

the plumblⁱne

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ♦ JANUARY/FEBRUARY 2016

**Congratulations to our 2016
Officers & Board of Directors**

**VOTED
BEST**

**OF BALDWIN COUNTY
NOW 3 YEARS
RUNNING!!**



Ty Thompson
General Manager

Building a Better Baldwin County is an obligation
we take very seriously.

Being voted best new and used car dealership three
years running in Baldwin County is an honor.

THANK YOU!

1402 Highway 98
Daphne

**TERRY
THOMPSON**
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251-626-0631



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FIND NEW ROADS™

2016

Board of Directors and Officers

Table with 2 columns: Name and Title. Includes Chris Farlow (President), Alex Cary (1st Vice President), Gene Evans (2nd Vice President), Chris Price (Treasurer), Michael Venezia (Secretary), and Mike Henriksen (Immediate Past Pres.).

Local Directors

Table with 2 columns: Name and Title. Includes David Brown (Sands Stimpson), Chris Bumpers (Michael Thomas), Eric Craig (Eddie Youngblood), and Jim Smith.

State Directors

Table with 2 columns: Name and Title. Includes Robert Brown (Joe Hocklander), Alex Cary (Chris Price), Gene Evans (Mike Henriksen, Alt.), and Chris Farlow.

National Directors

Table with 3 columns: Name and Title. Includes Robert Brown, Cliff Pitman, Patrick Waller, and Cain Roberds, Alt.

Senior Life Directors

Table with 3 columns: Name and Title. Includes Don Druse, Stillman Knight, and George Roberds.

Associate Council Chairman

Barbara Fretwell

Executive Vice President

Fran H. Druse

Accounting

Marsha P. Jordan

Communications/Publications

Brett Foster

Printing Provided By

Duplicators Printing
697 Highway 98
Daphne, AL 36526
251.626.4004

Like Us On FACEBOOK



Baldwin County Home Builders Association

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Fairhope, AL 36532
251.928.9927 • Fax: 251.928.9929
www.bchba.com

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BACK Upcoming Events



ON THE COVER New Officers and Board of Directors was sworn in at the Annual Christmas Open House on December 3rd. See Pictures Page 10.



2016 BCHBA EVENTS

- JAN. 19 Membership Meeting - Pen Air
FEB. 13-14 Home & Product Showcase at the Daphne Civic Center
MAR. 17 Silent Auction, Scholarship fund raiser (Associate Council event)
APR. 23 - 24 Spring Tour of Homes
MAY 6 Annual Golf Classic at Quail Creek
AUG. 11 Bowling Tournament (Associate Council event)
SEPT./OCT. Annual Parade of Homes & Street Party hosted by Showcase Home
OCT. Sporting Clay Shoot
NOV. 3 Christmas Open House hosted by BCHBA and Associate Council
DEC. 1

All event dates are tentative and subject to change.

A message from INCOMING BCHBA President

Chris Farlow


It is that annual time for the changing of the guard at Baldwin County Home Builders Association. I am honored to have the opportunity to serve as President in 2016. The overwhelming consensus is that this association is a "well-oiled machine". My number one goal is to not throw a wrench in it causing catastrophic failure. Although all great machines do have room for improvement and advances through more efficient engineering and new technologies. There is always possibilities for development and progress. This year we will explore new opportunities for expansion in this fast changing environment.

I first want to maintain a high priority on membership. It is the life blood of our association. If a builder is pulling a permit in our county, then we must have them as a member. We will not take "No" as an answer. On those same lines, my goal is to increase participation in the BCHBA functions with both builders and associates. I have a belief, if we have more builders show up, then new associates will follow. It is their nature. They want more builder's business.

I want us to focus on education along with communication of industry changes. If our members are facing challenges locally, then they need to know this association will use our resources to help solve the issue. Along with getting the information out to other members who may run into the same situation. I would like to explore training opportunities for our members. Our industry is changing at an accelerated pace. We need to keep up through advance education to our members.

Lastly, we need to continue to maintain the momentum of serving our community through programs like Home for a Hero, The BCHBA Fishing Tournament, Scholarship Programs, The Silent Auction, and others.

What a great 2015 we had under the leadership of Mike Henriksen. His commitment as President created a high bar for me to fill this year. Thank you Mike for your service to this association. It is a privilege to follow in the footsteps of so many magnificent Past Presidents. They have built the foundation of the BCHBA. We cannot forget the bond that keeps this foundation together, our staff. Thank you also for all you have done. Hopefully the staff will keep me straight through 2016.

In 2016 all forecast indicate the market both nationally and locally will sustain steady growth. I look forward to serving each Member, Board of Directors, and our Staff. I have a personal goal to contact each member in the coming weeks to assess how the BCHBA can serve them better. Thank you again for your support as the 2016 President. I am eager for an exciting year for the Residential Construction Industry. 



A message from OUTGOING BCHBA President

Mike Henriksen

Wow! What an incredible year. It seems 2015 is just beginning yet we are completing a great year with many accomplishments. One of the many ways we judge our organization is by the growth of our membership. In 2015 we continued to grow at a pace that placed BCHBA in the top 40 national rankings. This was accomplished because of the referrals of our current membership. Thanks to all that recruited new members.


