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Serving nearly 1,000 businesses, CVBA's mission is to help its members prosper and enhance the quality of life in the Cumberland Valley Region. We are the largest business advocacy organization in the area.

The Cumberland Valley Business Alliance is a business partnership between the Greater Chambersburg Chamber of Commerce and Greencastle-Antrim Chamber of Commerce.

Learn more at CVBAlliance.org.

The front cover features Awake Spa, LLC at their ribbon cutting celebration in Chambersburg. Details on page 11.

NEW MEMBERS

Travel Services Airplanes and Adventures Travel

Alexis Fretz
13220 Ridge Road
Greencastle, PA 17225
(301) 992-3945
airplanesandadventuretravel.com
Lexi@aatravel.com.co

Health & Fitness AWAKE Spa, LLC

Tiffany Shindlecker
427 Limekiln Drive
Chambersburg, PA 17201
(717) 458-4028
info@awakespa.com

Outdoors / Hunting Blackjack Munitions

Josh Hunt
1398 Buchanan Trail West
Greencastle, PA 17225
(717) 895-3404
info@blackjackmunitions.com

Construction C.A.R.E. Property Services

Deb Cooper
1235 Abbottstown Pike
Hanover, PA 17331
(888) 243-1936
www.CallCareFirst.com
dcooper@callcarefirst.com

Nursing Homes/Retirement Homes/Assisted Living Chambersburg Skilled Nursing & Rehabilitation

Breanne Munday
1070 Stouffer Avenue
Chambersburg, PA 17201
(717) 263-0436
breanne.munday@genesishcc.com

Clothing & Shoes Eden Boutique and Design, LLC

Julia Snyder
24 East Baltimore Street
Greencastle, PA 17225

(501) 492-6714
www.eden-boutique.com
designwitheden@gmail.com

Health & Fitness Front Porch Fitness

Aaron Cox
1320 Lincoln Way East
Chambersburg, PA 17201
frontporchfitness.com
frontporchfitness@gmail.com

Retail Golden Juniper Boutique LLC

Ruth Chupp
23 North Main Street
Chambersburg, PA 17201
(717) 377-4961
goldenjuniperboutique.com
goldenjuniperboutique@gmail.com

Specialty Food Store The Igloo

Ronald Snyder
2395 Philadelphia Avenue
Chambersburg, PA 17201
(717) 860-9358
ronaldsnyderiii@live.com

Specialty Food Store Ivy Hill Farm

John Steven
13840 Smithsburg Pike
Smithsburg, MD 21783
(301) 824-4658
www.ivy-hill-farm.com
martinivy@aol.com

Non-Profit Organizations & Associations

Little Daisy's Closet
John McCrae
1613 Orchard Drive
Chambersburg, PA 17201
(717) 414-2646
www.littledaisycloset.org
ldcloset@comcast.net

Organic Living Well Organics Co

Lisa Stockslager

17 North Washington St., Ste B
Greencastle, PA 17225
(717) 350-4615
livewell@livingwellorganicsco.com

Advertising
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Jessica Knipe
206 West Burke Street
Martinsburg, WV 25401
(304) 207-0678
lovelypixels.com
info@lovelypixels.com

Bakeries
Mama K's Buns
Kris Yoder
15 West Baltimore Street
Greencastle, PA 17225
(717) 360-8545
facebook.com/mamaksbuns
mamaksbuns@gmail.com

Restaurants
Primanti Bros.
Michael Barry
983 Norland Avenue
Chambersburg, PA 17201
(717) 377-8486
primantibros.com
chambersburghc@primantibros.com

Manufacturers
Schreiber Foods Inc.
Aaron Van Deursen
208 East Dykeman Road
Shippensburg, PA 17257
(717) 530-5000
schreiberfoods.com
aaron.vandeursen@schreiberfoods.com

Flowers & Floral Design
Stem's Flower Shop
Michelle Herbert
17 North Washington St., Ste B
Greencastle, PA 17225
(717) 375-5832
stemsflowershopgreencastlepa.com
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PRESIDENT'S MESSAGE

The Fall Season is upon us. Schools are back in session, the air is cooler each morning, soon the leaves will be turning and of course one of our favorite sports is back in full swing. Whether you're a fan of Penn State, Pitt Panthers, Eagles or Steelers, there is nothing like the optimism and excitement of the start of fall football season.

Stephen Christian
Cumberland Valley Business Alliance
Greater Chambersburg Chamber of Commerce
Chambersburg Area Development Corp.

There's always more than meets the eye with a spectacular touchdown pass or an amazing play. The fundamentals that go unnoticed are where it all starts. Base-line X's and O's executing simple strategic moves each and every play are the difference between winning and losing. Those exact same basic strategies are how we succeed and grow our businesses. Sure, we celebrate the big sale or getting a great new client, but it's the daily focus on core business practices and delivering the products and services to our customers every day which makes those moments possible.

Your CVBA Membership affords you multiple opportunities to help your organization achieve incremental strategic business goals monthly. Whether it's attending a Lunch & Learn on expanding your digital marketing footprint, or participating in some of our networking events or brand exposure through sponsorships; these are fundamentals you need to achieve business success. CVBA has opportunities throughout the year for you to connect with new and existing customers and clients. There is also no

better way to meet prospective new employees than showcasing your business while participating in various CVBA activities. Keep your competitive edge by staying engaged each month and taking advantage of all the benefits and opportunities your CVBA membership offers. Join us!

SEPT/OCT MEMBER MILESTONES

80 Years

- Shively Motors, Inc.

50 Years

- Martin and Martin, Inc.

35 Years

- Textrail Trailer Parts

30 Years

- Keystone Termite & Pest Control

25 Years

- ATA Alarm and Communication
- Gish Logging
- MC Plum Inc. Plumbing, Heating & A/C
- Stake's Auto Sales
- The Floor Trader Outlet of Chambersburg

20 Years

- Pregnancy Ministries, Inc.

15 Years

- LifePoint Church

10 Years

- Apple Valley Waste Services, Inc.
- Steve Rice Law

5 Years

- The Dapper House Barbershop, LLC
- ELCO Jersey Subs, LLC DBA Jersey Mike's Subs
- COCARD
- Innovative Kitchen & Flooring
- Miles W. Horne and Sons Plumbing and Heating
- The Tide
- OIP Orthopedic Institute of PA
- The Benefits Group
- Wendell Chiropractic and Rehabilitation
- Mi Tierra Linda
- Edward Jones - Financial Advisor: John Heeter

- LaunchUX, LLC

1 Year

- Bonded Applicators Inc.
- Burkentine Real Estate Group
- Coldwell Banker Realty - Karen Ebeid
- Coldwell Banker Realty - Nicole Gambacurta
- Fulton Mortgage Company
- SCS Agency Inc
- Adobe
- Coldwell Banker Realty - Morgan Beck
- Custom Integrated Trailer Systems
- Fort Loudoun Historical Society
- Miller Brother Staffing Solutions
- Real-Kill Termite & Pest Control, LLC
- ZenBusiness

FRANKLIN COUNTY

FIRST RESPONDERS

APPRECIATION DAY



DECEMBER 8, 2023

Help thank our local police, fire and EMS workers for all they do to keep us safe. Care package deliveries will be made to over 30 stations throughout the county on Friday, December 8.

What can YOU do to help?

1. Make a thank you card with your children thanking the first responders for their tireless efforts. Cards will be included with care packages delivered to each station.
2. Donate any of the following items:
 - Snacks/beverages that are individually wrapped such as ... Granola/Protein Bars, Nuts/Trail Mix, Cheese & Peanut Butter Crackers, Mints or Gum, Chips, Beef Jerky, Candy, Small Packs of Donuts, Microwave Popcorn, Sports Drinks, Powder Packets of Sports Drinks/Teas
 - Supplies for the station such as ... large cans of coffee, K-cups, hand sanitizer, little memo books, sticky notes, highlighters, black ink pens, lip balm
 - Monetary donations ... to be used for extra snacks for goody bags, gift cards for food/supplies, etc.

All donations can be dropped off at the Chambersburg Chamber, located at 100 Lincoln Way East, Chambersburg, no later than Tuesday, December 5.



Thank you for your support!



Patriot Sponsor:





9th Annual First Responders Appreciation Day Donation Form

DONOR INFORMATION

Donor/Company Name (as you want it to appear): _____

Contact Name: _____ Phone: _____

Address: _____ City: _____

State: _____ Zip: _____ Email: _____

DONATION DETAILS

Donation: Monetary (Please indicate amount \$_____) Gift card/Food/Supplies/Other (add detail below)

Make all checks payable to the Cumberland Valley Business Alliance

Item 1: _____ Retail Value: _____

Item Description: _____ Type of Item: Gift card Actual item

Item 2: _____ Retail Value: _____

Item Description: _____ Type of Item: Gift card Actual item

Item 3: _____ Retail Value: _____

Item Description: _____ Type of Item: Gift card Actual item

Delivery of Item(s)/Payment: Included here Please contact me regarding pick-up of edible items

I understand that the submission of this form confirms commitment to donate the item(s) listed above for First Responders Appreciation Day, and that all donations must be received at the Chambersburg Chamber office no later than **4 p.m. on Dec. 5, 2023.**

Signature _____ Date _____

Please return form to Bailey Cassada; mail to Greater Chambersburg Chamber of Commerce, 100 Lincoln Way East, Suite A, Chambersburg, PA 17201; or email to bcassada@chambersburg.org. *Please note, CVBA has the right to combine donations at the discretion of organizers, as well as refuse items deemed inappropriate for this event.*

Meet Mark Hollar, Membership Director



The CVBA is pleased to announce Mark Hollar as the new membership director for the CVBA, Chambersburg Chamber and Greencastle-Antrim Chamber. Mark has served as a CVBA Ambassador for the past three years, including the chair and vice chair of the steering committee.

He previously worked for **The Franklin Shopper** as the sales and operations manager and has more than 18 years in the sales world including business to business relations, mass market accounts and business to consumer relations. Mark is a graduate of Indiana University of PA and attended **Chambersburg Area Senior High School**. Mark brings a wealth of knowledge to our team and is experienced in promoting, marketing and advertising programs to locally owned, independent businesses.

Mark is well known in the community and is a member of The Presbyterian Church of Falling Spring where he has served in the nursery, Vacation Bible School, summer camp and on various church boards. He has also volunteered as the president and vice president of the Shippensburg Aquatic Club and was a certified U.S. Swimming Official.

Mark currently resides in Shippensburg with his wife Jill and two daughters. Jill is a school counselor for Cumberland Valley School District and his daughters are both in college. His family also has two rescue beagles and two rescue cats. Mark enjoys reading, golfing, smoking meats and being outdoors.

At the CVBA, Mark will oversee membership recruitment and retention initiatives. He will coordinate mixers, ribbon cuttings and grand openings, the Chamber golf tournament and other networking events. Mark will be introducing himself to many of our members in the days ahead and will work closely with the CVBA Ambassadors. To speak with him directly, call 717-264-7101 ext. 202 or email mhollar@chambersburg.org.

Businesses Recognized for Property Improvement



The Cumberland Valley Business Alliance hosted the Economic Development Breakfast sponsored by **Meritus Health at Green Grove Gardens** in July to honor several local businesses for their recent property renovations.

The winners were recognized for outstanding real estate improvements, historic preservation and environmental sustainability.

In the up to \$150,000 property improvement category, **Rough Edges Brewing** was recognized for its recent façade makeover. The renovations at 91 W. Main Street in Waynesboro updated the building's window displays, added a covered porch, new signage and seating improvements.

Main Street Investments received the next award in the \$150,000 to \$500,000 category. Their work in restoring several buildings in downtown Chambersburg has helped add additional storefronts and quality apartments to the downtown core.

Corpus Christi Roman Catholic Church was named the winner in

the \$1M to \$5M category for its Narthex expansion. The beautiful 3,600-square-foot addition connects to the existing historic church structure and has enabled more worship space and parking.

