661.50
Charles Ebert III	809.00
Dan Harrison	164.50
Gary Hellmich	106.00
Mike Henrickson	33.50
Joe Hocklander	215.25
Tracy Holobaugh	94.00
John Hutchinson	30.00
Julie Kenney	88.00
Stillman D. Knight	53.50
Johnny Langenbach	300.50
Chad Lippincott	25.00
Lee Mitchell	109.50
Cliff Pitman	110.00
Chris Price	148.50

Rance Reehl	35.00
Cain Roberds	90.00
George Roberds	543.50
Ray Roberds	70.00
David Stapleton	34.50
George Stuart	130.50
Cathy Taylor	87.50
Thorn Thomas	300.00
Jeff Thompson	38.50
Wayne Trawick	274.00
Lee Turner	192.50
Michael Venezia	40.50
Patrick Waller	31.00
Eddie Youngblood	257.00

MEMBERS

Jack Lynn Blackmon Jr.	19.50
Bryan Chandler	13.50
Gene Evans	23.00
Chris Farlow	19.50
Mike McElmurry Jr.	22.00
Maclin Smith	18.00

CANCELED

as of Apr. 16, 2017

2-10 Home Buyers Warranty	LAK at Romar LLC
A+ Concrete Designs, LLC	M & M Painting
BancorpSouth	Perfection Painting & Cleaning Inc.
Bay Village Stone Inc	Prestigious Flooring and Design LLC
Big Boy Construction Inc.	Ruiz Roofing & Construction
C Scriba Painting	Seale Quality Construction & Renovation Inc.
Coastal HR Inc	SLM Lot Clearing
Cooley's Construction	Southcoast Metal & Waterproofing LLC
Day's Home Improvement	Spanish Fort Land Development LLC
First Class Construction Services Inc.	Star Painting Services
Granger Construction Company LLC	Walker Drywall
iHeartMedia	Wallace Concrete Inc.
Island Fabrication LLC	Watson Painting
J M Hill Construction LLC	
John Bishop Jr.	
KC South - Pella Windows & Doors	

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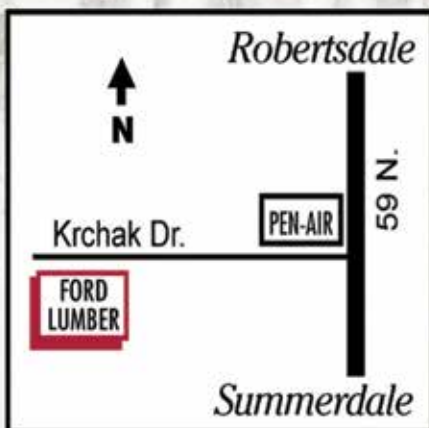
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UPCOMING EVENTS



BCHBA

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MAY EVENTS

May 5	11:00am	Golf Tournament
May 9	11:00am	Board Mtg.
May 9	12:00pm	Code Meeting
May 11	12:00pm	Associate Council Mtg.
May 18	5:30pm	Membership Meeting - Audio Indulgence

JUNE EVENTS CONT.

Jun. 8	12:00pm	Associate Council Mtg
Jun. 13	12:00pm	Board Mtg.
Jun. 22	12:00pm	Membership Meeting - Ferguson
Jun. 23		Fishing Tournament



June 14-18 Mid Year Meeting and Legislative Visits



May 11 HBAA Foundation Golf Tournament - Greenville



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