

the **plumblyne**

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ♦ NOVEMBER/DECEMBER 2016



**2017 BCHBA
Marketing
Guide**

**2016 Parade of
Homes Street Party
at Greenbrier at
Firethorne**

**HBA Builders Risk
Insurance Program**

YOU WILL FEEL LIKE FAMILY TOO WHEN YOU LET TERRY THOMPSON TAKE YOU HOME.



Ty Thompson and family



HOLLIE MACKELLAR FAIRHOPE

"Terry Thompson makes you feel like family. They have a great reputation in the community and I know I got a great deal!"



RICHARD GREENE IRVINGTON

"At Terry Thompson I feel like part of the family. I shopped several dealerships and Terry Thompson beat their price by \$3,000!"



WILLIAM WIMBERLY Mobile

"From the first vehicle I bought 10 years ago until now Terry Thompson has always treated me like family."



MARY BETH GREENE FAIRHOPE

"It's important to me Terry Thompson is a family owned business and gives back to the community. When you walk in the door you feel like family."



1402 Highway 98
Daphne

TERRY THOMPSON
CHEVROLET
Takes You Home 



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Whatever your job,
we help you to get it done!

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We offer a complete line of Wacker Neuson construction equipment that exceeds the industry standards for performance and durability. You can count on us to help you get your next job done quickly and economically. Call or stop by today for the tough jobsite equipment you need.



**WACKER
NEUSON**



**1204 US Hwy 98
Daphne, AL
251-626-7317**

2017 SLATE

THE FOLLOWING PROPOSED SLATE OF OFFICERS AND DIRECTORS FOR 2017 WILL BE VOTED ON DURING OUR THURSDAY, DECEMBER 1ST ANNUAL MEETING

ALEX CARY - President
GENE EVANS - 1st Vice President
CHRIS FARLOW - 2nd VP/Treasurer
DAVID BROWN - Secretary

SENIOR LIFE DIRECTORS
George Roberds
Stillman Knight
Don Druse

LOCAL DIRECTORS
Eddie Youngblood
Barbara Fretwell
Chris Bumpers
Bo Nichols
Michael Thomas
Eric Craig
Jim Smith
Jeff Frostholm
Mike Henriksen
Jason Stadley

STATE DIRECTORS
Cain Roberds
Robert Brown
Chris Farlow
Alex Cary
Gene Evans
Joe Hocklander

NATIONAL DIRECTORS
Cliff Pitman, Life
Robert Brown
Patrick Waller
Lee Mitchell
Chris Farlow
Gene Evans, Alt

ASSOCIATE COUNCIL CHAIR
Scott Schoppert

Street Party

THURSDAY, SEPTEMBER 29TH
GREENBRIER at FIRETHORNE



2016

Board of Directors and Officers

Chris Farlow	President
Alex Cary	1st Vice President
Gene Evans	2nd Vice President
Chris Price	Treasurer
Michael Venezia	Secretary
Mike Henriksen	Immediate Past Pres.

Local Directors

David Brown	Sands Stimpson
Chris Bumpers	Michael Thomas
Eric Craig	Eddie Youngblood
Jim Smith	

State Directors

Robert Brown	Joe Hocklander
Alex Cary	Chris Price
Gene Evans	Mike Henriksen, Alt.
Chris Farlow	

National Directors

Robert Brown	Lee Mitchell	Cain Roberds, Alt.
	Cliff Pitman	Patrick Waller

Senior Life Directors

Don Druse	Stillman Knight	George Roberds
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Associate Council Chairman

Barbara Fretwell

Executive Vice President

Fran H. Druse

Accounting

Marsha P. Jordan

Communications/Publications

Brett Foster

Printing Provided By

Duplicators Printing
697 Highway 98
Daphne, AL 36526
251.626.4004

Like Us On
FACEBOOK



Baldwin County Home Builders Association

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Fairhope, AL 36532
251.928.9927 • Fax: 251.928.9929
www.bchba.com

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ON THE COVER
The Parade of Homes ribbon cutting: Kevin Boone, Fairhope City Councilman; Dan Beasley and Tom Stokes of Truland Homes; Chris Farlow, BCHBA President

Under His Wings receives donations from the Parade of Homes Showcase Home

Check presented to Under His Wings, representing the donations received at the Showcase Home, featured in the recent BCHBA Parade of Homes and built by Truland Homes. Each year a local charity is chosen by the Baldwin County Home Builders Association as the recipient of the donations made by the public when viewing the Showcase home.



