

Budgeting Basics for ESDs

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TRAVIS COUNTY ESD NO. 2

Finance Division

District Policy

Board of Commissioners

City of Pflugerville, Austin, etc.

Travis County

State of Texas

Federal

Where there is money, there is rules

A Few Budgeting Methodologies

- Incremental: Take last year's budget and apply an increment.
- **Performance-Based:** Identify performance measures and related goals and place funding where needed to achieve the goals.
- Value based: place value on certain programs and identify if the funding can increase that value. Does value outweigh cost?
- **Zero-based:** Start from zero and build the budget from scratch. Justifications are required for every line.

You don't have to pick just one!

Budgeting Steps



Don't forget about public engagement and input



Accrual Accounting

Recognizing expense or income when they occur, not when cash moves.

Budget Fund Summary Format



Start with your "Base Budget"

What do you need to continue operations as it exists today?

Identify and separate one-time items.

Always have "out year" columns to forecast the impact of the decisions today.

Designing Your Budget

Spreadsheet Tips



Build cost driver boxes and color code them



Build the "out year" columns in your file



File → Save As

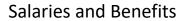


Create scenarios separate from base budget.

Property Taxes	Sales Taxes	Incident billing	Contracts	Other
Calculation of No- New-Revenue, Voter-Approval and deMinimus rates	Forecasting economic activity for your area	Call volume trends, growth in the area, service delivery changes	CPI or other rate increase timing. Renegotiation	Grants Interest Donations Fundraisers
Timing of receipts can impact purchase ability	Monthly payment; but some remit quarterly or annually	Service is provided, then billed so payment lags expense	Payment Terms vary	Sponsors Other Misc.

Revenue Considerations







Equipment – vehicles, support equipment



Facilities – buildings, utilities, supplies



PPE and Uniforms



Fuel



New FTEs and the impact on all of the regular expenses

Expenditures

Budget Management

USE IT OR LOSE IT FEARS



- End of Year Estimates
- Contingency label specifically
- •Cash Reserves

Cash Reserves

Reserve Purpose

Reserve Placement

Board of Commissioners Role

Investment Policy



Financial Policies

Fund Balance

Grants

Debt

Accounting and Financial Reporting

Long-term Financial Planning

Budget

+ many more

https://www.gfoa.org/materials/adopting-financial-policies

Key points to Remember

Excel is your best friend

There is no one "right" way

Creating a budget is both art and science – trust your gut.

Having an approved budget does not equal having money in the bank!



Questions?

THANK YOU FOR YOUR TIME