



ERIE COUNTY CHAMBER of COMMERCE

604 W. WASHINGTON STREET, SANDUSKY, OH 44870
(419) 625-6421 ERIECOUNTYCHAMBER.COM



Experience Speed Networking at the Chamber Arrive. Network. Leave.

Wednesday, November 3, 2021

7:30 am – 9:00 am

Erie County Chamber of Commerce

604 W Washington St, Sandusky, OH 44870

The Chamber is hosting a new type of networking session and we are looking for 20 adventurous members to be part of our Beta test.

- Meet new people.
- Fine-tune your networking skills.
- Create a more robust referral network.
- Leave with new professional connections and potential leads.

If you want to create mutually beneficial relationships with fellow Chamber members and you want to do it FAST, Speed Networking is for you.

- Registration limited to the first 10 members
- One member per industry
- Detailed instructions provided at the event.

If our Beta test is successful, the Chamber will consider opening future Speed Networking events to more members. The event will be facilitated by Gayla Zoz, owner of Praesentia, Inc., a marketing consulting firm.

Agenda

7:30 am – 7:45: Grab a quick breakfast bite

7:45 am: Instructions & demonstration

8:00 am: Speed Networking begins

9:00 am: Event ends

Because of the highly choreographed nature of this event, you must pre-register. To reserve your seat, contact the Erie County Chamber of Commerce at kimberlym@eriecountychamber.com.

UPCOMING CHAMBER EVENTS:

RIBBON CUTTING EVENT AT RAISING CANE'S

When: Thurs., September 30

Where: Raising Cane's, 5306 Milan Road, Sandusky, OH

BUSINESS AFTER HOURS AT SAWMILL CREEK

When: Tues., October 12

Time: 5pm to 7pm

Where: Mulligan's Pub at Sawmill Creek, 400 Sawmill Drive, Huron, OH

[Click here to learn more](#)

BUSINESS AFTER HOURS AT DAVE PROY AGENCY

When: Tues., October 26

Time: 5pm to 7pm

Where: Erie County Chamber of Commerce, 604 W. Washington St.

[Click here to learn more](#)

BUSINESS AFTER HOURS AT SANDUSKY BAY PANCAKE HOUSE

When: Thurs., November 11

Time: 5pm to 7pm

Where: Sandusky Bay Pancake House, 4710 Milan Rd, Sandusky, OH

[Click here to learn more](#)

13 THINGS EVERY BUSINESS OWNER NEEDS TO HEAR

The ECCOC is happy to share this article sent to us by NOACC, originally written by marketer [Christina R. Metcalf](#) and distributed by FrankJKenny.com.

Our metal has certainly been tested this year. Many are fatigued and stressed juggling responsibilities, worries, and fear like they were part of the job description.

But this is not sustainable.

You may feel crushed by the weight of the world right now. Maybe your friends and family don't quite understand what you're going through because they aren't a business owner. Perhaps you've created the perfect life on social media, and no one knows the struggles that make up your day and eat away at your confidence and security.

13 Things Every Business Owner Needs to Hear

All business owners need to hear these things, especially now:

1. It is okay to put yourself in time out. Use this time to recharge or think about the direction of your business. You can't do either of these things under pressure. You are not a diamond. Schedule time away, off the grid, even if only for an hour. Focus on one area that's not working and how you might improve things. Then create an action plan and schedule your tactics that will get you to your goal. Or better yet, take that time and decompress by doing absolutely nothing.
2. Trust your intuition but weigh all sides. Discuss it with people who have experience in the area or the things you are considering. That generally means not your spouse, nor your friends.
3. Take the calculated risks. No risk, no growth.
4. You can make a living doing anything if you take the right approach and the timing is right. Choose what you love, and you will have a more fulfilling career. Never choose safety as a career path because sometimes the safe path isn't safe. And if that's the only reason you chose it, you're left with nothing.
5. If you need help, ask. But you'll be more successful if you ask the people who are able to help.
6. "No" is an acceptable answer. No excuse (or reason) required.
7. Timing is important but persistence usually pays off. Hang in there.
8. You set your priorities. If you feel out of control, and someone else dictates everything for you, you have given them that power (that includes your kids and pets).
9. Schedule time for "oxygen" moments that provide the breath that fuels the fire in your soul. Recharge with the care that you give your cell phone.
10. Everyone is on their own path. If you don't declare them as a dependent on your taxes or you can't be held accountable for their actions in a court of law, respect their process and respect yours also.
11. You can't make everyone happy, but you can exhaust yourself trying. Pick what you're good at, who it serves well, and do that. Don't be a salad at McDonalds.
12. You are always in control of how you respond to a situation even if you can't control anything else.
13. If it's important to you, find a way. If it's not, be honest about that with others and with yourself. Admit that it's not on your life's "strategic plan" and move on.

Remember, mental health and wellness are not luxuries. You deserve them. Just as you take care of the tools you need to conduct business, you need to take care of yourself. Keep this list and refer to it. There's nothing on here that isn't common sense but sometimes you just need to hear it from someone else.

Christina R. Metcalf (formerly Green) is a marketer who enjoys using the power of story and refuses to believe meaningful copy can be written by bots. She helps chamber and small business professionals find the right words when they don't have the time or interest to do so. Christina hates exclamation points and loves road trips.



**“SUCCESS IS THE SUM OF
SMALL EFFORTS, REPEATED
DAY IN & OUT.”**

– R. COLLIER

Welcome New & Renewing Members to the Erie County Chamber of Commerce!



We are pleased to welcome the following businesses to the Erie County Chamber of Commerce. Our Chamber is dedicated to advancing the general welfare and prosperity of Erie County, improving the business climate, and advocating on behalf of our members. We at the Chamber are excited to have them aboard!

Please connect with them by clicking on the links below.

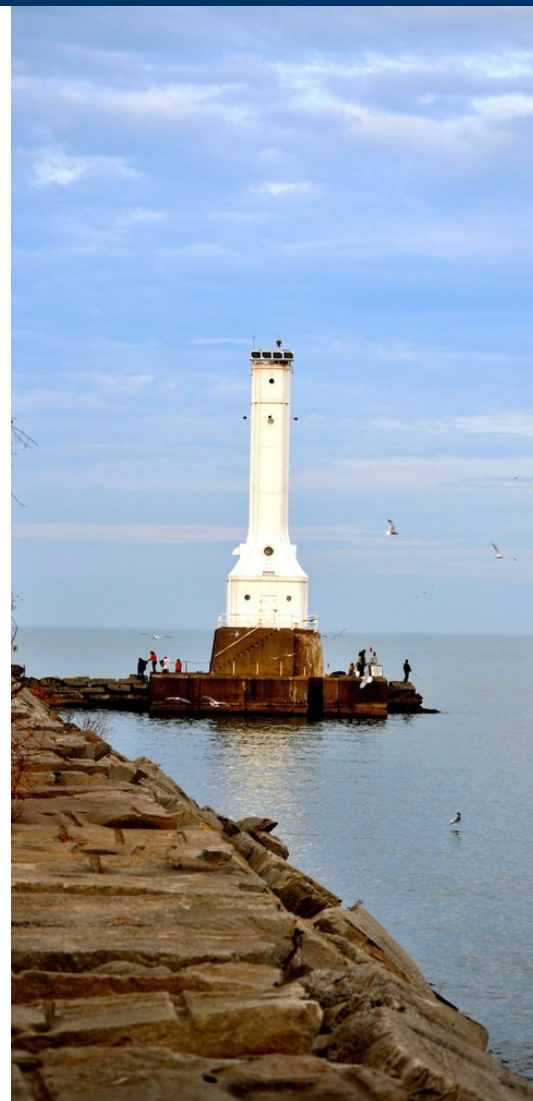
NEW MEMBERS

[The Forest Ohio](#)
[Lake Erie Living / Ohio Magazine](#)
[Wesley R&C General Contractor](#)
[Raising Cane's](#)
[Berkshire Hathaway HomeServices](#)
[Professional Realty](#)
[MyVeganSoul](#)
[Sandusky House of Donuts - Bucky's Bakery](#)
[Truth First Realty](#)