Some of the annual events included the Annual Home and Product Showcase, the Fundraising Golf Tournament, charitable Fishing Tournament, Clay Shoot, Parade of Homes and the Associates Silent Auction and Crawfish Boil. Thanks to all of our members that gave their time and talent to make these events successful.

There were two goals for the Baldwin County Home Builders Association set forth this year:

First, to develop a charitable organization to facilitate all the good work of the BCHBA. This was accomplished and the organization is a 501.C.3 known now as Baldwin County Home Builders Charitable Foundation. Many of the events and fundraising will now fall under this 501.C.3.

Secondly, to build a home for an injured veteran. By the time this is printed in the newsletter, the Groundbreaking will have taken place for our Home For A Hero Project which is scheduled for December 15. This was no easy undertaking. The Baldwin County Home Builders Association Board of Directors and The BCHCF (Charitable Foundation) Board of Directors kept our feet to the fire. Even with this year's many great events, we were still able to raise over \$200,000.00 for this project.

When I think about how great this organization is run on a daily basis, my hat goes off to Fran, Marsha and Brett. They are engaged in a current or upcoming project, it seems, at all times. I am amazed at how they get it all done, but somehow they do.

I congratulate Chris Farlow as our 2016 President and I encourage everyone to support him and get involved with the BCHBA. 





NBTECH

NORTH BALDWIN CENTER FOR TECHNOLOGY

FREE ADULT BASIC RESIDENTIAL CARPENTRY CERTIFICATE PROGRAM

PRESENTED IN PARTNERSHIP BY BALDWIN COUNTY SCHOOLS AND ALABAMA HOME BUILDERS FOUNDATION

PROGRAM SPECIFICS: Alabama Home Builders Foundation is sponsoring an eight-week course offered to adult learners needing basic knowledge and skills for construction work. Enrollment is limited to people who plan on obtaining employment in the residential construction field. The program will be taught by North Baldwin Center for Technology's Building Construction Instructor, Scott Larson. It will be offered February 23rd, 2016 thru April 14, 2016. The class will meet on Tuesday and Thursday evenings, February 23rd, 2016 through April 14, 2016 from 6:00 p.m. – 8:30 p.m. Please note that the class cannot run with less than ten students. If registration has not met this threshold one week before classes, students will be notified and invited to a class at a future date.

- The course outline is as follows:
- Week 1 – Basic construction tools, reading a tape measure, importance of safety
 - Week 2 – Basic construction site layout, reading blueprints
 - Week 3 – Floor framing, wall framing
 - Week 4 – Roof and ceiling framing, cutting rafters
 - Week 5 – Window and door installation, siding and exterior trim
 - Week 6 – Interior trim and finishes
 - Week 7 – Stairs
 - Week 8 – Finishing; wrap-up

Each class meeting will provide time for classroom instruction, theory, and hands-on time in the shop lab.

Expected Outcome: Students completing the course requirements will earn valuable NCCER credits and a certificate of completion from the Home Builders Association of Alabama.

Classes will be held at the North Baldwin Center for Technology, 505 Dr. Martin Luther King Jr. Blvd., Bay Minette, AL.

There is a limit of 15 students per class – so it is important to get your registration materials completed and submitted as quickly as possible. Please fill out the registration form and sign the liability waiver. You can scan and email the registration materials, send by mail, or fax.

Phone (251) 937-6751 (during school hours)
Email: slarson@bcbe.org
Fax: (251) 937-4688 Attn: Scott Larson