Heritage Retirement Community received recognition in the \$5M to \$10M category for its Antrim Quarters Personal Care addition. The 35,000-square-foot expansion has two floors of living space and the lower level has amenities for residents as well as office space. The new addition connects to the original building and is located at 2256 Shanks Church Road in Greencastle.

In the over \$10M category, **F&M Trust** was honored for the completion of its new corporate headquarters at 1500 Nitterhouse Drive in Chambersburg. The 67,000 square-foot facility featured outstanding improvements as the space was modified from industrial to commercial use.

The **Chambersburg Borough** received the Historic Preservation Award for its recent restoration of the Borough Hall Clock Tower at 100 S. Second Street. The restored clock tower survived the burning of Chambersburg in 1864 and is part of a larger renovation project.

The final award, Environmental Sustainability, was given to **Setas Mushrooms**. Setas has transformed a traditional farm into a facility that grows mushrooms and adheres to sustainable practices. This includes the development of biodegradable coffins, renewable energy, effective waste management strategies and more.

Additional local and regional updates regarding economic development were provided by Mike Ross of **Franklin County Area Development Corp.**, Meritus Health regarding its new medical school, Rick Vilello of the Pennsylvania Department of Community and Economic Development, Debby Cunningham of the Greencastle-Antrim Chamber of Commerce and Steve Christian of Chambersburg Area Development Corp.

Nominations for Business Person of the Year

The CVBA is actively seeking nominations for the 2023 Business Person of the Year! This award will be announced during the CVBA Business Breakfast: Annual Meeting on December 6 at **Green Grove Gardens**. The business community has named a recipient of this prestigious award annually since 1987. If you know someone who has proven professional leadership, displays excellence in the field, has driven business growth and is active in the community, please consider nominating them! Visit CVBAlliance.org/ Nominate to find more details and submit your nomination! Nominations must be received by Wednesday, November 1.

1987 John L. Grove
1988 Robert G. Zullinger
1989 Will G. Pananes
1990 Charles M. Sioberg
1991 John L. Mills
1992 E. Lewis Leaman
1993 Paul E. Lehman
1995 "Skip" Jennings Jr.
1996 John D. Helman
1997 Norman B. Epstein
1998 Michael L. Hurt
1999 Sam Small

2000 Harold L. Brake
2001 John Massimilla
2002 William "Bill" Snell
2003 L. Michael Ross
2004 J. Christian Snavelly
2005 Pat O'Donnell
2006 Peggy Bosma
2007 Michael "Mic" Starr
2008 Dennis E. Black
2009 Michael G. Hull
2010 Lynn Rotz
2011 Edwin D. Martin

2012 Ann Wagner
2013 Joanne Cochran
2014 Jacob Kaufman
2015 Tom Beddard
2016 Tanya Nitterhouse
2017 James Resh, Jr.
2018 Jim Martin
2019 Michael Kalathas
2020 George Pogue Jr.
2021 Bradley Kearns
2022 Lane Thrush

SUBMIT NOMINATIONS ONLINE
CVBAlliance.org/Nominate

CVBA TRENDING NEWS



Nearly 140 people attended the 2023 Franklin County Education Summit co-hosted by the CVBA and Greater Chambersburg Chamber Foundation. The schedule included breakfast by **Blue Heron Events**, discussion by education leaders and tours of the **Franklin County Career and Technology Center**. A special thank you to this year's sponsors: Grand Sponsor: **Shafer Equipment Company**, Table Sponsors: **Herbruck's Blue Springs**, **Negley's Water and Well Drilling**, **Orrstown Bank**, **SEK, CPAs & Advisors** and **Shalom Christian Academy**; Coffee Sponsor **Premier HVAC Services** and Patron Sponsor **Manpower of Central PA** and **Penn's Youth Initiative**.



Congrats, **Copper Kettle**! They recently celebrated their 67th anniversary with a ribbon cutting and open house. Guests enjoyed exploring the new interior décor and patio, networking and delicious hors d'oeuvres. Known as the "House of Prime Rib," Copper Kettle has been serving hand-carved prime rib, succulent seafood, delicious sandwiches and quality cocktails since 1956. Learn more at www.thecopperkettlerestaurant.com or visit them at 1049 Lincoln Way E. in Chambersburg.



The Tide staff and board of directors would like to thank everyone who donated to and attended the August Mixer co-hosted with **LCSi Lehman Construction Services**. We had a great time visiting with everyone and sharing a cultural experience through the sampling of international cuisines from areas around the world where The Tide ministry broadcasts. We are grateful for and appreciate the support of the community! Thank you to **Setas Mushrooms LLC**, **Kenny's Grill & Ice Cream**, **Martin's Famous Pastry Shoppe, Inc.** and other sponsors for providing door prizes and food. The CVBA is currently booking mixer hosts for 2024. Hosts should plan for 75 to 125 guests and are responsible for entertainment and refreshments. Please reach out to mhollar@chambersburg.org.



Our 3rd Annual CVBA Summer Mixer was a hit! Presented by **RKL LLP** and held at the **Majestic At Whiskey Run**, over 150 members and guests enjoyed networking, door prizes, food and more! A special thank you to **CM Pig Out Catering** and **Mikie's Ice Cream & Green Cow Gift Shop** for the delicious BBQ and ice cream.

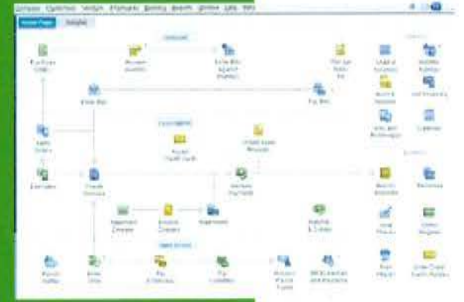
Big thanks to these businesses for setting up as table sponsors: **RKL LLP**, **Baltimore Life Insurance Company**, **BCM Payroll Services, Inc.**, **Boyer & Ritter**, **Boys & Girls Club of Chambersburg and Shippensburg**, **Chambersburg Hearing Center LLC**, **Community State Bank**, **Corning Credit Union**, **Dan Collison - State Farm Agent**, **First Start Partnerships for Children and Families**, **The Floor Trader Outlet of Chambersburg**, **Global Data Consultants, LLC**, **Ghost Writer**, **Menno Haven**, **Mercy House of Chambersburg**, **Premier HVAC Services**, **SEK, CPAs & Advisors**, **Spherion**, **TB Wood's**, **The Tide**, **Your Best Days EQ Training & Coaching**, **UPMC**, **WellSpan Health** and **Whole & Holy Integrative Wellness**.

Interested in showcasing your business in a similar setting? Our CVBA Holiday Mixer is December 14 at **Menno Haven**. Businesses may register as table vendors for \$100 by emailing Angie Schaeffer at aschaeffer@chambersburg.org.



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The Experienced and Knowledgeable Team *at Strickler Agency Keeps Growing!*

We're pleased to introduce Jason Crider as our newest Commercial Risk Advisor. Jason joined our Chambersburg office this summer. Prior to that, he spent more than a decade in the banking industry, where he honed his problem-solving and customer care skills.

"Jason comes to us with a wealth of service-oriented experience, and we know he will excel as he works with our established clients and connects with new ones of his own," said Strickler Agency President and CEO Erik Olsen. "We also appreciate his long history of supporting and giving back to his community."

JASON CRIDER
Commercial Risk Advisor
jcrider@stricklerins.com



Scan to learn more
about Jason.



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CVBA TRENDING NEWS



The **Starr Insurance Inc.** golf team came in second place and won \$10,000 for the Greater Chambersburg Chamber Foundation at the Erie Insurance Charity Challenge hosted at the Saucon Valley Country Club. Team players included the Chambersburg Chamber/CVBA President Steve Christian, Derek Taylor, Doug Fitzgerald and Sal Pontillo. Thank you for your donation!



Congratulations to **Front Porch Fitness!** We recently celebrated their new space at 1320 Lincoln Way E., Suite 1B in Chambersburg with a ribbon cutting and open house! Front Porch Fitness' mission is to get people fit for life. Fitness is more than just lifting weights and doing cardio; it's about improving your quality of life. Front Porch Fitness offers great classes, trainers and staff to help you improve your quality of life. Stop in to see the amazing space, meet the team and learn more about their services. Visit frontporchfitness.com for details!



Many thanks to **Greencastle Golf Club** and Fireside Pub for hosting our June Mixer in Greencastle! Over 100 guests attended for great conversation, beautiful weather and delicious appetizers. Guests sampled the finely prepared mushrooms from **Setas Mushrooms!** Greencastle Golf Club is an 18-hole championship golf course nestled in the rolling hills of south central Pennsylvania. It is located at 2000 Castlegreen Drive in Greencastle. Learn more at greencastlegolf.com.



Welcome to the CVBA, **Lofty Momma's Gifts!** Located in Shippensburg, Lofty Momma's specializes in handmade natural products for you and your family. The boutique and gift shop offers clothing for women and girls, unique gifts, books, home décor and more. On the second floor, Lofty Momma's Coffee Shop + Event Space offers specialty drinks in a cozy and welcoming space! Visit them at 7099 Mowersville Road, Shippensburg, PA 17257 or check out their website at loftymomma.com for more information.



We recently welcomed **Precision Trades & Services** to their new location on the square in downtown Chambersburg. They are located at 5 N. Main Street in Chambersburg. Since opening their doors in 2021, Precision Trades & Services has been fully dedicated to client satisfaction. In all that they do, they strive to work meticulously and with integrity in order to provide high-quality results for their customers. Precision Trades proudly services the following Pennsylvania, Maryland and West Virginia counties: Franklin, Adams, Washington, Berkeley, Fulton, Cumberland, Perry, Morgan and Jefferson. For more information, visit precisiontradespa.com or call 717-229-6610.

MEMBER SPOTLIGHTS

LITTLE DAISY'S CLOSET

1613 Orchard Dr., Chambersburg, PA 17201 | 717.414.2646
LDCloset@comcast.net

Little Daisy's Closet is a NO COST Christian based community outreach program that utilizes the generosity of our community to create fair and equitable access to clothing, to diminish food insecurities and to assist families in disrupting the cycle of poverty. Our passion is to offer hope and support to those struggling to attain a better quality of life. Our "shopping" hours are Tuesdays and Thursdays from 12 - 4 p.m. Community members need to provide a valid photo ID or permanent resident card. We are always looking for new volunteers and board members!

As a non-profit, we depend on our community for continued support in the services we provide. Here is a link to our donation page: <https://bit.ly/3qpdV9f>. We have a few upcoming events, so if you're interested in learning more, visit: littledaisycloset.org/events.

Our founder, John McCrae, stated: "Working as a manager 60-70 hours per week for most of my career, apparently caused mental



health issues that finally surfaced. I was a daily user of alcohol, drugs and other devil inspired craziness. I have been saved and sober for 24 years now. I left my job and the position of head usher at my church after 9 years in May 2021. My brain needed a rest. In July 2021, God spoke a vision into my heart to start a free clothing ministry. One day a lady showed up with 15 bags of clothing to get this thing started. I looked up with tears in my eyes and said 'Ok God, I heard ya! You won the match!' Although I wrestled with God on what I thought was best for me, his wisdom, grace, and mercy far outweighed my ignorance."

MIDDLETOWN VALLEY BANK

11337 Buchanan Trail E., Waynesboro, PA 17268 | 717.788.3250
mvbbank.com | customercare@mvbbank.com

Middletown Valley Bank ("MVB" or "the Bank") provides personal and business banking services, as well as mortgage lending services through its wholly-owned subsidiary, Mlend. The cornerstone of the MVB brand is built on providing Absolutely Exceptional Experiences to its customers and communities, one experience at a time. Originating in Middletown, Maryland in 1908, today the Bank operates offices in the Maryland counties of Frederick, Washington, Garrett and Anne Arundel, as well as Franklin County, Pa.

Though many advances of the 21st century have made the financial world more competitive, Middletown Valley Bank continues to provide the flexibility and responsiveness only a true community bank can offer. The Bank's exceptional customer service combined



with state-of-the-art technology provides customers with the best banking experience.

