

**Important Announcement from MACC
Loading...**

Announcing the 104th Annual Meeting Speaker

J.B. Bernstein
Legendary Sports Marketing
Pioneer & Inspiration for the
Hit Film, *Million Dollar Arm*



J.B. Bernstein shares insights on how to transform seemingly insurmountable obstacles into tangible opportunities and finding the extraordinary in the ordinary.

J.B. is one of the most respected marketing experts in the world of sports. He is the co-creator of “The Million Dollar Arm” reality show talent search, which produced the first two Indian men to ever sign pro sports contracts in the U.S. In 2014, Disney turned his story into a hit film, starring Jon Hamm as J.B.

As president & CEO of Access Group of Miami and managing director of Seven Figures Management, he has represented some of the greatest athletes of

all time, and devised several groundbreaking marketing campaigns for his clients.

A believer in loyalty, integrity and the power of relationships, J.B. captivates audiences with vital takeaways on business and marketing as well as achieving success in unpredictable circumstances. He inspires others to boldly pursue their dreams and tap into new opportunities for innovation—no matter how improbable—because the next big idea could be a million-dollar game-changer.

The 104th Annual Meeting is scheduled for Monday, March 11, 2019, at the Dyson Baudo Recreation Center at Marietta College. Tickets are \$60 per person and includes social hour with appetizers, beverages, three course dinner, awards and program. Call the Chamber office at 740-373-5176 to make a reservation. You can also email us for reservations at info@mariettachamber.com or online at www.mariettachamber.com.

Don't forget your opportunity to showcase your business! Become a sponsor of the event and be in the spotlight. Please call the office to find out how you can be an exhibitor at the 104th Annual Meeting. Last year more than 750 people attended—a great showcase for your products and services!

Save the Date!

A Special Red Carpet Viewing Party

“Million Dollar Arm”

Thursday, January 24

Peoples Bank Theatre

Doors open at 5:30pm

Film begins at 6:30pm

\$15.00 per person

Includes movie, beverages, heavy appetizers & popcorn.

RSVP to
info@mariettachamber.com
or 740-373-5176

Sponsored By:
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TheisenBrock, LPA



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 SUSTAINING
 MEMBER



MACC Honored at Ohio Chamber 125th Celebration

The Ohio Chamber of Commerce began as the Ohio State Board of Commerce back in November of 1893. This past November, the Ohio chamber celebrated its 125th Anniversary! The Marietta Area Chamber of Commerce was honored with recognition during the event as one of 15 of the founding members



Pictured are Governor Elect Mike Dewine, Gary O'Brien, Carrie Ankrom, Joann Davidson, and Andrew Doehrel, Ohio Chamber of Commerce.



MACC Board Nominations

The MACC Nominating Committee will soon begin to consider nominations for future board directors. Candidates selected are representative of the diversity of our chamber members: type of business, size of company, plus they will look for special experience and skills which bring value and balance to the board.

The board of directors attend meetings monthly, serve on committees, help review and develop programs and services, and are expected to attend MACC events.

Any member in good standing may nominate a member by submitting a written petition signed by at least 20 other members in good standing.

This petition needs to be submitted by January 15, 2019. Terms begin March 1, 2019.

To find out more or express an interest in being considered, call Carrie Ankrom at 740-373-5176 or speak to one of the current directors listed to the right of this page.

2017-2018 MACC Board of Directors

Terry Rataiczak
Chairman of the Board
Kinetic Networking

Executive Committee

Dan Harrison
Past Chairman
Harrison Construction

Kristopher Justice
Advocacy/Education
TheisenBrock

Kathy Schalitz
Member Services
Pioneer Pipe

Mark Morris
Communications/Technology
JD Byrider

Steve Smith
Board Treasurer
Selby Hospital

Michael Beardmore
Industry/Shale Development
MB Distributing

Directors

Tina Adams
Settlers Bank

David Bricker
Hampton Inn

Gary O'Brien
O'Brien's Safety Services

Deborah Rhoades
Peoples Bank

David Schramm
Workingman's Store

Dr. William Ruud
Marietta College

Dr. Vickie Wood
Washington State Community College

Joan Zoller
Trademark Solutions

MACC Staff

Carrie Ankrom
President/CEO

Morgan Brown
Member Services Manager

Candi Heiss
Accounting/Special Programs Manager

Kelsey Vincent
Executive Assistant

Charlotte Kuehn
RSVP Volunteer

740-373-5176; Fax: 740-373-7808
www.mariettachamber.com

Get the Chamber Connection

YES. NO. Maybe?

