

# YELLOWKNIFE CHAMBER INSIDER



OFFICIAL PUBLICATION OF THE YELLOWKNIFE CHAMBER OF COMMERCE • 2015

## CONSTRUCTION BOOM

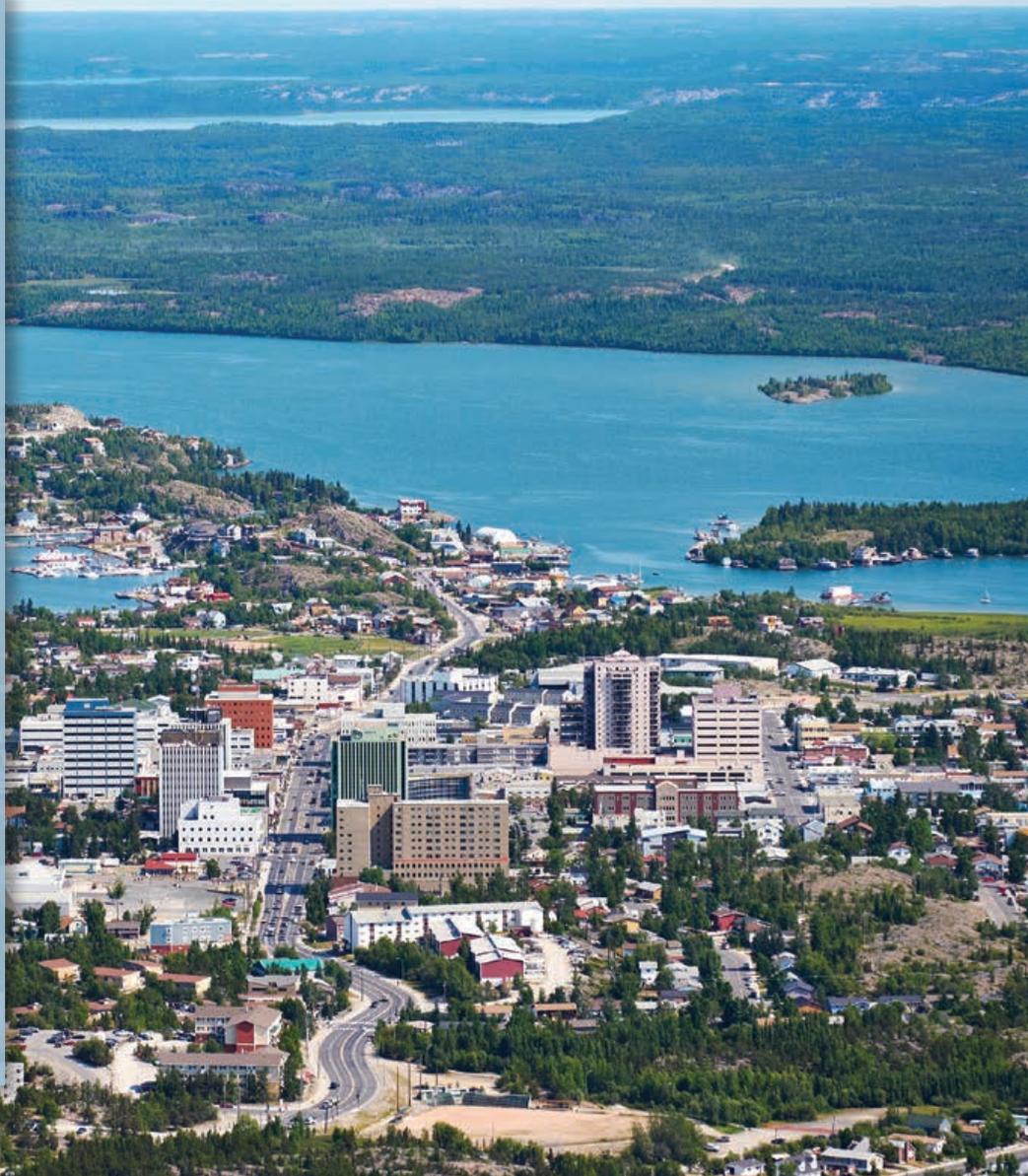
*Building a bigger and  
better city*

## TerraX Finds Gold

*A new mine: just like  
the old days, but  
without the mess*

## Cost of YK Living

*It's not cheap. The pay's  
pretty good though*



# We make connectivity simple so you can focus on growing your business

Connecting with your customers, suppliers and employees is simple and affordable on the most reliable network in the North. Expand your reach with our Voice, Internet, Data Networking and Conferencing services. Want to keep your customers entertained? Ask us about our Business TV solutions. Northwestel's Business Solutions are designed to meet your business needs.



Call **1 800 661-0790** today to see how we can help your business grow.



# YELLOWKNIFE CHAMBER INSIDER



OFFICIAL PUBLICATION OF THE YELLOWKNIFE CHAMBER OF COMMERCE • 2015

## Features:

p4

### President's Message

Welcome to our new Yellowknife Chamber Insider Magazine!

p6

### Executive Director's Message

With a little help from our friends, we're getting bigger.

p30

### New Member Profile

Think the Yellowknife Chamber is for big business only? Look at Kyle Thomas.

p49

### Some Facts about

The Robertson Headframe: By the numbers, it was impressive. But it's going soon.

p52

### Mayor's Message

Encouraging success in the Yellowknife economy.

### First Air Flies High

A new streamlined First Air sees blue skies ahead.  
P8

### Gold Profiles

CIBC, Corothers' Home Building Centre, Finning Canada, KBL Environmental, Kellett Communications, NorthwTel  
P10

### Unpacking the Future

A construction boom in Yellowknife is redefining the city's skyline and its economy.  
P28

### TerraX Marks the Spot

The company is exploring for gold just north of the Giant Mine. Can it avoid the mess that mine made?  
P32

### Pioneers

Sutherland's Drugs, Avery Cooper, and Shirley McGrath, the first woman president of the Yellowknife Chamber, remember times past.  
P38

### Cost of Living

Compared with Whitehorse, Fort St. John, Brockville and Corner Brook, it certainly isn't cheap here, but then, we earn more.  
P48

### #ShopYK

Is it really cheaper to shop online? Here are six good reasons to #ShopYK.  
P50

### Membership Directory

Our own list of Who's Who  
P62



**Yellowknife Chamber Insider is published for**

Yellowknife Chamber of Commerce

NWT Commerce Place,  
3rd Floor - 4921 49th Street,  
Yellowknife, NT X1A 3S5  
Tel 867-920-4944

Published by Inukshuk Publishing  
PO Box 20068, Panda Centre  
Yellowknife, NT X1A 3X8  
Tel 867-920-2076  
kathy@inuks.ca

Printed in Canada  
Publication Mail Agreement  
Number 42882516

Cover photo: Bob Wilson/City of Yellowknife

# President's Message

## Welcome to the First Annual Yellowknife Chamber Insider magazine!



● **JASON MCEVOY, PRESIDENT, YELLOWKNIFE CHAMBER OF COMMERCE**

We are very proud to present our new magazine, Yellowknife Chamber Insider, a publication that celebrates our sponsors, our past and present members, and the wonderful city in which we live and do business – Yellowknife. This magazine profiles our Platinum sponsor, First Air, the Airline of the North, and our Gold Sponsors – CIBC, Corothers Home Building Centre, KBL Environmental, Finning Canada, Kellett Communications and NorthwTel. We have stories about our Pioneer members, our newest member, the new gold property being explored by TerraX, and Yellowknife's current building boom. We list the benefits of local shopping, compare Yellowknife's cost of living with similar-sized cities across Canada. And last but not least, we say goodbye to that icon of Yellowknife's gold mining past – the Con Mine Headframe. Quite simply, without the mines, Yellowknife would be a much different place than it is now.

Yellowknife Chamber's inaugural year, 1946, was full of hope and optimism for a peaceful future.

World War II was over, and young men freshly back from Europe or the Pacific flooded north to Yellowknife to find jobs in the Con and Giant Mines. The average cost of a house was \$5600, a car was \$1120

and the average annual wage was \$2500. William Lyon Mackenzie King was the Prime Minister of Canada, King George VI was on the British throne, and Harry Truman was President of the United States.

In that same spirit of hope and optimism, the Yellowknife Chamber of Commerce began as a tireless advocate and promoter of business in Yellowknife. And we have not stopped since 1946.

Advocacy and business promotion will always be the Chamber's priorities. Since becoming president in 2012, I have focused on these priorities. Working with the NWT Chamber of Commerce, we presented

*“Advocacy and business promotion will always be a Chamber priority”*

### 2015 BOARD MEMBERS

Royal Bank of Canada

**Jason McEvoy**

*President*

Bank of Montreal

**Renee Comeau**

*1st Vice President*

Century 21

**Karen Boudreau**

*Vice President*

Seventh Generation

**John Hazenberg**

*Treasurer*

Braden Burry Expediting

**Ryan Heslep**

*Director*

CIBC

**Jan McNeill**

*Director*

Yellowknife Apartments

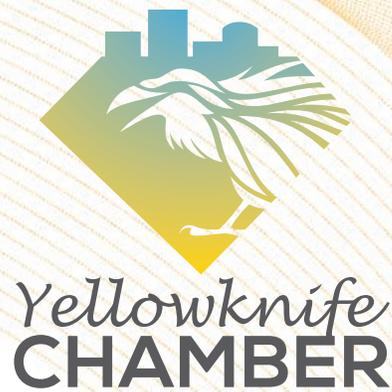
**Craig Hockridge**

*Director*

With Media

**Kyle Thomas**

*Director*



a good case to Yellowknife City Council to reduce or eliminate the planned 2.98 per cent tax hike. Our efforts resulted in a tax freeze. Our Chamber is represented on the Territorial Policy Committee of the Canadian Chamber of Commerce. Our #ShopLocal campaign continues to expand, and we have increased the number of education courses we can offer to the business community through partnerships with the federal, territorial and municipal governments and NWT BDIC. Chamber membership has many benefits, and the benefit of having one voice from a strong organization that advocates on behalf members cannot be overstated.

The Yellowknife Chamber is in excellent financial shape. We have forged great partnerships with all levels of government, and our dedicated board of directors brings a wealth of the experience and good ideas needed to run a successful organization. We are extremely fortunate to have Deneen Everett as our Executive Director, who has made a huge impact since taking on the job in 2014. The newest member to our staff, Executive Assistant Geneva Irwin, has been a fantastic addition as well. To both, I offer a very heartfelt thank you.

Finally, the Yellowknife Chamber of Commerce is very thankful for the continuing support and sponsorship we receive from our members. We encourage you to reach out to us with any concerns, suggestions or ideas you may have.

**Kasteel Konstruction**  
**Dwayne Simmons**  
*Director*

**Finning**  
**Kyle Wright**  
*Director*

**Canadian North**  
**Mike Lalonde**  
*Director*

**Matt Belliveau**  
*Director*



**fly** efficiently | comfortably | safely



**Fly** efficiently, comfortably, & safely with the North's most versatile specialty airline. Call today to book us for:

- Remote Exploration
- Oil & Gas Support
- Air Ambulance
- Wildlife Surveys
- Mine Resupply
- Cargo Services
- Tourism Support
- Workforce Transport
- Scheduled Flights

**1 888 545 6794**

**airtindi.com**

# Executive Director's Report



## ● DENEEN EVERETT

It has been my pleasure to serve as the Executive Director of the Yellowknife Chamber of Commerce since January 2014. There are a lot of people to thank, considering our Chamber's outstanding growth and progress developing new ways to serve our membership. First, sincere gratitude goes to my part-time Executive Assistant, Geneva Irwin. Her role is very diverse and she has stepped up to every challenge thrown her way - we're grateful to have her as part of the team! Second, I'd like to recognize our annual platinum sponsor, First Air, and our annual gold sponsors: Finning, KBL Environmental, Kellett Communications, CIBC, Corother's Home Hardware and Northwestel - thank you for your continued support! Finally, I'd like to recognize my amazing, dedicated Board of Directors who donate an immeasurable amount of time and effort serving the Yellowknife business community.

The current Board of Directors was elected at our AGM and Free Business Lunch in February. Over the past few years, the Board of Directors have been working diligently to improve our finances. We've drastically cut back expenditures and found new ways to generate revenue, leading to an increasing surplus each year. In an effort to give back to our membership, we brought in distinguished speaker Barbara Stegemann - a past CBC Dragon's Den competitor - who spoke to over 70 attendees about entrepreneurship, social enterprise and how to overcome some of the challenges of operating a business.

Since then, we've hosted several other networking events including two Business After Hours and two Business Club Luncheons. Our signature event, the annual Spring Trade Show,

was once again a resounding success! Our event featured over 165 vendors from across Canada and the United States, and over 8000 people were in attendance. Of course, the backbone of the Spring Trade Show is the local business community - they have contributed to its growth over the years, making it the largest trade show north of 60.

Addressing skills shortages and educational gaps in Yellowknife has been one of our priorities for 2015. We recently partnered with CanNor, the GNWT Department of Industry, Tourism & Investment, the City of Yellowknife and NWT BDIC to offer several educational courses to the Yellowknife business community at a 90 per cent subsidized rate. These courses have been incredibly popular; our first course, Financial Management, was completely full within 2 weeks! Our second course, Human Resource Dynamics, will be offered in September.

It's an exciting time for the Yellowknife Chamber of Commerce and I look forward to working with the Board of Directors to grow our membership and make 2015 one of our strongest years yet! As always, please do not hesitate to contact me if you have any questions or concerns: **867.920.4944** or **ExecutiveDirector@YKChamber.com**

 [www.Facebook.com/YKChamber](http://www.Facebook.com/YKChamber)

 [@YKChamber](https://twitter.com/YKChamber)

 [Yellowknife Chamber of Commerce](http://Yellowknife Chamber of Commerce)

# Five things we can do for you

**Promote Your Business** - in our online and print business directories

**Advocate On Your Behalf** - we've been the voice of business in Yellowknife since 1946

**Educate** - we provide educational and professional development opportunities year-round

**Connect** - with other businesses at our Business Club Luncheons and Business After Hours events

**Discounts** - through our Member2Member program

**Contact our Executive Director, Deneen Everett,  
to become a member today!**

**Email:** [ExecutiveDirector@ykchamber.com](mailto:ExecutiveDirector@ykchamber.com)

**Phone:** 867.920.4944

**Fax:** 867.920.4640

**Web:** [ykchamber.com](http://ykchamber.com)

# HIGH FLIGHT

## First Air has filed a smooth flight path

By Lisa Hicks

**FIRST AIR IS CHANGING ITS GAME PLAN. BY STREAMLINING OPERATIONS & FORGING NEW PARTNERSHIPS, THE COMPANY SEES BLUE SKIES AHEAD**

With the volatility in the airline industry and fierce competition in the Yellowknife market, it can be challenging for a smaller operator to stand against the national carriers. Yet, this is exactly what First Air is doing.

Bringing families, friends and businesses together for more than 69 years, First Air is a growing force in the Northern skies. The airline carries passengers and cargo to 34 Northern communities, as well as to four communities in the South. They employ close to a 1,000 people, and 45 percent of those live in the North.

"The Airline of the North" is not only surviving, it appears to be thriving. The company has added three flights between Yellowknife and Edmonton starting June 1st, 2015, thereby bringing the total number of flights per week to nine between the two capitals.

Kim Poulter, Manager of Corporate Sales for First Air, credits First Air's tightly-knit group of employees, all committed to excellent service. "Our employees are what keep people coming back," says Poulter. "We believe in providing a unique travel experience that makes passengers feel welcome, and our customers tell us that is one of the main reasons they fly with us."

The airline has been streamlining operations to make them more efficient. Having previously operated eight different aircraft types, First Air is moving towards two aircraft models which will result in cost efficiencies for both training and maintenance. The last of the airline's Hercules fleet has now been sold and decisions are being made on which aircraft model will replace their turboprops.



PLATINUM  
PROFILE

## First Air Fast Facts

Number of Employees:

1,000

(45% percent Northerners)

Number of Aircraft:

20

Time in the Northern market:

69 YEARS

Service to:

34 communities in  
the Arctic and  
4 in the  
south



In addition to streamlining the fleet, First Air has entered into partnerships with other carriers such as Summit Air and Lynden Air Cargo, to better serve certain markets. Poulter says Summit Air and Lynden Air Cargo were a good fit with First Air's approach to service and its particular market. "We work with our strategic partners for unique product offerings, and opportunities for greater flexibility as we continue to restructure our operations and tap new markets," she says. "Our partners operate a complementary fleet and have an outstanding record of reliability and service, and are therefore a perfect fit for First Air."

While the airline focuses on its operational and restructuring efforts

to ensure long-term viability, it continues to invest in the communities it serves through generous sponsorship programs. In Yellowknife alone, the carrier has committed to a number of sponsorship programs through the provision of tickets and cargo transportation. "We understand the importance of supporting community events and charities that operate in the North as there is a small corporate base for those organizations to draw from," says Poulter. "We live here and know that many extremely worthy causes wouldn't be sustainable without our support."

First Air and Canadian North announced plans to merge a couple of years ago, but were not able to

reach an agreement at that time. But there is still a will to work together. The companies recently announced their decision to code share on some routes, meaning that a passenger conceivably would be able to fly different legs of a route on one or the other airline to take advantage of more favourable scheduling.

First Air's logo states the company is "the Airline of the North." But it also wants to be known as a "Partner of the North" because of its commitment to investing for the long-term in communities and in youth in particular. First Air has plans to continue to fly the Northern skies, serving the people in Northern communities for many more years to come.

# CIBC's been banking cold Arctic cash for 77 years



When Canadian Imperial Bank of Commerce opened in 1938, it was Yellowknife's, and the North's, first bank. Now one of Canada's Big Five, CIBC in Yellowknife is maintaining its northern focus

The Canadian Imperial Bank of Commerce (CIBC) first set up shop in Yellowknife on Valentine's Day, 1938, when the Canadian Bank of Commerce opened a branch in a small log cabin. It was the only chartered bank branch in the Northwest Territories, which at that time included the NWT and what is now Nunavut.

The bank's first employees, branch manager D.T. Munroe and clerk P.A. Thomson, had to sleep on the cabin's floor their first few nights. Later they found their own living quarters.

Business was brisk. By late summer that same year, the little bank sought bigger premises and moved into shared quarters with the Yellowknife Drug Store. By 1947, the bank moved again, this time to a temporary building in Yellowknife's new town site at what became the corner of 50th Avenue and 50th Street, now the heart of the city's downtown area. Several years later, a permanent building was constructed at this address and became the CIBC's Northwest Territories head office.

In 1961, the Canadian Bank of Commerce merged with the Imperial Bank of Canada, thereby changing its name to Canadian Imperial Bank of Commerce. The bank's original log cabin is now privately owned and is located in Old Town on Latham Island.

Since those early years of handwritten account ledgers and adding machines, CIBC Yellowknife has brought many banking innovations to the North. In the days before computers, it created Canada's first "flying bank branch" to serve 1,700 people in five Arctic communities. A Northwest Territorial Airways DC3 took 12 hours to take bankers to Port Radium, Kugluktuk (formerly Coppermine), Cambridge Bay (Iqaluktuuttiaq), Ulukhaktok (formerly Holman Island) and Lady Franklin Point.

High tech made its northern banking debut in 1978 when Yellowknife became CIBC's 1000th branch to become computerized. Local newspapers declared that the "age of the computer" had arrived. Less than ten years later in 1987, CIBC installed Yellowknife's first ATM.

Now, CIBC has the largest branch network in the NWT. The bank's latest technological push is in mobile banking for smartphones and tablets, and includes an application for the Apple watch.

Nationally, CIBC is known as one of the "Big Five" banks in Canada. The bank has more than 11 million clients and employs more than 44,000 people in its 1,129 branches. Its branch in Yellowknife is the largest rural CIBC branch in Canada.

