

MACC Collaborates With APG Media of Ohio!

The Marietta Area Chamber of Commerce is pleased to partner with chamber member, APG Media of Ohio, to publish an all new Map and Membership Directory for 2019. APG Media of Ohio has published similar chamber marketing materials along with visitor guides, specialty publications and 10 newspapers and websites.

MACC strives to promote its members through high quality marketing pieces such as the map and directory. How does membership and linking your business help you? It will allow you to build and connect to other decision makers in the community. Broadening your customer base to more individuals with the income to buy quality products and expect exceptional customer service.

Your MACC membership is priceless as it gives your business a positive perception to consumers. According to a 2012 study conducted by the Schapiro Group, 49% of consumers were more likely to think favorably of a local business if it was a member of the local Chamber—and 80% were more likely to purchase a product or service from a Chamber member.

Your FREE listing in the chamber directory will give your company that “built in seal of approval”. The directories will be finalized and published with a delivery date of January 2019. There will be 15,000 maps and 6,000 directories printed and delivered to area hotels, visitors, locals, consumers, and inserted in relocation packets. They are also perfect for incoming students and their parents who are enrolled in the area colleges.

Advertising space is available in the new directory. If your business decides

to advertise, you will receive a highlighted business name in the Directory Listings. The map and directory will be available digitally on the MACC website and your ad will be linked to your website.

MACC is very excited for the new directory and to work with the APG of Ohio Team. Keep an eye out for the APG of Ohio sales team, they will be contacting and visiting each and every member to give you the opportunity to advertise in the directory. They are the experts, but if you have questions please do not hesitate to contact the chamber office for further details.



Keep an eye out chamber members! David and Amy will be calling on you to boost your business and take part in the 2019 Chamber Directory and Map.

Important Dates & Deadlines

**Advertising Space Reservation Due:
November 2, 2018**

**Advertising Materials and Camera-Ready Ads Due:
November 16, 2018**

**Publication Distribution Begins
End of December 2018**

**Platinum Level
Sustaining Member**



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September Ambassador Visits



MACC Ambassador David Howell, WTAP, Michelle Willoughby, Sugar Maple Boutique, and MACC Ambassador Nancy Felix, Wash. Co. Board of Developmental Disabilities



MACC Ambassador Chad Mugrage, First Baptist Church and Andrew Richmond, Wipiak Consulting & Appraisals



MACC Ambassador Nancy Felix, Wash. Co. Board of Developmental Disabilities, Shauna Bock, Haley Meredith, Alisha Carmichael and Emily Mcnees, First Mutual Bank and MACC Ambassador David Howell, WTAP



Morgan Brown, MACC, Chase Chovan, Monkey's Uncle Tattoo and MACC Ambassadors Sandy DeLong, Peoples Bank and Chad Mugrage, First Baptist Church



Bill White, Jodie Reiter, Chris Hubb and Steven Hollis, Offenberger and White and MACC Ambassador Sandy DeLong, Peoples Bank



MACC Ambassador Nancy Felix, Wash. Co. Board of Developmental Disabilities, Shalanda Curtis, Larry Hall, Charla Hall and Aran Barney, Baker and Baker Jewelers and MACC Ambassador David Howell, WTAP

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RSVP Volunteer

740-373-5176; Fax: 740-373-7808
www.mariettachamber.com

Get the Chamber Connection

Save the Date! Important Special Events for October!

Wednesday, October 3
“Meet the Candidates”

This is MACC’s annual event where guests meet the candidates and learn about the issues on the upcoming local ballot. Stay tuned for confirmed candidates attendance and submit your questions to ankrom@mariettachamber.com. The event will be from 4-6pm at McDonough Auditorium on Marietta College Campus. There is no charge for this event and light refreshments will be served.

Tuesday, October 23
“Yes. No. Maybe? Medical Marijuana & Your Drug-Free Workplace Program”

Employers need to decide how they will respond to medical marijuana before the system to recommend and dispense it is fully operational this fall. To give insight into this important decision, this presentation is to:

- raise awareness of business and operational issues from legalization under Ohio H.B. 523
- increase understanding of the related drug-free workplace program issues for employers and employees
- review key decisions that need to be made - particularly relating to policy, operations and employee/supervisor awareness

Presenter: Allison Sharer, B.A., OCPS II, Working Partners

Location: Graham Auditorium -
Washington State Community College
Registration: 9:30am
Seminar: 10am-Noon
Cost: \$25 per person

This event is open to MACC members, MOVSC members and the general public. This seminar is accepted as an extra meeting towards MOVSC member’s rebate eligibility.

