

AUG/SEPT 20

# THE OUTLOOK



**CONGRATS TO  
OUR AWARD  
WINNERS**

**TRIBUTE  
TO TED  
ALEXANDER**

Helping our members prosper and supporting our community.



GREATER CHAMBERSBURG  
CHAMBER OF COMMERCE

717-264-7101 | Chambersburg.org

# BOARD OF DIRECTORS

## Luke Martin

SEK, CPAs & Advisors - Chair

## Kim Crider

Optavia - Immediate Past Chair

## Michael J. Connor

Walker, Connor & Spang, LLC - Treasurer

## Pat Abbott

Strickler Insurance Agency - Secretary

## Angela Quigley

SEK, CPAs & Advisors - DCI Chair

## Robin Russell

Manpower - Foundation President

## Eric Foreman

Patriot Federal Credit Union - CADC Vice President

## Carlos Perez

CPA Wireless Boost Mobile

## Jeff Truhan

The Shook Home

## Brad Evans

Bartlett Tree Expert Company

## Angela Lynch

Chambersburg Area School District Foundation

## Bill Boltz

ULTA Beauty

## Jake Naugle

Patriot Federal Credit Union

## Camilla Rawleigh

Wilson College

## Van Gray

GearHouse Brewing Co.

## Brian Wise

## Carla Christian

Chambersburg Memorial YMCA

## Adam Donius

Chick-fil-A

## Theresa DiLoreto

## David Grant

Keystone Health

## Jocelyne Melton

Baxter Group, Inc.

# NEW MEMBERS

The Greater Chambersburg Chamber of Commerce extends a warm welcome to its new members and would also like to congratulate the following members for their anniversaries. Together, we can help everyone prosper and enhance the quality of life in the region.

### Health Care Services

#### 2 B Accessible LLC

David Guyer  
310 Stouffer Avenue  
Chambersburg, PA  
17201  
(717) 709-0170  
www.2baccess.com  
bristouffer@yahoo.com

### Janitorial Services & Supplies

#### Betterment Cleaning Services

Diana Serrano  
Chambersburg, PA  
17201  
(717) 658-4028  
info@bettermentcleaningservices.com

### Bakery/Fund Raising

#### Sweet Rollers

Rocco Zubia  
115 East Queen Street  
Chambersburg, PA  
17201  
(717) 552-9703  
sweetrollers.pa@gmail.com

# AUG / SEPT MEMBER MILESTONES

### 35 Years

PathStone Corporation  
Patriot Federal Credit  
Union

### 25 Years

Impact Office Products

### 20 Years

Darrel R. Knepper  
Remodeling Inc.

### 15 Years

Custom Cleaning  
Company  
R E Jewelers Watch &  
Clock Repair

### 10 Years

Falling Spring Farms  
New Life Thrift Shop

### 5 Years

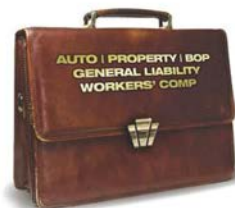
The Advisors at  
Cornerstone Financial  
Cinteot Inc.  
St. Thomas Veterinary  
Center

### 1 Year

C.S. Davidson, Inc.  
From Scratch Catering  
and Event Planning LLC  
DBA Blue Heron Events

Mann Plumbing and  
Heating, LLC  
Mobile Works LLC  
Second Street  
Development  
Stonebridge Financial  
Group  
Teriyaki Madness  
Twiggy Financial Inc

Affordable business insurance  
featuring enhanced coverages — plus  
the opportunity to earn a dividend.



Learn how, as a member of the Greater Chambersburg Chamber, you could earn an all-lines\* dividend by placing your insurance with Penn National Insurance.

\*except bonds and umbrella

Call this member agency today!



PENN NATIONAL  
INSURANCE

Feel Secure®

www.pennnationalinsurance.com

Strickler  
Agency, Inc.

800-503-8908 • www.stricklerins.com

# CHAIR'S MESSAGE

As our local businesses and organizations begin to expand their operations back toward full capacity, we're so grateful for the community members who have come together in such strong support of the Chambersburg area. We are proud to be a part of that community.



Many locally-owned businesses have felt your support, but many continue to have challenges as well. On behalf of the Chamber, we encourage everyone to continue to stand behind our local businesses in any way you can.

One way we're supporting our businesses is to dedicate a portion of our website to offering guidance and support regarding various programs available from federal, state and local agencies. We know these options will provide support in the days ahead, and hope you'll take advantage of this great resource by visiting [Chambersburg.org/BringingBusinessBack](http://Chambersburg.org/BringingBusinessBack).

One of the great benefits of your Chamber membership is the opportunity to attend networking events. While we're not able to hold events in traditional formats, we have modified them to offer the benefits of attendance while maintaining a safe environment. We appreciate your patience as we navigate this new territory and continue to follow the recommended CDC and PA Dept of Health Guidelines.

As we begin to transition into the fall season, the seasons are also changing for our members as we move from limited operations to getting fully back to business. The Chamber community thanks you for the support you've shown thus far, and we look forward to the future as we continue to stand together and revitalize our economy.

Luke Martin, CPA  
Member of the Firm, SEK, CPAs & Advisors  
Board Chair, Greater Chambersburg Chamber of Commerce

**Local Discounts & Deals**

# Shop Local

**FREE CARD! 100 LINCOLN WAY E.**

## CHAMBER TEAM

### Stephen Christian

President of Greater Chambersburg Chamber of Commerce  
Executive Director of Chambersburg Area Development Corp.  
[schristian@chambersburg.org](mailto:schristian@chambersburg.org)

### Jordan Nace

Membership Director  
[jnace@chambersburg.org](mailto:jnace@chambersburg.org)

### Maryliz Toohig

Finance & Human Resources Director  
[mtoohig@chambersburg.org](mailto:mtoohig@chambersburg.org)

### Angela Schaeffer

Director of Operations & Assistant to the President  
[aschaeffer@chambersburg.org](mailto:aschaeffer@chambersburg.org)

### Lark Kennedy

Communications & Marketing Manager  
Civil War Seminars Coordinator  
[lkennedy@chambersburg.org](mailto:lkennedy@chambersburg.org)

### Stacy Guyer

Accounting Assistant  
[sguyer@chambersburg.org](mailto:sguyer@chambersburg.org)

### Sue Black

Customer Service Representative & Heritage Center Coordinator  
[receptionist@chambersburg.org](mailto:receptionist@chambersburg.org)

### Laiton Suders

Administrative Assistant  
11/30 Network Liaison  
[lsuders@chambersburg.org](mailto:lsuders@chambersburg.org)

### Virginia Harriger

Executive Director of Greater Chambersburg Chamber Foundation  
[gharriger@chambersburg.org](mailto:gharriger@chambersburg.org)

### Sam Thrush

President of Downtown Chambersburg Inc.  
[sthrush@chambersburg.org](mailto:sthrush@chambersburg.org)

### Our Mission:

We exist to help our members prosper and to enhance the quality of life in the Chambersburg area.



# QuickBooks® Step-by-Step Training Manual Provided



**Dates:** August 19, 2020  
September 23, 2020

**Location:** 720 Norland Avenue  
Chambersburg, PA 17201

**Time:** 9:00AM – 12:00PM



Scan QR code with mobile device for more info.

