



ERIE COUNTY CHAMBER of COMMERCE

604 W. WASHINGTON STREET, SANDUSKY, OH 44870
(419) 625-6421 ERIECOUNTYCHAMBER.COM



Experience Speed Networking at the Chamber Arrive. Network. Leave.

Wednesday, November 3, 2021

7:30 am – 9:00 am

Erie County Chamber of Commerce

604 W Washington St, Sandusky, OH 44870

The Chamber is hosting a new type of networking session and we are looking for 20 adventurous members to be part of our Beta test.

- Meet new people.
- Fine-tune your networking skills.
- Create a more robust referral network.
- Leave with new professional connections and potential leads.

If you want to create mutually beneficial relationships with fellow Chamber members and you want to do it FAST, Speed Networking is for you.

- Registration limited to the first 20 members
- One member per industry
- Detailed instructions provided at the event.

If our Beta test is successful, the Chamber will consider opening future Speed Networking events to more members. The event will be facilitated by Gayla Zoz, owner of Praesentia, Inc., a marketing consulting firm.

Agenda

7:30 am – 7:45: Grab a quick breakfast bite

7:45 am: Instructions & demonstration

8:00 am: Speed Networking begins

9:00 am: Event ends

Because of the highly choreographed nature of this event, you must pre-register. To reserve your seat, contact the Erie County Chamber of Commerce at kimberlym@eriecountychamber.com.

UPCOMING CHAMBER EVENTS:

BUSINESS AFTER HOURS AT SAWMILL CREEK

When: Tues., October 12

Time: 5pm to 7pm

Where: Mulligan's Pub at Sawmill Creek, 400 Sawmill Drive, Huron, OH

[Click here to learn more](#)

BUSINESS AFTER HOURS AT BRIGHTVIEW

When: Mon., October 18

Time: 11:30am to 5pm

Where: BrightView, 1012 E. Perkins Avenue, Sandusky, OH

[Click here to learn more](#)

BUSINESS AFTER HOURS AT DAVE PROY AGENCY

When: Tues., October 26

Time: 5pm to 7pm

Where: Erie County Chamber of Commerce, 604 W. Washington St.

[Click here to learn more](#)

BUSINESS AFTER HOURS AT SANDUSKY BAY PANCAKE HOUSE

When: Thurs., November 11

Time: 5pm to 7pm

Where: Sandusky Bay Pancake House, 4710 Milan Rd, Sandusky, OH

[Click here to learn more](#)



BBB TIP: DON'T LET THE MICROCHIP SHORTAGE RUIN YOUR HOLIDAY SHOPPING

It's always a good idea to get your holiday shopping done early, but this year it's more important than ever. The COVID-19 pandemic has caused a microchip shortage and supply chain issues. This means electronics, toys, and other products will be (or already are) in short supply.

Supply shortages, in turn, result in fewer holiday bargains and higher than normal prices. This means that sticking to your budget and scoring all the gifts on your list will be harder than usual. **To make a success of your holiday shopping this year despite the challenges, BBB recommends the following tips.**

Tips for your 2021 holiday shopping

- **Know what products stores might run out of.** Millions of everyday products use microchips to function. Computers, gaming systems, smart appliances, cameras, and toys that feature light, sound, motion, or any kind of tech all use microchips, meaning many manufacturers are already struggling to keep up with the demand for their products. Think though your holiday list and identify must-haves that are impacted by the shortage.
- **Start shopping earlier than usual.** Don't wait until Black Friday to start holiday shopping this year. Certain products may already be sold out by November, according to some retailers.
- **When you find a good deal, don't wait to buy.** Good deals will be harder to find this year, so if you find a product in stock at a good price, take advantage right away.
- **Budget your holiday shopping without expecting sales.** Supply chain problems mean many retailers have had to pay more than usual for inventory and can't offer the same bargain prices they did last year. In fact, many products that use microchips have already gone up in price, so plan your budget accordingly. This might mean buying fewer presents or organizing a secret Santa style gift exchange.
- **Have a backup plan.** Because so many household items use microchip technology, some retailers already have products backordered into 2022. Try to stay flexible this year. If you absolutely can't get a gift you had in mind, you may need a Plan B. For example, if the toy you wanted for your kids is not available or too expensive, keep in mind that the present shortages only affect certain kinds of gifts. Plush toys, outdoor toys, and action figures sans electronic features should stay in stock and reasonably priced this year.
- **Watch out for scams.** Whenever a product is in high demand like the hottest toy of the holiday season, scammers try to take advantage of consumers. Remember, deals that sound too good to be true probably are. In addition, keep an eye out for sketchy sellers that may be selling counterfeit products. Finally, always research vendors you are unfamiliar with to make sure you're dealing with a legitimate business before you make a purchase or give them your personal information, such as your credit card number.

