| * | TAMPA BAY BEACHES |
|---|---------------------|
| - | CHAMBER of COMMERCE |

| The Beach is our Business | South Pasadena | St. Pete Beach | Treasure Island | Madeira Beach | Redington Beach | North Redington Beach |
|---|---|---|---|--|---|--|
| Population Out of Season | 5,344 | 9,779 | 7,253 | 4,677 | 1,469 | 1,447 |
| Population In Season | 7,751 | 13,439 | 9,854 | 5,383 | 4,284 | 1,572 |
| Visitor Percentages | 0% | 14.8% | 4.8% | 1.6% | 0.53% | 0.53% |
| Bed Tax Collections | \$0 | \$9,960,400 | \$3,230,400 | \$1,076,800 | \$336,500 | \$336,500 |
| Households | 3,439 | 5,260 | 4,081 | 2,478 | 678 | 750 |
| Families | 1,193 | 2,615 | 1,907 | 1,153 | 415 | 447 |
| Average Household Size | 1.48 | 1.86 | 1.78 | 1.89 | 2.17 | 1.93 |
| Owner Occupied Housing Units | 1,918 | 3,505 | 2,597 | 1,456 | 479 | 494 |
| Renter Occupied Housing Units | 1,521 | 1,757 | 1,485 | 1,022 | 201 | 257 |
| Millage Rate | 3.5 | 3.15 | 3.61 | 2.75 | 1.81 | 1 |
| Median Age | 70.4 | 60.3 | 60.4 | 56.9 | 60.5 | 60.1 |
| Average Income | \$40,433 | \$107,452 | \$108,323 | \$103,075 | \$136,739 | \$121,647 |
| Median Household Income | \$35,426 | \$73,315 | \$75,083 | \$64,259 | \$88,851 | \$79,651 |
| Median Disposable Income | \$35,506 | \$59,099 | \$59,381 | \$54,700 | \$72,666 | \$64,575 |
| Median House or Condo Value | \$153,758 | \$397,135 | \$298,226 | \$307,061 | \$335,390 | \$447,976 |
| Traffic Count: | 28,000 | 22,000 | 18,880 | 26,000 | 16,700 | 16,700 |
| Number of Businesses | 304 | 693 | 359 | 403 | 26 | 65 |
| Number of Employees | 3,220 | 10,432 | 2,478 | 2,687 | 1609 | 733 |
| Number of Restaurants | 21 | 92 | 28 | 46 | 1 | 7 |
| Number of Hotels | 0 | 54 | 59 | 14 | 0 | 11 |
| Number of Rooms | 0 | 3087 | 1193 | 528 | 0 | 500 |
| | | | | | | |
| | | Indian Shores | Indian Rocks Beach | Belleair Shores | Belleair Beach | Belleair Bluffs |
| Population Out of Season | 2,256 | 1,510 | 4,386 | 106 | 1,524 | 2,167 |
| Population In Season | 2,256 2,534 | 1,510 3,837 | 4,386 7,209 | 106 N/A | 1,524 N/A | 2,167 N/A |
| Population In Season Number of Visitors | 2,256 2,534 0.53% | 1,510 3,837 0.7% | 4,386 7,209 1.2% | 106 N/A 0.13% | 1,524 N/A 0.13% | 2,167 N/A 0.13% |
| Population In Season Number of Visitors Bed Tax Collections | 2,256 2,534 0.53% \$336,500 | 1,510 3,837 0.7% \$471,100 | 4,386 7,209 1.2% \$807,600 | 106 N/A 0.13% \$87,490 | 1,524 N/A 0.13% \$87,490 | 2,167 N/A 0.13% \$87,490 |
| Population In Season Number of Visitors Bed Tax Collections Households | 2,256 2,534 0.53% \$336,500 1,168 | 1,510 3,837 0.7% \$471,100 847 | 4,386 7,209 1.2% \$807,600 2,301 | 106 N/A 0.13% \$87,490 43 | 1,524 N/A 0.13% \$87,490 722 | 2,167 N/A 0.13% \$87,490 1,191 |
| Population In Season Number of Visitors Bed Tax Collections Households Families | 2,256 2,534 0.53% \$336,500 1,168 621 | 1,510 3,837 0.7% \$471,100 847 457 | 4,386 7,209 1.2% \$807,600 2,301 1,140 | 106 N/A 0.13% \$87,490 43 29 | 1,524 N/A 0.13% \$87,490 722 488 | 2,167 N/A 0.13% \$87,490 1,191 602 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 | 1,510 3,837 0.7% \$471,100 847 457 1.78 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 | 106 N/A 0.13% \$87,490 43 29 2.47 | 1,524 N/A 0.13% \$87,490 722 488 2.11 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size Owner Occupied Housing Units | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 806 | 1,510 3,837 0.7% \$471,100 847 457 1.78 631 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 1,399 | 106 N/A 0.13% \$87,490 43 29 2.47 | 1,524 N/A 0.13% \$87,490 722 488 2.11 642 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 847 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 806 362 | 1,510 3,837 0.7% \$471,100 847 457 1.78 631 217 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 1,399 900 | 106 N/A 0.13% \$87,490 43 29 2.47 39 5 | 1,524 N/A 0.13% \$87,490 722 488 2.11 642 78 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 847 344 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Millage