To RSVP go to
www.mariettachamber.com

Boost Your Business
Wednesday, October 10
“Human Resources”

Speaker: *Kim Stewart, Kraton*
8:30am-9:30am
Huntington Bank
226 Third Street

QuickBooks Training
Tuesday, October 30

“Analyzing the Data and Year End Cleanup”
Speaker: *Amy Smith, Rea & Associates*
MACC Conference Room
100 Front St. Suite 200
8:30am-11:30am



Professional Women’s Roundtable
Wednesday, October 24
“Providing Good Customer Service”

Speaker: *Charla Hall, Baker & Baker Jewelers*
daVinci’s
215 Highland Ave
Williamstown, WV
11:45am-1pm
\$10 Special Member Rate
\$15 General Admission



MACC Coffee Chat
Friday, October 26
8:30am-9:30am

Join Us For:

- Coffee
- Meet the MACC team
- Voice your interests
- Share your views, concerns and news about your business

Sponsored by:



To RSVP for all MACC Programs
Call 740-373-5176 or go online at
www.mariettachamber/events.

**Welcome New
MACC Members!**

The Magical Photo Booth
Marietta, Ohio
(740) 706-0679
www.themagicalphotobooth.com
Wanda McGee, Owner

RevLocal - Matt Harmon
Marietta, Ohio
(614) 634-2565
www.revlocal.com
Matt Harmon, Sales Representative

Back in Line Chiropractic & Wellness
107 Lancaster St., Marietta
(216) 659-0334
David Norris, Owner

SWC Realty
519 Juliana St., Parkersburg
(304) 485-2569
www.swcrealty.com
Vickie Jones, Manager



Member News

- Happy 20th Anniversary to **Hickory Grove Country Market**.
- **Marietta Dance Academy** has moved! Their new location is 108 Front Street, Marietta.

Shop Small, Shop Local!

Save the date - Saturday, November 24. MACC is once again ready to showcase our small businesses. We want to encourage customers to shop local not only for the holidays but everyday.

It’s going to be a jam packed day for Marietta and we hope to see the stores, sidewalks & restaurants filled with people. Make it an all day event and stick around for the Merry-etta Lighted Christmas Parade that evening.

Stay tuned next month for more details on this exciting day!



2nd Annual Hops, Vines and Cuisine



Ellie Taintiff and Stephanie Cowart from Busy Bee Restaurant take a break from passing out food.



MACC Ambassador Michele Albaugh, Mancan, & Clare Norman, Mancan, served drinks for Marietta Brewing Company.



The Riviera served up some tasty items with the help of Liz Cruger and Evan Cavalier.



Sean Smith, Camden Clark, Joan Zoller, Trademark Solutions, and Leslie and Ann Zoller smile for the camera.



Jason Legraen with Parkhurst Dining had yummy food options for everyone to try.



Kim Bolinger, Jeremiah Barth, & Liz Johnson served coffee & sweet treats from Jeremiah's Coffee House.



Ashley Farley, Kayla Murphy, & Ashley McBride, Peoples Bank, pose for a quick photo.



MACC Ambassadors Lenora Lada, Career Center & Cheryl Lang, A Unique Flower & Gift Shop, helped Mary Jane Phillips, Marietta Wine Cellars, serve wine.



Linda Stanwick and Belinda Swartz served up delicious items from Marietta Country Club.



MACC Ambassador Jason Rollins, WesBanco, helped out Nate Shahan, The Galley during the event.

TREASURY MANAGEMENT SOLUTIONS: Lower Operating Costs and Enhance Efficiencies.

Eighty two percent of small businesses fail because of poor cash management. Most business owners simply don't know how critical cash flow management can be for the success or failure of a business.

Benefits of Treasury Management Services for Business

Improved Efficiency

Business experts continually talk about establishing systems for everything from inventory control to customers acquisition. And, for good reason - efficiency is based on the strength of those systems. Cash management systems, then, should hold no less importance in the business's set of needs than any other area of development.

