



the plumbline

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ◆ MARCH/APRIL 2016



The 2016 Home & Product Showcase

**VOTED
BEST**

**OF BALDWIN COUNTY
NOW 3 YEARS
RUNNING!!**



Ty Thompson
General Manager

Building a Better Baldwin County is an obligation
we take very seriously.

Being voted best new and used car dealership three
years running in Baldwin County is an honor.

THANK YOU!

1402 Highway 98
Daphne

**TERRY
THOMPSON**
CHEVROLET
Takes You Home

1-800-287-9309
251-626-0631



shopterry.com

FIND NEW ROADS™

Home Builders are the framework of growth in Baldwin County.



We appreciate you.

Home builders work hard to provide Baldwin County with beautiful, safe and affordable homes and fuel economic growth in our communities.

At BCSS, we want to show you our appreciation with our annual Builder Appreciation Program.

Find details at BaldwinCountySewer.com/Builder-Resource. Also visit this site for helpful resources & our latest updates, including news on a recent grinder pump brand change.



251.971.3022

www.baldwincountysewer.com

Baldwin County HBA Presents...
29th ANNUAL HOME & PRODUCT SHOWCASE
 Saturday & Sunday, February 13-14, 2016
 Daphne Civic Center



THANK YOU TO OUR SPONSORS



THANK YOU TO OUR PREVIEW SPONSORS



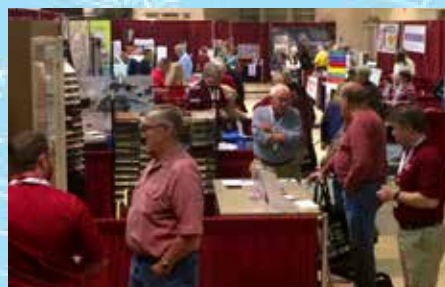
Consumers Choice & Third Place



First Place



Second Place



Fifth Place



THANK YOU!

- Judge - Kim McConnell, University Lending Group
- Judge - Rosa Roberts, University Lending Group
- Judge - Justin Tyner, Gulf Power
- Daphne City Councilman - Ron Scott
- Concession - Scott Schoppert of Alabama Roofing

CONGRATULATIONS - BOOTH CONTEST WINNERS!

- Consumers Choice - Ferguson Enterprises
- 1st Place - Riviera Patio Lifestyle
- 2nd Place - Decorative Concrete Designs
- 3rd Place - Ferguson Enterprises

- 4th Place - Custom Closets by Kenney Moise
- 5th Place - Triton Stone
- Honorable Mention - Coastal Stone & Cabinetry
- Honorable Mention - Pfeffer Floors to Go

2016

Board of Directors and Officers

Chris Farlow	President
Alex Cary	1st Vice President
Gene Evans	2nd Vice President
Chris Price	Treasurer
Michael Venezia	Secretary
Mike Henriksen	Immediate Past Pres.

Local Directors

David Brown	Sands Stimpson
Chris Bumpers	Michael Thomas
Eric Craig	Eddie Youngblood
Jim Smith	

State Directors

Robert Brown	Joe Hocklander
Alex Cary	Chris Price
Gene Evans	Mike Henriksen, Alt.
Chris Farlow	

National Directors

Robert Brown	Lee Mitchell	Cain Roberds, Alt.
	Cliff Pitman	Patrick Waller

Senior Life Directors

Don Druse	Stillman Knight	George Roberds
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Associate Council Chairman

Barbara Fretwell

Executive Vice President

Fran H. Druse

Accounting

Marsha P. Jordan

Communications/Publications

Brett Foster

Printing Provided By

Duplicators Printing
697 Highway 98
Daphne, AL 36526
251.626.4004

Like Us On
FACEBOOK



Baldwin County Home Builders Association

916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927 • Fax: 251.928.9929
www.bchba.com

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BACK Upcoming Events



ON THE COVER
Associate Council Chair Barbara Fretwell, BCHBA President Chris Farlow and Daphne City Councilman Ron Scott cut the ribbon to open the 2016 Home & Product Showcase.