~Beverly Cramp

## QUICK FACTS

**Location:**

5001-50th Avenue

**Area of Business:**

Banking & financial services

**Yellowknife start date:**

1938

**Number of employees:**

31



# BUILD A LEGACY BEYOND YOUR BUSINESS



For sponsorship opportunities,  
contact Rebecca Alty at: 867.920.2443



To learn more about AVENS plan  
to help Seniors, visit us online at:  
**[www.avensseniors.com](http://www.avensseniors.com)**

People of the North are famous for their sense of community. We thrive in harsh winters and remote settlements because we care for and support all our community members, including northern businesses. Now your business can give back to the community in a way that will leave a profound and positive impact for years to come.

Over the next 16 years our community will need more than double the residential care beds that exist today. AVENS has developed an expansion plan to keep pace with the crucial, long-term needs of Seniors, including dedicated palliative and extended-care beds, and 30 new independent living units.

## **You can help.**

We are seeking corporate and private investors who understand the value of social and health initiatives focused on northern seniors. Consider legacy donations and naming rights for our new facility, and help keep our northern sense of community strong.

# Corothers Home Building Centre is Handyman Headquarters

Chuck and Jocelyn Corothers started in Yellowknife 20 years ago as Beaver Lumber franchise owners. Now, they own 100 per cent of two stores, have 60 employees and are proud contributors to several local charities.

Charles (Chuck) Corothers and his wife Jocelyn moved from Whitehorse to Yellowknife in 1994 to open the first Beaver Lumber store in Northwest Territories. Chuck had been the assistant manager at Beaver Lumber in Whitehorse for nine years, and he felt it was time to take advantage of an opportunity to become Beaver Lumber franchise owners.

It was a challenging time to start a new retail operation. Giant Mine, one of the larger employers in Yellowknife, had just settled a bitterly fought strike, and both Giant and the Con gold mines were nearing the end of their mining lives. There was uncertainty over the economic impact from territorial division, planned for 1999 when Northwest Territories would split to form the NWT and Nunavut. Local construction was at an all-time low, with a small handful of commercial projects and even fewer housing units under construction. Diamond exploration represented a bright shiny gleam of hope, but in 1994, that promise was still distant.

Their first store was small by usual hardware and retail construction supply standards, a mere 3,000 square feet, and had trucked water, sewage pump out services and no computer system. All invoices, purchase orders and other paperwork were handwritten, as was taking the annual inventory.

Undeterred, the Corothers expanded their operations. They bought a building supplies store in Hay River in 1997, so they could expand their market throughout the North. "It allowed us to have a hub for servicing the remote communities by barge and ice road as well as the community of Hay River itself," says Chuck.

In 1999, the Yellowknife store expanded to 20,000 square feet, and the yard storage area increased when the Corothers purchased the PCL Construction property next door. The small PCL office building was

subsequently converted into a kitchen and bath design and product display area.

A year later, Beaver Lumber, which held a 49 per cent interest in both Corothers' franchises, sold its interest to Home Hardware, and they, in turn, sold it back to the Corothers. The Corothers gained 100 per cent ownership of the retail business, and the Home Hardware buying network allowed the stores access to some 65,000 items, thereby greatly expanding their product offerings.

Looking back, Chuck remembers steady growth and many long days. "We have gone from one store at 3,000 square feet and 11 employees," he says, "where my wife and myself handled all the bookkeeping, receiving, sales entries, purchasing, majority of the sales, truck unloading and sometimes customer loading in the yard, while practically living at the store, to our current operation." That growth includes, he says, over 28,000 square feet of retail space and more than 60 employees combined over two locations, a dedicated human resources manager, health and safety committee, in-house training program, and an up-to-date computer system. No more hand-written invoices or hand-counted inventories.

Corothers' proudest achievement is the large number of charities that Home Building Centre and the employees have donated time and money to, including the Multiplex, the fastball park, schools, Kimberlite Career and Technical Centre, Habitat for Humanity House, the YK Ski Club storage building, Stanton Hospital Equipment Fund and many other organizations. "It feels good to see how much of an impact not only our business, but others, have had on the growth and improvement of Yellowknife over the last twenty plus years," Chuck says.

~Beverly Cramp



The Corothers family in Yellowknife.

## QUICK FACTS

*location:*

**332 Old Airport Road**

*Area of business:*

**Retailer of home and hardware products ranging from tools, paint, and lumber to prefab sheds, kitchen cabinetry, countertops and house wares**

*Yellowknife start date:*

**Started as Beaver Lumber in 1994**

*Number of employees:*

**38 to 45 employees during peak summer season**

YK CHAMBER  
GOLD  
SPONSOR

# Creating: Business and Community Leaders

Quality Education with  
a uniquely northern perspective

## Graduates Are:

- Business Managers
- Economic Development Officers
- Business Owners
- Entrepreneurs
- Territorial Leaders
- Business Consultants
- Operations Managers
- Sales Managers
- Municipal Gov't SAOs
- Self-Government Administrators
- Territorial Managers
- Industry Supervisors
- Finance Officers/Clerks
- Office Administrators
- Office Managers
- Executive Assistants

### **Business and Office Administration Certificate and Diploma Programs**

teach skills that are highly transferable and in demand by government, private industry and non-profit organizations

### **The Northern Leadership Development Program**

prepares employed front-line workers to advance to more senior positions in companies/organizations

**Hire an Aurora College graduate today!**



[www.auroracollege.nt.ca](http://www.auroracollege.nt.ca)



## By Land, Air, Ice & Sea



Supply Chain • Sealift • Freight Forwarding • Air Cargo • Field Personnel

## 4 Decades Strong

[www.bbex.com](http://www.bbex.com)



# Finning makes Earthmoving easy

Got a really big pit to dig? Finning sells Cats that can make the earth move for you

It was the diamond mining rush in the 1990s and the start-up of the Ekati mine in 1998 that first attracted Finning (Canada) to Yellowknife. "Since then, this city has proven to be a good location in the North to logistically do business," says Kyle Wright, major account product support representative for Finning.

Business has been so good in fact, that in 2014 Finning significantly expanded its presence in Yellowknife by renovating a building to serve as a new parts department and a field service division.

As part of Finning International, the largest Caterpillar dealership in the world, the Yellowknife operation sells, rents, and provides customer support for the Caterpillar heavy equipment used in mining operations, road construction or any large civil engineering projects in the North where Caterpillar equipment is used. It's a wide range of equipment, from compact construction machines to the largest mining equipment and includes mining trucks, road graders, backhoe loaders, compactors, bulldozers, excavators, wheel loaders, track loaders, and specialized surface mining and underground mining equipment, to list a few.

Caterpillar also has a large power systems line that includes electric power generation, petroleum, industrial and marine solutions. "We have taken the power systems side of our business one step further," says Wright. "We internally engineer and manufacture custom solutions for our customers. These custom solutions are powering almost all the mining sites in the north."

Wright expects that the upcoming large infrastructure projects throughout the NWT, as well as additional mining projects coming online, will continue to help Finning grow in the north.

Finning's most recent good news came in February of this year when it negotiated a three-year service contract with the new owners of the Ekati Mine, Dominion Diamond Ekati Corporation. "This is a long partnership we have had at the Ekati mine site and we are enthusiastic to continue moving forward," Wright says. "Our strategy in the north is to be focused on customer loyalty ensuring we are positioned with good relationships to capture future market growth opportunities."

~Beverly Cramp

## QUICK FACTS

*Location:*

111 Nahanni Drive

*Area of business:*

Heavy industrial equipment - Caterpillar sales, rentals, parts, and service

*Yellowknife start date:*

late 1990s

*Number of employees:*

16 in Yellowknife, 150 at Ekati Mine

YK CHAMBER  
GOLD  
SPONSOR

# Team Up with come make your mark

NORTHWEST TERRITORIES

**Come Make Your Mark** is a GNWT initiative to attract people to live, work and play in the NWT. The campaign welcomes local businesses like yours to get involved so we can promote your job opportunities.

As a business partner of **Come Make Your Mark**, you get:

- increased promotions in target regions
- representation at career fairs across the county
- a website full of practical information to help people learn about life in the NWT
- a suite of online tools, including a job portal and an active social media presence

To sign up, **email us at [businesses@comemakeyourmark.ca](mailto:businesses@comemakeyourmark.ca). IT'S FREE!**

Already a partner? Post your jobs at [comemakeyourmark.ca](http://comemakeyourmark.ca)

**Come Make Your Mark matches  
the right people with the right jobs, faster.**

[comemakeyourmark.ca](http://comemakeyourmark.ca)

**KBL**  
Environmental LTD.



### Waste Management Services:

- Classification
- Packaging
- Labeling
- Manifesting
- Transporting
- Recycling & Disposal

### Complimentary Services:

- Staffing placement
- Emergency response
- Environmental products

Whitehorse 867.393.4373  
Yellowknife 867.873.5263  
[info@kblenv.com](mailto:info@kblenv.com)

Yellowknife - Whitehorse - Edmonton

[WWW.KBLENV.COM](http://WWW.KBLENV.COM)



Everything you  
need for increased  
**Business Capacity.**



No matter what the project, we can help:

- Quality Management Systems Improvement
- RFP-style Bid Packages
- Integrated Marketing & Targeted Community Engagement
- HR Systems & Corporate Headhunting
- Aboriginal Partnership Development
- Custom Manufactured Corporate Gifts
- Newsletter Design & Production
- Other Strategic Writing & Business Support Services

[curranandassociates.com](http://curranandassociates.com) | T 867-446-1997

# One man's waste is KBL's wealth

Yellowknife-based KBL Environmental is one of the fastest growing companies in Canada. And it's done it all with industrial waste



Part of KBL Environmental's yard in Kam Lake, Yellowknife

Named Business of the Year by the NWT Chamber of Commerce last year, KBL Environmental Ltd. is on a roll. It grew out of a larger sister company, trucking company Kavanaugh Brothers Ltd., to become the only government-approved receiver of hazardous waste in the Northwest Territories. KBL now surpasses Kavanaugh Brothers, not only in size but also in growth potential.

"KBL started on the shirrtails of Kavanaugh Brothers trucking, which we bought in 1997," says president and major shareholder John Oldfield. One of the trucking company's clients was De Beer's Snap Lake diamond mine and it became KBL's first client.

In 2005, the City of Yellowknife decided to stop accepting industrial waste from the Northwest Territories' diamond mines at its overcrowded dump. The diamond mines needed to find a new solution to deal with their waste. "De Beers asked us if we could help them with their industrial waste and that's how KBL got started," Oldfield says. "I became what they called a waste broker as I sent it to a receiver."

This involved trucking the waste material from the mine site to Yellowknife on the winter road, where it was prepared for shipping south to a receiver. The waste material included everything from waste oil to hazardous chemicals and construction debris. The receiver then packaged it - for a large fee - and sent it away to appropriate disposal sites in southern Canada.

Oldfield saw an opportunity for his company - he could cut out the southern

middlemen by becoming a northern-based receiver and package the waste here for shipment to disposal sites. He applied to the NWT government for approval, and was required to build a special waste management facility.

On January 1, 2010, KBL opened a 3,500-sq.-ft. industrial waste transfer facility in Yellowknife. It is equipped with explosion-proof lighting and a ventilation system that detects combustible gas in its hazardous materials room.

By 2012, the company's revenues had skyrocketed by 735 per cent and the payroll had grown to 40 people. KBL is now considered the main waste management contractor for mining, exploration, oil and gas, and mine site remediation projects across the north. Its clients now include both of De Beers diamond properties, the Snap Lake diamond mine and its Gahcho Kué diamond project, and the Diavik and Ekati diamond mines.

KBL opened a second waste transfer facility in Whitehorse in 2012 and an office in Edmonton where its trucking division, KBL Logistics, is based to haul contaminated waste from along the Mackenzie Valley, Northern Alberta, and British Columbia. It also operates soil treatment facilities in Yellowknife and Hay River. Future plans include work on a landfill in Alberta and a project in Kitimat, B.C.

KBL caught the attention of Profit magazine in 2014 when it was named the 30th fastest growing company in Canada out of a list of 500.

-Beverly Cramp

## QUICK FACTS

*Location:*

17 Cameron Rd

*Area of business:*

Waste management services and systems

*Yellowknife start date:*

2005

*Number of employees:*

40

YK CHAMBER  
GOLD  
SPONSOR



SPECTACULAR  
**NORTHWEST  
TERRITORIES**

ykfestivals.ca



**SHARE YOUR  
YELLOWKNIFE  
FESTIVAL  
EXPERIENCE  
AND WIN!**

Post your stories, photos and videos  
about Yellowknife festivals  
on Twitter and Instagram using

**#ykfestivals**

or visit [ykfestivals.ca](http://ykfestivals.ca) for a chance to  
**WIN A FANTASTIC SUMMER  
FISHING ADVENTURE**

photo credit: UpHere / Pat Kane photo

**SERVING  
YELLOWKNIFE  
& YELLOWKNIFE  
BUSINESS  
SINCE 1975**

- Consumer and small business cell phone sales and service
- No boardroom too big or too small - we sell and install the right screen for the job
- Satellite TV specialists
- The audio experts for your home theatre or your boardroom

[www.roysaudiovideo.ca](http://www.roysaudiovideo.ca)

(867) 873-5441

**ROY'S**  
**AUDIO VIDEO**  
**UNLIMITED**



**SONY**

**BOSE**  
Better sound through research.



# Change means success for Kellett Communications

From a small one-man operation offering traditional communications services, Kellett communications has grown to 20 staffers skilled in business analysis, on-line marketing and application development.

Kellett Communications is a modern communications agency, and offers, in addition to the usual marketing and communications services, business analysis, facilitation, business policy development, on-line marketing, website development and application development, among other services.

Its client roster has included some of the largest corporations and organizations in the north such as NorthwTel, BHP Billiton and the Governments of the Northwest Territories and Nunavut.

Kellett Communications has come a long way from the one-man show that James Kellett started out of his home in 1998. There were only a few communications companies in Yellowknife at the time and James Kellett saw a niche for an innovative new competitor. "The marketplace didn't have a lot of choices and the few who dominated weren't pushing the envelope," says Bill Kellett, younger brother to James, and now the agency's president.

It proved to be tough going, even after James Kellett recruited Bill to be his account manager in 2001. At the same time, he hired a talented graphic designer named Allison Camenzuli. When James Kellett lost a major client in

2004, he left the company to complete his Master of Business Administration, handing over control to Bill.

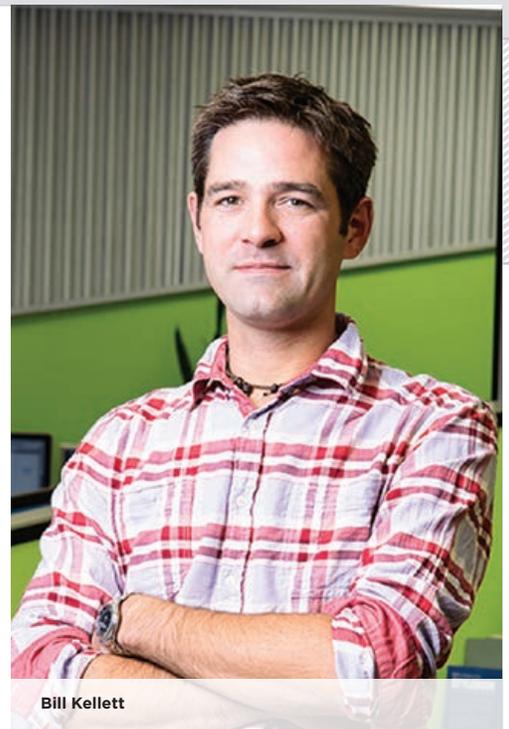
"In 2005, we started a re-build," says Bill Kellett. "We began to develop higher-value services so that we could give our clients what they needed, and what they would need. The higher value services are our consulting arm and our digital solutions."

The changes meant that the old standbys, graphic design and printing, began to take a backseat. "We hardly print at all anymore," says Bill Kellett. "Graphic design and art direction used to be half of our company. Those areas are much smaller now. The make-up of the company has changed. Change has been good for us and we enjoy doing what we do."

In 2009, Allison Camenzuli became a junior partner, and has recently moved to Whitehorse to run Kellett Communication's operations there.

One characteristic continues to inspire the Kellett organization. "Our marketplace is the North. We are north of 60," says Bill Kellett. "We work in all three territories with clients in NWT, Nunavut and the Yukon. That's where our growth will be."

~Beverly Cramp



Bill Kellett

## QUICK FACTS

*Address:*

4912 - 49 Street

*Area of business:*

Full service communications agency

*Yellowknife start date:*

1998

*Number of employees:*

20

YK CHAMBER  
GOLD  
SPONSOR

**SERVING CLIENTS FOR OVER 50 YEARS**



**DEJONG'S**  
Insurance Ltd.

**Now insuring in the  
Northwest Territories.  
Call for a quote today.**

- Mobile Home
- Home
- Rec Vehicles
- Auto
- Business

**1-855-928-1878**  
[info@dejongsinsurance.ca](mailto:info@dejongsinsurance.ca)



General Contracting  
Industrial & Commercial  
Construction  
Concrete Foundations &  
Concrete Works of all types  
Concrete Supply  
Bridge Construction  
Mechanical  
Underground & Surface Dewatering

PO Box 2076  
100 Nahanni Dr.  
Yellowknife, NT X1A 2P6  
P. 867.873.2975  
F. 867.873.9620

Email:  
[Dwight@NahanniNCL.com](mailto:Dwight@NahanniNCL.com)  
[Kenny@NahanniNCL.com](mailto:Kenny@NahanniNCL.com)



NORTHERN CONSTRUCTION  
SAFETY ASSOCIATION

## **Cold Weather Construction Experts**



***Nahanni Construction Ltd.***  
***Helping to build the Territory for a strong future.***

**NAHANNI CONSTRUCTION LTD.**



# From rotary phones to iPhones, **NorthwesTel** upgrades to keep pace

NorthwesTel used to be only in the telephone business. Now it offers phone, Internet and TV entertainment services to its northern customers.

Arguably one of the best-known brands in the North is telecommunications provider NorthwesTel Inc., which provides phone, internet and television services in the Yukon, NWT, Nunavut and northern British Columbia.

The company certainly thinks big, describing itself as covering, "...the largest operating area of any telecommunications company in the western hemisphere." Not only is the geography vast, it is a tough and arduous territory to work in, according to president and chief executive officer Paul Flaherty, writing in the company's most recent annual report: "We operate in 96 communities located across four million square kilometers of mountains, tundra and forest that are exposed to some of the most extreme weather conditions found on earth."

A rapidly changing high-tech market sector means NorthwesTel must be constantly upgrading its equipment and services. Currently, the company is in the middle of a \$233 million modernization program that had, among other things, upgraded wireless service in small communities like Enterprise, Fort Simpson and Sachs Harbour. Now, all of these places can use the latest mobile devices on a faster network.

The program is also benefiting Yellowknife, which has, boasts Flaherty, the fastest Internet speeds to ever reach the North. "Compare that to the national statistic that shows less than 40% of Canadian households have access to these speeds," he adds.

The name NorthwesTel came into being in 1980 as a shortened version of Northwest Telecommunications Inc., a company formed in 1978 as a wholly-owned subsidiary of Canadian National Telegraphs (CNT). CNT is the company that was contracted in 1947 to maintain the first landline telephone network installed in the Yukon during the Alaska Highway construction.

In 1992, NorthwesTel took over Bell Canada's operations in the eastern Arctic. The same year, NorthwesTel worked with Hughes Network systems to bring satellite telephone to underserved northern communities in NWT and Nunavut. A few years ago, NorthwesTel became a subsidiary of Bell Canada.

NorthwesTel greatly expanded its service offerings in 1996 when it became the first telephone company to obtain a cable TV licence that allowed it to establish NorthwesTel Cable. Cell phone service was also made available to some communities that same year.

The improvements continue. "We are working with the Mackenzie Valley Fibre Link project to build a fibre optic line from the south all the way to Inuvik," says Mark Walker, vice president, business markets. "It's like a new road into an area. It opens up all sorts of opportunities. In this case, there could be a data/internet industry kick-started in Inuvik." The line is estimated to cost \$82 million and expected to be completed in 2016.