MACC hosted a presentation this year called *Yes. No. Maybe? Medical Marijuana and Your Drug-Free Workplace* where *Working Partners®* provided important information on the **operational considerations with medical marijuana**. The major take-away was that businesses **need to make a decision** about their company's stance before the system is operational.

Working Partners® has **tools available** if your management team is **still trying to decide** or if you're **ready to inform and educate** all staff on your company's decision. Follow this link <http://bit.ly/MarijuanaProducts> for a list of options or give them a call at 614-337-8200.

Minimum Wage Increase for 2019

Ohio's minimum wage is scheduled to increase on Jan. 1, 2019, to \$8.55 per hour for non-tipped employees and \$4.30 per hour for tipped employees, according to a news release from the Ohio Department of Commerce.

The minimum wage will apply to employees of businesses with annual gross receipts of more than \$314,000 per year.

The current 2018 Ohio minimum wage is \$8.30 per hour for non-tipped employees and \$4.15 for tipped employees. The 2018 Ohio minimum wage applies to employees of businesses with annual gross receipts of more than \$305,000 per year.

For employees at smaller companies with annual gross receipts of \$314,000 or less per year after Jan. 1, 2019, and for 14- and 15-year-olds, the state minimum wage is \$7.25 per hour. For these employees, the state wage is tied to the federal minimum wage of \$7.25 per hour, which requires an act of Congress and the president's signature to change.

For more information [click here!](#)



Professional Women's Roundtable
Wednesday, December 5

"Paint and Sip"

Speaker: Laura Miller, Glenwood Community

Glenwood Community
200 Timberline Drive

5:00 pm-8:00 pm

\$25 Special Member Rate
\$35 General Admission

Holiday Open House

Friday, December 7

MACC Office
100 Front St. Suite 200

4:00 pm-7:00 pm



Boost Your Business

Wednesday, December 12

"How to Close a Sale"

Speaker: John Bowling, Epicenter

8:30am-9:30am

Huntington Bank
226 Third Street

The MACC Office will be closed for the following Holiday dates:

Monday, December 24th
Tuesday, December 25th
Monday, December 31st
Tuesday, January 1st



To RSVP for all MACC Programs
Call 740-373-5176 or go online at
www.mariettachamber/events.

Welcome New MACC Members!

Decker Drilling, Inc.
11565 St. Rte. 676, Vincent
(740) 749-3939
www.deckerdrilling.com

Paradynamix
227 Third Street, Marietta
(866)280-2237
www.paradynamix.net
Leith Stetson, Owner

Quality Care Association Urgent Care & Wellness Center

416 Front Street, Marietta
(740) 236-4131
Jeff Patey, Owner

Sprint by iMobile

219 Captain D. Seeley MIA Dr.,
Marietta
(740) 538-5508
www.facebook.com/Sprint-Store-by-iMobile.Marietta
Michelle Wiltse, Manager



Member News

- Congratulations to **Wings, Etc.** for winning the following awards: The Ambassador Award, Best Audit Score of 2017 and the Social Media Award.
- Congratulations to **Malta Dynamics**, who were named Best Safety & Fall Protection Equipment Manufacturer and received Best Fall Arrest Product for the XSERIES Mobile Fall Protection unit at the 2018 International Health and Safety Awards.
- Congratulations to **Selby General Hospital** for their 5 star rating they earned on Healthgrades for Total Knee & Total Hip Replacement.
- Happy 1st Anniversary to the **Riviera at the Valley Gem**.
- **Marietta Main Street** has moved to 204 Front Street, Marietta.
- **The Southeastern Ohio Port Authority** has moved to 204 Front Street, Marietta.
- **The Marietta/Washington County Convention & Visitors Bureau** has moved to the Armory at 241 Front Street, Suite 7, Marietta.