Would you like to sponsor a **CODE LUNCHEON?**

Meeting sponsorships are available
for May, August or November

If you would like to sponsor a meeting please
call 251-928-9927 or email brett@bchba.com

Please update your Membership Directory
with this revised information.

Capstone Construction

Josh Martin
Residential Builder
50 West Sunset Dr.
Atmore, AL 36502
(251) 368-6139
sjohnson@capstoneconstruction.cc

Dobbins Builders, Inc.

Kathy Dobbins
Residential Builder
P.O. Box 1266
Bay Minette, AL 36507
(251) 580-3110



Photos from the January Membership Meeting at

Pen Air
FEDERAL CREDIT UNION



MEMBERSHIP IS OUR MISSION!

If you know a perspective member, recruit them!



Members are the life blood of our association. If you know anyone who would benefit from membership in the Baldwin County Home Builders Association let them know that membership is easy and affordable. Information and membership applications can be found on our website at www.bchba.com or at the BCHBA office at 916 Plantation Blvd. in Fairhope.

Baldwin County Home Builders Association

26th ANNUAL GOLF CLASSIC



Friday, May 6, 2016 Quail Creek Golf Course

Registration & Lunch – 11:00 Shotgun Start – 12:30

Sponsorship Information

All sponsors will receive special recognition at the event in our newsletter, facebook and on our website

Company Name _____

Title Sponsor - \$2,500

- Four Players
- Company item in ditty bag
- Company name in newsletter and website

Corporate Sponsor - \$750

- Four Players
- Name on signage

Dinner Sponsor - \$500

- Company giveaways
- Company Name on signage at event

Hospitality Tent - \$350

- Company reps with giveaways on course tees

Beverage Cart - \$300

- Company Name or Sign on Cart

Awards Sponsor - \$250

- Company name on signage at event
- Company giveaways

Range Sponsor - \$250

- Sign on Practice Range

Tee Sponsor - \$125

- Sign on Practice Range

Individual Players: # _____ @ \$125/Each = _____

Player Information

Player Fee - \$125 includes: Green fee, cart fee, and two (2) Mulligans

**Lunch, Awards Dinner, Beverages, and GREAT Prizes. Prizes: \$10,000 hole-in-one, longest drive, closest to pin, First, Second, Third & Fourth place team prizes. The Awards Dinner will be held after the Tournament at Prestige Development office in The Quail Creek Subdivision

Name _____ Company _____ Handicap _____

Name _____ Company _____ Handicap _____

Name _____ Company _____ Handicap _____

Name _____ Company _____ Handicap _____

Cut off date – April 27th. Player registration must be accompanied by payment

Payment Methods

Credit/Debit Card: VISA MasterCard Discover American Express

Card Number _____ Expiration Date _____ CCV _____ (3 Digit Code)

Cardholder's Name _____ Cardholder's Signature: _____

CHECK Made Payable to: BCHBA

Sponsorship Total \$ _____ Company Name: _____ Signature: _____

Individual Players: # _____ @ \$125/Each = _____

TOTAL AMOUNT ENCLOSED \$ _____

Would you like to sponsor a MEMBERSHIP MEETING OR EVENT?

How would you like to take advantage of an awesome advertising and networking opportunity? Sponsoring a BCHBA event or hosting a General Membership Meeting is a great way to show off your business and services to fellow builders, contractors and suppliers in the local building scene.

Sponsorships are needed for the starred OPEN events listed below. If you would like to add your company's name to the list of sponsors, please call the Baldwin County Home Builders Association at (251) 928-9927 or by emailing fran@bchba.com or brett@bchba.com.

