

# AGC of Alaska NEWSLETTER



September  
2019

## AGC Chili & Cornbread Cook-Off



Mark your calendar to join us for the 11th Annual AGC Chili and Cornbread Cook-off, hosted by the AGC Associates Council, at the Anchorage AGC office on Wednesday, Oct. 9th, starting at 5:00 p.m. Tickets are \$10 each and include chili, salad, cornbread, dessert and all beverages. To purchase your tickets online, [click here](#). Tickets can also be purchased at the door or via email to [kimberley@agcak.org](mailto:kimberley@agcak.org).



We are now taking entries for cook-off contestants! If you have a killer chili or cornbread recipe you'd like to share, [fill out the entry form](#) and email to [kimberley@agcak.org](mailto:kimberley@agcak.org) or fax to the AGC office at 562-6118.



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### Special points of interest

- [Click here](#) to check out the AGC Online Calendar for updated information on Events & Training.

## AGC Sporting Clays Shoot

Last month's **Sporting Clays Shoot** event at the Birchwood Recreation & Shooting Park was a great success. [Click here to check out the photos from the event](#). Thanks to all the shooters, volunteers & committee members who joined us for the day! The top team was RISQ Consulting with 382 points and the top Shooter was Brian Baines with the RISQ Team with a score of 95 out of 100.

### **A Special Thanks to our Sponsors:**

Shoreside Petroleum, Inc.,

Crowley Fuels,

Cornerstone Advisors Inc., All Pro Alaska, Grazzini Brothers & Company, Granite Construction Company, North Star Equipment Services, Northern Air Cargo, Parker, Smith & Feek, Inc.

Swalling General Contractors, LLC, & Truckwell of Alaska



# AGC Conference Corner

## Conference Highlights

### Wednesday – Nov. 6

9:00 to 5:00 pm  
DOD & DOT Workshops  
Lunch on your own

1:00 to 4:00 pm  
“All About AGC” Free Track

5:30 – 9:00 p.m.  
Marsh & McLennan Agency  
President’s Welcome  
Reception and Conference  
Vendors Show

### Thursday – Nov. 7

7:00 - 8:00 a.m.  
Breakfast

12:00 – 1:15 p.m.  
ConocoPhillips “Excellence in  
Safety” Awards Luncheon

6:00 – 9:00 p.m.  
CLC Reception

### Friday – Nov. 8

7:30 – 8:45 a.m.  
Energy Breakfast

9:00 – 11:45 a.m.  
Management Symposium with  
Maria Guy

12:00 – 1:30 p.m.  
Parker, Smith & Feek  
“Excellence in Construction”  
Awards Luncheon

6:00 – 8:30 p.m.  
Family Fun Night  
at the American Fast Freight  
Warehouse

### Saturday – Nov 9

9:00 – 10:00 a.m.  
Saturday Breakfast

12:00 – 3:00 p.m.  
PAC Ticket Drawing

6:30 pm – 1:00 am  
AGC Annual Dinner Dance

## AGC Annual Dinner Dance Tickets

Mark your Calendar to call the AGC offices on Wednesday, October 9th at 8:00 am to reserve your table or seats for the 2019 AGC Annual Dinner Dance. Tables in the main ball room will be \$225 per seat.  
Please call 907-561-5354.

## ConocoPhillips “Excellence in Safety” & Parker, Smith and Feek “Excellence in Construction” Award Applications Now Online

The [Parker, Smith & Feek “Excellence in Construction”](#) and the [ConocoPhillips “Excellence in Safety”](#) Award applications are available on the AGC of Alaska website. Deadline for the Excellence in Construction and Excellence in Safety forms are **Wednesday, Sept. 25, 2019**. Please contact [kimberley@agcak.org](mailto:kimberley@agcak.org) with any questions.

### CRP Build America Awards Application Site is Now Open! Application Deadline: October 23, 2019

AGC of America is proud to announce the launch of the 2020 CRP Build America Awards! AGC members who meet the competition requirements are encouraged to apply online for some much-deserved recognition.

[Click here for more information!](#)

Mark your Calendar to join us **November 6-9, 2019** at the **Hotel Captain Cook** for the **AGC of Alaska Annual Conference**. Conference registration options include full day, full conference, or single event only options. Meals are again included in both day and full conference registration rates.

The **DOT & DOD sessions**, are returning to Wednesday, but joining them is an “All about AGC” track that will be free and separate from the other tracks.

[Click here to register!](#)

The **Marsh & McLennan President’s Welcome**, taking place from 5:30 to 9:00 pm on Wednesday evening will again include the Vendors.