Benefits of efficient treasury management services:

- Employees' time is freed up for more important tasks
- Consequently, labor costs are drastically reduced
- Other business systems also experience greater efficiency
- Human error is eliminated from cash flow equations

Mitigated Risks

Cash management has long been coupled with a healthy dose of risk. With each new touchpoint for a business's cash, the risk of loss, threat, physical harm or theft increases.

Cash management solutions mitigate that risk. Electronic and digital cash management solutions provide secure delivery and immediate access to funds.

Increased Profitability

Simple but true - the more money you save, the more money you have.

By decreasing employee time spent on cash management, as well as gaining greater control over your company's cash flow, you'll experience a steady and definitive increase in business profits.

Which TM Solutions Fit?

At Peoples Bank, our Bankers and Treasury Management Officers thrive off of the relationships they build with business clients. From small mom-and-pop local businesses to large corporations, our Bankers see each story, and each business as a unique puzzle that needs a unique, custom solution.

Call Peoples Bank today at 1-800-374-6123 to connect with a Banker about your treasury management solutions.



Steve Pentony is Senior Vice President and Director of Treasury Management for Peoples Bank. He has spent 20 years in Treasury Management solutions and is a Certified Treasury Professional and graduate of The Ohio State University. Steve can be reached at 614.310.8963.

Peoples is a diversified financial services holding company with \$4.0 billion in total assets, 82 locations, including 71 full-service bank branches, and 78 ATMs in Ohio, West Virginia and Kentucky; Peoples makes available a complete line of banking, investment, insurance and trust solutions through its subsidiaries - Peoples Bank and Peoples Insurance Agency, LLC. Peoples' common shares are traded on the NASDAQ Global Select Market® under the symbol "PEBO", and the Company is a member of the Russell 3000 index of US publicly-traded companies. Learn more about Peoples at www.peoplesbancorp.com.

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Nobody likes unexpected tax bills or IRS penalties. So how can you minimize the possibility of errors on your return? And if an error does still slip through, what then? In both cases, it's often a matter of paying close attention to documentation.

Avoiding tax errors. Audrey Young, a tax attorney and senior manager at accounting, tax, and consulting firm RSM US, says one of the basic things that everyone should do is pay attention to what their tax preparer sends them. "Most clients who work with professionals get a tax organizer," Young says. The organizer is a document outlining a series of questions for people to answer. It helps taxpayers think through all the big and small items from the past year that could impact their taxes.

Big life changes in particular should be called out in the organizer, as they're a common cause of tax filing errors:

- Selling a business
- Selling interest in a building or shares in a closely held business
- Inheriting money or an IRA
- Turning 70½ and triggering mandatory IRA distribution requirements

"Most people do a very good job except when an extraordinary transaction comes along," Young says. In these cases, good record keeping is crucial — as is sharing that information with your advisor. For example, a problem that can attract unwanted IRS interest is when someone fails to note an extraordinary gift, such as land, to a university or charitable organization. The value of that property has to be properly documented.

When gifts of stock or other property (like a vacation home) are made during one's life, good records are essential to avoiding

tax problems down the road — especially for the recipient. That's because the gift's "cost basis" — the purchase price — also transfers to the gift recipient. Say mom and dad give their vacation home to their adult child. If, later on, that child sells that house, the cost basis used to determine how much profit was made on the sale is the purchase price of the home when the child's parents originally bought it.

Correcting tax errors. If you do make a mistake, don't panic. With some common mistakes, such as math errors, IRS computers will often detect the error and send you a bill. You'll be required to pay interest on the unpaid tax, but unless the IRS thinks it's a deliberate or particularly large omission, you probably won't owe a penalty.

If you or your preparer discover an error after filing, Young recommends filing an amended return as soon as possible. "I think it's always better to report your error before the IRS finds it," Young says. Remember, your preparer will need to correct all the errors in the return — not the just the ones that are favorable for you.

It's important to note that your preparer must file amended returns on paper (rather than e-filing) and they can take longer for the IRS to process. So, the sooner you correct any mistakes, the sooner you can resolve any potential conflicts.

Our firm does not provide tax or legal advice.



Members of the Advisory Team

Ashley Ullman, Rob Blasczyk, Brett Bronski, Rob Beardmore, Chris Hall, Managing Principal, Jeremiah Kuhn and Kevin Knab.

