

Date: March 7, 2016
Time: 5 pm - 9 pm
Place: Dyson-Baudo Rec. Center,
Marietta College

Make your reservation and join us
in welcoming:

**2016 Annual Meeting
Keynote Speaker**



Frank Abagnale
Renowned Cybersecurity And
Fraud Prevention Expert,
Bestselling Author & Subject of
Catch Me If You Can

Frank W. Abagnale is one of the world's most respected authorities on forgery, embezzlement and secure documents. For over 40 years he has worked with, advised and consulted with hundreds of financial institutions, corporations and government agencies around the world.

Reservations may be made by calling MACC at 740-373-5176. Tickets are \$60 per person.

Membership Appreciation Week!

The MACC Board of Directors, Staff, and Ambassadors want to say "Thank You" to our members in a big way! We are dedicating an entire week this month to offer networking events, visits, professional head shots & more to you, our members. Please share your ideas, good news & concerns with us. Mark your calendars for the events you are able to attend!

Timeline of Events!

- * Monday, February 8 - Check your email for your membership survey!
- * Tuesday, February 9 - 2016 stickers are distributed to members by MACC staff, Ambassadors & MACC board members.
- * Wednesday, February 10 - Get your professional head shot for FREE at MACC 9am-5pm!
- * Thursday, February 11 - Coffee & Doughnut Open House at MACC 8am-9am & Business After Hours at United Way 5pm-6:30pm.
- * Friday, February 12 - Member Orientation Lunch - Marietta Country Club @ 11:45am-1pm.



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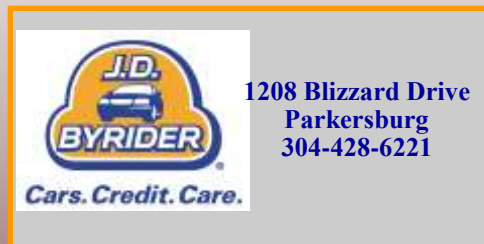


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Save money on health benefits **Anthem**

As a chamber member with 2-50 employees, you can get a discount on any health plan from Anthem Blue Cross and Blue Shield — including industry-leading HSAs, HRAs and HIAs.*

Call the MACC for more details - 740-373-5176



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January Business After Hours!

January's BAH was hosted by Marietta City Schools. It was held in the newly renovated Technology Media Integration Center. Guests had a great time networking and enjoyed tours of the new center.



Jack Moberg, Moberg's Juice +, connects with Flite Freimann, Bricker & Eckler.



Guests anxiously wait to hear if they won a door prize.



Ken Schilling, Washington Electric Cooperative, Inc. wins a door prize!

BAH Pre-Paid Program!

We are now offering an easier way to attend our monthly Business After Hours. Introducing the BAH Pre-Paid Program!

For \$50 you will receive 10 passes to be used by any employee of your company at any of our Business After Hours in 2016.

Please note there are some exceptions to the pre-paid program. The special Farm Event, Pickering Associates BAH, & the Holiday Open House are excluded.

Advantages to this new program include:

- no registration necessary
- no BAH invoices that need to be paid
- no waiting in line to register at the event

To sign up for this please call, call Morgan at the Chamber office 740.373.5176!



Jeannette Flowers, Comfort Keepers of the Mid Ohio Valley, chats with Rena Thorne, a Marietta City School teacher.



Tasha Werry, Jona Hall, and Will Hampton, Marietta City Schools, give away the great door prizes.

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740-373-5176; Fax: 740-373-7808
 www.mariettachamber.com



Mid Ohio Valley Safety Council

Save The Date!

March 9-11, 2016

Ohio Safety Congress and Expo 2016

at the Greater Columbus Convention Center

Plan to attend the largest safety conference in the Midwest.

BWC's Ohio Safety Congress & Expo is the largest and longest-running occupational safety, health and workers' compensation event in Ohio. Six thousand representatives from businesses, organizations and government entities attend the three-day event. They learn techniques for injury and illness prevention, rehabilitation, return-to-work and cost savings. They also shop for services, industrial supplies, safety equipment and gear in the Expo Marketplace.

Mark your calendar now with these new dates in early March. We hope the new Wednesday through Friday programming will allow you to be productive in your work week, and then visit OSC16 to finish your week.

