



## OTA Endorsed Providers - An Added Value Proposition for OTA Members

We know margins are thin and finding trusted partners can be time consuming. To help, OTA has put together a program where carefully selected vendor partners participate as Endorsed Partners.

These partners provide special discount opportunities that save you valuable time and money. If fully utilized, the combined savings from these Endorsed Partners represent added value and could more than cover the cost of your membership.

For More Information Contact:

**Debra Seiple**

Director of Business Development

[deb@ohiotrucking.org](mailto:deb@ohiotrucking.org)

(614) 653-1991

[www.ohiotrucking.org](http://www.ohiotrucking.org)

### OTA Marketplace

The OTA Marketplace, powered by CrownSource, is here to help members improve their profitability and procure parts needed with up to a 40% savings! Fleets with 50 power units or less can gain access to deep, national discounts ranging from 15-62% savings with market-leading suppliers. Fleets of 50 power units or more can customize a procure-to-pay marketplace with your preferred suppliers, in addition to gaining access to deep, national discounts with pre-loaded market-leading suppliers.

### Alloy Employer Services

You face challenges every day in the trucking industry, most importantly the health and safety of your employees. Alloy is a proven partner for Ohio employers who need effective workers' compensation coverage while providing cost controls that make an impact on the bottom line. The Alloy Workers' Compensation Plan allows you to move out of the Ohio state fund, reduce costs and benefit from a pay-as-you-go model as opposed to lump sum payments and audits. Alloy's risk management tools help match you to the proper rates with your claim exposure.

### Sedgwick

Want to lower your BWC premiums? The OTA's Workers' Compensation Group Rating Program through Sedgwick's TPA can help. If your company does not qualify for group rating, Sedgwick's team may be able to help you save money with its other BWC programs.

### DriverReach

Need drivers? DriverReach is a mobile recruiting management system for CDL drivers, giving OTA members 10% off. DriverReach streamlines the application experience for both drivers and recruiters. Get verification of employment digitally, automatically, and immediately.

### On Demand Healthcare

On Demand Healthcare provides comprehensive, on-site TPA services that make drug and alcohol safety a top priority for OTA members. Their expansive network of clinics, collection sites and laboratories provide services throughout the nation and the group rated policy covers all services required to comply with DOT regulations.

### AvatarFleet

AvatarFleet exists to solve your driver problems. OTA members are eligible for a 10% discount. A-Suite is a software program that helps you manage more than driver training and retention. It assists with advertising, recruiting and compliance, all in one place.

### Bestpass

Want to reduce fleet expenditures by up to 50%? Bestpass is a comprehensive payment platform that focuses on nationwide toll management for commercial fleets. With 540,000 deployed toll transponders in the US and Canada, Bestpass ensures data accuracy, consolidates payment, delivers invaluable industry expertise, and saves its users' time and money.

### PrePass Safety Alliance

OTA members can receive one free month of PrePass. PrePass is an automatic vehicle identification (AVI) system that enables participating transponder-equipped commercial vehicles to be pre-screened throughout the nation at designated weigh stations, port-of-entry facilities, and agricultural interdiction facilities.

### Freightwaves SONAR

SONAR is the world's fastest and deepest freight market forecasting program. SONAR gives OTA members a discount for exclusive insights and actionable intelligence across all modes. Know the market today and forecast the future.

### UPS

OTA members can receive up to 28% off their shipping needs through this member-exclusive program.