

JANUARY 2021 NEWSLETTER



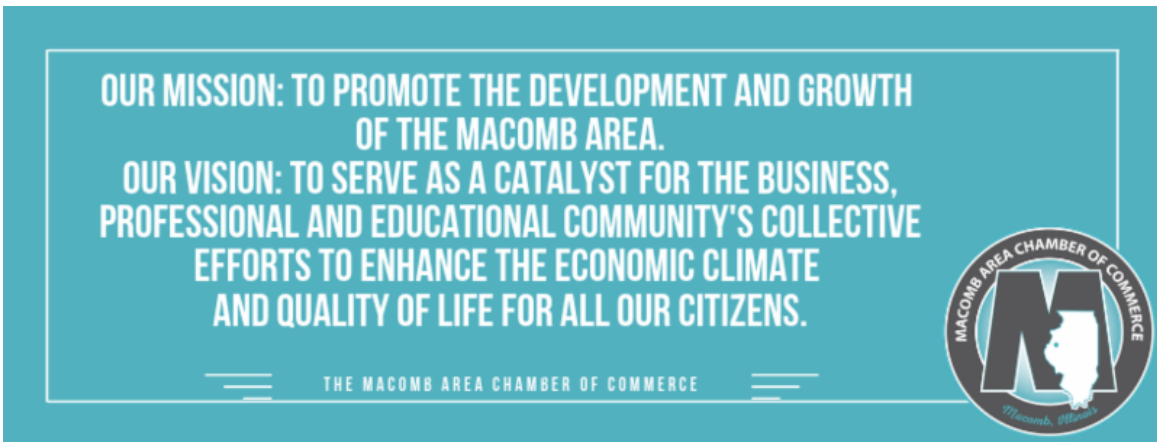
End of Year Member Survey

As we welcome in 2021, we invite you to take this short survey regarding 2020 and your business so that we can best meet your needs in the new year. All results are anonymous and specific responses will not be publicly shared.

2021

[Survey](#)

[Questions](#)



OUR OFFICE
IS OPEN...

OUR OFFICE IS OPEN,
HOWEVER, THERE MAY BE
TIMES WE NEED TO LEAVE
THE OFFICE TO ATTEND TO
OUTSIDE MATTERS.

WE URGE YOU TO CALL
BEFORE STOPPING BY SO
WE CAN BEST SERVE YOU.

HOURS ARE
MONDAY-FRIDAY
8:30 AM-4:30 PM

PLEASE PRACTICE SOCIAL DISTANCING
MUST WEAR A MASK TO ENTER

#keepitmacomb



Macomb Area
Chamber of Commerce
Macomb, Illinois



THANK YOU TO OUR 2020 COMMUNITY LEADERS

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214 North Lafayette Street - Macomb, IL 61455
macombareachamber.com 309.837.4855
info@macombareachamber.com



Macomb Area
Chamber of Commerce
Macomb, Illinois

COVID-19 CORONAVIRUS

Click here for information and resouces

The Macomb Area Chamber of Commerce has created a dedicated website to provide local business operations, state and local information, and health notifications to assist you and the business community during the transition this unprecedented pandemic. We will update this list as new information is available.

As we move within our respective Restore Illinois phase, area businesses will be able to remain open under specific circumstances. To help you and your business, the Chamber has compiled a resource page of Business Guidance for Safely Reopening During COVID-19. As guidelines change we will regularly update the information.

Please note, that we are not government experts, lawyers, or bankers; however, we will certainly do our best to connect you the vital resources that you need at this time. If there is anything missing, please let us know and we will see to it that you get the appropriate information. Thank you.

[Visit our Website](#)



Restore Illinois

As McDonough County remains in Phase 4 of the Restore Illinois plan, we invite you to visit the links below to keep up on the latest information and resources.