MVB believes that community banking requires a noticeable and impactful presence in the communities being served. The Bank and its employees are committed to several local causes, offering their assistance through volunteer projects, board membership and financial contributions. In 2022, MVB employees contributed over 1,800 service hours and the Bank financially supported over 170 organizations throughout its footprint.

SWEET DANDELION, LLC

66 Church St., Mercersburg PA, 17236 | 270.350.6483
SweetDandelionLLC.com | sweetdandelionllc@gmail.com

In 2017, Lisa developed a naturalistic and wholesome mindset to begin working on a healthier lifestyle. Researching product labeling, she found a dissatisfaction with the wording "natural ingredients", "natural flavor", "artificial flavor" and the generic term "spices." Unfortunately, she found that even though "natural flavors and ingredients" come from natural sources, they often contain artificial and synthetic chemicals added during the manufacturing process.

With the help of her husband Raymond and her desire to create pure, handcrafted seasoning and tea blends without fillers, anticaking agents or artificial ingredients, **Sweet Dandelion** was born. Beginning with a few select blends and extracts, Lisa was able to set up at vendor events and had products at a local gift store. In June of 2021 Sweet Dandelion Gift Shop opened in Mercersburg to showcase

Sweet Dandelion products and to give artisans and artists a local venue to show and sell their crafts. Sweet Dandelion product line lists over 27 seasoning blends and 33 teas and syrup mixes.



Sweet Dandelion products bring a sense of fun and a creative adventure to your kitchen, grill and fire pit. Find them online at sweetdandelionllc.com, at Sweet Dandelion Gift Shop in Mercersburg, Branded Meats and Deli in Greencastle, Gilded Door in Carlisle and Breadbasket Bakery in Shippensburg.

LITTLE DAISY'S CLOSET



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Dinner 6:00 PM

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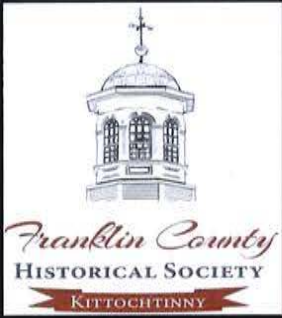


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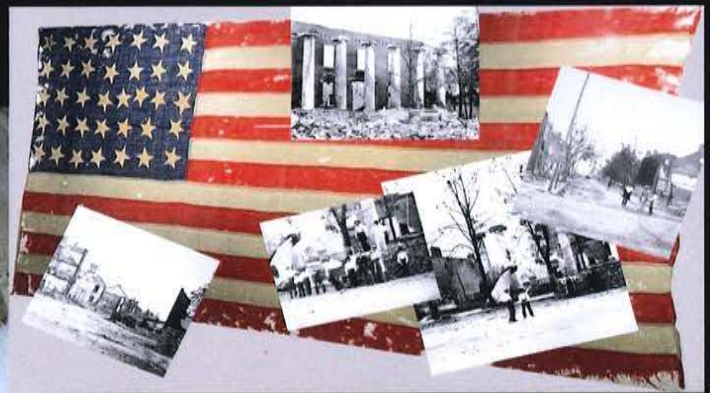


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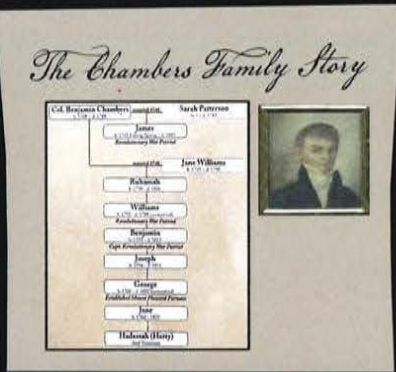


BECOME A BUSINESS MEMBER OF THE FRANKLIN COUNTY HISTORICAL SOCIETY

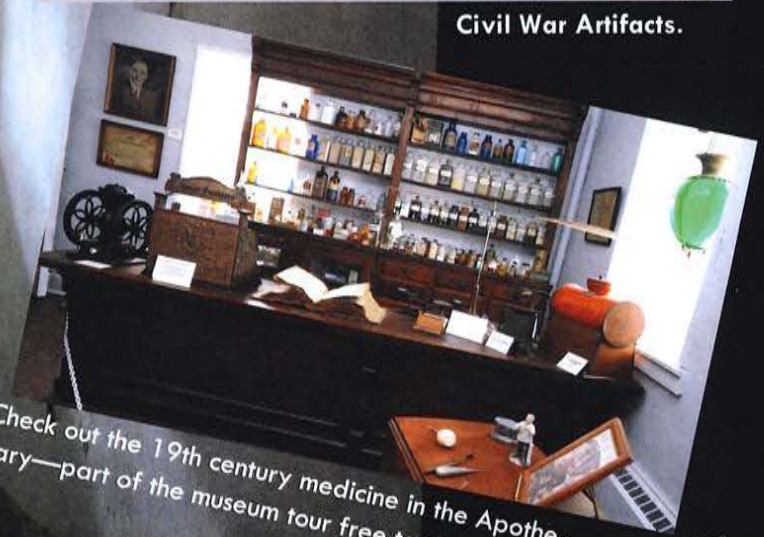
175 East King Street
Chambersburg, PA 17201



Civil War Artifacts.



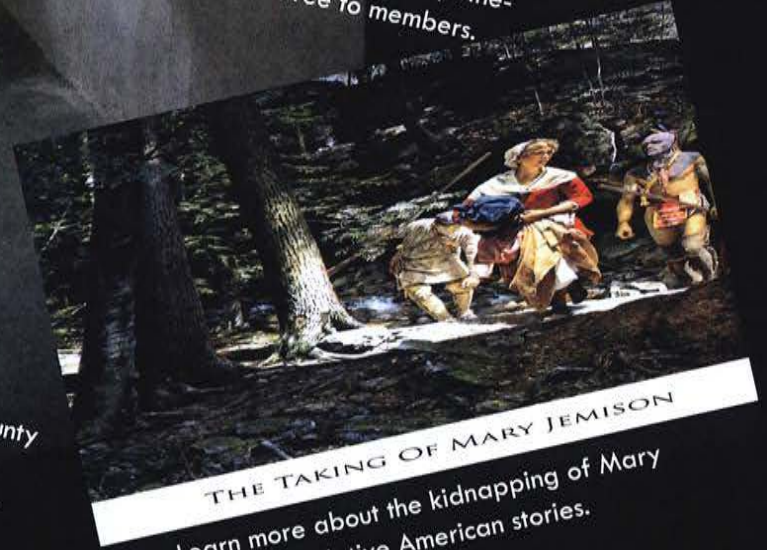
Learn about the Chambers family and local history. Members have Library access to Ancestry.com as well as Genealogy research support.



Check out the 19th century medicine in the Apothecary—part of the museum tour free to members.



As a member, you will have online access to 52 Franklin County Newspapers, 1.8 million pages, including Chambersburg, Waynesboro, Greencastle, Shippensburg, Scotland, Mercersburg, & the Kenny Letter (1928-1948).



THE TAKING OF MARY JEMISON
Learn more about the kidnapping of Mary Jemison & Native American stories.

For Information on becoming a Member, please contact us at:
Website: FranklinHistorical.org
Phone: 717.264.1667

NEWS FROM OUR MEMBERS INTERESTING.

WellSpan EMS and Penn State Health Life Lion have finalized an agreement to transition management of emergency medical services (EMS) in the Chambersburg area from Penn State Health to WellSpan Health, effective later this summer. As part of the agreement, team members of Penn State Health Life Lion in Chambersburg will be given the opportunity to join WellSpan EMS. The agreement will also include the transition of equipment and other assets of Penn State Health Life Lion in Chambersburg. Citizens who subscribe to the existing ambulance membership program will not be impacted.



The Franklin County Conservation District recently celebrated the 102nd birthday of Associate

Director Sam Worley. Worley served as an FCCD board member for 27 years (1992-2019) after which he was named Associate Director. He has served in various capacities on the Pennsylvania Association of Conservation Districts (PACD) over the years and continues to be a member of the Ways & Means Committee. His support and concern for the conservation of natural resources has been and remains an invaluable resource to Franklin County.



Erin E. Clark, CPA, MBA, Manager at **SEK, CPAs & Advisors**, has received the United Way of Washington County, Maryland's ultimate volunteer recognition, the Jesse L. Kagle Award for Distinguished Service. Erin has served on the United Way's Finance Committee for the past eight years, and she is the outgoing Treasurer.

Erin was presented with the award at the organization's Annual Campaign Celebration and Awards Dinner on June 22. The award is named for longtime United Way of Washington County Executive Director Jesse L. Kagle, Jr, who passed away in 1987. It recognizes a volunteer whose spirit for community and the organization's mission moves them to go above and beyond in commitment and service to Washington County. Erin is an Audit Manager in the firm's Hagerstown office.

WellSpan Health has been recognized as one of America's Greatest Workplaces 2023 by Newsweek and Plant-A Insights Group. The ranking recognizes the greatest workplaces overall by state and is based on performance in the following areas: empowerment of women, promotion of veterans, development of entry-level employees and support for LGBTQ team members. Newsweek and Plant-A Insights Group recognized the America's Greatest Workplaces in the United States by conducting a large-scale employer study based on over 389,000 company reviews.



SEK, CPAs & Advisors is pleased to announce that Kristin Delauter, CPA, has been promoted to manager: With eight years of experience, Kristin specializes in offering audit services to municipalities, school districts, and other governmental entities, as well as financial institutions and nonprofit organizations. She works on approximately 35 client engagements each year. Kristin

graduated cum laude from Lock Haven University of Pennsylvania, holding a Bachelor of Science degree in Accounting and Business Administration. She is a certified public accountant in the state of Pennsylvania.

Allison-Antrim Museum will hold its monthly speaker meeting on Thursday, September 14, 2023, in the German Bank Barn beginning at 7 p.m. Ben Thomas, Mayor of Greencastle and a member of the Rescue Hose Company will present a PowerPoint on The Rescue Hose Company History and the Firemen's Carnival. During this period, the "block party" was held either along E. Madison Street or N. Washington Street when the fire station was located where the Greencastle Police Headquarters is now located at 60 N. Washington Street. There is no fee to attend, but donations are greatly appreciated toward Allison-Antrim Museum's annual speaker series. For more information, please call 717-597-9010, visit the website at greencastlemuseum.org or follow us on Facebook at Greencastlemuseum.



Morgan Landman
Tax Senior Associate
Chambersburg



Courtney King
Audit Senior Associate
York

SEK, CPAs & Advisors is pleased to announce that Courtney King, Morgan Landman and Sarah Shank have been promoted to senior associates. Courtney primarily works with nonprofit and governmental clients and is



Sarah Shank
Tax Senior Associate
Hagerstown

actively involved in all stages of audit engagements, assists clients with 990 preparation and provides Outsourced CFO services. She is also a member of the firm's Audit Efficiency Task Force and Emerging Professionals Committee. Morgan Landman, CPA, MBA, provides tax services to closely-held businesses, specifically Partnerships and S-Corporations. She specializes in the preparation of business tax returns and collaborating on projects related to the Employee Retention Credit. In addition to her client responsibilities, she is a member of the firm's Emerging Professionals Committee. Sarah Shank provides tax and accounting services to individuals, private foundations, trusts and estates. Sarah joined SEK in 2021 and is based in the firm's Hagerstown office. She is currently working toward earning her CPA designation.

WellSpan Health has implemented its new organizational minimum wage of \$17 per hour and will now begin paying a weekend differential of 10 percent to team members in hourly roles who choose to work weekends in support of patient care and operational needs. The minimum wage increase is the latest update to a multi-year strategy to lead regional healthcare organizations by raising the rate, which will now be nearly \$10 above the federally mandated minimum wage.



The **Cumberland Valley School of Music (CVSM)** is pleased to announce its new logo and branding! Renovations are also underway at the CVSM location in Greencastle. We are looking

for donations of chairs, benches and/or loveseats in durable, cleanable fabrics for the new waiting area. To donate, contact Heather McEndree at hmcendree@cvsmusic.org or call 717-261-1220 opt. 6.