Rate | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 806 362 1.8 | 1,510 3,837 0,7% \$471,100 847 457 1.78 631 217 1.87 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 1,399 900 1.83 | 106 N/A 0.13% \$87,490 43 29 2.47 39 5 0.63 | 1,524 N/A 0.13% \$87,490 722 488 2.11 642 78 2.03 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 847 344 5.35 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Millage Rate Median Age | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 806 362 1.8 58.9 | 1,510 3,837 0.7% \$471,100 847 457 1.78 631 217 1.87 64.1 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 1,399 900 1.83 55.9 | 106 N/A 0.13% \$87,490 43 29 2.47 39 5 0.63 61.1 | 1,524 N/A 0.13% \$87,490 722 488 2.11 642 78 2.03 61 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 847 344 5.35 57.5 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Millage Rate Median Age Average Income | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 806 362 1.8 58.9 \$99,014 | 1,510 3,837 0.7% \$471,100 847 457 1.78 631 217 1.87 64.1 \$121,960 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 1,399 900 1.83 55.9 \$105,673 | 106 N/A 0.13% \$87,490 43 29 2.47 39 5 0.63 61.1 \$159,134 | 1,524 N/A 0.13% \$87,490 722 488 2.11 642 78 2.03 61 \$161,565 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 847 344 5.35 57.5 \$72,008 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Millage Rate Median Age Average Income Median Household Income | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 806 362 1.8 58.9 \$99,014 \$67,390 | 1,510 3,837 0.7% \$471,100 847 457 1.78 631 217 1.87 64.1 \$121,960 \$68,698 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 1,399 900 1.83 55.9 \$105,673 | 106 N/A 0.13% \$87,490 43 29 2.47 39 5 0.63 61.1 \$159,134 \$105,092 | 1,524 N/A 0.13% \$87,490 722 488 2.11 642 78 2.03 61 \$161,565 \$106,778 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 847 344 5.35 57.5 \$72,008 \$52,377 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Millage Rate Median Age Average Income Median Household Income Median Disposable Income | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 806 362 1.8 58.9 \$99,014 \$67,390 \$56,033 | 1,510 3,837 0.7% \$471,100 847 457 1.78 631 217 1.87 64.1 \$121,960 \$68,698 \$58,301 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 1,399 900 1.83 55.9 \$105,673 \$77,842 \$62,489 | 106 N/A 0.13% \$87,490 43 29 2.47 39 5 0.63 61.1 \$159,134 \$105,092 \$85,880 | 1,524 N/A 0.13% \$87,490 722 488 2.11 642 78 2.03 61 \$161,565 \$106,778 \$86,944 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 847 344 5.35 57.5 \$72,008 \$52,377 \$43,628 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Millage Rate Median Age Average Income Median Household Income Median Disposable Income Median House or Condo Value | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 806 362 1.8 58.9 \$99,014 \$67,390 \$56,033 \$283,287 | 1,510 3,837 0.7% \$471,100 847 457 1.78 631 217 1.87 64.1 \$121,960 \$68,698 \$58,301 \$251,770 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 1,399 900 1.83 55.9 \$105,673 \$77,842 \$62,489 \$375,434 | 106 N/A 0.13% \$87,490 43 29 2.47 39 5 0.63 61.1 \$159,134 \$105,092 \$85,880 \$2,307,644 | 1,524 N/A 0.13% \$87,490 722 488 2.11 642 78 2.03 61 \$161,565 \$106,778 \$86,944 \$487,782 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 847 344 5.35 57.5 \$72,008 \$52,377 \$43,628 \$151,208 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Millage Rate Median Age Average Income Median Household Income Median Disposable Income Median House or Condo Value Traffic Count: | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 806 362 1.8 58.9 \$99,014 \$67,390 \$56,033 \$283,287 17,013 | 1,510 3,837 0.7% \$471,100 847 457 1.78 631 217 1.87 64.1 \$121,960 \$68,698 \$58,301 \$251,770 17,013 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 1,399 900 1.83 55.9 \$105,673 \$77,842 \$62,489 \$375,434 17,000 | 106 N/A 0.13% \$87,490 43 29 2.47 39 