EVENT	DATE	SPONSOR/S
Parade of Homes Luncheon	March 22	★OPEN★
Golf Classic Awards Dinner	May 6	★OPEN★
General Membership Meeting	May	★OPEN★
General Membership Meeting	June	★OPEN★
Bowling Tournament Meal	August 11	★OPEN★
Street Party	September 29	The Showcase Home Builder
General Membership Meeting	October	Triton Stone
General Membership Meeting	November	★OPEN★
Christmas Open House	December 1	HBAA & Associate Council

Advertise in the **plumbline**



The Plumbline offers a great vehicle for getting the word out about your company's products and services! Place your ad where BCHBA members will see it. Don't have an ad? Let us build one for you!

ADVERTISING RATES	
COLOR	
Full page	\$400
Half Page	\$200
Quarter Page	\$100
Eighth Page	\$50*
BLACK & WHITE	
Full page	\$200
Half Page	\$125
Quarter Page	\$75
Eighth Page	\$50*

*Business card size ad



Support the building trades at the
22ND ANNUAL AHB FOUNDATION GOLF CLASSIC

THANK YOU, SPONSORS!



We're the good heat.
Alagasco

Join us for a fun day of golf and networking while supporting the future of our industry. Proceeds from the Golf Classic provide scholarships for students entering the building trades in Alabama.

Learn more & register at
WWW.AHBFUNDATION.ORG

For information about sponsorship opportunities, contact Candi Stroh at 1-800-745-4222 or candistroh@hbaa.org.



Tuesday, March 22, 2016 • 11:30 AM
at Rosie's Grill in Daphne

LUNCHEON

for Parade of Homes Builders, Showcase Home
Builder and Associates Offering Discounts

**Truland Homes will build
the 2016 Showcase Home**

PLEASE COMPLETE THIS FORM & BRING TO LUNCHEON TO OFFER DISCOUNTS TO PARADE BUILDERS
(Reservations: Mandatory by Noon Friday, March 18, 2016 - One representative per company)

DISCOUNT PROGRAM PARTICIPATION AGREEMENT

This agreement between _____, herein known as the DISCOUNTER, and the Baldwin County Home Builders Association, herein known as the ASSOCIATION, in entering into this _____ day of _____, 2016. The DISCOUNTER agrees to participate in the DISCOUNT PROGRAM offered in conjunction with the 2016 Parade of Homes scheduled for September 24-25 and October 1-2, 2016. The DISCOUNTER further agrees to provide the following discounts in the amounts shown for the products and/or services herein described. It is further agreed that these discounts shall be made available to each builder and only to those builders having a home in the Parade and such discounts are in addition to any other discounts normally given. Discounts will be given only after the builder s has paid the entry fee for the home/s on which the discounts are given.

The following discounts will be given: PERCENT or DOLLAR AMOUNT _____

Description/Details _____

Discounts described above will be given (check one):

- Upon payment of the invoice
- After the Parade, if the home is finished and open to the public as part of the Parade.
- Upon payment of the invoice but must be returned if the home is not finished and open during the Parade.

Signed: _____ **Print Name:** _____

Company: _____ **Address:** _____

Phone: _____ **Cell Phone:** _____

SHOWCASE HOME CONTRIBUTIONS

This section is for contributions or discounts for the showcase home only

Upon receipt by the BCHBA Office, a Contribution/Discount list will be compiled for the builder of the showcase home and forwarded to them. You will receive recognition.

Contribution: _____

Value: _____ **Discount %:** _____ **Savings \$:** _____

Signed: _____ **Print Name:** _____

Company: _____ **Address:** _____

Phone: _____ **Cell Phone:** _____

4000 consumers viewed the Showcase Home last year! What better way to make sure your products and/or services are viewed by prospective customers! Don't let the Parade pass you by!

The BCHBA Associate Council YOUR SUPPORT IS ESSENTIAL!

Are you an Associate Member of the BCHBA? Did you know that membership and participation in the Associate Council is open to each and every Associate Member?

The Associates Council's mission is to enhance the HBA's goals by creating networking opportunities through high profile events and programs. This is achieved through effective promotion, communication and volunteer management. The council strives to create an environment where builders and associates benefit from a partnership while creating positive recognition for associate members, the HBA and the homebuilding industry.