This advertisement was written by Wells Fargo Advisors Financial Network and provided to you by Chris Hall, Managing Principal.

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Investment products and services are offered through Wells Fargo Advisors Financial Network, LLC,



Mid Ohio Valley Safety Council

Safety Update

Ohio BWC Library

Did you know....

The Division of Safety & Hygiene has created a monthly safety update to keep you informed about the safety and industrial hygiene industry. The library staff gathers the list of articles and research publications monthly from newsletters, journals, and state and federal government agencies. The BWC posts each month's edition for you to download and print.

They will also keep previous editions available from the year. [Click Here](#) for the latest updates and information.

Continuing Education Opportunity:

The 11th annual 2018 NE Ohio Safety Expo, co-sponsored by BWC's Youngstown Service Office and Trumbull Career and Technical Center (TCTC), will offer 38 quality educational sessions.

Conference details:

- Friday, October 12, 2018
- Trumbull Career and Technical Center, 528 Educational Highway, Warren OH 44483
- Conference schedule –
- Registration 8 to 9 am
- Expo begins 8 am
- Educational sessions 9 am to 3:45 pm
- Lunch 11:15 am to 12:15 pm

Cost is \$35, which includes a continental breakfast and a box lunch

For registration questions, payment issues or help registering, contact Mary Kay Papas at 330-847-0503 Ext. 1600-or email at marykay.papas@tctchome.com



Safety Corner

Industrial Hygiene Air Monitoring "Rule of Thumb"

Q: Since my air monitoring results were all below the Occupational Exposure Limits, are there any further actions needed to be taken (other than recordkeeping requirements)?

A: Just because air contaminant concentrations are below the current occupational health standards and guidelines, does not always mean they should be ignored. When evaluating the results of an Industrial Hygiene air survey, a general rule of thumb is often used when attempting to determine whether or not an exposure has exceeded an acceptable risk level. This rule of thumb states that if a measured exposure level exceeds one-half of the value of the lowest current occupational health standard or guideline, an action level has been reached. When an action level has been reached, it is time to begin investigating engineering, administrative or personal protective equipment measures to prevent workers' exposures from reaching harmful concentrations.

MOVSC Upcoming Meetings

Wednesday, October 17

"Drones: Commercial Uses, Regulations and Best Practices"

Featured Speaker:

Joshua Grappy
UAS Program Coordinator
Ohio Bureau of Workers
Compensation

Sponsored By:

Greenleaf Landscapes

Wednesday, November 14

**PLEASE NOTE DATE CHANGE
DUE TO THE THANKSGIVING
HOLIDAY**

"The New Ohio Medical Marijuana Law in the Workplace"

Featured Speaker:

Tony Coder
Director of State and Local Affairs,
Smart Approaches to Marijuana

Meeting Information:

Marietta Shrine Club
Registration: 11:30 am
Program: Noon to 1 pm
Cost: \$15 includes lunch
RSVP: 740-373-5176
Email: info@mariettachamber.com



Looking to buy equipment to make your workplace safer?

Let BWC's Safety Intervention Grant Program help!



Private* and public employers are ELIGIBLE for a **3-to-1 matching grant** up to a maximum of \$40,000**

BWC gives \$3 for every \$1 the employer contributes
*Self-insured entities not eligible. **For each eligibility cycle.

Learn more at www.bwc.ohio.gov or by calling 1-800-644-6292. **Hurry — funds are limited!**



The Riverview Building
100 Front Street, Suite 200
Marietta, OH 45750



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For More Details
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Member Flyers



YES. NO. MAYBE?

MEDICAL MARIJUANA & YOUR DRUG-FREE WORKPLACE PROGRAM

Tuesday, October 23, 2018

Graham Auditorium

Washington State Community College

Registration: 9:30am

Seminar: 10am-Noon

Cost: \$25

RSVP info@mariettachamber.com

Featured speaker Allison Sharer has been a trainer with Working Partners® since 2000. She is an Ohio Certified Prevention Consultant who has worked in the field of alcohol and other drug abuse prevention for over 30 years. She has developed and presented workshops, training and other education opportunities for a wide variety of audiences including parents, college students, community groups and human service providers.