If you would like more information on the conference contact

**Kimberley** at 907-865-0543 or [kimberley@agcak.org](mailto:kimberley@agcak.org).

For registration and sponsorship information, [click here!](#)

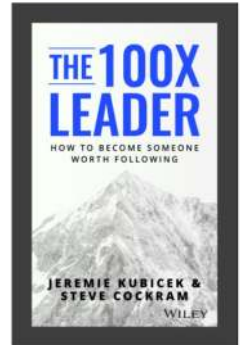
# AGC Conference Corner - continued



Join **Maria Guy** for the 2019 Management Symposium on "*The Components of Becoming a Leader Worth Following*" on **November 8th** from **9:00 to 11:45 am**

Humor, engagement, interaction, and reflection are the hallmarks of Maria Guy's speaking and consulting practice. Passionate about helping leaders and teams reach their potential, discover their strengths and make changes so they can have the greatest influence and impact.

Maria is a Senior Partner with GiANT Worldwide, dedicated to equipping individuals and organizations with exceptional leadership skills. She helps people understand what it takes to be a leader worth following and coaches them to fight for the highest possible good in the lives of those they lead. She spent twenty years as a corporate executive in the construction industry.

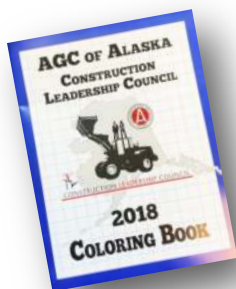


Your AGC Speakers Committee encourages you to read a copy of the book Maria will refer to during her talk, [100X Leader: How to Become Someone Worth Following](#).

## AGC/PAC Raffle Tickets are on sale!

**Win \$10,000!!!**

Don't miss your chance to win \$10,000! Purchase your ticket(s) today from one of your AGC Board Members or AGC staff. Tickets are \$100, with only 500 tickets being sold. We accept cash and personal checks only. Please no company or corporate checks and no credit cards will be accepted. The Drawing will be held on November 9th at the AGC Annual Conference.



## The Construction Leadership Council (CLC) of Alaska announces: It's coloring book time!

Make sure to reserve your space in this year's book as a proud sponsor! Page sponsorship's are \$250 with artwork, and \$300 if design work is needed.

For more information on sponsorship [CLICK HERE](#) or contact Clare at [clare@agcak.org](mailto:clare@agcak.org).

# Member News



## AN ALERT FROM THE BDO REAL ESTATE & CONSTRUCTION PRACTICE

### A ROADMAP FOR PREVENTING CONSTRUCTION DISPUTES

*By Robert Otruba, Mark Baker, Wiley Wright, Simon Braithwaite, Ian Shapiro.*

Whether resolved through mediation, arbitration or trial, construction disputes can be costly and time consuming for both project owners and contractors.

[Click here to check out the article](#)

## Alaska PTAC Updates



### FedBizzOpps is Going Away

Information shared in a recent Government Services Administration [factsheet](#) explains the federal website database FedBizOpps is being retired on November 8, 2019 and a new - and improved - search engine will be a part of [beta.SAM.gov](#). Both the factsheet and the [GSA website](#) provide information about what changes to expect and how to use the new site.

### Bid Protest Tips

Bid Protests can be used by companies if they believe a contract has been unfairly awarded; however, companies should be careful. In his article [5 Things You Should Know: Bid Protests](#), Koprince Law managing partner Mathew Schoonover highlights 4 key Bid Protest points (two points are the same):

A bid protest can win a contract - or lose one.

You can file a bid protest with the agency, at the Government Accountability Office, or at the Court of Federal Claims.

Act fast: bid protests can be waived if not timely filed.

You can represent yourself (but probably shouldn't.)

Read the [full article](#) for a deep dive into the do's and don'ts of Bid Protests.

### Govology

[Govology](#) is an online government contracting education resource for small businesses pursuing government contracting. Alaska PTAC clients are offered live and on-demand webinars at no cost as part of their service.

Want to learn more about the services (many of them FREE) that Alaska PTAC offers? [Click here!](#)

# AGC News

## Do you know your Member Benefits?

### Member Benefit of the Week: Healthcare & 401k Plans

As we begin to wind down another busy summer, do you have the tools you need to retain the qualified talent you've developed this season? The Northwest chapters of AGC (Alaska, Washington, Oregon & Idaho) collaborated with private service providers to create specialized and competitive healthcare and retirement plans for our members. Member companies can opt into our comprehensive healthcare and 401k plans, and extend these benefits to their employees to give yourself the competitive edge as a supportive employer.

