



ERIE COUNTY

CHAMBER of COMMERCE

604 W. WASHINGTON STREET, SANDUSKY, OH 44870
(419) 625-6421 ERIECOUNTYCHAMBER.COM



MESSAGE FROM THE PRESIDENT

Good Morning Chamber Members,

Hope you are all doing well with the frigid temperatures and staying in as much as you can right now. Remember that Covid-19 is still a dangerous threat to all of us. Many of us are looking forward to getting the Covid-19 vaccination when it is our turn in hopes of returning to a more “normal” routine.

This year’s 2020 Gallery of Achievers event had to be done virtually but it turned out very nicely! For those that have not yet seen the Gallery of Achievers Inductees, you can find the event on the Erie County Chamber of Commerce website. In prior years, the Gallery of Achievers was held at Plum Brook Country Club and would have approximately 120 attendees including the students from each high school in Erie County. This year and even with Covid-19, the Gallery of Achievers had 287 Views and reached well over 1400 people due to our social media!

Kind Regards,

Pamela Smith-Droll, CEO
Erie County Chamber of Commerce
604 W. Washington Street
Sandusky, Ohio 44870
Office: 419-625-6421
Email: pamelas@eriecountychamber.com

UPCOMING CHAMBER EVENTS:

Business After Hours at Son Rise Marina

When: Tues., March 23

Time: 5:00pm - 7:00pm

Where: Son Rise Marina
1535 1st Street, Sandusky, OH

[Click here to learn more](#)

First-Time Supervisor: Preparing for High-Performance Leadership

When: Wed., March 31

Time: 9:00am - 12:00pm

Where: Erie County Chamber of Commerce

[Click here to learn more](#)

SAVE THE DATE! **2021 GOLF CLASSIC**

When: Mon., August 16

Time: To be determined

Where: Plum Brook Country Club
3712 Galloway Rd., Sandusky, OH

[Click here to learn more](#)

Business After Hours at Mad River Harley Davidson

When: Tues., Sept. 14

Time: 5:00pm - 7:00pm

Where: Mad River Harley Davidson
5316 Milan Road, Sandusky, OH

[Click here to learn more](#)



BBB TIP: DATA PRIVACY

The possibility of a cyberattack by a foreign country has gone from being the stuff of science fiction to a common threat that is often reported in the news. While it may seem like there is nothing an individual can do to stop a cyberattack, there are some best practices that consumers and businesses can do to help guard against losing important personal information to cyber thieves.

Quite a bit of personal information is already shared on the internet by cell phones, tablets, laptops or any other device that connects through wifi or an internet provider. These access points make it easier to shop, bank, make travel arrangements, and keep in touch with friends or family. When online, safeguard your information to help avoid scams, fraud, and identity theft.

The Better Business Bureau and the National Cyber Security Alliance offer the following tips to help secure the privacy of critical information:

Share with care. Posts on social media last a long time. Consider who will see the post, how it might be perceived by readers, and what information it might reveal about the individual posting it.

Manage privacy settings. Check the privacy and security settings on web services and apps and set them to your comfort level for information sharing. Each device, application or browser used will have different features to limit how and with whom you share information.

Personal info is like money: Value it. Protect it. Personal information, such as purchase history, IP address, or location, has tremendous value to businesses – just like money. Make informed decisions about whether or not to share data with certain businesses by considering the amount of personal information they are asking for, and weighing it against the benefits you may receive in return.

Make your passwords long and strong. Use long passwords with a combination of upper and lower case letters, numbers, and symbols – eight characters for most accounts, twelve characters for email and financial accounts. Don't use the same password for multiple accounts, especially email and financial. Keep a paper list of your passwords in a safe place, not on or near your computer. Consider using a password vault application. See BBB's tips for creating a strong password.

Keep tabs on apps. Many apps ask for access to personal information, such as geographic location, contacts list and photo album, before using their services. Be thoughtful about who gets that information, and wary of apps that require access to information that is not required or relevant for the services they are offering. Delete unused apps on your internet-connect devices and keep others secure by performing updates.

Lock down your login. For your online accounts, use the strongest authentication tools available. Your user names and passwords are not enough; consider two-factor authentication for key accounts like email, banking, and social media, especially for access on mobile devices.

Don't click on unfamiliar links. Whether at home or at work, don't click on links from unfamiliar sources or unexpected correspondence. One false click can infect a whole computer... or a whole business.

