COMCAST BUSINESS
Partnership that begins here at home… Pleasanton California !!

November 13, 2019

Prepared by John Lengyel, Sr Enterprise Account Executive

Introductions: Your Local Comcast Business Team

John Lengyel, Sr Enterprise Senior Account Executive - (925) 200-1059 / (925) 895-4938 – john_lengyel@comcast.com
Partnering with local Business Leaders and IT Executives on Digital Transformation. 30 years of delivering business and technology solutions that meet the evolving needs of businesses. Enabling organizations to be more profitable, agile and competitive. Our Comcast team delivers an end to end, single provider partnership, focused on you, your people and your customers.

Debbie Albee, Enterprise Account Executive – (925) 596-0301 - debbie_albee@comcast.com
Veteran Enterprise Business Solutions Specialist – Fiber Ethernet, SD WAN, Advanced Voice, Cloud and Data Center and Threat Mitigation

Howard Wilner, Enterprise Solutions Engineer - (925) 337-5014 – howard_wilner@comcast.com
Technical Sales Professional with 17+ years in sales and telecommunication design. Experience developing effective solutions to address systematic business challenges related to Connectivity, Voice, Security and Cloud services in both direct and channel sales environments.

Joe Celentano, Enterprise Sales Director - (925) 424-0908 – joe_celentano@cable.comcast.com
Over 18 years of experience contributing extensive sales and technical acumen to grow revenue for prominent technology organizations.

Rosa Estevez - Spencer, Business Account Executive– (925) 519-2188 - rosa_estevezspencer@comcast.com
SMB Specialist - Business Class Internet, Voice, TV, Surveillance and Security

JeffCastle, SMB Manager Direct Sales - (925) 785-7514 - jeff_castle@cable.comcast.com
19 years of Leadership Experience, an environment I direct will be filled with great culture, accountability, positive attitude, solid customer satisfaction, fun, financial results, policy acumen, and a strong team mentality.

Comcast Business and Pleasanton 2020:
A Shared Community Vision for Business and Growth
Creating and promoting economic opportunity, strengthening and educating our community

Comcast is deeply committed to California, where our nearly 5,000 employees serve more than 3 million customers throughout the state. Our California Headquarters is right here in our amazing Tri Valley in neighboring Livermore. Since 2011, Comcast has invested $8 billion in California to build, enhance and maintain our systems, networks and infrastructure.

We leverage our media and technology assets across Comcast NBCUniversal to benefit the communities where our employees, customers and partners live, work, play and serve. Since 2011, we have invested more than $381 million in cash and in-kind contributions to local organizations that share our commitment to improving communities.

We are also committed to making the Internet accessible to as many families in California as possible. In fact, California is the #1 state in the nation to help close the digital divide with Comcast's Internet Essentials program. Nearly 200,000 households, or nearly 800,000 Californians, have signed up for Internet Essentials as of late 2018. https://california.comcast.com

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Comcast is California's leading provider of XFINITY® video, high-speed Internet, "smart home" and phone services. Our X1 entertainment platform — with its innovative voice remote and Netflix and Amazon integration — is changing the way our customers experience TV.

Xfinity Mobile uses America's largest 4G LTE network combined with the most WiFi hotspots nationwide to give customers a better wireless experience.

Xfinity Internet gives customers unprecedented access and control over one of the most important technologies in their lives. We are delivering gigabit speeds, have built the largest network of WiFi hotspots in the U.S. and crated a new, fully personalized home WiFi experience.

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Comcast and NBCUniversal have long recognized that members of the military bring exceptional strengths to the workplace and we actively recruit veterans. Comcast has a commitment to hire 11,000 reservists, veterans and their spouses or domestic partners, bringing our total to 21,000 military hires by the end of 2021.

Former members of the military are just one of the diverse talent pools we draw from and we have employee resource groups **(ERGs)** dedicated to Veterans as well as Women, Hispanics, LGBTQ, African American and Asian Pacific Islanders. These ERGs offer mentoring programs and networking opportunities to help employees grow professionally and personally.

John Lengyel | Sr Enterprise Account Executive, Comcast Business | California Region
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We are Comcast

Platforms and Partnerships…..going beyond !!

X1 Platform	NETFLIX	SAMSUNG	Roku	IFTTT	sling	Twitter	YouTube · prime video
Home Automation	august	PHILIPS hue	CHAMBERLAIN	GE	icontrol NETWORKS	LUTRON	nest · sengled · ZEN
Ventures	Nextdoor	cheddar	Tastemade	houzz	instacart	slack	HIRED · ZOLA
Symphony	NBC	Rio	TELEMUNDO	FOCUS FEATURES A COMCAST COMPANY	UNIVERSAL A COMCAST COMPANY · DREAMWORKS	FANDANGO	USA · VOX MEDIA · UNIVERSAL ORLANDO RESORT
Venue Services	SPECTRA BY COMCAST SPECTACOR	Learfield	CISCO	Imagine COMMUNICATIONS	ANC		

Welcome to Comcast Business

Comcast Business provides best in class network solutions designed to deliver reliable, innovative and cost-effective communication services.

Serving organizations big and small, Comcast Business is a leading provider of data and voice solutions, offering flexibility, capacity, reliability and an exceptional value.

Comcast has the resources, products and support needed to keep your applications and network optimized for improved operational efficiency while reducing legacy telco spend.

