



# ERIE COUNTY CHAMBER of COMMERCE

604 W. WASHINGTON STREET, SANDUSKY, OH 44870  
(419) 625-6421 [ERIECOUNTYCHAMBER.COM](http://ERIECOUNTYCHAMBER.COM)



*WE LOOK FORWARD TO  
CELEBRATING WITH YOU!*

## **2020 - 2021 NEW MEMBER**

*ALL-IN-ONE RIBBON CUTTING & MEMBER APPRECIATION*

**Thursday, July 15th. 5pm - 7pm**

SON RISE MARINA  
1535 1ST. STREET  
SANDUSKY, OH 44870

PLEASE RSVP AHEAD OF TIME AT  
[INFO@ERIECOUNTYCHAMBER.COM](mailto:INFO@ERIECOUNTYCHAMBER.COM)

From August 1st forward,  
we will conduct a one-on-  
one Ribbon Cutting with  
all new members at your  
place of business and  
highlight your business in  
the newsletter.

### **UPCOMING CHAMBER EVENTS:**

#### ***RIBBON CUTTING AT SON RISE MARINA***

**When:** Thurs., July 15

**Time:** 5pm to 7pm

**Where:** Son Rise Marina  
1535 1st Street, Sandusky, OH

**[Click here to learn more](#)**

#### ***BUSINESS AFTER HOURS AT 1826 PHOTOGRAPHIC***

**When:** Thurs., August 12

**Time:** 5pm to 7pm

**Where:** 1826 Photographic  
3406 Hayes Avenue, Sandusky, OH

**[Click here to learn more](#)**

#### ***2021 CHAMBER GOLF CLASSIC***

**When:** Mon., August 16

**Time:** 8:30am to 3pm

**Where:** Plumb Brook Country Club  
3712 Galloway Rd., Sandusky, OH

**[Click here to learn more](#)**



## REPLACING AN APPLIANCE? WHAT TO KNOW ABOUT GOING GREEN

Choosing energy and water efficient appliances for your home can have a significant positive impact on the environment and your monthly budget. By selecting a high-efficiency appliance over a conventional model, you can save on utility bills as well as avoid greenhouse gas emissions.

If you are in the market for a new refrigerator, washing machine, dishwasher, or other major appliance, follow these tips to find the green appliance that's right for you.

### How and When to Purchase Green Appliances

- Assess your current energy use. According to WorldWildlife.org, the average washing machine uses about 41 gallons of water per load, while energy efficient models use less than 28 gallons per load. In addition, today's dishwashers are 95% more efficient than those manufactured in 1972. The point is, some older appliances are real energy guzzlers and could be costing you and the environment dearly. Do some research on your current appliances. The United State Department of Energy's Appliance Energy Calculator can help you find out how much energy they use and whether it's worthwhile to replace any of them with an energy efficient model. This guide from GreenAmerica.org provides tips on when to replace each type of appliance.
- Review appliances' EnergyGuide label. The Federal Trade Commission manages EnergyGuide labels. These bright yellow stickers found on new appliances estimate the annual energy use and operating cost of an appliance. EnergyGuide labels are ideal for directly comparing the energy use of different appliance models when shopping in a store. Take advantage of them to choose the most efficient model for your home.
- Look for ENERGY STAR labels. EnergyStar.gov says, "When you see a product that has earned the ENERGY STAR, it means it meets strict guidelines for energy savings set by the EPA. Only manufacturers that independently certify their product's performance are allowed to use it." The United States Environmental Protection Agency recommends using the ENERGY STAR label to quickly identify the most efficient options, and then the FTC's EnergyGuide label to compare your top options. These labels will help you choose appliances that save the most energy, without sacrificing performance.
- Take advantage of tax rebates for energy efficient appliances. Ask your utility company and your salesperson if low-interest loans, cash rebates, or other incentive programs are available for people who buy energy-efficient products in your area. Visit the Database of State Incentives for Renewables & Efficiency to research government- and utility-sponsored incentives that may be available to you as well.
- Recycle your old appliances safely. Retire old appliances that use excessive amounts of energy by recycling, rather than donating them. The store where you purchase your energy efficient appliance may have a recycling program. If not, look for other options through the EPA's Responsible Appliance Disposal program.