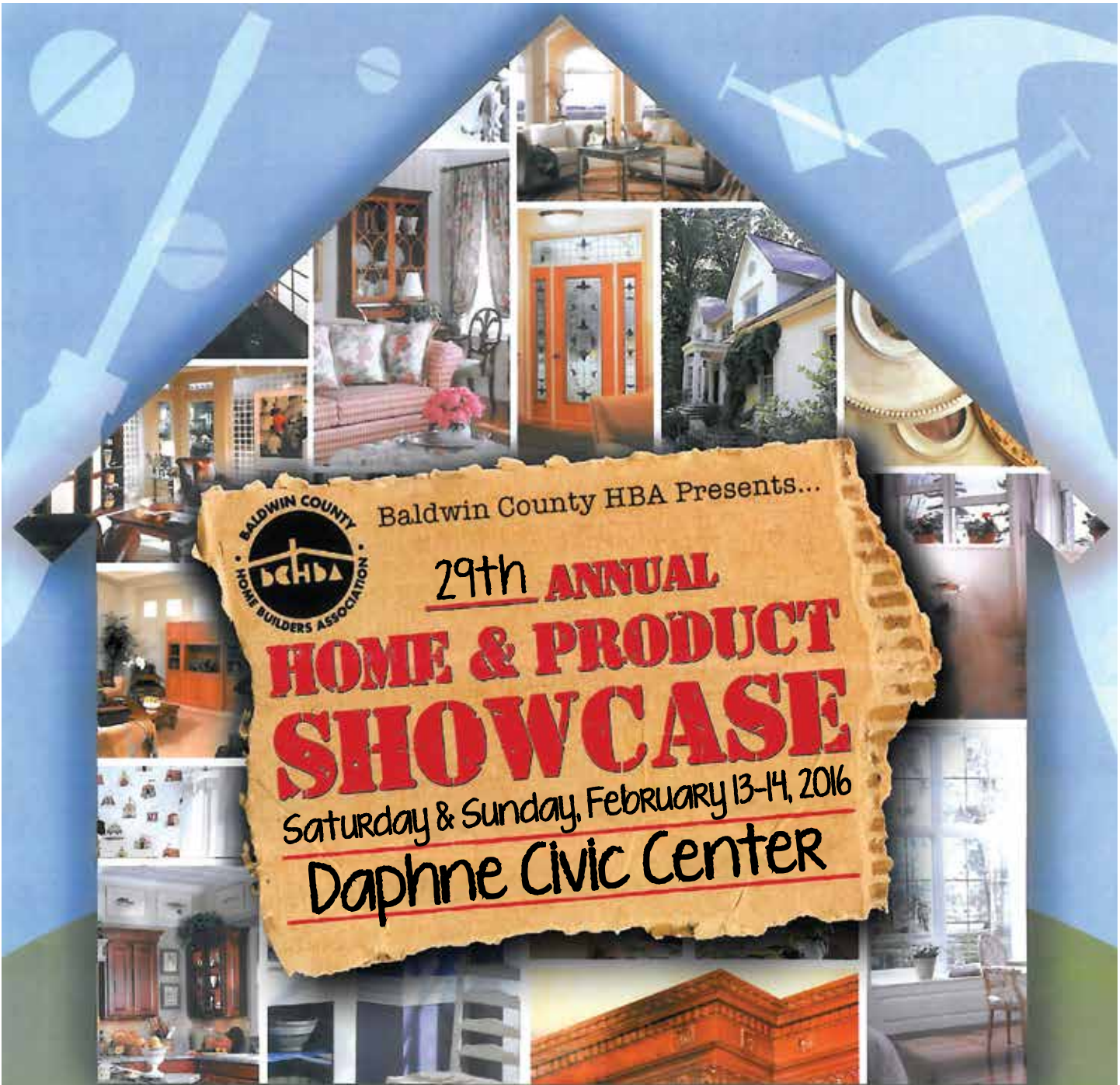
To enroll, please contact
Scott Larson at
slarson@bcbe.org
or by calling
(251) 937-6751

GENERAL MEMBERSHIP MEETING



Tuesday, January 19
5:30-7:30 PM

10010 Eastern Shore Blvd. • Spanish Fort, AL
Food and Door Prizes RSVP to Brandi Vinson at brandi@penair.org



CAN YOU AFFORD TO MISS THIS SHOW?

Don't miss this opportunity to expose yourself to a captive audience – people that pay to see your products and services. This quality building industry trade show targets people that are building, remodeling, or looking for ideas and sources to help them maximize their home investment. In other words, serious customers.

GET MORE RETURN FOR YOUR ADVERTISING DOLLAR!

Home Shows generate consumer interest, qualified leads and sales. The buyer comes to you to see, touch, learn, compare and BUY your product or services from a professional that can help them see their ideas to completion. Reserve your space today – we want to help you sell!

*Stimulate **YOUR** Economy—Show and Sell with us!*

There may be other home shows, but there is only ONE Builders Home and Product Showcase, hosted by the voice of the building industry – the Baldwin County Home Builders Association. com

FOR ADDITIONAL INFO, CALL 251-928-9927 OR VISIT OUR WEBSITE: WWW.BCHBA.COM

BCHBA'S 2016 BUILDERS HOME & PRODUCT SHOWCASE

FEBRUARY 13-14 DAPHNE CIVIC CENTER

Application and Contract for Exhibit Space

All applications must be completed, signed and include a deposit of \$250 per booth for members, \$350 non-members.* Application will not be processed and space will not be assigned until the deposit has been received. Return application with a check or credit card info to 916 Plantation Blvd., Fairhope, AL 36532 or Fax: 251-928-9929.

Exhibitor Information

Firm Name: _____

Address: _____

City/State/Zip: _____

Contact Information All further show information will be sent to the contact person designated below. It is the responsibility of this person to distribute necessary information to the appropriate parties.

Contact Name: _____ Title _____

Telephone: _____ Fax _____ Cell _____ Email _____

Booth Selection: Indicate the number of booths you are applying for and your 1st, 2nd & 3rd choice of booth location on the floor plan on our website.

Total # of Booths _____ 1st Booth Choice _____ 2nd Choice _____ 3rd Choice _____

Member Booth Rates: 10 x 10 - \$525	10 x 8 - \$475	Outside - \$500
Non-member Rates: 10 x 10 - \$700	10 x 8 - \$650	Outside - \$675

* Members of Mobile HBA receive Member Rates

Rates include 8' high backdrop, 3' high side curtains, 8' table with linen topper & skirt, 2 chairs, wireless access
Add services: Water Service: \$60 110V Electrical Service - \$30 220V Electrical Service: \$100

DEADLINES: Dec. 15, 2015 - HBA Members 2015 Home Show Exhibitors Priority Deadline for booth selection

January 10, 2016 - All HBA Members Priority selection deadline.

