



AGC of Alaska

NEWSLETTER

Volume 19, Issue 11

November 2016

It's Here.

Join us for the AGC Conference at the Hotel Captain Cook, November 9-12

REGISTRATION INFORMATION

Pre-registration stops at 5:00 pm, Monday, November 7th. Please come to the Hotel Captain Cook starting Wednesday at 7:30 a.m. to register after this time. Thanks, and see you at the AGC Annual Conference.

Join us **November 9-12, 2016** at the **Hotel Captain Cook** for the **AGC of Alaska Annual Conference**. Conference registration options include full day, full conference, or single event only options. Meals are included in both day and full conference registration rates. Check out these other cool events:

- **WEDNESDAY**
 - **Vendor Room Breakfast**
 - **First National Bank Alaska FREE Luncheon** (RSVP required)
 - **Marsh & McLennan Agency President's Welcome Reception**
- **THURSDAY**
 - **ConocoPhillips Excellence in Safety Lunch**
- **FRIDAY**
 - **Friday's Carlile Energy Breakfast**
 - **Dirtworks, Inc. & AK Constructors, LLC Management Symposium**
 - **Parker Smith & Feek Excellence in Construction Lunch**
 - **Family Night's Fun Fair at the American Fast Freight Warehouse.**
 - **Emerging Leaders Reception – Quarter Deck**
- **SATURDAY**
 - **GCI Breakfast**
 - **PAC Ticket Drawing**
 - **AGC Annual Dinner Dance**

If you would like more information on the conference, please contact **Kimberley** at 907-561-5354 or kimberley@agcak.org or check out the webpage at: <http://www.agcak.org/2016-annual-conference.html>.

AGC/PAC Raffle Tickets are on sale! Win \$10,000!!!

Don't miss your chance to win \$10,000! Purchase your ticket(s) today from one of your AGC Board Members or the AGC staff. Tickets are \$100, with only 500 tickets being sold. There is a total of 32 cash prizes to win, so your chances are very good. We accept cash and personal checks only. Please no company or corporate checks and no credit cards will be accepted.

Chili & Cornbread Cook-off winners

A big **Thank You** to all who attended, volunteered, judged, & donated to the 7th annual AGC Chili Cook-off on October 5th at the AGC office. The evening was a great success with many attendees, 12 great chilies, 7 cornbread's and our five judges, **Eric Norat**, The Hotel Captain Cook, **Kellie Puff**, King Career Center, **Van Hale**, Marx Bros Café & Van's Dive Bar, **L J Hollie**, Suite 100, and **Naomi Everett**, UAA Culinary.

Winners of the Professional judging for chili were **Sadie Gunter**, **Trista Stockwell & Cezar Plascencia**, AS&G team who took First Place and **Steve Glatt**, Keller Supply who took Second. For cornbread's the First Place went to **Jacque Cato**, Davis Constructors & Engineers, Inc. and Second Place went to **Mishalla Green**, Alaska USA Insurance Brokers. The People's Choice Awards for Chili went to **Steve Glatt**, Keller Supply who took First Place and **Sadie Gunter, Trista Stockwell & Cezar Plascencia**, AS&G team who took Second Place. For cornbread, the First Place went to **Mark Symonds**, Senco Alaska, Inc. and the Second Place went to **Jacque Cato**, Davis Constructors & Engineers, Inc. **Congratulations to everyone who cooked up chili and cornbread for the competition, we really do appreciate your time and support and Thanks to Broken Tooth for the Beer donation!**

2016 Conference Corner

Vendor Room

Join us for the **FREE Breakfast in the Vendors Room for Conference attendees from 8:00 to 9:30 a.m. on Wednesday, Nov. 9** and join us again for the **Vendor Room Reception from 4:30 to 6:00 p.m. on Thursday, Nov. 10.**

One new feature of the Vendor Room this year will be Lead Retrieval. This allows the Vendors to scan your QR code in the AGC of Alaska Event app (you must be logged in at the time). Have your name entered into a drawing for an **iPad Air!** All registered conference attendees who visit the 28 booths and get their QR code scanned will be automatically entered into the drawing. Also in the Vendor Room this year, **AGC Health Benefit Trust** is excited to offer a flu shot clinic to all AGC members attending the Vendor Reception on Thursday, November 10th. If you have not yet obtained your flu vaccine this year, Safeway Pharmacy will be available in **Booth 28 from 4-6 pm.** If you present a valid medical ID card at the time of service, the vaccine is free with most insurance. (If you do not have coverage, the vaccine will range between \$30-40.)

