



AGC of Alaska

NEWSLETTER

Volume 19, Issue 10

October 2017

AGC Annual Dinner Dance Tickets

Mark your Calendar to call the AGC offices on **Wednesday, October 11th at 8:00 am** to reserve your table or seats for the 2017 AGC Annual Dinner Dance. **Please call 907-561-5354.**

Alaska Miners Association & AGC team up!

The **AGC Annual Conference** is the crown jewel of AGC's yearly event schedule. Featuring multiple days of educational presentations, seminars, and panels representing all facets of the construction industry. Coupled with the awards ceremonies, numerous networking lunches and receptions, you can't afford to miss it! This year, the AGC is again teaming up with the Alaska Miners Association (AMA) to offer access to portions of each other's conferences as they overlap. [Click here to view the informational flyer with all the details.](#)



[Click here to check out the new AGC podcast: Build Alaska](#)

Let the challenge begin



Mark your calendar to join us for the **9th Annual AGC Chili and Cornbread Cook-off & Beer Tasting**, hosted by the AGC Associates Council, at the Anchorage AGC office on **Wednesday, Oct. 11th**, starting at **5:00 p.m.** Tickets are \$10 each and include chili, salad, cornbread, dessert and all beverages. [To purchase your tickets online, click here.](#) Tickets can also be purchased at the door or via email to kimberley@agcak.org.

We are now taking entries for cook-off contestants! If you have a killer chili or cornbread recipe you'd like to share, [fill out the entry form](#) and email to kimberley@agcak.org or fax to the AGC office at 562-6118.

Along with the coveted AGC Chili or Cornbread Cook-off Skillet Trophy, the winner of the professionally-judged contests will also have their chili and cornbread served at the **First National Bank Alaska Vendor Room Reception**, on November 9 during the AGC Annual Conference, and at a restaurant in the Hotel Captain Cook for the month of November.

For more information visit the website at <http://www.agcak.org/chili-cook-off.html> or contact Kimberley at 561-5354 or kimberley@agcak.org or



Member Events

Alaska PTAC Webinar

FREE Webinar Title:
*What's Your Contract
Type?*

Date: October 4, 2017

Time: 10:00 am - 11:00 am

Location: call-in webinar

Do you know how the contract type shifts risk between you and the government? There are several types of government contracts, and the differences between them are not insignificant. Each requires a unique approach to bidding and performing the work. Understanding the distinct challenges and opportunities of each contract will help you succeed as a government contractor.

Register: <https://akptac.ecenterdirect.com/events/5873>

How to Win the Fight on Change Orders & Claims

Join member SDC & Associates for their upcoming workshop on "How to Win the Fight on Change Orders & Claims", Oct. 30th at the Anchorage Hilton. [Click here for more information or to register.](#) [AGC Member Discount and Early Bird Discount.](#)

UPCOMING "FREE" Events



Tuesday, October 10th
11:45 am to 1:15 pm

"REAL I.D. ACT"

How does the REAL ID Act affect JBER? They say, "approximately 14,000 contractors and local service providers may be negatively impacted and required to have alternative forms of identification." Come hear from Mark Centeno, GS-12, DAF 673rd Security Forces Squadron, Chief, Plans and Programs on what you need to know before enforcement begins in January 2018. [Click here to Register.](#) Or contact kimberley@agcak.org to join via teleconference.

Thursday, October 12th

11:30 am to 2:30 pm (expanded hours)

ELD for Commercial Vehicle Drivers

There seems to be a lot of mystery and confusion surrounding the upcoming change in US DOT regulations for recording hours of service for commercial vehicle drivers. Join the Alaska Trucking Association for this upcoming training that will help answer your questions about when you need an ELD, Exemptions for Alaska, Compliance, and How ELD's work. This session will include a webinar, as well as DOT and FMCSA staff, to help answer your questions. To RSVP, please contact [Nichole Lewis](#), Alaska Trucking Association. Space is Limited. Don't delay!