** After January 10th booth selection is open to non-members.

February 1st, 2016 – All remaining balances are due

\$250 per booth deposit due upon return of this contract for HBA Members, \$350 Non-Members NON REFUNDABLE

Type of Display: All products or services you plan to exhibit _____

Builders Home & Product Showcase to be held at the Daphne Civic Center, February 13 & 14, 2016. We acknowledge that upon acceptance by the BCHBA this application becomes a contract. Exhibitor agrees to comply with all of the Show Rules & Regulations, all of which are incorporated into and made a part of this Contract as if fully included herein, and also with such other rules and regulations for the show as shall be promulgated from time to time by the BCHBA.
THE UNDERSIGNED ACKNOWLEDGES THAT HE HAS READ THE RULES AND REGULATIONS INCLUDED.

_____	_____	_____
Signature	Title	Date

Please sign & return this contract to the BCHBA, keeping copies for your files. A confirmation letter will be sent to you. Please make note of the important dates and times below:

SET-UP TIMES	Friday, February 12th	7:00 a.m. – 4:00 p.m.
OPEN TO PUBLIC	Saturday, February 13th	10:00 a.m. – 5:00 p.m.
	Sunday, February 14th	12:00 a.m. – 4:00 p.m.
TAKE DOWN	Sunday, February 14th	4:00 p.m. – 8:00 p.m.
	Monday, February 15th	8:00 a.m. – 10:00 a.m.

For BCHBA Use Only – Do Not Fill In This Section

Date Received: _____ Total of Booth _____ Booth Number(s) _____
 Amount Received: _____ Check _____ Balance Due by 2/1/2016 _____
 Cctype and number _____ exp. _____
 CVV # _____ Received by: _____ Office Staff _____



GROUND BREAKING • DEC. 15, 2015

**A HOME
for a
HERO**



P.D. Raines and his family



Judge Robert Wilters and Verla Ledlow Wilters



Members of the Patriot Guard Riders



Patriot Guard Rider's Lloyd Pursley and Military Order of the Purple Heart's Ed Evans



Breaking Ground!



The Patriot Guard Riders Honor Guard



Members of the Purple heart Society present a check to BCHBA President, Mike Henriksen



BCHBA President Mike Henriksen and Daphne Mayor Dane Heygood



The BCHBA Board of Directors



The Raines family and the staff of Trustmak Bank

Home Builders are the framework of growth in Baldwin County.



Home builders work hard to provide Baldwin County with beautiful, safe and affordable homes and fuel economic growth in our communities.

At BCSS, we want to show you our appreciation with our annual Builder Appreciation Program.

Find details at BaldwinCountySewer.com/Builder-Resource. Also visit this site for helpful resources & our latest updates, including news on a recent grinder pump brand change.



251.971.3022

www.baldwincountysewer.com

CHRISTMAS

OPEN HOUSE

December 3, 2015



Exquisite food was provided by Wilton's Catering



Cain Roberds enstates Chris Farlow as BCHBA President for 2016



2016 BCHBA President Chris Farlow and 2015 BCHBA President Mike Henriksen



Joe Hocklander and Kerry O'Connor



The 2016 BCHBA Associate Council



Cain Roberds enstates Barbara Fretwell as BCHBA Associate Council Chair



Mike Henriksen presents Scott Schoppert with a 2015 Presidents Award



Mike Henriksen presents Michael Thomas with a 2015 Presidents Award



Mike Henriksen presents Michael Thomas with a 2015 Presidents Award



Chris Farlow, David Brown of Trustmark Bank and Cain Roberds



Mark Farlow, Terre Montgomery Farlow, Jennifer, Victoria and Chris L Farlow.



Photos from BEDS & BLINDS

Held on November 17, 2015



Catering by Moe's BBQ



Mike Henriksen, Michael Thomas and Eddie Youngblood

New members from Kays Prestige Kitchens



Jim Smith and Jim McDaniels of Coastal Stone Works



David Tarwater of Bed & Blinds



SITE SELECTION FOR 2016 SHOWCASE HOME

The site committee will begin the process of selecting a site for the 2016 Showcase Home for the Annual Parade of Homes. If you have a development/subdivision to be considered for the site of the 2016 Showcase Home, please submit your proposal to: Site Committee, c/o BCHBA, 916 Plantation Blvd., Fairhope, AL 36532.

The Committee requests the proposals be in the BCHBA Office no later than Tuesday, January 15, 2016.

LUNCH & LEARN

presented by Helmut Mundt
Home Builders Association Builders Risk Program
Tuesday, March 1, 2016 • 11:00 am

Improve your coverage while lowering your premiums by 20-25%!!!



Lunch will be served.
RSVP by calling the BCHBA office at (251) 928-9927



2016 Marketing Guide BCHBA

Your membership in the Baldwin County Home Builders Association affords you the opportunity to market your business to over 600 other businesses in the building industry, as well as to the public. We have listed the many marketing opportunities and encourage you to select the ones that best promote your product or service. Then, decide which level of investment fits you and your business.