For More Information

Read the BBB Tip: Smart Shopping Online and visit BBB.org/Holiday-Tips for more ways to get your holiday shopping done safely this year.

Always make purchases from businesses that follow BBB Accreditation Standards and BBB Standards for Trust.

If you come across a scam while holiday shopping, report it to BBB Scam Tracker. Your report can help others stay alert to the danger.



“SUCCESS IS THE SUM OF SMALL EFFORTS, REPEATED DAY IN & OUT.”

– R. COLLIER

RIBBON CUTTING EVENTS:

Raising Cane's Ribbon Cutting event was a success! Geoffrey Pryka is the Restaurant Leader, and Kierrah Pritchett is the Operations Manager. They are located at 5306 Milan Rd., Sandusky.

Stop out and show your support to them!



“ALMOST EVERYTHING WORTHWHILE CARRIES WITH IT SOME SORT OF RISK, WHETHER IT’S STARTING A NEW BUSINESS, WHETHER IT’S LEAVING HOME, WHETHER IT’S GETTING MARRIED, OR WHETHER IT’S FLYING INTO SPACE.”

– CHRIS HADFIELD

RIBBON CUTTING EVENTS:

Truth First Realty's Ribbon Cutting Event was a success! They are located at 101 W. Water Street, Sandusky OH.

Stop out and show your support to them!



Meet the owners, Steve and Michele Lehmann.

**“EVERY PROBLEM IS A GIFT
—WITHOUT PROBLEMS WE
WOULD NOT GROW.”
– ANTHONY ROBBINS**



MEMBER HIGHLIGHT:



Welcome to the Brumbaugh Law Firm

We Focus on Elder Care and Estate Planning

What is elder law? Elder law is a growing field of law that deals with the issues faced by the fastest growing segment of the U.S. population, seniors. With the goal of Asset Protection and aging in place, this area of law combines parts of Long Term Care Planning, Medicaid Planning, Estate Planning, and Veterans' Benefits, where applicable.

With proper planning (getting your "ducks in a row"), you can protect your hard-earned money from the devastating cost of a nursing home, perhaps even allowing yourself to stay in your home rather than move into a nursing home. You can do all this without selling your home, without wiping out your life savings, without leaving your spouse penniless, and still leave an inheritance for your children.

The Brumbaugh Law Firm offers free informational seminars and events as well as individualized legal services to help you navigate the evolving issues surrounding elder law and estate planning so you can create the best plan for you and your family's future.

MISSION STATEMENT

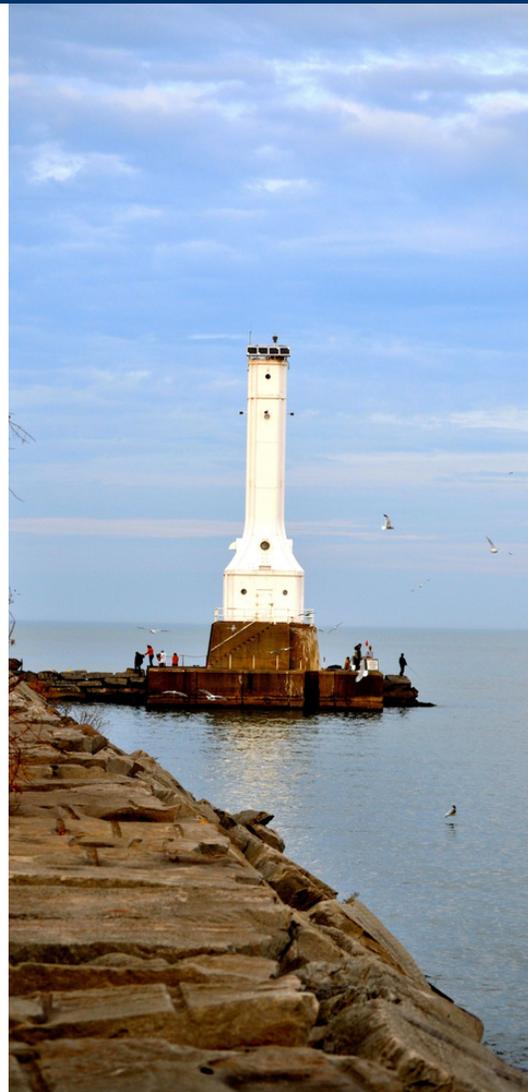
At the Brumbaugh Law Office, it is our mission to provide protection in times of prosperity, security in time of uncertainty, and comfort in times of crisis. We achieve our mission by always adhering to the following principles:

1. Enhancing the quality of our clients' lives by coordinating legal planning with community resources;
2. Dedicating ourselves to extraordinary standards of ethics and values;
3. Responding to our clients' individual needs and circumstances; and
4. Exceeding our clients' expectations with high quality legal services and a comprehensive team approach.

We strive to use our skills, dedication, and compassion to provide peace of mind to our clients while achieving their goals.

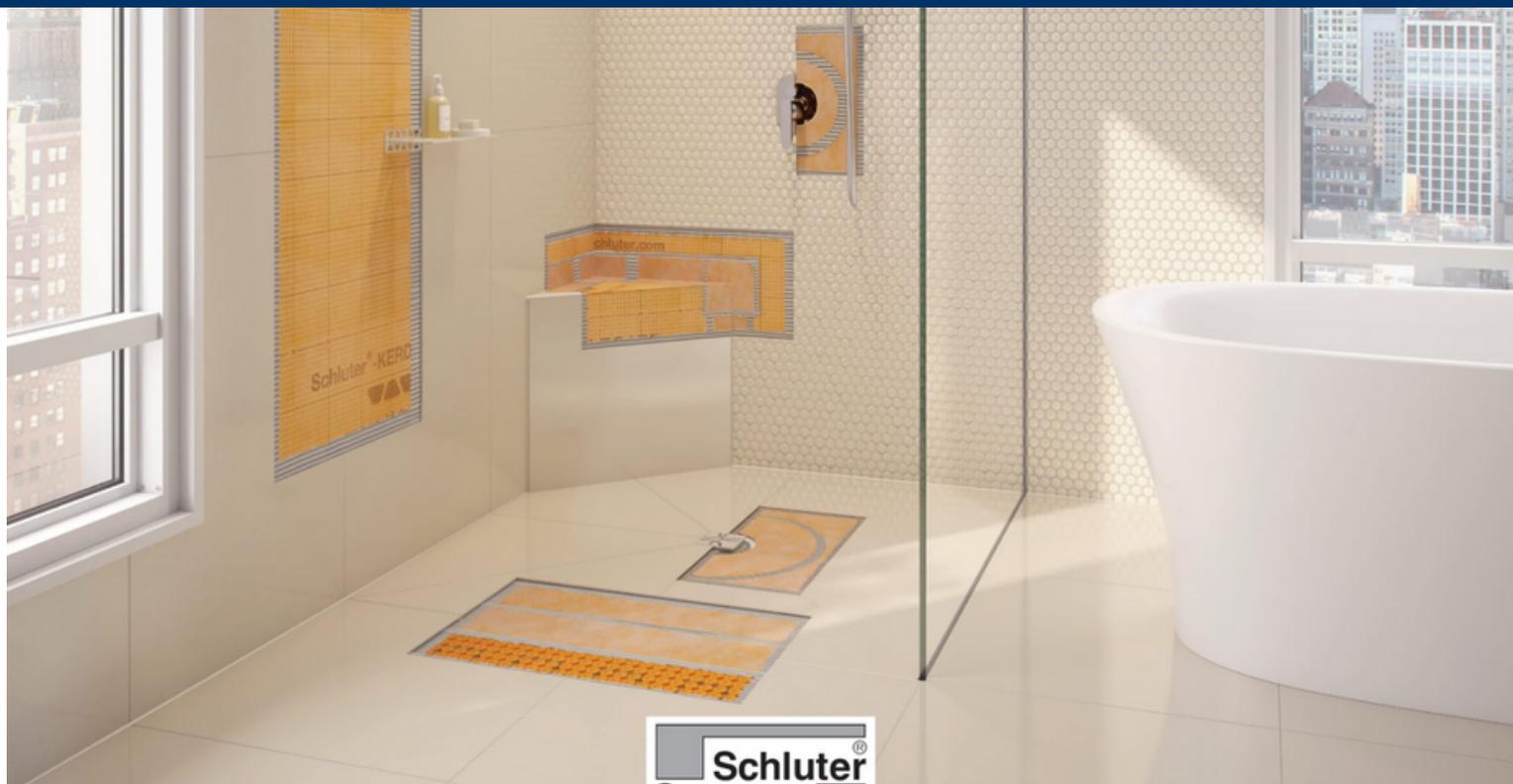
For more information, contact Brumbaugh Law Office at:

- 310 E Boalt St # E, Sandusky, OH 44870
- (419) 626-0684
- team@brumbaughelderlaw.com
- <https://brumbaughelderlaw.com/>
- www.facebook.com/BrumbaughElderLaw/



"TO BE SUCCESSFUL, YOU HAVE TO HAVE YOUR HEART IN YOUR BUSINESS, AND YOUR BUSINESS IN YOUR HEART."

- RICHARD BRANSON

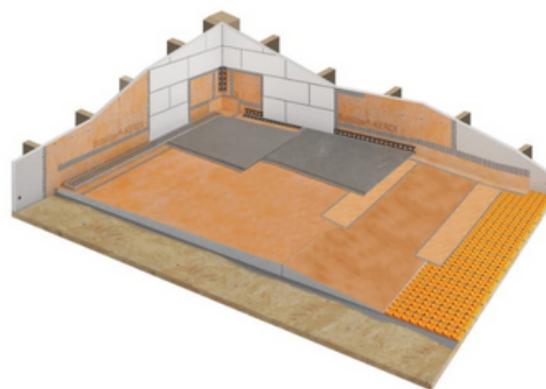


Live Demo: Curbless Showers

Join us for an introduction to open-concept bathrooms and the best approach to a curbless shower for sleek design and versatile functionality. Find out what's new from Schluter®, and have all of your questions answered in an informative, energetic atmosphere.

Topics Covered:

- Curbless Shower
- New Wide Roll Kerdi 2M 6'7"
- DITRA-HEAT electric floor warming system



Tuesday, October 26

12:00 p.m. – 4:30 p.m.

Lunch will be provided by Schluter Systems!

S&H Blinds and Floors(New Warehouse)

2086 Cleveland Rd, Sandusky, OH 44780

Please RSVP to:

Clare Opfer:

Email: Clare@shblindsfloors.com

LUNCH & LEARN

with





COMPREHENSIVE OUTPATIENT ADDICTION TREATMENT

Our Sandusky Location is Now Open!



JOIN US FOR OUR CHAMBER RIBBON CUTTING

**Monday, October 18, 2021
at 11:30am**

Reception and Open House to follow from 12pm-5pm.
Boxed lunches will be provided.



Immediate Openings for New Patients



- Accepting walk-ins until 3pm M-F
- Same day and next day scheduling
- Medical assessments by licensed providers
- Medical stabilization for opioids, alcohol, and other substances
- Case management
- Peer Recovery Support services
- Outpatient Medication Assisted Treatment (MAT)
- Locations open M-F from 8am-5pm



Join us

For a ribbon-cutting ceremony at 10:30 am. This is a special opportunity to meet the Firelands team and tour the new 45,000-square-foot facility that will include family medicine and pediatric physician offices, laboratory services, imaging services and community gathering spaces.

Firelands Sandusky Healthcare Center
2520 Columbus Avenue, Sandusky, Ohio
Friday, October 22, 2021
10 am - 3 pm.



firelands.com/shc



SECURING YOUR REMOTE WORKFORCE

This talk will explain the various types of remote work scenarios and their impact on cybersecurity. Next, we'll dive into the world of remote access security solutions, and take a look at which ones should be used for each remote work scenario. The webinar will conclude with a brief Q & A session.

Register Today at:
firelandsit.com/register

Speaker 1



Jonathon Bauer

Cyber Security Professional

Speaker 2



Jeff Grenier

IT Solutions Professional



26 Oct 2021,
10:00AM - 11.00 AM



Online

100 Seats Only



Firelands IT Services
Helping you make the right connection with your technology.

Registration
firelandsit.com/register

Questions or email:
contactus@firelandsit.com

Questions or Call:
419-626-6767 or 888-841-4795

GREAT LAKES COMPUTER MANAGE. SECURE. MAINTAIN.



Hello Fellow Erie County Chamber Members!