RENEWING MEMBERS

[1826 Photographic LTD](#)
[Arby's Huron](#)
[Accurate Business Machines](#)
[Ameriprise Financial, Marie Shultz, Financial Advisor](#)
[Ashley Homestore](#)
[Badamy Insurance](#)
[Balconi Monuments & Countertops](#)
[BAS Broadcasting, Inc.](#)
[Beecher House, Ltd.](#)
[Buffalo Wild Wings Sandusky](#)
[Busch & Thiem](#)
[Cedar Point](#)
[CertainTeed Products Corp.](#)
[Dock of the Bay Marina, Inc.](#)
[Dave Proy Agency](#)
[Emily Carroll](#)
[Erie County Clerk of Courts](#)
[Firelands Auto Group](#)
[Firelands Federal Credit Union](#)
[Firelands Regional Medical Center](#)
[Firelands Symphony Orchestra](#)
[First Federal Bank of Ohio](#)

[Gardner & Strayer Insurance](#)
[Green Hills Golf Course](#)
[Groff Funeral Homes & Crematory](#)
[Hampton Inn Sandusky Central](#)
[Hermes-Parker Concrete](#)
[Hohler Furnace & Sheet Metal Inc.](#)
[Hoty Enterprises](#)
[Janotta & Herner](#)
[Junior Explorers Child Development Center](#)
[Kona Ice of Sandusky](#)
[Kurilic & Kurilic, CPA's](#)
[Margaretta Township](#)
[Mather Process Solutions](#)
[Mathews Ford Sandusky](#)
[Mental Health & Recovery Board Erie & Ottawa County](#)
[MHD Corporation](#)
[Ninke Lawn Service](#)
[Ohio Veterans Home](#)
[Pelz Lettering Shack](#)
[Perkins Township](#)
[Pizza House East](#)
[Rise Nutrition](#)
[Salvation Army - Sandusky](#)
[Sandusky City Schools](#)
[Sandusky Bay Pancake House](#)
[Schlessman Seed Company](#)
[Schwab Machine, Inc.](#)
[S S Hospitality LLC](#)
[Steinemann-Hafner Insurance Services](#)
[Toft Dairy](#)
[United Way of Erie County](#)
[US Bank](#)
[UIS Insurance & Investments](#)
[Vacationland Federal Credit Union](#)
[Waterstreet Financial](#)
[WKFM 96.1 FM](#)
[Zimmerman Remodeling & Construction](#)



“TO BE SUCCESSFUL, YOU HAVE TO HAVE YOUR HEART IN YOUR BUSINESS, AND YOUR BUSINESS IN YOUR HEART.”

– RICHARD BRANSON



“A BIG BUSINESS STARTS SMALL.”

– RICHARD BRANSON

MEMBER HIGHLIGHT:

Truth First Realty - The North Central Ohio Real Estate Authority



Buying and selling a home is about life changes. People's life paths change and they need to go a different route. Whether it be a marriage, childbirth, divorce, debt issue, family death or downsizing - we strive to help give people direction and coordinate the process so they can move on in the easiest way possible. Making a real difference in people's lives and helping shape dreams, is our purpose in the real estate industry.

At Truth First Realty, we pride ourselves on helping clients efficiently in our local market. Being a non-franchised company allows us options that are beneficial to the bottom line. Professional photographers, virtual tours, aerial images, videos and mobile tech are all provided for maximum exposure. Streamlining the sales or buying process adds up to time and money saved for us as well as you, our client!