L-R - Tom Stokes, President of Truland Homes, Angie Michal, Executive Director, Under His Wings, Chris Farlow, BCHBA President

Spray Polyurethane Foams

Lunch & Learn

December 7, 2016 | 12.30pm - 3.30pm
Registration Begins at Noon



SPONSORED BY:

 **BASF**
We create chemistry

Featured Presenter:

Kelly Frauenkron,
LEED BD+C

National Account Manager -
Spray Foam Insulation,
BASF

We'll Cover

- What Is Spray Foam
- Comparisons
- Code Compliance
- Use Limitations
- Application Overview
- Installation Guidelines
- Features and Benefits
- Sprayfoam & Termites
- Q & A Session

-Lunch Provided-

RSVP by Nov. 30

CONTACT:
Graham Green

Graham@SmartHomeAmerica.org
1-855-742-7233

WHERE?

Bryant Bank
Community Room
1801 U.S. Highway 98
Daphne, AL 36526

COME BY AND GET YOUR TOOL FROM THE TOOL TREE

The BCHBA will again offer the opportunity to share the Christmas Spirit with a child through CARE House, Inc.. The BCHBA will provide the TOOL TREE at the office with a child's name and wish list. You have the option of selecting a tool from the tree, purchasing a \$25 food gift certificate, or making a donation. Please stop by the office to make your selection. Then, return your unwrapped

gifts to the BCHBA office on or before December 4th. The gifts will be given to a Care House representative to be dispersed to the children. The mission of CARE House is to provide resources and services to child victims of sexual and severe physical abuse, their supportive family members and the community, while empowering all toward child abuse prevention.



**GIVE A CHILD FROM
THE CARE HOUSE A
SPECIAL CHRISTMAS**

CARE House, Inc. PLAN NOW! YOU CAN HELP MAKE A DIFFERENCE!



2016 CHRISTMAS OPEN HOUSE

JOIN US

Thursday, December 1, 2016

**Celebrate the Holiday Season
5:30 pm - 7:30 pm**

**Awards and Installation of Officers
6:30 pm**



Stone Creek Lodge

425 Boulder Creek Ave., Fairhope, Alabama

Hosted by BCHBA and the BCHBA Associate Council



Baldwin County HBA Presents...

**30th ANNUAL
HOME & PRODUCT
SHOWCASE**

Saturday & Sunday, March 4 & 5, 2017

Daphne Civic Center

CAN YOU AFFORD TO MISS THIS SHOW?

Don't miss this opportunity to expose yourself to a captive audience – people that pay to see your products and services. This quality building industry trade show targets people that are building, remodeling, or looking for ideas and sources to help them maximize their home investment. In other words, serious customers.

GET MORE RETURN FOR YOUR ADVERTISING DOLLAR!

Home Shows generate consumer interest, qualified leads and sales. The buyer comes to you to see, touch, learn, compare and BUY your product or services from a professional that can help them see their ideas to completion. Reserve your space today – we want to help you sell!

Stimulate YOUR Economy—Show and Sell with us!

There may be other home shows, but there is only ONE Builders Home and Product Showcase, hosted by the voice of the building industry – the Baldwin County Home Builders Association. com

FOR ADDITIONAL INFO, CALL 251-928-9927 OR VISIT OUR WEBSITE: WWW.BCHBA.COM

2017 Marketing Guide

Your membership in the Baldwin County Home Builders Association affords you the opportunity to market your business to over 700 other businesses in the building industry, as well as to the public. We have listed the many marketing opportunities and encourage you to select the ones that best promote your product or service. Then, decide which level of investment fits you and your business.

Look over the calendar of events and select the ones you want to participate in and build your own Sponsorship package. We offer three levels of Sponsorship discounts:

Foundation Level

\$10,000 (or more) – 1 full year of sponsorship or event participation of your choice.

Receive a 15% discount on the total amount

Anchor Level

\$7,500 – same as above, receive a 10% discount on the total amount.