## 4 Easy Ways to Register Now!

**Call:** 800-555-9510 or 717-267-2100

**Fax Completed Registration:** 717-267-1464

**On-Line:** [www.schultheisscpa.com](http://www.schultheisscpa.com) – click on the resources link

**Mail Below Registration:** Schultheiss & Associates  
720 Norland Avenue  
Chambersburg, PA 17201

### Is Your Office Making These 21 Critical Mistakes?

3 QuickBooks® errors that hurt cash flow in your office.

7 Mistakes to avoid in “costing” and why they hurt you.

5 Ways to reduce payroll headaches - the one best fix.

3 Reports that will stop wasted expenses and overhead.

3 Critical errors in setting up your chart of accounts.

### Who Should Attend QuickBooks® Training?

- **Spouses** who help with the books on a part-time basis.
- **Business owners** who want to avoid mistakes and improve cash flow.
- **Partners** looking for long-term answers to accounting problems.
- **Bookkeepers** who need a better understanding of QuickBooks®.
- **First-time** users just new to QuickBooks® software.
- **Seasoned users** who want to take advantage of the advanced features of QuickBooks®.

Course: \$129 per person. \$100 per person if two or more attendees from same company.  
(includes continental breakfast)

Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Additional Registrants: 1. \_\_\_\_\_

2. \_\_\_\_\_



Payments Accepted: Check ♦ Cash ♦ Mastercard ♦ Visa



Visit our Facebook page – [www.facebook.com/schultheisscpa.com](http://www.facebook.com/schultheisscpa.com)



**About The Foundry** // A collective for creatives that fosters, encourages and celebrates the diverse talents within the Cumberland Valley, giving artists an opportunity to network, create, exhibit and sell their work. The Foundry houses a retail shop and creative space featuring an eclectic mixture of handmade works. At the store in downtown Chambersburg, 100 S. Main St., guests can purchase unique, one-of-a-kind pieces that are made locally, view rotating exhibits of local and national artists, and enjoy a fun evening with friends by attending our wide array of classes.

**Why We Need Your Support** // Downtown Chambersburg Inc. launched the Foundry in the fall of 2015 as an economic development strategy to revitalize downtown. And it's working! The Foundry has spurred the artist community in the heart of our downtown, making it a destination for residents and visitors. More businesses have located downtown in recent years as a result of this cultivation of "placemaking." By supporting The Foundry, a nonprofit artist cooperative, you're not only supporting local artists and the art community, but contributing to the important revitalization efforts of our downtown which benefits our entire area.

**Annual sponsorship packages include:**

**CORPORATE SPONSOR - \$5,000 - only one available**

- // Logo featured on promotional materials, including website, flyers, social media and more
- // Opportunity for a representative to speak during the welcome of "Scrapped" or another Foundry event
- // Recognition as the exclusive Gallery Exhibit Sponsor for one month (logo featured near exhibit and in promotional materials, plus event sponsor benefits detailed below for gallery opening event)
- // Company name mentioned in all media releases about upcoming events or news
- // Invitation for up to 6 representatives to attend the annual Sponsor Thank-you Mixer, held near the end of the year
- // 8 Quack packs for the annual Duck Derby event
- // Right of first refusal in 2021
- // **An opportunity to have your company listed on an outdoor sign at the Foundry as presenting sponsor. The Foundry sits the (major) intersection of Main Street and Queen Street. Call 717-264-7101 ext. 204 for more details.**

**PREMIER SPONSOR - \$2,000**

- // Logo featured on promotional materials as space allows (company name listed when logo doesn't fit)
- // Company logo featured on the website
- // Recognition as an event sponsor for one event in 2020 (see event sponsor below for full benefit description)
- // Invitation for up to 4 representatives to attend the annual Sponsor Thank-you Mixer, held near the end of the year
- // 4 Quack packs for the annual Duck Derby event.

**BENEFACTOR SPONSOR - \$1,000**

- // Company logo featured on the website
- // Company name listed on promotional materials as space allows
- // Invitation for up to 2 representatives to attend the annual Sponsor Thank-you Mixer, held near the end of the year
- // 2 Quack packs for the annual Duck Derby event

**Or sponsor an event:**

**EVENT SPONSOR - \$500 - event series sponsorships are also available; contact for details**

- // Your company presented as the exclusive event sponsor for The Foundry event
- // Logo featured on all event promotional materials, including event Facebook page, flyer, etc.
- // Opportunity to provide food/beverages for the event
- // Opportunity for a representative to participate in the event (in what capacity depends on type of event, to be agreed upon)

**SPONSORSHIP FORM**

Company Name (as you want it to appear in sponsor listings) \_\_\_\_\_

Contact Name \_\_\_\_\_ Phone \_\_\_\_\_ Email \_\_\_\_\_

Full Address \_\_\_\_\_ Sponsorship Level & Amount: \_\_\_\_\_

I understand the submission of this form confirms commitment from the company above for this sponsorship.

Signature \_\_\_\_\_ Date \_\_\_\_\_

Submit form to: Downtown Chambersburg Inc., 100 Lincoln Way E., Ste A, Chambersburg, PA 17201 OR email to [dcic@chambersburg.org](mailto:dcic@chambersburg.org)

# CHAMBERSFEST 2020 REVIEW



ChambersFest 2020 stood as a memorable community collaboration for the residents of Franklin County as we united during Covid-19. Due to social distancing, traditional events were converted to follow safe gathering practices. These events included the 4th Annual ChambersFest Restaurant Week. It saw a significant increase in participating restaurants (more than 40), and patrons engaging on the Chambersburg Takeout Blitz Facebook group to enter to win \$500+ in prizes.

Special thanks to Restaurant Week's presenting sponsor, **Penn National Insurance**, and the following restaurants: **Big Oak Café, Brussels Café, CJ's BBQ Smokehouse, Cracker Barrel, GearHouse Brewing Co., Hoss's Steak & Sea House, Jersey Mike's Subs, Johnnie's Family Restaurant, Meadows Frozen Custard, Montezuma (LWE & Wayne Ave), RELAX Lounge, Subway, Sweet**

**Rollers, Teriyaki Madness, The Orchards Restaurant, Veroni Café, 30 West Family Restaurant, Bruster's Real Ice Cream & Nathan's Famous Hot Dogs, Café Del Sol, Caretti's Pizza (on Rt. 11), Chris's Kitchen, Denim Coffee, Falafel Shack, Fuddruckers, Giacomo's Italian Restaurant, Grace Pizza, Grill Kabab, India Café, Jai Thai Restaurant, Korean Bulgogi House, Main Street Deli, Maria & Sal's Pizzeria, Mario's Italian Restaurant, Mikey's Mini Donuts, Mrs. Gibble's Restaurant, Norland Pub, Redemption BBQ, Square 1, Sweet Rollers and Volcano Japanese Restaurant.**

Other events included the #FranklinCountyStrong movement, which encouraged people to showcase their town pride. The Scoop-a-Palooza Ice Cream Trail was a raging success with more than 20 vendors and \$2,100+ in prizes. With the threat of Covid-19, we are grateful to the businesses who participated and sponsored to make this a memorable community celebration.