2016 BCHBA SCHOLARSHIPS

Last year the BCHBA awarded \$3,000 in annual scholarships to deserving local students pursuing careers in the home building industry. Qualifying students must be enrolled in construction related studies at a technical school or college. If you know a prospective candidate, please feel free to download the 2016 Scholarship Application on the BCHBA website.



2015 BCHBA Scholarship winners. (L to R) BCHBA Executive Vice-President Fran Druse, Clay Pitman, Trenton Monday, Adam Sanders and BCHBA Associate Council Treasurer Chris Bumpers



Silent Auction and FISH FRY

Tuesday, April 5 | 5:30 pm
At Cliff Pitman's • 9320 Gayfer Rd., Fairhope

Proceeds from the Silent Auction help to fund Scholarships for are students. We need items for the auction! If you have an auction item you'd like to donate, please fill out the full Silent Auction Form on the BCHBA website or the abbreviated form below



The 2016 Silent Auction sponsored by the HBA Associate Council for the BCHB Charitable Foundation will be held Tuesday, April 5, 2016.

We are seeking items for this event. The silent auction is our key fundraiser which provides scholarships to deserving students pursuing careers in the home building industry. Qualifying students must be Enrolled in construction-related studies at a technical school or college. To date, the Association has awarded \$67,000 in scholarships to help students in Baldwin County prepare for careers in the home building industry.

Our goal is to continue this growth, and it is only through the support of the local community that this can be achieved.

Thank you for your support of our local students in the growth of the home building industry. We appreciate any contributions.

Your donations are TAX DEDUCTABLE - BCHB Charitable Foundation is a 501(c)3
 Tax ID #47-3985693

ALL ITEMS MUST BE DELIVERED TO THE HBA OFFICE BY THURSDAY, March 31, 2016

DATE _____, 2016 DONATION VALUE \$ _____

DESCRIPTION _____

DONATED BY (Company) _____

HBA ASSOCIATE COUNCIL REP _____

Gift Certificate descriptions must be on contributor's letterhead where possible and signed by contributor

Baldwin County Home Builders Charitable Foundation
 916 Plantation Blvd., Fairhope, AL 36532
 (251) 928-9927
 www.bchba.com

FOR OFFICE USE ONLY

Item recieved in HBA Office (date): _____ by _____

Bid sheet completed Added to Excel

BUILDERS

Batten Builders, LLC

John Luce
Residential Custom Home Builder
P.O. Box 1953
Fairhope AL 36533
(251) 510-3400
johnluce@bellsouth.net

Capstone Construction

Josh Martin
Residential Builder
50 West Sunset Dr.
Atmore, AL 36502
(251) 368-6139
sjohnson@capstoneconstruction.cc

Geoff Lane Construction Inc.

Geoff Lane
Residential Builder
19940 State Hwy. 181
Fairhope AL 36532
(251) 928-1913
lanedevelopment@yahoo.com

ASSOCIATES

Alabama Paint Company

Angela Ford
Painting Contractor
6427 Grelot Rd. Ste. 1408
Mobile AL 36695
(251) 366-2999
alabamapaintco@yahoo.com

Big Boy Construction, Inc.

Jose Robles
Framing Subcontractors
912 Van Ave. # 822
Daphne AL 36526
(801) 835-8841
elgordo.jr85@gmail.com

Bushnell Painting

Brian Bushnell
Painting Contractor
P.O. Box 7467
Gulf Shores AL 36547
(251) 228-2687
bushnellpainting@gmail.com

Clean Living, LLC

dba Hydroshield of South Alabama
Derek Welch
Tile & Brick Restoration and Protection
Coatings
27927 Rigsby Rd.
Daphne AL 36526
(251) 689-5064
derek@hydroshieldsa.com

Ferguson Bath, Kitchen & Lighting Gallery

Molly Klaas
Appliances
25271 Friendship Rd.
Daphne AL 36526
(251) 621-2147
molly.klaas@ferguson.com

First Class Construction Services, Inc.