Comcast Business Enterprise Solutions

- **Reliable, resilient design** – High network availability

- **Fully scalable solutions –** Ability to Increase the bandwidth as your applications change

- **Broad and diverse network** – Information travels across our advanced network

- **Resilient core architecture** – Helps optimize the quality of our network performance

- **Enterprise Class support** – 24/7/365 network monitoring and support through our Business Network Operations Center (BNOC)

Comcast Business Core Values

Comcast is the nation's largest Internet provider

- Unencumbered by legacy technology

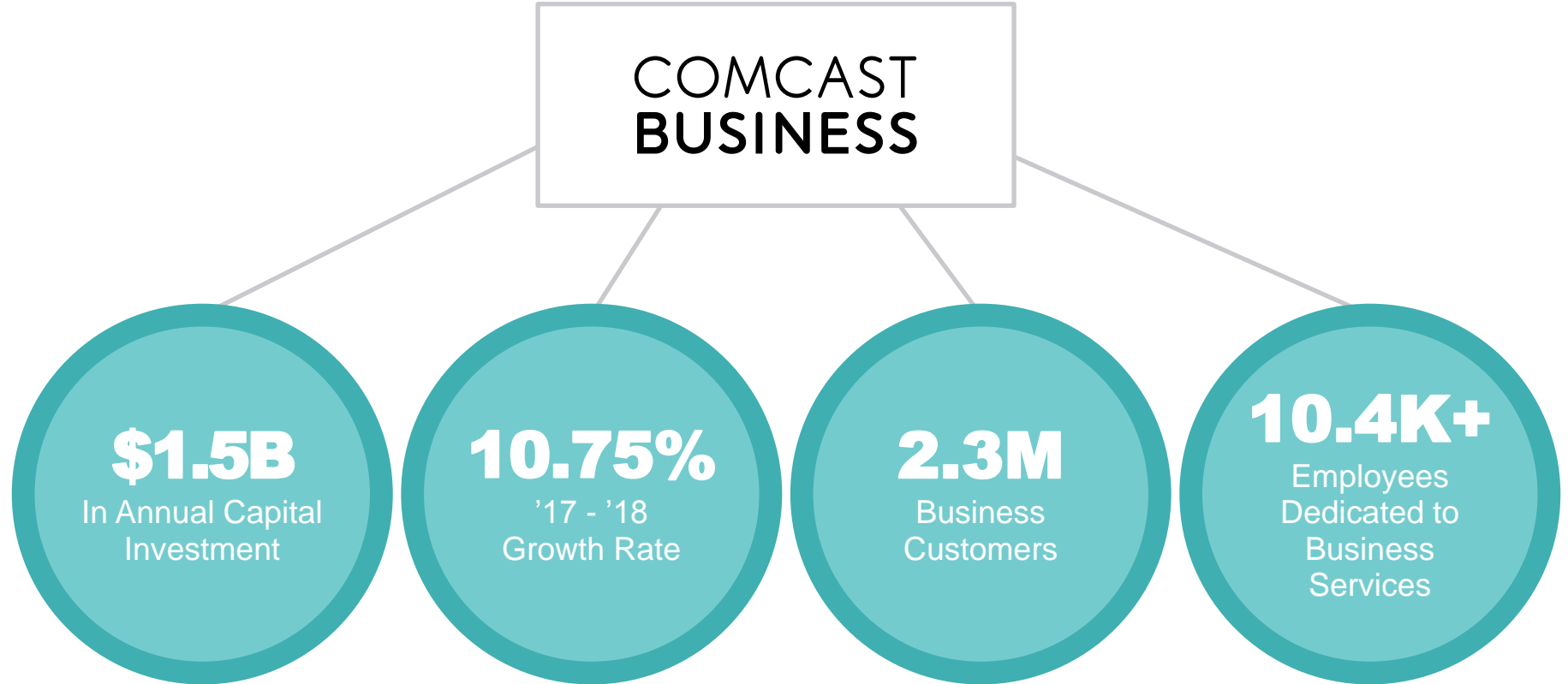- Strategically committed to wireline

Culture & Innovation

- A software-defined network platform for continued innovation

- Help businesses adapt to the changes and velocity their operations need

Cable-First Approach

- Fiber-rich, fiber-deep network

- Fully managed nationwide branch network solutions

Where We Are

$7.1B+
Run-Rate

$256M

2006 | **Today**

Revenue

COMCAST BUSINESS

$1.5B
In Annual Capital Investment

10.75%
'17 - '18 Growth Rate

2.3M
Business Customers

10.4K+
Employees Dedicated to Business Services

*All figures are accurate as of Q4 2018 unless otherwise noted.

Comcast Business – By the Numbers

40K+
Monthly Client Installations

150K+
Managed Enterprise Sites

COMCAST BUSINESS

5M
Devices Monitored

2,500
Ethernet sites connected per month
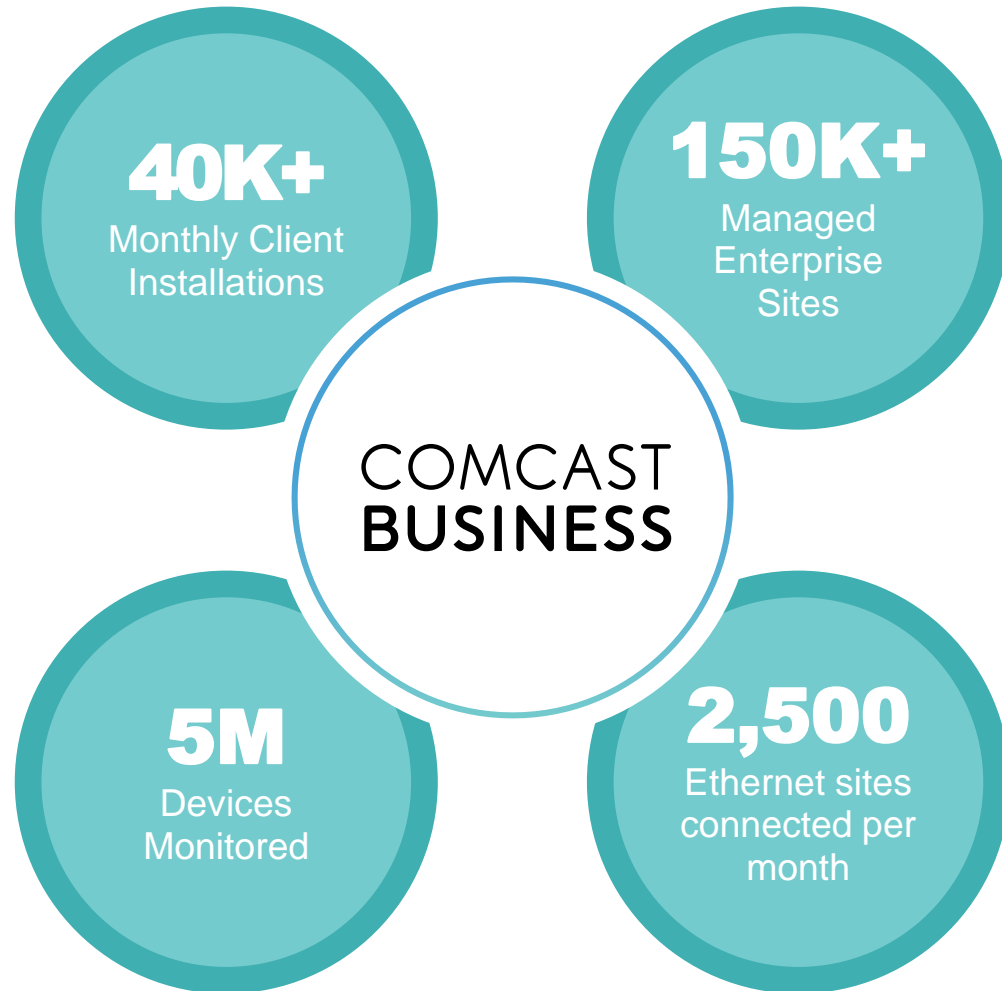
A New Internet Customer Every