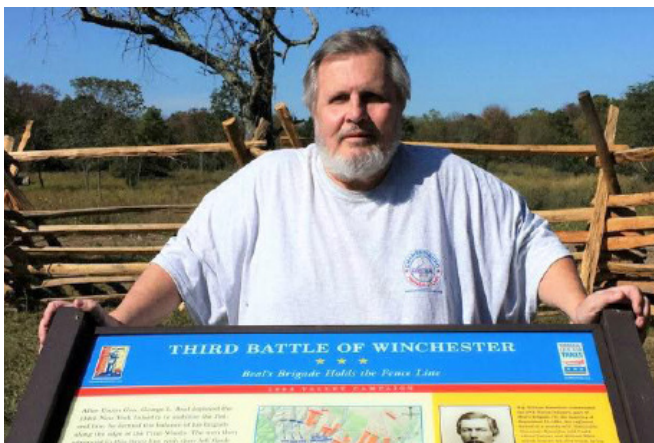
## CHAMBERSFEST CORPORATE SPONSORS



### CHAMBERSFEST PREMIER SPONSORS:

Chambersburg Area Development Corp.,  
F&M Trust, Penn National Insurance  
**BENEFACITOR SPONSOR:**  
Valley Agency Company

## Special Tribute to Ted Alexander



We are saddened to report our past program coordinator and co-founder of Chambersburg Civil War Seminars & Tours, Ted Alexander, passed away in early July. Ted had suffered a number of health issues over the years but was a champion for Civil War history and preservation throughout his life. At the Greater Chambersburg Chamber of Commerce, we had the opportunity to work with Ted for more than 30 years. With his input and passion, our Civil War programs raised more than \$215,000, which have been donated to preserve our nation's sacred history.

Ted had recently retired as the Chief Historian at Antietam National Battlefield, serving there for more than 30 years. He authored, edited and contributed to 10 books on the Civil War including Antietam: The Bloodiest Day. He offered more than 200 book reviews and articles in publications like Civil War Times, Blue & Gray Magazine and The Washington Times. Our thoughts are with his family during this difficult time.

On behalf of Chambersburg Civil War Seminars and the Chambersburg Chamber, we will be sending a Memory Book to Ted's family as a tribute to his legacy in the Civil War community. We invite you to please email us any contributions you would like included. Submissions may be sent to Lark at [lkennedy@chambersburg.org](mailto:lkennedy@chambersburg.org).

A Virtual Tribute was held in Ted's honor on July 16 via Zoom with nearly 100 people in attendance from across the nation. Nationally recognized historians and Civil War enthusiasts reflected on the loss of their friend and mentor. As one participant stated, "Ted was a lion in the field of historical tours and his standard towers as an inspiration to all who met him." The Civil War history community has lost a great historian; he will be missed.

# Franklin Co. Legislative Breakfast Oct. 22

The Franklin County chambers of commerce will co-host the 5th Annual Legislative Breakfast on Thursday, October 22 from 7 to 9 a.m. Due to the evolving recommendations issued by the Governor regarding safe gathering practices, the venue will be announced at a later date. If necessary, it will be held virtually.

We are planning for the event details to include breakfast followed by a discussion panel with the following legislators: Senator Doug Mastriano, Senator Judy Ward, Representative Johnathan Hershey, Representative Rob Kauffman, Representative Paul Schemel and Representative Jesse

Topper. Gene Barr, CEO of the Pennsylvania Chamber of Business and Industry will moderate the panel as they discuss issues affecting the business climate in south central Pennsylvania. General registration is \$25 for members or \$30 for non-members. Register online at [Chambersburg.org/Events](http://Chambersburg.org/Events).

Sponsorships are currently available - check the insert in this newsletter for more information. For questions, contact Angela Schaeffer at [aschaeffer@chambersburg.org](mailto:aschaeffer@chambersburg.org) or 717-264-7101.



Senator Doug Mastriano



Senator Judy Ward



Representative Johnathan Hershey



Representative Rob Kauffman



Representative Paul Schemel



Representative Jesse Topper

## Travel Club Info Sessions Planned

Are you brainstorming your future travel plans after the global pandemic? The Chamber Travel Club has two amazing trips coming in 2021!

From February 25 to March 10, our Travel Club members will be escorted by Carol DiBiase with **Dream Vacations** and Collette to South Africa. The trip will include a South African Safari in search of the "Big Five." The trip is 14 days with 24 meals and is \$4,899 per person double occupancy (includes airfare). An information session will be held on Monday, Sept. 21 at 5:30 p.m. at the Chamber.

If you'd like to explore natural wonders close to home, consider joining the America's Canyonlands trip from September 16 to 23 coordinated by Renee Brink with **UniQuest Chambersburg Travel**. You'll embark on the great American adventure, with tours of Grand Canyon National Park, Bryce Canyon, Monument Valley, Lake Powell and Zion National Park. The trip is eight days with 12 meals and costs \$3,795 per person double occupancy (airfare included). An information session will be held at the Chamber on Monday, Sept. 14 at 6 p.m. To register for the information sessions, visit [Chambersburg.org/Events](http://Chambersburg.org/Events).

## Congrats to our Award Winners

Our inaugural Economic Development Breakfast, sponsored by **ACNB Bank**, happened virtually on July 16! The event was created to focus exclusively on the construction and renovations of our region as well as focus on the importance of downtown as a major generator for Chambersburg. Thanks to some brainstorming, we offered a pick-up breakfast option the evening before, and met virtually the following morning for the event.

We presented four awards that recognized our members for their accomplishments in 2019 and enjoyed a keynote address by Mary Tate of PA Downtown Center.

Property Improvement \$150,000-\$500,000 Award went to **Second Street Development** for their redevelopment of 101-107 N. Main Street.

Property Improvement \$500,000-\$1M Award was given to **NETwork Ministries** for finishing their multi-phase renovation of 419 Hollywell Avenue.

Property Improvement \$10M Award was given to **Keystone Health** for their 68,000 square-foot facility at 111 Chambers Hill Drive.

The Downtowner Award, a brand-new award, was given to Penny Shaul for her contributions to downtown over the past 15 years.

Grand Sponsor:



**Table Sponsors:** CORE Design Group, Procter & Gamble, Boyer and Ritter, CPAs and Consultants, OIP Orthopedic Institute of PA, SEK, CPAs & Advisors, BB&T now Truist Bank.  
**Patron Sponsors:** Triad Engineering Inc., Penn State Mont Alto

# FRANKLIN COUNTY LEGISLATIVE BREAKFAST

**THURSDAY  
OCT. 22**

**7-9AM @ THE ORCHARDS**  
1580 ORCHARD DR., CHAMBERSBURG



JOIN THE FRANKLIN COUNTY CHAMBERS OF COMMERCE FOR A LEGISLATIVE BREAKFAST FEATURING OUR STATE ELECTED OFFICIALS DISCUSSING IMPORTANT ISSUES AFFECTING THE BUSINESS CLIMATE IN SOUTH CENTRAL PENNSYLVANIA.\*



Senator Doug  
Mastriano



Senator  
Judy Ward



Representative  
Johnathan Hershey



Representative  
Rob Kauffman



Representative  
Paul Schemel



Representative  
Jesse Topper

## REGISTER

\$25 FOR CHAMBER MEMBERS

\$30 FOR NON-MEMBERS

[WWW.CHAMBERSBURG.ORG/EVENTS](http://WWW.CHAMBERSBURG.ORG/EVENTS)

OR CALL 717-264-7101

  
**Patriot**  
FEDERAL CREDIT UNION  
**GRAND SPONSOR**

## MODERATED BY

GENE BARR,  
CEO, PA

CHAMBER OF  
BUSINESS &  
INDUSTRY



## SPONSOR

OPPORTUNITIES AVAILABLE!

Contact Angie at  
[aschaeffer@chambersburg.org](mailto:aschaeffer@chambersburg.org)  
or call 717-264-7101

## PLEASE NOTE

Venue, attendance, event type etc.  
could change due to limitations  
brought forth due to Covid-19

Special thanks to the Greater Chambersburg Chamber of Commerce, Greencastle-Antrim Chamber of Commerce, Greater Waynesboro Chamber of Commerce, Shippensburg Area Chamber of Commerce and Tuscarora Area Chamber of Commerce for hosting.