Learn more about the AGC Health Benefit Trust [here](#); Find additional details about the Northwest AGC Retirement Plan [here](#).



## Alaska's Construction Industry Study

We are excited to announce that McDowell Group will be producing the first-ever study of the economic impact of Alaska's construction industry! AGC of Alaska and CIPF have contracted with the Alaska research-based consulting firm to produce this study. Their work will include a comprehensive measure of our industry's impact, including the jobs and wages created and supported throughout the state. It will also include our annual outlook of 2020 construction spending. We encourage your help if McDowell Group contacts your company directly to learn more about your business, your use of Alaska vendors, and support for training and workforce development, among other areas of interest. We are expecting their findings will be released in January at our annual forecast breakfasts in Fairbanks and Anchorage.



Are you concerned about Worker's Comp? The State budget? Education for the construction industry, particularly in the S.T.E.M. fields? Are there state laws that are hindering your business? If so, we want to hear from you?

AGC of Alaska is working on implementing a new process for our legislative priorities. This fall will be our first year with the process. AGC has decided to go in a new direction of seeking input from **all** of our members on items that matter most to you. We want to hear from YOU. If you have any ideas for what AGC's legislative priorities should be for 2020, please let us know!

This week you will be receiving an individual email that will ask you to provide us with your thoughts on what our legislative priorities should be. Please stay tuned for that email and we look forward to hearing from you!

## ANNIVERSARIES

### GENERALS

PAA RIVER CONSTRUCTION, LLC - 9  
PACIFIC PILE & MARINE, L.P. 9  
R. T. CASEY, LLC - 3

### SPECIALTY

AMERICAN MARINE CORPORATION /  
PACIFIC ENVIRONMENTAL, CORP. - 23  
HEEL, LLC dba HAWKS ENTERPRISES - 20  
NORTHERN POWERLINE CONSTRUCTORS, INC. - 13  
DAMA INDUSTRIAL LLC - 5  
GREEN EARTH LANDWORKS, LLC - 4  
R/C LAND IMPROVEMENT - 3  
1-800-ASPHALT, LLC - 1

### ASSOCIATES

HALE & ASSOCIATES, INC. - 48  
AIRPORT EQUIPMENT RENTALS, INC. - 26  
NRC ALASKA, LLC - 24  
RENT A CAN TOILET CO., INC. - 24  
MARCOA PUBLISHING, INC. - 17  
NATIONAL 8 (a) ASSOCIATION - 15  
ALASKA PACIFIC LEASING - 14  
1ST SOURCE BANK - 11  
BUILDERS CHOICE - 9  
BINW - 8  
MUNICIPALITY OF ANCHORAGE/ COMMUNITY  
DEVELOPMENT DEPARTMENT - 8  
ALASKA MECHANICAL CONTRACTORS  
ASSOCIATION, INC. - 5  
CAPITOL GLASS NORTHERM WINDOWS - 4  
RURAL ALASKA INSURANCE AGENCY, INC. - 4  
TAKU ENGINEERING, LLC - 4  
THINK OFFICE LLC - 2  
SMS EQUIPMENT - 1  
THE PPI GROUP, TOPCON SOLUTIONS - 1



## NEW MEMBERS

### SPECIALTY

#### SAF

Peggy Gonzalez, Territory Manager  
Matt Raney, General Manager  
624 W Potter Road  
Anchorage, AK 99518  
P: (907) 562-5571 | F: (907) 562-7754  
[peggyg@saf.us.com](mailto:peggyg@saf.us.com)  
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<http://tasupply.com>  
*Wholesale Flooring*

#### Southern Services Incorporated

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Martin Anderson, Regional Manager  
44539 Sterling Highway, Suite 100  
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<http://www.southernservices.org>  
*NDT/NDE Corrosion Inspection*

### ASSOCIATE

#### Alyeska Resort & The Hotel Alyeska

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*Resort & Hotel*

#### Calista Corporation

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<http://www.calistacorp.com>  
*Alaska Native Regional Corporation  
with diverse business lines*

## New AGC Member Orientation

Have you recently joined AGC of Alaska? Have you experienced employee turnover and want to get your new hires involved with AGC? Are you a long-standing member who needs a refresher on all the ways AGC of Alaska has been working for your business? Join us on September 12th at the AGC Anchorage office to learn about what AGC has to offer and how to make the most of your membership. [Click here to RSVP.](#)