16 Seconds

An Ethernet Location Installed Every

5 Minutes

Diverse Network

- **Physically diverse network** from telcos (routes, access points, building access, etc.)

- **Largest converged IP network in the country**

- Comcast continues to **double its network capacity** every 18 – 24 months

- Far-reaching **fiber and HFC infrastructure**

- **Network monitoring and management** 24x7x365

- **Customer monitoring** from redundant NOCs

- **Voice SLA**; 99.9% availability

Over 1 million Ethernet-enabled buildings

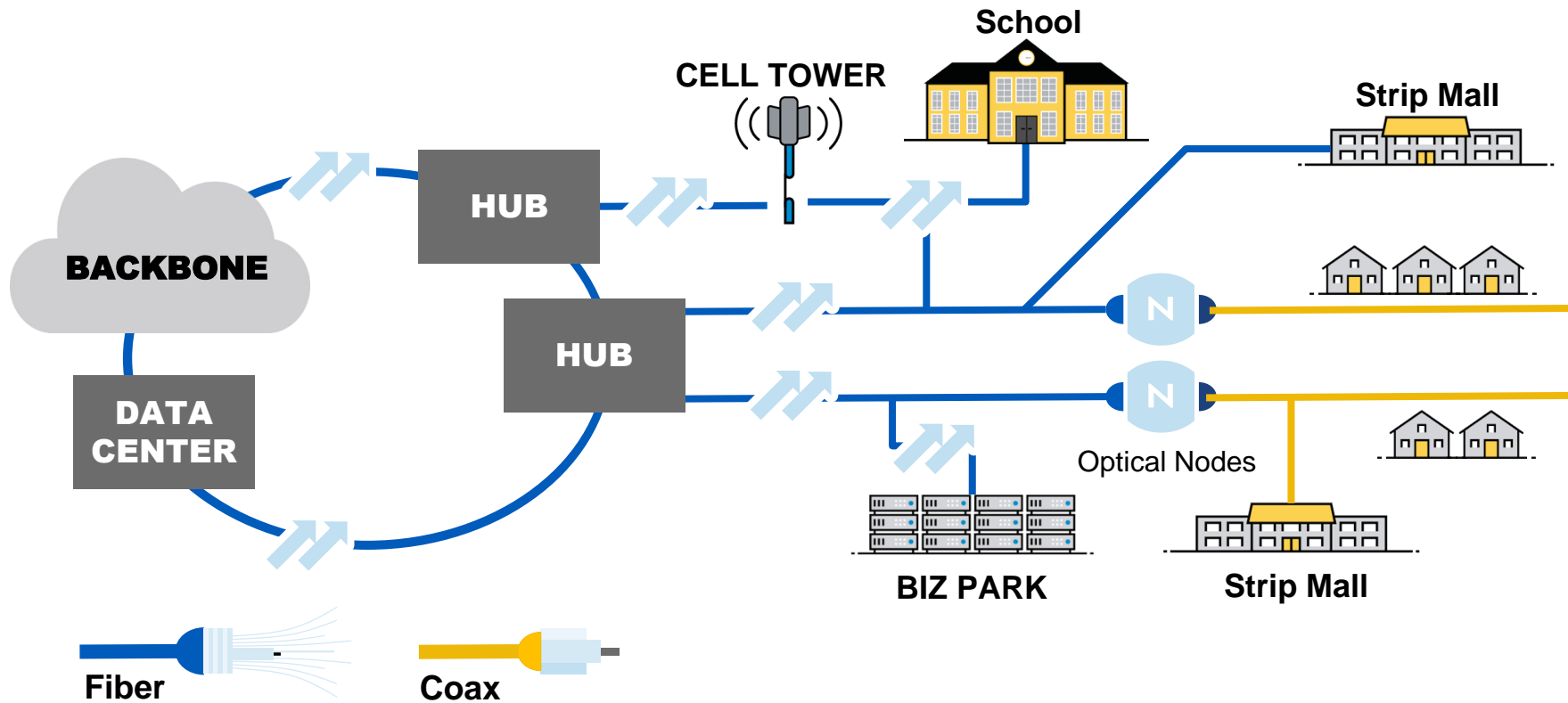Capacity that scales up to **100 Gbps**

172k fiber route miles

700+ connected data centers

One of the largest Voice over IP provider in the nation

Best Last Mile Data Products In The World

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Gigabit Era has Arrived
with DOCSIS 3.1/PON

Metro-Ethernet:
Next-generation QoS underlay

- Fiber
- EoHFC

LTE Backup:

Cable-First:

Product requirements Drive off-net

Best = Fast, Cost-effective, Reliable, Ubiquitous

Why Comcast Business

COMCAST BUSINESS
BEYOND FAST

Comcast Business offers advanced technology services built for today's distributed enterprise

- **Comcast Corporation is a Fortune 50 Company**
  with financial strength and staying power

- **Comcast owns the largest converged IP network in the United States**

- **Comcast Business will manage sites**
  not on our network through our deep relationships with other providers

- **Comcast Business is committed to business services**
  and has invested billions of dollars

- **Local Team-Local Presence**
  you will be supported by local: sales, account management, support and leadership

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Data | Voice | Video | Managed Solutions
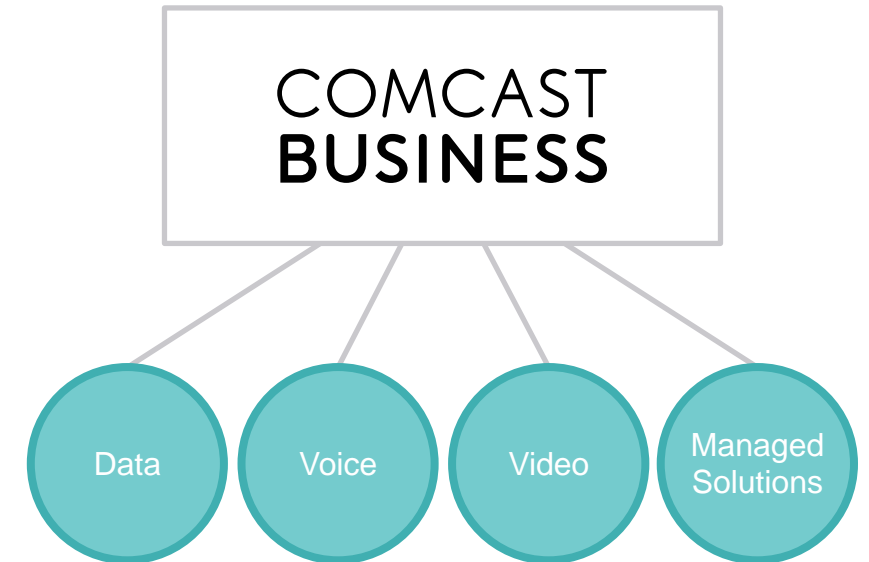
Key Business Initiatives

Customer Experience

Enhance the customer experience, both in-person and online

Deliver high-quality products and services, while optimizing all available resources

Employee Engagement

Improve employee productivity, engagement and satisfaction

Expand/Grow Business

Optimize technology to drive revenue, profitability and brand loyalty

Optimize Operations

Enhance the customer experience, both in-person and online

Deliver high-quality products and services, while optimizing all available resources

Business Trends – The Digital Transformation

The digital world is re-shaping how business works

- Enable mobility for customers, employees, partners
- Realign operations to create exceptional customer experiences
- Embrace "Cloud First" and business-critical applications
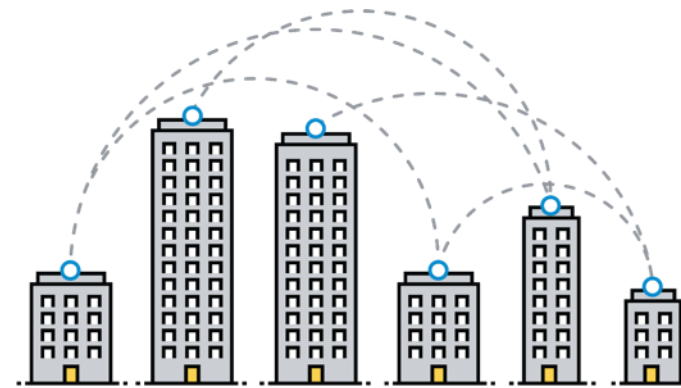
Widely distributed enterprises are expected to perform as one cohesive entity

- Provide a consistent customer experience anywhere, anytime, and on any device
- Enable employees to provide same exact services regardless of location

Companies with the top economic performance set, execute and adjust their digital strategies at a faster frequency than everyone else.

McKinsey Quarterly – January 2019

Technology Trends

Bandwidth and Speed Enable Today's Business Imperatives

Cloud, mobility, remote facilities, and IoT are driving skyrocketing bandwidth demands
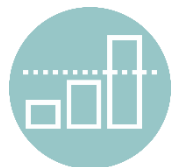
Most IT budgets can't support adequate bandwidth growth
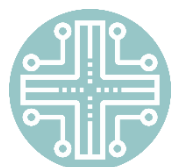
Traffic patterns between branches, data centers, and the internet are shifting

Today's applications demand stability and reliable uptime

Legacy WAN technology can be expensive, inflexible and incapable of keeping up with bandwidth demand and apps built for the internet

Customers want a digital experience that supports dynamic interaction

Business Depends on Enabling…

More Devices	
More Content	
More Applications	
More On-Demand Access	

Network Solutions

Broadband	Metro Ethernet	Managed On/Off-Net	SDN	Managed Router	DDoS Mitigation Service
Business Internet Ethernet Dedicated Internet	**Ethernet – 1Mbps up to 100Gbps Managed Waves**	**Aggregated Fiber and Broadband via Off-Net Partners**	**Multi-VNF Design SD-WAN Orchestrated Roadmap**	**Full Lifecycle Router Management**	**Single Incident or Unlimited Subscription**
• All business segments • National reach • Critical access of choice for SD-WAN	• Mid-large business • Retail and Carrier • Private cloud access • Delivered over HFC (EoHFC) or Fiber • EPL, ENS, EVPL private network	• Fully managed, E2E • Single Bill • Both HFC and Fiber	• All business segments • National reach • Carrier-based, fully orchestrated • API driven Digital Experience. (Portal) • First of its kind Mobile App • Scaled economics (Universal Comcast Premise Equipment)	• Equipment • Advanced firewall • Configuration • Change management • Help desk support	• Proactively detect DDoS attack traffic • Drop and rate limit traffic • Divert traffic to scrubbing center • Deliver clean traffic to network