To assist businesses and employers with continuing to implement the safety guidelines and to ensure safety in the workplace, the State of Illinois -

Illinois Department of Commerce and Economic Opportunity (DCEO) has developed a business toolkit complete with signage, training checklists, and other resources to ensure business and activities are conducted in accordance with the latest public health recommendations.

Phase guidelines are broken down by industry and several of them may directly apply to your respective business or organization. These are intended to be a general set of rules

RESTORE ILLINOIS

A Public Health Approach To Safely Reopen Our State

and may need to be further personalized to fit your employees and work environment.

The DCEO has updated their [FAQ document](#) for Phase 4 with additional information. Please continue to check their website as they are frequently updating information. All of the Phase 4 guidance can be found [here](#) and at the links below.

[FAQ](#)

[Macomb Area Chamber](#)

[DCEO](#)

With COVID-19 spread in every region of the state, all 11 regions have moved into Tier 3, which went into effect November 20, 2020 at 12:01 am. The state is committed to listening to public health experts and following the science to keep people safe. Tier 3 builds on the Resurgence Mitigation Plan first released in July to suppress the spread of the virus and ensure hospitals do not become overrun. This new tier aims to limit gatherings and encourages people to stay home to the greatest extent possible, while permitting some industries to remain open at significantly reduced capacities with proper safety measures in place. The new mitigation requirements to combat the surge of COVID-19 across Illinois are as follows. For more details, view the link below.

OPEN



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WITH SAFETY GUIDELINES



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WITH 10 PERSON GATHERING LIMITS



PERSONAL CARE SERVICE
AT 25% CAPACITY



PHARMACY
AT 50% CAPACITY



RETAIL
AT 25% CAPACITY



SCHOOLS AND DAY CARE
(LOCAL DECISION)

PAUSE



**BANQUET HALLS
& EVENT SPACES**



**CULTURAL
INSTITUTIONS**



**GAMING AND
CASINOS**



**INDOOR
FITNESS CLASSES**



**INDOOR GROUP SPORTS &
RECREATIONAL ACTIVITIES**



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REMOTELRY IF POSSIBLE**



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Executive Director Letter

Happy New Year!

We finally made it to 2021! January is a great time for reflection – both professionally and personally. What did we do well? What could we have done better? None of us are perfect and there is always room for improvement. Take a few minutes and jot down a few things you strive to improve in 2021. Please also take a few minutes to complete the Chamber's [End of Year Member Survey](#). This brief survey will help us know what the Chamber did well, where we can improve, and how we can best serve you. There is also a second section in the survey about the impact COVID-19 had on your business. This optional section is meant for business owners or managers to complete.



I am looking forward to the days when we can all be together again. I have missed seeing you all at Business After/Before Hours, committee meetings, and other Chamber events. While I truly appreciate that we have Zoom, it is just not the same. We do have businesses scheduled to start hosting Business After/Before Hours starting in April, however, those events are subject to cancellation should large gatherings still not be permitted. Because of that, we have decided to hold off publishing our schedule for the time being. As the vaccine continues to be administered and restrictions are lifted, look for that to be published in a few months!

As always, contact me at any time by emailing lauren@macombareachamber.com or calling the Chamber office at (309) 837-4855. I always welcome your questions, comments, and concerns.

I wish you all a prosperous 2021.

Lauren

Email Lauren

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MEMBER FDIC



Marketing Director Letter

2021.

To some of you, you are ready to run right into a new year. A new year brings new hope, perspective, and opportunity.

To some of you, you are limping into the next year still battered and bruised. Good riddance 2021!

To some of you, you are ready to hesitantly dip a toe in the water. What if 2021 is exactly the same?

To some of you, you could care less what year it is, nothing ever changes you say.

To some of you, you just want to fly under the radar, do your work, and stay safe.



To all of you, we at the Macomb Area Chamber of Commerce will meet you where you are. If you are ready to go full force into 2021, we're ready to help turn your ideas into reality and set you on the path to thrive. If you are barely hanging on, we're ready to compassionately, baby step help you to survive.