I am Bob Martin, the President of Great Lakes Computer Corporation in Avon. We have been serving the business IT needs of this community since 1987. We offer a full suite of IT services from hardware management, maintenance and repair to cybersecurity and network services. We are reaching out to our fellow members today to introduce ourselves, teach you about our services, and share a **special introductory offer**.



IT HARDWARE MAINTENANCE & REPAIR

Our trained experts can ensure your equipment is running efficiently. We service PCs, laptops, servers, printers, POS systems & more.

▶ [Learn more](#)



CYBER & DATA SECURITY

We offer a full range of data security and backup services that can be right-sized to your business in our leading edge Security Stack.

▶ [Learn more](#)



MANAGED IT SERVICES

Whether you need a complete IT outsourcing solution or just need some help to support your existing IT staff, we have a solution to fit your needs and your budget!

▶ [Learn more](#)



SERVICE DESK SUPPORT

Our Service Desk Management solution includes a team of experts permanently assigned to your account, so they know your operation and your users.

▶ [Learn more](#)

SPECIAL OFFER ONLY FOR CHAMBER MEMBERS

We want to meet you! We'd like to offer you each of the following that we know you can benefit from:

A free Dark Web Scan that will alert you if you or your employees credentials are for sale on the dark web.

A free Backup/Disaster Recovery Assessment that will help you understand the state of your existing backup.

And finally, if you book a service appointment with us, we'll give you 50% off labor for the first call.

Just give us a call or reply to this email and mention you're a member of the Chamber!

Meet Our Team

A team is only as good as the people it's made of, and ours are top notch. We strive to be a partner to our clients, one that provides current expertise, insight and a friendly attitude. Our staff are all local as well!



Local Charities We Support



We look forward to hearing from you!

Call Us at **440-937-1100** | Email Us at **sales@grlakes.com**





This Month at the Sandusky Mall

Week 1 (Oct. 4th-Oct. 10th) - FINDING GRATITUDE

Blue's Community Pumpkin Patch. Decorate a pumpkin that represents who you are. It can be a craft, store bought or even a live pumpkin. Bring your pumpkin to the Mall Office anytime starting **Oct. 4th – Oct. 29th**. We'll add it to the Pumpkin Patch and add your name into a pumpkin box for a random drawing for a \$100 Mall Gift Card. Drawing will be on October 29th and the winner will be notified by phone. (We ask that carved-live pumpkins not be brought in until after October 18th).

Kindness Rocks. Two kindness rocks per day (this week only Mon-Fri) will be hidden in the concourse. Find one, take it to the Mall Office to redeem a free \$10 Mall gift card!

WEEK 2 (Oct. 11th – Oct. 17th) - KINDNESS WEEK

Oct. 16th - Kids Costume Contest in Center Court at 11am.

Oct. 16th - The Kindness Squad will be here! If they spot you doing a random act of kindness, they will give you a free \$25 Mall gift card. While supplies last.

Pick up a **Random Acts of Kindness** activity sheet in Center Court. Have a parent fill it out as you do the activities on the sheet. Turn it in to the Mall Office and receive a "Boo Bag" and a **free cookie from Mrs. Fields**. Only one per person please.

WEEK 3 (Oct. 18th – Oct. 24th) – DIVERSITY IS "BOO-TIFUL"

Pick up a **Pumpkin Scavenger Hunt** activity sheet from Center Court. Match all the pumpkins on the sheet with the pumpkins in store windows. Turn your sheet in to the Mall Office and receive a free "BIG TOTE Boo Bag". Only one per person please.

Pick up a "**Story of Blue**" activity sheet from Center Court. Finish Blue's story using your own imagination. Turn it in to the Mall Office for a Boo Bag and a **free pretzel from Auntie Anne's**. Only one per person please.

WEEK 4 (Oct. 25th – Oct. 29th) – CARING & SHARING FOOD DRIVE

Bring in any **canned food or non-perishable food item** to the Mall Office and we will match all donations up to a total \$500 value. All donations will benefit the Salvation Army.

Shop Small & Support Local

VISIT ONE OF OUR FIVE LOCAL, FULL-SERVICE BRANCHES FOR ALL YOUR BANKING NEEDS!

- Marine / Boat Loans
- New & Used Auto Loans
- R.V. & Motorcycle Loans
- Mortgage Loans
- Personal Loans
- CU*Talk
- CO-OP Shared Branching
- Savings Accounts
- Club Accounts
- IRA Share Certificates
- Share Certificates
- Money Market Plus
- Debit MasterCard®
- Home Equity Line of Credit
- Visa® Credit Cards
- Online Banking
- Popmoney
- Mobile App
- Checking Accounts
- Value Checking Plus
- Dollar Dog Kids Club

SANDUSKY
2911 Hayes Ave.