Comcast Business Cloud Connect

For businesses not physically located in the same premises as CSP

Comcast enables businesses to directly connect into a cloud

Extends private networks to public, private or hybrid cloud solutions

Connects remote sites and users to one or more cloud platforms

Includes Physical and Virtual Cross-Connect options

Today Comcast Supports AWS and Microsoft Azure

- Other providers to be added in the future
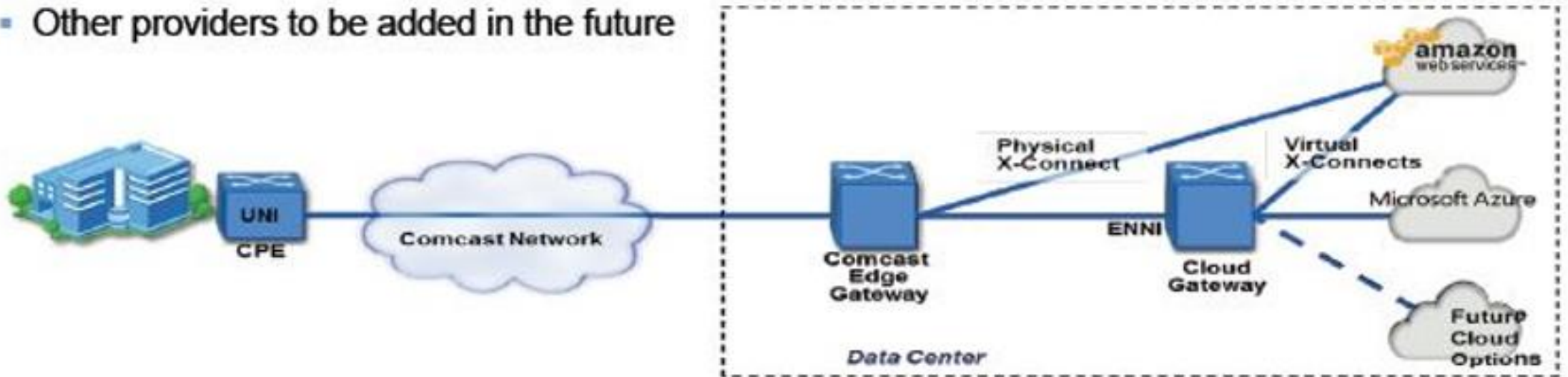
Comcast Business EoHFC

Ethernet delivered over Hybrid Fiber Coax

Comcast Business Ethernet over Hybrid Fiber Coax lets businesses take advantage of Ethernet technology over Comcast's far-reaching Hybrid Fiber Coax (HFC) network – An ideal solution for the more than 50% of buildings in the U.S. without Fiber.

EoHFC gives businesses:

- The ability to leverage Comcast's existing infrastructure, which means faster installs with low or no construction costs
- Service Level Agreement – 99.9% uptime
- Opportunity to link smaller remote offices to bigger corporate locations because EoHFC easily integrates with fiber-based Ethernet end points
- An alternative technology at a competitive price compared to Time Division Multiplexing (TDM)

Service Speeds:

- ✓ 2 Mbps
- ✓ 4 Mbps
- ✓ 5 Mbps
- ✓ 6 Mbps
- ✓ 10 Mbps
- ✓ 20 Mbps

Service Types:

- ✓ Ethernet Dedicated Internet (EDI)
- ✓ Ethernet Private Line (EPL)
- ✓ E-Access EPL
- ✓ Ethernet Virtual Private Line (EVPL)
- ✓ Ethernet Network Service (ENS)

Comcast Business – ActiveCore SDN Platform

ActiveCore Software Defined Network Platform

Improve application and traffic management throughout the enterprise. ActiveCore's Unique SDN Orchestration Layer enables multiple virtualized services, reducing hardware, managing costs and delivering great scalability — All The Way To The Edge.

- **Configure and deploy** services on demand

- **Virtualize and orchestrate** network services

- **Simplify provisioning** through centralized policy management

- **View and manage** service components at a single site or across multiple sites easily

- **Unique digital experience and single pane of glass** provides ability to see, decide and act from one integrated portal

- **"Point, click and deploy"** replaces truck rolls and costly on-site configurations

- **Prioritization and traffic steering** are performed at the application level

- **Network management** can be performed over any device

- **Optimized mobile app** delivers insights anytime, anywhere

Comcast Business – SD-WAN

Software Defined – Wide Area Network (SD-WAN)

With SD-WAN from Comcast Business, you will be able to cost-effectively update your existing networks across all business locations, making branch offices as capable as HQ