5 0.63 61.1 \$159,134 \$105,092 \$85,880 \$2,307,644 17,000 | 1,524 N/A 0.13% \$87,490 722 488 2.11 642 78 2.03 61 \$161,565 \$106,778 \$86,944 \$487,782 15,000 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 847 344 5.35 57.5 \$72,008 \$52,377 \$43,628 \$151,208 18,700 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Millage Rate Median Age Average Income Median Household Income Median Disposable Income Median House or Condo Value Traffic Count: Number of Businesses | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 806 362 1.8 58.9 \$99,014 \$67,390 \$56,033 \$283,287 17,013 67 | 1,510 3,837 0.7% \$471,100 847 457 1.78 631 217 1.87 64.1 \$121,960 \$68,698 \$58,301 \$251,770 17,013 110 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 1,399 900 1.83 55.9 \$105,673 \$77,842 \$62,489 \$375,434 17,000 189 | 106 N/A 0.13% \$87,490 43 29 2.47 39 5 0.63 61.1 \$159,134 \$105,092 \$85,880 \$2,307,644 17,000 2 | 1,524 N/A 0.13% \$87,490 722 488 2.11 642 78 2.03 61 \$161,565 \$106,778 \$86,944 \$487,782 15,000 31 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 847 344 5.35 57.5 \$72,008 \$52,377 \$43,628 \$151,208 18,700 167 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Millage Rate Median Age Average Income Median Household Income Median Disposable Income Median House or Condo Value Traffic Count: Number of Businesses Number of Employees | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 806 362 1.8 58.9 \$99,014 \$67,390 \$56,033 \$283,287 17,013 67 232 | 1,510 3,837 0.7% \$471,100 847 457 1.78 631 217 1.87 64.1 \$121,960 \$68,698 \$58,301 \$251,770 17,013 110 724 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 1,399 900 1.83 55.9 \$105,673 \$77,842 \$62,489 \$375,434 17,000 189 1,167 | 106 N/A 0.13% \$87,490 43 29 2.47 39 5 0.63 61.1 \$159,134 \$105,092 \$85,880 \$2,307,644 17,000 2 3 | 1,524 N/A 0.13% \$87,490 722 488 2.11 642 78 2.03 61 \$161,565 \$106,778 \$86,944 \$487,782 15,000 31 111 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 847 344 5.35 57.5 \$72,008 \$52,377 \$43,628 \$151,208 18,700 167 1,260 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Millage Rate Median Age Average Income Median Household Income Median Disposable Income Median House or Condo Value Traffic Count: Number of Businesses Number of Restaurants | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 806 362 1.8 58.9 \$99,014 \$67,390 \$56,033 \$283,287 17,013 67 232 10 | 1,510 3,837 0.7% \$471,100 847 457 1.78 631 217 1.87 64.1 \$121,960 \$68,698 \$58,301 \$251,770 17,013 110 724 8 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 1,399 900 1.83 55.9 \$105,673 \$77,842 \$62,489 \$375,434 17,000 189 1,167 24 | 106 N/A 0.13% \$87,490 43 29 2.47 39 5 0.63 61.1 \$159,134 \$105,092 \$85,880 \$2,307,644 17,000 2 3 0 | 1,524 N/A 0.13% \$87,490 722 488 2.11 642 78 2.03 61 \$161,565 \$106,778 \$86,944 \$487,782 15,000 31 111 0 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 847 344 5.35 57.5 \$72,008 \$52,377 \$43,628 \$151,208 18,700 167 1,260 12 |
| Population In Season Number of Visitors Bed Tax Collections Households Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Millage Rate Median Age Average Income Median Household Income Median Disposable Income Median House or Condo Value Traffic Count: Number of Businesses Number of Employees | 2,256 2,534 0.53% \$336,500 1,168 621 1.93 806 362 1.8 58.9 \$99,014 \$67,390 \$56,033 \$283,287 17,013 67 232 | 1,510 3,837 0.7% \$471,100 847 457 1.78 631 217 1.87 64.1 \$121,960 \$68,698 \$58,301 \$251,770 17,013 110 724 | 4,386 7,209 1.2% \$807,600 2,301 1,140 1.91 1,399 900 1.83 55.9 \$105,673 \$77,842 \$62,489 \$375,434 17,000 189 1,167 | 106 N/A 0.13% \$87,490 43 29 2.47 39 5 0.63 61.1 \$159,134 \$105,092 \$85,880 \$2,307,644 17,000 2 3 | 1,524 N/A 0.13% \$87,490 722 488 2.11 642 78 2.03 61 \$161,565 \$106,778 \$86,944 \$487,782 15,000 31 111 | 2,167 N/A 0.13% \$87,490 1,191 602 1.82 847 344 5.35 57.5 \$72,008 \$52,377 \$43,628 \$151,208 18,700 167 1,260 |