Look over the calendar of events and select the ones you want to participate in and build your own Sponsorship package. We offer three levels of Sponsorship discounts:

Foundation Level

\$10,000 (or more) – 1 full year of sponsorship or event participation of your choice. Receive a 15% discount on the total amount

Anchor Level

\$7,500 – same as above, receive a 10% discount on the total amount.

Beam Level

\$5,000 – same as above, receive a 5% discount on the total amount

Support Level

\$2,500 – same as above, receive a 2½% discount on the total amount

Plan ahead! Many of our popular events are reserved quickly. Once you make your decision, or if you need assistance, contact the BCHBA office at 251-928-9927.

Monthly Business after Hours meetings

Come and mix and mingle with fellow members! These meetings are hosted by members at their place of business and are usually held on the third Tuesday or Thursday of the month. These are excellent networking opportunities and free for members to attend. Contact the BCHBA office to schedule.

Quarterly Code Luncheons (\$250)

Information sharing meetings for Builders, Remodelers and Code Officials. Held at HBA office and you provide lunch. You are given time to make a short presentation with handouts.

The Plumline Advertising

The bi-monthly newsletter is mailed out to more than 600 members.

Color:	Full page	– \$400.00
	Back 3/4	– \$400.00
	1/2 page	– \$200.00
	Business Card Size	– \$50.00

Membership Directory

The yearly complete list of members with contact and business information.

Color:	Full page	
	Back & Inside covers	– \$500
	Tab Page	– \$350

Black & White:	Full page	– \$250
	1/2 page	– \$175
	1/3 page	– \$150

Spring Tour of Homes

Investment – \$1,200

Company name & logo on ALL print & digital advertising; the BCHBA website, Facebook, and *The Plumline*.

Home & Product Show

Major Sponsor – \$2,000

- 10 x 10 Booth
- Listed with Company Name/Logo in all media promotions
- Banner Ad with your website link on the BCHBA website
- Listed as a Major Sponsor on all event signage
- Full page ad in *The Plumline* news magazine
- Display in Exhibitors Lounge
- 50 extra Show Admission Passes

Supporting Sponsor – \$1,000

- Listed as a Sponsor on event media promotion
- Banner Ad on BCHBA website
- Listed as a Sponsor on all event signage
- 1/2 page ad in *The Plumline* newsletter
- Display Business Cards in Exhibitors Lounge
- 10 extra Show Admission Passes

Official Show Guide Sponsor – \$750

- Approximately 1500 Show Guides distributed to attendees
- Company logo on the front page of the Show Guide
- 1/2 page ad in the Show Guide
- Recognized in *The Plumline* newsletter
- Recognized on the BCHBA website and Facebook page

Lanyard / Name Badge Sponsor – \$500

- Your company's name and logo on lanyards worn by exhibitors
- Your company's name and logo on the back of exhibitor badges
- Recognized in *The Plumline* newsletter
- Recognized on the BCHBA website and Facebook page

Exhibitor Hospitality Sponsor – \$500

- Exhibitor Lounge and Set up Coffee & Donut Special
- Signage at setup
- Display and literature in lounge
- Recognition in *The Plumline* and Facebook page

Parade of Homes

Platinum Sponsor Investment – \$5,000

- Company's name and logo will be placed in all television and radio spots.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for a period of twelve (12) full months.
- Name and logo will be placed in BCHBA's monthly newsletter, *The Plumline*, for a period of twelve (12) months. Our newsletter is mailed to over 600+ company members.
- Company will be recognized at the Street Party on Thursday, October 3rd.
- Company will have the opportunity to place literature and business cards in appropriate areas at the Showcase Home.
- A FREE link from BCHBA's website to your company's website for one (1) year

Gold Sponsor Investment – \$2,500

- Company's name and logo will be included in all placed in BCHBA's monthly newsletter, *The Plumline*, for a period of twelve (12) months. Our newsletter is mailed to over 600+ company members.
- Company will be recognized at the Street Party on Thursday, October 3rd.
- Company will receive a business card size ad in *The Plumline* for 4 issues.
- A FREE link from BCHBA's website to your company's website for six (6) months.
- Company will have the opportunity to place literature and business cards in the Showcase Home

Silver Sponsor Investment – \$1,000

- Your Company's name will be included in all print advertising.
- Your company's name and logo will be included in *The Plumline* newsletter as a sponsor.
- Your company's name and logo will be included on the special BCHBA Parade of Homes website.
- Your company will be recognized at the Parade Street Party on Thursday, October 3rd.
- Your company will receive a business card size ads in two (2) issues of *The Plumline*.

Sporting Clay Shoot

Platinum sponsor – \$1,500

- Name on banner, website, newsletter recognition, 2 teams, carts

Corporate sponsor – \$795

- Includes name on banner, 1 team and cart, station sign

Food sponsor – \$350

Beverage sponsor – \$200

Prizes sponsor – \$150

Station sponsor sign OR Score Card sponsor – \$75

- Your company's logo on score card

Golf Classic

Title Sponsor – \$2,500

- Four players
- Company item in ditty bag
- Company name in newsletter & website
- Company name on banner displayed at tournament

Corporate Sponsor – \$750

- Four Players
- Name on signage

Beverage Cart – \$300

- Company name or sign on cart

Hospitality Tent – \$350

- Company reps with giveaways on the tee

Awards Sponsor – \$250

- Company name on signage at event
- Company giveaways

Dinner Sponsor – \$500

- Company name on signage at event
- Company giveaways

Practice Range Balls – \$200

- Sign on practice range

Tee Sponsor – \$125

- Company sign on tee



Thank you for
your support of

the

TOOL TREE



CARE House, Inc.