Pure SD-WAN

Hybrid WAN

Hybrid WAN with High Availability

WAN Backup
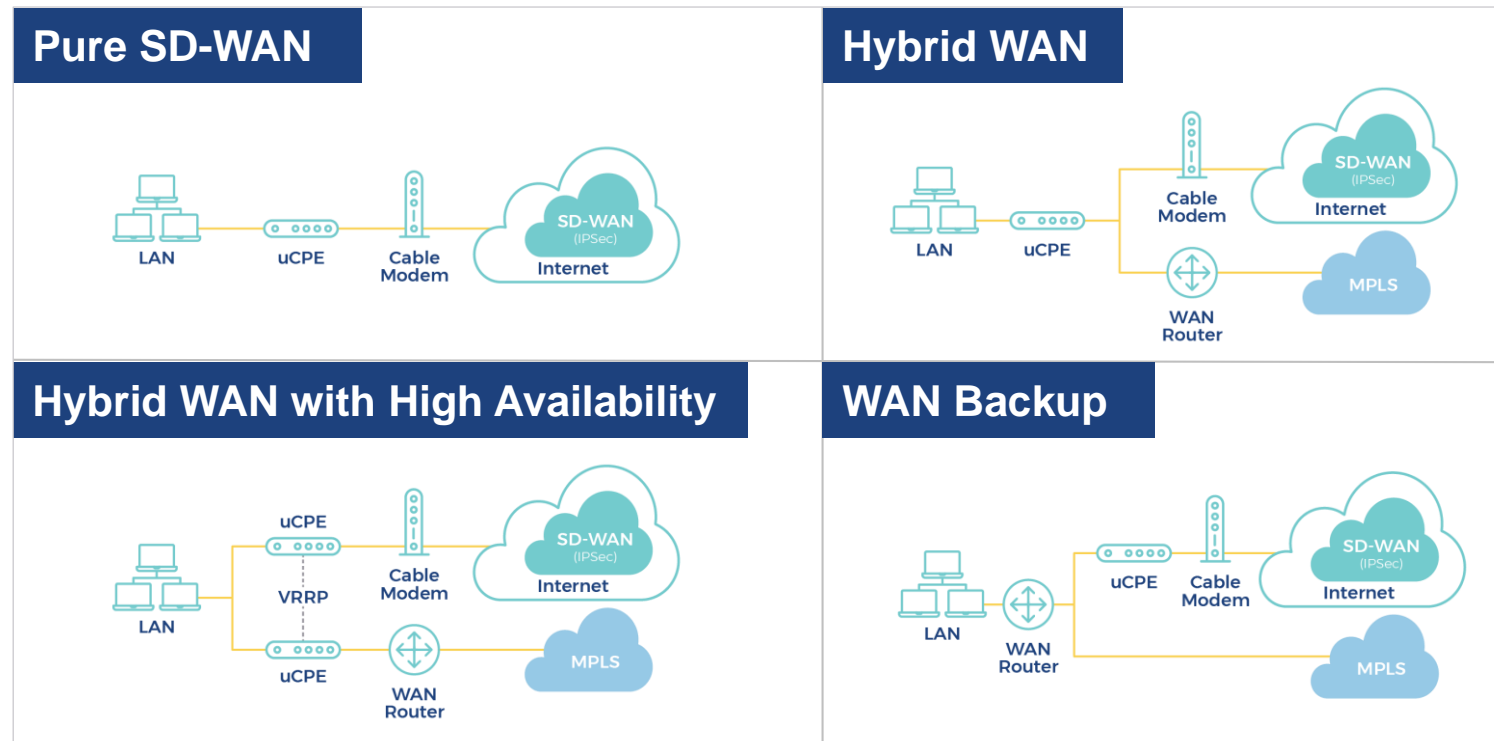
SD-WAN Highlights

- **Establish smarter network connections** that deliver reliable performance, strong economics and an ability to support your evolving business

- **Eliminate "vendor lock,"** with our open systems architecture that support SDN offerings from numerous technology providers

- **Optimize IT budgets** with Comcast Business SD-WAN pricing allows you to scale your bandwidth consumption

- **Centrally push, manage and update policies across your business** with "application-aware" capabilities that select intelligent network routes

- **Update existing networks and cost-effectively create new ones,** giving your branch offices enterprise-grade efficiency and agility, while reducing dependence on complex MPLS technology

Comcast Business – 4G LTE Wireless Backup

ActiveCore and Connection Pro Wireless Backup

COMCAST BUSINESS BEYOND FAST

Cellular 4G LTE Wireless Backup provides continuity as needed for those unplanned disruptions to primary internet connections

Branch Topology

Customer LAN

SD-WAN uCPE

Wireless Connection

Cradlepoint 1650

Internet

Primary Internet

Primary Internet
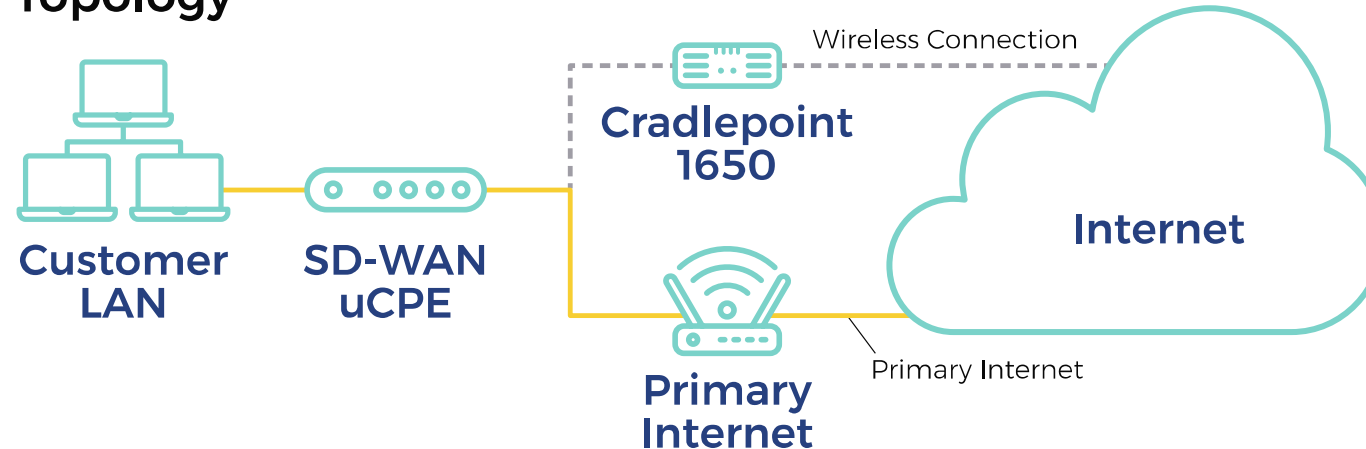
Wireless Backup Highlights

- Keeps your business connected
- Ensures continuous, accurate view of your entire network

Comcast Business – Managed Router

Managed Router

As today's distributed enterprise network becomes more complex, routers have evolved to carry out a number of important tasks that keep information moving.