However, you are greeting the new year; there is a spot for you at the Macomb Area Chamber of Commerce. With hundreds of members and thousands of business professionals, we're ready to meet you where you are. We know that not just some of you, but all of you have different expectations and needs. Not just some of you, but all of you are unique in your positions and passions. Let us meet you where you are.

If you do nothing else in 2021, make this the year you make your Chamber needs known. Whether you are entering the new year on the highest of highs or the lowest of lows, let us meet you where you are. Hit us up with all your new ideas, mask up and meet with us, and we'll be ready!

As we slide into 2021 whatever they looks like for you, we hope you continue to work with you to meet you wherever you are. We will keep coming up with tools to help you live and love local. We welcome you to share yours with us at any time. And if I can be of any help, personally or professionally, I'd love to talk to you via email at shay@macombareachamber.com or schedule an office time. Thank you.

Be well and be well to others.

Shay Holland
Marketing Director

Email Shay

CHAMBER EMAIL BLASTS

The daily Chamber email blast is a single email image sent to 800+ inboxes! This very popular feature is a cost-effective way to reach several members of the community and market your business with the push of a button!

- **STEP 1 - RESERVATIONS:** Reserve your email blast on a first come, first-serve basis via phone or email. Chamber members may reserve ONE date per month.
- **STEP 2 - INVOICE:** Email blasts are \$35. Invoices will be issued when the email blast date is reserved. Invoices will only be sent to the Chamber member listed within our records. The invoice serves as your ONLY reminder for the reserved date, so mark your personal calendar.
- **STEP 3 - DESIGN:** The Chamber will not design or edit email blast content. Please provide the email document exactly as you wish it to appear. The email blast document must clearly include the member logo/state the member affiliation.
- **STEP 4 - SUBMITTING:** All email blast content must be received within 48 hours of the scheduled blast date. The chamber will ONLY accept electronic JPG formatted documents. NO Word/PDF/paper documents. If the email blast content is not received in a timely manner, the scheduled date will be forfeited and the invoice must still be paid.
- **STEP 4 - EMAIL SENT:** All email blasts will be sent ONE time only. Please double check all spelling, contact information, and other details before submitting your document to our office. We track every email blast sent and will gladly share with you the open rate of your individual blast so you can see just how big your audience reach can be!



214 N. Lafayette Street - Macomb
309.837.4855 shay@macombareachamber.com

FEELING CAMERA READY?

BOOK A FACEBOOK LIVE VIDEO WITH US

Want to give your business a boost? We'll come to you, film a FREE fun video, share it to our Facebook page, tag your business, and wait for all of the likes to roll in. It's as easy as that!
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To schedule: Email shaymacombareachamber.com



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The City of Macomb

The City of Macomb is actively working with several local agencies and state authorities to provide the clearest and most up-to-date information for all citizens. To find a list of resources, visit their website.

City of Macomb Mayor Mike Inman is also routinely sharing COVID-19 updates via a series of YouTube videos which can be viewed on Facebook and via the City of Macomb YouTube channel.



[City of Macomb - Website](#)

[City of Macomb - YouTube](#)

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McDonough District Hospital

McDonough District Hospital is working with the McDonough County Health Department, McDonough County Emergency Services, and the City of Macomb during the COVID-19 crisis

For the latest updates and specifics on screening hours, visitor restrictions, and health safety practices please view the MDH website below.



MDH.org

McDonough County Health Department

Working directly with McDonough District Hospital and the City of Macomb, the McDonough County Health Department is actively working to update the community on confirmed COVID-19 cases and provide contact tracing and health resource information. The latest numbers for McDonough County are provided at the website below:



[Health Department](#)

10 things you can do to manage your health at home

If you have possible or confirmed COVID-19:

1. **Stay home** from work, school, and away from other public places. If you must go out, avoid using any kind of public transportation, ridesharing, or taxis.



2. **Monitor your symptoms** carefully. If your symptoms get worse, call your healthcare provider immediately.