Beam Level

\$5,000 – same as above, receive a 5% discount on the total amount

BCHBA Annual Calendar for 2017 (tentative)

March 4-5	Home & Product Showcase at the Daphne Civic Center
March 30	Silent Auction, Scholarship fund raiser (Associate Council event)
April 22 - 23	Spring Tour of Homes
May 5	Annual Golf Classic at Quail Creek
August 10	Bowling Tournament (Associate Council event)
Sept. 30/ Oct. 1, 7-8	Annual Parade of Homes & Street Party hosted by Showcase Home
November 2	Sporting Clay Shoot
December 7	Christmas Open House hosted by BCHBA and Associate Council

Plan ahead! Many of our popular events are reserved quickly. Once you make your decision, or if you need assistance, contact the BCHBA office at 251-928-9927.

The best way to utilize your BCHBA membership is to be active! By participating in meetings, events,

advertising and sponsorship opportunities, you will get the most out of your membership. Your company can only benefit if other members (and the public) know about you.

The Home & Product Show, Spring Tour of Homes, Golf Classic, and Sporting Clay Shoot have multiple levels of sponsorship opportunities to choose from.

Monthly Business after Hours meetings

Come and mix and mingle with fellow members! These meetings are hosted by members at their place of business and are usually held on the third Tuesday or Thursday of the month. These are excellent networking opportunities and free for members to attend. Contact Fran or Brett to schedule.

Quarterly Code Luncheons (\$250)

Information sharing meetings for Builders, Remodelers and Code Officials. Held at HBA office and you provide lunch. You are given time to make a short presentation with handouts.

The Plumline Advertising

The bi-monthly newsletter is mailed out to more than 600 members.

Color: Full page – **\$400.00**
Back 3/4 – **\$400.00**
1/2 page – **\$200.00**

Black & White: Full page – **\$200.00**
1/2 page – **\$125.00**
1/4 page – **\$75.00**

Business Card Size – **\$50.00**



Membership Directory

The yearly complete list of members with contact and business information.

Color: Full page
Back & Inside covers – **\$500**
Tab Page – **\$350**

Black & White: Full page – **\$275**
1/2 page – **\$175**
1/3 page – **\$150**



Spring Tour of Homes

Investment – \$1,200

Company name & logo on ALL print & digital advertising; the BCHBA website, Facebook, and *The Plumline*.





Home & Product Show

Major Sponsor – \$2,000

- 10 x 10 Booth
- Listed with Company Name/Logo in all media promotions
- Banner Ad with your website link on the BCHBA website
- Listed as a Major Sponsor on all event signage
- Full page ad in *The Plumblin* news magazine
- Display in Exhibitors Lounge
- 50 extra Show Admission Passes

Supporting Sponsor – \$1,000

- Listed as a Sponsor on event media promotion
- Banner Ad on BCHBA website
- Listed as a Sponsor on all event signage
- 1/2 page ad in *The Plumblin* newsletter
- Display Business Cards in Exhibitors Lounge
- 10 extra Show Admission Passes

Official Show Guide Sponsor – \$750

- Approximately 1500 Show Guides distributed to attendees
- Company logo on the front page of the Show Guide
- 1/2 page ad in the Show Guide
- Recognized in *The Plumblin* newsletter
- Recognized on the BCHBA website and Facebook page

Lanyard / Name Badge Sponsor – \$500

- Your company's name and logo on lanyards worn by exhibitors
- Your company's name and logo on the back of exhibitor badges
- Recognized in *The Plumblin* newsletter
- Recognized on the BCHBA website and Facebook page

Exhibitor Hospitality Sponsor – \$500

- Exhibitor Lounge and Set up Coffee & Donut Special
- Signage at setup
- Display and literature in lounge
- Recognition in *The Plumblin* and Facebook page

Parade of Homes

Platinum Sponsor Investment – \$5,000

- Company's name and logo will be placed in all television and radio spots.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for a period of twelve (12) full months.
- Name and logo will be placed in BCHBA's monthly newsletter, *The Plumblin*, for a period of twelve (12) months. Our newsletter is mailed to over 600+ company members.
- Company will be recognized at the Street Party on Thursday, September 29th.
- Company will have the opportunity to place literature and business cards in appropriate areas at the Showcase Home.
- A FREE link from BCHBA's website to your company's website for one (1) year