For more information, contact Truth First Realty at:

- 101 W. Water Street, Sandusky, OH 44870
- (419) 680-6390
- info@truthfirstrealty.com
- www.truthfirstrealty.com
- [Facebook.com/Truth-First-Realty-237858726237571](https://www.facebook.com/Truth-First-Realty-237858726237571)



Donut Eating Contest

benefiting  **ABILITYWORKS**

Saturday, October 9th | 11:00 AM - 3:00 PM
Bait House Brewery

Contestants will be competing to see who can eat the most donuts in under 10 minutes! Come watch the contest then enjoy the after-party with food, drinks, and of course donuts!

Tickets are \$20 and include all after-party perks.

100% of your ticket proceeds will be donated back to Ability Works in their goal to raise money to incorporate, support, and train through the use of technology so that people with intellectual and developmental disabilities have independence.

<https://www.ability-works.com/donut>





Join us

For a ribbon-cutting ceremony at 10:30 am. This is a special opportunity to meet the Firelands team and tour the new 45,000-square-foot facility that will include family medicine and pediatric physician offices, laboratory services, imaging services and community gathering spaces.

Firelands Sandusky Healthcare Center
2520 Columbus Avenue, Sandusky, Ohio
Friday, October 22, 2021
10 am - 3 pm.



firelands.com/shc

Shop Small & Support Local

VISIT ONE OF OUR FIVE LOCAL, FULL-SERVICE BRANCHES FOR ALL YOUR BANKING NEEDS!

- Marine / Boat Loans
- New & Used Auto Loans
- R.V. & Motorcycle Loans
- Mortgage Loans
- Personal Loans
- CU*Talk
- CO-OP Shared Branching
- Savings Accounts
- Club Accounts
- IRA Share Certificates
- Share Certificates
- Money Market Plus
- Debit MasterCard®
- Home Equity Line of Credit
- Visa® Credit Cards
- Online Banking
- Popmoney
- Mobile App
- Checking Accounts
- Value Checking Plus
- Dollar Dog Kids Club

SANDUSKY
2911 Hayes Ave.

NORWALK
295 Milan Ave., Ste. C

HURON
2402 University Dr.

SANDUSKY
2409 E. Perkins Ave.

VERMILION
1607 State Rd., Ste. 11

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With the Erie County Chamber of Commerce You Can Advertise All Year Round!

Contact us at info@eriecountychamber.com.

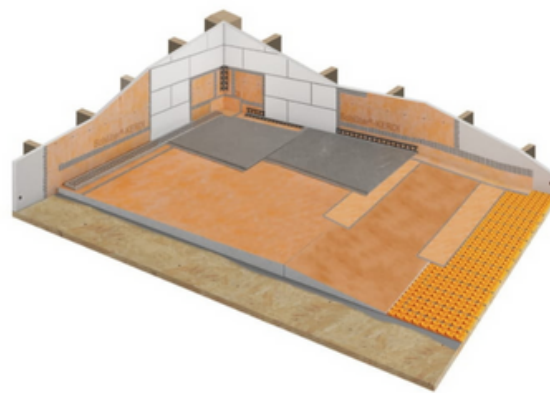


Live Demo: Curbless Showers

Join us for an introduction to open-concept bathrooms and the best approach to a curbless shower for sleek design and versatile functionality. Find out what's new from Schluter®, and have all of your questions answered in an informative, energetic atmosphere.

Topics Covered:

- Curbless Shower
- New Wide Roll Kerdi 2M 6'7"
- DITRA-HEAT electric floor warming system



Tuesday, October 26

12:00 p.m. – 4:30 p.m.

Lunch will be provided by Schluter Systems!

S&H Blinds and Floors(New Warehouse)

2086 Cleveland Rd, Sandusky, OH 44780

Please RSVP to:

Clare Opfer:

Email: Clare@shblindsfloors.com

LUNCH & LEARN

with





**BrightView Sandusky
is opening on Monday 9/27!
Scheduling Patients Today!**

Overcoming addiction is hard.