OSC16 offers more than 200 educational sessions, 225 exhibitors and free continuing education credit. By attending the safety congress, you will learn to:

- Prevent workplace injuries and illnesses;
- Achieve better outcomes for injured workers;
- Reduce workers' compensation claims costs;
- Keep Ohio's work force healthy and productive.

Rebate Eligibility Requirements

To receive the workers comp premium rebate, remember these requirements must be fulfilled:

- Membership in the Mid-Ohio Valley Safety Council for the current year.
- Attend a minimum of 10 meetings. Members **MUST** stay the entire meeting to receive meeting credit.
- CEO must attend one meeting and sign the attendance sheet.
- 1st & 2nd half semi-annual reports must be completed and returned by the specified deadlines.



Support Safety & Gain Recognition For Your Business

Want an easy way to promote your business to 120 MOVSC members?

Be a sponsor of the next monthly meeting. All that is required is a giveaway for each person and a door prize. You will receive 5 minutes during the monthly meeting you are sponsoring to promote your business to the MOVSC members.

Contact Carrie for more information—740-373-1884.

MOVSC Upcoming Meetings

Wednesday, February 17
"Seeing is Believing"
 Featured Speaker:
 Mike Chatlos, 3M Company
 Sponsored By:
 American Producers Supply Company

Wednesday, March 16
"Sitting is the New Smoking"
 Featured Speaker:
 James Beadle
 The Ohio State University
 Sponsored By:
 The Continuous Gutter Pros

Wednesday, April 20
MOVSC Awards Banquet
"BWC Grant Information - How Members Have Utilized Grants to Enhance Their Companies"
 Featured Speaker:
 Dennis Apple
 Ohio BWC
 Sponsored By:
 Trademark Solutions

Meeting Information
 Marietta Shrine Club
 Registration: 11:30 am
 Program: Noon to 1 pm
 Cost: \$15 includes lunch
 RSVP: 740-373-5176
 Email: info@mariettachamber.com

Safety is an *ongoing concern* that must never leave your thoughts.



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SURPRISE! Social Security Is Changing

If you've ever attended a surprise party you know there's a certain order to it. It typically starts when the door opens and everyone yells "SURPRISE!" at the unsuspecting honoree. The November budget compromise between Congress and the President put the party elements in reverse order – they yelled "surprise" then closed the door.

The "surprise" came in the form of new legislation that will "close the door" on some popular Social Security claiming strategies. These changes will provoke dismay from some individuals and a sigh of relief from others. Please keep in mind, this article seeks to simplify a very complex topic. Be sure to explore your options thoroughly.

First things first: People age 70 or older, or those who will be in 2016, will not be impacted by this legislation. Anyone 66 or over, and not yet 70, should reevaluate current claiming strategies before April 30, 2016. Let's discuss the policy changes that could impact your choices when claiming a Social Security benefit.

Reducing opportunities for "double dipping"

Congress described the changes to Social Security as "closing unintended loopholes" in order to protect the solvency of the overall Social Security system. The new law will remove a small number of claiming strategies that could have resulted in cumulatively higher benefits for some people under the old law.

Disappearing claiming strategies

Filing a restricted application – Under the old law, individuals who had reached full retirement age were given an option to apply for one benefit, and retain the ability to switch to another at a later date. For example, it was possible to claim only a benefit based on your spouse's earnings, and later claim a retirement benefit based on your own earnings. Under the new law, you can't restrict your application to the benefit you want; instead, you must take the highest available benefit. The new rules apply to people who are not 62 by the end of 2015. Individuals 62 and over are "grandfathered" and can still use the old rules when they reach full retirement age.

File and suspend – You can still file for benefits, suspend taking them, and earn delayed retirement credits to get a higher benefit later. But under the new law, your spouse will be unable to collect benefits based on your earnings record, while suspending your own benefit. There is a very short window of opportunity – if you have reached full retirement age or will reach it by April 30, 2016, then you can still take advantage of the "old" rules by filing and suspending your benefits – but you must do so by April 3, 2016.

Lump-sum reinstatement – Under the "old" rules, people who chose to file and suspend could later change their mind and retroactively recover the unpaid amounts during suspension. This is no longer possible under the new rules. You can retain your ability to retroactively recover benefits but you must reach full retirement age, file for benefits, and suspend them by April 30, 2016.

What should you do now?

If you filed a restricted application, or chose to file and suspend, before the new law was enacted, you can continue to enjoy the benefits of those claiming strategies under the "old" rules. Even if you are already receiving benefits, you have an opportunity to re-evaluate whether suspension could benefit you.