3. **Get rest and stay hydrated.**



4. If you have a medical appointment, **call the healthcare provider** ahead of time and tell them that you have or may have COVID-19.



5. For medical emergencies, call 911 and **notify the dispatch personnel** that you have or may have COVID-19.



6. **Cover your cough and sneezes.**



7. **Wash your hands often** with soap and water for at least 20 seconds or clean your hands with an alcohol-based hand sanitizer that contains at least 60% alcohol.



8. As much as possible, **stay** in a specific room and **away from other people** in your home. Also, you should use a separate bathroom, if available. If you need to be around other people in or outside of the home, wear a facemask.



9. **Avoid sharing personal items** with other people in your household, like dishes, towels, and bedding.



10. **Clean all surfaces** that are touched often, like counters, tabletops, and doorknobs. Use household cleaning sprays or wipes according to the label instructions.



Please go to www.cdc.gov/covid19-symptoms for information on COVID-19 symptoms.

For more information: www.cdc.gov/COVID19



CS 315822-A 03/07/2020

CDC.gov


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Tom M Conklin, Agent
Macomb, IL 61455

 **State Farm**

Business Assistance

Business grants and loans

Under the direction of Governor JB Pritzker, the Illinois Department of Commerce and Economic Opportunity is working with partners to launch emergency assistance programs for Illinois small businesses. These initiatives include Illinois Small Business Emergency Loan Fund, and Downstate Small Business Stabilization Program, Small Business Administration Disaster loans, Economic Injury Disaster Loans Advance Grants, and Paycheck Protection Programs.



We will continue to email the latest business resource updates to you as they are available. We urge you to research your options carefully; however, note that many of these resources are time sensitive and require applications be submitted by set state and federal deadlines.

For business assistance resources, please visit our website.

Macomb Area Chamber

City of Macomb

DCEO

Small Business Micro Grant

The deadline to apply for the The Small Business Micro Grant Program is January 7 by 5 pm. This grant will support eligible local non-essential small businesses in Macomb with up to \$10,000 in funding. Please see the following link for program guidelines and application materials



City of Macomb

Announcements & Opportunities



Gift Certificates

Business After/Before Hours

The Macomb Area Chamber of Commerce Business After/Before Hours is cancelled until April, 2021 due to COVID-19 restrictions. These events will be held once large gatherings are considered safe for all attendees per health professional guidelines.



Now accepting Business/Leader of the Year nominations

With the start of the new year, we are preparing for our 2020 Annual Awards. Every year, the Macomb Area Chamber of Commerce awards a Business of the Year and a Business Leader of the Year. Before the Chamber Board of Directors can vote on the recipients of these

distinguished awards, we need nominations.

Who can nominate? Anyone may nominate a Business of the Year or Business Leader of the Year.

Please include the NOMINEE name and contact information, as well as YOUR name and contact information. You must also write a brief explanation of why you are nominating the business or person. If this is not included, your nomination is not valid and will not be entered. Winners will be announced via social media and news outlets, date TBD. (We are unable to host our Annual Awards Reception this year due to COVID-19 restrictions).



Nomination Deadline: January 15, 2021

Business of the Year Criteria

1. Nominee must be an active business with a location in the Macomb Area.
2. Nominee must be a member in good standing with the Chamber of Commerce.
3. Nominee must have been in business for at least 3 years.
4. Nominee must have demonstrated one or more of the following characteristics:
 - Revenue growth and/or job growth.
 - Innovative products or services.
 - Provides exemplary customer service.
 - Encourages and provides professional development of staff.
 - Volunteers in the Macomb Area community.

MACC Previous Winners (ineligible for 3 years):

2019 – Nelson’s Clothing

2018 – Nostalgia on the Square

2017 – Woodrum Ford Lincoln Toyota

Business Leader of the Year Criteria

1. Nominee has demonstrated excellence in their profession.
2. Nominee is an active Chamber member.
3. Nominee has often gone the extra mile to get involved in programs and activities that benefit our community.
4. Nominee displays leadership, initiative, creativity and dedication professionally.
5. Nominee inspires others to get involved or makes a difference in the lives of others.