The good news is that there are proven ways to effectively treat it.
BrightView Sandusky is here to help every step of the way.

Did you know?...

BrightView will assign each patient a Counselor, a Case Manager, and a Peer Recovery Support Specialist on their first day.
Want to know more about our services?

[Click here!](#)

Immediate Access to Care - Same Day Treatment

70%

BrightView patients decrease use of illicit substances by nearly 70% on average within the first 90 days, with **many patients achieving complete abstinence.**

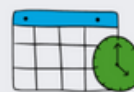
After just 90 days with BrightView patients report more than a **50% decrease in alcohol consumption on average**, with many patients achieving complete abstinence.

50%

Medicaid, Medicare & Commercial Insurance Accepted
24-Hour Online Scheduling or by phone **1-833-510-4357**



Let Us Call You



Schedule Online

For more information,
please contact Jennifer Bing, Sandusky Community Outreach Manager,
j.bing@brightviewhealth.com or (419) 366-7751

BrightView
1012 E. Perkins Ave.
Sandusky, OH.
44870



www.BrightViewHealth.com

INAUGURAL BEST OF THE BAY



A FOOD COMPETITION LIKE NO OTHER

Join us for Cedar Point Sports Center's Inaugural Best of the Bay food competition! Sample menu items from various restaurants in the area and vote for your favorites to be named "Best of the Bay!"

- Tickets - \$35 each
- Each ticket includes 20 sample vouchers and 1 drink ticket
- Guests must be 21 years of age
- 8 Different Categories
 - Best Sandwich
 - Best Seafood
 - Best Dessert
 - Best Taco
 - Best Food Truck Dish
 - Best Pizza
 - Best Wings
 - Best Breakfast
- VIP Tables available
- Great networking opportunities
- Only 800 tickets to be sold!

WHERE

Cedar Point Sports Center

WHEN

November 10th

TIME

6 - 9 PM

[CLICK HERE TO PURCHASE TICKETS!](#)



INAUGURAL BEST OF THE BAY



VENDOR INFORMATION

Tables: 3 8' tables (skirted) will be provided. You may decorate booths however you see fit. 1 table designed for prep and storage while 2 tables will be designed to be guest-facing.

Signage: a 3'x4' sign will be produced to help identify your business at the guest-facing tables. You will be required to send a high-resolution logo to jkijowski@sportsfacilities.com 30 days prior to the event.

Samples: Please plan on bringing 800 samples. Each attendee will be given 20 tickets as part of the registration. We ask that the samples be valued at between 1-3 tickets.

Electrical access: Vendors needing electrical access will be provided with 1 power strip by the Cedar Point Sports Center. Any additional extension cords must be requested and cost \$50 each. Vendors are asked to please provide 1 extension cord at each booth they rent for the evening.

Serveware: The Cedar Point Sports Center will **NOT** provide any plates, silverware, etc. Vendors serving liquids will need to provide plastic cups. Napkins will be provided throughout the facility. Please bring all necessary items for consumption of your products.

Setup: Vendors are asked to be completed with setup no later than 5pm the day of the event. Doors will open for setup at 1pm, November 10th.

Registration Deadline: October 10th, 2021. Vendor registration form provided in form attached. Please email jkijowski@sportsfacilities.com with completed registration forms or questions.

Additional: Vendors will be provided water for chaffing pans. Each booth will be provided with a dump bucket and trash can. Ice will **NOT** be provided. Vendors are encouraged to provide coupons, incentives, etc. to visit your establishment in the future.

CONTACT

JUSTIN KIJOWSKI
jkijowski@sportsfacilities.com
419.609.5644 ext. 65703



INAUGURAL BEST OF THE BAY



VENDOR REGISTRATION

Please completely fill out all of the information below.