Abraham Quintariar
Construction Clean Up
912 Van Ave. # 822
Daphne AL 36526
(251) 234-1266

Henry Long

dba Baldwin Home Services
Henry Long
Garage Doors
15136 County Rd. 28
Summerdale AL 36580
(251) 923-8971
hblong@gulftel.com

Huber Engineered Woods

Jason Coleman
Building Materials / Lumber
10925 David Taylor Dr. #300
Charlotte NC 28262
(800) 933-9220
jason.coleman@huber.com

J M Hill Construction, LLC

Joe Hill
Carpentry Contractors
609 Stone Circle
Bay Minette AL 36507
(251) 680-0510

John Bishop Jr.

Trim Carpentry
11517 Co. Rd. 48
Fairhope AL 36532
(251) 597-705

Perfection Painting & Cleaning, Inc.

Alma Arellano
Cleaning Services/Painting Contractor
15307 Springfield Ct.
Foley AL 36535
(251) 752-3618

Riviera Furniture/Riviera Patio Life Style

Troy Barrett
Furniture Company
20489 State Hwy. 181
Fairhope AL 36532
(251) 504-0418
rivierafurniturestore@gmail.com

Seale Quality Construction & Renovation, Inc.

Glenn Seale
Renovation
9898 St. Hwy. 104
Fairhope AL 36532
(251) 363-3328
glennseale@aol.com

Southcoast Metal & Waterproofing, LLC

Michael Decilles
Siding Contractor
21858 Co. Rd. 49
Silverhill, AL 36576
southcoastmwp@gmail.com

Southern Boys Construction

James Wade
Framing Subcontractors
11135 Co. Rd. 65
Foley AL 36535
(251) 752-2085
southernboyzconstruction@gmail.com

**Welcome
Our New
Members!**

Remember to add
these new members
to your directory.