MACC Previous Winners (ineligible for 3 years):

2019 – Eric & Karen Blakeley, Macomb Dry Cleaners 2.0

2018 – Rachel Lenz, Macomb Park District

2017 – Cathy Early, State Farm

Please email nominations to lauren@macombareachamber.com OR mail them to the Chamber office at 214 N. Lafayette St. Macomb, IL 61455.

Email

Downtown Macomb site ready for redevelopment

Macomb Mayor Mike Inman hopes a newly cleared site in the city's downtown area will attract commercial/retail development. The site at Calhoun and Campbell streets had housed Ameren’s coal gasification plant. “It’s ready to go,” the mayor said. “It’s one of our highest traffic count intersections in the city, which means it would be ripe for commercial development.”



Inman said Ameren still owns the site, which is nearly half a city square block. He said the Macomb Area Economic Development Corporation may help Ameren market the

property.

Information

WIU approved presidential contract

Western Illinois University's new president, Dr. Guiyou Huang, signed a two-and-a-half year contract. Western's Board of Trustees approved the deal unanimously. Huang will receive a starting salary of \$320,000. The contract calls for Huang to receive up to \$8,000 for moving expenses and up to \$5,000 for professional development fees. The contract requires Huang to live in an official residence provided by the university.



Dr. Martin Abraham, who served as WIU's interim president, will stay on as provost.

Information

Local business donated to park district

Abram Olson - Country Financial recently presented the Macomb Park District with a generous \$400 donation towards the Veterans Park Lighting Project, which is raising funds to for lighting on the sports fields within the park.



Macomb Park District

A FREE CHAMBER MEMBER BENEFIT

SHARE YOUR BUSINESS NEWS

FEATURE YOUR BUSINESS UPDATES
IN OUR MONTHLY NEWSLETTER
SUBMIT CONTENT TO SHAY@MACOMBAREACHAMBER.COM



#keepitnmacomb

Share Your News

Calendar of Events

Welcome to January 2021. While your local events may not be exactly the same, there is still plenty happening online and in person (with proper social distancing). You will find a full range of Chamber member events on our online calendar.

As a FREE member benefit, we invite you to send your events to us and we will include them on our website calendar. Whether virtual or in person, we want to help get the word out about the new ways you are helping us all #keepitnmacomb!



Submit Your Events

2021 Calendar

COOLING

Arnold Bros.
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 Brian Waller 1729 W. Jackson
 Brian Kinman Macomb, IL
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 After Hours 309-837-2631 800-870-5013

**TWO LOCATIONS IN
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 1700 E. Jackson St.
 833-2778
 430 W. Jackson St.
 837-9988
 UCBbank.com  

Member Renewals

Thank you to our members who have continued their annual investment with the Macomb Area Chamber of Commerce within the last month. Your support of the local business community is critical, now more than ever, as we look forward to working with you to serve as a platform that provides opportunities for growth and development for your organization and the Macomb area.

MEMBERSHIP RENEWAL



Macomb Park District

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Area Education

Western Illinois University

Western Illinois University is continuing to closely monitor the Coronavirus. This is an evolving situation, and updates are available from the Illinois Department of Public Health and the Centers for Disease Control and Prevention (CDC), including updated Travel Notices for countries with community transmission. The University's Pandemic Preparedness and Response Committee is following guidelines from the U.S. Centers for Disease Control (CDC), the Illinois Department of Public Health (IDPH), and national, regional, and local medical providers. They have set up their own webpage, which is intended to provide information about COVID-19 and the University's response and actions.



Visit the university website for more information.

WIU

Spoon River College

Spoon River College has created a dedicated website to provide updates and information on the controlled reopening of their campus locations to students, staff, and the general public. For details on business operations with complete safety guidelines, please visit their website.