~Beverly Cramp



Mark Walker

## QUICK FACTS

*Address:*

5201 50th Avenue

*Area of business:*

Telecommunications and cable services

*Yellowknife start date:*

1978

*Number of employees:*

550

YK CHAMBER  
GOLD  
SPONSOR

# INVESTING IN DIVERSITY

## **Entrepreneurs know the recipe for success – find a need and fill it.**

We're working to provide entrepreneurs with the incentive, confidence and tools – as well as the competitive business environment – to realize this success in Yellowknife where more than half of the labour force already exists outside of government, mining, and oil and gas.

The Department of Industry, Tourism and Investment developed the NWT Economic Opportunities Strategy based on the advice and guidance of NWT residents, business owners, and entrepreneurs. Our Strategy is the blueprint with which we are building our territory's business community, its economy and our future.

With strategic investments in economic development, we're advancing an economy in which grass roots growth and diversity is nurtured and maintained to promote overall economic health and stability – and in which all communities and regions will have opportunities and choices.

The Yellowknife Chamber of Commerce is a valued partner in this work and a strong and effective voice to the GNWT on behalf of the Yellowknife business community.



**Hon. David Ramsay**  
Minister of Industry,  
Tourism & Investment

# UNPACKING THE FUTURE

By Beverly Cramp



The Woodyard  
Brewhouse and Eatery,  
in the final stages of  
construction.

A construction boom in Yellowknife promises to change the look of the city (& even better, the city's economy) for decades to come

Konge Construction Ltd. posted the following cheery and welcoming Facebook notice in August 2013:

“We are busy and looking for new team members. Want to become a carpenter? We can help you do that. Looking for an adventure in the north, we can help with that too. Drop us a line if you or someone you know is looking for a JOB!!!”

Two years later, Niels Konge, owner of Konge Construction, is still encouraging people to join his company. “We’re certainly busy and always looking for new apprentices,” Konge says, who also manages to find time to sit as a Yellowknife City councillor. “I like to train apprentices. Thirteen guys have finished their apprenticeships with me and I’m proud of that. It’s a four-year program and I can keep them busy. We still have another half dozen apprentices working towards their qualification.”

Konge started his company in 2003 and specialized in residential work - everything from kitchen and bathroom renovations to new home construction. “We’re currently booking for 2016,” he says. “My twenty employees are busy.”

Perhaps a better word would be “busier.” In addition to its contract work, Konge has an ambitious project of its own - a 24-unit apartment complex on the outskirts of the downtown core called “The Granite”. The building construction budget alone, not including land costs or landscaping, is \$5.5 million.

Konge’s successful business is one sign that growth in the city of Yellowknife continues to fuel jobs and the local economy despite fluctuations in world finance and investment markets, which impacts the mining industry, the city’s other big job generator.

Another large residential building project on the drawing boards is Twin Pine Hill. Considered the city’s next major residential development, the 2.76 hectare site overlooking Great Slave Lake is owned by the Det’on Cho Corporation, corporate arm of Yellowknives Dene First Nation.

At one time the Twin Pine Hill location was destined to be a hotel, casino and convention centre. Now Det’on Cho has partnered with an Alberta developer, Arthur Cloutier, and together they are lobbying city council to approve a zoning change to medium density residential. The proposal is to build 21, three-storey townhouse complexes of six units each, for



a total of 126 condominium units. With one of the best lake views in the city and treed lots, the developers anticipate the units will range in price from \$330,000 to \$380,000.

By far the biggest new building in the works for Yellowknife is the Stanton Territorial Hospital Renewal Project. When it gets underway, possibly by the end of 2015, it will be the largest vertical building project ever undertaken by the Government of the NWT (GNWT). The estimated cost is more than \$300 million and project will take five years to construct.

The existing 25-year old hospital building complex is reaching the end of its service life for many of the critical systems, according to government officials. “The NWT needs a renewed hospital to cope with its aging population, changing program delivery methods, and to improve upon its role as a territorial hospital centre,” says Sean Craig, a senior financial analyst for the GNWT. “While the building structure is anticipated to last another 50 years, most major building systems like plumbing heating, ventilation and electrical all need to be replaced.”

The new building’s infrastructure will support better technology for current and future patients. Standards and best practices have changed considerably since Stanton was originally built. Stantec Consulting was contracted to create a design for the purposes of estimating the project’s budget and verifying the operational and functional programs. The latest CSA Standards for Canadian health care

facilities and hospital planning experts have guided the planning process.

A public-private partnership has been set up to finance and construct the new Stanton Territorial Hospital. Three qualified proponents have been short-listed, and include: Boreal Health Partnership (led by Carillion Canada Inc.), EllisDon Corporation (led by EllisDon Capital) and Plenary Health (led by Plenary Group (Canada) Ltd.) When the successful proponent is selected later this summer, the actual design and configuration produced by Stantec could change significantly, depending on the ideas brought forward in proposals.

One thing is fairly certain - the size of the hospital will almost double. The final design will include approximately 100 inpatient beds in newly constructed single patient rooms, a new and larger emergency department, a new and larger medical laboratory with additional space for diagnostic imaging, enhanced video conferencing technology to provide medical support to other NWT communities, and replacement of all major building systems such as plumbing, electrical and air handling equipment.

Hospital services will remain available during construction, although some services, such as emergency and x-ray imaging, will be relocated during construction and then move to their final location once the building is complete.

Unlike the Stanton Territorial Hospital Renewal Project, AVENS – A Community for Seniors, which also needs to expand greatly,

Architectural drawing of the new Union of Northern Workers building.



hasn't yet secured its funding to begin designing new facilities. The community-owned society serves long-term care and dementia patients from across the Northwest Territories.

The main building in the complex, the Aven Manor, opened in 1987 and has facilities for 29 residential beds, which are fully utilized. There is a waiting list of more than 30 seniors needing institutional care and expectations are for that number to grow.

Last year, AVENS hired a consultant who reviewed the existing facilities and looked at future requirements. The report, entitled the "2015 Facility Bed Utilization Review", called for a facility with 60 new long-term residential care beds, which would cost an estimated \$28 million.

According to Jeff Renaud, AVENS chief executive officer, a timeline for the project has not been set. "It is not a definitive project yet," he says, noting that the existing manor was not built for long-term care. "We recognize it needs to be replaced. In addition to adding new beds, we would like to have a 3-bed palliative care unit and a post-operative recovery facility as well."

Renaud says a plan for construction of the new facility is being developed, starting with the financing. "We're looking into different options...Until we have a financing

Part of the grounds at the AVENS Centre



plan in place, there will be no timeline for new facilities."

The society already has a generous allotment of land and was able to carry out a \$900,000 blasting program last winter and a rock clean-up, currently underway. That's as far as AVENS can take developments at this point in time. "We are looking at any form of financing to make the project a go," says Rebecca Alty, director of communication and community development. "We are getting the site prepared so that when the full funding is secured, we can start immediately."

AVENS was successful in getting partial

funding from the GNWT for a dementia facility that opened in March 2010. That project also received financial donations from Diavik Diamond Mines Inc. and Nahanni Construction Ltd., a sign of the importance of corporate sponsorships in getting large public projects built.

Commercial buildings are a big part of the current construction boom. In February, the Explorer Hotel, Yellowknife's biggest hotel, announced the addition of another 75 rooms and additional conference facilities. Doug Cox, the chief executive officer of Touchstone Holdings, which owns the sub-

sidiary that runs the hotel, said the plans also include the addition of up to two additional conference rooms to accommodate meetings of approximately 100 people.

Although Cox said that construction could begin this year, Yellowknife city planning department has not yet received an application for a building permit from The Explorer. The Hotel expanded last in 2008 when 60 new rooms were added, bringing the total to 187.

The Explorer may be about to get some competition, right next door. Another company, Nova Builders, is clearing four hectares of land to build a new hotel between the Explorer Hotel, Niven Lake and the Northland Utilities substation. Nova bought the land in 2013 and filed an application to build with the City, which is still under review.

The owner of Nova Builders is controversial. Mike Mrdjenovich said in 2000 that he would never build in Yellowknife again after disputes with city council over a proposed development below Twin Pine Hill. However, Nova Builders has constructed a number of projects in the city since then. Some have involved blasting or levelling of the natural rocky landscape.

A major hospitality project is already underway in Yellowknife's "Old Town" district. A brew pub being erected at 3905 Franklin Avenue, between the Gallery of the Midnight Sun and Hak's Autobody, is the ambitious work of husband and wife team Miranda and Fletcher Stevens. Their company is the NWT Brewing Company and the associated restaurant will be called Woodyard Brewhouse & Eatery.

"Fletcher and I are well into our third year of working on this project," says Miranda Stevens. "But if all goes well, our hard work will pay off. We are excited to be a part of the local economy and from the support we have received thus far, it sounds like everyone is on-board with our concept.

"Our proposed development within this heritage-rich neighbourhood will consist of a full manufacturing brewery as well as a 112-seat restaurant that includes a full kitchen, bar, and 35-seat outdoor patio. We envision our brewpub becoming an informal community gathering place for the neighbourhood."

The Stevens worked with PSAV Architects Ltd. to design the brew pub. Miranda Stevens says that she and her husband did the interior design. "We wanted to create a friendly and



RBC Royal Bank®

## Business growth starts with a conversation.

To take your business to the next level, RBC® has dedicated teams of industry specialized account managers who have a deep understanding of what drives your market and business model.™

To start a conversation today, contact Jason McEvoy (867) 766 5203



Advice you can bank on™

® Registered trademarks of Royal Bank of Canada. ™ Trademarks of Royal Bank of Canada. RBC and Royal Bank are registered trademarks of Royal Bank of Canada.™

30059 (02/2010)

Denroche  
&  
Associates  
Barristers, Solicitors & Notaries

Real Estate  
Corporate  
Commercial  
Business Law

Alan C. Denroche, B.A. (Hons.), LLB  
Geoffrey P. Wiest, B.A., J.D.  
Martha Temple Churchill, B.A., LLB

Servicing Nunavut  
& Northwest  
Territories for  
over 25 years

Telephone:  
867.920.4151

Fascimile:  
867.920.4252

PO Box 2910  
5107-53rd Street  
Yellowknife,  
Northwest Territories

WWW.DENROCHELAW.CA

inviting atmosphere that used rustic elements to complement the neighbourhood we are located in to give it that “Old Town” feel,” Stevens says. “We’ve paired these rustic elements with modern industrial pieces to freshen it up and, more importantly, to make sure the furniture and fixtures last for another 20-plus years. This location has decades-worth of character that adds beautifully to the backdrop of our business.”



The building contractor is Nahanni Construction Ltd. When completed, the brew pub will be the only outlet in the NWT that makes locally crafted beer. “Our goal is to not only run a successful brewpub but to become an active contributor to the local Yellowknife community, to create an environmentally sustainable operation, as well as drive business growth to help revitalize the Old Town district,” says Miranda Stevens. “I believe we are the most northern brewery in Canada.”

Another possible Yellowknife commercial project is for Canadian Tire, which recently expanded its existing retail outlet in Yellowknife. City planners have approved a permit for a new building for the iconic retail company on a lot on Old Airport Road but a company spokesperson says they aren’t ready to release details yet.

A striking new office building is changing the skyline at 53rd Street, next to Mildred Hall School. It is currently the site of engineering and architectural consulting firm Stantec’s office, which will be demolished once the new building is completed. The existing building was described by a visitor to the premises as, “like the proverbial rabbit warren - stairs going up to floors with only a couple of offices, stairs going down to another level with a couple more. I think it was an old house that they kept adding on to. I was only in it once and got lost.”

**Worlds apart.**

**CANADIAN HELICOPTERS**  
AN HNZ COMPANY

[canadianhelicopters.com](http://canadianhelicopters.com)

**PIONEER SUPPLY HOUSE**

[www.pioneersupply.ca](http://www.pioneersupply.ca) 867.873.3559

Your **TOTAL** Solution,  
**ONE** Source

- Fall Protection
- First Aid Supplies
- Hard Hats
- Hearing Protection
- Protective Clothing
- Respirators
- Safety Signs
- Work Boots, CSA Approved
- Work Gloves
- Spill Response Products
- Environmental Containments
- Office Supplies and Equipment
- Janitorial Supplies
- Office Furniture
- Industrial Supplies
- Warehouse supplies

362 Old Airport Road • Yellowknife, NT X1A 3T4 • Ph: 867-873-3559 • Fax: 867-873-3397 • [pioneer@theedge.ca](mailto:pioneer@theedge.ca)



---

# FOCUS ON SUMMER

---

WE'LL MAKE SURE YOUR ONLINE PRESENCE IS WORKING—SO YOU DON'T HAVE TO.

Our team of creative professionals designs digital solutions specifically for northern business. We know what has worked in the past and we know today's trends, and we're dedicated to finding the right combination to engage your customers.

**WE DON'T SELL WEBSITES  
WE MAKE SMALL BUSINESSES  
BIG AND BIG BUSINESSES BETTER.**

---

For proven experience and the latest tools to connect with your customers online

*Talk to Bill* e: [bill@kellett.nt.ca](mailto:bill@kellett.nt.ca) c: 867.444.0933

 **Kellett**  
CREATIVE INTERACTIVE COMMUNICATIONS



Stantec's old office in Yellowknife

The "rabbit warren" will be replaced by a splashy, four storey, 35,000-square foot building with lots of windows that overlook Frame Lake, Yellowknife City Hall and the Legislative Assembly.

The Union of Northern Workers (UNW) is the building owner and developer, design is by Stantec and the construction contractor is Clark Builders.

The new facility will house the UNW's corporate offices, and offices for the Public Service Alliance Canada North and the Northern Territories Federation of Labour. Stantec will be the major commercial tenant, occupying a full floor of the building.

The curved linear design at the front is set back from the street to create an urban public space opening onto Somba K'e Plaza and Frame Lake. "It creates a space to linger," says Cathy McNaughton, one of the Stantec architects, including the architect of record, Rodney Kirkwood, working on the project.

An innovative mechanical system will provide energy and cost efficient heating and cooling systems. Facilities will include executive offices, board and meeting rooms, training facilities, and library, interview and full reception areas. The primary building entrance is on the main floor and opens onto an exterior patio at the back. The building name will be announced later this year.

Even with all this other construction activity underway, the Stanton Territorial Hospital Renewal alone will be positive for Yellowknife's economy. As a long-time observer of the booms and busts in the city and territory, Mike Burns, GNWT Assistant Deputy Minister of Public Works and Services says, "I've been here for more than 35 years. There are periods of more or less activity. But a project the size of Stanton Territorial Hospital will have a significant impact on Yellowknife. There will be jobs over the five-year construction period. And then after that, for the 30-plus years of its life, there will be all the jobs in operations. That alone will keep the city hopping."

# FLOORS NOW

## Great Service. Great Value.



# NOW OPEN!

Hardwood • Tile  
Carpet • Vinyl  
Laminate • Cork  
Blinds • Area Rugs

**Yellowknife**  
107-349 Old Airport Rd  
867.873.2453

**FLOORSNOW.CA**



### Corporate Travel Solutions for the Northern Business Traveler

Streamline your operations with a  
YYZ Travel North corporate account:

- ⇒ Contracts with leading air carriers out of Northern Canada
- ⇒ 24/7 travel support service
- ⇒ Competitive hotel programs
- ⇒ Over 100,000 preferred supplier agreements
- ⇒ Dedicated Agent and Account Manager
- ⇒ Consolidated airline rates

...and many more benefits.

Contact us to plan your corporate travel program:

Roz Collis, Corporate Account Manager

1-877-999-4768, Ext.# 350

roz@yyztravel.com

yyztravelcorporate.com



## YK's BEST-KEPT LUNCH SECRET

Try our delicious soup & sandwich combos,  
daily specials, & vegetarian options

All fresh. All from scratch.

### 867 873 8782

We're located on the lower level of  
the YK Centre shopping mall.

3-4802 50 Ave , Yellowknife, NT X1A 3S5

**gourmetcupyellowknife.ca**



*Yellowknife*  
**CHAMBER**

# BRAG PAGE

## Congratulations!

### **Kevin Hodgins**

NWTCOC 2015 Business Person of the Year

### **KBL Environmental Ltd.**

YK COC Corporation of the Year Award

### **SSI Mirco**

YK COC Customer Service Award of Excellence

### **Curran & Associates**

NWTCOC 2015 Business of the Year

### **Denendeh Investments**

YK COC Aboriginal Owned Business of the Year Award

### **Williams Engineering**

YK COC Community Involvement Award

### **Alison Camenzuli**

NWT Chamber of Commerce 2014 Business Person of the Year

### **Corother's Home Hardware**

YK COC Locally Owned Franchise of the Year Award

### **Hovat Construction**

YK COC Safety Award

### **Yellowknife Book Cellar**

NWT Chamber of Commerce 2014 Business of the Year

Customer voted Best Home Improvement Centre

### **Erasmus Apparel**

YK COC People's Choice Award

### **Just Fitness**

YK COC Small & Medium Enterprise of the Year Award

### **The Edge YK**

YK COC Breakout New Business of the Year

### **BBE Expediting**

2015 Frozen Globe Award for Top Aboriginal Owned business

### **Gaia Integrative Clinic**

YK COC Young Entrepreneur of the Year Award

### **Tait Communications**

Tait Communications received three awards from the Association of Marketing and Communication Professionals (AMCP) 2014 MarCom Awards. The MarCom Awards is an international competition recognizing outstanding achievements in marketing and communications.

1. Platinum Award, the highest MarCom honour, for the Education Renewal Framework for the Department of Education, Culture and Employment.
2. Gold Award for the Sharing Voices FASD Video for the Department of Health and Social Services.
3. Gold Award for the Our Deline Self-Government Campaign for the Deline Land Corporation.

### **Yellowknife Racquet Club**

1. In May 2014, **Kelli Hinchey**, General Manager of the Yellowknife Racquet Club, was presented with a national award from Squash Canada recognizing significant ongoing contributions to squash in Canada at the Provincial/Territorial level.
2. The Board of Directors of Squash Canada annually recognizes up to one volunteer or company per province or territory with the Squash Canada Certificate of Achievement Award. This is the first time such an award has been presented to anyone in the NWT.

**Bicycle repairman.  
Social media  
consultant. Marketer.  
Web designer.  
Photographer.  
Humanitarian. Author.  
Publisher. Bread  
baker. YK Chamber  
member.**

Could you call Kyle Thomas a Renaissance man? No, that's too old fashioned. But he is a very, very busy man

**BY LISA HICKS**

To call Kyle Thomas a Renaissance man does him a disservice. The term doesn't tell you how busy he is, changing the many hats he wears in his daily life. And besides, it's an old-fashioned term that doesn't really sit well on Thomas' shoulders. He's 24, too young to be a Renaissance man, but old enough to have already established himself as an aspiring business man.

Many Yellowknifers will know Thomas from the weekly downtown Farmer's Market held in the summer, where, after much trial and error learning to make bread, he sold fresh made sourdough bread. (His mother sold homemade jam at the next booth.) Others may know him from the book he photographed and published about Yellowknife's street people. Thomas is also known as the founder of YKonline.ca which he started in 2009. Now he is becoming known for his marketing and social media agency he started in 2014 called With Media ("With" comes from the first two letters of his first name, William, and the first two letters of his last name, Thomas.)

Back when he started his first business, at 15, he wasn't thinking of a career. He was just doing something that he liked to do and that interested him. "I was doing bike repairs but had a unique spin on it," he says. "I would

come get your bike and repair it on-site or take it back to my parents' garage and fix it there." Thomas had to get his driver's license so he could offer this service.

He quit the bike repair business when he decided to work at summer tourism camps. "I did whatever was needed," he says, "whether that was moving things around or cleaning bathrooms." This is where, he says, he first developed a keen interest in the tourism industry and in the many small businesses offering tourism services.

In his early twenties, after a stint at an agency in Fort St. John, he returned to Yellowknife and joined Kellett Communications, working mainly on bigger contracts such as for the Government of the Northwest Territories. Thomas is very appreciative of the mentoring he received while with Kellett, but discovered he was far more interested in working with much smaller companies, non-profits, artists or entrepreneurs than with larger organizations.