*It's good business
to do business
with members!*

1st Choice Builders, Inc. James Hughes	4 Yrs.	Cheryl's Design, Inc. Cheryl Macedon Cook	13 Yrs.	Hutchison Homes, Inc. John Hutchison	18 Yrs.
A & R Painting Esteban Arellano	5 Yrs.	Coastal Brush Cutting, LLC Inman Ellis	4 Yrs.	Island Enclosures & Improvements, LLC John Jones	10 Yrs.
AF Drywall, LLC Arturo Fuentes	2 Yrs.	Coastal Insulation Patti Murray	38 Yrs.	Island Fabrication, LLC Billy Prewett	1 Yr.
Aiken Design and Construction, Inc. Tom Aiken	8 Yrs.	Coastline Services, LLC David Morace	3 Yrs.	Jeff Miller Cable Jeff Miller	2 Yrs.
Ammons and Blackmon Construction, Inc. Bill Ammons	22 Yrs.	Construction Concepts, LLC Tim Murrell	8 Yrs.	John Bowman Construction John Bowman	9 Yrs.
Ammons Construction Les Ammons	1 Yr.	Creel Construction, LLC Ryan Creel	5 Yrs.	Johnson's Siding Emily Johnson	5 Yrs.
Apex Construction and Remodeling, LLC Jason Wrinkle	2 Yrs.	Crimson Contracting dba Travis Krumm Sr. Travis Krumm	4 Yrs.	K H Pool Service dba Ken Hinote Ken Hinote	11 Yrs.
Baldwin Electric Membership Corporation Greg Gipson	44 Yrs.	DA Water Werks, Inc. Angela Monteleone	10 Yrs.	La Fuerza Rita Smith	2 Yrs.
Barloy Contractors, Inc. Christopher Barboni	5 Yrs.	David Stapleton Builders, Inc. David Stapleton	26 Yrs.	LMC Construction Brandon Fisher	2 Yrs.
Barnett Millworks Mike Stevens	3 Yrs.	Day's Home Improvement Lee Day	4 Yrs.	McCord Flooring, LLC Shane McCord	1 Yr.
Bay Aire, Inc. Air Conditioning & Heating Keith Galloway	25 Yrs.	Diamond M Electric, LLC James Maloy	2 Yrs.	MDH Construction Services, Inc. Mike Hayes	3 Yrs.
Bay Village Stone, Inc. Don Gordon	18 Yrs.	Door-N-Gutter Pro, Inc. Ben Nelson	13 Yrs.	Mesquite Construction Corporation Rafael Torres	11 Yrs.
Beds & Blinds, Inc. David Tarwater	16 Yrs.	Duplicators Printing & Copy Center, LLC Vinnny Overy	17 Yrs.	Metal Roofing Center & Supply, LLC William Akridge	15 Yrs.
Ben Murphy Company, Inc. Ben Murphy	9 Yrs.	E L Love Construction, Inc. Edward Love	8 Yrs.	Micor, Inc. dba MDS Construction Co. Mike Small	13 Yrs.
Benny Darby Construction Company, Inc. Benny Darby	12 Yrs.	East Bay Mechanical Insulation, Inc. Terry McRee	11 Yrs.	Nall Printing Owen Byrd	3 Yrs.
BES Construction Carol Bradley	12 Yrs.	Efficient Framers Tonya Smith	2 Yrs.	NFL Building Center Brad Hembree	28 Yrs.
Blume Construction Denis Blume	15 Yrs.	EK Stucco, LLC Edmund Kis	3 Yrs.	Pen Air Federal Credit Union Lindsay Gibson Durre	3 Yrs.
Bonded Builders Warranty Group Steve Roth	11 Yrs.	Eric Craig Homes, Inc. Eric Craig	2 Yrs.	Quality Contractors & Son, LLC Timothy Troha	2 Yrs.
Boulton and Associates, Inc. William Boulton	11 Yrs.	Fairhope Ready Mix, Inc. Mike McNeil	15 Yrs.	Read Roofing and Contracting Alan Read	11 Yrs.
Bricks & Blocks to Lay, Inc. Louis Nero	12 Yrs.	Ford Lumber & Millwork Company, Inc. Michael Thomas	16 Yrs.	Roach Builders, Inc. Jason Roach	12 Yrs.
BRW & Sons Construction Casey Williams	2 Yrs.	Gary Clark Builder Gary Clark	21 Yrs.	Roberds Corporation George Roberds	39 Yrs.
Bryant Bank Vince Hughes	9 Yrs.	Gene's Floor Covering II, Inc. Russell Judkins	18 Yrs.	Robert Lester Construction & Roofing, LLC Robert Lester	17 Yrs.
C & C Custom Cabinets, LLC Chad Boykin	3 Yrs.	Goodwyn, Mills and Cawood Jeremy Sasser	2 Yrs.	Roof Doctor of Alabama, Inc. Lance Carbary	2 Yrs.
C & K Electric, LLC Chuck Wallace	3 Yrs.	Harvill, Inc. Judd Harvill	4 Yrs.	Sanderson Enterprises, Inc. dba Sanderson Builders David Sanderson	8 Yrs.
C Roberds General Contractors, LLC Cain Roberds	5 Yrs.	Henry Nall Paint Contractor Henry Nall	6 Yrs.	Smith, Kolb & Associates Hunter Smith	2 Yr.
Capital Builders, LLC Brooks DeLaney	5 Yrs.	Heritage Homes of Mobile, Inc. Frank Lott	17 Yrs.	South Shore Insurance Agency (SSIA, LLC) Mindy Dees	1 Yr.
Carpet & Draperies, Inc. dba Sun Flooring, Inc. Weldon Humphreys	14 Yrs.	Highland Wake Construction, LLC Scott Shamburger	11 Yrs.		

Congratulations to Baldwin Electric Membership Corp. 44 years, Coastal Insulation 38 years and Roberds Corp. 39 years of BCHBA Membership!