SRC

Macomb Public Schools

As the Macomb Public School District and the Regional Office of Education move forward into the 2021 school year, we invite you to visit the websites below to follow the latest on education options, guidelines, and resources for parents and educators.



Mac 185

ROE



Become a New Member

WHY JOIN A CHAMBER?

Chambers of Commerce are stronger than ever. By joining, you get members-only perks, exclusive advertising and networking opportunities, and a whole lot of exposure for yourself and your organization. **Get on board and see the difference!**

NETWORKING
It's not just who you know, it's who others know. Networking is powerful.

VISIBILITY
Stand out and get noticed in your community.
Hey! LOOK AT ME!

LEARNING
Get a competitive edge over non-members with exclusive training opportunities on a variety of hot topics.

MEMBER EXCLUSIVE BENEFITS

CREDIBILITY
Raise your reputation through membership.

HAVE A VOICE
Gain a say in what happens in government through the Chamber advocacy efforts.

DISCOUNTS
Increase your purchasing power through members-only discounts and perks.*

* See your Chamber for current discounts available.

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Become a Chamber Member



Contact your marketing consultant today!

Michelle Nelson
217-228-6623
mnelson@wgem.com



Macomb
Medical Equipment & Supply
MacombMed@denserv.com
531 East Grant St. 309.837.6161

Job Postings

With several industries and career opportunities in our region, the Job Postings section on the Macomb Area Chamber website has become a one-stop shop for posting and finding quality positions and ideal candidates right in the immediate area. You can find job openings and more on our website below.

EMPLOYMENT OPPORTUNITIES
JOB OPENINGS

To Apply

**LOOKING TO FIND THE
RIGHT JOB FOR YOU
RIGHT IN MACOMB?**

**LOOKING FOR AN
EFFECTIVE WAY TO
FIND QUALIFIED
APPLICANTS?**

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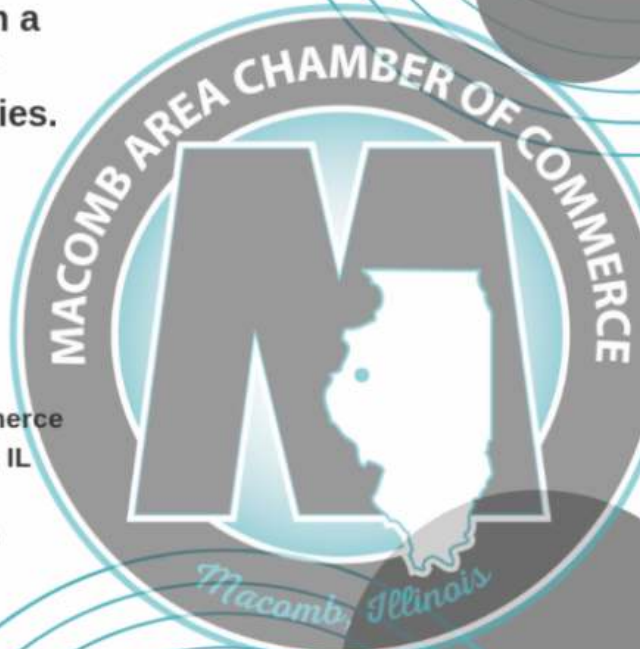
www.macombareachamber.com/jobs

**Explore dozens of jobs in a
variety of exciting career
areas from local companies.**

**Local employers can post
FREE job opening ads via
the Macomb Area Chamber
of Commerce website.**

**Macomb Area Chamber of Commerce
214 North Lafayette St. Macomb, IL
(309) 837-4855
info@macombareachamber.com
www.macombareachamber.com**

**Please note, The MACC is not a staffing
agency and is involved in the applying,
interviewing, or hiring process of
applicants.**