Since starting With Media in mid-2014, Thomas has focused on marketing other people's ideas, products and businesses. Through his company he offers digital marketing services including website development, social media strategy, digital

marketing and photography. He is already compiling an impressive client list, including the Long John Jamboree, the YK Seniors' Society and the Akpik Theatre, to name a few.

Thomas credits his parents with giving him the courage to start his own business. "They encouraged my ideas and allowed me to dream," he says. They also taught him to treat all people with respect, and to value everyone in the belief that people can help each other out.

He joined the YK Chamber of Commerce for that reason. He feels he can learn from the Chamber's members, and get more involved with issues facing the city such as the revitalization of the downtown area and, at the same time, offer his own skills and abilities to help Chamber members.

As for advice he could offer to other young, business-minded people, looking to launch a first business, Thomas says self-confidence is essential to success, although it is difficult to be confident right at the start. "Never be afraid of failure or rejection," he says. "Be confident in what you are doing. Exude that confidence and people will respect you, as long as you deliver the product or service you are offering."



**NEW  
MEMBER**



# YELLOWKNIFE VETERINARY CLINIC



# Come See Us!

## Treatment/Surgery

- Full service hospital with ICU
- Fully equipped surgery with anesthetic monitoring equipment
- Dental/oral surgery available

## Diagnostics

- Digital radiology
- Digital dental radiology
- Full blood/urine testing

## Veterinary Prescription Foods

- Several lines of veterinary foods, including the new Rayne Clinical Nutrition®
- Rayne® diets are free of preservatives, grains, & corns
- We also carry food for birds, rabbits and pocket pets

## Care Products/Accessories

- Anxiety relief for pets
- Trendy toys
- Dental care
- Leashes, collars
- Pet Clothing

**867-920-PETS** (7387)

308 Woolgar Dr,  
Yellowknife, NT, X1A 3B5

# TerraX is exploring for gold just north of the former Giant Mine. Can the company escape Giant's long dark shadow to renew Yellowknife's decades old association with gold mining?

By Beverly Cramp





# TerraX Marks the Spot

At first glance, the old-fashioned binders lying on a table in the Geoscience Centre in Yellowknife belied the potential for future treasure. But it didn't take experienced mining professionals like Joe Campbell and Tom Setterfield very long to see that the information contained within this archival material from the old Giant Mine could lead to something big.

It was January 2013 and Campbell and Setterfield were on the hunt for data to support a decision to buy mineral leases to the immediate north of the property where Giant mined gold for nearly six decades. At the time of the archive search, the mineral leases were owned by Century Mining, in receivership because of financial difficulties at its mine in Quebec.

Campbell's career as a professional geologist spans 34 years and several management and executive management positions with various companies including a large nickel project in Cuba, and more recently, as the project manager who took the Meliadine gold project near Rankin Inlet in Nunavut from discovery to pre-feasibility over a seven-year period. Campbell interested Agnico Eagle Mines (AEM) in Meliadine, which precipitated the company's eventual purchase of the project. The Meliadine gold site is now one of AEM's largest projects in terms of reserves and resources.

Campbell formed TerraX Minerals Inc. in 2007 and is the company's president, and Setterfield is vice-president of exploration. Due to poor worldwide investment in the mining industry at that time, the new company was relatively inactive during its first several years. Then Campbell got wind of Century Mining's asset sell-off, a company that he knew had a reputation for acquiring good ground.

Not wanting to gamble on reputation only, Campbell put in a bid to buy the leases on the condition that he and his Ottawa-based TerraX colleagues got a month to investigate before finalizing the sale. He didn't expect the information would be so easy to come by.

"We went right to the horse's mouth, to Yellowknife," says Campbell. "Our first stop was the Geoscience Centre because they had preserved the archives of the Giant Mine when the old site was being torn down. We told them we were coming. Several of their employees are former geologists and scientists from the Giant and Con Mines. They had the information right there, laid out for us. Not all of it, but the heart of it. Right from

the get-go, as soon as I was shown the information in those old binders, I thought 'okay I can see that lots of drilling was done' and a high grade intersection jumped out at me."

For Campbell, the due diligence was done. He knew right away they had something promising. Setterfield spent the next several months doing the hard work, gathering more information from the old drilling logs of 30,000

metres of drill core from the area known as Northbelt, located 15 kilometers north of Yellowknife. Not that anyone at TerraX was complaining about the amount of work that involved. All that historical drilling data was valuable and helped reduce the amount of TerraX's own finances that needed to be spent on exploration drilling.

"It meant we already knew where those

holes had been drilled on [Giant's] adjacent property," says Campbell. "When you factor in that it costs approximately \$200 a metre to drill, all in, and add in the labour and time involved, that was the equivalent of having about \$10-million fall into our laps because it gave us direct targets to start work on instead of having to scour the property," Campbell says.

Upon completion of the deal to buy the

*"We are not Giant Mine. We have no affiliation with them. Our activities and how we carry them out is completely different."*

Century Mining leases, Campbell began the job of raising money to begin pre-production. "It's an ongoing business to raise money for the mine project," he says adding that the historical drilling information made the job easier. "Our ability to raise funds is better than most other junior mining companies."

The first two rounds of investment funding came in 2013 for a total of \$3.6 million. Then another \$2.8 million was raised last summer. Another founding member of TerraX, Vancouver-based Stuart Rogers, is chief financial officer and director, and has been working with the venture capital community in Vancouver since 1987. He specializes in early stage financing of resource projects through junior markets such as the TSX Venture Exchange, the Toronto Stock Exchange and NASDAQ Small Cap Market.

Rogers' expertise is especially important to TerraX because, as Campbell notes, it will take 8-10 years, if everything goes smoothly, before an operating mine is feasible. "These things don't happen very quickly in this business," he says. "Our project will require several years of exploration. Then we'll need a couple of years of pre-production work including base line studies, economic studies and so forth. Then we must go through a drawn-out approval process that allows every stakeholder to have a kick at the can."

The historical significance of the Yellowknife Gold Belt, where Northbelt is located,

PH 873-2775

24HR Emergency 873-1250



**ADAM**  
Dental Clinic

*Offering State of Art Dentistry since 1987*



Mon-Fri 7:00am – 8:00pm  
Sat 8:00am – 2:00pm

5209 Franklin Avenue  
Yellowknife, NT

[www.adamdentalclinic.ca](http://www.adamdentalclinic.ca)

greatly reduces risk and makes it that much easier for TerraX. “When you’re in an area of historical success your chances are that much better. We’re not re-inventing the wheel. Rather we’re following an old and tried and true pattern,” says Campbell noting that any geologist with knowledge of the area would be aware of the importance of the Yellowknife region.

With further land acquisitions, TerraX now controls over 9,000 hectares of contiguous land within the Yellowknife Gold Belt.

But there’s a negative side to so much history. After almost 60 years of continuous operations, many of them using old mining and waste disposal methods, the Giant mine site had become one of the worst contaminated sites in Canada. The mine owners at closing, Royal Oak Mines, declared bankruptcy and left the country, leaving a huge environmental liability for the federal government. A big part of that problem is the underground storage vaults containing deadly arsenic trioxide dust, a by-product of extracting gold from the mineral arsenopyrite ore. There are also contaminated buildings and soils on the old Giant site and a huge contaminated tailings pond. Site remediation is underway and will continue for decades. Estimated clean-up costs are close to a billion dollars.

How will this blighted historical baggage have an impact on the public’s perception of TerraX’s plans for a new gold mine in the Yellowknife area? Campbell is well aware of the problem, and said they flagged it from the very beginning as a major issue.

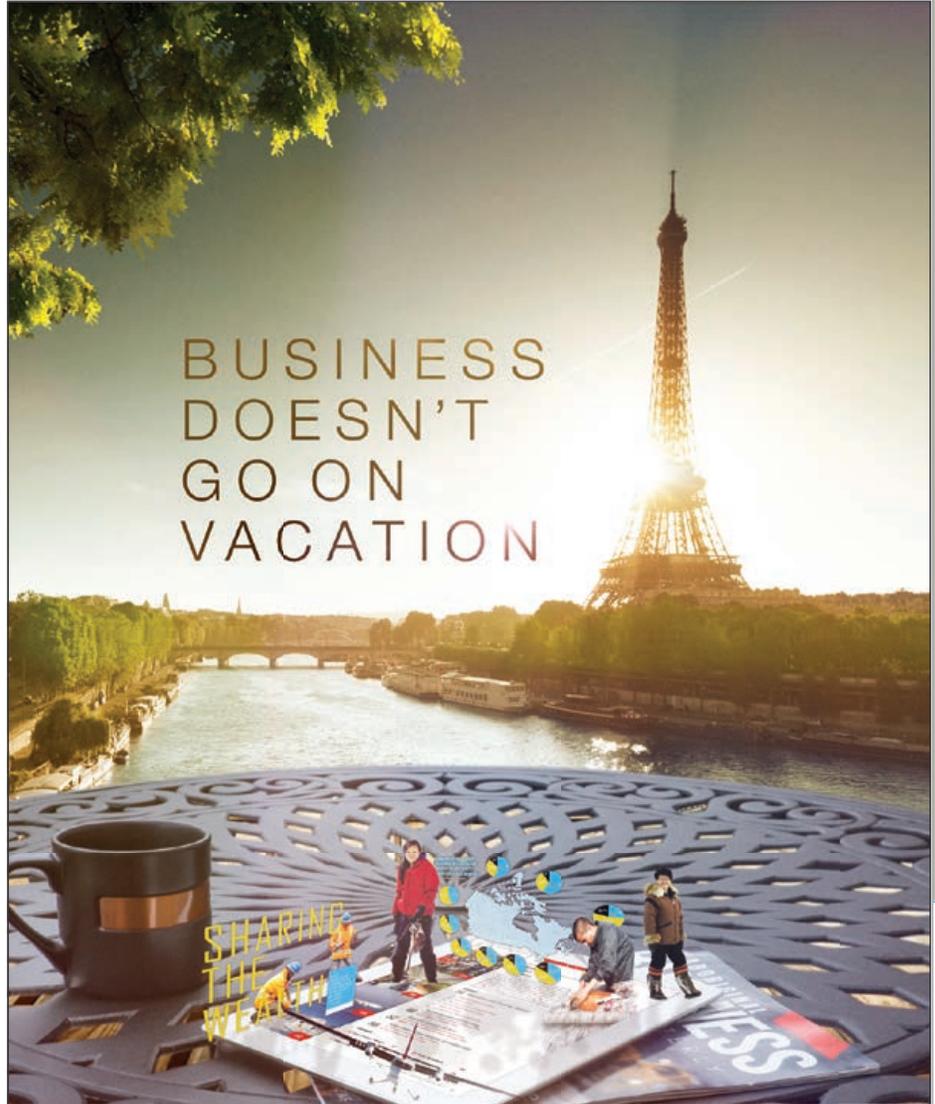
“I called it the albatross around our necks in terms of public perception. Our strategy was to face it straight up,” Campbell says. “We are not Giant Mine. We have no affiliation with them. Our activities and how we carry them out is completely different. The industry has made a quantum change since the 30s and 40s and 50s. Many of the previous two mines’ difficulties were from those early years.”

Campbell says TerraX acknowledges that Giant was a problem, and so doesn’t dance around the subject. Towards the end of its operating life, the mine had become more efficient and was better at handling effluent and stacking from the furnace. Both mines, Con and Giant, built Yellowknife, and are still, a dozen years after closing, contributing to the economy through the clean-up efforts.

“But we won’t be operating that way,” Campbell says. “No one does anymore. One of our goals is to try educating people about how industry works today.”

To that end, TerraX has had as many as 700 community engagements according to David Connelly, who has been consulting to Campbell on community and government relations. While some of those engagements may have

been as simple as preparing an email to a community stakeholder, others involve community meetings, which can take days to organize. “We have to communicate the impact of our activities with aboriginal communities and thousands of recreational users from Yellowknife. As well there are the utility companies we talk to about issues like hydro lines, telephone lines, micro-towers, and power corridors,” Connelly



Keep informed, wherever you are—with FREE mobile apps for Aboriginal Business Quarterly and Mining North.

ABORIGINAL  
**BUSINESS**  
QUARTERLY

MINING  
**NORTH**

**Inukshuk**  
Publishing

Download the latest issue on the Apple, Android or Kindle Store today.





TerraX president Joe Campbell presents a donation to Tracy St. Denis of the United Way in Yellowknife, 2014.

says. “We have had community meals and meetings, and formal round table discussions. We have had to seek information from archives and traditional knowledge experts. It’s a huge undertaking.”

There are also the benefits that community stakeholders expect to learn about. This is difficult because it may be a few years before TerraX can estimate the size of a mine it can economically build, although the hope is it will be a large, multi-generational operation serving the Yellowknife area for decades to come.

“We are in early exploration stages and can’t go into First Nation communities with big promises of economic activity and jobs because we don’t know yet,” says Campbell. “We are trying to do the best we can and hire locally whenever we can. It’s easier for us to hire locally. But we’ve been very clear we can’t be a panacea for all local problems. We can’t solve all unemployment issues.”

For now the TerraX site, which they have renamed Yellowknife City Gold Project, is almost pristine. This past winter a drill program was completed so there is some evidence of activity.

“You might see a few cut trees, might recognize where the drill made a hole,” says Campbell.

“There is very little disturbance on the site. Our work ethic as an operator is to live by the letter of our permit and even go beyond those requirements.

“Our philosophy is to keep people well-informed of what we’re doing and what our obligations are with our leases. We’re willing to listen and we’re trying to do the right things for safety and the environment. We want to be open and to allow stakeholders to see what we are doing so they will become comfortable with us.”

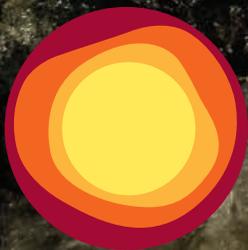
*“Our philosophy is to keep people well-informed of what we’re doing and what our obligations are with our leases. We’re willing to listen and we’re trying to do the right things for safety and the environment.”*



TerraX drill shack, on site at the Yellowknife City Gold Project.



Iconic brands.  
Legendary service.



**midnight  
sun energy**

sustainable mining & industrial solutions

353B Old Airport Road, Yellowknife, NT  
(867) 873-6360  
[www.midnightsunenergy.com](http://www.midnightsunenergy.com)





Avery Cooper managing partner Gerry Avery.

# ACCOUNTING FOR THE PAST & FOR A BUSY FUTURE

*By Beverly Cramp*

Avery Cooper has been in Yellowknife almost as long as the city has been the capital of the NWT. The firm plans to be around at least that much longer, and likely even more years than that

When Paul Nind started a small accounting firm in 1969 with one secretary and one student, Yellowknife had only been the capital of the Northwest Territories for two years. The city wouldn't be incorporated for another year and business was still conducted on hand-written paper ledgers.

Originally named Nind & Co., the little proprietorship grew as new partners joined, and eventually was renamed Avery, Cooper & Co. in 1991. Computers and digital files replaced typewriters and most paper, and the firm is now a partnership with three CGAs and a staff of about 25 professionals, consultants, students and administrators. It takes up the entire three-storey Laurentian Building. From this headquarters, Avery Cooper provides public accounting and auditing services throughout the NWT and other parts of the North.

"We have always done a lot of work in the communities, including Nunavut," says managing partner Gerald (Gerry) Avery, FCGA. "We do a lot of government-related work with organizations such as health boards and hamlet administrations. But we always

## PIONEERS

had a broad base of clients including, in the past, companies like Air Arctic, Ptarmigan Air, and Robinson Trucking.”

Avery joined in 1975 and became a partner in 1978. He is proud that many of the students that trained at his firm have gone on to careers in other NWT organizations. But there’s another highlight that he considers an equal accomplishment: “Keeping up with technology,” he says. “We strive to stay on the leading edge. It keeps us focused on and ready for the future.”

In fact, technological improvements have made it even easier for Avery Cooper to stay connected with their clients throughout the North. “We service a lot of our clients remotely,” Avery says. “We can log onto their systems from our Yellowknife office and work directly with them.”

A full-service public practice accounting firm, Avery Cooper offers diverse services such as: business start-up, financial operations and tax compliance, strategic consulting and corporate reorganizations, trusts and estates, bookkeeping and financial reports and audits. Additionally, the firm is also a vendor and trainer of Sage software.

The collegial atmosphere in Avery Cooper’s offices is one of the reasons the firm’s employees tend to stay long-term. “Many have been here for more than a decade,” says Avery. But as he gets closer to retirement, Avery says there is a challenge ahead – succession. “Who is going to be driving the bus in five or ten years? Finding good partners to take over will be critical. We need to get good senior people on board.”



**Serving Western Canada  
and the Northwest Territories.**

### **Contracting Division**

- Commercial Curb & Gutter • Sidewalks
- Driveways • Pavingstone • General Concrete

**PROFORM**  
CONCRETE SERVICES INC.

Proform Concrete Services Inc.

867.920.2500

1.800.859.5541

[ProformConcrete.com](http://ProformConcrete.com)

**WE** WILLIAMS  
ENGINEERING  
CANADA

Engage. Innovate. Inspire.

Follow us:



[williamsengineering.com](http://williamsengineering.com)

1.800.263.2393



Designing  
**innovative** and  
**inspiring**  
solutions for the  
North



# Centre Square Mall

Arctic Jewellers	669-8884
Aurora Sensations	873-4600
Bootlegger	766-4758
Diamond Nails	766-2457
Northern Transitions	873-9908
Ogre's Lair Game Shop	444-8526
Reddi Mart	873-9844
SLR Consulting Canada Ltd.	765-5695
The Source	920-4814
Yellowknife Tours Ltd.	873-4600
Yellowknife Public Library	920-5642



**5022-49<sup>th</sup> Street**

**Fax 873-9835**

For leasing inquiries contact:

**Carol-Ann Colpitts 306-337-1900**

**[bwatton@mccor.ca](mailto:bwatton@mccor.ca)**

**867 873 9802**

**FIRE**  
PREVENTION SERVICES LTD

**NORTHERN OWNED  
AND OPERATED**

Protecting your people and property with fire protection systems that are efficient, effective and reliable.