Give a child
from The
CARE House
a special
Christmas



Christmas gifts for Care House of Baldwin County Child Advocacy Center The Baldwin County Home Builders Association members provide Christmas gifts for the children assisted by Care House annually. Jessica Ware and Maribel Peturis of CARE House/BCCAC, Mike Henriksen, BCHBA President, and Robin Taylor of CARE House/BCCAC.

Special Thank You to
Cassidy Jordan and the
Daphne High School
Service Club for providing
individual stockings for
all of the children!

THANK YOU! YOU HELPED MAKE A DIFFERENCE!



Christopher Odom

(251) 661-8000 (251) 661-8505
Switchboard Sales Fax

Branch Locations

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Pensacola, FL
Gulfport, MS
Millwork Plant
Truss Plant

(251) 421-7151
Cell

codom@mobilelumber.com

Visit Us at www.mobilelumber.com
and follow us on Facebook and Twitter

P.O. Box 190610 5229 Highway 90 West Mobile, AL 36619



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1-877-4PENAIR
brueca@penair.org
NMLS#: 1124945

PENAIR.ORG

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(251) 751-9933

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Robertsdale AL 36567
(251) 979-8577

Southern Tide Landscaping LLC

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Loxley AL 36551
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southerntidelandscaping@gmail.com

Vokal Fabrication & Welding LLC

Tanner Volking
Ornamental Metal Member
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(251) 654-7057
vokalfab@gmail.com

AFFILIATE

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4245 Uratan Pl.
Pensacola FL 32504
(850) 619-2187
matt.hawkins@pellagulfstates.com

**Welcome
Our New
Members!**

Remember to add these new members to your directory.

It's good business to do business with members!

IN MEMORIAM

The Baldwin County Home Builders Association wishes to express its deepest sympathy to the family of **JAMES MULLINS NORMAN JR.** who passed from this life on Nov. 18, 2015.