Submit Yours

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COURTESY OF
THE MACOMB AREA CHAMBER OF COMMERCE

HERE'S HOW IT WORKS

LOCATION

CHAMBER STAFF

Limited to 1 person

AMBASSADORS

Will follow all safety precautions

BUSINESSES

Please follow all safety precautions

ATTENDANCE

OUTDOORS ONLY

No inside tours/open houses

SAFETY

Masks/social distancing

RESTRICTIONS

No food/drink served

IMPACT

SOCIAL MEDIA

Facebook/Instagram Posts

NEWSLETTER

Featured Business Mention

LOCAL MEDIA

Photo/caption submitted

TO SCHEDULE A RIBBON CUTTING

INFO@MACOMBAREACHAMBER.COM 309.837.4855



Macomb Area
Chamber of Commerce
Macomb, Illinois

#keepitmacomb

Schedule Now

2021 MACOMB BUSINESS ACADEMY

REGISTRATION NOW OPEN

Register online at
www.macombareachamber.com

Applications also available at the Chamber office



MBA FACILITATORS



Executive Director of Retention Initiatives at Western Illinois University, Justin is an active member of the Macomb Lions Club and Young Professionals of Macomb. He participated in the Macomb Business Academy in 2018, and is a frequent attendee of Business After-Before Hours sponsored by the Chamber of Commerce.



Ketra Kowalski serves as the Executive Director of Personnel and Financial Affairs at Western Illinois University. Ketra is a native of Macomb and an active member of the McDonough County Public Transportation Committee, Maple Avenue Christian Church, and Young Professionals of Macomb. Ketra participated in the Macomb Business Academy in 2018, and is a frequent attendee of Business After-Before Hours sponsored by the Chamber of Commerce.

MBA meets every Thursday
February 4 - April 22
8:00-10:00 a.m.

Macomb Area Chamber of Commerce
214 N. Lafayette St.
(309) 837-4855
info@macombareachamber.com

To Apply



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Chamber Member Spotlight

For those of you who have been with us for years, you may remember a little feature called "The Spotlight." In response to recent events, we are ready to celebrate all things local with you, our members, by giving you this space for **FREE** to highlight all the hard work, dedication, and passion that you pour into your business or organization. We will feature one (or a few) members as a way to support all the cool ways that you

#keepitmacomb



THE MACOMB AREA
CHAMBER OF COMMERCE
IS PROUD TO BRING BACK

THE SPOTLIGHT

LIGHTING UP ALL THINGS LOCAL

To feature your local business
for FREE in the next Chamber newsletter
contact our Marketing Director at
shay@macombareachamber.com

#keepitmacomb

To Feature Your Business

Local Stats

A monthly look at the city/region

TAXES

NOVEMBER 2020

- SALES: \$247,295.07
- BED: \$23,817.72
- MOTOR FUEL:
\$27,887.61

Source: City of Macomb,
Business Office

AIRPORT

OCTOBER 2020

- LANDINGS: 152
- FUEL SOLD (gallons):
8,828

Source: Macomb Municipal
Airport

BUILDING PERMITS

DECEMBER 2020

- TOTAL ISSUED: 8

Source: City of Macomb,
Zoning Office

LABOR FORCE

(Macomb Micropolitan Area)
SEPTEMBER 2020

- LABOR FORCE: 13,685
- UNEMPLOYMENT: 6.1%

Source: Illinois Dept.
of Employment Security



Macomb Area
Chamber of Commerce
Macomb, Illinois

Local Market Update – November 2020

This research tool is provided by RMLS Alliance, LLC. This report covers residential real estate activity in the Peoria Area Association of REALTORS® service area.