**PROTECTING  
what matters  
most**

**Design, Install, Verify, Inspect & Maintain**

Fire Alarm Systems / Sprinkler Systems

Industrial & Commercial Special Hazards Fire Suppression Systems

Portable Fire Extinguishers & Training / Fire Protection Products & Services

*Fire Prevention Services Ltd. is the North's only full service company offering design, installation and servicing of all your fire protection system requirements.*



**FIRE PREVENTION SERVICES LTD.**

#1 Melville Drive, P.O. Box 2422, Yellowknife, NT X1A 2P8

Phone: (867) 873-3800 / TOLL FREE in NWT & Nunavut: 1 (888) 202-4091

[www.ykfireprevention.ca](http://www.ykfireprevention.ca)



**Bob McLeod**  
MLA YELLOWKNIFE SOUTH

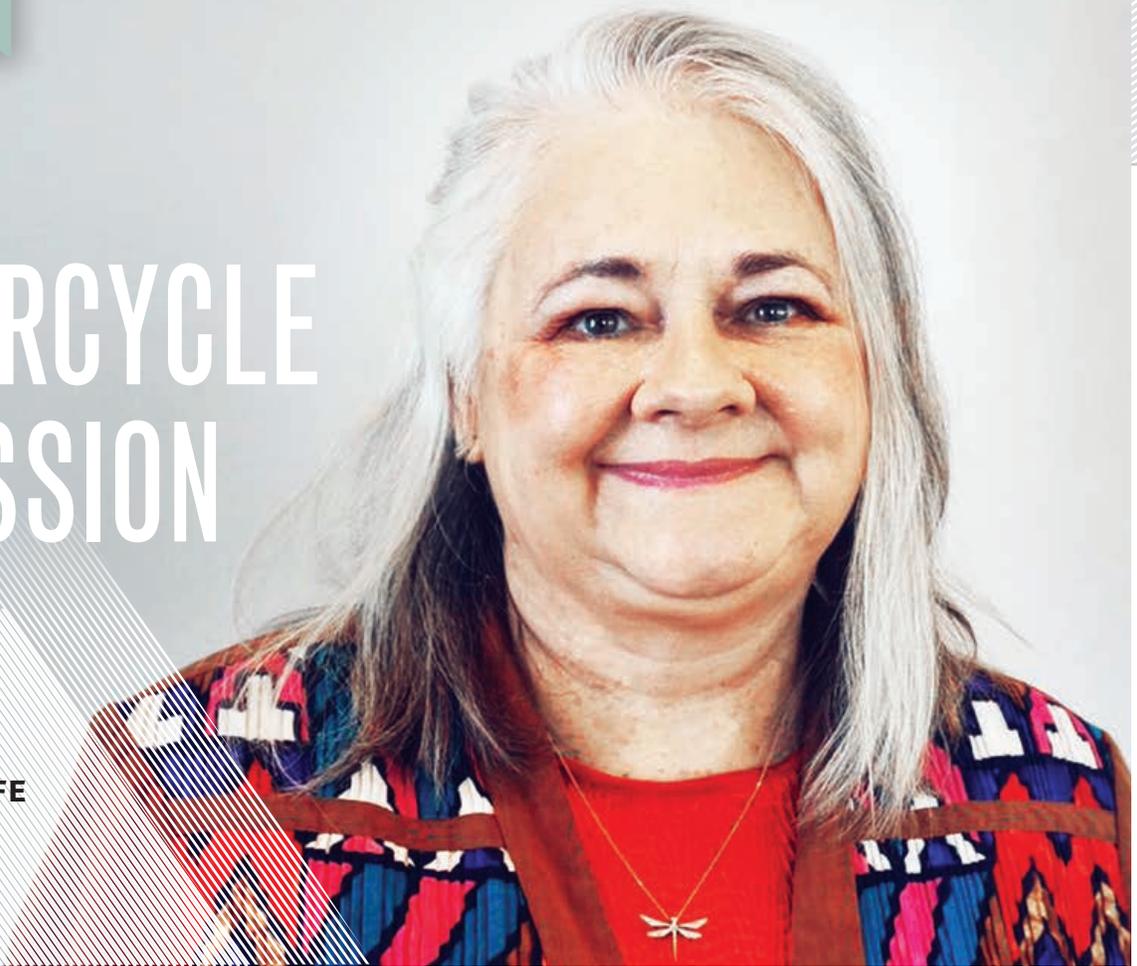


p. 867-669-2311 | [www.bobmcLeod.ca](http://www.bobmcLeod.ca)

# A MOTORCYCLE & A MISSION

**SHIRLEY MCGRATH  
WAS THE FIRST  
FEMALE PRESIDENT  
OF THE YELLOWKNIFE  
CHAMBER OF  
COMMERCE**

By Nikki Love



Motorcycles weren't just for men and neither was the Yellowknife Chamber of Commerce presidency, thought Shirley McGrath. To prove it, she became the first woman president of the Yellowknife Chamber, for a one-year term between 1992 and 1993.

She also rode a motorcycle.

McGrath came back to Yellowknife in 1987 with a freshly-minted business degree from the University New Brunswick. Wanting to meet people in the Yellowknife business community, she initially got involved with the Chamber by joining a committee that organized business events. She spent five years on this committee, got to know many business people in Yellowknife and eventually became the vice-president and then president.

While it was a smooth road to the presidency, once she was at the helm of the Chamber it became bumpy with landmark decisions amid political contention.

"At that time our core funding was from the City of Yellowknife, which caused controversy because the Chamber couldn't speak out against them," says McGrath. "The city brought it to a head when they cut their funding completely."

In what she calls her proudest achievement as president, McGrath worked out a formula with the city and successfully negotiated for renewed but reduced funding over a three to

four-year period. This change forced the Chamber became more like a business, and gave it more incentive to grow. And grow it did, hosting more events, increasing membership, and expanding its flagship Spring Trade Show event exponentially.

It was a busy time, both in building the business of the Yellowknife Chamber, and for establishing the organization as a separate and independent entity. McGrath voted down a Canadian Chamber of Commerce tax proposal and put all three territories on the map by standing up and pointing out, amid the debate on Quebec separatism, that there was a huge part of Canada with tremendous resources that was being forgotten about.

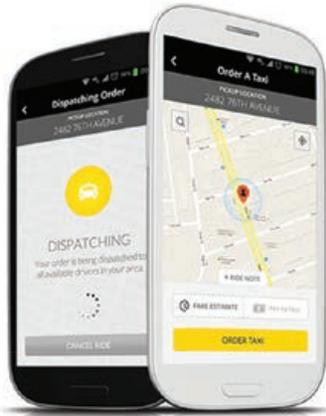
McGrath also helped the Chamber get its own office space. "Our offices were in the basement of the library - where Northern Images is now. We were fundraising to find a new home," she says.

In a deal with the Northern Frontier Visitors Centre, which was also fundraising, McGrath exchanged the chamber's fundraising for a lease on offices - a move that helped to build the tourism centre that stands on the edge of Frame Lake today.

What began as a simple desire to meet people in the business community blossomed into a pioneering journey for one woman. While Shirley McGrath no longer rides a motorcycle, she still feels business is an equal-opportunity road to success.



**USE THE  
GATA HUB  
MOBILE APP  
TO ORDER  
YOUR NEXT  
TAXI FROM  
CITY CAB!**



- Automatically detect your location with GPS
- Order a taxi in 2 seconds without having to call
- Get real time confirmation with ETAs and car #

**DOWNLOAD GATA HUB TODAY!**

# Canada-Northwest Territories Job Grant

**Do you want to develop the skills of your team members?**

**Are you looking for qualified employees for your business?**

## ECE can help.

Contact the Department of Education, Culture and Employment to find out how the Job Grant program can help your business or organization to offset the expense or employee training.

[www.ece.gov.nt.ca/ece-service-centres](http://www.ece.gov.nt.ca/ece-service-centres)



Funding provided by the Government of Canada through the Canada Job Grant

## Building Better Roads



Water & Sewer Construction  
Gravel & Rock Supply  
Equipment Rental  
Asphalt Paving  
Road Building

135 Kam Lake Road Box 2949 Yellowknife, NT X1A 2R2

Tel: (867) 920-4844 Fax: (867) 873-8776 [www.nwtconstruction.ca](http://www.nwtconstruction.ca)



## EACH PIECE OF ART TELLS A STORY

**NWT Arts connects you with that story**

In stores and galleries, the NWT Arts logo identifies authentic Northwest Territories arts and fine crafts created by artists registered with the NWT Arts Program. Visual artists create one-of-a-kind handmade pieces that capture their northern spirit and share their unique stories of living here in Canada's Northwest Territories.

Connect with artists and their stories at [nwtarts.com](http://nwtarts.com)



Artists Left to Right:  
Nicky Lynn Richards, Norman Wells  
Pauline Gordon, Fort Smith



**SOUP, NUTS, MAGAZINES & DRUGS:  
SUTHERLAND'S  
HAS IT ALL**

**STARTING IN 1938, SUTHERLAND'S  
DRUGS IS STILL A VITAL  
BUSINESS THROUGH EXCELLENT  
CUSTOMER SERVICE, FRIENDLY  
AND PROFESSIONAL PHARMACY  
STAFF AND THE BEST MAGAZINE  
SELECTION NORTH OF 60**

*By Nikki Love*



From shacks to shakes, Sutherland's Drugs Ltd has been a pillar of the community since first setting up shop in an Old Town log cabin in 1938.

Angus Sutherland, hailed as "The Pharmacist of the North," established Sutherland's Pharmacy in Fort McMurray, Alberta in the early 1920s. Lured north by the gold discovery, he opened Sutherland's Drugs Ltd. in Yellowknife with his partner, Walter Hill, who moved north to manage it.

The store moved a number of times as it grew, but suffered a setback during World War II, which took the spotlight off the developing gold industry. Sutherland's business declined, and the store closed down briefly because of a lack of customers. As the war ended, Sutherlands re-opened to a resurgent mining community and a soon-to-be-booming business. Business was so good, in fact, that Sutherland's opened a second location in New Town up the hill from its Old Town location.

Hill left Yellowknife in 1951 and Sutherland passed away very soon thereafter. Both stores, which remained open for 8 years, were sold to Doug Finlayson, who closed the Old Town location after a fire. When Finlayson died in 1975, his son, Wallace, returned to Yellowknife and became a junior partner in the business.

The Finlaysons turned Sutherland's into more than just a pharmacy by selling everything from fishing tackle to clothing. It would also come to be known as the place with the best selection of magazines in the north - something that hasn't changed today.

Now owned since 2007 by Dixie Bezaire and pharmacist Stephen Gwilliam, the store still sports the original owner's name on its sleek storefront along busy Franklin Avenue.

"We still have the most magazines up here. We have over 500 titles," says Bezaire. The magazine selection may not have changed, but the store itself has. It's had to adapt to the growing number of southern-owned chain stores in the city by bringing in unique items and staying true to Sutherland's founding values - hard work, honesty, and good customer service.

"We have loyal customers and we try to provide the best service with fair prices," says Bezaire. "We've expanded our organic line, bringing in gourmet items like sauces, carrying rice type pasta, and expanding our gift line. We've gotten into vegan protein shakes."

Though today's challenges are quite different from those of the past, an entrepreneurial spirit still remains at the heart of Sutherland's Drugs and the name it bears is a testament to the continuing legacy of this long-standing business.



**northern images**

A Division of Arctic Co-operatives Limited



Traditional Inuit art captures the beauty, truth and spirit of Canada's Arctic



MOTHER AND CHILD  
FRED DEGRACE

PH: 867-873-5944 • WWW.NORTHERNIMAGES.CA  
4801 FRANKLIN AVENUE, YELLOWKNIFE

Supporters and promoters of Inuit and Dené artists and their art



## Cold climate thinking = creative solutions

We're engineers, architects, designers, scientists, and problem solvers who see more than a building, road, resource, or neighborhood. We see spaces where big ideas come to life.



Design with community in mind

stantec.com



Northwest Territories Legislative Assembly

**David Ramsay**  
MLA, Kam Lake



Phone: (867) 669-2296  
Email: davidramsay.mla@gmail.com

[www.daveramsay.ca](http://www.daveramsay.ca)

# employment

development, training,  
and standards

## ECE can help.

*Do you need support with training to develop your skills or the skills of your employees?*

For regional contact information, visit:

[www.ece.gov.nt.ca/ece-service-centres](http://www.ece.gov.nt.ca/ece-service-centres)

*Do you need information and/or training on your rights and responsibilities under the NWT Employment Standards Act and Regulations?*

Please contact:

[Employment\\_Standards@gov.nt.ca](mailto:Employment_Standards@gov.nt.ca)

1-888-700-5707

[www.ece.gov.nt.ca](http://www.ece.gov.nt.ca)





# Yellowknife's cost of living

## A CROSS-CITY COMPARISON

---

By Matt Belliveau

There are plenty of good reasons to move to Yellowknife. Amazing aurora views, a sprawling wilderness for a backyard, and ample employment opportunities await adventurous professionals. However, the most likely deterrent for those looking to relocate here is a perceived high cost of living. Residents can be quick to criticize prices in Yellowknife, but how do we actually stack up?

One of the largest, most recent attempts to curb the cost of living in Yellowknife is the Dehcho Bridge, completed in 2012. For companies that struggled to shuttle goods across the Mackenzie River and into Yellowknife during the winter freeze and spring thaw, the bridge has helped to even out prices and stabilize supply chains. However, the bridge's toll fees also put upward pressure on prices in Yellowknife. These fees are set to increase later in 2015 to a maximum of \$392 for northbound vehicles with 7+ axles. For comparison, a 7-axle truck pays

\$83 for round-trip passage over Prince Edward Island's Confederation Bridge.

To understand Yellowknife's cost of living, data was compared from similar-sized Canadian cities. Those cities were Whitehorse, our rival territorial capital; Fort St. John, British Columbia, an energy boomtown just south of the 60th parallel; Brockville, Ontario, a manufacturing hub an hour outside the nation's capital; and Corner Brook, Newfoundland, a regional service centre and the base for a large pulp and paper mill.

Shelter proved to be the biggest budget item for most Yellowknife residents. The Canada Mortgage and Housing Corporation lists the average monthly rent for a two-bedroom apartment in Yellowknife at \$1,686. That's \$609 more per month (about \$7,300 more each year) than the average rent for a similar apartment in Fort St. John. With \$1,686 in Corner Brook, you could afford to rent two apartments each month with \$200 to spare.

Homeowners in the city don't get off any easier – a report by Environics Analytics stated that the average property tax bill in Yellowknife last year was \$3,332, compared to \$2,047 in Fort St. John. The average property tax bills for Whitehorse, Brockville and Corner Brook were all under \$2,000 a year.

Yellowknife's 2014 average household income was \$138,277.58 – about \$37,000 more than Fort St. John, \$42,000 more than Whitehorse, \$59,000 more than Corner Brook, and \$63,000 more than Brockville.

# Waste Knot Want Not

Untangling northern finances since 1969.



**Avery Cooper & Co. Ltd.**

CERTIFIED GENERAL ACCOUNTANTS FINANCIAL CONSULTANTS

4918-50th St. Laurentian Bldg., Box 1620, Yellowknife, NT X1A 2P2  
T: 867.873.3441 F: 867.873.2353 TF: 1.800.661.0787

[www.averycooper.com](http://www.averycooper.com)

# growing your workforce

Are you planning to hire someone from outside of Canada?

Would you like to nominate a foreign worker to become a permanent resident of Canada?

## ECE can help.

Contact the Department of Education, Culture and Employment to find out how the Nominee Program can support your northern business.

For more information:

[www.immigratenwt.ca](http://www.immigratenwt.ca)

[immigration@gov.nt.ca](mailto:immigration@gov.nt.ca)

1-855-440-5450



A Program of the  
Northwest  
Territories

867 669 2290

[glen\\_abernethy@gov.nt.ca](mailto:glen_abernethy@gov.nt.ca)



**Glen  
Abernethy**  
MLA GREAT SLAVE

[www.GlenAbernethy.ca](http://www.GlenAbernethy.ca) | [@GlenAbernethy](https://twitter.com/GlenAbernethy)



213 UTSINGI DRIVE

YELLOWKNIFE, NT

867-873-8324

[sales@polartech.ca](mailto:sales@polartech.ca)

[www.polartech.ca](http://www.polartech.ca)



Yellowknifers also pay a premium on power – according to the Northland Utilities online bill calculator, the first 1000 kWh of electricity you use each month in Yellowknife will cost you \$338.68. That’s nearly 2.5 times the rate in Whitehorse and over 3.5 times what residents pay in Fort St. John.

Even the Yellowknifers who can afford to keep their fridge plugged in may have a hard time stocking it. At \$56.65 a case, Yellowknife is the most expensive place in the country to buy a 24 of Molson Canadian, according to a pan-Canadian comparison carried out by Global News last year. That’s \$12.70 more per case than you’ll find in Whitehorse, and just over double the \$26.99 customers pay at supermarkets in

Quebec, the cheapest place in Canada to buy beer.

Of course, you don’t need to drink to have a good time in Yellowknife. You can head to the theatre downtown, where a movie ticket costs \$13.00, compared to a low of \$9.00 in both Whitehorse and Corner Brook. But at least you can take comfort knowing the gas you burn getting downtown is 6.8¢ cheaper per litre than fueling up in Corner Brook. You could also just stay home and stream a movie online, although at \$110.95 per month, a 50 Mbps Internet plan is almost double what you would pay for the same service in Fort St. John or Brockville.

There is one category where Yellowknife came out on top: the Big Mac

Index. At \$5.45 apiece, tax included, a McDonald’s Big Mac in Yellowknife is 85¢ cheaper than you’ll find in Whitehorse. The Big Mac Index has been used to compare purchasing power parity across jurisdictions since 1986, under the rationale that its price is based on a diverse set of input costs that include agricultural commodities, labour, advertising, rent and shipping.

But if anything truly offsets the cost of living in Yellowknife, it’s the local earning potential. Moneysense reported that Yellowknife’s 2014 average household income was \$138,277.58 – about \$37,000 more than Fort St. John, \$42,000 more than Whitehorse, \$59,000 more than Corner Brook, and \$63,000 more than Brockville. That’s a lot of Big Macs.

## Breaking it Down

	Yellowknife, NT	Whitehorse, YT	Fort St. John, BC	Brockville, ON	Corner Brook, NL
<b>Population</b>	19,940	28,455	21,523	23,354	19,886
<b>Average household income</b>	\$138,277.58	\$96,112.49	\$100,768.32	\$74,765.39	\$78,999.40
<b>Price of gas</b> (per litre)	113.9¢	109.9¢	112.9¢	112.3¢	120.7¢
<b>Average rent</b> (2-bedroom apartment)	\$1686	\$997	\$1077	\$822	\$743
<b>Electricity</b> (first 1000 kWh of monthly consumption)	\$338.68	\$138.57	\$93.70	\$200.52	\$131.83
<b>Average property tax bill</b>	\$3,332	\$1,951	\$2,047	\$1,782	\$1,628
<b>Movie ticket</b> (one adult)	\$13.00	\$9.00	\$12.25	\$9.99	\$8.99
<b>24 of Molson Canadian</b> (bottles)	\$56.65	\$43.95	\$34.99 (cans)	\$34.95	\$45.36
<b>Big Mac</b> (taxes included)	\$5.45	\$6.30	\$5.45	\$5.65	\$5.55
<b>Internet</b> (50 Mbps download)	\$110.95	\$110.95	\$59.95	\$59.95	\$79.95 (75 Mbps)



SOME FACTS ABOUT:

# CON MINE'S ROBERTSON HEADFRAME

COMPLETED:

1977

HEIGHT:

74 m

It is the tallest freestanding structure in the NWT

COST:

\$ 20,000,000

PURPOSE:

To house the hoist to transport workers, supplies and ore; the shaft below the headframe was 2000 metres deep

AMOUNT OF GOLD PRODUCED:

More than 5 million ounces, or

10,000 bars

YEARS CON MINE OPERATED:

1938 – 2003

VISIBILITY:

From as far as 75 kilometres away; used as a navigational landmark by boats on Great Slave Lake and small airplanes

HERITAGE VALUE:

A legacy of the gold mines that built Yellowknife, and one of the few remaining buildings left from that era

A long-running community campaign to “Save the Headframe” by having the City of Yellowknife take it over was unsuccessful. In February, 2015, the City of Yellowknife was advised there was no legal way it could take possession of the headframe from Newmont Mines, the current owner and which is undertaking the minesite clean-up and remediation. Newmont expects to begin taking the building down this summer and will complete the dismantling process in 2016. The End of an Era.

# ## SHOPYK

## Six Reasons Why Shopping Local Matters

**Money** is the lifeblood of Yellowknife's economy, and local businesses are its heart

*By Matt Belliveau*

**Consumers** across Canada are harnessing their purchasing power as they embrace the "Shop Local" trend. The Yellowknife Chamber of Commerce and the City of Yellowknife have recently ramped up promotion of the #ShopYK message – but do you know why it's so important to support local businesses?

### 1 Spreading Wealth

**Money** is the lifeblood of Yellowknife's economy, and local businesses are its heart. When you spend your money at a local business, it gets pumped right back into your community in the form of salaries, taxes and fees. The "Local Multiplier Effect" kicks in when that business re-spends your money at other local businesses to recirculate it again and again in a cycle of local prosperity.

### 4 Creating Jobs

**According** to Statistics Canada, small businesses were responsible for creating 77.7% of all new private sector jobs in Canada between 2002 and 2012 (about 100,000 jobs each year). When you shop local, you're not only investing in Yellowknife's small businesses, you're helping to drive the growth of their local payrolls.

### 2 Building Communities

**Yellowknife-based** non-profits, charities and events all look to local businesses for a large portion of their resources – not only in the form of much-needed funding, but also through the donation of goods, services and volunteers. Long John Jamboree, for example, comes together with the help of over 80 sponsors, almost all of which are locally-owned businesses.