3D Installation dba Daniel W. Davis Wesley Davis	1 Yrs.	CMC Contracting Services LLC Chris Miller	2 Yrs.	Green Services, dba Kevin Green Kevin Green	3 Yrs.
A. M. Builders Andy Motes	1 Yrs.	Coastal Stone Works dba Coastal Stone & Cabinetry Jim McDaniel	11 Yrs.	Gruenloh & Associates P.C. Wayne Gruenloh	19 Yrs.
ABC Supply Co. Tim Matheny	2 Yrs.	Colony Homes, LLC Phil Garner	5 Yrs.	Gulf Coast Building Supply Wayne Vick	43 Yrs.
Achee Builders, Inc. Chris Achee	9 Yrs.	Colony Management, Inc. Mark Schlauder	6 Yrs.	Gulf Coast Flooring & Design Jamie Smith	6 Yrs.
Advanced Metal Systems of Alabama LLC Johnny Carden	17 Yrs.	Comalander Construction LLC Robert Comalander	1 Yrs.	H.C. Pitman Robert Brown	7 Yrs.
Affordable Sewer & Drain, Inc. Randy Lee	11 Yrs.	Corte Homes Inc. Trae Corte	1 Yrs.	Haber Sod Farms LLC Tom Haber	14 Yrs.
Allen's Services Inc. Renee Fraley	1 Yrs.	Craig Jernigan Construction Inc. Craig Jernigan	17 Yrs.	Habitat for Humanity of Baldwin County Sandy Folan	12 Yrs.
American Air Solutions, Inc. Timothy Courtright	6 Yrs.	Craig Sinclair Builder, Inc. Craig Sinclair	19 Yrs.	Hammond Construction LLC Matt Hammond	11 Yrs.
Baldwin Container Company LLC Kevin Kircharr	10 Yrs.	Custom Shutter Company LLC Edward Terry	2 Yrs.	Hartwig Moss Insurance Agency Helmut Mundt	3 Yrs.
Baldwin County Fence Company Terri Shaver	4 Yrs.	Cutting Edge Construction Brian Edergerly	2 Yrs.	Heard Roofing & Construction Walter Heard	14 Yrs.
BancorpSouth Kerry O'Connor	10 Yrs.	D & D Quality Services Curtis Duncan	3 Yrs.	Hoffren Landscape & Maintenance Ted Hoffren	9 Yrs.
Barnett Drywall Tim Barnett	8 Yrs.	D.R. Horton, Inc Scott Whitehurst	9 Yrs.	Israel Crocker Construction Israel Crocker	2 Yrs.
Bateman Heating & Air Horton Bateman	11 Yrs.	Dallas Drilling Corp Mark Carpenter	1 Yr.	J & J Flooring dba James Cuevas James Cuevas	1 Yr.
Bay Flooring & Design Inc. Maclin Smith	21 Yrs.	David Wilson Masonry, Inc David Wilson	24 Yrs.	James Childers Concrete Inc. James Childers	23 Yrs.
Bay Shore Glass LLC John Patterson	3 Yrs.	Decorative Concrete Designs Elliot Davis	2 Yrs.	John Stacey Roofing, LLC John Stacey	8 Yrs.
Beede's Construction & Maintenance Daniel Beede	1 Yr.	Denk's Metal Erectors, Inc. Eric Denk	12 Yrs.	John Swafford Painting Inc. John Swafford	12 Yrs.
Benchmark Homes Group dba R H Radcliff Homes Bobby Radcliff	11 Yrs.	Dennis E. Campbell Construction, Inc. Dennis Campbell	17 Yrs.	Jones Coastline Service Luther Jones	1 Yr.
Benchmark Homes Group LLC Robert Radcliff	3 Yrs.	Dial Construction Inc. Ted Dial	2 Yrs.	Joseph's Carpentry Joseph Ronan	3 Yrs.
Blackard Roofing, Inc. Danny Blackard	16 Yrs.	Disaster Smart Consulting Inc. W. Labon Richmond	1 Yr.	Jubilee Flooring & Decorating Jerry Nowlin	6 Yrs.
Boeschen Heating & Cooling LLC Dyke Boeschen	14 Yrs.	Doug Ward & Company LLC Doug Ward	16 Yrs.	Keller Williams Realty Alabama Gulf Coast Cathy Taylor	2 Yrs.
Boster Plumbing Inc. Roger Boster	10 Yrs.	DSL D Homes Gulf Coast LLC Reid Hill	1 Yr.	Kelly Builders, Inc Chuck Kelly	10 Yrs.
Bowen Contracting, Inc Wesley Bowen	10 Yrs.	E L Love Construction, Inc. Edward Love	7 Yrs.	KWL Construction Inc. Ken Lewis	12 Yrs.
Bricks & Blocks to Lay, Inc. Louis Nero	11 Yrs.	Earl Buchanan Construction Corporation Earl Buchanan	1 Yr.	L & B Electric Inc. Levon Brown	19 Yrs.
Bricks Are Us Michael Holler	12 Yrs.	Ebert Insurance Agency Inc. Charles Ebert	31 Yrs.	Langenbach Construction Co. LLC Johnny Langenbach	28 Yrs.
BRW & Sons Construction Casey Williams	1 Yr.	Elite Pro Roofing LLC Teresa Jones	2 Yrs.	LLCH, Inc Larry Lawrence	1 Yr.
Bryan Wood Flooring Inc. Chris Bryan	20 Yrs.	G. E. S. Electric Co., Inc. H Richard Glenn	23 Yrs.	Lopez Concrete Zenaïdo Ventur	9 Yrs.
Centennial Bank MaryAlice Neyhart	15 Yrs.	Garden Design Solutions Inc Paul Fontenot	12 Yrs.	M.D. Price Builder LLC Chris Price	7 Yrs.
		Green Nurseries & Landscape Design Inc. Bobby Green	27 Yrs.	Manu-Forti Construction Inc Danny Paul	12 Yrs.

Congratulations to Gulf Coast Building Supply and Riviera Utilities for 43 years of BCHBA Membership!