\*Officials' attendance is subject to change.





# 5<sup>TH</sup> ANNUAL FRANKLIN COUNTY LEGISLATIVE BREAKFAST

**Date:** October 22, 2020

**Location:** The Orchards

**Projected Attendance:** Max 175

\*Please note venue, attendance, event type etc. could change due to limitations brought forth due to Covid-19\*

**About the event:** The Franklin County chambers of commerce will host a legislative breakfast featuring our state elected officials. Attendees will participate in a dialogue with our state legislators on important issues affecting the business climate in south central Pennsylvania. **Contact:** Angela Schaeffer, Director of Operations, 717-264-7101 ext. 208, [aschaeffer@chambersburg.org](mailto:aschaeffer@chambersburg.org)

**Grand Sponsor - \$1,000 – Patriot Federal Credit Union-has right of first refusal** - Sponsor will receive the following benefits:

- Preferred seating for a table of 8
- Opportunity for a representative to speak at the breakfast about your business for a few minutes
- Logo featured on the event webpage and on all event promotional materials
- Logo featured in the program
- A full-page ad on the back of the program
- Opportunity to set up a promotional table near the entrance of the event in the registration area
- Mention during the welcome as the Grand Sponsor
- Company name mentioned in all media releases about the event
- Logo featured in Greater Chambersburg Chamber of Commerce print newsletter recap article

**Premier Sponsors - \$750 –two available** - Sponsor will receive the following benefits:

- Preferred seating for a table of 8
- Opportunity to place marketing materials at each guest table
- Logo featured on event webpage
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- A half page ad in the event program
- Company name featured in the program
- Logo featured on a PowerPoint slide at the event
- Mention during the welcome as a Premier Sponsor
- Logo featured in Greater Chambersburg Chamber of Commerce print newsletter recap article

**Table Sponsor - \$300** - Sponsor will receive the following benefits:

- Preferred seating for a table of 8
- Company name featured on the event webpage
- Company name listed on event promotional materials as space allows
- Company name featured in the program
- Logo featured on a PowerPoint slide at the event
- Mention during the welcome as a table sponsor
- Company name listed in Greater Chambersburg Chamber of Commerce newsletter recap article

**Patron Sponsor - \$75** - Sponsor will receive the following benefits:

- Preferred seating for 2
- Company name listed on the event webpage
- Company name listed in the program
- Company name listed on a PowerPoint slide
- Company name listed in Greater Chambersburg Chamber of Commerce newsletter recap article

## [Yes, I would like to sponsor the 2020 Franklin County Legislative Breakfast](#)

Company Name (as you want it to appear in listings) \_\_\_\_\_

Contact Name \_\_\_\_\_ Phone \_\_\_\_\_

Email \_\_\_\_\_ Sponsorship Amount \_\_\_\_\_

I understand that the submission of this form confirms commitment from the company above for this sponsorship.

Signature \_\_\_\_\_

Return form to Angela Schaeffer, Director of Operations: Mail to Greater Chambersburg Chamber of Commerce, Attn: Angela Schaeffer, 100 Lincoln Way East, Suite A, Chambersburg, PA 17201; or email to [aschaeffer@chambersburg.org](mailto:aschaeffer@chambersburg.org); or fax to 717-267-0399.

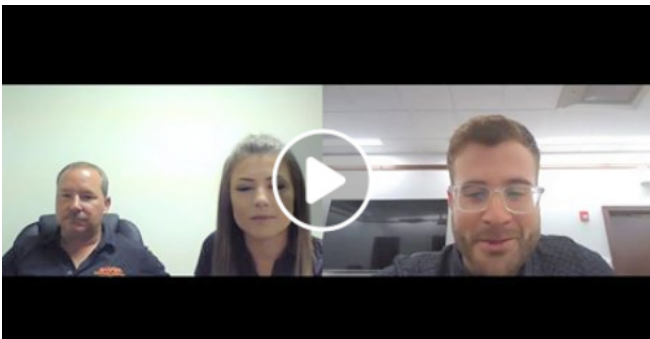
# TRENDING NEWS



We recently celebrated the grand opening of **Community State Bank's (CSB)** new branch at 6962 Lincoln Way West in St. Thomas with a Ribbon Cutting. Congratulations! CSB opened its doors for business on January 11, 1951. Headquartered in Orbisonia, St. Thomas is their seventh branch. CSB also recently unveiled a new brand; their freshened logo is intended to signal to customers and communities their intent to be relevant and responsive to the changing environment.



More than \$500 in prizes were awarded to patrons during the 4th Annual Restaurant Week. More than 40 restaurants participated in the greater Chambersburg area featuring various cuisines like American, Middle Eastern, Italian, Mexican and more. Special thanks to our Signature Sponsor **Penn National Insurance** for supporting this important community event.



Thanks to the businesses that have participated in our ongoing video series, Coping with Covid! Most recently, our membership director, Jordan Nace, has interviewed **Shafer Equipment Company** and **Brussel's Cafe**. These are informal conversations discussing their business operations and how they are handling the re-opening phases. If you'd like to be a guest on the show, please email [jnace@chambersburg.org](mailto:jnace@chambersburg.org).



The Chamber staff took a quick trip to the **Meadows Frozen Custard of Chambersburg** to celebrate the beginning of the Scoop-a-Palooza Ice Cream Trail! With more than 20 stops and \$2,100+ in prizes, this community event was a smashing success! Special thanks to all of the sponsors and especially Grand Sponsor **ACNB Bank**. Learn more by visiting [ScoopaPalooza.org](http://ScoopaPalooza.org).

# MEMBER SPOTLIGHTS

## ADAMS COUNTY WINERY

251 Peach Tree Rd., Orrtanna, PA 17353 | 717-334-4631  
AdamsCountyWinery.com

**Adams County Winery**, the area's oldest winery, has been crafting wine for more than 40 years and is currently Pennsylvania's fifth oldest operating winery. Nestled against the South Mountains and overlooking Gettysburg, we have an ideal climate for growing grapes that results in our award-winning wines. The location in Orrtanna, known as the Farm Winery, sits on 40 acres of beautiful rolling hills and farmland.

The Farm Winery, located less than 18 miles east of Chambersburg, is surrounded by vineyards, orchards and miles of scenic countryside. Enjoy our beautiful gardens, pet-friendly grounds and our historic tasting room built in an 1860's-era bank barn. We offer an inviting, comfortable and casual atmosphere where anyone can relax and sip wine. Whether you are a wine connoisseur or a complete newcomer, we invite you to visit, make yourself at home and let our knowledgeable staff guide your experience here at the winery. Friday through Sunday, from May through October, treat yourself to wood-fired cuisine from our authentic Italian pizza oven. Paired with the perfect wine; you will have the recipe for a memorable day.

Adams County Winery has two locations: Guests are invited to the Farm Winery, located at 251 Peach Tree Road in Orrtanna and the Gettysburg Wine Shop, located at 25 Chambersburg Street in downtown Gettysburg.



## BAER'S SIGN SERVICE, LLC

5307 Wayne Rd., Chambersburg, PA 17202 | 717-263-1686  
BaerSign.com | Baersign@innernet.net

Founded in March of 1948, **Baer's Sign Service** is the oldest full-service sign company in Franklin County. Through these many years serving the Tri-State area, we have gained a wealth of experience in all aspects of the sign industry. We have the ability to design, fabricate, install and maintain lighted and non-lighted signs along with vehicle lettering and graphics. We pride ourselves in working with the customer to give them the best product at the best price. We also perform retrofitting of existing signs and parking lot lights to LED.

