# Fauquier_Chamber_Networking_Events Economic Development & Legislative Affairs

***Meeting held in person at PATH Foundation – Conference Room***

# Meeting Minutes - Monday January 8th, 2024, 3:00pm

**VISION: Your source for growth and support in a thriving and interconnected business community.**

**MISSION: Dedicated to the growth and prosperity of local businesses through building relationships, advocating for business, and providing resources and support.**

**Call to order** – Lorna Magill / Co Chair

**NEW BUSINESS**

* Legislative wrap up - we decided not to do it b/c low commitment and time for planning and marketing.
* Monthly business briefs - going to start these up in February
* Board of supervisors and town council meetings
* Having an EDLA newsletter (or portion of the newsletter)
  + Put a section together instead of line items with a summary
  + “This information is being provided by the EDLA for purposes of xyz, click here, etc
* Remington and The Plains - it would be nice to have them represented.
  + “We are passing along links, if you don’t see the agenda posted then check back”
  + News from the EDLA
  + Make sure to include rep from the plains and Remington in communications
* Try to have more facetime with the board of supervisors.
  + You can attend the sessions; we can also review the recorded.
  + There is a link with all the information on it that we can include.
  + Try to review the agenda in advance to pick out topics relevant to the members.
* Survey on what the focus of the business community is..something to consider (Alec doesn’t know if there is value)
* Letting people know that “this is a resource for you”
* Calendar of events:
  + Headwaters site development wants to do another event on January 18th - EDLA presents…. from 11:30 - 1pm
  + EDLA is hosting the State of the Small Business event at Path
  + Saturday, February 24 is a wine event..early wine event with tastings at Airlie at 12-3 and 3-6, this is the 9th year…we get around 400 -450, and we’re helping to market that on the website.
  + Donna could attend the March EDLA meeting with Doug to talk about partnership possibilities
  + Laurel Ridge - could give a tour of their new trades facility sometime in June (?)
* Community investment collaborative
* Monday Morning Business Brief
  + Can include things from the SBDC
  + Policy makers, laurel ridge SBDC,
  + Nonprofit section and work with Path
  + Workforce development section and work with Laurel Ridge
    - future employee/job fairs.
* Path/ nonprofit work
  + Giving out 1.7 million in their next grant writing offer - applications due on January 31st
  + Put together a grant writing class.
  + \*thought\* to put together a newsletter for nonprofits specifically…or a portion of the Monday morning business brief.
* Friday coffee chats branded from the EDLA
  + Going from place to place every other Friday, having forums or topics of discussion to receive information (similarly to a survey, but more in-person)
    - Legislative Latte Talks
    - Coffee & Commerce
    - LegisLattes & Local Insights
    - Caffeine & Commerce Roundtable
* Next steps:
  + Alec to schedule a 30 minute demo with Chancelor for the EDLA
  + Laura to create a draft for the Monday morning business draft
  + Draft the January 18th event and confirm with Alec on this.

## OLD BUSINESS

## Meeting adjourned 4:00pm

The next EDLA meeting – **February 12th, 2024, 3:00pm - *PATH Foundation Conference Room***