Company Name:

Company Phone:

Company Email:

Company Contact:

Categories Entered (Circle all that apply):

Best Sandwich

Best Wings

Best Pizza

Best Seafood

Best Dessert

Best Taco

Best Breakfast

Best Food Truck Dish

Additional Electric Needed? (\$50) YES NO

CONTACT

JUSTIN KIJOWSKI

jkijowski@sportsfacilities.com

419.609.5644 ext. 65703





Alzheimer's Community Forum

Alzheimer's disease, dementia and memory loss

Tuesday, October 26 | 5 p.m. -6:30 p.m.

Sandusky Black Community Forum

Ebenezer Baptist Church | 1215 Pierce St. Sandusky 44870

Hear a brief overview on Alzheimer's, dementia and memory loss. Bring a friend who has been affected by the disease. Share your thoughts about how we can help people in your community.

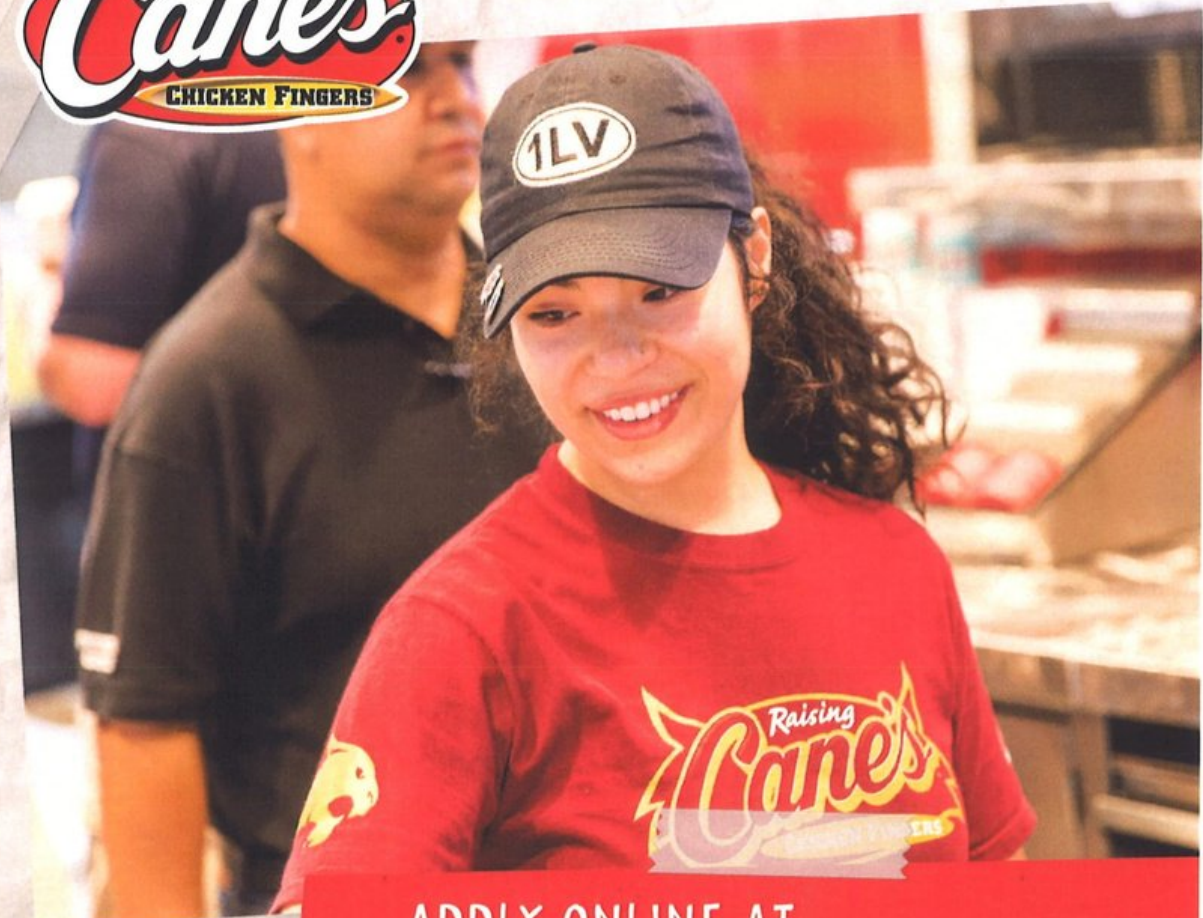
Those with personal/ professional experience and community members who represent our black community are encouraged to attend. Masks and social distancing are required. A meal will be provided