Residential and commercial flagpoles sales, installation and service have been part of the business since 1986 and include the 150-foot pole in Chambersburg's Memorial Park. We stock a wide variety of U.S. and armed forces flags and offer free shipping.

Baer's Sign can handle your temporary signage needs, from banners to floor graphics, portable signs to window and door lettering. If you are looking to upgrade to an electronic sign, we can schedule an on-site demo so you can see the sign operate at your location.



Whether you have a new business or are ready to upgrade your existing signs, Baer's Sign is ready to put your name in lights.



# Congratulations

to the chamber members who received a dividend.

Those members know it pays to place their business insurance with the ChamberPlus program — one of the great benefits of your chamber membership. By purchasing their insurance through Penn National Insurance, participating members recently received a check in the amount of 19% of their total premium.

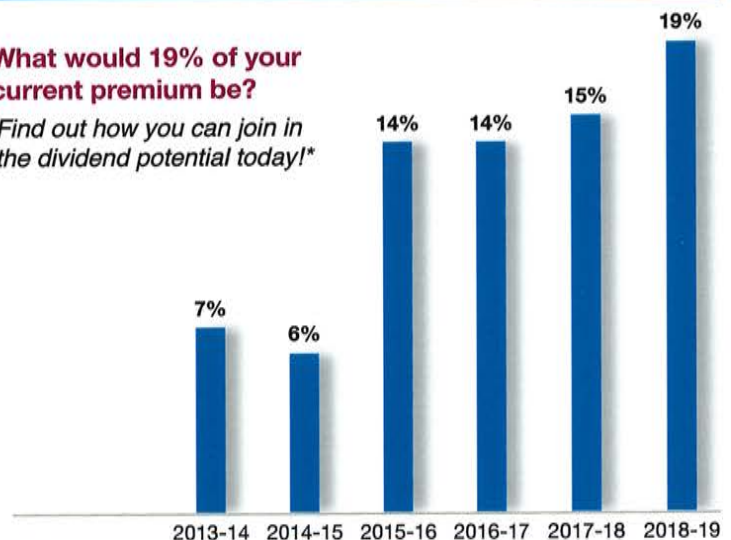


### Program Features

- ▶ All-lines dividend (excluding umbrella and bonds). Dividend payments are based on total group program premium and claims experience of eligible lines. As program grows, so does dividend potential.
- ▶ Enhanced coverages on auto, businessowners, property, workers' compensation, and general liability — giving you added protection at no additional cost
- ▶ Information and services to help reduce losses — the payoff is greater dividend potential

**What would 19% of your current premium be?**

*Find out how you can join in the dividend potential today!\**



**GREATER CHAMBERSBURG  
CHAMBER OF COMMERCE**

**Strickler**  
*Agency, Inc.*  
Serving Your Insurance  
Needs Since 1925





**GREATER CHAMBERSBURG CHAMBER OF COMMERCE &  
DOWNTOWN CHAMBERSBURG INC.  
STATEMENT**

On behalf of the Greater Chambersburg Chamber of Commerce (Chamber) and Downtown Chambersburg Inc. (DCI), we would like to sincerely apologize for a mistaken application of the Chamber's advertising policy that resulted in the removal of artwork from The Foundry Art Market's (The Foundry) display window.

For those of you who may not be aware, in early June the Chamber received a complaint related to canvases on display at The Foundry. The Chamber staff, who responded to the complaint, misinterpreted the application of the Chamber's advertising policy and instructed The Foundry to remove the artwork. In response to an outpouring of heartfelt concern from community members and business owners, the Chamber and DCI leadership were alerted to the situation and acted promptly. The organizations have voted to formally exempt The Foundry from the application of this policy. We apologize for any negativity or feelings of animosity that were experienced before this came to the attention of Chamber and DCI leaders.

The Foundry is and will continue to be an environment that cultivates inclusion and freedom of artistic expression. Although funded by the Chamber through DCI, the Chamber recognizes The Foundry as a "member" instead of a controlled organization, consistent with the expressed goal of having The Foundry become an independent organization. The Foundry, therefore, is recognized as an organization that will make its own decisions regarding its expression.

The Chamber remains focused on creating an environment that enhances the quality of life for everyone in Franklin County and that allows our members to flourish and prosper. Our affiliate, DCI, is equally supportive of the Chamber's mission as well as their mission to revitalize the downtown core for all people. We believe that when businesses recognize and embrace the value of differences, they are better able to create value, serve customers and succeed and grow. By expanding opportunity to more individuals, businesses help lift up communities and contribute immeasurably to the health, prosperity and competitiveness of our community.

We appreciate the concern and thoughtfulness expressed by our community, and the Chamber and DCI boards are actively reviewing their policies to ensure they align with their mission and goals while cultivating inclusion for all.

**The Tide**, a global radio ministry, has a nut & coffee sale every fall as a fundraiser. The 1-pound bag of nuts are super high quality and sourced from all over the world. The 12 oz bags of coffee are from hometown proud Abednego Coffee Roasters. These items, priced between \$11-\$12, make perfect Christmas or year-end gifts for employees, vendors, and customers. Support a local nonprofit while spreading joy and cheer! Orders taken Sept-Oct and will be ready before Thanksgiving. More details at [www.thetide.org/nuts](http://www.thetide.org/nuts) or call Mark D. Story at 717-264-7288. The Tide is a 501(c)3 nonprofit organization with world headquarters in Chambersburg, PA since 1946.

**Patriot Federal Credit Union's** Richard E. Baumunk Memorial Scholarship for 2020 has been awarded to Katelyn Jones from Fayetteville, Pennsylvania. She will be attending University of Pennsylvania, beginning in the fall semester. The winner receives a \$2,500 scholarship awarded over two years, with the second year's distribution contingent upon a first year GPA of 2.5 or higher.

Capital BlueCross and **WellSpan Health** recently announced a collaboration that gives pregnant women access to a convenient remote-monitoring application for prenatal care. The organizations are offering expectant mothers, who are WellSpan patients and Capital BlueCross members, access to Babyscripts™, a mobile app that allows them to have access to crucial prenatal health information throughout pregnancy through weekly tasks, resources and tracking.

**The Foundation for Enhancing Communities (TFEC)** and United Way of the Capital Region has awarded an additional \$20,816 in grants to 11 more nonprofit organizations providing essential services and support during the COVID-19 pandemic. In total, the COVID-19 Community Response Fund has awarded \$145,528 to 64 nonprofit organizations. Nonprofit organizations in Franklin County are invited to apply for assistance through the fund at [TFEC.org/Covid19Resources](http://TFEC.org/Covid19Resources).

**The Franklin County Library System** and Alexander Hamilton Memorial Free Library, as members of the American Library Association (ALA), affirm our commitment to embrace and celebrate diversity, equity and inclusion as they pertain to accepting and respecting all patrons, staff and community partners. We stand with the ALA and the Black Caucus of the ALA (BCALA) and support their recent public statement regarding racism in America and the ongoing mistreatment of people of color in our country.

**The Franklin County Library System** branches are getting back to normal schedules after our closure due to the COVID-19 outbreak that began in March. We are pleased that we will be able to again provide outlets to help residents of Franklin County pursue learning for both personal and community growth. Coyle Free Library and Grove Family Library in Chambersburg have been

open limited hours for curbside service. To reserve items please call your local branch library by phone or visit us at [FCLSPa.org](http://FCLSPa.org) to reserve items online.