Northwood Books is excited to celebrate its 35th Anniversary with a Ribbon Cutting Celebration on Friday, October 6. Customers will enjoy 10 percent off the entire store, excluding items marked \$50 or more. All guests are welcome to enter the raffle drawings of several beautiful book sets, no purchase

necessary. In addition, the CVBA, Downtown Chambersburg Inc. and **Downtown Business Council of Chambersburg** will recognize the occasion with a Ribbon Cutting Ceremony at 11 a.m. Please visit our Facebook page or website for more details: www.NorthwoodBooks.com.

Healthier eating habits stick, as 45% of residents continue to eat healthier with Cura Hospitality's BeWell Nutrition for the Active Adult at **Menno Haven Retirement Communities** of Chambersburg, PA. After a successful launch at the beginning of 2023, over 250 residents at Menno Haven are currently taking part once again in BeWell Nutrition for the Active Adult, providing a summertime opportunity to keep nutrition and fitness top of mind. Offered by Menno Haven's dining services partner, Cura Hospitality, BeWell's "Nutrition for the Active Adult" utilizes a loyalty rewards program that is designed to be used in retail venues of a life plan or senior living community. An easy-to-follow program, BeWell rewards residents with a complimentary BeWell healthier food item who exercise in Menno Haven's wellness center which offers a variety of activities, exercise and wellness-focused opportunities like swimming, yoga and even ping pong. As part of the certification, Cura at Menno Haven follows the WELL nourishment standards. Scratch food is consistently prepared to optimize health and nutrition, while operating procedures and service levels enhance the overall dining experience.



Members of the ACNB Corporation and **ACNB Bank** Board of Directors and Leadership Team traveled from Lincoln Square in Gettysburg, Pennsylvania, to

Times Square in New York, to celebrate the company's history with NASDAQ and participate in the Closing Bell Ceremony held on Wednesday, July 26, 2023.

Habitat For Humanity and **St. John's United Church of Christ** have partnered together again to host a used book sale to benefit Habitat's housing ministry in Franklin County. The sale is sponsored by **Patriot Federal Credit Union**. Online details can be found at: sjucc1811.org/book-sale. From September 5-October 7 materials can be donated at any of the Patriot Federal Credit Union lobby locations in Franklin County, St. John's UCC, Habitat ReStore donation center or in bulk by contacting Harold Collier at hcollier@comcast.net or 717-263-8593. Large donations should be boxed. We welcome new and used books on all subjects, including paperbacks. We also welcome artwork, CDs, DVDs, sheet music, audio books (on CD), puzzles and board games. We respectfully decline textbooks, encyclopedias, books that are musty, cassette tapes and VHS videos (except Disney). The sale will take place at St. John's UCC on October 27, 28 and 29. This is a volunteer-led initiative and all proceeds will be used to help build the next Habitat house in Franklin County.

The Franklin County Historical Society will once again conduct the Haunted Jail fundraiser. The event will take place on October 20, 21, 27 and 28 from 7 - 10 p.m. We are looking for individuals, organizations or groups of people to volunteer to scare guests. We are also looking for volunteers that do not have to be in costume to serve as monitors to guide guests through the event. The theme this year will be "Night of the Clowns". Backstory: a train wrecks at the train station on 3rd Street and circus members are injured. The clowns come to the Old Jail seeking help but are refused by the sheriff. The clowns and circus people take over the jail, locking up the sheriff and jail staff. The Haunted Jail is the Society's biggest fundraiser of the year. To volunteer, contact Neil Rensch at nbhensch@comcast.net.



On June 29, Bonnie Zehler, executive director of **Luminest**, was awarded the Rotarian of the Year award from the **Rotary Club of Chambersburg**. The chosen recipient is one who through the year exemplified the Rotary motto: Service Above Self. Recipients are chosen by the Rotary president & receive a Paul Harris Fellowship Award.

WellSpan Chambersburg and Waynesboro hospitals earned the "High Performing" recognition from U.S. News & World Report in its 2023-2024 Best Hospitals rankings in the following common adult procedures and conditions: **WellSpan Chambersburg Hospital**: diabetes, heart attack, heart failure, stroke. **WellSpan Waynesboro Hospital**: pneumonia. The annual Procedures & Conditions ratings are designed to assist patients and their doctors in making informed decisions about where to receive care for challenging health conditions or elective procedures. For their 34th annual rankings, U.S. News evaluated more than 4,500 hospitals across 15 specialties and 21 procedures and conditions. Hospitals awarded a "Best" designation excelled at factors such as clinical outcomes, level of nursing care and patient experience.

As founder and CEO of **Ghost Writer LLC**, Kirsten Hubbard, has published her first full-length fiction novel under her pseudonym, Kirstie Croga. "Milwaukee Deep" by Kirstie Croga was selected as the August read pick by Mina Edmondson, director of York County Libraries' (YCL) Martin Library and FOX43's meteorologist Ally Debicki for FOX43's Book Club.



What a fun summer of programming for **Penn's Youth Initiative**! We just wrapped up working with middle schoolers from the **Boys and Girls Club of Chambersburg and Shippensburg**. Highlights from the program included vision boards and ways to reach their future dreams and goals. It was also a pleasure getting to know teens from Franklin County Children & Youth through our 5-week programming. We engaged with them on topics regarding leadership and job readiness skills. Our hope is that they left with the confidence they need to make healthy choices as they approach the upcoming school year!

FRANKLIN COUNTY LEGISLATIVE BREAKFAST

**THURSDAY
OCT. 26**

7-9 A.M. @ GREEN GROVE GARDENS
1032 BUCHANAN TRAIL E, GREENCASTLE



JOIN THE FRANKLIN COUNTY CHAMBERS OF COMMERCE FOR A LEGISLATIVE BREAKFAST FEATURING OUR STATE ELECTED OFFICIALS DISCUSSING IMPORTANT ISSUES AFFECTING THE BUSINESS CLIMATE IN SOUTH CENTRAL PENNSYLVANIA.*



Senator Doug
Mastriano



Representative
Rob Kauffman



Representative
Paul Schemel



Representative
Rich Irvin

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\$30 FOR CHAMBER MEMBERS
\$35 FOR NON-MEMBERS

WWW.CVBALLIANCE.ORG/EVENTS
OR CALL 717-264-7101


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CLINT BARKDOLL, PARTNER
AT KULLA, BARKDOLL, &
STEWART P.C.

SPONSOR

OPPORTUNITIES AVAILABLE!
Contact Angie at
aschaeffer@chambersburg.org
or call 717-264-7101

Special thanks to the Cumberland Valley Business Alliance, a partnership between the Greater Chambersburg Chamber of Commerce and Greencastle-Antrim Chamber of Commerce, as well as the Greater Waynesboro Chamber of Commerce, Shippensburg Area Chamber of Commerce and Tuscarora Area Chamber of Commerce for hosting.

*Officials' attendance is subject to change.



8TH ANNUAL FRANKLIN COUNTY LEGISLATIVE BREAKFAST

Date: October 26, 2023 **Location:** Green Grove Gardens **Projected Attendance:** 250 to 350 (venue dictates)

About the event: The Franklin County Government Affairs, through our local chambers, will host a legislative breakfast featuring our state elected officials. Attendees will participate in a dialogue with our state legislators on important issues affecting the business climate in south central Pennsylvania.

Contact: Angela Schaeffer, Director of Operations, 717-264-7101 ext. 208, aschaeffer@chambersburg.org

Grand Sponsor - \$2,000 – Patriot Federal Credit Union-has right of first refusal - Sponsor will receive the following benefits:

- Preferred seating for a table of 8
- Opportunity for a representative to speak at the breakfast about your business for a few minutes
- Logo featured on the event webpage and on all event promotional materials
- Logo featured in the program
- A full-page ad on the back of the program
- Opportunity to set up a promotional table near the entrance of the event in the registration area
- Mention during the welcome as the Grand Sponsor
- Company name mentioned in all media releases about the event
- Logo featured in the Cumberland Valley Business Alliance (CVBA) print newsletter article



Premier Sponsors - \$1,000 – All Three Taken - None Remain - Sponsor will receive the following benefits:

- Preferred seating for a table of 8
- Opportunity to place marketing materials at each guest table
- Logo featured on event webpage
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- A half page ad in the program
- Company logo in the program
- Logo featured on a PowerPoint slide at the event
- Mention during the welcome as a Premier Sponsor
- Logo featured in CVBA print newsletter article



Table Sponsor - \$350 - Sponsor will receive the following benefits:

- Preferred seating for a table of 8
- Company name featured on the event webpage
- Company name listed on event promotional materials as space allows
- Company name featured in the program
- Logo featured on a PowerPoint slide at the event
- Mention during the welcome as a table sponsor
- Company name listed in CVBA newsletter article

Patron Sponsor - \$85 - Sponsor will receive the following benefits:

- Preferred seating for 2
- Company name listed on the event webpage
- Company name listed in the program
- Company name listed on a PowerPoint slide
- Company name listed in CVBA newsletter article

[Yes, I would like to sponsor the 2023 Franklin County Legislative Breakfast](#)

Company Name (as you want it to appear in listings) _____

Contact Name _____ Phone _____

Email _____ Sponsorship Amount _____

I understand that the submission of this form confirms commitment from the company above for this sponsorship.

Signature _____

Return form to Angela Schaeffer, Director of Operations: Mail to Greater Chambersburg Chamber of Commerce, Attn: Angela Schaeffer, 100 Lincoln Way East, Suite A, Chambersburg, PA 17201; or email to aschaeffer@chambersburg.org. Event venue, format and other details are subject to change at the discretion of the organizer.

NEWS FROM OUR MEMBERS INTERESTING.

The Workforce Solutions and Continuing Education Division at **Hagerstown Community College** is offering the first course of the new Cannabis Dispensary Technician Program. The two-part course will be offered August 17 to January 25, from 6:30 to 8:30 p.m., every Thursday, on the HCC campus. The program introduces participants to the history and legalities of cannabis, methods of cannabis consumption, therapeutic use, the endocannabinoid system, cannabinoids and terpenes and medical conditions and client consults. Completing the program prepares individuals to work in a dispensary. Maryland State regulations require dispensary employees to be 21 years of age or older.



The Franklin County Conservation District recently named Clinton and Kara Burkholder of Burk-Lea Farms as the 2023 Franklin County Conservation

Farmer of the Year. Clinton and Kara and their family were recognized for implementing a wide range of conservation efforts on their dairy farm in Chambersburg. Photo includes Rep. Rob Kauffman.

ABC27 News recognized **OSI** as Hometown Hero. The Office of Vocational Rehabilitation that OSI partners with to provide the MY Work Summer Program to students held a celebration for the partnership with Washington Township. Washington Township provided a work location for students through this program. The Township supervisors and staff have been exceptional to work with and have taken a very active interest in the students by encouraging them and expressing their gratitude. OVR presented Washington Township with a Business Award recognizing them for their partnership and for believing in the potential of individuals with disabilities.

The Franklin County Community Foundation, part of The Foundation for Enhancing Communities, recently announced \$80,514.11 in grant funds have been awarded to some Franklin County area nonprofit organizations through competitive grant opportunities. These include: **Boys and Girls Club of Chambersburg and Shippensburg, Cumberland Valley School of Music, Penn's Youth Initiative, Shippensburg University Foundation and South Central Community Action Programs.**

As **WellSpan Health** continues to increase healthcare access to meet the needs of residents in the fastest growing county in Pennsylvania, the health system's latest initiative focuses on constructing a new ambulatory surgery center and medical office building in South Middleton Township, near Carlisle. Key specialists, such as cardiology and orthopedics, are anticipated to perform outpatient procedures at the surgery center with complementary physician practices still being finalized. Located just off Interstate 81, at the corner of Walnut Bottom Road and Sprint Drive, the center will greatly reduce the need for travel for the growing population in Cumberland County. Surgical centers offer outpatient surgeries to patients at costs 45 to 60 percent less than in a hospital setting, according to the Centers for Disease Control and Prevention. Construction at the site of the surgery center and medical office building is expected to begin with demolition of the current structure on the property this fall.