See You There!

Join us for ***FAMILY FUN NIGHT*** on **Nov. 11th** at the **American Fast Freight Warehouse from 6:00 to 8:30 pm** Adults are only \$10 and children under 12 get in FREE [Click here for the Family Fun Night Flyer](#) and [Click here for the Family Night Ticket Templates](#) (Just add your logo, print, and hand out to your staff and employees and we will only invoice you for those tickets that are used.)

Conference Sessions

✘ Join **Sandra A. Garcia-Aline**, Alaska Division Administrator Federal Highway Administration, **Kevin Hemenway**, Former CFO of KABATA, **Lawren Green**, Kiewit Development Corp and **John Springsteen**, CEO/Executive Director AIDEA on **Wednesday, November 9th** from **9:00 to 10:30 am** in the Endeavor Room for ***P-3 Public-Private Partnership.***

Transportation needs in Alaska far outpace the ability to get projects funded. "*Because that's the way we've always done it*" doesn't have to be our usual excuse for the future. Our glacial pace will continue if we don't rely on some experience and success using alternate delivery methods. In Alaska, we have had many successful projects over the years using Public-Private Partnerships or P3 and most people don't recognize them.

We've assembled a panel of experts in the field with strong Alaskan experience and information on a wide variety of options. Learn about Alaska's experience, good and bad, with Public-Private Partnerships and some thought-provoking discussion on what we can do in the future. We're only limited by our imagination.

CONFERENCE HIGHLIGHTS

Wednesday

12:00 – 1:00 p.m.
First National Bank Alaska FREE Wednesday Luncheon, RSVP Required

5:30 – 8:00 p.m.
Marsh & McLennan Agency President's Welcome Reception

Thursday

7:30 – 8:30 a.m.
Subcontractors Breakfast

12:00 – 1:15 p.m.
ConocoPhillips "Excellence in Safety" Awards Luncheon with Ryan Jenkins

Friday

7:45 – 8:45 a.m.
Carlisle Energy Breakfast

9:00 – 11:45 a.m.
AK Constructors LLC/Dirtworks, Inc. Management Symposium

12:00 – 1:30 p.m.
Parker, Smith & Feek "Excellence in Construction" Awards Luncheon

6:00 – 8:30 p.m.
Family Fun Night at the American Fast Freight Warehouse

6:00 – 9:00 p.m.
Emerging Leaders Reception

Saturday

9:00 – 10:00 a.m.
GCI Saturday Breakfast

6:30 pm – 1:00 am
AGC Annual Dinner Dance

Conference Sessions Continued

✘ Join **Jonathan Forman**, Tax Office Managing Principal | MD - R&D Global Centre of Excellence and **Doug Curtis**, Managing Director - Fixed Asset Advisory Services for ***Income Tax Benefits for Contractors: R&D Credits and Cost Segregation Services*** on Wednesday, **November 9th** from **1:30 to 3:00 pm** in the Endeavor Room.

Recent IRS changes make it easier for construction companies to claim R&D tax credits which allow dollar-for-dollar offsets against regular income tax liability. Learn how R&D credits are helping construction companies grow, increase their cash flow and reduce their effective tax rate. Additionally, learn the value behind Cost Segregation Studies for contractor owned real estate assets; including increased cash flow, repairs expense opportunities and maximizing bonus depreciation benefits.

✘ Join **Shane Kirkpatrick**, Viewpoint, **Connor Casey**, Procore, and **Barry Cassell**, Cassell Consulting on Wednesday, November 9th from 2:45 to 4:15 pm for ***Construction Tech: Today and Tomorrow***.

Construction Tech Today & Tomorrow: Our Construction Industry is morphing at a pace unseen since the Pyramids. The Cloud, Mobile, BIM, and 3d Printing + Robotics are just a few of the influences driving change. Our stodgy, "if it ain't broke don't fix it" mentality is giving way to "not-their-father's" innovation, as sons and daughters are taking the reins and changing everything. Our speakers live and breathe construction tech every day.

✘ Join **Special Agent Elliott Peterson** of the local FBI office on **Wednesday, November 9th** from **1:30 to 2:30 pm** in the Adventure Room to hear about **Cyber Security**.

✘ Join the **Emerging Leaders** on **Thursday, November 10th** from **3:15 to 4:30 pm** in the Adventure Room.

Come learn more about the levels of AGC! The Emerging Leaders group, AGC of Alaska, and AGC of America are all related, but serve different important functions - do you know the differences? We'll make sure you leave the session knowing more about the benefits available to you through your organization.