Emily E. Berwager has joined **ACNB Bank** in the position of first vice president/human resources manager. The primary areas of responsibility include employee relations, recruitment, employee wellness, health and welfare benefits, compensation and payroll, training and development, human resources compliance and employee engagement. ACNB Bank's human resources team supports more than 400 staff members in southcentral Pennsylvania and central Maryland.



**Menno Haven** is excited to announce that the Rehabilitation Center has won the LeadingAge PA 2020 Innovation of the Year Distinguished Service Award. This

prestigious award recognizes a program or service that is a model of innovation and excellence and that contributes significantly to the quality of life of individuals served. The Center has 44 private rooms that Menno Haven calls "suites," each with a private bathroom. Last year the Menno Haven Rehabilitation Center was officially WELL Certified to the gold level by The International WELL Building Institute.

**WellSpan Health's** new, convenient video visit service lets you speak live with your doctor from your computer, tablet or smartphone. It's like a normal doctor's appointment, but without having to leave home. If you are seeing a provider at a WellSpan practice in Franklin or Cumberland counties, formerly part of Summit Health, please call the practice to schedule a video visit.

**The Franklin County Historical Society** has set a re-opening date of August 1 and will be following guidelines as suggested by the CDC. The soft opening schedule for August will be Thursdays through Saturdays, from 10 a.m. to 4 p.m., with a return to days Tuesday through Saturday by September. A mask is required as well as social distancing for tours and library research. In addition, you will need to call or use the provided appointment app at [FranklinHistorical.org](http://FranklinHistorical.org) to make appointments for tours or research.

**The Capitol Theatre** will host their 21+ Backlot Blast on August 8, 4-8 p.m. Enjoy live music, craft, specialty and domestic beer, wine and food. Tickets are sold in advance ONLY, and masks are required when not eating or drinking. For tickets, go to [TheCapitolTheatre.org](http://TheCapitolTheatre.org).

The **Foundry Art Market** will celebrate its fifth birthday in October with their annual Artist Challenge on Saturday, October 17. Artists are invited to participate by completing a project in their medium of choice, from start to finish, in under two hours. Visit [FoundryArtMarket.com](http://FoundryArtMarket.com) for more information.



**ACNB Bank** launched a special initiative in April of this year---ACNB Helping Hands---that serves to reinforce the Bank's ongoing commitment to

community during the challenging times when the COVID-19 pandemic dramatically impacted local businesses and residents. This program, funded by both ACNB Bank and its affiliated employees, provided nearly 6,000 meals prepared by 16 restaurant and catering businesses which were then distributed during recent months to people in need through 16 local community organizations across the Bank's southcentral Pennsylvania and northern Maryland footprint. For more information regarding ACNB Bank, please visit [ACNB.com](http://ACNB.com).



South Mountain Creamery, a thriving family-owned farm and creamery in Middletown, MD known for its glass-bottled milk and home-delivery services, announced the acquisition of **Trickling Springs Creamery** in Chambersburg, PA recently. The acquisition of Trickling Springs Creamery and its

processing plant, which closed its doors in September of 2019, will allow South Mountain Creamery to keep up with rapid growth when most of the country's dairy farms are experiencing falling demand. Under the ownership of South Mountain Creamery, the business will be relaunched as **Trickling Springs Organic**, and the retail storefront will be known as **The Market at Trickling Springs**.

Trickling Springs Organic will produce organic milk as well as South Mountain Creamery products--all of which will be available for purchase at The Market at Trickling Springs. The Market at Trickling Springs is expected to reopen in August 2020, and the plant, Trickling Springs Organic, will begin bottling operations in October 2020. The Market will offer customers local fare like dairy products, produce, baked goods and a sandwich shop, with the addition of South Mountain Creamery products.

## SUNDAY FOOD TRUCKS ON THE SQUARE

Continuing until early fall, food trucks will appear on Memorial Square on Sundays from 11 a.m. to 2 p.m. Organized by Downtown Chambersburg, Inc., community members are encouraged to enjoy the street fare (near 20 South Main Street) and check out the downtown retailers who are open on Sundays. For more information, visit [Facebook.com/DowntownCburg](https://Facebook.com/DowntownCburg). The schedule is below.

- August 2: Pizza Shack
- August 9: Taste of Reggae
- August 16: Lizzy's
- August 23: Chameleon 1648
- August 30: Uncle Eddie's BBQ
- September 6 - Jenni's Knife and Spork
- September 13: Lizzy's
- September 20: Whatta Jerk!
- September 27: Bernard's Jerk Chicken

## B2B BONUS BUCKS PROGRAM

Is your business searching for a way to directly support other businesses and strengthen the economy? Introducing the B2B Bonus Bucks program – a way to buy local that allows merchants to receive double the cash!

Here's how it works:

1. An organization interested in supporting the business community **purchases Chamber dollars** (in \$10 and \$25 increments), at a 50% markup. For example, a business purchasing \$500 of Chamber dollars certificates would pay \$1,000.
2. The **donor business** will receive the \$500 in Chamber dollars, each marked with a "B2B Bonus Bucks" stamp, to **give away at their discretion**. Suggestions include providing a gift with purchase for customers, doing a social media giveaway or giving gifts to employees.
3. The **customer** who receives the certificate can **spend it, just like cash**, at participating businesses listed at [Chambersburg.org/ChamberDollars](http://Chambersburg.org/ChamberDollars).
4. The **participating merchant** where it is spent will make a copy of the certificate to turn in to the Chamber and receive a check for its value. Then, they will simply deposit the original in their bank after designating it "For Deposit Only." In this way, the participating business will **receive the value of the certificate TWICE**. For example, if a \$25 certificate is spent on products or services, the business will receive \$50 in return.

Special thanks to **Shively Motors, Inc.** for their initial support and donation to this program. If you're interested in participating, please contact Jordan Nace at [jnace@chambersburg.org](mailto:jnace@chambersburg.org).

# ITP MATTERS



Norlo Park - Fayetteville

# 5K COLOR RUN/WALK

## OCTOBER 3, 2020



**f** [WWW.FACEBOOK.COM/ITPMATTERS](https://www.facebook.com/ITPMATTERS)

For more information about ITP Matters  
Contact Kimberly McBeth @ 717-658-3017







**If you would like to be a part of I.T.P. Matters or if you, a friend, or a family member has ITP, please feel free to contact me anytime.  
Kim McBeth 717-263-5600 or 717-658-3017**



ITP Matters | 2915 Roosevelt Dr. | Chambersburg, PA 17201

## *Become A Sponsor*

### **For our Color Run**

**\$150.00 Business Logo**  
on the back of the race t-shirt.

**\$100.00 Business Name**  
on the back of the race t-shirt.

**Visit ITP Matters on Facebook for more information or to download your Sponsor Form**

## *Register to Walk*

### **For our Color Run**

- Each participant needs to complete a Registration form.
- You may contact ITP Matters on Facebook or register online at <https://www.eventbrite.com/e/itp-matters-color-walkrun-tickets-94209131047>
- **Pre-registration**
  - By September 1st - \$30.00 (includes T-shirt)
  - After September 1st (T-shirt is on a first-come, first-served basis)
- **Day of event**
  - October 3rd - \$30.00 - (T-shirts available to first-come, first-served basis)
  - Children under the age of 10 - FREE

## **WHAT IS ITP?**

ITP (Immune Thrombocytopenic Purpura) is a blood disorder that affects the platelets in a persons blood. The blood is a persons main life source, therefore it affects not only the blood but the mind, body and soul.