Groundbreaking for the new building is likely to occur in 2024 with an anticipated opening of these facilities in late 2025.

Totem Pole Playhouse presents: On Golden Pond from August 18 to September 3. Retired New England professor Norman Thayer and his spirited wife Ethel decide to spend one final summer at their family's lakeside cottage in Maine. En route to a European honeymoon, the couple's estranged daughter Chelsea arrives to leave behind her fiancé's troubled young son. Colliding generations soon forge common ground, but when Chelsea returns to discover Norman playing the father she never had, years of bitter memories and resentment rise to the surface. Get tickets at totempoleplayhouse.org.

Chambersburg Community Theatre presents: The Addams Family from September 29 to October 1 at the **Capitol Theatre**. Wednesday Addams, the ultimate princess of darkness, has grown up and fallen in love with a sweet, smart young man from a respectable family – a man her parents have never met. And if that wasn't upsetting enough, Wednesday confides in her father and begs him not to tell her mother. Now, Gomez Addams must do something he's never done before – keep a secret from his beloved wife, Morticia. Everything will change for the whole family on the fateful night they host a dinner for Wednesday's "normal" boyfriend and his parents. Get tickets at cctonline.org.

The Board of Governors for Pennsylvania's State System of Higher Education (PASSHE) voted unanimously to freeze tuition at System universities, including **Shippensburg University**, for an unprecedented fifth consecutive year. With the decision, tuition for in-state undergraduate students – nearly 90% of whom are Pennsylvania residents – will be flat for six consecutive years (2018/19–2023/24 academic years). If tuition had kept pace with inflation since 2018, it would be 21 percent higher today.



Some of the **Noelker and Hull** ladies made some serious progress siding a home as part of **Habitat For Humanity of Franklin County PA's Women Build** project on Warm Spring Road! Noelker and Hull is a sponsor of Women Build which encourages women to be involved in the home building process. We're proud to give back to our community by helping to create affordable housing so that a hard-working Franklin County family can take a step toward financial stability.

The **Chambersburg Memorial YMCA** received a FREE shipment of almost 100 boxes of fresh Sungold Kiwis from Zespri™ Kiwifruit. We had a blast giving away these delicious kiwis and the Y's summer campers enjoyed a healthy snack. We'll still be giving away these kiwis until they are gone!

Jen Nickle Banzhof '94 assumed the Chair of the Board of Trustees of **Wilson College** on July 1, replacing retiring Chair Barbara Tenney '67, M.D. Banzhof is the co-owner of BHA Consulting LLC – an employee benefits consulting and actuarial firm. There she specializes in self-funded health benefits provided through collective bargaining. She plans to leverage decades of organizational and negotiating experience in service to the College.

IMPORTANT. ENGAGING.

HAVE NEWS TO SHARE?
EMAIL LARK AT
LKENNEDY@CHAMBERSBURG.ORG



The **Rotary Club of Chambersburg, Pennsylvania**, is planning a display of 200 American flags in honor of Veterans Day. The club is in need of flag sponsors, corporate donors and community supporters for the Flags for Heroes. The flags will

be 3 feet by 5 feet and will fly on individual poles placed across the front lawn of Sellers Funeral Home & Cremation Services on Philadelphia Avenue in Chambersburg. The flags will fly from Nov. 10-19. Each flag will represent a chosen hero as well as the name of the flag sponsor. Individual flag sponsors are \$50 per hero per flag. Corporate sponsorships range from \$250-\$2,500 in support of Rotary's many community and youth projects. For information or to sponsor the Flags for Heroes, contact a local Rotarian or visit Chambersburgrotary.org.

On October 7, from 9 a.m. – 1 p.m. **David H. Martin Excavating, Inc.** will host the Jeryl Martin Memorial Car & Bike Show. Proceeds will benefit the Chambersburg Cold Weather Drop in Shelter. Pre-Register by mailing or dropping off a \$10 check made out to "Chambersburg Cold Weather Drop in Shelter" to David H. Martin Excavating. Attn: Regina Hissong, 4961 Cumberland Hwy., Chambersburg, PA 17202. Include your name and make of vehicle. Same-day registration is \$15. Vehicles may start arriving at 7:30 a.m.



Evelyn Goldsmith and Tony Williams' team at **Fulton Mortgage Company** celebrated the opening of their new office space and expansion of their

services in Franklin County! Visit them at 409 Phoenix Drive, Chambersburg PA, 17201 or check out their website fultonbank.com/Personal/Mortgages.



Pregnancy Ministries Inc. commemorated their new location with a Ribbon Cutting & Open House in July. They are now located at 455 Phoenix Drive in Chambersburg.

Pregnancy Ministries, Inc. provides information and assistance in pregnancy and

related areas. Visit pregnancyministries.org to learn more.



Congratulations **Stem's Flower Shop!** We celebrated their grand opening with an open house and ribbon cutting in July. Stem's Flower Shop is a professional local florist serving Greencastle, PA and surrounding areas. They offer traditional and contemporary

floral design styles that are appropriate for birthdays, anniversaries, get well, new baby, sympathy, holidays and more. Visit them at 17 North Washington Street, Greencastle, PA 17225 or check out their website at stemsflowershopgreencastlepa.com.



Primanti Bros. is officially open in Chambersburg! Primanti Bros. hosted two outstanding events in July including a pre-party with proceeds supporting **LIU12 Franklin County Literacy Council** as well as a tailgate-style gathering for their Grand Opening. Primanti Bros. is a

chain restaurant known for its signature sandwiches of grilled meat, cheese, coleslaw, tomato and French fries between two thick slices of Italian bread. They are open daily at 983 Norland Avenue in Chambersburg. View their menu online at primantibros.com.



Congratulations to Nathan Neil and his team on the acquisition of 25 Penn Marketing. Nathan is the owner of **Solinkit, LaunchUX, LLC** and the **Franklin County Free Press**. Thank you for your membership and your broad community support!

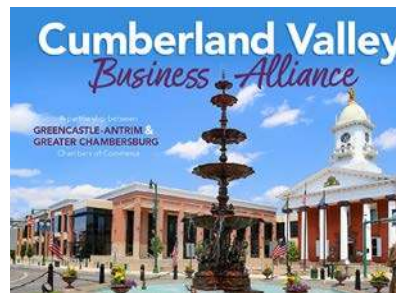


The CVBA was pleased to support **AWAKE Spa, LLC** during their Grand Opening Celebration in early August. Located at 427 Limekiln Drive in Chambersburg,

the spa offers a variety of services such as a Salt Cave, Infrared Red Light Therapy, Ionic Foot Detox and Cleanse, Sauna Bed, Light Therapy Facials and more!

Learn more about AWAKE Spa's services, schedule appointments and earn rewards by following the steps below:

1. Download the RepeatMD app from the app store
2. Sign up by typing in your phone number and check the box saying "I agree to receive special offers..."
3. Enter the verification code (this will be sent to you via text)
4. Type in 17201 as the zip code and select "AWAKE Spa"
5. Complete your profile



The Chambersburg Chamber and Greencastle-Antrim Chamber are excited to announce the release of the 2023/2024 CVBA Business Directory & Community Profile! The publication features our extensive member businesses and highlights

important demographics, economic development and community information happening in our area. More than 4,000 copies will be distributed. The publication is free and meant to serve as an important resource for visitors, community residents and businesses to utilize. Special thanks to the many businesses that chose to advertise in the directory this year and thank you to **Centre Publications** for their hard work.



Contact us for more details:
717-264-7288
www.thetide.org/nuts

ANNUAL NUT & COFFEE SALE

Looking for a unique end of year or Christmas gift for your employees, vendors, or customers?

The Tide® global media ministry's Fall nut & coffee fundraiser can help make your gift giving easy!

With more than a dozen varieties to choose from, you will find the high quality 1-pound bags of Terri Lynn nuts are a welcomed gift.

Our hometown proud Abednego Coffee Roasters provides four different brews of freshly air roasted ground coffee in 12 oz. bags.

Your order supports a local nonprofit and fellow Chamber member at the same time.

Large orders are no problem.
Our bulk order arrives by tractor trailer!

The Tide® is a 501(c)(3) nonprofit organization which broadcasts Christian radio and television programs in more than 2 dozen languages, into many countries, on 3 continents. Its world headquarters have been located in Chambersburg, PA since it was founded in 1946.

The Tide Holiday Nut Sale
Order Deadline 10/15/2023

1 Lb. Packages	Price	Quantity	Total
Mammoth Pecan Halves	\$ 15.00		
Light Walnut Halves	\$ 13.00		
Black Walnut Pieces	\$ 17.00		
Deluxe Mix (No Peanuts)	\$ 13.00		
Roasted Whole Cashews	\$ 12.50		
Fancy Colossal Pistachios	\$ 12.00		
Roasted Whole Almonds	\$ 10.50		
Spicy Party Mix	\$ 9.00		
Honey Roasted Peanuts	\$ 8.00		
Praline Pecans	\$ 15.00		
Harvest Medley	\$ 14.00		
Sweet & Salty Trail Mix	\$ 10.00		
Milk Chocolate Coated Pecans	\$ 12.50		
Milk Chocolate Coated Cashews	\$ 12.50		
Milk Chocolate Coated Bridge Mix	\$ 10.00		
Dark Chocolate Coated Almonds	\$ 12.00		
12 oz Bags (Ground Coffee)			
Abednego Ethiopian Coffee	\$ 12.00		
Abednego Colombian Coffee	\$ 12.00		
Abednego Honduran Coffee (Dark Roast)	\$ 12.00		
Abednego Breakfast Blend (Light Roast)	\$ 12.00		
Payment Due With Order	Grand Total		

All proceeds go to The Tide Broadcasting Association
Payment is due at the time of ordering.
Checks can be made payable to: **The Tide**

The Tide Holiday Nut Sale
Order Deadline: 10/15/2023
Orders should be ready for pick up the week of 11/13/2023

Name _____
Telephone: _____

PLEASE RETURN ORDER WITH PAYMENT TO:
PO Box 399
Chambersburg, PA 17201

Cut here to return

2024 Sponsorship Opportunities



Annual Golf Outings

46th Annual Spring Benefit	10th Annual Fall Benefit	Combined Spring & Fall
___ Tournament (\$2750+)	___ Tournament (\$1750+)	___ Tournament (\$4000+)
___ Gold (\$1750)	___ Gold (\$1250)	___ Gold (\$2650)
___ Course (\$1250)	___ Course (\$1000)	___ Course (\$1950)
___ Birdie (\$650)	___ Birdie (\$600)	___ Birdie (\$1000)
___ Door Prize (\$350)	___ Door Prize (\$300)	___ Door Prize (\$550)
___ Hole (\$300)	___ Hole (\$250)	___ Hole (\$450)
___ Patron (\$175)	___ Patron (\$125)	___ Patron (\$250)

Cut here to return



Race to Share the Gospel Around the World

- ___ Global Race Sponsor (\$2500+) - 1 available
- ___ Bib Sponsor (\$750) - 4 available
- ___ Milestone Sponsor (\$250) - 13 available
- ___ Race Sponsor (\$150) - unlimited available

Contact Erlinda for more information on other special event sponsorships available throughout the year.

717-264-7288

erlinda@thetide.org

Quarterly Newsletters

- ___ Communications Sponsor (\$400) - 4 available/quarter
- ___ Exclusive Communications Sponsor (\$1500) - 1 available/quarter

Yes, I would like to support The Tide events in 2024!

Business Name: _____

Contact Name: _____

Email: _____

Please send high resolution logo (png or jpeg) to erlinda@thetide.org

Phone: _____



Please return sponsorship form to:
The Tide PO Box 399, Chambersburg, PA 17201
 Checks can be made payable to: **The Tide**

What We Do:

1. We tell people about Jesus in the language they were born to speak.
2. We disciple new believers and develop local leaders.
3. We focus our efforts on people groups who have limited access to the Gospel.
4. We provide radios and media players for people to listen to the broadcasts.