Southern Home Framing, LLC
Chad Lippincott

12
Yrs.

Tada
dba Sandi Freil
Sandi Freil

3
Yrs.

Trotter's Concrete Construction, Inc.
Donald Trotter

12
Yrs.

Stone Interiors
Wille Palacio

12
Yrs.

Taylor Made Trim Tile
James Taylor

31
Yrs.

Truland Homes, LLC
Sands Stimpson

2
Yrs.

Suarez Builder, Inc.
Larry Suarez

23
Yrs.

Technical Services, Inc.
dba Townsend Services, Inc.
Jon Townsend

10
Yrs.

Trustmark Bank
Lee Mitchell

2
Yrs.

Sudduth Flooring, LLC
Jeremy Sudduth

2
Yrs.

Thomas Harrison & Associates
Thorn Thomas

27
Yrs.

Tyndall Federal Credit Union
Carolyn Nicholas

5
Yrs.

Sun Coast Builders, Inc.
Steve Bailey

12
Yrs.

Thomas Moore Construction, LLC
Thomas Moore

5
Yrs.

W J Van Arsdale, Inc.
Charles Van Arsdale

24
Yrs.

Superior Painting Service, LLC
Cecil McClinton

15
Yrs.

Tropical Woods & Flooring, LLC
Chuck Williamson

10
Yrs.

Wallace Concrete, Inc.
Tab or Cristi Wallace

15
Yrs.

Superior Plus Landscape, Inc.
Anthony Hadley

6
Yr.

Whitaker Builders
Larry Whitaker

19
Yrs.

SPIKE CLUB



LIFE MEMBERS

J Lynn Blackmon	249.00
Michelle Bodie	211.00
Carolyn Bowen	69.00
Robert Brown	67.50
Chris Bumpers	46.50
Alex Cary	29.00
Don Druse	658.00
Charles Ebert III	785.00
Dan Harrison	161.00
Gary Hellmich	99.00
Joe Hocklander	203.25
Tracey Holobaugh	90.50
John Hutchinson	26.50
Julie Kenney	84.00
Stillman D. Knight	51.50
Johnny Langenbach	296.00
Lee Mitchell	106.00
Cliff Pitman	105.50
Chris Price	137.00
Rance Reehl	33.50
Cain Roberds	81.00

George Roberds	533.00
Ray Roberds	65.00
David Stapleton	29.00
George Stuart	125.00
Cathy Taylor	87.50
Thorn Thomas	295.00
Jeff Thompson	33.50
Wayne Trawick	272.00
Lee Turner	156.00
Michael Venezia	36.00
Patrick Waller	28.00
Eddie Youngblood	246.50

MEMBERS

Jack Lynn Blackmon Jr.	14.00
Bryan Chandler	12.00
Chris Farlow	8.50
Gene Evans	16.00
Mike Henrickson	24.50
Chad Lippincott	22.50
Mike McElmurry Jr.	18.50
Maclin Smith	15.50

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

MEMBERS ARE OUR FOUNDATION!

WE WANT THEM BACK!

CANCELED

as of Dec. 16, 2015

- Aeiker Construction Corporation
- Baldwin Sand & Gravel LLC
- Bozeman Properties LLC
- EcoView Windows
- Eric Jacobson Construction
- Greenlawn Maintenance Inc.
- HLH Construction Services Inc.
- Walker Maintenance, Inc.

WWW.HBABUILDERSRISK.COM

Home Builders Association BUILDERS RISK PROGRAM

Program Benefits

Premium savings of up to 25% for you!
Non-dues revenue for your State and Local HBA!

Program Highlights

- Builder must be an HBA member in good standing
- Coverage may be purchased through appointed agencies, that are also members of HBA
- Available for new construction and remodelers
- Annual policy with a monthly reporting form
- Coverage may be re-reported as long as:
 - Builder owns property or has insurable interest
 - Construction is not completed
 - Property is not occupied
- Coverage for model homes and contents available
- Broadened supplemental coverage s included

Contact us toll free at

855-442-2467

1409 West Causeway Approach
Mandeville, LA 70471

Dale Catalinotto - dale@hmba.com
Helmut Mundt - helmut@hmba.com

Subdivision & Builders Guide 2016



Connecting YOU with potential home buyers!