### 5 Promoting Creativity

**When** you shop online, you're supporting the national sales strategy of a distant corporation. When you shop local, you're supporting the unique and unusual products that help make Yellowknife an interesting place to live and visit. It's just one more reason to give the gift of custom glassware from Old Town Glassworks or to chow down on a hot plate of Monkey Tree Poutine.

### 3 Improved Service

**Shopping** in Yellowknife gives you direct access to knowledgeable staff. Local employees can recommend products that meet your specific needs, give you the inside scoop on upcoming sales, and provide follow-up support after you make a purchase.

### 6 A Better Environment

**The** further a product travels to reach you, the more greenhouse gas emissions are released along the way. You can cut down on these emissions by buying products that are already here in Yellowknife. Emissions from shipping are even lower for traditional arts and crafts and other products that are "Made in the NWT" – by the north, for the north.

Come & explore our four floors of furniture  
& Home decor to turn your house into a home

Open 9-6 Mon -Sat



Furniture... and so much more!

4610 50th Ave.  
Yellowknife, NT

867 873 2004

[qualityfurniturenw.com](http://qualityfurniturenw.com)

# Encouraging success in the local economy

## ● MARK HEYCK, MAYOR OF YELLOWKNIFE



One of Yellowknife Council's key objectives is to encourage economic growth and diversity in our community. In a challenging and dynamic economic environment achieving this goal requires a multifaceted approach. It means supporting our existing businesses, assisting new ones and encouraging a culture of entrepreneurship in our community.

Whether it's competition from online shopping or Trip Advisor Ratings, there are constant new challenges awaiting our business owners. We've teamed up with the Yellowknife

Chamber of Commerce on a number of initiatives to help provide our businesses with the tools they need to succeed in a competitive environment.

Through #shopyk, we created a new venue for customers and businesses to express pride in the products and service they offer. Since the launch, #shopyk has taken on a life of its own, and is now the hashtag of choice for Yellowknifers talking about their latest purchases and vendors talking about their deals or unique products.

With a number of partners, we also launched DineOut, encouraging diners to rate their experiences through Trip Advisor, while also raising awareness with food service providers of the impact these websites can have on business. Our newest social media campaign, launched in partnership with NWT Tourism and the GNWT's Department of Industry, Tourism and Investment, focuses on tourism and using #ykfestivals on Twitter and Instagram, encourages visitors and residents to talk about their festival experiences, and builds organic support for these one-of-a-kind community events.

We've also been on the ground looking for innovative solutions to problems. The City of Yellowknife negotiated with food truck vendors and restaurant owners to find locations for vending that should serve both groups' interests. We are partnering with the Yellowknife

Chamber of Commerce to host public informational sessions on Business Improvement Districts, as a possible solution for some of the challenges that our businesses currently face.

We have also created a comprehensive Tourism Strategy for 2015-2019 that we are currently implementing, starting with the revitalization of our downtown. We are investing in this area through the 50/50 and 50th Street project and undertaking more and more projects working with our residents and community groups to make our streets clean and comfortable places for both our guests and ourselves.

Looking forward, we hope to find the best ways to help our business owners adapt to a changing marketplace, while making sure City Hall is also working with current market trends. We've recently had a number of focus groups with home based businesses, start-ups and established businesses to determine how City Hall can best serve them and what sort of support programs and incentives would best assist in building our local economy.

Creating a vibrant business community is an ongoing pursuit in an ever-changing economic climate. Fortunately, we have hardworking business owners, a highly supportive local government, and strong community pride to ensure a successful local economy in Yellowknife.

UNIQUE • COLOURFUL • NATURAL  
SETTINGS • CHARACTERS • BACKDROPS

# ON LOCATION IN CANADA'S NORTHWEST TERRITORIES

- EXPERIENCED LOCAL FILM INDUSTRY PROFESSIONALS • LOCATION SCOUTING ASSISTANCE •
- REMOTE LOCATION OUTFITTERS • ENDLESS POSSIBILITIES •

FOR MORE INFORMATION ABOUT FILMING IN THE NORTHWEST TERRITORIES CONTACT THE OFFICE OF THE NWT FILM COMMISSION.

NWT FILM COMMISSIONER • PO BOX 1320 • YELLOWKNIFE • NT • X1A 2L9  
E. NWTFILM@GOV.NT.CA • P. 867.920.8793 • F. 867-873-0101

[nwtfilm.com](http://nwtfilm.com)



Northwest Territories Industry, Tourism and Investment

PHOTOS: LEFT INSET, GEROLD SIGL/NWT TOURISM; CENTER INSET, AURORA VILLAGE/NWT TOURISM; RIGHT INSET, TERRY PARKER/NMC; DC3, L. CRISTIANO, H. HELD/OUTCROP COMMUNICATIONS.



## Raise the bar as high as you want.

Challenging jobsites don't intimidate a Doosan crawler excavator. Hydraulic pump performance delivers fast, class-leading cycle times, with a synchronized engine and hydraulic system that boosts efficiency. It's designed to offer increased flotation in soft soil, while precision controls provide accuracy and power. Whether you're digging a trench, handling boulders or dumping debris, the Doosan crawler excavator keeps you productive no matter what.

Visit us to see what Doosan equipment can do for you.



Equipment Rental & Industrial Supply  
103 Kam Lake Road | Yellowknife, NT  
867-766-6025 | [www.ronsauto.ca](http://www.ronsauto.ca)



Doosan and the Doosan logo are registered trademarks of Doosan Corp. in the United States and various other countries around the world. 13-D046.2



# 2015 Membership Directory

Accommodations: Hotels, B&BS.....1	Electric Utilities.....4	Mortgage Brokers.....7
Accounting & Payroll Services.....1	Electronics.....4	Moving and Storage.....7
Airlines.....1	Engineering.....4	Office Equipment.....7
Airport Authorities.....1	Engravers.....4	Painting Contractors & Retail.....7
Architects.....1	Event Supplies & Rentals.....4	Pet Services, Supplies & Kennels.....7
Art Galleries & Artists.....1	Exporters / Importers.....5	Petroleum Products.....7
Arts & Festivals.....1	Financial Services.....5	Printers & Promotional Products.....7
Associations & Not for Profit.....1	Fire Protection Services.....5	Property Management.....7
Auto Dealers, Parts & Repair.....2	First Aid Training and Certification.....5	Publishers.....8
Automated Bank Machines.....2	Fitness Centres & Health Clubs.....5	Pumps.....8
Banks.....2	Floor Coverings - Materials & Laying....5	Radio Stations.....8
Beauty Salons & Spas.....2	Florists.....5	Real Estate Agents, Appraisers, Developers & Management.....8
Building Materials & Supplies.....2	Food & Beverage - Wholesale.....5	Recreation facilities.....8
Business Consultants & Services.....2	Freight Forwarders.....5	Recreational Vehicles - Sales, Rentals & Service.....8
Chambers of Commerce.....2	Furniture & Home Décor.....5	Restaurants, Pubs, Catering & Mobile Food Services.....8
Child Care.....3	Glass - Window.....5	Schools & Colleges.....8
Clothing & Jewellers.....3	Golf Courses.....5	Security.....9
Coffee Service & Supply.....3	Government.....5	Specialty & Variety Shops.....9
Communication Systems & Supplies.....3	Graphic Design.....6	Steel fabricators and manufacturers....9
Communications & Marketing.....3	Grocery.....6	Surveyors - Land.....9
Computer Equipment Supplies & Service.....3	Health Services.....6	Taxicabs.....9
Conference Specialists & Facilities.....3	Heating Equipment and Services.....6	Telephone - Cellular.....9
Construction Companies.....3	Heavy Equipment Sales & Rentals.....6	Tourism - Information & Education.....9
Consultants: General, Educational, Environmental, Human Resources, Management.....3	Industrial Supplies.....6	Tourism Operators.....9
Contractors: General, Concrete, Heating, Industrial.....4	Information Technology Services.....6	Travel Agents.....9
Dance Schools.....4	Inspection Services and Devices.....6	Trucking Companies.....9
Dentists.....4	Insurance - Brokers.....6	Waste Management.....9
Driving School.....4	Internet Service Providers.....6	Welding Fabrication.....9
Drug Stores.....4	Janitor Services.....6	Window Coverings.....9
Economic Development.....4	Lawyers & Mediation/Arbitration.....6	Writers.....9
	Mining, Oil, Gas Companies & Equipment Providers and Services.....7	
	Modular & Mobile Homes.....7	

## Accommodations: Hotels, B&Bs

### Coast Fraser Tower Suite Hotel

Jenni Bruce  
5303 52nd Street  
Yellowknife, NT  
☎ (867) 873-8700  
✉ j.bruce@coasthotels.com

### Embleton House B & B

Faith Embleton  
5203 52nd Street  
Yellowknife, NT  
☎ (888) 909-5203  
✉ chouse@theedge.ca

### Explorer Hotel

K.H. Schaefer  
4825 49th Street  
Yellowknife, NT  
☎ (867) 873-3531  
✉ gm@explorerhotel.ca

### Renaissance Edmonton

#### Airport Hotel

John Hollmann  
4236 36th Street East  
Edmonton, AB  
☎ (780) 488-7159

### Super 8 Yellowknife

Deborah Hudson  
308 Old Airport Road  
Yellowknife, NT  
☎ (867) 669-8888  
✉ gm@super8yellowknife.com

### The Yellowknife Inn

Catherine Travis  
5010 49th Street  
Yellowknife, NT  
☎ (867) 873-2601  
✉ ctravis@yellowknifeinn.com

## Accounting & Payroll Services

### Avery, Cooper & Co.

Gerald Avery  
4918 50th Street  
Yellowknife, NT  
☎ (867) 873-3441  
✉ gerry.avery@averycooper.com

### CGA Association of the NWT/NU

Marlene Sutton / Jim Martin  
5016-50th Avenue  
Yellowknife, NT  
☎ (867) 873-5620  
✉ admin@cga-nwt-nu.org

### Crowe MacKay

John Laratta  
5103 51st Street  
Yellowknife, NT  
☎ (867) 920-4404  
✉ john.laratta@crowemackay.ca

### EPR Yellowknife Accounting Professional Corporation

Biswanath Chakrabarty  
4th Floor, 4921 49th Street  
Yellowknife, NT  
☎ (867) 669-0242  
✉ info@chakrabarty.ca

### The Canadian Payroll Association

Debbie Aldridge  
135 Midvalley Place SE  
Calgary, AB  
☎ (403) 256-5792  
✉ debbie.aldridge@payroll.ca

## Airlines

### Buffalo Airways Ltd.

David Forbes  
108 Berry Street  
Yellowknife, NT  
☎ (867) 873-6112  
✉ buffalo@buffaloairways.com

### Canadian North Inc.

Michael Lalonde  
202 Nunasi Building, 5109 48 Street  
Yellowknife, NT  
☎ (780) 890-8600  
✉ yzfreceptionist@canadiannorth.com

### Discovery Air Inc.

Trevor Wever  
126 Bristol Ave.  
Yellowknife, NT  
☎ (867) 669-8200

### First Air

Kim Poulter  
155 Bristol Avenue  
Yellowknife, NT  
☎ (867) 669-6602  
✉ kpoulter@firstair.ca

### Great Slave Helicopters Ltd.

John Buckland  
106 Dickins Street  
Yellowknife, NT  
☎ (867) 873.2081  
✉ info@gsheli.com

### Summit Air Group

Myles Cane / Matthew McElligott  
27 Yellowknife Airport  
Yellowknife, NT  
☎ (867) 873-4464  
✉ info@flysummitair.com

### WestJet

Joe Postnikoff  
1 Yellowknife Airport  
Yellowknife, NT  
☎ (867) 766-6192

## Airport Authorities

### Edmonton International Airport

Dorothy Clark  
1, 1000 Airport Road  
Edmonton, AB  
☎ (780) 890-6760  
✉ dclark@flyeia.com

## Architects

### Avens Associates Ltd.

Karen Hamre  
401-4921 49th Street  
Yellowknife, NT  
☎ (867) 873-5412  
✉ info@avens.ca

### Nadji Architects

Zhila Nadji  
3601 Franklin Avenue  
Yellowknife, NT  
☎ (867) 766-3333  
✉ znadji@nadji-architects.ca

### Pin Taylor Architects

Becky Messier  
3502 Raccine Road  
Yellowknife, NT  
☎ (867) 920-2728  
✉ becky@ptyk.com

### PSAV Architects Ltd.

Darrell Vikse  
5016 47th Street  
Yellowknife, NT  
☎ (867) 920-2609  
✉ psav@psav.ca

### Stantec Architecture

Megan Fisher  
4910 53rd Street  
Yellowknife, NT  
☎ (867) 920-2882  
✉ megan.fisher@stantec.com

## Art Galleries & Artists

### Northern Images

Sally Joyce  
4801 Franklin Avenue  
Yellowknife, NT  
☎ (867) 873-5944  
✉ NI.yellowknife@arctic.coop

## Arts & Festivals

### Folk on the Rocks

David Whitelock  
Yellowknife, NT  
☎ (867) 688-1004  
✉ exec\_director@folkontherocks.com

### Northern Arts & Cultural Centre

Summer Meyer  
5701 52nd Avenue  
Yellowknife, NT  
☎ (867) 766-6101  
✉ boxoffice@nacnt.ca

## Associations & Not for Profit

### Canadian Cancer Society

Nikki Grobbeck  
P.O. Box 20072  
Yellowknife, NT  
☎ (867) 920-4428  
✉ nikki.grobbeck@cancer.nt.ca

### Denendeh Development Corporation

Darrell Beaulieu  
Suite 401, 4504 49th Avenue  
Yellowknife, NT  
☎ (867) 920.2764

### NAPEG - NWT Association of Professional Engineers and Geoscientists

Linda Golding / Mimi Kennedy  
201, 4817 49th Street  
Yellowknife, NT  
☎ (867) 920.4055  
✉ napeg@napeg.nt.ca

### NWT & Nunavut Chamber of Mines

Cheryl Wourms  
103 5102 50th Avenue  
Yellowknife, NT  
☎ (867) 873.5281  
✉ officemanager@miningnorth.com

### **NWT & Nunavut Construction Association**

Louise Elder  
3rd Floor NWT Commerce Place  
Yellowknife, NT  
☎ (867) 873-3949  
✉ info@nwtca.ca

### **NWT Mining Heritage Society**

Tracey Breitbach  
Northern Fronteir Visitors Centre  
Yellowknife, NT  
☎ (867) 873.6078  
✉ info@nwtminingheritage.com

### **NWT Seniors' Society**

Barbara Hood  
102, 4916 46 Street  
Yellowknife, NT  
☎ (867) 920.7601  
✉ seniors@yk.com

### **Skills Canada NWT**

Jan Fullerton  
Kimberlite Career and Technical Centre,  
5011 44th St.  
Yellowknife, NT  
☎ (867) 873-8743  
✉ skillsnt@skillscanada.com

### **Sport North Federation**

Chris Cahoon / Kelly Noseworthy  
4908 49th Street  
Yellowknife, NT  
☎ (867) 669-8326  
✉ ccagoon@sportnorth.com

### **Stanton Territorial Hospital Foundation**

Julie Bennett  
Suite 102, 5204-50th Avenue  
Yellowknife, NT  
☎ (867) 669-7289  
✉ STH\_Foundation@gov.nt.ca

### **The SideDoor Ministries**

Iris Hamlyn  
4903 50th Street  
Yellowknife, NT  
☎ (867) 766-3272  
✉ edsidedoor@theedge.ca

### **Yellowknife Association for Community Living**

Lynn Elkin  
4912 53rd Street  
Yellowknife, NT  
☎ (867) 920-2644  
✉ info@ykacl.ca

### **Yellowknife Community Foundation**

Rosella Stoesz  
4807 49th Street  
Yellowknife, NT  
☎ (867) 446-4527  
✉ info@yellowknifecommunityfoundation.ca

### **YK Management**

John Dalton  
Yellowknife, NT  
☎ (867) 445-3344  
✉ ykmanagement.nt@gmail.com

### **Yellowknife Seniors' Society**

Kimberly Doyle  
#2 5710 50th Avenue  
Yellowknife, NT  
☎ (867) 873-9475  
✉ ykseniorsociety@theedge.ca

## **Auto Dealers, Parts & Repair**

### **Bumper to Bumper**

Peter Bergman  
316 Woolgar Avenue  
Yellowknife, NT  
☎ (867) 920-2244  
✉ b2b@theedge.ca

### **J. Tech Automotive**

Jason Smith  
183 Curry Dr  
Yellowknife, NT  
☎ (867) 447-1157  
✉ info@j-techautomotive.ca

### **K & L Enterprises**

Kirk/Lisa Ropson  
7 Con Place  
Yellowknife, NT  
☎ (867) 873-4570  
✉ kandropson@theedge.ca

### **Kingland Ford Yellowknife Ltd**

Brent Stevens  
20 Old Airport Road  
Yellowknife, NT  
☎ (867) 920-9200

### **Superior Auto Body Ltd**

Ian Dennis  
5 Nahanni Drive  
Yellowknife, NT  
☎ (867) 873-5253  
✉ superior@theedge.ca

### **Yellowknife Motors**

Greg Boucher  
4808 49th Avenue  
Yellowknife, NT  
☎ (867) 766-5000

## **Automated Bank Machines**

### **Alanco Holdings Ltd.**

Alan Cunningham  
5 Brown Court  
Yellowknife, NT  
☎ (867) 445-1692  
✉ alanco2005@theedge.ca

## **Banks**

### **Bank of Montreal, BMO**

Renée Comeau  
480B Range Lake Road  
Yellowknife, NT  
☎ (867) 873-6261  
✉ renee.comeau@bmo.com

### **CIBC**

Jan McNeill  
5001 50th Avenue  
Yellowknife, NT  
☎ (867) 873-4452 x304  
✉ jan.mcneill@cibc.com

### **First Nations Bank of Canada**

Sheila Conroy  
#10 4905 48 Street,  
Yellowknife, NT  
☎ 867.766.6240  
✉ Sheila.conroy@fnbc.ca

### **Royal Bank of Canada**

Jason McEvoy  
#1, 4920 - 52nd Street  
Yellowknife, NT  
☎ (867) 766-5203  
✉ jason.mcevoy@rbc.com

### **Scotiabank**

Justin Lalonde  
27-5102-50th Avenue  
Yellowknife, NT  
☎ (867) 669-6007  
✉ justin.Lalonde@scotiabank.com

## **Beauty Salons & Spas**

### **Merle Norman**

Sasha Jason  
Centre Square Mall  
Yellowknife, NT  
☎ (867) 920-2611  
✉ mnspa@theedge.ca

## **Building Materials & Supplies**

### **Corothers Home Hardware Building Centre**

Chuck Corothers  
332 Old Airport Road  
Yellowknife, NT  
☎ (867) 669-9945 x203  
✉ homebldgcenter@northwestel.net

### **Energy Wall & Building Products Ltd**

Marta Simek de Jorge  
15 Coronation Drive  
Yellowknife, NT  
☎ (867) 873-5655  
✉ ews@energywallsystems.com

### **Igloo Building Supplies Group Ltd.**

Shelley Jordan  
338 Old Airport Road  
Yellowknife, NT  
☎ (867) 920-4005  
✉ garry.jordan@igloo.ca

## **Business Consultants & Services**

### **Akaitcho Business Development Corp.**

Raymond St. Arnaud  
901 Sikyea Tili, 1st Floor  
Deton Cho Building  
Ndilo, NT  
☎ (867) 920-2502  
✉ akaitcho@akaitchobdc.com

### **Office Compliments Ltd.**

Judy Murdock  
201 5204 50th Avenue  
Yellowknife, NT  
☎ (867) 920-4624  
✉ oc@offcomp.ca

## **Chambers of Commerce**

### **NWT Chamber of Commerce**

Mike Bradshaw  
3rd Floor NWT Commerce Place  
Yellowknife, NT  
☎ (867) 920-9505  
✉ admin@nwtchamber.com