Small Business Saturday



Shane Danford, Putnam Chocolates, prepares boxes of chocolate for some Small Business Saturday customers.



Charlie Clay, Dad's Primitive Workbench, Morgan Brown and Carrie Ankrom, MACC, and Shannon Folts, CVB, show their Shop Small pride!



Shoppers walk through Sy's Place during Small Business Saturday.



Shoppers browse through Sugar Maple Boutique.

DID YOU KNOW...

FOR EVERY \$100 SPENT LOCALLY, \$68 STAYS IN THE COMMUNITY

Shop Local
Eat Local
Enjoy Local

SMALL BUSINESS SATURDAY
NOV 24
#SHOPSMALL WITH US



Rob Schafer, Schafer Leather Store, holds up his Shop Small sign during Small Business Saturday



Congratulations Sugar Maple Boutique for winning the 2018 Merry-Merchants Window Decorating Contest! Their photo had over 400 likes! They won the gold package for the digital billboard on Pike Street generously donated by Rocket VII Interactive.

November BAH at WSCC

Fun was had by all at the November Business After Hours hosted by Washington State Community College. Everyone was ready to tailgate the evening away with great music, food and networking opportunities!



WASHINGTON STATE
COMMUNITY COLLEGE



Heather Kincaid and Amanda Stilgenbauer, WSCC



Dave Fleming, Greenleaf Landscapes, enjoys the tailgate themed food.



Heather Kincaid, Brenda Kornmiller and Natalie Lowe, WSCC



Adam Lankford and Donna Muntz, WSCC



Morgan Brown, Charlotte Kuehn and Kelsey Vincent, MACC



It was a full house in the newly renovated commons space at WSCC!

Hall Financial Advisors, LLC

1101 Rosemar Road, Suite A, Parkersburg, WV 26105

416 Hart Street, Suite A, Marietta, OH 45750

TOLL-FREE: (866) 865-4442

Tax Considerations for Unmarried Couples

According to the U.S. Census Bureau, almost 17 million Americans live together as unmarried couples, an increase of nearly 150% since 1990. For those couples, there are numerous financial considerations that singles or married couples may not have to think about.

If you're among the 17 million, whether you're looking ahead to April or just starting to map out your financial goals, Kirk Pacatte, a Life Events Services, Tax and Planning Specialist at Wells Fargo Advisors, suggests putting together a plan as soon as possible and updating that plan annually with the help of your financial advisor.

Tax planning can be a part of that annual planning discussion, and Pacatte recommends unmarried couples discuss these three important tax planning considerations:

State laws. State laws determine marital status for federal tax purposes. You are considered married if the marriage is recognized by the state where you live or where the marriage began. Because filing status is used to determine your filing requirements, couples should contact an attorney in their state if they have any questions on their marital status, says Pacatte.

Children. For unmarried couples with dependent children, only one partner may be permitted to file under the head of household status, explains Pacatte. In order to claim head of household filing status, you must be considered unmarried, you must have paid more than half of the cost for maintaining your home and a qualifying person lived with you for more than half the year.

"If you qualify to file as head of household," says Pacatte, "your tax rate usually will be lower than the rate of someone filing as single. Also, your standard deduction will be higher compared to someone filing as single."

If you have minor children and each of you provide support, you'll need to determine who will file as head of household, claiming the children as dependents, and who will file as single. "The parent claiming the child as a dependent would file as head of household," says Pacatte, "and be the one to claim any additional tax benefits related to the child, such as personal exemption, earned income credit, child tax credit, and credit for child and dependent care expense."

Gift limits and joint assets. U.S. citizen spouses can transfer an unlimited amount to each other during life or upon death, according to federal tax law. But unmarried couples are subject to the same annual gift tax exclusion as individuals, meaning you may give away up to \$15,000 per person

during a calendar year to multiple people (keeping in mind the lifetime exclusion amount in 2018 is \$5.6 million). This is especially important when you begin planning your estate.

"If unmarried couples have joint assets, such as joint bank or investment accounts or a joint residence, there may be additional work to allocate the income and potential deductions produced from these assets," says Pacatte. "They should consult with a tax advisor on how to allocate the joint income and expense items among taxpayers."