Gold Sponsor Investment – \$2,500

- Company's name and logo will be included in all placed in BCHBA's monthly newsletter, *The Plumblin*, for a period of twelve (12) months. Our newsletter is mailed to over 600+ company members.
- Company will be recognized at the Street Party on Thursday, September 29th.
- Company will receive a business card size ad in *The Plumblin* for 4 issues.
- A FREE link from BCHBA's website to your company's website for six (6) months.
- Company will have the opportunity to place literature and business cards in the Showcase Home

Silver Sponsor Investment – \$1,000

- Your Company's name will be included in all print advertising.
- Your company's name and logo will be included in *The Plumblin* newsletter as a sponsor.
- Your company's name and logo will be included on the special BCHBA Parade of Homes website.
- Your company will be recognized at the Parade Street Party on Thursday, September 29th.
- Your company will receive a business card size ads in two (2) issues of *The Plumblin*.

Sporting Clay Shoot

Platinum sponsor – \$1,500

- Name on banner, website, newsletter recognition, 2 teams, carts

Corporate sponsor – \$795

- Includes name on banner, 1 team and cart, station sign

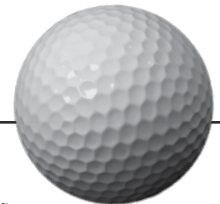
Food sponsor – \$300

Beverage sponsor – \$250

Prizes sponsor – \$150

Station sponsor sign OR Score Card sponsor – \$100

- Your company's logo on score card



Golf Classic

Title Sponsor – \$2,500

- Four players
- Company item in ditty bag
- Company name in newsletter & website
- Company name on banner displayed at tournament

Corporate Sponsor – \$750

- Four Players
- Name on signage

Beverage Cart – \$300

- Company name or sign on cart

Hospitality Tent – \$350

- Company reps with giveaways on the tee

Awards Sponsor – \$250

- Company name on signage at event
- Company giveaways

Dinner Sponsor – \$500

- Company name on signage at event
- Company giveaways

Practice Range Balls – \$200

- Sign on practice range

Tee Sponsor – \$125

- Company sign on tee

BUILDERS

Daniels Construction

David Daniels
Remodelers
10416 Hilltop Dr.
Foley AL 36535
(251) 747-6843
lildave64@yahoo.com

H & H Construction of the Gulf Coast, LLC

Bo Simms
Remodelers
146 Old Mill Rd.
Fairhope AL 36532
(251) 525-3179
bsimms@hhcoonline.com

Impact Divisions, LLC

Brad Dunn
Commercial Builder
108 Sweetwater Lane
Fairhope AL 36532
(904) 599-5485
brad@impactdivisions.com

Ray Building Co.

Steve Ray
Remodelers
13 Office Park Circle Ste 17 A
Birmingham AL 35223
(205) 868-6800
steve@raybuildingcompany.com

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Framing Subcontractors
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Robertsdale AL 36567
(850) 696-3370

Arrow Head Const.

Jim Seeley
Painting Contractor
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Elberta AL 36530
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Clark Construction Services, LLC

Bobby Clark
Insulation Contractors
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Fairhope AL 36533
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rchomes65@gmail.com

Coastal Design Group, LLC

Robby Miller
Fortified Evaluation Services
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Daphne AL 36526
(251) 923-8292
coastal.designs@yahoo.com

Damage Assessment Division, LLC

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Roofing Contractors
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Foley AL 36535
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jerryfinney@gmail.com

DC Home Medic

David Carlton
Painting Contractor
122 Havenwood Circle
Daphne AL 36526
(251) 895-9008
dc.home.medic@gmail.com

Extreme Green Building Products

Peter Gaillard
Building Materials / Lumber
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Mobile AL 36652
(251) 405-4717
peter@extremegreenbp.com

J B T Power

Mike Wojtaszek
Equipment Rental / Sales
1204 US Hwy. 98
Daphne AL 36526
(251) 626-7317
mikew@jbtpower.com

J Home Services, LLC

Justin Caron
Painting Contractor
8742 Ash Ct.
Spanish Fort AL 36527
(251) 533-6246
jcaronfamily@aol.com

JDK AL, LLC

Mark Webre
Drywall Contractors
127 Club Drive
Fairhope AL 36532
(225) 413-6645
mark@jdkconstruction.com

Johnson Builders, LLC

Andy Johnson
Carpentry Contractors
42100 Duck Lane
Bay Minette AL 36507
(251) 751-3332
johnsonbuilds@gmail.com

Lemon Mohler Insurance Agency

Mark Stejskal
Insurance Company / Agency
217 Simon St.
Fairhope AL 36532
(251) 929-0864
marks@lemonmohler.com

SLP General Construction, Inc.