NORWALK
295 Milan Ave., Ste. C

HURON
2402 University Dr.

SANDUSKY
2409 E. Perkins Ave.

VERMILION
1607 State Rd., Ste. 11

VLFCU.ORG
800.691.9299



ESI EXCESS SHARE
INSURANCE
Federally Insured by NCUA



**With the Erie County Chamber of Commerce
You Can Advertise All Year Round!**

Contact us at info@eriecountychamber.com.

INAUGURAL BEST OF THE BAY



A FOOD COMPETITION LIKE NO OTHER

Join us for Cedar Point Sports Center's Inaugural Best of the Bay food competition! Sample menu items from various restaurants in the area and vote for your favorites to be named "Best of the Bay!"

- Tickets - \$35 each
- Each ticket includes 20 sample vouchers and 1 drink ticket
- Guests must be 21 years of age
- 8 Different Categories
 - Best Sandwich
 - Best Seafood
 - Best Dessert
 - Best Taco
 - Best Food Truck Dish
 - Best Pizza
 - Best Wings
 - Best Breakfast
- VIP Tables available
- Great networking opportunities
- Only 800 tickets to be sold!

WHERE

Cedar Point Sports Center

WHEN

November 10th

TIME

6 - 9 PM

**[CLICK HERE TO
PURCHASE TICKETS!](#)**



INAUGURAL BEST OF THE BAY



VENDOR INFORMATION

Tables: 3 8' tables (skirted) will be provided. You may decorate booths however you see fit. 1 table designed for prep and storage while 2 tables will be designed to be guest-facing.

Signage: a 3'x4' sign will be produced to help identify your business at the guest-facing tables. You will be required to send a high-resolution logo to jkijowski@sportsfacilities.com 30 days prior to the event.

Samples: Please plan on bringing 800 samples. Each attendee will be given 20 tickets as part of the registration. We ask that the samples be valued at between 1-3 tickets.

Electrical access: Vendors needing electrical access will be provided with 1 power strip by the Cedar Point Sports Center. Any additional extension cords must be requested and cost \$50 each. Vendors are asked to please provide 1 extension cord at each booth they rent for the evening.

Serveware: The Cedar Point Sports Center will **NOT** provide any plates, silverware, etc. Vendors serving liquids will need to provide plastic cups. Napkins will be provided throughout the facility. Please bring all necessary items for consumption of your products.

Setup: Vendors are asked to be completed with setup no later than 5pm the day of the event. Doors will open for setup at 1pm, November 10th.

Registration Deadline: October 10th, 2021. Vendor registration form provided in form attached. Please email jkijowski@sportsfacilities.com with completed registration forms or questions.

Additional: Vendors will be provided water for chaffing pans. Each booth will be provided with a dump bucket and trash can. Ice will **NOT** be provided. Vendors are encouraged to provide coupons, incentives, etc. to visit your establishment in the future.

CONTACT

JUSTIN KIJOWSKI

jkijowski@sportsfacilities.com

419.609.5644 ext. 65703



INAUGURAL BEST OF THE BAY



VENDOR REGISTRATION

Please completely fill out all of the information below.

Company Name:

Company Phone:

Company Email:

Company Contact:

Categories Entered (Circle all that apply):

Best Sandwich

Best Wings

Best Pizza

Best Seafood

Best Dessert

Best Taco

Best Breakfast

Best Food Truck Dish

Additional Electric Needed? (\$50) YES NO

CONTACT

JUSTIN KIJOWSKI

jkijowski@sportsfacilities.com

419.609.5644 ext. 65703





Alzheimer's Community Forum

Alzheimer's disease, dementia and memory loss

Tuesday, October 26 | 5 p.m. -6:30 p.m.

Sandusky Black Community Forum

Ebenezer Baptist Church | 1215 Pierce St. Sandusky 44870

Hear a brief overview on Alzheimer's, dementia and memory loss. Bring a friend who has been affected by the disease. Share your thoughts about how we can help people in your community.

Those with personal/ professional experience and community members who represent our black community are encouraged to attend. Masks and social distancing are required. A meal will be provided

Registration is required, please call 800-272-3900 to register

alzheimer's  association®