Macomb

McDonough County

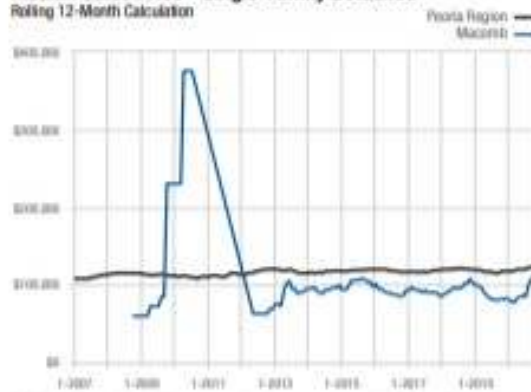
Single-Family Detached	November			Year to Date		
	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
New Listings	16	8	-50.0%	210	228	+8.6%
Pending Sales	7	13	+85.7%	124	129	+4.0%
Closed Sales	9	12	+33.3%	123	123	0.0%
Cumulative Days on Market Until Sale	220	142	-35.5%	179	161	-10.1%
Median Sales Price*	\$107,000	\$93,450	-12.7%	\$81,350	\$109,000	+34.0%
Average Sales Price*	\$124,933	\$117,525	-5.9%	\$95,285	\$116,152	+17.0%
Percent of Original List Price Received*	85.9%	86.5%	+0.7%	85.2%	89.5%	+5.0%
Inventory of Homes for Sale	125	129	+3.2%	—	—	—
Months Supply of Inventory	11.5	10.8	-6.1%	—	—	—

Single-Family Attached	November			Year to Date		
	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
New Listings	2	1	-50.0%	37	29	-21.6%
Pending Sales	2	4	+100.0%	23	24	+4.3%
Closed Sales	1	1	0.0%	21	22	+4.8%
Cumulative Days on Market Until Sale	7	18	+157.1%	242	195	-19.4%
Median Sales Price*	\$137,500	\$131,900	-4.1%	\$92,500	\$113,000	+22.2%
Average Sales Price*	\$137,500	\$131,900	-4.1%	\$104,548	\$103,650	-0.9%
Percent of Original List Price Received*	98.3%	96.1%	-2.2%	86.4%	88.3%	+2.2%
Inventory of Homes for Sale	22	12	-45.5%	—	—	—
Months Supply of Inventory	10.1	4.5	-55.4%	—	—	—

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Single-Family Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of December 5, 2020. All data from RMLS Alliance Report # 0204 ShowingTime

McDonough County

Single-Family Detached	November			Year to Date		
	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
New Listings	18	15	- 16.7%	289	301	+ 4.2%
Pending Sales	11	16	+ 45.5%	184	180	- 2.2%
Closed Sales	14	17	+ 21.4%	183	171	- 6.6%
Cumulative Days on Market Until Sale	202	139	- 31.2%	171	150	- 12.3%
Median Sales Price*	\$72,000	\$90,000	+ 25.0%	\$74,500	\$92,000	+ 23.5%
Average Sales Price*	\$102,200	\$106,694	+ 4.4%	\$94,448	\$102,799	+ 8.8%
Percent of Original List Price Received*	89.9%	87.8%	- 2.3%	85.6%	89.0%	+ 4.0%
Inventory of Homes for Sale	162	158	- 2.5%	—	—	—
Months Supply of Inventory	10.0	9.6	- 4.0%	—	—	—

Single-Family Attached	November			Year to Date		
	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
New Listings	2	1	- 50.0%	37	29	- 21.6%
Pending Sales	2	4	+ 100.0%	23	24	+ 4.3%
Closed Sales	1	1	0.0%	21	22	+ 4.8%
Cumulative Days on Market Until Sale	7	18	+ 157.1%	242	195	- 19.4%
Median Sales Price*	\$137,500	\$131,900	- 4.1%	\$92,500	\$113,000	+ 22.2%
Average Sales Price*	\$137,500	\$131,900	- 4.1%	\$104,548	\$103,650	- 0.9%
Percent of Original List Price Received*	98.3%	98.1%	- 0.2%	86.4%	88.3%	+ 2.2%
Inventory of Homes for Sale	22	12	- 45.5%	—	—	—
Months Supply of Inventory	10.1	4.5	- 55.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



A rolling 12 month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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