Pay attention to internet-connected devices. Smart thermostats, voice control systems, cars, even refrigerators are just the beginning of the growing list of devices that watch our homes and track our location. Read the privacy policy and understand what data is being collected and how it will be used. Read BBB's tips on smart devices and cyber security risks.



**“SUCCESS IS NOT FINAL;
FAILURE IS NOT FATAL: IT
IS THE COURAGE TO
CONTINUE THAT COUNTS.”
– WINSTON CHURCHILL**

Welcome To Our Team At Erie County Chamber of Commerce

Introducing...

Kim Montana, our new Office Manager.

**Kim comes to us with an impressive
resume and business expertise.**



***“PLAY BY THE RULES, BUT
BE FEROCIOUS.”
– PHIL KNIGHT***

PLEASE JOIN US FOR

Business AFTER HOURS



MARCH 23RD 5-7PM

SON RISE MARINA

1535 1ST STREET, SANDUSKY, OH 44870

MIX & MINGLE with the Erie County Chamber of Commerce at Son Rise Marina. This is a free event for Chamber Members only.



ERIE COUNTY
CHAMBER of COMMERCE

PLEASE RSVP TO (419) 625-6421 or
www.eriecountychamber.com

Contact Bob Cejer of Town Money Saver "Advertising that Works" 419-679-0041

YOUR success is  **OUR** success.

"We have promoted our greenhouse and retail store 3 months per year over the last 2 years via the TMS detached postcard. The first year, our summer/fall business doubled. This year, our business **TRIPLED!**"

— Roy & Joanna McCutheon • Owner, *The Black Barn*



Business: The Black Barn

TMS Market(s): Lebanon

Ad Size: DAC

Frequency: 3 times a year

Description:

Client has received a steady increase in customers and sales from advertising with Town Money Saver.



Town Money Saver.

Local advertising made easy.

MEMBER HIGHLIGHT:

BERARDI'S FAMILY KITCHEN

Berardi's Family Restaurant has been a family owned and operated local tradition since 1979. We pride ourselves on good homemade food, family friendly service and a terrific value.



“EVERY PROBLEM IS A GIFT—WITHOUT PROBLEMS WE WOULD NOT GROW.”
– ANTHONY ROBBINS

For more info, contact Berardi's Family Kitchen:

- In-Person: 1019 W. Perkins Avenue, Sandusky, OH 44870
- Online: www.sanduskyberardis.com
- [Facebook.com/Berardis/](https://www.facebook.com/Berardis/)
- Phone: (419) 626-4592
- Email: sanduskyberardis@gmail.com

MEMBER HIGHLIGHT: **COUSINO Restoration**

Cousino Restoration is a family owned and operated emergency response contracting business with over 44 years of experience restoring homes and businesses throughout Ohio and Michigan. With more than 20,000 structures restored, you can rest assured you and your property are in good hands with Cousino Restoration. We pride ourselves on personal and professional service!

With a full service team of skilled craftsmen and technicians, Cousino Restoration is equipped to tackle any size restoration project, whether residential, commercial or institutional. Our depth of service allows us to be able to be involved with projects from beginning to end. From board-up to reconstruction, we will manage your project to an overwhelming success. Our emergency response teams are available 24 hours a day, 365 days a year using the most up-to-date technologies in the industry.

We are proud to employ only the highest quality professionals with superior skills and certifications. Our teams are fully insured, licensed, and are registered to do business in Ohio, Michigan, & Indiana.



*“AND THE DAY CAME
WHEN THE RISK TO
REMAIN TIGHT IN A BUD
WAS MORE PAINFUL THAN
THE RISK IT TOOK TO
BLOSSOM.”
– ANAÏS NINZIGLAR*

For more information, contact Cousino Restoration at:

- In Person: 26901 Eckel Road, Perrysburg OH 43551
- Online: www.cousinorestoration.com
- [Facebook.com/cousinorestoration](https://www.facebook.com/cousinorestoration)
- By Email: skonz@cousinorestoration.com
- Phone: (800) 874-2122



MEMBER HIGHLIGHT:

We feature up to seven attractions throughout the year. Ghostly Manor - walk thru Haunted House open all year except November and December.



XD 4D Theater - a 'virtual roller coaster' ride offering 5 3D rides to choose from. Open year round. 4D includes wind and lighting!

Skateworld - Skate floor with roller skates, roller blades and scooters to rent. Birthday parties available for booking. Open year round.