Our firm does not provide tax or legal advice.

Trust services available through banking and trust affiliates in addition to non-affiliated companies of Wells Fargo Advisors. Any estate plan should be reviewed by an attorney who specializes in estate planning and is licensed to practice law in your state.

HALL

FINANCIAL ADVISORS, LLC



Members of the Advisory Team

Ashley Ullman, Rob Blasczyk, Brett Bronski, Rob Beardmore, Chris Hall, Managing Principal, Jeremiah Kuhn and Kevin Knab.

This advertisement was written by Wells Fargo Advisors Financial Network and provided to you by Chris Hall, Managing Principal.

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Mid Ohio Valley Safety Council

What You Can Do to Avoid the Flu

You Can Stay Healthy!

- CDC recommends everyone older than 6 months get an annual flu vaccine as soon as the vaccine becomes available; October is the ideal time to get vaccinated, but it's never too late
- If you don't like needles, ask your doctor if a nasal flu spray is available
- Avoid being around sick people if possible
- Wash your hands frequently with soap and water, or use hand sanitizer
- Cover your mouth when coughing or sneezing, preferably with the inside of your arm rather than your hand
- Avoid touching your face
- Disinfect surfaces that may be contaminated

For more information on flu prevention got to:

<https://www.nsc.org/home-safety/tools-resources/seasonal-safety/winter/flu>.

Happy Holidays
from the
Mid-Ohio Valley
Safety Council Board of
Directors & Staff



Have a Safe
Holiday Season!

MOVSC Board Gives Back Through Safety Grants!

As part of the award winnings for the 2018 #2 Safety Council of the Year, the MOVSC Board of Directors has unanimously decided to give back to MOVSC Members through safety training grants.

The deadline for the application is January 31, 2019. After reviewing all applications the MOVSC Board of Directors will award four \$250 grants to be applied to onsite workplace safety trainings.

[Click here](#) for the grant application.



MOVSC Upcoming Meeting

Wednesday, December 19

"Why Tobacco Prevention and Cessation Should Be a Priority"

Featured Speaker:

Court Witchey, Director of Population Health Washington County Health Department along with Tobacco Prevention Coordinator, Stephanie McPeck.

Meeting Information:

Marietta Shrine Club

Registration: 11:30 am

Program: Noon to 1 pm

Cost: \$15 includes lunch

RSVP: 740-373-5176

Email: info@mariettachamber.com

Be your own GUARDIAN ANGEL!

Don't let safe habits slip at work and at home



Learn more at
BeSafeOhio.com



The Riverview Building
100 Front Street, Suite 200
Marietta, OH 45750



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serving the community since 1976



Call the MACC for more details -
740-373-5176

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www.buckeyehills.org

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For More Details
740-373-5176**



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740-373-9200

Buying or Selling? Call
Charlotte Keim
... anytime
740-706-1245



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Member Flyers



· THE PROFESSIONAL
WOMEN'S ROUNDTABLE
HOLIDAY MEETING ·

Paint & Sip

GLENWOOD COMMUNITY
200 TIMBERLINE DRIVE, MARIETTA

December 5, 2018
5:30 pm - 8 pm

\$25 for MACC Members
\$35 for Non-Members
Call 740.373.5176 to RSVP
Space is Limited

Painting Supplies, Appetizers &
Drinks are included in the price!

MARIETTA AREA
MACC
CHAMBER OF COMMERCE

Celebrating the Holidays

**MACC's Annual Holiday
Business After Hours**

Friday, December 7, 2018

at the

**Marietta Area Chamber of Commerce
100 Front Street, Ste. 200**

4-7 pm

**Join us for great
networking,
tasty treats
and wonderful holiday
cheer!**



MARIETTA AREA
MACC
CHAMBER OF COMMERCE



Take care of your holiday gifts in one place!

Purchase Marietta Bucks for friends or employees you wish to reward! A unique gift for the person who has everything.

Marietta Bucks are available in \$5's, \$10's, \$20's, \$25's and \$50's!
Each of your recipients will receive a trifold listing of participating redeemers.

Call 740-373-5176 to place your order today!