UPCOMING CLC Events

Thursday, October 19th -- 5:30 to 7:30 pm
CLC Mixer: The AGC PAC

Curious about the AGC PAC? Join us in the AGC Anchorage office.! All members are welcome. This mixer will feature a brief presentation covering the history and purpose of AGC's Political Action Committee, and how you can be involved. Current legislators will be in attendance, with Senator Kevin Meyer, Senator Anna MacKinnon, and Senator Dan Saddler confirmed. Following the presentation there will be lots of time to mix and mingle with attendees. If you have any questions please contact Lauren Sharrock at (907) 561-5354 or Lauren@agcak.org. Please RSVP at the link below. <http://web.agcak.org/events/CLC-Mixer-The-AGC-PAC-522/details>

Wednesday, October 25th -- 11:30 am to 1:30 pm
ESTIMATING 101 WITH JIM FERGUSSON

New to the process of estimating? Learn the ropes from a longtime Alaskan construction industry professional. Jim Fergusson will cover the basics of estimating and help you avoid common pitfalls to give you a solid base of knowledge to build from. SPACE IS LIMITED TO 30 SEATS. Please, RSVP only if you plan on attending, and if plans change let us know so we can fill the seat. This event is free to attend and includes lunch. RSVP at the link below. <http://web.agcak.org/events/CLC-Professional-Development-Workshop-Estimating-101-with-Jim-Fergusson-521/details>

2017 Conference Corner

CONFERENCE HIGHLIGHTS

Wednesday – Nov. 8

5:30 – 8:00 p.m.

*Marsh & McLennan Agency
President's Welcome
Reception and Conference
Vendors*

Thursday – Nov. 9

7:30 – 8:30 a.m.

Subcontractors Breakfast

12:00 – 1:15 p.m.

*ConocoPhillips
"Excellence in Safety"
Awards Luncheon with
David Rabiner*

4:00 – 6:00 p.m.

*First National Bank Alaska
Vendor Room Reception*

7:00 – 10:00 p.m.

CLC Reception

Friday – Nov. 10

7:45 – 8:45 a.m.

Energy Breakfast

9:00 – 11:45 a.m.

*Management Symposium
with David Rabiner*

12:00 – 1:30 p.m.

*Parker, Smith & Feek
"Excellence in Construction"
Awards Luncheon*

6:00 – 8:30 p.m.

*Family Fun Night
at the American Fast Freight
Warehouse*

Saturday – Nov. 11

9:00 – 10:00 a.m.

Saturday Breakfast

12:00 – 3:00 p.m.

PAC Ticket Drawing

6:30 p.m. – 1:00 a.m.

AGC Annual Dinner Dance



Join Management Symposium guest speaker **David Rabiner** at the AGC Annual Conference to hear about ***Leadership 2017: A Contractor's Guide to Leadership During Challenging Times***

Alaska contractors are experiencing real and difficult challenges. Business is slower, the industry itself is changing at a rapid pace, and the labor force is changing dramatically. What seasoned contractors are learning is that if you manage your business and your people today the way you used to, you may be missing some opportunities and negatively impacting your future success. Right now, more than ever, your business needs your solid and innovative leadership.

In this program, international speaker David Rabiner will discuss what your leadership needs to look like today. More important, David will discuss the obstacles that keep competent managers from excelling at today's leadership. When you leave, you will have the foundation for your own leadership plan and the incentive to implement it immediately.



Join **David Rabiner** on **Friday, Nov. 10th** from **9:00 – 11:45 am**

Leadership at the Ground Level: Translating Leadership Qualities to Behaviors

Personal growth in leadership - or anything else - requires personal change, but what does change actually look like. To improve the way you lead or manage, you have to be answer this question: "What am I going to start doing, stop doing, do more of, do less or, or just do differently?" This breakout session follows the leadership discussion in the keynote down and takes it down to the behavioral level. You will learn the different types of behaviors and learn the "forks in the road" we all encounter but most of us don't see, and you'll learn the important quality of leadership balance and how to demonstrate it. Simply stated, this breakout session is for those who want to take their leadership foundation, dig deeper, and make personal change happen.



Join **David Rabiner** on **Thursday, Nov. 9th** from **1:45 – 3:15 pm**

Alliant Build America Awards Application Site is Now Open!

Application Deadline: October 25, 2017

AGC of America is proud to announce the launch of the [2018 Alliant Build America Awards](#)! AGC members who meet the competition requirements are encouraged to apply online for some much-deserved recognition.