She has been a dedicated advocate for alcohol and other drug abuse prevention and has held leadership positions at the international, state and local levels. She was past-chair of the Prevention Committee of the International Certification and Reciprocity Consortium, on a state level served as trustee of the Ohio Credentialing Board for Chemical Dependency Professionals.

Allison has also served in leadership positions with the Ohio Alcohol and Drug Prevention Workforce Development Taskforce and the Ohio Teen Institute. Her involvement with these organizations has helped shape policies that affect our systems of care and the communities in which prevention practitioners serve.

Allison is the past president of the Alcohol and Drug Abuse Prevention Association of Ohio (ADAPAO) and was selected as the recipient of the Association's annual award for excellence in training. She graduated from The Ohio State University with a Bachelor's degree in Communication.

Employers need to decide how they will respond to medical marijuana before the system to recommend and dispense it is fully operational this fall. To give insight into this important decision, we're offering a presentation to

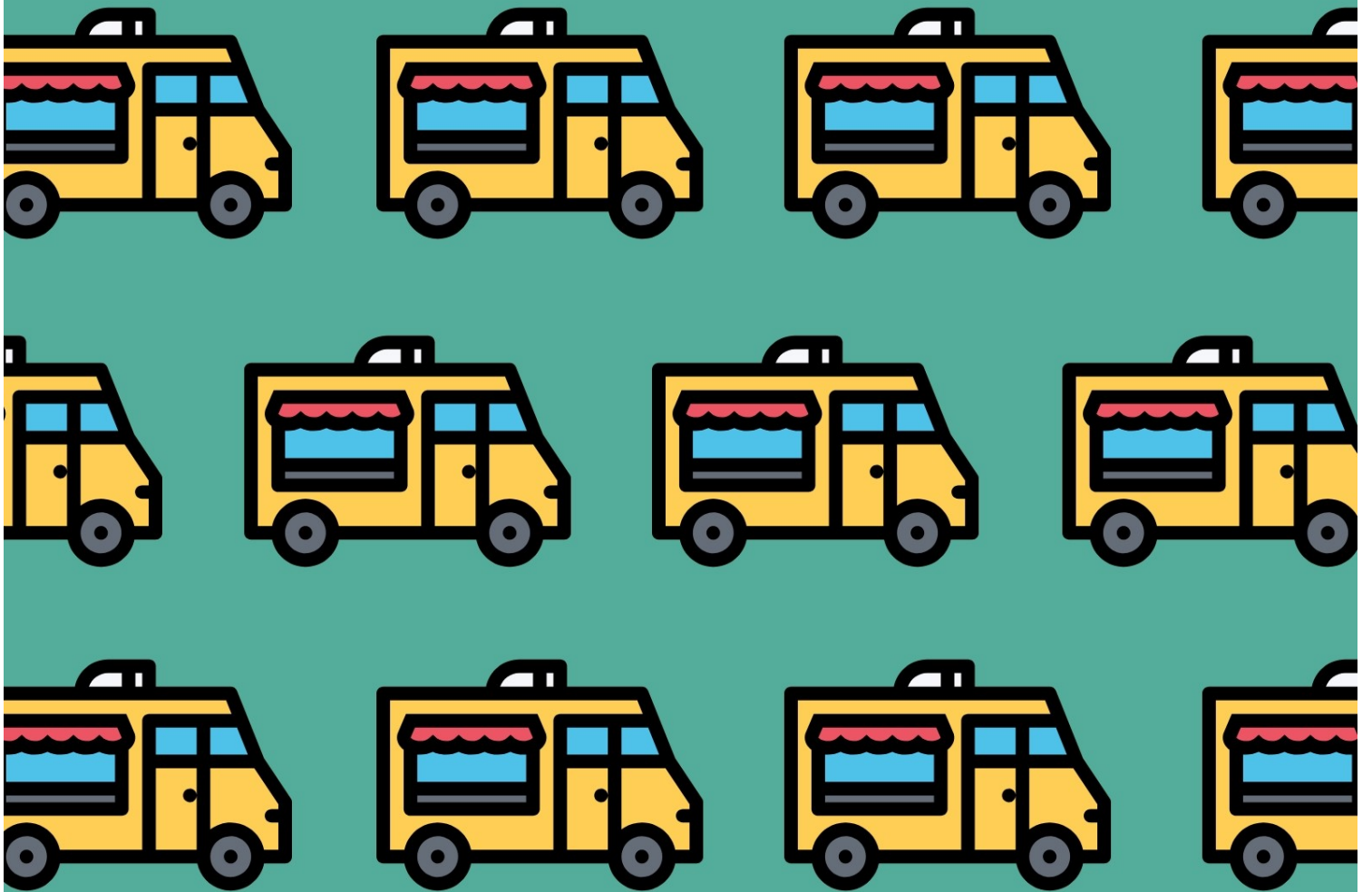
- raise awareness of business and operational issues from legalization under Ohio H.B. 523
- increase understanding of the related drug-free workplace program issues for employers and employees
- review key decisions that need to be made - particularly relating to policy, operations and employee/supervisor awareness.