| | Tierra Verde | Clearwater | Total Beaches |
|-------------------------------|--------------|--------------|---------------|
| Population Out of Season | 3,731 | 117,560 | 159,205 |
| Population In Season | 9,863 | N/A | 173,423 |
| Visitor Percentages | N/A | 32.3% | 89.7% |
| Bed Tax Collections | N/A | \$21,737,900 | \$38,556,170 |
| Households | 1,661 | 51,260 | |
| Families | 1,132 | 27,879 | |
| Average Household Size | 2.10 | 2.23 | 1.96 |
| Owner Occupied Housing Units | 1,397 | 29,319 | |
| Renter Occupied Housing Units | 255 | 21,974 | |
| Millage Rate | 5.35 | 5.95 | 2.90 |
| Median Age | 55.6 | 46.3 | 59.21 |
| Average Income | | \$72,509 | |
| Median Household Income | \$91,678 | \$48,675 | \$73,937 |
| Median Disposable Income | N/A | \$41,543 | \$60,057 |
| Median House or Condo Value | \$337,303 | \$152,800 | |
| Traffic Count: | 4,400 | 34,500 | |
| Number of Businesses | 81 | 6,591 | 9,088 |
| Number of Employees | N/A | 66,501 | 91,157 |
| Number of Restaurants | N/A | 422 | |
| Number of Hotels | 0 | 118 | |
| Number of Rooms | 0 | 3,341 | |

