

JANUARY, 2024



NEWSLETTER



Make the most of your membership

UPCOMING EVENTS

We're kicking off the New Year with programs designed to bring incredible value to our members!

Sales & Marketing Council is hosting an inspiring breakfast to help you achieve your goals this year with Abby Cornelius and Bill Gallagher.

The Land Development Council luncheon features Patrick Granson from Code Enforcement.

And last - but certainly not least - we welcome back Mark Vitner with his Economic Forecast at our member reception on January 18th.

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HBA SALES & MARKETING
COUNCIL PRESENTS

MILLIONAIRE BREAKFAST CLUB

JAN

9

2024

Sponsored by:



SIMPLIFYING YOUR SUCCESS

If you want a simple road map for success in the New Year then this is the session for you!

This is not your typical SMART goal training. This is about making a plan that is simple and fun to help you reach your goals.

- Clarify your goals
- Create a pact with yourself
- Cultivate success

Canopy Building

1120 Pearl Park Way
Room 101
Charlotte, NC

8:00am

Networking

8:30am - 9:30am

Presentation

SMC Members - \$30

HBA Members - \$50

*breakfast & coffee
provided*



Abby Cornelius

GUEST SPEAKER

ABBY CORNELIUS COACHING



Bill Gallagher

MODERATOR

REAL ESTATE EDUCATOR



RSVP NOW

Online Registration



704-343-5330



jeane@hbacharlotte.com



hbacharlotte.com

LAND DEVELOPMENT COUNCIL

LUNCHEON MEETING

THURSDAY, JANUARY 11 | 12:00 TO 1:30PM

CANOPY BUILDING: 1120 PEARL PARK WAY, CHARLOTTE



UPDATE FROM MECKLENBURG COUNTY BUILDING STANDARDS:

- CURRENT CHALLENGES
- NEW PROCESSES
- SYSTEM UPDATES
- AND MUCH MORE!



SPEAKER:
PATRICK GRANSON

DIRECTOR OF CODE ENFORCEMENT



LDC MEMBERS - FREE

HBA MEMBERS - \$20

REGISTER ONLINE
hbacharlotte.com/events

YOU ARE CORDIALLY INVITED TO THE

Installation & Awards Reception



Join us for an event dedicated to our Industry and Leadership!

Thursday, January 18, 2024

3:00pm - Networking Reception
4:00pm - Installation & Awards
4:30-5:30pm - Mark Vitner Economic Forecast

HyattCentric, Southpark

3100 Apex Drive
Charlotte, NC 28211
Free parking in garage beside iCryo

EVENT SPONSORS



RSVP Online or submit form to jean@hbacharlotte.com

of reservations @ \$45 per person = \$ _____

Attendee(s): _____

Company: _____

Email: _____

Phone #: _____ Please Invoice

Credit Card #: _____ Exp: _____ CVC: _____

2024

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JANUARY

SUN	MON	TUE	WED	THU	FRI	SAT
	1 HBAGC Office CLOSED Happy New Years!	2	3	4	5	6
7	8	9 8-9:30am, <u>SMC Program</u>	10 11:30-12:30pm, PWB Leadership Committee	11 12-1:30pm, <u>LDC Program</u>	12	13
14	15	16	17	18 3-5:30pm <u>Installation & Vitner Presentation</u>	19	20
21	22	23	24	25	26	27
28	29	30	31 2-4:00pm <u>NCHBA Regional Meeting</u>			

Visit our online Calendar for details and Event Registration!

www.hbacharlotte.com

Industry News

Latest headlines from REBIC:

New Podcast Released with Representative Jason Slaine

> [LISTEN HERE](#)

Did the Fed Break Homebuying?

> [READ HERE](#)



National Association
of Home Builders

In a Win for NAHB, House Passes
Key Building Codes Bill

> [READ HERE](#)

Top 30 / Top 10 Builders by County:

November Permit Data Available for Cabarrus, Gaston,
and Mecklenburg Counties.

> [CLICK HERE](#)



INFLUENCE . EDUCATE . CONNECT

Welcome New Members!

429 Electrical Contractors, LLC
Carolinas HVAC, LLC
ConCorp, LLC
Dave Reed Construction Svcs.
[Deck Medic of Lake Norman](#)
[FBC Mortgage](#)
GCM Innovations Inc.
Home Balance Corp
[iFOAM of South Charlotte](#)
J & A Concrete and Steel Svcs.
JFMC Painting, LLC
Jiovanni's Painting &
Remodelation
[KO & Company Contracting](#)
Legacy Craft Cabinetry, LLC

M.A.N. Finished Carpentry, Inc.
[Northwestern Mutual](#)
[Outdoor Contracting](#)
Park Properties Groups
[Parks Heating, Cooling, Plumbing
and Electrical](#)
[Pipeline Video Solutions, LLC](#)
[Polly Doolittle Specialty Plaster](#)
Queen City Building, Inc
[Revolution Mortgage](#)
Risher Incorporated
Southeast Contractor Service
[Tayco Electric and Solar, Inc.](#)
Traffic Control Safety Services



Thank you to our 2024 Annual Partners!

PREMIER PARTNER



COSTNER LAW

PLATINUM



Piedmont
Natural Gas

GOLD



SHERWIN-WILLIAMS.

SILVER



MOEN®



Customizing 2024 Partnerships now!

Contact the HBA office to learn more.

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