



CITY OF LAMAR/BARTON COUNTY ENHANCED ENTERPRISE ZONE (EEZ)

The Enhanced Enterprise Zone (EEZ) program encourages business development and job creation by granting property tax abatement to business enterprises that locate or expand within designated enhanced enterprise zones. Zone boundaries are established in conjunction with the Missouri Department of Economic Development and are based on areas of low income and high unemployment, the potential to create sustainable jobs in a targeted industry and the impact on local industry cluster development.

Local Government administers the Enhances Enterprise Zone. It is administered by Mr. Rick Johnson, Barton County Assessor. Marketing and program questions are addressed by The Barton County Chamber of Commerce Economic Development Director.

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DATE ENHANCED ENTERPRISE ZONE DESIGNATED: January 21st, 2009

BUSINESS ELIGIBILITY REQUIREMENTS

A For-Profit Businesses that operates within the following business NAICS codes as established by the North American Industrial Classification System (NAICS) are eligible for EEZ incentives provided they are located within an Enhanced Enterprise Zone and make improvements to their property. The appropriate NAICS code is required and must represent a majority of the applicant's business.

Improvements are defined as a minimum CAPEX of \$100,000.00 in real property (excluding land & personal property) or 8 times annual lease rate for CAPEX determination if facility is leased.

Job creation for the Enhanced Enterprise Zone Benefits is a minimum of (2) New, Full Time Employees paid at a wage that is equal to or greater than the Average County Wage and covering 50% of employee health care benefits.



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ENHANCED ENTERPRISE BOARD MEMBERS

Member Name	Representing	Term
Jim Buzzard		
Zach Harris	Schools	
Craig Lehman		
Chris Peterson		
Tom Thieman		
Chris Wyatt	Cox Barton County	



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ELIGIBLE INDUSTRIES BY NORTH AMERICAN CLASSIFICATION SYSTEM (NAICS)

NAICS CODE	TITLES/DESCRIPTIONS OF ELIGIBLE INDUSTRIES
11141	Food Crops Grown Under Cover
22	Utilities
237	Heavy & Civil Engineering Construction
238	Specialty Trade Contractors
31-33	Manufacturing
423	Merchant Wholesalers/Durable Goods
48-49	Transportation & Warehousing
51	Information
5415	Computer Systems Design and related services
541710	Research and Development in Physical, Engineering & Life Sciences
551114	Corporate, Subsidiary, and Regionally Managing Offices
621	Ambulatory/Health Care Services
52	Finance and Insurance
53	Real Estate and Real Estate Leasing
55	Management of Companies and Enterprises
56	Admin and Support and Waste Management and Remediations
71	Arts, Entertainment and Recreation
72	Accommodation and Food Services
81	Other Services (Except Religious organizations)

EXCLUDED INDUSTRY SECTORS

Per Section 135.950 (9) RSMo

All gambling establishments (NAICS group 7132), retail trade (NAICS sectors 44 & 45), education services (NAICS sector 61), religious organizations (NAICS group 8131), public administration (NAICS sector 92) and food and drinking places (NAICS subsector 722) are excluded from receiving Enhanced Enterprise Zone benefits. Exclusion list is not all encompassing, there maybe other NAICS codes that are excluded, but not listed.

Headquarters exception Section 135.959 (9) (b) RSMo

Headquarters or administrative offices of otherwise excluded business may qualify for benefits if the offices serve a multistate territory. In the event a national, state, or regional headquarters operation is not the predominant activity of a project facility, the new jobs and investments of such headquarters operation is considered eligible for benefits under the section if the other requirements are satisfied.



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CITY OF LAMAR/BARTON COUNTY ENHANCED ENTERPRISE ZONE PROGRAM BENEFITS

Qualified business locating in the Barton County Enhanced Enterprise Zone are entitled to receive a local real property tax abatement on 50% of the new investment (excluding land and personal property) for a period of ten (10) years. The duration of the abatement shall be for a minimum of ten (10) years from the date eligible improvements are first assessed. The Enhanced Enterprise Zone Board is authorized to grant additional five (5) year increments, with a maximum of twenty-five (25) years. Job creation, wage rates, and approval will be key factors considered when evaluating additional years to be granted.

Additional Abatement Increment Benefits:

- 7 New FT jobs ($2 + 5 = 7$) = 5% additional abatement (55%)
- 12 New FT jobs ($2 + 10 = 12$) = 10% additional abatement (65%)
- 35 New FT jobs ($2 + 33 = 35$) = 10% additional abatement (75%)
- 102 New FT jobs ($2 + 100 = 102$) = (5) additional years to abate @ 75% (15yrs @ 75%)

Any abatement granted per Enhanced Enterprise Zone ordinance shall cease after a period of ninety (90) days of business closure, work stoppage, major reduction in workforce, or a change in the type of business resulting in a change to a non-compliant NAICS classification. "Work stoppage" shall not include strike, lockout, time necessary to retool a plant, or stoppage resulting from a natural disaster. "Reduction in workforce" is defined as ten percent (10%) or greater reduction in the number of persons actually working at that location.

Abatement benefits may be transferred to new owners, provided the facility continues to be utilized for the same type of business per NAICS classification, for which the abatement was originally granted and there is no reduction in workforce. Abatement benefit shall not extend beyond the original life of the abatement.

The EEZ Board is under no obligation to approve any requested incentives that are not required by state or local laws, and it reserves the right to deviate from these policies and procedures as its sole discretion when doing so and is deemed to be in the best interest of the community.



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APPROVAL PROCESS FOR ENHANCED ENTERPRISE ZONE ABATEMENT

- 1) Business meets with Economic Development Director to determine applicability of EEZ benefits for project. Determinants are as follows:
 - a. Real property investment of \$100,000.00 or more (excluding land and personal property)
 - b. If leasing, calculate annual lease rate x8 time to get CAPEX requirement of minimum of \$100,000.00. Lease rate should not be full service and not include taxes, insurance, or utilities.
 - c. New Net Job creation at planned facility of a minimum of 2 FTE. FTE is defined at 35 hours/week or more.
 - d. Business Primary NAICS code determined to meet one of eligible EEZ NAICS Code.
- 2) Applicant completes EEZ Application and is submitted to Economic Development Director. Client may wish for anonymity in early stage of project and that is allowed.
- 3) Economic Development Director notifies EEZ Administrator of a potential EEZ applicant.
- 4) Planned address or site is determined by both EEZ Administrator and Economic Development Director that location planned is within the City of Lamar or Barton County EEZ.
- 5) If address is within EEZ, the application is submitted to the Barton County EEZ Board for review and approval.
- 6) If EEZ Board approves, their approval letter along with EEZ application from business are submitted to the BARTON County Commission AND CITY OF LAMAR ALDERMAN for their approval.
- 7) BARTON County Commission AND CITY OF LAMAR submits approval letter to Economic Development Director to be shared with client business.
- 8) Business must apply for Enhanced Enterprise Zone (EEZ) abatement prior to the County Assessor assessing the property improvements and certifying the improvements to the County Collector.
- 9) Property taxes will not be reduced below the amount of tax paid in the year preceding the certification for EEZ abatements.



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