## **WHAT IS I.T.P. MATTERS?**

**I.T.P. Matters wants to educate people about ITP and how it affects ITP'ers, their families and their friends. I.T.P. Matters also wants to show support for all ITP'ers, and their families through our prayers, our informational resources, and our financial support so that this journey may be made a little easier and stress free.**

### **CORE VALUES**

*Christ Centered*

The ITP Matters Committee will be guided by Christ, our beliefs in Him and our commitments to showing everyone the love He so graciously gives us. We will respect and value everyone. We will value and recognize the contributions of volunteers within the organization and the communities. We will continuously strive to show those with ITP and their families that we are not perfect but that we strive for excellence through continuous improvement and prayer.

### **MISSION STATEMENT**

*Christ Centered*

ITP can make a person feel very alone in so many ways. ITP Matters wants to educate people about ITP. How it affects ITP'ers, their families and their friends also to show support to all ITP'ers, and their families, through our prayers and financial support. So this journey they are on may be made a little easier and stress free. (As stress has a lot to do with how they are feeling)

### **VISION STATEMENT**

*"I can do all things through Christ who strengthens me."*

*Philippians 4:13 KJ21*

ITP Matters Vision is to get information out to anyone who needs to learn more about ITP. Be a support to ITP'ers and their families helping with any questions they have about ITP and giving them resources in which they can get help. Our vision is also to be able to help anyone in need of financial support due to medical bills and to put any funds that we can toward furthering research in finding a cure for ITP.

# GREATER CHAMBERSBURG VIRGINIA HARRIGER CHAMBER FOUNDATION EXEC. DIRECTOR

717-264-7101 ext. 205 | gharriger@chambersburg.org | Chambersburg.org/ChamberFoundation | FranklinCountyWorks.com



## SCOOP-A-PALOOZA BRINGS SUMMER FUN

Scoop-a-Palooza presented by **ACNB Bank**, had a new format this year as a virtual month-long ice cream trail adventure in July during National Ice Cream Month. The new virtual format supported 21 local participating ice cream vendors while raising money for the Greater Chambersburg Chamber Foundation's educational programming in Franklin County. Vendor partners provided over \$2,100 in gift card prizes for the event, which were awarded weekly and monthly to map-followers who entered both virtually and via hard copy map.

In addition to the ice cream trail map, Scoop included a virtual Kids Coloring Contest sponsored by **Orrstown Bank** and a LIVE Celebrity Sundae event sponsored by **Volvo Construction Equipment**. Scoop coloring sheets were created by **The Foundry Art Market**.

A big thank you to all our supporting sponsors!

2 Scoop Sponsors: **Patriot Federal Credit Union, Michael A. Starr Insurance, Superior Floorcoverings & Kitchens LLC, DiLoreto, Cosentino & Bolinger P.C.**

3 Scoop Sponsor:



1 Scoop Sponsors: **Corpus Christi Catholic School, Corning Credit Union, Occupational Services, Inc., SEK, CPAs & Advisors, Your Hometown Real Estate**  
Baby Scoop Sponsors: **Chambersburg Noontime Lions Club, Barra Orthodontics, Franklin County Library System, Shetter Insurance Agency**

## THANK YOU!

The Scoop-a-Palooza Committee quickly adjusted in spring to reimagine Scoop into its new virtual format. With focus on end user experience and the safety of community and vendors, this group of dedicated volunteers allowed the Chamber Foundation to host a new and exciting event just in time for the hot days of summer. We can't thank them enough for their input and support!

Scoop Committee Members:

- Angie Austin - **WellSpan Health**
- Dan Baer - **ACNB Bank**
- Liz Denlea - **Fiserv**
- Fauzia Chaudhary
- Jackie Fisher - **Art Sign Company of Chambersburg**
- Amy Horn
- Joseph Leonard - **Keystone Health**
- Robin Russell - **Manpower**
- Lynn St. Clair - **OSI Inc.**
- Lark Kennedy, Angie Schaeffer, Laiton Suders, Maryliz Toohig - Chambersburg Chamber of Commerce

## SCOOP DOUBLE DIP CHALLENGE

Greg and Kacie Meyers of **Floor Trader Outlet of Chambersburg** have boldly pledged a \$2,000 match as part of the Scoop Double Dip Challenge. The funds raised from this challenge will be donated directly to the Chamber Foundation to help it recover from lost Scoop-a-Palooza revenue due to Covid-19 event restrictions. From Sunday July 19 through August 20, donations to the Chamber Foundation will be matched up to \$2,000. This generous offer will help the Foundation build Scoop revenues to levels earned from prior years. Greg is currently a director on the Foundation Board and became a human sundae at the Scoop Celebrity Sundae event. For more information on the Scoop Double Dip Challenge or to donate, go to the Chamber Foundation website or contact Ginny Harriger.

## LFC YOUTH VIRTUAL RETREAT

The new Leadership Franklin County (LFC) Youth class met in June via Zoom for their summer retreat. The 24 sophomores from all over Franklin County did a series of virtual activities including partner introductions, a virtual scavenger hunt, personality color assessments with break-out rooms (using Google Slides to create personality group posters) and had a program overview focused on the foundations of leadership. Students also shared how the COVID crisis may have positively impacted their life since spring. Their insight included more family time, slower pace allowing for deeper conversations, more time to read, picking up a new hobby and special projects like redesigns of their bedrooms. LFCY will resume sessions in Fall 2020.

LFC Youth Sponsor:



# DOWNTOWN CHAMBERSBURG INC. SAM THRUSH PRESIDENT

717-264-7101 ext. 204 | sthrush@chambersburg.org | DowntownCburg.com



## 6TH ANNUAL DUCK DERBY

Get your tickets for the 2020 Duck Derby! More than 2,000 little duckies will race down the Falling Spring Creek, over the falls and head to the finish line near the bridge in Chambers Fort Park. The 6th Annual Duck Derby presented by **Patriot Federal Credit Union** will be held on Saturday, October 3 in downtown Chambersburg to raise funds for downtown revitalization. Winning ducks will receive up to \$500. The last duck will receive \$25. Ducks are \$5 each or \$25 for a Quack Pack of six. Please purchase your ducks in advance. Spectators are welcome to cheer their ducks to the finish line on October 3 at 10:30 a.m. Order your tickets online at [Chambersburg.org/Events](http://Chambersburg.org/Events) or contact Sam Thrush at 717-264-7101 ext. 204.

## FACADE GRANT PROGRAM

DCI has a five-year contract with the Pennsylvania Department of Community and Economic Development, but the cycle for these facade grants is one year. Recipients have a few months after receiving their funds to get their projects completed. A total of \$50,000 is expected to be granted to about 15 projects during the program's one-year life cycle. Residential buildings are not eligible, but owners of commercial spaces or those with mixed business and residential purposes may vie for funds to spruce up fronts that face Main Street. Each property may apply for up to two such grants per calendar year. Awardees may earn up to \$5,000 in matching funds on exterior improvements made to their buildings, though landscaping, sidewalks and paving are ineligible. DCI is seeking other sources of money for downtown facade improvements. Over the months of August and September, downtown Chambersburg will see facade improvements to their buildings.

## COMMUNITY SURVEY RESULTS

Since the beginning of 2020, Downtown Chambersburg Inc. has been asking the community a series of questions through two public surveys. Results of the first survey and links to the second survey as well as updates on our efforts to achieve Keystone Community Designation can be found at [DowntownChambersburgPa.com/Keystone-Community](http://DowntownChambersburgPa.com/Keystone-Community). These results as well as future public engagement meetings, stakeholder meetings and volunteer committee efforts will help DCI craft an updated 5-year Action Plan.