Jose Ibarra
Framing Subcontractors
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Elberta AL 36530
(251) 747-6393
saidibarra85@gmail.com

Southeastern Exterminating, Inc.

Mark Greenlee
Pest Control/ Termite Control
25378 Profit Dr.
Daphne AL 36526
(251) 621-1750
mgreenlee@southeasternsolutions.com

Southern Brass, LLC

Lisa Denham
Door Hardware
330 Park Ave. S
Mobile AL 36695
(251) 776-4338
lisadenham@yahoo.com

Triton Blasting Services

Rob Bartsut
Restoration
P.O. Box 2381
Fairhope AL 36533
(251) 424-4881
tritonblasting@gmail.com

Urgent Air

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Air Conditioning / Heating Contractor
24008 County Rd. 65
Robertsdale AL 36567
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urgentair@gmail.com

William T. Harris dba Harris Services

William Harris
Carpentry Contractors
16815 Underwood Rd.
Foley AL 36535
(251) 550-3528
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AFFILIATES

Hancock Bank

Jeanine Fowler
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Gulf Shores AL 36542
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jeanine.fowler@hancockwhitney.com

**Welcome Our
New Members!**

*It's good business to do
business with members!*

**Remember to add these new
members to your directory.**

3D Installation, Daniel W. Davis dba Wesley Davis	2 Yrs.	Custom Crafted Counters, LLC Bob Garcia	3 Yrs.	KWL Construction, Inc. Ken Lewis	13 Yrs.
ABC Supply Wayne Wilson	1 Yr.	Cutting Edge Construction Brian Edgerly	3 Yrs.	L & A Painting & Cleaning Service Alicia Martinez	1 Yr.
Advanced Metal Systems of Alabama, LLC Johnny Carden	18 Yrs.	D & D Cement Finishers Marvin Dickinson	5 Yrs.	L & B Electric, Inc. Levon Brown	20 Yrs.
Baldwin County Fence Company Terri Shaver	5 Yrs.	D & D Quality Services Curtis Duncan	4 Yrs.	Lopez Concrete Zenaido Ventura	10 Yrs.
Baldwin Heating & Air Conditioning ★	31 Yrs.	Dallas Drilling Corp. Mark Carpenter	2 Yrs.	Marquee Custom Homebuilders, LLC Gene Evans	8 Yrs.
Bass Homes, Inc. William Bass	24 Yrs.	Dauphin Containers, LLC Nolan McLean	1 Yr.	Mike Kerr Construction, LLC Michael Kerr	14 Yrs.
Bay Flooring & Design, Inc. Maclin Smith	22 Yrs.	Eddie Youngblood Builders, Inc. ★	31 Yrs.	MJ Builders, LLC Matt Hays	1 Yr.
Bay Mortgage Corp. McNeill Robinson	10 Yrs.	Foster Contracting Chad Foster	13 Yrs.	Mobile Appliance Co., Inc. Dawn Bowers	4 Yrs.
Bay Shore Glass, LLC John Patterson	4 Yrs.	George Hinote Plumbing George Hinote	8 Yrs.	Mobile Gas Joe Hocklander	16 Yrs.
Beede's Construction & Maintenance Daniel Beede	2 Yrs.	Gulf Coast HVAC, LLC Sayner Akridge	10 Yrs.	Mobile Lumber & Millwork/ Coast Design Kitchen & Bath Barbara Fretwell	1 Yr.
Blackard Roofing, Inc. Danny Blackard	17 Yrs.	Hadley Termite & Pest Control, Inc. Celeste Champion	14 Yrs.	Mobile Lumber & Millwork/ Coast Design Kitchen & Bath Jessica Henderson	1 Yr.
Boeschen Heating & Cooling, LLC Dyke Boeschen	15 Yrs.	Hoffren Landscape & Maintenance Ted Hoffren	10 Yrs.	Mobile Lumber & Millwork/ Coast Design Kitchen & Bath Chris Odom	1 Yr.
Bowen Contracting, Inc Wesley Bowen	11 Yrs.	Home Logic, LLC dba Audio Indulgence Dwayne Clanton	7 Yrs.	New Era Construction, Inc. Jon Stricklin	4 Yrs.
Bravo, LLC Bennett Stewart	4 Yrs.	Hurtado Construction Guillermo Hurtado-Flores	5 Yrs.	New York Life Insurance Company Paul Hamilton	4 Yrs.
Bricks & Blocks to Lay, Inc. Louis Nero	12 Yrs.	J & J Flooring James Cuevas dba James Cuevas	2 Yrs.	Oscar Remodel Oscar Mondragon	2 Yrs.
Bricks Are Us Michael Holler	13 Yrs.	J A Roofing, LLC Jose Atzin	2 Yrs.	Pfeffer Floor Covering, Inc. dba Pfeffer Floors To Go Arlene Pfeffer	20 Yrs.
Bryan Wood Flooring, Inc. Chris Bryan	21 Yrs.	John Swafford Painting, Inc. John Swafford	13 Yrs.	Phillip Vlahos Homes Phillip Vlahos	5 Yrs.
Capital Building Products, LLC Richard Thompson	5 Yrs.	KARD, Inc. dba Roberts Air Conditioning Kevin Freeman	24 Yrs.	Pitman Brown Robert Brown	8 Yrs.
Centennial Bank MaryAlice Neyhart	16 Yrs.	Ken Edwards Construction Ken Edwards	4 Yrs.	Poston Siding Terry Poston	2 Yrs.
Childress Sitework, Inc. Emery Childress	16 Yrs.	Kendrick Electric, Inc. ★	27 Yrs.	Quality Stucco & Plastering, Inc. Jeffery Gray	2 Yrs.
Craig Sinclair Builder, Inc. Craig Sinclair	20 Yrs.				