***"THE SECRET OF LEADERSHIP IS SIMPLE: DO WHAT YOU BELIEVE IN. PAINT A PICTURE OF THE FUTURE. GO THERE. PEOPLE WILL FOLLOW."***  
***– SETH GODIN***

# Shop Small & Support Local

## FILL YOUR SUMMER WITH *Some Fun!*

LET VLFCU HELP YOU AND YOUR FAMILY ENJOY  
SUMMER THIS YEAR WITH OUR PERSONAL LOAN PROMOTION!

### OFFER DETAILS

- No processing fees
- No pre-payment penalty
- Receive 2% off your qualifying APR\*
- Borrow between \$500 to \$5,000
- Choose the terms that work best for you:  
12 months, 24 months, or 48 months

CALL US AT 1-800-691-9299 OR STOP BY ANY OF OUR FIVE  
BRANCHES SO OUR FRIENDLY STAFF CAN HELP MAKE THIS  
SUMMER ONE TO REMEMBER!



Membership eligibility is required with a minimum deposit of \$25.00 in a Share/Savings Account. Member must be in good standing with VLFCU. Available for personal loans with amounts financed between \$500.00 and \$5,000.00 with a term of 12, 24, or 48 months. \*APR = Annual Percentage Rate. All loans subject to approval and actual APR will be based on individual creditworthiness. Limit one promotional loan per borrower. Personal loan may not be used to pay down an existing VLFCU debt. Effective June 1, 2021 to July 31, 2021. Subject to change or cancellation without notice. Payment Examples: \$5,000 loan for 12 months at 5.25% APR would result in 12 payments of \$428.61. \$5,000 loan for 24 months at 6.25% APR would result in 24 payments of \$222.17. \$5,000 loan for 48 months at 7.25% APR would result in 48 payments of \$120.32

**SANDUSKY**  
2911 Hayes Ave.

**NORWALK**  
295 Milan Ave., Ste. C

**HURON**  
2402 University Dr.

**SANDUSKY**  
2409 E. Perkins Ave.

**VERMILION**  
1607 State Rd., Ste. 11

**VLFCU.ORG**  
**800.691.9299**



**VacationLand**  
Federal Credit Union

## With the Erie County Chamber of Commerce You Can Advertise All Year Round!

Contact us at [info@eriecountychamber.com](mailto:info@eriecountychamber.com).

Erie County Chamber of Commerce

# 2021 GOLF CLASSIC

**ALL INCLUSIVE TEAM FEE PACKAGE: \$800**



Plum Brook Country Club  
Monday, August 16, 2021

- 10:00AM ..... CHECK IN BEGINS
- 10:30AM - 11:45AM ..... LUNCH
- 12:00PM ..... SHOTGUN START

**TEAM PACKAGE INCLUDES:**

- Eighteen Holes of golf for four players
- Two golf carts
- Two mulligans per player
- Skins
- Six 50/50 tickets per player (one draw)
- Coffee Station available in the clubhouse 8:00am to 11:00am
- Beer, pop, water, Gatorade, snacks, etc.
- Longhorn Steakhouse Lunch (burgers and chicken sandwiches with chips, cookies, soft drinks and beer)
- Dinner Buffet: Prime rib, chicken, garlic toast, toss salad, mashed potatoes, green beans, coffee, tea)

**CASH BAR AVAILABLE**

**Please observe the following Plum Brook Country Club requirements:**

1. Collared shirts only
2. No jeans, please
3. Soft spikes only

*The Erie County Chamber of Commerce is not responsible for any loss or damages of any kind before, during, or after this event.*