## **Yellowknife Chamber of Commerce**

Deneen Everett  
3rd Floor NWT Commerce Place  
4921 49 Street,  
Yellowknife, NT  
☎ (867) 920-4944  
✉ ExecutiveDirector@  
YKChamber.com

## **Child Care**

### **NWT Montessori Society**

Denise Araya  
5212 52nd Street  
Yellowknife, NT  
☎ (867) 669-7987  
✉ montess@ssimicro.com

### **Yellowknife Daycare Association**

Marine Voskanyan  
5019 51th Street  
Yellowknife, NT  
☎ (867) 873-6369  
✉ ykdaycare@theedge.ca

## **Clothing & Jewellers**

### **Bonnie's Accessories**

Bonnie Cheng  
3526 McLay Crescent  
Edmonton, A B  
☎ (780) 989-1882  
✉ bonnie189189@hotmail.com

### **Erasmus Apparel Ltd.**

Sarah Erasmus  
4602 50th Avenue  
Yellowknife, NT  
☎ (867) 444-0307  
✉ sarah@erasmusapparel.com

## **Coffee Service & Supply**

### **Gourmet Cup Beverage Station**

Leslie Bromley  
Lower Level YK Centre Mall  
Yellowknife, NT  
☎ (867) 873-8782  
✉ candc@ssimicro.com

### **Javaroma Gourmet Coffee & Tea**

Rami Kassem  
Suite 101, 5201 50th Avenue  
Yellowknife, NT  
☎ (867) 669-0725  
✉ manager@javaroma.ca

## **Communication Systems & Supplies**

### **Ardicom Digital Communications Inc.**

Carol Wrigglesworth  
2nd Floor, NWT Communications Bldg.  
5120 – 49th Street  
Yellowknife, NT  
☎ (867) 669-0062  
✉ sales@ardicom.ca

### **CasCom Ltd.**

Aaron Jaque  
116 Nahanni Drive  
Yellowknife, NT  
☎ (867) 765-2020  
✉ admin@cascom.ca

### **Danmax Communication Ltd.**

Danny Cimon  
20 Melville Drive  
Yellowknife, NT  
☎ (867) 873-6961  
✉ danny@danmax.com

### **Millennium Technologies**

Norm Fillion  
Yellowknife, NT  
☎ (867) 873-8180

### **Northern Communication & Navigation Systems**

Jim Pook  
#9 & #11 Coronation Drive  
Yellowknife, NT  
☎ (867) 873.3953  
✉ northerncomm@outlook.com

## **Communications & Marketing**

### **Inkit Ltd.**

Dawna Marriott  
5124 48th Avenue  
Yellowknife, NT  
☎ (867) 873-5094  
✉ sales@inkit.ca

### **Kellett Communications Inc.**

Bill Kellett  
4912 49th Street  
Yellowknife, NT  
☎ (867) 669-9344  
✉ wkellett@kellett.nt.ca

### **Nyon Communications**

Colleen Tsikira  
4916 49 Street  
Yellowknife, NT  
☎ (867) 988-6966  
✉ info@nyoncommunications.com

## **Outcrop Communications Ltd.**

Marion Lavigne  
#800 4920 52nd Street  
Yellowknife, NT  
☎ (867) 766-6700  
✉ marion@outcrop.com

### **With Media**

Kyle Thomas  
Yellowknife, NT  
☎ (867) 444-0901  
✉ kyle@withmedia.ca

## **Computer Equipment Supplies & Service**

### **Tamarack Computers Ltd.**

Dana Mah  
Unit 26, 4802 50th Avenue  
Yellowknife, NT  
☎ (867) 920-4380  
✉ tamarack@tamarack.nt.ca

## **Conference Specialists & Facilities**

### **NFS Financial and Conference Services**

Renee Jones  
201 5109 48th Street  
Yellowknife, NT  
☎ (867) 920-4587  
✉ barb@nfsfinancial.ca

## **Construction Companies**

### **Arctic Canada Construction Ltd.**

112 Taltheilei Drive  
Yellowknife, NT  
☎ (867) 873-2520  
✉ info@arcan.nt.ca

### **B & C Construction**

Brian Baggs  
7 Nahanni Drive  
Yellowknife, NT  
☎ (867) 444-0344  
✉ briancharlotte@theedge.ca

### **Hovat Construction (1985) Ltd.**

Eric Sputek  
#5 Coronation Drive  
Yellowknife, NT  
☎ (867) 920-4141  
✉ eric@hovat.ca

## **Kasteel Konstruction Inc.**

Dwayne Simmons  
116 Curry Drive  
Yellowknife, NT  
☎ (867) 446-9935  
✉ dwayne@kasteel.ca

### **RTL Robinson Enterprises**

Louise Henkel  
350 Old Airport Road  
Yellowknife, NT  
☎ (867) 873-6271  
✉ info@rtl.ca

### **Weatherby Trucking**

Kelley Weatherby  
KM 331.5 Hwy #3  
Yellowknife, NT  
☎ (867) 873-9801  
✉ weatherby@ssimicro.com

## **Consultants: General, Educational, Environmental, Human Resources, Management**

### **AMEC Foster Wheeler Environment & Infrastructure**

Mark Miller  
4920 51st Street  
Yellowknife, NT  
☎ (867) 920-4110  
✉ mark.miller@amecfw.com

### **AYNI Conceptions**

Sylvie Francoeur  
5405-45th Street  
Yellowknife, NT  
☎ (867) 446-9363  
✉ sylvie@ayni.ca

### **Cheryl Wray**

Cheryl Wray  
Yellowknife, NT  
☎ (867) 445-1999  
✉ cwrayenv@gmail.com

### **ERM Consultants**

Tonia Robb  
Suite 201, 5120 49th Street  
Yellowknife, NT  
☎ (867) 920-2090  
✉ tonia.robb@erm.com

### **Golder Associates Ltd.**

Nancy Sweetman  
9, 4905 48th Street  
Yellowknife, NT  
☎ (867) 873-6319  
✉ rbourke@golder.com

### Ile Royale Enterprises Ltd.

David Connelly  
Yellowknife, NT  
☎ (867) 445-2700  
✉ dconnelly@ileroyale.com

### Northplan Consulting & Facilitation

Trevor Sinclair  
5116 55th Street  
Yellowknife, NT  
☎ (867) 445-3862  
✉ trevor@northplanconsulting.com

### North Waterhouse Immigration Services Inc.

Jun Su  
Yellowknife, NT  
☎ (867) 688-2351  
✉ yimin2ca@gmail.com

### NorthWays Consulting

Allan Twissell  
14-117 Moyle Dr  
Yellowknife, NT  
☎ (867) 873-5444  
✉ northways@theedge.ca

### Seventh Generation Inc.

John Hazenberg  
Yellowknife, NT  
☎ (867) 766-2464  
✉ johnhazenberg@theedge.ca

## Contractors: General, Concrete, Heating, Industrial

### ADCO North Limited

David Tucker / Dale Sinclair  
10 Nahanni Drive  
Yellowknife, NT  
☎ (867) 873-5517  
✉ mail@adconorth.com

### Clark Builders

Angie Benoit  
206 349 Old Airport Road  
Yellowknife, NT  
☎ (867) 873-6337  
✉ yellowknife@clarkbuilders.com

### J & R Mechanical Ltd

Elise Chorostkowski  
312 Woolgar Avenue  
Yellowknife, NT  
☎ (867) 920-2484  
✉ office@jrmec77.ca

### NWT Construction Ltd.

Rod Hildebrandt  
135 Kam Lake Road  
Yellowknife, NT  
☎ (867) 920-4844  
✉ rod.hildebrandt@nwtconstruction.ca

### Poly-Mor Canada Inc.

Casey Moroshchan  
10543 35 Avenue  
Edmonton, AB  
☎ 1 (780) 413-0813  
✉ info@poly-mor.ca

### S & K Services

Karen Boudreau  
28 Stevens Crescent  
Yellowknife, NT  
☎ (867) 447-2699  
✉ sandkservices@yahoo.ca

## Dance Schools

### Bella Dance Academy

Lina Ball  
#103 - 349 Old Airport Road  
Yellowknife, NT  
☎ (867) 873-2623  
✉ info@belladance.ca

## Dentists

### Somba K'e Dental

4901 48th Street  
Yellowknife, NT  
☎ (867) 873-2027  
✉ reception@sombakedental.com

### Adam Dental Clinic

Jacob Kass  
5209 Franklin Avenue  
Yellowknife, NT  
☎ (867) 873-2775

### Great Slave Dental Clinic

Diane Armstrong  
5014 48 Street  
Yellowknife, NT  
☎ (867) 873-2450  
✉ greatslavedental@theedge.ca

## Driving School

### DME Driving School

Colleen Tsikira  
#201 - 4916 49 St  
Yellowknife, NT  
☎ (867) 765-8156  
✉ dmedrivingschool@gmail.com

## Drug Stores

### Medicine Shoppe Pharmacy

Ian Wasserman  
#108 - 314 Old Airport Road  
Yellowknife, NT  
☎ (867) 920-7775

### Sutherlands Drugs

Stephen Gwillam  
4910 Franklin Ave  
Yellowknife, NT  
☎ (867) 873-4555  
✉ sdлар@ssimicro.com

## Economic Development

### CDÉTNO Conseil de développement économique

Antoine Gagnon  
4912, 49th Street  
Yellowknife, NT  
☎ (867) 873-5962  
✉ direction@cdetno.com

### NWT Business Development and Investment Corporation

Brad Poulter  
#701 5201 50th Avenue  
Yellowknife, NT  
☎ (867) 920-6455  
✉ brad\_poulter@gov.nt.ca

### NWT Metis Development Corp. Ltd

Chris Johnston  
Yellowknife, NT  
☎ (867) 445-9099  
✉ adminmdc@ssimicro.com

## Electric Utilities

### Northland Utilities Yellowknife Ltd.

481 Range Lake Road  
Yellowknife, NT  
☎ (867) 873-4865  
✉ northlandutilitiesyk@atco.ca

## Electronics

### Roy's Audio Video Unlimited

Maureen Crotty Williams  
Lower Level YK Centre Mall  
Yellowknife, NT  
☎ (867) 873-5441  
✉ sales@roysav.ca

## Engineering

### Associated Engineering Ltd.

John Clark  
#902 5201 50th Avenue  
Yellowknife, NT  
☎ (867) 920-4074  
✉ clarkj@ae.ca

### AECOM Canada Ltd.

Su Windle  
Yellowknife, NT  
☎ (867) 873-6316  
✉ su.windle@aecom.com

### Dillon Consulting Ltd.

Jolene Arthur  
4920 47 Street  
Yellowknife, NT  
☎ (867) 920-4555  
✉ jarthur@dillon.ca

### Tetra Tech EBA Inc.

Jalil Mustafa / Kati Archibald  
4916 49 Street  
Yellowknife, NT  
☎ (867) 920-2287  
✉ kati.Archibald@tetrattech.com

### Williams Engineering Canada Ltd.

Steven Meister  
4902 - 49th Street  
Yellowknife, NT  
☎ (867) 873-2395  
✉ smeister@williamsengineering.com

## Engravers

### Old Town Glassworks

3510 McDonald Drive  
Yellowknife, NT  
☎ (867) 669-7654  
✉ lois@ygr.coop

## Event Supplies & Rentals

### Event Rentals Yellowknife

Allison Kincaid  
217 Niven Drive  
Yellowknife, NT  
☎ (867) 446-4889  
✉ ali@eventrentalsyellowknife.ca

## Exporters / Importers

### Braden-Burry

#### Expediting Ltd

Ryan Heslep  
18 Airport Road, 100 McMillan Street  
Yellowknife, NT  
☎ (867) 766-8650  
✉ solutions@bbex.com

## Financial Services

### Business Development

#### Bank of Canada, BDC

Doug Snodgrass  
4912 49th Street  
Yellowknife, NT  
☎ (867) 920-6677  
✉ doug.snodgrass@bdc.ca

### Manulife Securities

4916 47th Street  
Yellowknife, NT  
☎ (867) 920-7063  
✉ barryt@theedge.ca

### NWT Metis Dene Development Fund

Thom Jarvis  
4908 50 Street  
Yellowknife, NT  
☎ (867) 873-9341  
✉ admin@nwtmdmf.com

### Sun Life Financial - John Henderson

John Henderson  
5011 48th Street  
Yellowknife, NT  
☎ (867) 446-7015  
✉ john.henderson@sunlife.com

### World Financial Group

Adam Dawe / Kevin Whitehead  
15607-59th Street  
Edmonton, AB  
☎ (780) 660-3369  
✉ adawe0097ac@gmail.com

## Fire Protection Services

### Fire Prevention Services

Bob Doherty  
1 Melville Drive  
Yellowknife, AB  
☎ (867) 873-3800  
✉ bdoherty@ykfireprevention.ca

## First Aid Training and Certification

### 62 Degrees North Inc.

Matt Vincent  
5105 50th Street  
Yellowknife, NT  
☎ (867) 446-7883  
✉ info@62degreesnorth.ca

### Arctic Response Canada Ltd.

Adam Woogh  
101 349 Old Airport Road  
Yellowknife, NT  
☎ (867) 873-3205  
✉ info@arcticresponse.ca

### St. John Ambulance

Colleen Williams  
5023 51 Street  
Yellowknife, NT  
☎ (867) 873-5658  
✉ colleen.williams@nt.sja.ca

## Fitness Centres & Health Clubs

### Just Fitness

Scott Thomson  
#108 - 5600-52nd Avenue  
Yellowknife, NT  
☎ (867) 873-2348  
✉ scott@justfitnessyk.com

### The Yellowknife Racquet Club

Kelli Hinby  
4002 49th Avenue  
Yellowknife, NT  
☎ (867) 920-2224  
✉ kelli@ykracquetclub.com

## Floor Coverings - Materials & Laying

### Elite Commercial Flooring LTD.

Carey McKiel  
114 Deh Cho Blvd  
Yellowknife, NT  
☎ (867) 873-6094  
✉ elite@theedge.ca

### F.E.D. Tile and Stone Ltd.

Francois Dion  
6234 Finlayson Drive North  
Yellowknife, NT  
☎ (867) 873-6911  
✉ fedtile@northwestel.net

## Florists

### Rebecca's Flowers

Rebecca Birch / Richard Birch  
#19 - 100 Borden Drive  
Yellowknife, NT  
☎ (867) 669-7673  
✉ rebeccasflowers@northwestel.net

## Food & Beverage - Wholesale

### Territorial Beverages

Terra Pagonis  
106 Kam Lake Road  
Yellowknife, NT  
☎ (867) 873-5220  
✉ terra@terrbev.ca

### Yellowknife Beverages

Caroline Browning-Kauffman  
353 A Old Airport Road  
Yellowknife, NT  
☎ (867) 669-7662  
✉ cbrowning@ttlp.com

## Freight Forwarders

### Expedite North (2005)

April Desjarlai  
24 Hudson Drive  
Yellowknife, NT  
☎ (867) 873-3157  
✉ april@khione.ca

### Habanero North Ltd.

Peter Guthrie  
12106 163 Street  
Edmonton, AB  
☎ (403) 589-2744  
✉ peter.guthrie@habaneronorth.ca

## Furniture & Home Décor

### Millennium Marketing Inc.

Margaret Veitch  
Suite 2001, 9899 112 Avenue  
Grande Prairie, AB  
☎ (780) 882-0407  
✉ expressionsfurniture4u@gmail.com

### Quality Furniture

Jeannie Rocher  
4610 50 Ave  
Yellowknife, NT  
☎ (867) 873-2004  
✉ sales@qualityfurniturenw.com

## Glass - Window

### All West Glass

**Yellowknife Ltd.**  
Regan Nold  
4 Melville Drive  
Yellowknife, NT  
☎ (867) 920-2238  
✉ yellowknife@all-westglass.com

## Golf Courses

### Yellowknife Golf Club

Matthew Gray  
Yellowknife, NT  
☎ (867) 873-4326  
✉ progms@yellowknifegolf.com

## Government

### City of Yellowknife

Nalini Naidoo  
4807-52nd Street  
Yellowknife, NT  
☎ (867) 920-5660  
✉ communications@yellowknife.ca

### GNWT - ITI, Industry, Tourism and Investment

Kris Johnson  
Yellowknife, NT  
☎ (867) 920-3230  
✉ Kris\_Johnson@gov.nt.ca

### GNWT- Public Works & Services

Brian Pruden  
5515 44th Street  
Yellowknife, NT  
☎ (867) 873-7650  
✉ brian\_pruden@gov.nt.ca

### Industry Canada

Michael Hurst  
5101 50TH Avenue  
Yellowknife, NT  
☎ (867) 766-8422  
✉ michael.hurst@ic.gc.ca

### MLA Frame Lake, Wendy Bisaro

Wendy Bisaro  
Legislative Assembly Building  
Yellowknife, NT  
☎ (867) 669-2274  
✉ wendy\_bisaro@gov.nt.ca

### MLA Kam Lake, David Ramsay

David Ramsay  
Legislative Assembly Building  
Yellowknife, NT  
☎ (867) 669-2296  
✉ davidramsay.mla@gmail.com

### **MLA Yellowknife Centre, Robert Hawkins**

Robert Hawkins  
Legislative Assembly Building  
Yellowknife, NT  
☎ (867) 669-2265  
✉ robert\_hawkins@gov.nt.ca

### **NWT Human Rights Commission**

Charles Dent  
5003 49th Street  
Yellowknife, NT  
☎ (867) 669-5575  
✉ info@nwthumanrights.ca

## Graphic Design

### **Canarctic Graphics**

Mike Scott  
5102 50 Street  
Yellowknife, NT  
☎ (867) 873-5924  
✉ mscott@canarcticgraphics.com

### **Diana Curtis Design**

Diana Curtis  
10 Piro Court  
Yellowknife, NT  
☎ (867) 669-9926  
✉ diana@dcdesign.me

### **Signed**

Janet Pacey  
5024 51st Street  
Yellowknife, NT  
☎ (867) 920-0770  
✉ janet@signedyk.com

### **Soaring Tortoise Creative**

Jazmine Gardner  
202, 5102 51st Street  
Yellowknife, NT  
☎ (867) 446-4433  
✉ info@soaringtortoise.ca

## Grocery

### **Yellowknife Direct Charge CO-OP Ltd.**

Jeff Kincaid  
321 Old Airport Road  
Yellowknife, NT  
☎ (867) 873-5770

## Health Services

### **Gaia Integrative Clinic**

Dr. Nicole Redvers  
4907-47th Street  
Yellowknife, NT  
☎ (867) 873-3669

### **Institute For Circumpolar Health Research**

Susan Chatwood  
Yellowknife, NT  
☎ (867) 873-9337  
✉ info@ichr.ca

### **LCP Health**

Deanna Black  
4903 47th Street  
Yellowknife, NT  
☎ (867) 920-4920  
✉ admin@lcphealth.ca

### **The Lung Association, Alberta & NWT**

Shaundra Ingram  
208 - 17420 Stony Plain Road  
Edmonton, AB  
☎ 1 (888) 566-5864  
✉ info@ab.lung.ca

## Heating Equipment & Service

### **Arctic Green Energy Ltd.**

Bruce Elliott  
101-5102 51 Street  
Yellowknife, NT  
☎ (867) 873-2508  
✉ admin@arcticgreenenergy.ca

## Heavy Equipment Sales & Rentals

### **Arctic Appliance**

Steve Chung  
110-314 Old Airport Road  
Yellowknife, NT  
☎ (867) 920-4511

### **Finning (Canada)**

Kyle Wright  
111 Nahanni Drive  
Yellowknife, NT  
☎ (867) 767-3000  
✉ kwright@finning.ca

### **Ron's Equipment Rental & Industrial Supply**

Rita Chamberlin  
103 Kam Lake Road  
Yellowknife, NT  
☎ (867) 766.6025  
✉ info@ronsauto.ca