## DOWNTOWN STRONG DONATION TO HEALTH CARE

Gift cards to businesses in downtown Chambersburg were presented on July 2 to employees of **WellSpan Health** and **Keystone Health** as tokens of appreciation for the countless hours they have worked during the coronavirus crisis. Downtown Chambersburg Inc. and **Beam Graphix Custom Print Co.** teamed up to sell apparel and mugs online bearing a logo featuring the downtown streetscape and iconic fountain. About 50 percent of the proceeds were used to buy gift cards to shop at downtown businesses. Part of the Downtown Strong movement, the fundraising sale was meant to benefit health care workers and retailers downtown, who lost money during the pandemic due to the closing of nonessential businesses.



Enjoy seasonal fruits, jams, honey, gifts & more!

**OPEN DAILY**

2197 Lincoln Way West, Chambersburg  
717-263-2195

# Chambersburg Duck Derby **MAKE MONEY FOR YOUR ORGANIZATION**



**Come quack with us! Seeking partner organizations to earn up to 60% per ticket sold!**

**FAST, SIMPLE, PROFITABLE**

## Levels:

200 tickets = \$500 for your organization  
400 tickets = \$1000 for your organization  
600 tickets = \$1500 for your organization  
800 tickets = \$2000 for your organization  
1000 tickets = \$2750 for your organization

**Purchase tickets outright and earn 10% more!**

**1 ticket = 1 duck for this derby!  
\$5 per ticket**

What's in it for you?

- Easy fundraiser
- Get your name out –social media shout outs to 10,000 plus likes
- Ticket buyers can win prizes
- It helps your organization
- It's fun.
- Your organization will receive 6 ducks per 200 tickets for the derby!

This derby starts to Park of the Valiant and races down the Falling Spring and ends near the Conococheague Creek.

**THANK YOU** for your support of this important fundraiser for Downtown Chambersburg Inc.

Event is scheduled for October 3rd, 2020.

-----  
\_\_\_\_\_ Yes, I want to help sell \_\_\_\_\_ tickets.

\_\_\_\_\_  
Company Name - as listed for sponsor recognition

\_\_\_\_\_  
Contact Name

\_\_\_\_\_  
Address

\_\_\_\_\_  
City

\_\_\_\_\_  
State

\_\_\_\_\_  
Zip

\_\_\_\_\_  
Email

\_\_\_\_\_  
Phone

*\*Commitment and logo must be received no later than **August 21, 2020** to be included in printed materials.*

**Please mail form/payment to:** Downtown Chambersburg Inc., Attn: Sam Thrush, 100 Lincoln Way E., Ste. A, Chambersburg, PA 17201. **Questions?** Contact Sam at 717-264-7101 ext. 204 or [sthrush@chambersburg.org](mailto:sthrush@chambersburg.org).

The Duck Derby is  
coordinated by and benefits:



**DOWNTOWN  
CHAMBERSBURG INC.**

# Chambersburg Duck Derby Sponsorship Opportunities



## Super Duck Sponsor - \$2,000

\*One available

- Company logo on all event promotional materials (includes website)
- Company logo on banner at start line
- Opportunity for a representative to drop ducks at the start
- Opportunity for a representative to drop ducks at the start
- Company logo on 2 yard signs at event
- Company logo on tickets
- 30 Duck Derby race tickets

**SOLD!**



## Quackers Sponsor - \$500

- Company name listed on event webpage and Facebook event page
- Company logo on 2 yard signs at event
- 10 Duck Derby race tickets

## Feathered Friend - \$250

- Company name listed on event webpage and Facebook event page
- Company logo on signs at event
- 5 Duck Derby race tickets

## Duckling Darling - \$100

- Company name listed on event webpage and Facebook event page
- Company name listed on sign at event

## Duck Tent Sponsor - \$1,500

\*Two available

- Company logo on all event promotional materials (includes website)
- Company logo on Tent Banner at event
- Company provided banner at start line
- Opportunity for a representative to drop ducks at the start
- Company logo on 3 yard signs at event
- 25 Duck Derby race tickets

## Golden Egg Sponsor - \$1,000

- Company name on event promotional materials (as space allows)
- Company provided banner at finish line
- Company logo on Golden Egg banner at event
- Company logo on 2 Golden Egg yard signs
- 20 Duck Derby race tickets

**THANK YOU** for your support of this important fundraiser for Downtown Chambersburg Inc.

Event is scheduled for October 3rd.

\_\_\_\_\_ Yes, I want to sponsor at the \$\_\_\_\_\_ level.

\_\_\_\_\_  
Company Name - as listed for sponsor recognition

\_\_\_\_\_  
Contact Name

\_\_\_\_\_  
Address

\_\_\_\_\_  
City

\_\_\_\_\_  
State

\_\_\_\_\_  
Zip

\_\_\_\_\_  
Email

\_\_\_\_\_  
Phone

\*Commitment and logo must be received no later than **early August 2020** to be included in printed materials.

Please mail payment to: Downtown Chambersburg Inc., Attn: Sam Thrush, 100 Lincoln Way E., Ste. A, Chambersburg, PA 17201. Questions? Contact Sam at 717-264-7101 ext. 204 or sthrush@chambersburg.org.

The Duck Derby is  
coordinated by and benefits:



**DOWNTOWN  
CHAMBERSBURG INC.**



**Greater Chambersburg Chamber of Commerce**  
 100 Lincoln Way East, Suite A  
 Chambersburg, PA 17201  
 717-264-7101  
 Chambersburg.org

PRSRTD STD  
 U.S. POSTAGE  
**PAID**  
 Permit #7  
 Chambersburg, PA

# EVENTS DETAILS / REGISTER

[CHAMBERSBURG.ORG/EVENTS](http://CHAMBERSBURG.ORG/EVENTS)

## AUG

**13** **FRANKLIN COUNTY EDUCATION SUMMIT**  
 7-9 A.M., VIRTUAL VIA ZOOM

~~**18**~~ **CANCELLED: AUGUST CHAMBER MIXER**  
 5-7 P.M., THE FLOOR TRADER OUTLET, 254 E. KING STREET, CHAMBERSBURG

**20** **LNL: HOW SKILL-FOCUSED EDUCATION CAN AID IN COVID-19 RECOVERY**  
 11:30 A.M. - 12:30 P.M. VIA ZOOM WITH SHIPPENSBURG UNIVERSITY PCDE

~~**29**~~ **CANCELLED: 25TH ANNUAL CRABFEAST**  
 CONTACT SAM THRUSH FOR DETAILS AT [STHRUSH@CHAMBERSBURG.ORG](mailto:STHRUSH@CHAMBERSBURG.ORG)

## SEPT

**14** **CHAMBER TRAVEL CLUB: AMERICA'S CANYONLANDS INFO SESSION**  
 5:30 - 6:30 P.M., CHAMBERSBURG CHAMBER, 100 LINCOLN WAY E., CHAMBERSBURG

**21** **CHAMBER TRAVEL CLUB: SPECTACULAR SOUTH AFRICA INFO SESSION**  
 5:30 - 6:30 P.M., CHAMBERSBURG CHAMBER, 100 LINCOLN WAY E., CHAMBERSBURG

**Valley Agency** COMPANY **INSURANCE**  
 (717)264-4311

*"Corner of Norland & Fifth Avenues"*



- Friendly Professional Service
- Competitive Pricing from Multiple Companies
- Stability of serving the community for over 100 years!



Working together to help our members prosper and to enhance the quality of life in the Chambersburg area.



5-star accredited by the  
 U.S. Chamber of Commerce



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