# REGISTRATION

Erie County Chamber of Commerce

## 2021 GOLF CLASSIC

**ALL INCLUSIVE TEAM FEE PACKAGE: \$800**

LIST EACH PLAYER'S NAME FOR YOUR TEAM. MUST BE COMPLETED UPON REGISTRATION AND SUBMITTED ALONG WITH YOUR PAYMENT IN FULL

TEAM NAME: \_\_\_\_\_

**TEAM LEADER**

Player 1: \_\_\_\_\_

Player 2: \_\_\_\_\_

Company: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

City, St, Zip: \_\_\_\_\_

City, St, Zip: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

E-mail: \_\_\_\_\_

Player 3: \_\_\_\_\_

Player 4: \_\_\_\_\_

Company: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

City, St, Zip: \_\_\_\_\_

City, St, Zip: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

E-mail: \_\_\_\_\_

Team leader is to collect funds from the players and return registration and full payment to the Chamber.

**PLEASE REGISTER ME FOR DINNER ONLY**

**\$51.50 per Individual OR \$412 for a Table of 8**

NAME: \_\_\_\_\_

COMPANY: \_\_\_\_\_

PHONE: \_\_\_\_\_ EMAIL: \_\_\_\_\_

INDIVIDUAL

TABLE

**REGISTRATION/CANCELLATION DEADLINE IS MONDAY, AUGUST 2, 2021 WITHOUT EXCEPTION\*  
NO REFUNDS CAN OR WILL BE MADE AFTER THAT DATE IN THE EVENT OF CANCELLATION**

# 2021 ANNUAL GOLF CLASSIC



## TOP LEVEL SPONSORSHIP SIGN UP

See backside for a description of Top Level Sponsorship opportunities and pricing

Please write your Company Name exactly as you want it to appear:

\_\_\_\_\_

Primary Company Representative: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Email Address: \_\_\_\_\_

Payment Method:  Check Enclosed  Credit Card Info Below

Logo Sent:  YES  NO (why?) \_\_\_\_\_

*(please email your logo in the largest format possible to [KIMBERLYM@ERIECOUNTYCHAMBER.COM](mailto:KIMBERLYM@ERIECOUNTYCHAMBER.COM), all file types accepted)*

Credit Card Number: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

# 2021 ANNUAL GOLF CLASSIC



## TOP LEVEL SPONSORSHIP OPTIONS

Please select your desired sponsorship level

**Presenting Sponsor: \$3,000**

Includes two teams (with 4 golf carts, lunch, dinner and games), presenting placement on sponsor board, and a hole sign.

**Total Cart Sponsor: \$2,000**

Includes one team (with 2 golf carts, lunch, dinner and games), feature on sponsor board, and a sign on each golf cart.

**Dinner Sponsor: \$2,000**

Includes one team (with 2 golf carts, lunch, dinner and games), feature on sponsor board, and table signage.

**Scoreboard Sponsor: \$1,500**

Includes one team (with 2 golf carts, lunch, dinner and games), and feature on sponsor board.

**Trophy Sponsor: \$1,000**

Placement on sponsor board and signage next to trophies

# 2021 ANNUAL GOLF CLASSIC



## \$300 HOLE SPONSORSHIP

- Includes one sign with your company name and logo at a hole on the course

Please write your Company Name exactly as you want it to appear on the signage:

---

Primary Company Representative: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Email Address: \_\_\_\_\_

Payment Method:  Check Enclosed  Credit Card Info Below

Logo Sent:  YES  NO \_\_\_\_\_

*(please email your logo in the largest format possible to [KIMBERLYM@ERIECOUNTYCHAMBER.COM](mailto:KIMBERLYM@ERIECOUNTYCHAMBER.COM), all file types accepted)*

Credit Card Number: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Security Code: \_\_\_\_\_