## Industrial Supplies

### **Acklands-Grainger Inc.**

Lindsay Gallant  
324 Old Airport Road  
Yellowknife, NT  
☎ (867) 873-4100  
✉ gallantl@agi.ca

### **Northern Industrial Sales**

Trevor Smith  
326B Old Airport Road  
Yellowknife, NT  
☎ (867) 669-7779  
✉ yellowknife@northernindustrialsales.ca

## Information Technology Services

### **Steven Thomas**

Steven Thomas  
6218 Finlayson Drive North  
Yellowknife, NT  
☎ (604) 805-2033  
✉ enquiries@arcticit.ca

## Inspection Services & Devices

### **Consolidated Home Inspections Ltd**

John Wannecke  
881 Bigelow Crescent  
Yellowknife, NT  
☎ (867) 446-6292  
✉ inspections@consolidhome.com

### **Housecheck Professional Inspection Services Ltd**

Didier Bourgois  
Yellowknife, NT  
☎ (867) 873-6492  
✉ housecheck@northwestel.net

## Insurance - Brokers

### **Avid Insurance Group**

Carla Schwindt  
Yellowknife, NT  
☎ (867) 444-8748  
✉ 5377nunavutinc@gmail.com

### **HUB International Phoenix Insurance Brokers**

Larry Jacquard  
410, 7220 Fisher Street SE  
Calgary, AB  
☎ (403) 301-4793  
✉ larry.jacquard@hubinternational.com

### **Norland Insurance**

#### **Agencies**

Shirley Fontaine  
5108 53rd Street  
Yellowknife, NT  
☎ (867) 765-0858  
✉ shirley@norlandinsurance.com

### **Sun Life Financial**

Bill Adkins  
1002 5018 49 Street  
Yellowknife, NT  
☎ (867) 873-5446  
✉ Bill.adkins@sunlife.com

## Internet Service Providers

### **Northwestel**

Angie Vilorio  
Suite 100, 5201-50th Ave  
Yellowknife, NT  
☎ (867) 873-4903  
✉ sales@nwtel.ca

### **SSI Micro Ltd.**

Craig Broddy / Jeff Philipp  
356 B Old Airport Road  
Yellowknife, NT  
☎ (867) 669-7500

## Janitor Services

### **JK Cleaning and Maintenance**

Darren Pelley / Kim Pelley  
6 Glick Court  
Yellowknife, NT  
☎ (867) 445-4870  
✉ jkcleaning@theedge.ca

## Lawyers & Mediation/ Arbitration

### **Adelle M. Guigon**

Adelle Guigon  
Yellowknife, NT  
☎ (867) 765-8541  
✉ adelleg@theedge.ca

### **Denroche & Associates**

Trina Blanchard  
5107 53rd Street  
Yellowknife, NT  
☎ (867) 920-4151  
✉ a.denroche@denrochelaw.ca

### **Gerard K. Phillips**

Gerard K. Phillips  
#205, 5105 -50th Street  
Yellowknife, NT  
☎ (867) 873-3335  
✉ gphillips@gphillips.ca

### Lawson Lundell LLP

#200 4915 48th Street YK Centre East  
Yellowknife, NT  
☎ (867) 669-5500  
✉ genmail@lawsonlundell.com

### Marshall & Company

Austin F. Marshall  
5125 48th Street  
Yellowknife, NT  
☎ (867) 873-4969  
✉ mmarshall@marshall.yk.com

### McLennan Ross LLP

Alain Chiasson  
301, 5109 48th Street  
Yellowknife, NT  
☎ (867) 766-7677  
✉ info@mross.com

### McNiven Law Office

Douglas McNiven / Paul Folkes  
202, 4817 - 49th Street  
Yellowknife, NT  
☎ (867) 873-3797  
✉ enquiries@mcnivenlaw.com

### Wallbridge Law Office

Garth L. Wallbridge  
121 Curry Drive  
Yellowknife, NT  
☎ (867) 446-3000  
✉ garth@garthwallbridge.com

## Mining, Oil, Gas Companies & Equipment Providers and Services

### De Beers

Tim Harris  
300-5102 50th Avenue  
Yellowknife, NT  
☎ (867) 766-7300

### Denendeh Investments Incorporated

Darrell Beaulieu  
Suite 401, 4504 49th Avenue  
Yellowknife, NT  
☎ (867) 920-2764

### Dominion Diamond Ekati Corporation

Madeline Holloway  
1102 4920 52nd Street  
Yellowknife, NT  
☎ (867) 669-6100  
✉ Yellowknife.reception@  
ekati.ddcorp.ca

### Dyno Nobel Canada Inc.

Tracy Levesque  
116B 314 Old Airport Road  
Yellowknife, NT  
☎ (867) 920-2343

### Nuna Logistics Limited, Yellowknife Regional Office

Jody Whelan  
Suite 202, 5109 48th Street  
Yellowknife, NT  
☎ (867) 766-3001

### Terrax Minerals Inc.

Joe Campbell, Tom Setterfield  
2300-1066 West Hastings Street  
Vancouver, B.C.  
☎ (604) 689-1749  
✉ joe.campbell@geovector.com

## Modular & Mobile Homes

### ATCO Structures & Logistics Services

203 - 5109 48th Street  
Yellowknife, NT  
☎ (867) 669-7350  
✉ barry.gaulton@atcosl.com

## Mortgage Brokers

### Canada Mortgage and Housing Corporation

Sandra Turner  
Yellowknife, NT  
☎ (867) 873-2637  
✉ sturner@cmhc-schl.gc.ca

## Moving and Storage

### Best Movers

Cynthia Moyo  
95 Enterprise Drive  
Yellowknife, NT  
☎ (867) 446-2653  
✉ cynthia@ykbestmovers.com

### MATCO Transportation Systems Ltd.

Angela Gorski - Pinsonneault  
120 Enterprise Drive  
Yellowknife, NT  
☎ (867) 873-3333  
✉ angela.gorski-pinsonneault@  
matco.ca

## Office Equipment

### Pioneer Supply House

Paulette O Neill  
362 Old Airport Road  
Yellowknife, NT  
☎ (867) 873-3559  
✉ info@pioneersupply.ca

### Staples Business Depot #317

Richard LaRoche  
#130, 314 Old Airport Road  
Yellowknife, NT  
☎ (867) 766-6220  
✉ S317gm@busdep.com

## Painting Contractors & Retail

### Simon's Painting

Simon Onniboni  
Yellowknife, NT  
☎ (867) 445-8884  
✉ simononniboni@hotmail.com

## Pet Services, Supplies & Kennels

### Borealis Kennels Ltd.

Jo-Ann Cooper  
#8 Nahanni Drive & 50/50 Mini-mall  
Yellowknife, NT  
☎ (867) 873-3688  
✉ borealiskennels@theedge.ca

### Great Slave Animal Hospital

Lauren Schidlowsky  
129 Kam Lake Road  
Yellowknife, NT  
☎ (867) 873-2579  
✉ gsah@ssimicro.com

## Petroleum Products

### Bassett Petroleum Distributors Limited

Nik Bassett  
139 Curry Drive  
Yellowknife, NT  
☎ (867) 873-8500  
✉ nikbassett@bassettcompanies.com

### Matonabee Petroleum Ltd.

Shawn Delaney  
117 Kam Lake Road  
Yellowknife, NT  
☎ (867) 873-4001  
✉ shawn@matonabee.com

### Superior Propane

Mark Gautsch  
346 Old Airport Road  
Yellowknife, NT  
☎ (867) 766-6122  
✉ gautschm@superiorpropane.com

## Printers & Promotional Products

### Ricoh Northern Ltd.

Kelsey Pike / Garry Hubert  
487 Range Lake Road  
Yellowknife, NT  
☎ (867) 873-5950  
✉ Kelsey.pike@ricoh.ca

### Kopykat North

Patrick McArdle  
4916 49th Street  
Yellowknife, NT  
☎ (867) 920-2408  
✉ info@kopykatnorth.com

### Lake Awry Cap & Crest Ltd.

Joe Maduke  
YK Centre Mall  
Yellowknife, NT  
☎ (867) 873-6999  
✉ lakeawry@raggedassroad.ca

## Property Management

### Bromley & Son Ltd.

Maxine Avery  
5006 50th Avenue  
Yellowknife, NT  
☎ (867) 873-8277  
✉ bromley@theedge.ca

### HREIT Holdings 18 Corporation

Bridget Watton  
#100 5022 49th Street  
Yellowknife, NT  
☎ (867) 873-9802  
✉ bwatton@mccor.ca

### Midwest Property Management

Joyce Dust  
110 5302 51st Street  
Yellowknife, NT  
☎ (867) 873.5033  
✉ fraser@rentmidwest.com

### Polar Developments Ltd.

Gabrielle DeCorby  
5300 49 Street  
Yellowknife, NT  
☎ (867) 873-5701  
✉ gabrielle@polardevelopments.com

### Quantum Property Management Services & Storage Solutions

Yellowknife, NT  
☎ (867) 765-8526

### Yellowknife Apartments

Craig Hockridge  
Yellowknife, NT  
☎ (867) 445-5511  
✉ craighockridge@northwestel.net

## Publishers

### EdgeYK Magazine/ EdgeYK.com

Jeremy Bird  
4908 50th Street  
Yellowknife, NT  
☎ (867) 445-8360  
✉ info@vergecomms.ca

### Inukshuk Publishing

Kathy Gray  
Panda Centre  
Yellowknife, NT  
☎ (867) 920-2076  
✉ kathy@inuks.ca

### Northern Journal and Cascade Graphics

Don Jaque / Sandra Jaque  
Fort Smith, NT  
☎ (867) 872-3000  
✉ don@norj.ca

### Northern News Services: Yellowknifer

Petra Memedi  
5108-50th Street  
Yellowknife, NT  
☎ (867) 873-4031  
✉ petra@nns1.com

## Pumps

### Canadian Dewatering

John Carlsen  
152 Enterprise Drive  
Yellowknife, NT  
☎ (867) 873-5400  
✉ jcarlsen@canadiandewatering.com

## Radio Stations

### Moose Fm

Robin Ram  
5114 49th Street  
Yellowknife, NT  
☎ (867) 920-4636  
✉ rram@vistaradio.ca

## Real Estate Agents, Appraisers, Developers & Management

### Century 21 Prospect Realty

Adrian Bell  
5103 47th Street  
Yellowknife, NT  
☎ (867) 873-9800  
✉ adrian.bell@century21.ca

### Coldwell Banker

Rod Stirling / Ken Pearman  
4917 48th Street  
Yellowknife, NT  
☎ (867) 669-2100  
✉ coldwellbanker@cb.yk.com

### North Slave Housing Corporation

Roberta Bulmer  
5123 50th Street  
Yellowknife, NT  
☎ (867) 873.6699  
✉ nshc\_finance@ssimicro.com

### Northern Property REIT, NPR Ltd. Partnership

Colleen Wellborn  
102 - 4817 48th Street  
Yellowknife, NT  
☎ (867) 766-6777  
✉ cwellborn@npreit.com

### PropertyGuys.com

Ryan Sawatzky / Erin Sawatzky  
Lower LevelYK Centre Mall  
Yellowknife, NT  
☎ (867) 765-8322  
✉ adminyk@propertyguys.com

### Stewart, Weir, MacDonald Ltd.

Lauchlin MacDonald  
5004 50th Avenue  
Yellowknife, NT  
☎ (867) 920-4888  
✉ swm@northwestel.net

### Summit Circle Developments

Jon Jaque  
208 Niven Drive  
Yellowknife, NT  
☎ (867) 920-2424  
✉ sales@cavo.ca

### Sunrise Real Estate (2008) Ltd

Shane Clark  
Yellowknife, NT  
☎ (867) 920-7653  
✉ sclark@homelifeyk.com

### T.C. Enterprises Ltd.

Elaine MacDonald-Grundy  
4920 54 Avenue  
Yellowknife, NT  
☎ (867) 669-8300  
✉ properties@tcent.com

### Yorkton Group International Ltd.

Matthew Murray  
2430 Manulife Place, 10180 101 Street  
Edmonton, AB  
☎ (587) 990-0444  
✉ matt.murray@yorktongroup.com

## Recreation facilities

### Yellowknife Curling Centre

Phil Fiess  
6008 Franklin Avenue  
Yellowknife, NT  
☎ (867) 873-4805  
✉ manager@yellowknifecurling.com

## Recreational Vehicles: Sales, Rentals & Service

### Polar Tech Recreation

213 Utsingi Drive  
Yellowknife, NT  
☎ (867) 873-8324  
✉ admin@polartech.ca

## Restaurants, Pubs, Catering & Mobile Food Services

### Golden Cuisine Inc. / Bubble Tea North

Leonore Kwong  
5115 48th Street  
Yellowknife, NT  
☎ (867) 766-2017  
✉ bubbleteanorth@yahoo.com

### Mainstreet Pizza

Yours Abdelmegid  
5012 53rd Street  
Yellowknife, NT  
☎ (867) 766-3354 (DELI)  
✉ yabdelmegid@hotmail.com

### One of a Thai

Sousann Chanthalangsy  
Mobile Food Truck  
Yellowknife, NT  
☎ (867) 445-8258  
✉ oneofathai@hotmail.com

### Saffron

Mobile Food Service  
Yellowknife, NT  
☎ (867) 446-0601  
✉ Saffronyk@yahoo.com

### Sam's Monkey Tree Pub

Steve Dinham / Harvey Bourgeois  
Unit#1, 483 Range Lake Road  
Yellowknife, NT  
☎ (867) 920-4914

### Subway

Brad Anstey  
Yellowknife, NT  
☎ (867) 445-4100  
✉ relucioanstey@me.com

### Sweet Stop

Rodney Makohoniuk  
Mobile Food Service  
Yellowknife, NT  
☎ (867) 446-6676  
✉ nwtweetstop@gmail.com

### The Fresh Squeeze

Jan Vornbrock  
Mobile Food/Beverage Cart  
Yellowknife, NT  
☎ (867) 445-5567  
✉ jennifervornbrock@hotmail.com

## Schools & Colleges

### Aurora College - Yellowknife Campus

Jane Arychuk  
5004 54 Street  
Yellowknife, NT  
☎ (867) 920-3050  
✉ Mwouters@auroracollege.nt.ca

### Collège Nordique Francophone

Josee Clermont  
4921 49th Street, Room 405  
Yellowknife, NT  
☎ (867) 920-7017  
✉ info@college-nordique.com

### Yellowknife Education District No 1

Tracy Turk  
5402 50th Avenue  
Yellowknife, NT  
☎ (867) 766-5050  
✉ yk1@yk1.nt.ca

## Security

### **Aurora Security and Investigations Inc.**

Ropa Shatei  
4916 49th Street  
Yellowknife, NT  
☎ (867) 444-8417  
✉ admin@asiyk.com

### **Northern Security Services**

Thola Rusike  
5011, 51st Street  
Yellowknife, NT  
☎ (867) 669-1001  
✉ info@northernsecurityservices.com

### **Scarlet Group of Companies**

Patrick Doyle  
111, 5109 48th Street  
Yellowknife, NT  
☎ (867) 669-7530  
✉ patrickdoyle@scarletsecurity.ca

## Specialty & Variety Shops

### **Gadgets and Things**

Cecilia Chan  
#36C 4140 6 St. NE  
Calgary, AB  
☎ (587) 437-6383  
✉ ccenterprise3@gmail.com

### **Gracious Gowns & Gifts**

Michelle Miller  
Maple Ridge, B.C.  
☎ (604) 868-5767  
✉ info@graciousgowns.ca

### **Weaver & Devore Trading Ltd.**

Diane Weaver  
3601 Weaver Drive  
Yellowknife, NT  
☎ (867) 873-2219  
✉ sales@weaverdevore.ca

## Steel fabricators & manufacturers

### **Paul Bros NEXtreme Inc.**

Myrna Pokiak  
9 Melville Drive  
Yellowknife, NT  
☎ (867) 873-2522  
✉ hr@nextreme.ca

## Surveyors - Land

### **Ollerhead & Associates Ltd.**

Cameron Twa  
17 Coronation Drive  
Yellowknife, NT  
☎ (867) 873-9690  
✉ info@ollerhead.ca

### **Sub Arctic Surveys Ltd.**

Sonia Hewlco  
226 Utsingi Drive  
Yellowknife, NT  
☎ (867) 873-2047  
✉ sas@sub-arctic.ca

## Taxicabs

### **CITY CAB (1993) Ltd.**

Neno Mohamed  
483 Range Lake Road  
Yellowknife, NT  
☎ (867) 873-4444  
✉ citycab@northwestel.net

## Telephone - Cellular

### **Petron Cellular Ltd**

Diane Rivard  
Centre Ice Plaza - 480 Range Lake Road  
Yellowknife, NT  
☎ (867) 669-7777  
✉ telus.yellowknife@petron.ca

## Tourism - Information & Education

### **Grande Prairie Regional Tourism Association**

Ainsley Lamontagne / Louise Cote  
11330 106 Street Suite 114  
Grande Prairie, AB  
☎ (780) 539-7688  
✉ info@gptourism.ca

### **Northern Frontier Visitors Association**

Tracy Therien  
4807 49th Street  
Yellowknife, NT  
☎ (867) 873-4262  
✉ info@visityellowknife.com

## Tourism Operators

### **Aurora Village**

Donald Morin  
5114 52nd Street  
Yellowknife, NT  
☎ (867) 669-0006  
✉ info@auroravillage.com

### **Great Slave Adventures**

Carla Wallis  
137 Haener Drive  
Yellowknife, NT  
☎ (867) 766-2792  
✉ gsa@theedge.ca

### **Great Slave Lake Tours**

Shawn Buckley  
47091 MacKenzie Hwy  
Hay River, NT  
☎ (867) 875-8077

### **NARWAL Northern Adventures Ltd**

Cathy Allooloo  
4702 Anderson Thompson Blvd  
Yellowknife, NT  
☎ (867) 873.6443  
✉ outdoors@narwal.ca

### **Peterson's Point Lake Lodge & My Backyard Tours**

Margaret Peterson  
Yellowknife, NT  
☎ (867) 920.4654  
✉ peterson@ssimicro.com

## Travel Agents

### **Top of the World Travel**

Mike Olson  
5105 48th Street  
Yellowknife, NT  
☎ (867) 766-6000  
✉ mike@topoftheworldtravel.com

### **YYZ Travel Service (International) Inc.**

Vicky Zaltsman  
7851 Dufferin St. Suite 100  
Thornhill, ON  
☎ (905) 660.7000 x302  
✉ vicky@yyztravel.com

## Trucking Companies

### **Tli Cho Landtran Transport Ltd.**

Shawn Talbot  
358 Old Airport Road  
Yellowknife, NT  
☎ (867) 873-4044  
✉ shawn.talbot@tlicholandtran.com

## Waste Management

### **Kavanaugh Bros. Ltd.**

Tracey Oldfield  
341 Old Airport Road  
Yellowknife, NT  
☎ (867) 873.2811  
✉ accounting@kavwaste.com

### **KBL Environmental Ltd.**

Carrie Vanderlinde  
17 Cameron Road  
Yellowknife, NT  
☎ (867) 873.5263

## Welding Fabrication

### **Polar Welding & Mining Supplies**

Rick Miller  
1 Nahanni Drive  
Yellowknife, NT  
☎ (867) 873.1426  
✉ rick.miller@polarwelding.ca

## Window Coverings

### **Northern Interiors Ltd.**

Trina Rentmeister  
#3 5003 48th Street  
Yellowknife, NT  
☎ (867) 920.2289  
✉ drapes@ssimicro.com

## Writers

### **Midnight Sun Creative**

Nikki Love  
Yellowknife, NT  
✉ nikki@midnightsuncreative.ca

# See it for yourself.

Life is about experiences, and you've never experienced life until you've been North.

Come fly with **the Airline of the North!**

Book your Northern getaway today at [firstair.ca](https://firstair.ca)



Connect to 29 Northern communities and major centres like Ottawa, Montreal, Winnipeg and Edmonton.



@firstair



facebook.com/firstair



firstair.ca

 **FIRST AIR**  
*The Airline of the North*