Registration is required, please call 800-272-3900 to register

alzheimer's  association®

WE'RE HIRING

CALLING ALL NIGHT OWLS



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glassdoor
**BEST
PLACES
TO WORK**

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Raising Cane's* appreciates and values individuality. Equal Opportunity Employer.

JOIN THE FIGHT FOR ALZHEIMER'S FIRST SURVIVOR.



ERIE SHORES/SANDUSKY

September 18, 2021

Shoreline Park

9:00 Check-In, Activities, Vendors

10:00 Opening Ceremony, Walk to Follow
Dog/Kid Friendly!

NATIONAL PRESENTING SPONSORS

Edward Jones® 

alz.org/walk

**WALK TO
END
ALZHEIMER'S** 
alzheimer's association®



**“EVERY PROBLEM IS A GIFT
—WITHOUT PROBLEMS WE
WOULD NOT GROW.”
– ANTHONY ROBBINS**

What is not expected is a single mom living in a car writing a book that gets rejected from 12 different publishers before getting published, and going on to become the second-highest paid author and one of the wealthiest self-made women in the world.

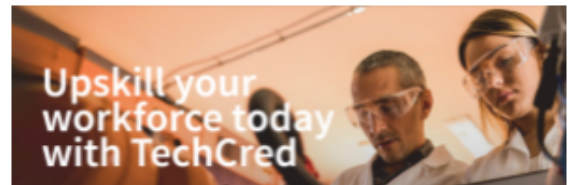
What path to your life was unexpected? What did you do against the grain? Were you like All-star baseball player Cedric Mullins who sat on a bench most of high school and didn't start until his senior year?

The interest is in the details. Tell your audience how you got there. Share the frustrations and the heartbreak. Try to give them the inspiration the world so needs right now.

Your story isn't over. Keep telling it and your audience will listen.

Christina R. Metcalf (formerly Green) is a marketer who enjoys using the power of story and refuses to believe meaningful copy can be written by bots. She helps chamber and small business professionals find the right words when they don't have the time or interest to do so. Christina hates exclamation points and loves road trips.

Say hi at christinametcalfauthor@gmail.com or reach out on Facebook.



Upskill your workforce today with TechCred

What Is TechCred?

TechCred helps Ohioans learn new skills and helps employers build a stronger workforce with the skills needed in a technology-infused economy.

Many of these trainings can be completed online!

These technology-focused credentials take a year or less to complete and prepare current and future employees for the technology jobs Ohio employers need.

Find out more today..click the Learn More link below to get started.

[Learn More](#)

BUSINESS AFTER HOURS EVENT:

JOIN US FOR BUSINESS AFTER HOURS
AT



When: Tues., September 14

Time: 5pm to 7pm

Where: Mad River Harley-Davidson
5316 Milan Road, Sandusky, OH

PLEASE RSVP IN ADVANCE

[Click here to learn more](#)