# 2021 ANNUAL GOLF CLASSIC



## \$550 SNACK STATION SPONSORSHIP

- Great opportunity to interact with players, hand out business cards and brochures
- Includes one table with two chairs for your two representatives
- Includes one sign (you are welcome to add any other signage or decorations)
- Chamber will provide all the snack station items
  - Complementary snacks are available to the snack station sponsors
- Snack station will be open 12:00PM to 4:30PM
- Dinner is included for your two representatives

**Please write your Company Name exactly as you want it to appear on the signage:**

**Primary Company Representative:** \_\_\_\_\_

**Phone Number:** \_\_\_\_\_ **Email Address:** \_\_\_\_\_

**Payment Method:**     Check Enclosed                       Credit Card Info Below

**Logo Sent:**                       YES                                       NO (why?) \_\_\_\_\_  
*(please email your logo in the largest format possible to [KIMBERLYM@ERIECOUNTYCHAMBER.COM](mailto:KIMBERLYM@ERIECOUNTYCHAMBER.COM))*

**Snack Station Representative 1**

**Snack Station Representative 2**

**Name:** \_\_\_\_\_ **Name:** \_\_\_\_\_

**Cell Phone:** \_\_\_\_\_ **Cell Phone:** \_\_\_\_\_

**Credit Card Number:** \_\_\_\_\_

**Exp. Date:** \_\_\_\_\_ **Security Code:** \_\_\_\_\_



**EPIPHANY PLANNING  
& DEVELOPMENT**  
DENISE DAHL, MPA

# Employee Retention



Presented by:

Denise Dahl, MPA

With all the talk of the 2021 employee tsunami more than ever the importance of retaining employees is being discussed. Take some actionable steps and learn strategies, both short and long term, in engaging and retaining employees in this two-hour offering. The prediction of one in every four employees changing jobs in the next 12 months and the negative impact it can have on you and your company warrants an investment in learning how to save yourself and your company both time and money by keeping those you have and creating loyalty with those you hire.

**Tuesday, July 20, 2021**  
**9:00 a.m.—11:00 a.m.**

## To Register:

Download and fill out the attached registration form, then email it back to [kern@terra.edu](mailto:kern@terra.edu). You will receive the meeting link with your registration confirmation email. Questions? Call 419.559.2464.

### SPONSORED BY

#### **OHIO SMALL BUSINESS DEVELOPMENT CENTER AT TERRA STATE COMMUNITY COLLEGE**

The Ohio Small Business Development Center (SBDC) Program is funded in part through a cooperative agreement with the U.S. Small Business Administration. The SBDC Program is also funded in part by the Ohio Development Services Agency. All services are extended to the public on a non-discriminatory basis.





**Small Business  
Development Centers**



The information on this form is confidential and will be used only to report to the funding organizations, provide client services, inform you about and improve the SBDC services. The estimated time to fill out the form is three minutes.

<b>DATE</b> 7/20/21		<b>NAME OF TRAINING</b> Employee Retention			
<b>COMPANY NAME</b> (leave blank if not in business)			<b>ARE YOU THE BUSINESS OWNER?</b> <input type="checkbox"/> Yes <input type="checkbox"/> No		
<b>FIRST NAME</b>		<b>M.I.</b>	<b>LAST NAME</b>		
<b>EMAIL</b>					
<b>PHONE</b> COMPANY OR HOME			CELL		
<b>ADDRESS</b> (if in business, provide company address) STREET					
CITY		ST	ZIP	COUNTY	
<b>GENDER</b> <input type="checkbox"/> Female <input type="checkbox"/> Male <input type="checkbox"/> Choose not to respond	<b>RACE</b> <input type="checkbox"/> Alaska Native <input type="checkbox"/> Native Hawaiian/Pacific Islander <input type="checkbox"/> Asian <input type="checkbox"/> White/Caucasian <input type="checkbox"/> Black/African American <input type="checkbox"/> Choose not to respond <input type="checkbox"/> Native American			<b>HISPANIC ORIGIN</b> <input type="checkbox"/> Hispanic <input type="checkbox"/> Non-Hispanic <input type="checkbox"/> Choose not to respond	
<b>VETERAN STATUS</b> <input type="checkbox"/> Non-Veteran <input type="checkbox"/> Service-Disabled Veteran <input type="checkbox"/> Veteran <input type="checkbox"/> Choose not to respond		<b>MILITARY STATUS</b> <input type="checkbox"/> Active Duty <input type="checkbox"/> None <input type="checkbox"/> Military Spouse <input type="checkbox"/> Reservist <input type="checkbox"/> National Guard <input type="checkbox"/> Reservist – Active Duty <input type="checkbox"/> National Guard – Active Duty <input type="checkbox"/> Choose not to respond		<b>DISABLED</b> <input type="checkbox"/> No <input type="checkbox"/> Yes <input type="checkbox"/> Choose not to respond	