How It Works:

We are unique. Rather than broadcasting translations of English programs, The Tide works with partners in Africa, Asia, Europe, and the Middle East to enable local ministers to produce radio and television programs to share the Gospel with their own people in their language and in the context of their culture. These local ministry partners are our boots on the ground to provide listener care and coordinate discipleship and leadership training activities.

GREATER CHAMBERSBURG CHAMBER OF COMMERCE STEVE CHRISTIAN PRESIDENT

717.264.7101 | 100 Lincoln Way E., Chambersburg, PA | chamber@chambersburg.org | Chambersburg.org



CHAMBER GOLF TOURNAMENT

The 28th Annual Chambersburg Chamber Golf Tournament will return on October 12 sponsored by **Spherion**. The event sells out each year with more than 120 golfers excited for networking and friendly competition. Guests will play at Penn National Golf Club & Inn on the Founder's Course with a shotgun start at 8:30 a.m. Golfers are encouraged to register early. Cost is \$100 per golfer and includes breakfast and lunch. Golfers may also purchase the Mulligan Package for an additional \$30 (includes one Mulligan, one Bump Up and one Handy Sandy). Contact mhollar@chambersburg.org to register your foursome.

Title Sponsor:



SPHERION
STAFFING & RECRUITING

Premier Sponsor:



Putting Contest Sponsor:
Valley Agency Insurance

Beverage Sponsor:

Penn National Insurance

Benefactor Sponsors:

ACNB Bank, Triad Engineering, Inc.,
Herbrucks Blue Springs

3 Hole Sponsor:

Tru by Hilton

Tent Sponsors:

F&M Trust, WellSpan Health, UPMC,
Houck, Starr Insurance, Tommy's
Express Car Wash, GDC IT Solutions

Hole Sponsor:

Tru by Hilton

Noelker and Hull Associates, Inc.



RALLY IN THE VALLEY: PICKLEBALL TOURNAMENT

Pickleballers ages 12 and up are invited to compete in the Second Annual Pickleball Tournament, Rally in the Valley, hosted as a fundraiser for the Greater Chambersburg Chamber of Commerce at the **Chambersburg Memorial YMCA** on Oct. 13 and 14. The event will feature three divisions including men's, women's and mixed doubles with under 60 and 60+ age groups. Mixed doubles will compete the evening of Oct. 13 and men's and women's divisions will happen on Oct. 14.

The tournament will be held indoors at the YMCA at 570 E. McKinley St. in Chambersburg. Although a non-sanctioned event, winners will receive prizes like the Golden Pickle Award.

Early bird registration begins at \$40, which includes a T-shirt and SWAG bag. All registrations after Sept. 10 are \$50 per person. The deadline to register is Oct. 6. Community members may register for this friendly competition online at CVBAlliance.org/events or call 717-264-7101.

The Chambersburg Chamber is seeking sponsorship support as the tournament is an important source of non-dues revenue for the organization. For sponsor details, contact Angela Schaeffer at aschaeffer@chambersburg.org.



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GREENCASTLE-ANTRIM CHAMBER OF COMMERCE DEBBY CUNNINGHAM EXEC. DIRECTOR

717.597.4610 | 217 E. Baltimore St., Greencastle, PA | info@greencastlepachamber.org | GreencastlePaChamber.org



HERITAGE CHRISTMAS IS COMING

You won't want to miss the 33rd Annual Heritage Christmas event that kicks off on November 17 with the Tree Lighting Ceremony when the tree is lit with Lights of Love!

Small Business Saturday is November 25 and Heritage Christmas in the Square will be Friday nights, December 1 and 8. Festival goers will experience the magic of Christmas with many activities to get in the holiday spirit, such as entertainment, photos with Santa, business & community vendors and horse & wagon rides. Plans for the Light it Up contest and Heritage Home Tour are also underway.

The Greencastle-Antrim Chamber is seeking volunteers to help with this community fundraiser. In addition, any Greencastle resident interested in having their home featured as part of the Heritage Home Tour should contact Debby Cunningham at debby@greencastlepachamber.org. Sponsorships are available.

SIDEWALK DAYS SUCCESS

Greencastle-Antrim residents and visitors enjoyed a beautiful two days of activities during the 56th Annual Sidewalk Days presented by **Blaise Alexander Chevrolet**. With over 130 vendors, merchants offered delicious food, beautiful jewelry, trending clothing and more.

Special thank you to the following CVBA members for participating: **Airplanes and Adventure Travel**, Blaise Alexander Chevrolet, **Chatty Chameleon, LLC**, **Cold Spring Hollow Distillery**, **Drayer Physical Therapy**, **E.L.M. Shoes**, **ELM Dept Store**, **Greencastle Physical Therapy & Sports Medicine**, **Greencastle Senior Activity Center**, **Heritage Retirement Community**, **Joy El**, **Lechron's Comfort Solutions**, **Nu Skin Enterprises/Pharmanex**, **Mama K's Buns**, **McCrea Heating & Air Services**, **Middletown Valley Bank**, **Mont Alto Launch Box**, **OSI, Inc.**, **Premier HVAC Services**, **Providence Place Senior Living**, **St. Andrew Catholic School**, **The Tide** and **Visiting Angels**.

Special thanks to our event sponsors including Signature Sponsor **Blaise Alexander Chevrolet**, Kids Zone Sponsor **Middletown Valley Bank**, Map Sponsor **Local IQ** and Supporting Sponsors **F&M Trust**, **Orrstown Bank**, **Penn National Insurance**, **UPMC** and **WellSpan Health**.

DON'T MISS THE FIRST GRUB & PUB FESTIVAL

An exciting food truck festival with a twist is coming...get ready for the Greencastle Grub & Pub Festival presented by **F&M Trust** on September 16. Admission is free and includes live music, a Grub Truck Café area to enjoy food with friends and a Pub Garden area (21+ with ID). The Pub Garden will include local wines and brews from **Rough Edges Brewing**, **Hidden Key Brewing Co.**, **Cold Spring Hollow Distillery** and **Halbrendt Winery**, with commemorative Cocktail Cups & Pub Mugs available for sale.



Nearly 20 food trucks will be onsite with a wide variety of cuisines from BBQ and Filipino to ice cream and cinnamon rolls. Live music starts at 11 a.m. with **The Hot Fun Band**, followed by **Jason Teach** at 2 p.m., and **Mid-Life Crisis** closes the event from 3:30 to 6 p.m. The event is rain or shine and will be from 11 a.m. to 6 p.m. in the block of North Carlisle Street off the square.

Greencastle offers an array of shops to visit while at the event, such as **Living Well Organics**, **Stem's Flower Shop**, **Teal Blossom Boutique**, **ELM Shoes**, **E.L.M. Dept Store**, **Eden Boutique**, **Belle's Kitchen** and **Mama K's Buns**, just to name a few. In addition, **The Aura Building** will be hosting **Pop-Up Shops** from 10 a.m. to 4 p.m., and **consign & collect co.** and **the shop** are hosting vendors in their annual **Fall Market** on the Lawn from 9 a.m. to 4 p.m. There will be lots to do in Greencastle on Saturday, September 16.

We'd like to thank our sponsors for their generous support including: Grand Sponsor **F&M Trust**, Grub Truck Café Sponsor: **WellSpan Health**, Pub Mug & Cocktail Cup Sponsor: **Orrstown Bank**, Pub Garden Sponsors: **Lumber Direct** and **Middletown Valley Bank**, Entertainment Sponsors: **Sunnyway Foods**, **AMS Services & Designs, Inc.**, **1st Ed Credit Union** and **Graphics Universal, Inc.**, Gold Sponsors: **ACNB Bank**, **ELM Shoes**, **Waste Management**, and Premier Kitchens & Baths and Silver Sponsors: **SEK, CPAs & Advisors**, **Antrim Diesel**, **AC&T** and **Mercersburg Beverage**. For complete event details, visit <https://tinyurl.com/GrubPub>. For questions, email info@greencastlepachamber.org.





100 Lincoln Way East, Suite A, Chambersburg, PA 17201 | www.chambersburg.org | 717-264-7101

September 2023

Dear Chamber members,

In accordance with the bylaws of the Greater Chambersburg Chamber of Commerce, the Nominating Committee is pleased to report the nomination of the following members to serve on the board of directors of the Greater Chambersburg Chamber of Commerce. All of them will serve for a period of three (3) years beginning November 2023.

This slate was selected after considering fair representation of the membership. Additional names of candidates for directors can be nominated by petition bearing the genuine signatures of at least 20 qualified members and must be filed within 10 days of receipt of this nominating report.

The nominees submitted by the Nominating Committee are:

Anthony Bagley

Nominee for second term on the board of directors.

Anthony Bagley is the senior vice president at M&T Bank in Chambersburg with 29 years of experience in the financial services industry. His success over the last 20 years with M&T Bank as a loan officer, business banking relationship manager and branch manager has led him to his current role serving as a regional manager in the Southern Pa. market. His current responsibilities include the leadership of approximately 100 employees in 16 branches. He also serves on several internal committees and projects including the Retail Incentive Committee, which provides plan oversight and management of a \$14M annual budget. Growing up in Maryland, Anthony has served in the community on non-profit boards and committees in the Washington County area including the Boys & Girls Club of Washington County. In his free time, Anthony enjoys many outdoor activities including hunting, fishing, biking, hiking, camping and golf.

Jason Crider

Nominee for first term on the board of directors.

Jason Crider is a commercial risk advisor with Strickler Agency, Inc. and previously worked in the financial sector as a loan officer for 12 years. He currently serves on two nonprofit boards in the Carlisle area and previously served on the board of directors for the Chambersburg Exchange Club and The ARC of Franklin and Fulton Counties. Jason holds a degree in psychology with a counseling emphasis from Lander University in Greenwood, S.C. and is a graduate of Chambersburg Area Senior High School. He has a son who is a recent graduate of the Chambersburg Area Career Magnet School. Jason enjoys all outside activities in his free time.

William M. Kick

Nominee for second term on the board of directors.

William Kick is an assistant vice president based in HRG's Chambersburg office where he directs the firm's regional services in South Central Pennsylvania, Western Maryland and West Virginia. He is responsible for day-to-day operations of an inter-disciplinary office, including quality control and project delivery, staffing, training, personnel management, client management, strategic growth, and implementation of regional strategic objectives. Bill has nearly 25 years of professional experience encompassing private and public sector consulting. He serves in various client management and program management roles to counties, municipalities, authorities and land developers providing services that include infrastructure management, capital improvement planning, construction contract management, engineering design, retained municipal

representation, environmental permitting/compliance, commercial, industrial, and residential land development. Bill strives to develop relationships that are built on collaboration, honesty, trust, respect and advancement of the best ideas and people.

Jamie Selman

Nominee for first term on the board of directors.

Jamie Selman, MBA serves as the director of operations for Well at Work, overseeing the operations of various well-being services offered to employer partners. Jamie holds a bachelor's degree in marketing from the University of South Florida St. Petersburg and an MBA from Shippensburg University. Jamie has worked for WellSpan Health supporting the health and wellness needs of local employers since 2015. She is involved in various local chamber organizations and loves to support small businesses whenever possible! Jamie has a passion for enhancing the overall wellbeing of our community and bringing people together to truly make a difference in the lives of others.

Derek Taylor

Nominee for first term on the board of directors.

Derek Taylor is an owner and partner of Starr Insurance in Chambersburg. He began working at Starr as the COO in 2018 following a successful career with Erie Insurance in Harrisburg as a district sales manager. Derek graduated cum laude from Mount St. Mary's University with a major in sports management and marketing. He is a 2022 graduate of the Leadership Franklin County program and currently serves on the Chambersburg Country Club Board of Directors and Greater Chambersburg Chamber Foundation Board of Directors.

Brian Zoeller

Nominee for first term on the board of directors.

Brian Zoeller is a native of Chambersburg, having graduated from CASHS in 2001. He went on to study art education at Penn State and returned to Chambersburg to teach art at CASHS for nine years before retiring to start a career in real estate investment. Brian also previously spent six years as the heads men's basketball coach at Wilson College. Now Brian, along with his wife Leanne, owns and operates Zoeller Real Estate Company - a real estate investment and holding company headquartered in Chambersburg. The company specializes in residential and light commercial properties in and around Franklin County. They buy, renovate, and manage properties for rental or resale with a focus on creative and adaptive re-use of existing buildings. Brian lives in Chambersburg with Leanne and their nine-year-old daughter Sophia.

