***Tuesday Lead Share Minutes***

***April 8, 2025***

***Prepared by Becky Miller***

**Meeting called to order – 8:06 AM**

Paul reminded everyone to put in their referrals.

The account balance per Noah’s email is $2,083.40 – we need to discuss plans for Summer spending.

Member intros – John Frazier, Scott Bricker, Seema Button (visitor), Judson Walls, Dr. Tom Nikolai, Dennis from GRB, Erin Bannister, Lisa from Piedmont Peace Center, Becky Miller, Paul Klinger, and Dennis from Bowman Gaskins.

Dennis announced Paul Klinger as the referral winner for the first quarter with a total of 3 passed referrals. Another reminder to submit referrals even if for Quarter one so we can track.

Benjamin from the Fauquier Chamber of Commerce announced several upcoming events:

 April 10, 2025 – After 5 @ Denim & Pearls

 April 11, 2025 – Coffee & Commerce @ The Bistro

 Week of 4/14 – Professional Development Book Club

 April 23, 2025 – Valor Awards @ Laurel Ridge (104 honorees)

Discussion about being a sponsor of Valor Awards. John made a motion for a $600 “White” sponsorship which includes a half page ad and 2 tickets. Dennis made a second. Motion carries.

**5 minute break**

Alec spoke about the Warrenton town budget. Town is proposing eliminating Chamber membership which is $1300.00/year. He encourages all members to attend the May 13th public hearing regarding the budget and encourage the Town to support the Chamber.

Jan Sutton with Sutton Insurance was our featured presenter. She can help with all your BLAHs – Business, Life, Auto & Home Insurance. She gave a presentation on umbrella policies.

Jud made a public service announcement regarding credit card/merchant services – a reminder that your provider should be compliant and you should not have fees – please check your statements.

**Meeting adjourned – 9:01 AM**