★ **Congratulations to our long term 25+ year members!**

R. S. Kelley Construction Robert Kelley	12 Yrs.	Rylap, LLC Ed Agostinelli	3 Yrs.	Sudduth Flooring, LLC Jeremy Sudduth	2 Yrs.
Randy Goins Randy Goins	3 Yrs.	Safety Plus, Inc. Don Druse	4 Yrs.	Trawick Builders, Inc. Wayne Trawick	★ 26 Yrs.
Reed Construction Company, LLC Myles Reed	17 Yrs.	Seelhorst Services Clem Seelhorst	1 Yr.	W & W Flooring and Design Jacob Welch	13 Yrs.
Reed Real Estate & Construction Frank Reed	23 Yrs.	Self Design, LLC Mark Powell	1 Yr.	West Ready Mix, Inc. Alan Wade	8 Yrs.
Riley-Stuart Supply Co. Ramsey Stuart	★ 25 Yrs.	Site Solutions, LLC Sean Klarman	3 Yrs.	Whitney Cadwell Electric Whitney Cadwell	22 Yrs.
Robinson Electric, LLC Tommy Robinson	13 Yrs.	Spring Hill Lighting Rita Mulroy	2 Yrs.	Wright's Masonry Carlos Wright	7 Yrs.
Rountree Construction, LLC Gary Rountree	15 Yrs.	Streamline Environmental, LLC Jacob Cunningham	5 Yrs.		

Thank You
for your continued support!

★ **Congratulations to our long term 25+ year members!**

SPIKE CLUB



LIFE MEMBERS

J Lynn Blackmon	257.50	George Roberds	542.50
Carolyn Bowen	73.50	Ray Roberds	69.00
Robert Brown	72.00	David Stapleton	33.00
Chris Bumpers	52.50	George Stuart	129.50
Alex Cary	36.00	Cathy Taylor	87.50
Don Druse	661.00	Thorn Thomas	299.00
Charles Ebert III	806.50	Jeff Thompson	38.50
Dan Harrison	164.00	Wayne Trawick	274.00
Gary Hellmich	105.00	Lee Turner	190.00
Joe Hocklander	214.25	Michael Venezia	40.50
Tracy Holobaugh	94.00	Patrick Waller	30.50
John Hutchinson	30.00	Eddie Youngblood	253.50
Julie Kenney	88.00		
Stillman D. Knight	53.50		
Johnny Langenbach	300.00		
Lee Mitchell	109.50		
Cliff Pitman	109.50		
Chris Price	147.00		
Rance Reehl	35.00		
Cain Roberds	89.00		