Respectfully submitted by the 2023 Nominating Committee:

Pat Abbott (chair), David Grant, Brad Evans, Carla Christian and Monica Shoemaker.

GREATER CHAMBERSBURG VIRGINIA HARRIGER CHAMBER FOUNDATION EXEC. DIRECTOR

717-264-7101 ext. 205 | gharriger@chambersburg.org | Chambersburg.org/ChamberFoundation | FranklinCountyWorks.com



LEADERSHIP YOUTH 2024 CLASS

Congratulations to the Leadership Franklin County Youth (LFCY) Class of 2024. Our new class volunteered at Scoop-a-Palooza in July serving ice cream, helping at the entrance and in the Kids Zone. We are looking forward to starting monthly sessions in September at **Wilson College** and thank the sending schools for all their assistance. Wishing all our school partners a great school year!

LFCY Class of 2024

- Chambersburg Area Senior High School:** Delmese Dantes, Amir Hasan, Elli Rife, Anna Unger, Aedan Walker
- Chambersburg Magnet School:** Anna Lehman
- Cumberland Valley Christian School:** Hayden Conner
- Greencastle-Antrim Senior High School:** Brielle Boyer, Abby Eagler, Emily Forrester, Lars Galinanes, Olivia Stiner, Taylor Thompson
- James Buchanan High School:** McKenna Rosenberry, Cabella Shaffer, Kimber Yeager
- Shippensburg Area Senior High School:** Brady Carr, Anelise Musser, Kawensky Vendredi, Keegan Reed
- Waynesboro Area Senior High School:** Addison Callaway, Ellie Cieri

LFCY Sponsor:



FUNDRAISER FOR LFC COMMUNITY ALUMNI

Log On Leash Up Pet Walk 5k will return October 4 - 7, 2023! As in years past, participants do their favorite route on their own, anytime during the event. New in 2023, participants have the option to meet with other pet owners at Norlo Park on Saturday Oct. 7 between 10 a.m. and 2 p.m. Pet pictures and snacks will be provided! Cost to register is \$25 for adults (includes t-shirt and pet bandana) or \$15 for youth under 12 years old (youth t-shirt included). To register, visit <https://bit.ly/2023LOLU>.

In its third year, the event is coordinated by the LFC Alumni Committee with proceeds benefiting the Leadership Franklin County Alumni scholarship fund and the Cumberland Valley Animal Shelter.

LFC Community Sponsor:



SCOOP-A-PALOOZA BRINGS IN HUNDREDS TO SAMPE ICE CREAM

The 2023 Scoop-a-Palooza, presented by ACNB Bank, was held at the **Chambersburg Area Senior High School** cafeteria on July 8 serving over 800 people ice cream samples from Goose Bros. Ice Cream in Shippensburg, **The Igloo** in Chambersburg, The Inside Scoop in Shippensburg, Half Pint Creamery in Adams County, **Meadows Frozen Custard of Chambersburg**, and Rita's Italian & Frozen Custard in Shippensburg. The annual event raised funds for the Foundation's educational programming focused on leadership, citizenship and workforce development. Thanks to all our volunteers & sponsors who made our 14th year a big success!

Special thanks to our 2023 sponsors: Presenting Sponsor - **ACNB Bank**; Triple Scoop Sponsors - **iPave LLC, Tommy's Express Car Wash, Volvo Construction Equipment** and **WellSpan Health**; Double Scoop Sponsors - **Chick-fil-A Chambersburg, Corning Credit Union, Floor Trader Outlet of Chambersburg, The Franklin Shopper** and **Patriot Federal Credit Union**; Single Scoop Sponsors - **Chambersburg Noontime Lions Club, DiLoreto, Cosentino & Bolinger P.C., and SEK, CPAs & Advisors**; Baby Scoop Sponsors - **Corpus Christi Catholic School, Manpower of Central PA** and **Penn's Youth Initiative Inc.**



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717-264-7101 ext. 204 | sthrush@chambersburg.org | DowntownCburg.com



MEMORIALIZE A LOVED ONE BY SPONSORING A BENCH DOWNTOWN

Downtown Chambersburg Inc. (DCI) is excited to announce that we are in search of four sponsors to help add more seating to the downtown core. Last spring, DCI was successful in receiving five sponsorships from local families and businesses for the purpose of purchasing and installing benches into our streetscape. The cost to sponsor a bench is \$2,500. We are grateful for past and future sponsorships to help provide a seat to everyone! If you are interested in this program, please reach out to Sam at sthrush@chambersburg.org

ICEFEST PLANNING UNDERWAY

DCI, **Downtown Business Council of Chambersburg** and **Council for the Arts of Chambersburg** have kicked off planning efforts for IceFest 2024. We are grateful to all of the past sponsors, including our in-kind sponsors, volunteers and longtime presenting sponsor, **M&T Bank!**

We would love for your business to be a part of IceFest 2024! Each year, IceFest keeps growing with attendees, activities, ice and sponsors! Join in on the fun this January. If you would like to continue a previous sponsorship, volunteer for IceFest or explore new sponsor opportunities, please consider reaching out to Sam, Penny or Sara at chambersburgicefest@gmail.com.

WINTER LIGHT DISPLAY & NEW YEAR'S EVE CELEBRATION IN THE WORKS

DCI is happy to share that Winter Lights Project and New Year's Eve event will return in a few short months! We are excited to share that **Martin's Famous Potato Rolls and Bread** will return as the title and presenting sponsor for the Martin's Famous Potato Roll Drop on New Year's Eve, a state-wide award-winning event! We are looking



for organizations of all sizes that are interested in being involved as sponsor or in-kind supporters. We plan to add an entertainment stage this year, big tent, food vendors and more! We also plan to add an outdoor LED Wall as well as a live stream of the event!

We are grateful to **Mobile Works** for yet again working with us and the **Borough of Chambersburg** to add Winter Lights to Chambers Fort Park! Last year, we illuminated Chambers Fort Park with hundreds of beautiful lights! We couldn't have done it last year without the support of Mobile Works, the **Borough of Chambersburg**, **SunnyHill Properties**, **i360 Property Management**, **Noelker and Hull Associates, Inc.**, **Valley Agency Insurance**, **R. Perry Fence Company**, **J&B Bridals**, **Ludwig Jewelers**, **Nicole Scott, Realtor**, **ABR, SRS**, **Creekside at King**, **Franklin County Free Press / LaunchUX**, **Chambersburg Pathology** and **Dentler HVAC**.

Would you like to be involved in the Winter Lights Project or Martin's Famous Potato Roll Drop? If so, reach out to Sam at sthrush@chambersburg.org.

CRABFEAST FUNDRAISER REVIEW

We are so thankful to all of the attendees and sponsors of Crabfeast 2023! DCI held the 27th edition of Crabfeast on August 26. More than 400 people attended and enjoyed hardshell crabs, land food, small games, beer and more!

DCI thanks the following sponsors (as of August 16, 2023) for helping us put on Crabfeast: **F&M Trust**, **Shoemaker's Insurance & Financial Services**, **Patriot Federal Credit Union**, **Manitowoc Cranes**, **Volvo**, **Negley's**, **Herbrucks Blue Spring**, **Norland Pub/Bistro71**, **McCleary Heating and Cooling**, **M&T Bank**, **Menno Haven**, **Jennings Chevrolet**, **Stouffer Mechanical**, **ACNB**, **Chambersburg Noontime Lions**, **i360 Property Management**, **SEK**, **CPAs and Advisors**, **RE/MAX Nicole Scott**, **Factory Direct Carpets**, **Holiday Inn Express**, **Ghost Writer**, **Noelker and Hull Associates, Inc.**, **Hornbaker's Landscaping**, **Starr Insurance**, **AMVETS**, **Art Sign Company of Chambersburg** and **VerStandig Media**.



Congratulations

to the chamber members who received a dividend.

Those members know it pays to place their business insurance with the ChamberPlus program — one of the great benefits of your chamber membership. By purchasing their insurance through Penn National Insurance, participating members recently received a check in the amount of 15% of their total premium.

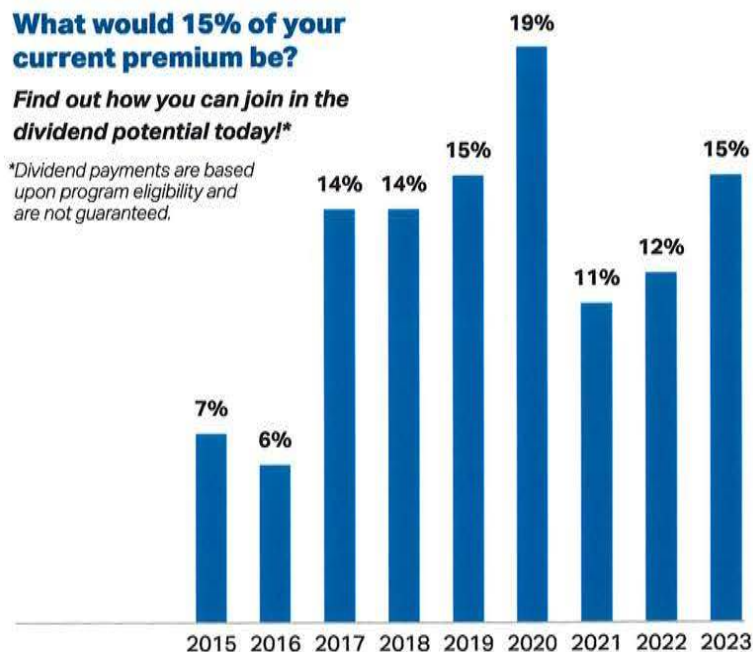
Program Features

- ▶ All-lines dividend (excluding umbrella and bonds). Dividend payments are based on total group program premium and claims experience of eligible lines. As program grows, so does dividend potential.
- ▶ Enhanced coverages on auto, businessowners, property, workers' compensation, and general liability — giving you added protection at no additional cost
- ▶ Information and services to help reduce losses — the payoff is greater dividend potential

Chamber+

What would 15% of your current premium be?

Find out how you can join in the dividend potential today!*



www.PennNationalInsurance.com





Small Business Saturday Sponsorship Opportunities

Date: Saturday, November 25, 2023 **Location:** Downtown Chambersburg **Projected Attendance:** 1,000+

About the event: Downtown Chambersburg Inc. will be coordinating specials and celebrating our local businesses for Small Business Saturday. Activities planned include giveaways, great shopping deals and more, all of which bring people downtown to support locally-owned small businesses! DCI is a 501(c)(3) tax exempt organization.

Contact: Sam Thrush, President of Downtown Chambersburg Inc., (717)264-7101 ext. 204, sthrush@chambersburg.org

Grand Sponsor - \$3,000 – one available (can be split with 2 co-sponsors) - Sponsor will receive benefits:

- Largest Sponsor Logo on Small Business Saturday banners hung at the Chambersburg Heritage Center & Gift Shop at the intersection of Routes 11 and 30 for three weeks leading up to the event
- Logo on all Downtown Chambersburg promotional materials for Small Business Saturday
- Logo placement in Downtown Chambersburg e-newsletter two times leading up to event (2,300+ distribution)
- Logo on Downtown Chambersburg gift bags to 200 participants and seen by staff at downtown retail establishments
- Logo in the Small Business Saturday Guide handed out to shoppers that day
- Company name mentioned on-air radio promotion
- At least four boosted mentions in Social Media promotions (over 18,000 Facebook likes, 2,300 Instagram followers and 1,100 Twitter followers)
- Opportunity to provide marketing materials for distribution to participants on Small Business Saturday
- Opportunity to staff the giveaway table, display banner promoting your business at the table and hand out company marketing materials
- We will provide you with Shop Small branded merchandise provided by American Express

SOLD

Premier Sponsor - \$500 - Sponsors will receive the following benefits:

- Logo in the Small Business Saturday Guide handed out to shoppers that day
- Mention in Downtown Chambersburg promotional materials for Small Business Saturday, as space allows
- Mention in the Downtown Chambersburg e-newsletter two times leading up to event (2,300+ distribution)
- Mentions in Social Media promotions (over 18,000 Facebook likes, 4,000 Instagram followers and 1,100 Twitter followers)
- Opportunity to provide marketing materials for distribution to participants on Small Business Saturday
- We will provide you with Shop Small branded merchandise provided by American Express

Benefactor Sponsor - \$250 - Sponsors will receive the following benefits:

- Company name in the Small Business Saturday Guide handed out to shoppers that day
- Mention in Downtown Chambersburg promotional materials for Small Business Saturday, as space allows
- Mentions in Social Media promotions (over 18,000 Facebook likes, 2,300 Instagram followers and 1,100 Twitter followers)
- We will provide you with Shop Small branded merchandise provided by American Express

Yes, I would like to sponsor Small Business Saturday!