Marquee Custom Homebuilders LLC
Gene Evans

7
Yrs.

R. C. I., Inc.
Libby Hill

9
Yrs.

Site Solutions, LLC
Sean Klarman

2
Yrs.

Mobile Appliance Co. Inc.
Dawn Bowers

3
Yrs.

R. S. Kelley Construction
Robert Kelley

11
Yrs.

South Baldwin Custom Homes Inc.
Thomas Martin

3
Yrs.

Mobile Bay Overhead Door, Inc
Jeff Thompson

19
Yrs.

Randy Goins
Randy Goins

2
Yrs.

Southern Excavating, LLC
Jacob Cunningham

4
Yrs.

Mobile Gas
Joe Hocklander

15
Yrs.

Reed Construction Company LLC
J. Myles Reed

16
Yrs.

Southern Heritage Builders
Ralph Reynolds

4
Yrs.

New Era Construction Inc.
Jon Stricklin

3
Yrs.

Riley-Stuart Supply Co.
Ramsey Stuart

24
Yrs.

Spring Hill Lighting
Rita Mulroy

1
Yr.

New York Life Insurance Company
Paul Hamilton

3
Yrs.

Riviera Utilities
Miles McDaniel

43
Yrs.

Steve Mitchell Construction Inc.
Steve Mitchel

20
Yrs.

Nichiha Fiber Cement
Jared Cleveland

1
Yr.

Rob Littleton Construction Co. LLC
Rob Littleton

1
Yr.

Sudduth Flooring LL
Jeremy Sudduth

1
Yr.

Parker Diversified Holdings LLC
James Parker

11
Yrs.

Rountree Construction LLC
Gary Rountree

14
Yrs.

Swinson Air Conditioning
Peter Swinson

24
Yrs.

Parker Painting
Stacey Parker

6
Yrs.

**S & P Construction,
dba Steven Pintarel**
Steven Pintarelli

2
Yrs.

Trawick Builders Inc.
Wayne Trawick

25
Yrs.

**Pfeffer Floor Covering Inc
dba Pfeffer Floors To Go**
Arlene Pfeffer

19
Yrs.

Safety Plus Inc.
Don Druse

3
Yrs.

Triton Stone Group of Mobile
Tanja Eddins

4
Yrs.

PH Building & Design Co. Inc.
Brian Harvill

10
Yrs.

Sawgrass Builders, Inc.
James Broderic

6
Yrs.

Valere, LLC
Chris Farlow

6
Yrs.

Plumb & Square Construction LLC
Chris Perry

1
Yr.

**Seagull Home Inspection, Inc.
dba Seagull Heating, Air & Ref**
Horace Gardner

11
Yrs.

Wachter & Company Inc.
Chason Wachter

7
Yrs.

Price Masonry, LLC
Randy Price

4
Yrs.

Secure Vision, Inc
Robert Kleban

9
Yrs.

Wright's Masonry
Carlos Wright

6
Yrs.

SPIKE CLUB



LIFE MEMBERS

J Lynn Blackmon	247.50
Michelle Bodie	200.50
Carolyn Bowen	68.50
Robert Brown	66.00
Chris Bumpers	46.00
Alex Cary	29.00
Don Druse	657.50
Charles Ebert III	782.50
Dan Harrison	159.00
Gary Hellmich	98.50
Joe Hocklander	202.25
Tracey Holobaugh	90.00
John Hutchinson	26.50
Julie Kenney	84.00
Stillman D. Knight	51.00
Johnny Langenbach	295.00
Lee Mitchell	105.00
Cliff Pitman	105.00
Chris Price	135.00
Rance Reehl	33.50
Cain Roberds	79.00

George Roberds	531.50
Ray Roberds	64.00
David Stapleton	29.00
George Stuart	124.00
Cathy Taylor	87.50
Thorn Thomas	294.50
Jeff Thompson	33.00
Wayne Trawick	270.50
Lee Turner	152.50
Michael Venezia	34.50
Patrick Waller	27.50
Eddie Youngblood	244.50

MEMBERS

Jack Lynn Blackmon Jr.	13.50
Bryan Chandler	12.00
Gene Evans	15.50
Mike Henrickson	23.50
Chad Lippincott	22.00
Mike McElmurry Jr.	17.50
Maclin Smith	14.50

CANCELED

as of Dec. 16, 2015

- 1st Choice Builders Inc.
- Acme International Services Inc.
- AF Drywall LLC
- Apex Construction and Remodeling LLC
- Bonded Builders Warranty Group
- Childress Const.
- City of Fairhope
- Coastal Brush Cutting LLC
- Custom Crafted Counters LLC
- Eastern Shore Construction LLC
- Efficient Framers
- First Class Construction Services Inc.
- Fountain Construction
- Glass Doctor of Baldwin County
- HLM Builders
- Karl F. Parnell dba Quality Painting and Repairs
- Morales Construction Services Inc.
- Point Clear Coatings LLC
- Riveras Construction LLC
- Schneider Insurance Agency Inc.
- Sharp Construction, LLC
- Smart Home America
- Snell Builder's LLC
- Southern Maintenance Landscaping & Irrigation
- Steadfast Land Forming
- Sub-Zero Air Conditioning LLC
- Tommy Blackmon dba Tommy Blackmon Construction Co
- Turner & Hamrick, LLC
- U.S. Lumber Group

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.





National Association of Home Builders

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AT&T, Verizon, Sprint & T-Mobile - Savings up to 35% including a free analysis of new and existing plans. Program offers free mobile to ANY mobile, free mobile device management, dedicated help desk support, and much more. Visit www.eMemberBenefits.com/NAHB or call 866-430-NAHB (6242).

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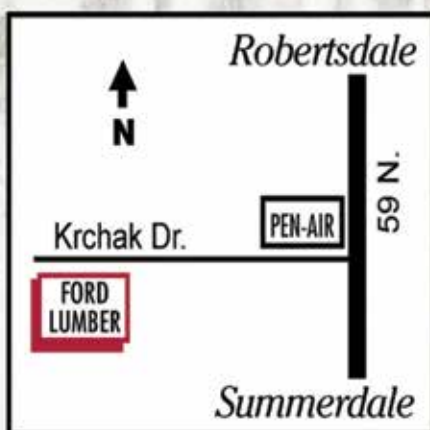
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UPCOMING EVENTS



BCHBA

Baldwin County Home Builders Association

JANUARY EVENTS

JAN. 7	4:00pm	Associate Council Meeting
JAN. 12	11:30am	Board Meeting
JAN. 12	12:00pm	Quarterly Code Luncheon
JAN. 19	5:30-7:30pm	General Membership Meeting Pen Air Federal Credit Union

FEBRUARY EVENTS

FEB. 4	4:00pm	Associate Council Mtg.
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FEB. 9 11:30am

Board Meeting

FEB. 13-14

Home & Product Showcase

OFFICE CLOSED

FEB.9

Mardi Gras



HBAA

Home Builders Association of Alabama

Feb. 16-17 HBAA Winter Meeting and
Alabama's Better Living Expo (ABLE)
Montgomery, AL



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