MEMBERS

Jack Lynn Blackmon Jr.	16.00
Bryan Chandler	13.50
Gene Evans	22.50
Chris Farlow	16.50
Mike Henrickson	30.00
Chad Lippincott	24.50
Mike McElmurry Jr.	21.00
Maclin Smith	17.00

CANCELED

as of Oct. 16, 2016

Baldwin Rental Properties LLC	HD Supply
Coastal Maintenance & Const.	M P Construction
Colony Homes, LLC	Parker Painting
D & D Cement Finishers	Paulus National Closing
Embrace Home Loans Inc.	Services, Inc. (PNCS, Inc)
Fluid Motion Solutions LLC	R. Coast Construction LLC
Fowler Custom Homes Inc.	Supreme Lending
Gulf Coast Flooring & Design	

MEMBERS ARE OUR FOUNDATION

IF YOU DO BUSINESS WITH ANY CANCELED MEMBERS, PLEASE ASK THEM TO REJOIN!

WE WANT THEM BACK!

INSURANCE CORNER

HBA Builders Risk Insurance Program

By Helmut Mundt CIC

The Residential Builder today must make many decisions as to what insurance coverage's are necessary for their business operation. Most common are General Liability, Property, Workers Compensation, and Builders Risk. Additional coverage's to consider are Business Auto, Umbrella, Professional Liability, Contractors Pollution, and many other possibilities based on their operation. It is advisable for a Builder to seek out an Insurance Agent that deals with and is familiar with Contractors and the construction industry. Most important is for the Builder to review and understand their policies and the coverage they have. Review with your agent and your attorney to understand the risks you are exposed to.

Today we would like to address a common misconception that has to deal with Builders Risk Insurance coverage. Builders Risk coverage is that property coverage you need while you are building that new home for a pre-sold client, or building as a new spec home for sale. Things happen- hurricanes, storms, lightning, vandalism, theft, plainly things that can cause financial loss to you and your business. Your bank or lender will require it, and they will want to be named on your policy. Builders Risk is

what in the insurance industry is referred to as Inland Marine coverage. There are many moving parts in the coverage offered based on the insurance carrier that is providing coverage. Not all policies are created equal. Premium is calculated on a specified rate times the insured value of construction and time.

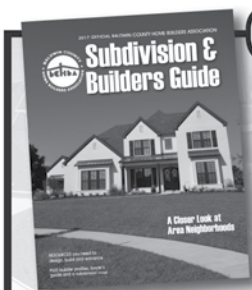
A general Liability policy provides no property coverage, sometimes confusing is in the limits it shows "Property Liability or Fire Legal Liability", this is for property coverage to premises rented to you. Easy rule of thumb to remember is Liability insurance always involves other party claims against you because of your action or lack of action.

Insurance is a Risk management tool, it does not remove the risk, it only helps to make you whole after the loss, and hopefully will help to keep you in business.

WWW.HBABUILDERSRISK.COM

Home Builders Association

BUILDERS RISK PROGRAM



OFFICIAL BALDWIN COUNTY HOME BUILDERS ASSOCIATION

Subdivision & Builders Guide

Connecting YOU with potential home buyers! **2017**

- The only publication in Baldwin County focused on subdivisions, new home construction, home buying information and the latest trends in products and services for homeowners.
- 5,000 copies distributed at the BCHBA's Spring Tour of Homes in April and on the BCHBA website (www.bchba.com).
- Copies of the Official Subdivision & Builders Guide will be distributed at all Baldwin County Chambers of Commerce, welcome centers, area builders, The Association of Realtors, real estate offices and agents in Baldwin County as well as mortgage loan offices and as requested by mail while quantities last.

Deadline is Thursday, March 31, 2017

All ad copy must be in-house by this date for inclusion!

LAGNIAPPE Call 251-450-4466
SOMETHING EXTRA FOR MOBILE Or Email shall@lagniappemobile.com

Full Page Bleed
8.75"x11.25"
Image Area
7.5"x10"

Half Page
7.5"x5"

Quarter Page
3.625"x5"

Ad Size	BCHBA Member	Non-Member
Back Page	\$1,650	\$2,170
Pg. 2, 3, 5 Inside Back	\$1,300	\$1,820
Double Truck	\$1,650	\$2,170
Full Page	\$995	\$1,515
Half Page	\$650	\$1,170
Quarter Page	\$490	\$870
Builder Profiles	\$250	\$450

Profiles are 1/2 Page Horizontal format only, contain biographical info on builders only (homes, subdivisions or price points not allowed in profiles) One profile per builder per issue.