*If in business, turn over and complete Company Information.*

## Company Information

(if currently in business)

The information on this form is confidential and will be used only to report to the funding organizations, provide client services, inform you about and improve the SBDC services. The estimated time to fill out the form is three minutes. **Please fill out completely**

**BUSINESS TYPE** (Manufacturing, Construction, Technology, Retail, etc.)

**DATE COMPANY ESTABLISHED**

/       /

**OWNERSHIP GENDER**

% Male

% Female

**NUMBER OF FULL-TIME EMPLOYEES**

**NUMBER OF PART-TIME EMPLOYEES**

**GROSS REVENUE/SALES FOR MOST RECENT BUSINESS YEAR**

\$

**COMPANY LEGAL STATUS**

(LLC, Sole Proprietor, S-Corp, etc.)

**PRODUCTS OR SERVICES**

I request training and/or business counseling service from the Ohio Small Business Development Centers (SBDC), funded in part through a Cooperative Agreement with the U.S. Small Business Administration (SBA). I agree to cooperate should I be selected to participate in surveys designed to evaluate these services, impact, and/or make improvements on services. I permit SBA or its agent the use of my name and address for SBA surveys and information mailings regarding SBA products and services (Yes 0 No 0). I understand that any information disclosed will be held in strict confidence. SBA will not provide your personal information to commercial entities.

I authorize SBA to furnish relevant information to the assigned management counselor(s). I further understand that the counselor(s) agrees not to: 1) recommend goods or services from sources in which he/she has an interest, and 2) accept fees or commissions developing from this counseling relationship. In consideration of the counselor(s) furnishing management or technical assistance, I waive all claims against SBA personnel, and that of its Resource Partners and host organizations, arising from this assistance. Please note: The estimated burden for completing this form is 3 minutes. Comments on the burden should be sent to: U.S. Small Business Administration, 409 3rd Street, SW, Washington, DC 20416, and to: Desk Officer SBA, Office of Management and Budget, New Executive Office Building, Room 10202, Washington, D.C., 20503. OMB Approval (3245-0324). PLEASE DO NOT SEND FORMS TO OMB.

**SIGNATURE**

Not Required

**DATE**

Not Required

# 2021 **SUMMER** SEASON

## FREE LIVE CONCERTS



### **Christmas in July Holiday Pops**

Sun., July 25 at 7pm

Jackson Street Pier, Sandusky, Ohio



### **Superstar: The Songs. The Stories. The Carpenters.**

Sat., Aug. 7 at 7pm

Veterans Memorial Lake Park, Norwalk, Ohio



### **A Night of Americana with Hey Mavis**

Sat., Sept. 18 at 6:30pm

Paper Moon Vineyards, Vermilion, Ohio



**FIRELANDS  
SYMPHONY  
ORCHESTRA**

CARL TOPILOW, MUSIC DIRECTOR AND CONDUCTOR

#### **More concert details at:**

[FirelandsSymphony.com/concerts](https://www.firelandssymphony.com/concerts)

[Facebook.com/FirelandsSymphony](https://www.facebook.com/FirelandsSymphony)

(419) 621-4800