Managed Router Highlights

Professional Design

- Optimized network efficiency and application performance
- Network design that scales to met customers' needs
- Professional support to ensure network design and installation goes smoothly

Ongoing support as your business grows

- Support for configurations changes as customers' network needs change and grow in terms of new applications and changing performance requirements

Monitoring and Management

- 24X7X365 monitoring
- Proactive alarming and notification of potential issues
- Security updates and patches
- Firmware updates

Cost and resource efficiencies

- Equipment rental model manages costs
- Single source for connectivity and router means you won't get caught in the middle between your connectivity provider and your router provider
- Support is provided for US locations, in and out of Comcast territories
- Comcast Business is responsible for installation, maintenance and repairs of the router

Voice Solutions

Lines	Trunks	Cloud
Business Voice **Managed Voice**	**PRI/SIP**	**Business Voice Edge (BVE)** **and Voice Edge Select**
• Small business / small site	• Mid-large business	• Small to large business
• "POTS" line replacement	• Up to 8 PRI / Site	• End-to-end solution
• Mobile app / integration	• Up to 800 concurrent calls	• Admin and User Portals
• New portal	• 100+ supported PBXs	• Mobile app & integration
• Readable voicemail	• DID-Level CFNR	• Wired phones / DECT phones
• U.S. footprint	• HFC or Fiber	• Softphone
		• Conferencing Bridge (Internal+External)

100% IP/No TDM

Comcast Business Voice Solutions

Business VoiceEdge™

An ideal solution for replacing a PBX or changing your current system, allowing you to focus on your business, not your business communications

With VoiceEdge you get:

- A hosted VOIP/Unified Communications solution

- Business voice continuity features– so you don't have to miss a call even if disaster strikes

- Unlimited inbound, local and domestic long distance

- Voicemail anywhere

- Integrated business communications

- Easy call management and feature editing

- Fully managed by Comcast Business

Comcast Business Voice Solutions

PRI Trunks

An ideal solution for use with existing PBX equipment, PRI Trunks allow you to maximize your phone capabilities. You won't require a separate line to handle each call since PRI allows multiple people to share up to 23 channels, or call paths, per PRI to communicate simultaneously

PRI Trunks provide:

• Direct inward dial (DID) and direct outward dial (DOD), eliminating the need for extensions or a receptionist to route calls

• Call detail records

• Destination unreachable so you can automatically re-route incoming calls in case of power outage or disaster

• Easy management. Add channels simply by placing a quick phone call.

Comcast Business Voice Solutions

SIP Trunks

An ideal solution to maximize voice services on existing PBX equipment. SIP Trunks are virtual voice channels, or paths, which deliver voice over an IP network to a designated end point.

SIP Trunks:

- Use SIP connectivity between your IP PBX and network, routing calls between them

- Easily manage your network and telecommunications through one provider, with one solution

- Purchase only the number of Concurrent Call Sessions needed and share them across multiple sites

- Increase by single increments as demand warrants

Security Solutions

Comcast Business SmartOffice™

- Keep an eye on you business remotely

- Crystal-clear, wide-angle images

- Access and retrieve footage via cloud

- Motion insights dashboard

- Digital pan, tilt and zoom from cloud

DDoS Mitigation

- Real-time detection of DDoS and application-layer attacks

- Single-incident or Unlimited-service plans

- No additional premise equipment required

- Peace of mind and business continuity

Comcast Business SecurityEdge™

- Cloud-based blocking of internet threats

- Web content filtering blocks access to unwanted sites

- No set up or equipment required

- Visibility anytime, anywhere

Comcast Business – Managed Security Services

DDoS (Distributed Denial of Service) Treat Mitigation Service

Protection against DDoS and application-layer attacks, providing peace of mind and reinforcing business continuity

Detect an attack

Drop and rate limit traffic

Divert traffic to a scrubbing center

Deliver clean traffic to your network

DDoS Highlights

- **Peace of Mind** – Size, scale, and strength of Comcast detects and mitigates attacks before disrupting business operations, providing business continuity
- **Experience in Security** – Constantly monitors and helps protect vital network infrastructure

- **High Performance at Scale** – Scalable solution for any attack size with little impact on network performance
- **Cloud Based** – Requires no equipment to install or manage on premise

- **Customer Support** – Highly responsive customer support available 24 X 7 X 365
- **Flexible** – Flexible solution with subscription plans to meet your business needs

Comcast Business SmartOffice™

Keep an eye on your business from any location

• Record, store and share footage

• Advanced IP platform includes secure cloud storage
  and mobile access

• Crystal-clear, wide angle images with 1080p HD
  cameras

• Motion Insights dashboard

• Advanced features from the cloud:
  digital pan, tilt and zoom

Video Solutions

X1 for Business

- Public View for bars, restaurants, gyms, retail stores

- Private View for offices, lobbies, waiting rooms, break rooms

  - Xfinity Stream for Business – live TV on up to 5 devices at your business

- Voice remote and intuitive on-screen guide

X1 for Hospitality

- Lets employees focus on serving guests instead of searching for programming

- Voice remote and on-screen guide

- On Demand programming

- 80+ HD channels

- Weather, traffic, sports apps

Video Solutions

X1 for Hospitality

Brings the unique features and personalization of the award-winning X1 entertainment platform to hotel guests with high-quality HD and voice-activated remote that create a guest experience of being connected to the comforts of home.

X1 for Hospitality:

- IP delivered service with IPTV set boxes included

- Voice-activated remote

- Pause and rewind live TV

- Free on-demand programming and Kids Zone

- 80+ HD channels

- Access to weather, traffic and sports apps

Video Solutions

X1 for Business

Brings the unique features and personalization of the award-winning X1 entertainment platform to businesses, to keep customers entertained and employees informed.

X1 for Business:

- Voice remote, on-screen Guide and search make channel navigation easier than ever
- Quality HD programming and on-screen apps
- Last 9 channels function makes it easy to access popular content

X1 for Business Public View: for bars, restaurants, gyms, retail stores

- Employees can focus on serving guests instead of searching for programming

X1 Business Private View: for offices, lobbies, waiting and break rooms

- Xfinity Stream for Business brings live TV to up to 5 devices – mobile, tablet or computer – for employees and customers while at your business or in your waiting room.