— MARIETTA AREA —
MACC
CHAMBER OF COMMERCE

More than \$200,000 in Marietta Bucks are given as gifts each year. These are redeemed in our local shops, supporting the local economy.

MARIETTA AREA
MACC
CHAMBER OF COMMERCE

104TH

ANNUAL MEETING

MONDAY, MARCH 11, 2019

TICKET INFORMATION

DYSON-BAUDO RECREATION CENTER, MARIETTA COLLEGE

5-6:30PM SOCIAL TIME

6:30PM DINNER & AWARDS

ALL INCLUSIVE

\$60 PER PERSON OR A TABLE OF 8 FOR \$480

NOTE: SEATING IS LIMITED AND BASED ON A FIRST COME, FIRST SERVE BASIS.

WE WILL INVOICE IF REQUESTED; HOWEVER, PAYMENT IN FULL MUST BE RECEIVED BEFORE SEAT ASSIGNMENTS ARE CONFIRMED.

**NO CANCELLATIONS OR CHANGES AFTER
FRIDAY, FEBRUARY 22, 2019.**

RESERVATIONS AFTER THIS DATE ARE ACCEPTED BUT COMPANY NAMES ARE NOT GUARANTEED TO BE LISTED ON THE ASSIGNED TABLE CARD.

Company Name: _____ Contact Person: _____

Email ticket info to: _____

Phone: _____

of Tickets: _____ Total Due: \$ _____

Method of Payment: Check ___ Visa ___ MasterCard ___ Invoice ___

Credit Card #: _____ Exp. Date: _____

Signature: _____

Please indicate how many vegetarian meals are needed for this order: _____



Return to MACC
The Riverview Building,
100 Front Street, Suite 200
Marietta, OH 45750
Phone: 740-373-5176 Fax: 740-373-7808

104TH ANNUAL DINNER SPONSORSHIP OPPORTUNITIES

Platinum—\$3,000

Logo in all Annual Dinner Advertising
Full-page ad in Program
Business/Product Display Table
Two (2) tables of eight (8) dinner tickets
Priority Seating
\$200 MACC Advertising Credit

Gold—\$2,500

Logo in all Annual Dinner Advertising
1/2 page ad in Program
Business/Product Display Table
One (1) table of eight (8) dinner tickets
Priority Seating
\$150 MACC Advertising Credit

Silver—\$1,000

Logo in all Annual Dinner Advertising
1/4 page ad in Program
Business/Product Display Table
Four (4) dinner tickets
Priority Seating
\$100 MACC Advertising Credit

Bronze—\$750

Logo in all Annual Dinner Advertising
Listing in program
Business/Product Display Table
Two (2) dinner tickets
Priority Seating
\$75 MACC Advertising Credit

Monday, March 11, 2019

Dyson Baudo Recreation Center - Marietta College Campus

mariettachamber.com



**YES, I want to showcase my business at the largest social gathering in the Mid-Ohio Valley -
MACC's 104th Annual Dinner Meeting!**

Level of Sponsorship Desired: _____

Name: _____ Company: _____

Phone: _____ Bill Me: Check Enclosed:

Please indicate how many additional tickets you will need for the dinner. Please note extra tickets are \$60 each. _____

Will you utilize your exhibit booth the night of the dinner? Yes or No

Please describe your exhibit space (i.e. size, background, use of table etc): _____

Deadline for publicity is February 1, 2019. Sponsorship must be paid in full by February 22, 2019.

**Mail to: Marietta Area Chamber of Commerce, 100 Front Street, Ste. 200, Marietta, OH 45750
Fax: 740-373-7808**





“PARKVIEW HOUSE”

Marietta's premier Airbnb...opening late December, 2018

Open House for Chamber Members

Bill & Pat Peoples would like to invite all Chamber of Commerce members to a private reception showcasing their latest endeavor...“Parkview House”...at 400 Front Street.

Enjoy wine and cheese as you see the restorations completed to this 113 year old stately property in downtown Marietta. It will be available later this month for visitors wishing to stay within walking distance of so many of Marietta's charming downtown attractions!

Wednesday, December 12th, from 6-8pm. Street parking available on Front and Scammel Streets, or behind Sincerely Yours Gifts at 404 Front Street.