The recent budget compromise may have shut the door on some popular claiming strategies, but many other planning opportunities still exist. Knowing your options and correctly claiming benefits could result in tens of thousands of additional dollars over a lifetime. At Wells Fargo Advisors, we have access to robust software that can help analyze many of the Social Security benefit scenarios available.

You might feel appropriate arriving "fashionably late" to a party, but arrive early to this one – the Social Security Administration is a stickler for punctuality. Being locked out could have significant implications to your retirement lifestyle.

This article was written by Wells Fargo Advisors and provided courtesy of Chris Hall, Managing Principal, in Parkersburg, WV and Marietta, OH at (866) 865-4442.



Members of the Advisory Team (left to right): Rob Blasczyk, Brett Bronski, Ashley Brown, Chris Hall and Jeremiah Kuhn

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Get The Chamber Connection

Ask SCORE: Women's Place Is In Business

Edited by Bob High, SCORE Counselor

If you're a woman interested in starting a small business, one thing's certain: you already have a lot of company.

While women own most of all health care and social assistance businesses, they are also well-represented in educational services, retail, and recreation; they are also heading technical and research-oriented companies.

In other words, there's nothing that a woman with a good idea, a determination to succeed, and a solid business plan cannot do.

Unique issues and decisions include:

- Time management which means spending time with the kids, family members, and friends, AND managing the business – start a support network (e.g., spouse, family members, neighbors, trusted friends).
- Many households need multiple incomes so careful budgeting is essential to accommodate the loss of a second paycheck.
- Choosing what type of small business to pursue depends on prior experience, but consider a new field that interests you, which may require additional preparation time and research.
- Your business plan requires research – use the Internet, but take time out to visit off-site resources.
- Create a sound financial plan, including your credit history; you must provide adequate detail for consideration.
- Don't be afraid to think big. Sometimes women are uncomfortable with risk, or worried about disappointing others if they fail: develop confidence in your ability to succeed.

If you would like to discuss this subject or any another business issue, contact SCORE at the Small Business Development Center
 2163 SR 821 Bldg. 6-A
 Marietta, OH
 Tel: 740-373-5150
www.score.org

Business After Hours Thursday, February 11

United Way
 307 Putnam Street
 Marietta
 5-6:30pm
 \$5 Special Member Price
 \$10 General Admission & those who wish to be invoiced.

Professional Roundtable Women's

February Meeting
Wednesday, February 24

"Fitness & Well-Being"

Speaker: *Stephanie Angelo & Tiffanie Craven, Marietta Family YMCA*

11:45am-1pm
 daVinci's
 215 Highland Avenue
 Williamstown

\$10 Special Member Rate
 \$15 General Admission

MACC Coffee Chat Friday, February 26



8-9:30am
Join Us For:

- Coffee
- Meet the MACC Team
- Voice Your Interests
- Share Your Views
- Concerns and News About Your Business.

To RSVP for All MACC Programs
 Call 740-373-5176 or go online at www.mariettachamber/events.

Welcome New MACC Members!

Janney, Montgomery, Scott
 (740) 373-7333
 346 Third Street, Marietta
Sandy Bell, Manager

Healthy Start Nutrition
 (740) 252-6040
 216 Front Street, Marietta
Shayne Byers, Owner

Carol Goff & Associates Real Estate
 (740) 373-3020
 128 N. Seventh Street, Marietta
Carol Goff, Owner



Member News!

- Happy 15th Anniversary to **Marietta Wine Cellars!**
- Happy 17th Anniversary to **All Pro Nutrition!**
- **Fanelli Boys** is now located at 450 Pike Street in the Lafayette Plaza.
- Happy 30th Anniversary to **Marketeers!**
- Congratulations to **Healthy Start Nutrition** on their ribbon cutting!



Special Thanks to MACC's 101st Annual Dinner Sponsors!

Platinum Level:



Gold Level:



Silver Level:



Special Thanks to MACC's 101st Annual Dinner Sponsors!

Bronze Level:



2015 New Member Sponsors:



The Marietta Area Chamber of Commerce is the largest social gathering in the Mid-Ohio Valley and one of the largest Annual Chamber Meetings in the state of Ohio. Do not miss out on this outstanding networking opportunity! Make your reservations today! Remember seating is based on first-come, first-serve.