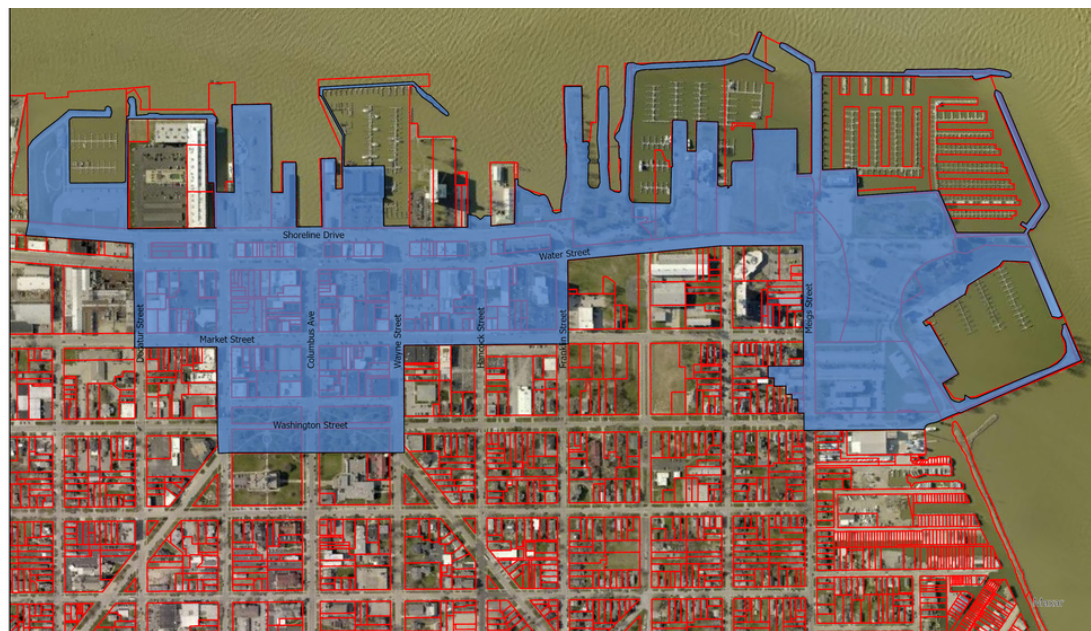
“ALMOST EVERYTHING WORTHWHILE CARRIES WITH IT SOME SORT OF RISK, WHETHER IT’S STARTING A NEW BUSINESS, WHETHER IT’S LEAVING HOME, WHETHER IT’S GETTING MARRIED, OR WHETHER IT’S FLYING INTO SPACE.”

– CHRIS HADFIELD

SANDUSKY DORA APPROVED BY CITY COMMISSION

City commissioners passed legislation on Monday, June 14, 2021 approving Designated Outdoor Refreshment Area (DORA) for downtown Sandusky. Patrons of downtown restaurants and bars will be able to walk the streets and exit businesses with drink in hand.

In Sandusky, the downtown DORA generally lines up with the business zoning district and existing community entertainment district boundaries. The area encompasses Decatur to Franklin streets; Washington Park to Sandusky Bay, which would encompass the Jackson Street Pier, the Paper District Marina and the Sandusky Yacht Club.



**"NO MATTER HOW MANY
MISTAKES YOU MAKE OR
HOW SLOW YOU
PROGRESS, YOU ARE STILL
WAY AHEAD OF EVERYONE
WHO ISN'T TRYING."
-TONY ROBBINS**

The City of Sandusky will be working with downtown merchants over the coming weeks to make sure everyone who wants to participate in the DORA will fully understand the rules and how it works. All liquor-serving establishments will be receiving a new liquor permit with a DORA designation, which allows participation in the DORA. However, it is up to each individual business whether or not they want to participate. As for non-liquor establishments, you will be able to make the choice on whether or not you want to permit people with DORA beverages into your establishments.

The full application, as well as more information about how a DORA works, is online at www.CityofSandusky.com/DORA.

There are about 60 designated outdoor refreshment area districts operating in cities across Ohio, including in Port Clinton, Norwalk and Fremont. All other alcohol-related laws still apply in a designated outdoor refreshment area, such as those relating to disorderly conduct and underage drinking.



***"EVERYTHING SHOULD BE
MADE AS SIMPLE AS
POSSIBLE, BUT NOT
SIMPLER."***

- ALBERT EINSTEIN