An Agile and Responsive Support Team for You and Your Business

COMCAST
BUSINESS
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Support	• Experienced team with thousands of dedicated professionals • Carrier-class network engineering support experts on staff • Dedicated project manager • Site survey and fiber map • Service design review
Local Presence	• Strong local presence with customer service, customer support available 24/7/365 • Installation at your convenience from local, certified techs
Network Management	• Ongoing multilayer, proactive monitoring and troubleshooting • Business Network Operations Centers (BNOCs) provide redundancy and operate 24x7x365 • Tier II and III enterprise repair groups collocated in NOCs • Proactive Customer Monitoring Center (CMC) • Multiple service classes backed by SLAs • Staffed 24x7x365 certified engineers

Enterprise Support

Serving Enterprise

U.S.-based Enterprise CARE team

- Intuitive portal for instant network assessment
- Proactive monitoring

Orchestrated Service Delivery

- Dedicated program manager and project managers
- Detailed service and operation design review
- Installations scheduled on customer schedule
- Installation and testing of both infrastructure and network appliances

Excellent Customer Service

4 Fully Redundant Care Centers

- ◎ **Naperville, IL**
- ◎ **Cincinnati, OH**
- ◎ **Denver, CO**
- ◎ **Tampa, FL**

Dedicated to Enterprise customers

17 Regional Network Operations Centers
Experienced technicians and engineers

24/7/365

Customer Service

Enterprise Awards Program

MEF AWARDS 2018 — Enterprise Application *Hospitality*

MEF AWARDS 2017 — Enterprise Application of the Year **Sports & Entertainment**

MEF AWARDS 2017 — Enterprise Application of the Year **Health**

INTERNET TELEPHONY SD-WAN Product of The Year 2018

2018 INTERNET TELEPHONY PRODUCT OF THE YEAR

2017 INTERNET TELEPHONY PRODUCT OF THE YEAR

Leading Lights AWARDS 2018 — Most Innovative Business Cloud Service **Business VoiceEdge**

Leading Lights AWARDS 2018 — Most Innovative NFV Deployment Strategy **ActiveCore℠**

Leading Lights AWARDS 2018 — Most Innovative SD-WAN Service **Comcast Business SD-WAN**

VERTICAL SYSTEMS GROUP YEAR-END 2018 — U.S. CARRIER ETHERNET SERVICE LEADERBOARD

VERTICAL SYSTEMS GROUP YEAR-END 2018 — U.S. CARRIER ETHERNET SERVICES LEADERBOARD — Cable MSOs

VERTICAL SYSTEMS GROUP YEAR-END 2018 — U.S. Fiber LIT Buildings LEADERBOARD

EXCELLENCE AWARD DATA CENTER 2018 infoTECH SPOTLIGHT

Communications SOLUTIONS 2018 Product Of The Year

CUSTOMER 2018 EXPERIENCE INNOVATION AWARD

GOLD 2019 STEVIE WINNER AMERICAN BUSINESS AWARDS
- Most Innovative Company of the Year (Comcast Business)
- IT Service Management Solution (ActiveCore)
- Integration Solution (ActiveCore)
- Telecommunications Service (Business VoiceEdge)

SILVER 2019 STEVIE WINNER AMERICAN BUSINESS AWARDS
- Cloud Platform (ActiveCore)

BRONZE 2019 STEVIE WINNER AMERICAN BUSINESS AWARDS
- Business Services Innovation of the Year (ActiveCore)
- Most Innovative Tech Company (Comcast Business)

2018 STEVIE GOLD WINNER AMERICAN BUSINESS AWARDS
- Innovation of the Year – Business Services Industry (ActiveCore)

2018 STEVIE BRONZE WINNER AMERICAN BUSINESS AWARDS
- Most Innovative Tech Company (Comcast Business)

Customer Success Stories

TACO BELL™ | CHOICE HOTELS QUALIFIED VENDOR | Wawa® | DINE BRANDS | FIVE GUYS® | SunTrust Park HOME OF THE BRAVES | FOUR SEASONS

Comcast Business provides Managed Broadband and Managed WiFi for all **700+ Wawa sites**.

"We're excited to team up with Comcast to now offer WiFi in all of our stores. Customers will now enjoy the optimal environment for doing everything from utilizing their Wawa app to enjoy rewards and purchase products to connecting with their friends and neighbors."

— *Carol Jensen*, *Chief Marketing Officer*

Press Release

Comcast Business selected as provider of Managed Services to Dine Brands at over **2,800+ Applebee's and IHOP Locations**.

"Our partnership with Comcast Business Enterprise Services to provide the robust infrastructure needed, allows us to service our brands so they can remain focused on serving our guests and providing added value for our franchisees."

— *Adrian Butler*, *Chief Information Officer*

Press Release

Comcast Business provides Managed Broadband for all **6,000+ Taco Bell sites**, in addition to providing:

- Managed Security
- Managed Router
- Managed VPN
- Business Continuity
- Proactive monitoring and Management
- IT Deployment Services

Press Release

Thank You !!

JOHN LENGYEL

Pleasanton 2020: A Community Vision Representing Business & Strengthening the Local Economy

COMCAST
BUSINESS
BEYOND FAST

Pleasanton is widely recognized as a premier community in which to live, work and do business. The business climate is a key driver of the community's success. Pleasanton businesses generate roughly 60% of the local tax base and collectively act as the community's economic engine.

The Chamber relies on Pleasanton 2020: A Community Vision as its local public policy agenda, committing volunteer and staff time to work toward its fulfillment as a catalyst, convener and champion for all things Pleasanton!

"In short, Our strong local economy and extraordinary quality of life happen by design, not by accident. Working together, we cause great things to happen."

https://www.pleasanton.org/2020-a-community-vision

PLEASANTON RANKINGS

#4   24/7 Wall Street – America's 50 Best Cities to Live In, *USA Today**

#9   *Money* magazine's – Top Earning Towns*

#16   Nerdwallet.com – Best Cities for Young Families in Northern California*

#31   *Money* magazine's – Best Places to Live in America*

BRONZE Rating on League of American Bicyclists Bicycle Friendly Communities*