✘ Join the Emerging Leaders on **November 11th** from **6:00 to 9:00 pm** in the Quarter Deck of the Hotel Captain Cook for the **Emerging Leaders Reception**. RSVP to Lauren@agcak.org.

9th Annual Alaska Construction Law

Anchorage, AK - November 8, 2016

AK CLE - 6.75 General, incl. 1.0 Ethics Credits
WA MCLE - 5.75 Law & Legal and 1.0 Ethics Credits
OR CLE - 7.0 General Credits
AIA - 7.0 LU's
IRMI - 7.0 CRIS Reaccreditation Credits
AK Contractors - 7.0 Business Credits
Engineers - May Qualify

Join Program Co-Chairs **Julia M.I. Holden-Davis**, an owner of *Garvey Schubert Barer*, and **Jeremy T. Vermilyea**, a shareholder with *Schwabe, Williamson & Wyatt*. They lead an outstanding faculty for these topics:

- **New Developments**
- **Effective Contracting and Contract Language - Overview**
- **Insurance in the Construction Industry**
- **Claim Preparation, Alternative Dispute Resolution and Litigation**
- **Ethical Considerations in Construction and the Use of Alternative Dispute Resolution**

Want to promote your company by becoming a Sponsor of this seminar? Call [The Seminar Group](http://TheSeminarGroup.com) at 800-574-4852 for more information.

AGC Members are entitled to a 50% off discount. [Click Here](#) to register, or call the office at 206-463-4400, and use the discount code: SPP50P

Upcoming Classes

December 1st & 2nd – CQM CLASS: Held at the AGC's Training Room. \$200 for Members; \$275 for Non-Members.

Contact Samantha Saechow at Training@agcak.org for more information.

Alaska Miners Association

The AGC Annual Conference

is the crown jewel of AGC's yearly event schedule. Featuring multiple days of educational presentations, seminars, and panels representing all facets of the construction industry. Coupled with the awards ceremonies, numerous networking lunches and receptions, you can't afford to miss it! This year, AGC is teaming up with the Alaska Miners Association (AMA) to offer access to portions of each other's conferences as they overlap. [Click here to view the informational flyer with all the details.](#)
Just let them

NEW MEMBERS

GENERALS

High Point Construction, Inc.

C. John Eng – President
P.O. Box 111301
Anchorage, Alaska 99511-1391
Tel. (907) 349-6907
Vertical/Structure

Ahtna Engineering Services, LLC

Kjersti Parker
110 W 38th Ave Ste 200A
Anchorage, Alaska 99503-5677
Tel. (907) 646-2969

Member News & Updates Congratulations!

Alaska Chamber recently announced their winners of 2016 top business awards and we'd like to congratulate the Bill Bivin Small Business of the Year Winner **Davis Block & Concrete**. Established in 1993, the award pays tribute to businesses that exemplify leadership, ethics and organization.

Since 1975, Davis Block & Concrete has provided livelihoods on the Kenai Peninsula, in Anchorage and throughout the state of Alaska. The Davis family is a model of the determination and sound judgment that drives Alaska's successful small companies. Congratulations to Scott Davis, Regina Daniels and the whole Davis Block and Concrete team!

Proving and Pricing Subcontractor Change Orders

SDC & Associates, Inc. is pleased to announce their upcoming seminar in Anchorage on December 5th from 8:00 am to 4:00 pm at the Hilton Anchorage. This seminar, Proving and Pricing Subcontractor Change Orders, covers several topics, such as: Profitable Pre-Construction Planning; Win Defective Plans/Specs conflicts every time; Delay and Disruption Costs; and more. AGC members receive a 50% discount and only pay \$199. If registered by 11/14/16 AGC members receive an additional \$50 "early bird discount" for a total of \$149. [Click here for more information.](#)

Transportation & Technology Workshop

This Transportation & Technology workshop will feature leading industry experts active in connected and automated vehicle testbeds, shared automated vehicles, and government funding. Moderator Vivian Underwood, ITS Coordinator at the Municipality of Anchorage, will lead our distinguished panel in a discussion on the future of transportation and the opportunities available to Alaskan communities to help us meet our regional needs and enhance our ability to compete in a global economic environment.