ANNIVERSARIES

GENERALS

- D & L CONSTRUCTION CO., INC. - 34
- WESTERN MARINE CONSTRUCTION, INC. - 28
 - GMG GENERAL, INC. - 20
- PINNACLE CONSTRUCTION, INC. - 20
 - ALCAN GENERAL, INC. - 18
 - KOMAN, INC. - 11
- ASRC CONSTRUCTION HOLDING COMPANY, LLC - 9
 - JTA CONSTRUCTION, LLC - 7
- HAMILTON CONSTRUCTION ALASKA CO. - 5
 - 360 GENERAL LLC - 2
- AHTNA ENVIRONMENTAL, INC. - 1
- HIGH POINT CONSTRUCTION, INC. - 1

SPECIALTY

- ANNETTE'S TRUCKING, INC. - 30
- H & K SHEETMETAL FABRICATORS, INC. - 26
 - ARCTIC FOUNDATIONS, INC. - 19
- L & J ENTERPRISES-EXCAVATING, INC. - 18
- AVALON DEVELOPMENT CORPORATION - 17
 - JOLT CONSTRUCTION & TRAFFIC MAINTENANCE, INC. - 15
- HOLLAND ROOFING CO., INC. - 14
- PARTUSCH PLUMBING & HEATING, INC. - 14
 - THE SUPERIOR GROUP, INC. - 9
- ACTION ROOFING SERVICES, INC. - 1
- FRONTIER DIRECTIONAL DRILLING - 1
 - LETZRING, INC. - 1
 - MINN-ALASKA - 1

ASSOCIATES

- TOTE MARITIME - 42
- SHANNON & WILSON, INC. - 37
- ALASKA NATIONAL INSURANCE COMPANY - 36
 - SEWARD BUILDING SUPPLY, INC. - 33
- NORTH STAR EQUIPMENT SERVICES - 28
- SUMMIT WINDOWS & DOORS, INC. - 25
 - UNITED RENTALS, INC. - 23
 - RSA ENGINEERING, INC. - 23
- C & R PIPE AND STEEL, INC. - 17
 - ESTIMATIONS, INC. - 17
- RAINIER EQUIPMENT TRANSPORT, INC. - 15
 - WEED ENGINEERING, INC. - 13
 - ZURICH SURETY - 13
 - MIZIOSOCIAL, LLC - 12
 - HDR ALASKA, INC. - 11
- SCHNEIDER STRUCTURAL ENGINEERS - 11
 - GPS ALASKA, INC. - 10
 - MT. MCKINLEY BANK - 9
- CONOCOPHILLIPS ALASKA - 9
 - BRICE EQUIPMENT, LLC - 9
- LANDYE BENNETT BLUMSTEIN LLP - 5
- RURAL ENERGY ENTERPRISES, INC. - 2
 - UNIQUE MACHINE, LLC - 2
 - ARCADIS U.S., INC. - 1

Conference Corner~ Continued

Mark your Calendar to join us **November 8-11, 2017** at the **Hotel Captain Cook** for the **AGC of Alaska Annual Conference**. Conference registration options include full day, full conference, or single event only options. Meals are again included in both day and full conference registration rates. This year the conference will start at the **Marsh & McLennan President's Welcome**, where you can also stop by and visit the conference Vendors this year. Look for the **First National Bank Alaska Vendor Room Reception** on Thursday and of course **Family Fun Night** at the **American Fast Freight Warehouse** (5025 Van Buren St) on Friday Evening. If you would like more information on the conference in general, please contact **Kimberley** at 907-561-5354 or kimberley@agcak.org. [Click here to register for the conference and sponsorships online.](#) [Click here for the downloadable forms.](#)

The Art of the Interview: Getting more than just a great employee

The job interview is your opportunity to send a powerful message to prospective employees: "This is the kind of company we are, and these are our expectations." This doesn't happen with a generic, same-old/same-old interview. Learn how to make your interview unique to your company and the specific job within it. Done right, the interview can become the first step in an employee's orientation and training.



Join **Barbara Brown** on **Thursday, Nov. 9th** from **10:30 – 11:45 am**

American Fast Freight and Spenard Builders Supply - Celebrating over 20 years of supporting Family Fun Night!

Save the Date
and join us for
2017 Family Fun Night
Friday, November 10th
at the American Fast Freight Warehouse

Games Activities Food & Fun

The graphic features a collage of photos showing people participating in various activities like games and socializing. A circular logo for the AGC of Alaska is visible in the top right corner.