The content of the presentation is meant for informational purposes only and not for the purpose of providing legal advice. As such, it should not be used as a substitute for consultation with a legal professional or other competent advisors. Please contact a licensed attorney to obtain advice with respect to any legal issue discussed in this presentation or regarding a situation specific to your business.

This activity has been approved for 1.50 HR (General) recertification credit hours toward aPHR™, PHR®, PHRca®, SPHR®, GPHR®, PHRi™ and SPHRi™ recertification through HR Certification Institute® (HRCI®).

This activity has been approved for 1 meeting credit towards Ohio BWC rebate eligibility.





MARIETTA AREA
MACC
CHAMBER OF COMMERCE

FOOD TRUCK FRIDAY

*Featuring: Busy Bee Restaurant, Smokin' Pigs
Ash BBQ & The Sweet Stop*

Each month on the 2nd & 4th Fridays from 11am-2pm at the J.D.
Byrider parking lot at the corner of 2nd & Greene Streets

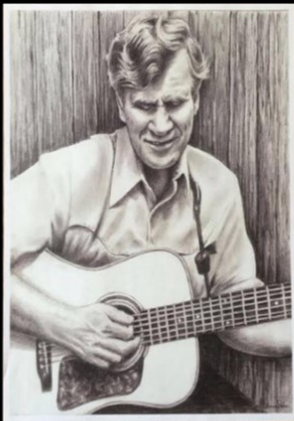


**The Riverside Artists Gallery
will be hosting
The Marietta Area Chamber of Commerce
Business After Hours Event
Thursday, October 18th**

5 - 6:30 pm

**219 Second St.
Marietta, OH 45750**

**Event Featuring
Artwork of Bonie Bolen
Appetizers
Wine and Refreshments
Door Prizes**



Featured Artist
Bonie Bolen



**Reservations are requested
Chamber Members: \$5, General Public: \$10
(or those who wish to be billed)
please call (740) 373-5176 for reservations**





Fund **RUN**
GLOW

SATURDAY
OCTOBER

13

WAYNE STREET MEDICAL CAMPUS
800 WAYNE STREET, MARIETTA, OHIO

Registration 6 p.m. | Race 7 p.m.

\$15 PER RUNNER/WALKER BEFORE SEPTEMBER 14

\$20 PER RUNNER/WALKER AFTER SEPTEMBER 14

Our annual Memorial Health System Fund Run 5K Race is an awareness and fundraising event that benefits the health of our community. Our Fund Run 5K directly supports three funds housed within Memorial Health Foundation: Stroke (Bridges Forward), Diabetes Education and our Bariatric Exercise Program. As a participant, you get to decide how your money will be donated, by choosing between one of our three funds. To learn more about our event and funds, visit www.mhssystem.org/fundrun5k.

DOWNLOAD THE REGISTRATION FORM AT WWW.MHSSYSTEM.ORG/FUNDRUN5K

Registration forms can be dropped off at Memorial Health Foundation, 406 Colegate Drive in Marietta or returned by mail to Memorial Health Foundation, 406 Colegate Drive, Marietta, OH 45750. For additional information about this event or to register by phone, contact the Memorial Health Foundation at (740) 374-4913.

***“Haunting on the Hill”
Community Trick-or-Treat
at***

MARIETTA CENTER

Thursday, October 25

7-8 p.m.

Children of all ages are invited to haunt our halls at this SAFE and FREE event sponsored by Marietta Center. Dress in your creepiest and join us for sweets and treats all evening long!

Marietta Center

117 Bartlett Street, Marietta

740.373.1867



Genesis HealthCareSM

www.geneshcc.com