When: November 17, 2016, 2:30 pm - 4:30 pm

Where: The Alaska Experience Theater

RSVP: Please email Riley Bronga at riley.bronga@stantec.com by Nov. 9, 2016

[Click here for more information.](#)

ANNIVERSARIES 2015

GENERAL

LAKLOEY, INC. - 34
FAULKNER WALSH CONSTRUCTORS - 32
AHTNA CONSTRUCTION & PRIMARY PRODUCTS - 29
KNIK CONSTRUCTION CO., INC. - 29
M-ALASKA CONSTRUCTION, LLC - 2
DBS ENTERPRISES, LLC - 1

SPECIALTY

ACME FENCE COMPANY - 38
SUPERIOR PLUMBING & HEATING - 33
AUTOMATIC WELDING & SUPPLY - 27
BLACK GOLD EXPRESS, INC. - 15
SAFWAY SERVICES, LLC - 13
ALASKA STORMWATER MAINTENANCE, INC. - 8
A-1 LAWN & LANDSCAPING - 4
SIGNATURE LAND SERVICES - 4
ALASKA PAVEMENT MAINTENANCE COMPANY - 1

ASSOCIATES

HOLMES WEDDLE & BARCOTT, P.C. - 34
FAIRBANKS PRECAST & REBAR - 32
ABR, INC. - 28
PACIFIC BUILDER & ENGINEER - 27
UNIVERSITY OF ALASKA/P.T.A.C. - 27
AK SUPPLY, INC. - 22
GCI COMMUNICATIONS - 17
CARBERRY ASSOCIATES - 15
ALASKA INDUSTRIAL HARDWARE, INC. - 14
CRW ENGINEERING GROUP LLC - 14
ART SERVICES NORTH - 14
WHITE ENVIRONMENTAL CONSULTANTS, INC. - 14
SUBWAY DEVELOPMENT CONTRACTING, LLC - 13
ALASKA DIGITAL PRINTING, INC. - 13
AUSTIN POWDER WEST, LLC - 12
ALASKA OPERATING ENGINEERS / EMPLOYERS
TRAINING TRUST - 11
ACCUPOINT, INC. - 11
CONTRACTORS QUALITY CONTROL, CO.
(C.Q.C. CO.) - 11
PATTERSON INSURANCE BROKERS, INC. - 10
COPPER BASIN SANITATION SERVICE COMPANY - 9
EMC ENGINEERING, LLC - 9
RAIN FOR RENT - 7
MCCLINTOCK LAND ASSOCIATES, INC. - 6
PROCOMM ALASKA, LLC - 5
A-1 LAWN & LANDSCAPING - 4
SIGNATURE LAND WORKS - 4
U.S. HEALTHWORKS - 4
M.I.S.T.Y. CONSULTING - 3
PERSONNEL PLUS EMPLOYMENT AGENCY - 3
CORNERSTONE ADVISORS - 2
AMERICAN RED CROSS OF ALASKA - 2
CASSELL CONSULTING, INC. - 2
EQUIPMENT SOURCE, INC. - 2
INTERNATIONAL FIDELITY INSURANCE COMPANY - 2
ALASKA TRUSS MANUFACTURING, LLC - 2
DELTA LEASING, LLC - 1

NEW MEMBERS CONTINUED

SPECIALTY

Action Roofing Services, Inc.

Douglas Simpson – Owner
P.O. Box 201431
Anchorage, Alaska 99520
Tel. (907) 677-6969

Actionsimpson@yahoo.com
www.actionroofingak.com

Roofing

Frontier Directional Drilling

Robbie Boone – President
Lisa Boone – Executive Admin
P.O. Box 48

Anchor Point, AK 99556

Tel. (907) 299-7271 | Fax. (907) 290-3271

www.FrontierHDD.com

gboone@frontierhdd.com

lboone@frontierhdd.com

Horizontal Directional Drilling

Letzring Inc.

Matt Letzring – Owner/President
P.O. Box 6

Kasilof, AK 99610

Tel. (907) 395-5263 | Fax. (907) 260-9219

www.Letzring.com

Mattletzring@gmail.com

Development, Heavy Equipment, Demolition, Construction

Minn-Alaska

David Flood – Operations Manager
P.O. Box 2409

Palmer, AK 99645

Tel. (907) 746-3950 | Fax. (907) 746-3951

David@minn-ak.com

Transport

Recruited by: Robby Capps of F&W Construction

ASSOCIATE

Arcadis U.S., Inc.

Tony Salazar – Alaska Operations Leader
880 H Street #101, Anchorage, AK 99501

Tony.salazar@arcadis.com

Glen Kravitz – Senior Project Manager
410 Second Avenue Suite 206, Fairbanks, AK 99707

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Tel. (907) 276-8095 | Fax. (907) 276-8609

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Project Management/Construction Management