- The only publication in Baldwin County focused on subdivisions, new home construction, home buying information and the latest trends in products and services for homeowners.
- 5,000 copies distributed at the BCHBA's Spring Tour of Homes in April and on the BCHBA website (www.bchba.com).
- Copies of the Official Subdivision & Builders Guide will be distributed at all Baldwin County Chambers of Commerce, welcome centers, area builders, The Association of Realtors, real estate offices and agents in Baldwin County as well as mortgage loan offices and as requested by mail while quantities last.

Full Page Bleed
8.75"x11.25"
Image Area
7.5"x10"

Half Page
7.5"x5"

Quarter Page
3.625"x5"

Ad Size	BCHBA Member	Non-Member
Back Page	\$1,650	\$2,170
Pg. 2, 3, 5 Inside Back	\$1,300	\$1,820
Double Truck	\$1,650	\$2,170
Full Page	\$995	\$1,515
Half Page	\$650	\$1,170
Quarter Page	\$490	\$870
Builder Profiles	\$250	\$450

Profiles are 1/2 Page Horizontal format only, contain biographical info on builders only (homes, subdivisions or price points not allowed in profiles) One profile per builder per issue.

Deadline is Thursday, March 31, 2016

All ad copy must be in-house by this date for inclusion!

Call 251-450-4466
Or Email shall@lagniappemobile.com

LAGNIAPPE
SOMETHING EXTRA FOR MOBILE

Glossy, full-color magazine! • Advertised subdivisions featured on map!



National Association of Home Builders

MEMBER ADVANTAGE AT A GLANCE

Lowe's - Visit www.LowesForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when they mention the 5% at time of purchase and when using their LAR.

General Motors - \$500 exclusive private offer on most Buick, Chevrolet and GMC vehicles. Business Owners receive a \$1000 private offer on select vehicles and may also qualify for additional incentives, visit www.nahb.org/ma and click on the GM logo to find out more.

AT&T, Verizon, Sprint & T-Mobile - Savings up to 35% including a free analysis of new and existing plans. Program offers free mobile to ANY mobile, free mobile device management, dedicated help desk support, and much more. Visit www.eMemberBenefits.com/NAHB or call 866-430-NAHB (6242).

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AXA Equitable - Offers full-service, low-cost retirement plans that can help reduce taxes while saving for life in retirement. Visit www.axa.com/nahb or call 800-523-1125, Option 3, department 2046 and mention NAHB.

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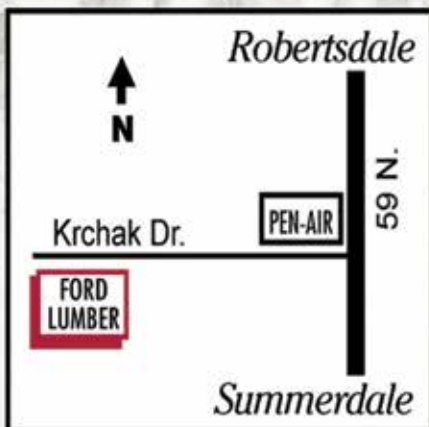
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UPCOMING EVENTS



BCHBA
Baldwin County Home Builders Association

MARCH EVENTS

MAR. 8 12:00am Board Meeting
MAR. 10 12:00am Associate Council Meeting
MAR. 22 11:30am Parade of Homes Luncheon
Rosie's Grill - Daphne

APRIL EVENTS

APR. 5 5:30pm Silent Auction

APR. 12 12:00am Board Meeting
APR. 14 12:00am Associate Council Meeting
APR. 23-24 Spring Tour of Homes



HBAA
Home Builders Association of Alabama

Apr. 9 Alabama Remodeling Excellence
Awards Banquet - Montgomery, AL



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