Company Name (as you want it to appear in listings) _____

Contact Name _____ Phone _____

Email _____ Sponsorship Amount _____

I understand that the submission of this form confirms commitment from the company above for this sponsorship.

Signature _____



Return form to Sam Thrush: Mail to Greater Chambersburg Chamber of Commerce, Attn: Sam Thrush, 100 Lincoln Way East, Suite A, Chambersburg, PA 17201; or email to sthrush@chambersburg.org; or fax to 717-267-0399 by October 31st, 2023



**Be part of the Coolest Event in Chambersburg!
IceFest '24 Order Form**

Sponsor an ICE SCULPTURE and get your business name in front of thousands of potential customers.
For more information email us at ChambersburgIceFest@gmail.com

Name (as you would like it to appear in all publicity) _____

EMAIL _____

Contact Person _____

Mailing Address _____

Phone _____ FACEBOOK _____

ONE-BLOCK SCULPTURE SPONSORSHIP

Sculptor's Choice:

\$405 by Oct. 31st _____

\$435 by Dec 31st _____

DEADLINE IS DECEMBER 31, 2023

Your Choice (fill in design choices below using the enclosed list or call 717-263-8529):

\$455 by Oct. 31st _____

\$485 by Dec 31st _____

DEADLINE IS DECEMBER 31, 2023

Design Choices (from the enclosed list):

#1 _____

#2 _____

Custom Designs may be available for an additional \$150 one-time fee. Snow Fill (white lettering inside the sculpture) is available for an additional \$150 fee. Please call 717-263-8529 for more information. **Custom Design deadline is 12/15.**

Custom Design \$150 _____

Snow Fill \$150 _____

Non-refundable TOTAL due with order _____

GIANT SCULPTURE SPONSORSHIP

Please note: Sponsorships of giant sculptures are available on a limited basis. Please reserve your giant early and call 717-263-8529 to discuss design options. **Custom Designs MUST be decided by November 17, 2023.**

PLATINUM-approx 8' X 10' wall of ice \$4975 _____

GOLD-approx 6' X 10' wall of ice \$3975 _____

SILVER-approx 4' X 10' wall of ice \$2975 _____

BRONZE-approx 3' X 6' wall of ice \$1875 _____

Non-refundable 50% DEPOSIT due with order _____

*Balance (due Dec. 31, 2023) _____

*Invoices for remaining balances will be mailed in early December.

PAYMENT OPTIONS

Please make checks and money orders payable to "IceFest" and mail to IceFest, 100 Lincoln Way East, Chambersburg, PA 17201.

If paying by credit card, circle one and enter:



Credit Card Number: _____

Expiration Date: _____ CVV _____

Signature: _____

Fall Food Truck Fest Sponsorship Opportunities

Date: **October 29, 2023**

Location: **Downtown Chambersburg** Attendance: **7,000+**

Potential Social Media Reach: **70,000 people**

About the event: Food trucks descend on downtown Chambersburg. It is a foodie's dream. Spread throughout downtown, 20+ food trucks will be set up to serve customers. All proceeds benefit Downtown Chambersburg Inc. and its core mission of revitalizing downtown Chambersburg.

DCI is a 501(c)(3) tax exempt organization. Contact: Sam Thrush, Downtown Chambersburg Inc. President, 717-264-7101 ext. 204, sthrush@chambersburg.org

Grand Sponsor - \$2,000 – one available – Sponsor will receive the following benefits:

- Logo featured on event webpage and in all event marketing materials (flyers, social media promotions, newsletter articles, website events listings, etc.)
- Company name included in promotional radio stations
- Opportunity to provide volunteers for the event
- ~~Opportunity to set up promotional table & tent at the event~~
- Prominently placed on the sponsor side of the event map
- Opportunity for a representative to welcome guests at the event during announcements at the centralized info tent
- Company logo on yard signs
- Company name listed in CVBA newsletter article
- At least 4 opportunities to join DCI on Facebook Live. These opportunities will be designed to advertise the Food Truck Fest
- 15 vouchers to food trucks
- Company listed on DCI's eblasts

Sold

Gold Sponsor - \$750 – multiple available - Sponsor will receive the following benefits:

- Company name listed on event webpage & event marketing materials as space allows
- Opportunity to display company banner on the square
- Company logo displayed on yard signs
- Acknowledgement of company as sponsor during the event
- Company listed on DCI's eblasts
- 10 vouchers to food trucks
- Opportunity to display promotional materials at a table & tent supplied by event organizer on the square of downtown Chambersburg. Table may be staffed by sponsor. Sponsor may bring their own full table and tent depending on available space
- 1 opportunity to join DCI on a Facebook Live during event
- Logo on event map as space allows
- Mentions within the Facebook event page

Beer Garden Sponsor - \$700 – one available - Sponsor will receive the following benefits:

- Company name listed on event webpage & event marketing materials as space allows
- Opportunity to display company banner at Biergarten
- Company logo displayed on yard signs
- Acknowledgement of company as sponsor during the event.
- Company listed on DCI's eblasts.
- 9 vouchers to food trucks
- Opportunity to display promotional materials at a table & tent at the Biergarten
- 1 opportunity to join DCI on a Facebook Live during event
- Mentions within the Facebook event page
- Logo on event map as space allows

Live Music Sponsor - \$700 – three available - Sponsor will receive the following benefits:

- Company name listed on event webpage & event marketing materials as space allows
- Opportunity to display company banner next to the live music
- Company logo displayed on yard signs
- Acknowledgement of company as sponsor during the event
- Company listed on DCI's eblasts
- 9 vouchers to food trucks
- Opportunity to display promotional materials at a table & tent next to the live music
- 1 opportunity to join DCI on a Facebook Live during the Food Truck Fest
- Mentions within the Facebook event page
- Logo on event map as space allows

Silver Sponsor - \$500 – multiple available - Sponsor will receive the following benefits:

- Company name listed on event webpage
- Opportunity to display company banner at the event
- Acknowledgement as sponsor during the event
- 8 vouchers to food trucks
- Mentions within the Facebook event page
- Logo on event map as space allows

Bronze Sponsor - \$250 – multiple available - Sponsor will receive the following benefits:

- Company name listed on event webpage
- Acknowledgement as sponsor during the event
- 6 vouchers to food trucks
- Mentions within the Facebook event page

Yes, I would like to sponsor the Fall Food Truck Fest

Company Name (as you want it to appear in listings) _____

Contact Name _____ Phone _____

Email _____ Sponsorship Amount _____

I understand that the submission of this form confirms commitment from the company above for this sponsorship.

Signature _____ Sponsorship Level Name: _____



Return form to Sam Thrush by: Mail to Downtown Chambersburg Inc. by **10/1/2023 to be included on banners and yard signs.**,
Attn: Sam Thrush, 100 Lincoln Way E., Ste A, Chambersburg, PA 17201; email to sthrush@chambersburg.org; fax to 717-267-0399.



Cumberland Valley Business Alliance
 100 Lincoln Way East, Suite A
 Chambersburg, PA 17201
 717-264-7101
 CVBAlliance.org

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 Permit #7
 Chambersburg, PA

UPCOMING EVENTS

DETAILS / REGISTER CVBALLIANCE.ORG/EVENTS

SEPT

07

CHAMBERSBURG SKILLED NURSING & REHABILITATION RIBBON CUTTING
 12 P.M., 1070 STOUFFER AVE., CHAMBERSBURG, CELEBRATING NEW OWNERSHIP AND MANAGEMENT

09

BLACKJACKET MUNITIONS OPEN HOUSE & RIBBON CUTTING
 10 A.M. - 6 P.M., 1398 BUCHANAN TRAIL W., GREENCASTLE, RIBBON CUT AT 10 A.M.

11

CVBA TRAVEL CLUB HAWAII INFO SESSION
 4:30 - 6:30 P.M., CHAMBERSBURG CHURCH OF THE BRETHREN, 260 S. 4TH ST., CHAMBERSBURG

16

GREENCASTLE GRUB & PUB FESTIVAL
 11 A.M. - 6 P.M., FOOD TRUCKS, MUSIC, SHOPPING, PUB GARDEN AT N. CARLISLE ST., GREENCASTLE

18

CVBA TRAVEL CLUB INFO SESSION: NEW ENGLAND & CANADA CRUISE
 5:30 P.M. AT CBURG CHAMBER. *ADDITIONAL SESSION OCT. 5, 5:30 P.M. AT GREENCASTLE CHAMBER

23

CHATTY CHAMELEON RIBBON CUTTING
 12 - 12:30 P.M., 27 CENTER SQUARE, GREENCASTLE, CELEBRATING OPENING OF THE STUDIO

26

CVBA YOUNG PROFESSIONAL AWARDS NIGHT
 6 - 8 P.M., GREEN GROVE GARDENS, 1032 BUCHANAN TRAIL E., GREENCASTLE

28

LUNCH & LEARN: EMAIL SECURITY BEST PRACTICES BY THINKEZIT
 11:30 A.M. - 1 P.M., CHAMBERSBURG CHAMBER, 100 LINCOLN WAY E., CHAMBERSBURG

28

CVBA MIXER AT PREMIER HVAC SERVICES
 5 - 7 P.M., 345 S. WASHINGTON ST., GREENCASTLE

OCT

04-07

LOG ON LEASH UP PET WALK 5K (VIRTUAL & IN PERSON)
 TIMES VARY, WALK VIRTUALLY OR WALK AT NORLO PARK ON OCTOBER 7, FEE TO PARTICIPATE

06

NORTHWOOD BOOKS 35TH ANNIVERSARY & RIBBON CUTTING
 10 A.M. - 6 P.M., 59 N. MAIN ST., CHAMBERSBURG, RIBBON CUT AT 11:15 A.M.

12

CHAMBERSBURG CHAMBER GOLF TOURNAMENT
 7:30 A.M. - 2 P.M., PENN NATIONAL GOLF CLUB & INN, 3720 CLUB HOUSE DRIVE, FAYETTEVILLE

12

KEYSTONE HEALTH RIBBON CUTTING
 5:30 P.M., KEYSTONE CHAMBERS HILL CENTER, 100 CHAMBERS HILL DRIVE, CHAMBERSBURG

13&14

RALLY IN THE VALLEY: PICKLEBALL TOURNAMENT
 TIMES VARY, CHAMBERSBURG MEMORIAL YMCA, 570 E. MCKINLEY ST., CHAMBERSBURG

17

CVBA MIXER AT HIDDEN KEY BREWING CO., BELLE'S KITCHEN & DAPPER HOUSE
 4 - 6 P.M., 101 W. BALTIMORE ST., GREENCASTLE, COME TOUR THESE NEW GREENCASTLE BUSINESSES

22

FALL FOOD TRUCK FEST
 11 A.M. - 4 P.M., DOWNTOWN CHAMBERSBURG, VARIOUS VENDORS

24

LUNCH & LEARN: PUBLIC SPEAKING WORKSHOP BY HMC
 11:30 A.M. - 1 P.M., CHAMBERSBURG CHAMBER, 100 LINCOLN WAY E., CHAMBERSBURG

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