<- Average

<- Average <- Average

<- Average <- Average

| Nearest College Institutions with over 2,000 Full-Time Enrolled | Miles From Beach | Full-Time Enrolled |
|---|------------------|-----------------------|
| Eckerd College | 4 | 2,437 |
| University of Florida - St. Pete | 8 | 4,459 |
| St. Petersburg College | 13 | 21,467 |
| Strayer University-Florida | 22 | 2,723 |
| State College of Florida | 22 | 8,012 |
| The University of Tampa | 23 | 7,216 |

Continued on page 3

| Pinellas County Top Employers | | | |
|--------------------------------|-----------|--|--|
| Raymond James Financial | 4,000+ | | |
| Home Shopping Network | 2000+ | | |
| Tech Data Corp | 2000+ | | |
| Specturm | 2000+ | | |
| Fidelity Information Services | 1,500+ | | |
| The Nielsen Company | 1,500+ | | |
| Jabil Circuit | 1,500+ | | |
| Honeywell Aerospace | 1,500+ | | |
| Valpak | 1,500+ | | |
| Superior Uniform Group | 1,000+ | | |
| Duke Energy Florida | 1,000+ | | |
| Ceridian Benefits Services | 1,000+ | | |
| SKUlocal | 1,000+ | | |
| Franklin Templeton Investments | 501-1,000 | | |
| Transamerica Life Insurance | 501-1,000 | | |
| Raytheon Co | 501-1,000 | | |
| ConMed Linvatec | 501-1,000 | | |
| PSCU | 501-1,000 | | |
| Times Publishing Company | 501-1,000 | | |
| Power Design | 501-1,000 | | |

| Beach Top Employers | | | |
|---------------------------|------|--|--|
| TradeWinds Island Resorts | 900+ | | |
| Don CeSar Hotel | 400+ | | |
| Sheraton Sand Key | 300+ | | |
| Wyndham Celarwater Beach | 290+ | | |
| Sirata Beach Resort | 225+ | | |
| Opl Hotels | 200+ | | |
| Marriott Suites | 185+ | | |

Continued on page 4

| Pinellas County Stats |
|---|
| Population: 980,444 |
| Households: 439047 |
| Families: 244,536 |
| Average Household Size: 2.19 |
| Owner Occupied Housing Units: 288,690 |
| Renter Occupied Housing: 150,370 |
| Median Age: 49.2 |
| Median Household Income: \$53,083 |
| Median Disposible Income: \$45,266 |
| Average Income: \$77,179 |
| Number of Businesses: 43,428 |
| Number of Employees: 466,428 |
| Visitors: 15,539,597 |
| Over Night Visitors: 10.5 Million |
| Daytrippers: 5 Million |
| Vsitors created a \$8.3 billion economic impact |
| Tourism contributes \$269 to our local economy every second of every day |
| Over \$67 million in Bed Tax Collections |
| The average hotel stay is 5.9 nights |
| Over 81,000 residents work in the tourism industry supporting \$2.7 billion in area wages |
| Almost \$5 million in sales tax collected |
| #1 Gulf Coast tourist destination in the nation |
| 75% full-time employment |
| 66% have children |
| 77% married |
| 82% own their home |
| 28% Boomers, 45% GenX, 27% Millennials |

| Florida Stats |
|---|
| Population 2017: 20.3 Million |
| Population 2030: 26 Million+ |
| Households: 7.9 Million |
| An average of 1,036 new residents move to Florida each day |
| Florida has no state income tax |
| Education |
| Florida's high school graduation rate is at an 11 year high |
| Florida's 4th grade reading scores are #1 in the nation |
| Florida has record funding for k-12 schools |
| Florida has the highest quality of teachers in the nation |
| Energy |
| Record funding for environmental projects |
| Florida's Energy bills lowed by 14% |
| Tourism |
| Annual Visitors: 106 Million+ Daily Visitors: 1.2 Million+ |
| Every 85 visitors to Florida equals one job |
| 1.1 million employed in Florida's tourism industry |
| Tourism generates 23% of the states sales tax revenue |
| Business Climate |
| Florida is ranked the best state for business |
| Florida's infrastructure is ranked 2nd in the nation |
| Florida has 2.3 million small businesses |
| Florida's small businesses employ 3.1 million people |
| Small business make up 98.9% of Florida's employers |
| 17 Fortune 500 companies are headquartered in Florida |
| Florida has the 18th largest economy in the world |
| Floirda's 3rd in the nation for future job growth |
| Florida's labor force is 3rd largest in the nation |
| 200,000+ Job Openings; average opening \$27 an hour |
| 79.1% of businesses opened in 2014 survived through 2015 |

| Cost of Living Index | | | | |
|----------------------|-----------------|-----------|-----------|-----------|
| | Pinellas County | Tampa Bay | Florida | Nation |
| Studio Apartment | \$860 | \$860 | \$832 | \$821 |
| One Bedroom | \$916 | \$916 | \$945 | \$930 |
| Two Bedroom | \$1,133 | \$1,133 | \$1,174 | \$1,148 |
| Three Bedroom | \$1,485 | \$1,485 | \$1,584 | \$1,537 |
| Four Bedroom | \$1,794 | \$1,794 | \$1,903 | \$1,791 |
| Median Home Cost | \$235,300 | N/A | \$225,200 | \$219,700 |