Glossy, full-color magazine! • Advertised subdivisions featured on map!

SAFETY 6 Construction Course

The AHBSIF's Loss Control Department developed a course to serve the safety education needs of HBAA members.

Safety 6 is based on the OSHA Construction 10-hour Course, but is conducted in one day instead of two required for the 10-hour Course.

Safety 6 covers the common residential and light commercial jobsite hazards and offers practical injury prevention measures, including resources for developing an effective safety & health program plus information on products that can make jobsites safer and more productive.



Don't wait until tragedy strikes!

Safety 6 provides instruction on how to respond to an OSHA inspection. OSHA is pursuing more citations under the *multi-employer rule*, which can hold the builder accountable for the safety violations of subcontractors under certain circumstances. Builders and contractors can learn how to protect themselves from costly OSHA penalties and injury lawsuits by attending this course.

Attendees will receive a manual on the course topics, a CD with numerous safety resources and a course completion wallet card. The cost for Fund members is \$35 per person and covers course materials, lunch and snacks. HBAA members not participating in the Fund may attend for \$50 per person. Please complete and mail the registration form with payment to reserve your place. For questions or late registrations, call 1-800-745-3863.

SAFETY 6 Construction Course

Schedule for 2016 (All times are 8:30 a.m. until 4:30 p.m. CST)

Huntsville

November 29, 2016

Huntsville-Madison Co. BA
2804 Bob Wallace Avenue
Huntsville

Birmingham

November 3, 2016

AGC Alabama
5000 Grantswood Road
Ironton

Mobile-Baldwin County

December 7, 2016

Five Rivers Delta Resource Center, Blakely Hall
30945 Five Rivers Blvd.
Spanish Fort

Montgomery

December 13, 2016

HBA of Alabama
7515 Halcyon Summit Drive
Montgomery

Safety 6 Construction Course **REGISTRATION FORM**

Indicate the location where you plan to attend:

Huntsville Mobile Birmingham Montgomery

Company _____

Contact Person _____ Number attending _____

Phone _____ e-mail Address _____

Enclose payment to Alabama Home Builders SIF. Indicate "**Safety 6 Course**" on the check.
Mail to: Sherry Johnson • AHBSIF • P. O. Box 241306 • Montgomery, AL 36124-1306.

Photos from
GENERAL MEMBERSHIP MEETING



Held on October 20, 2016



Christopher Odom

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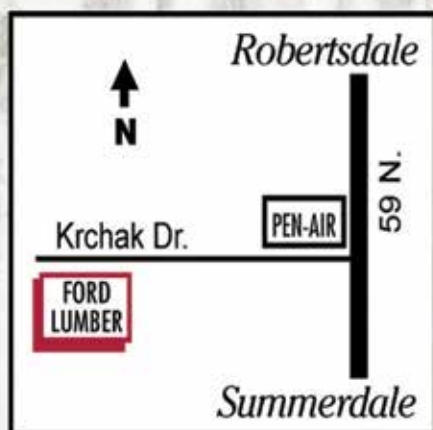
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UPCOMING EVENTS



BCHBA

Baldwin County Home Builders Association

NOVEMBER EVENTS

- | | | |
|----------------|----------------|---|
| Nov. 3 | 11:30am | Sporting Clay Shoot |
| Nov. 8 | 11:00am | Board Mtg. |
| | 12:00pm | Code Mtg. (builders & code officials must RSVP) |
| Nov. 10 | 12:00pm | Associate Council Mtg. |

DECEMBER EVENTS

- | | | |
|---------------|----------------|----------------------|
| Dec. 1 | 5:30pm | Christmas Open House |
| Dec. 7 | 12:30pm | Lunch & Learn |

Associate Council Meetings and Board Meetings are not held in the month of December

Office Closed

- | | |
|-------------------------|--------------|
| Nov. 23-25 | Thanksgiving |
| Dec. 24 - Jan. 1 | Christmas |



BALDWIN COUNTY HOME BUILDERS ASSN.

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