Wizard's Journey - 9 hole interactive 3D blacklight mini golf. Birthday parties available for booking. Open year round.

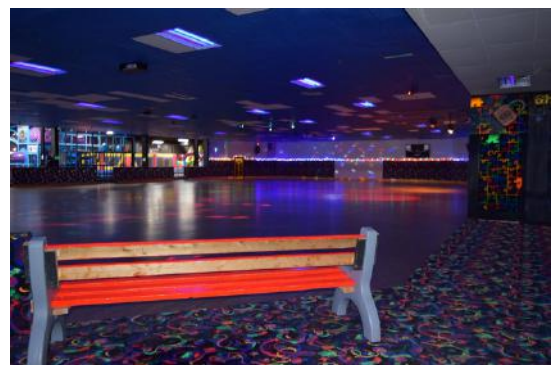
Ghostly Gauntlet - our second walk thru Haunted House. A cage maze only open during Halloween season.

Christmas Walk-thru - a 3D walk thru show for all ages. Open Thanksgiving through New Years.

Christmas Light Show - a choreographed light show on the front of our facade. Over 20,000 lights and 10 songs. Open Thanksgiving thru New Years.

"I OWE MY SUCCESS TO HAVING LISTENED RESPECTFULLY TO THE VERY BEST ADVICE, AND THEN GOING AWAY AND DOING THE EXACT OPPOSITE."

- G.K. CHESTERTON



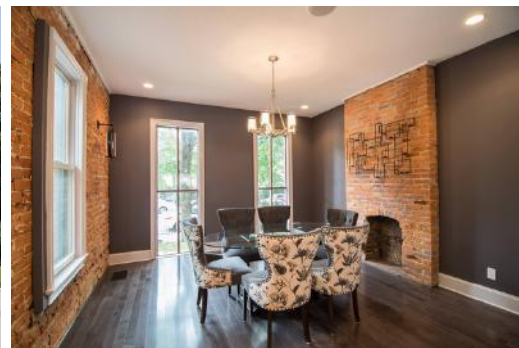
For more info, contact the Ghostly Manor Thrill Center at:

- In-Person: 3319 Milan Road, Sandusky, OH 44870
- Online: www.ghostlymanor.com
- [Facebook.com/ghostlymanorthrillcenter](https://www.facebook.com/ghostlymanorthrillcenter)
- Phone: (419) 626-4467
- Email: info@ghostlymanor.com

MEMBER HIGHLIGHT:



Zimmerman Remodeling and Construction, Inc., an award-winning, full-service remodeling contractor, has been serving clients in Ohio since 1950. Our skilled craftsmen are dedicated to delivering the best results for your home. High standards of integrity, ethics, and a commitment to total client satisfaction allow us to build customers for life.



"I DON'T KNOW THE WORD 'QUIT.' EITHER I NEVER DID, OR I HAVE ABOLISHED IT."

- SUSAN BUTCHER

For more info, contact Zimmerman Remodeling & Construction at:

- In-Person: 2382 County Road 292, Bellevue, OH 44811
- Online: zimmermanconstruction.com
- [Facebook.com/ZRCOhio/](https://www.facebook.com/ZRCOhio/)
- Phone: (419) 483-7250



ERIE COUNTY CHAMBER OF COMMERCE

2021 Gallery of Achievers

NOMINATION FORM



CRITERIA FOR NOMINATION

A nominee must be an alumnus of an accredited high school in Erie County, Ohio, whose class graduated at least ten (10) years prior to the date of the presentation. For purposes of this award, an alumnus is a person who is a graduate of the school, who attended for a majority of their secondary-level schooling, or who is considered to have received most of his or her education in an Erie County school system. The criteria that is given prime consideration toward this award are professional accomplishment and recognition in one's field of endeavor. Self-nominations will not be accepted.

CANDIDATE INFORMATION

Nominee's Full Name: _____ (Maiden name, if applicable)

Current Address: _____

City/State/Zip Code: _____

Telephone Number: (____) _____ E-mail: _____

Which Erie County school(s) did nominee attend? _____

Please list year of graduation or specific years nominee attended: _____

Nominee's Profession/Occupation: _____

Selection to the Gallery of Achievers is based upon the nominee's outstanding achievement in any of the following categories. Please check the category, or categories, that best represents your candidate:

- | | | |
|--|---|---|
| <input type="checkbox"/> The Arts | <input type="checkbox"/> Government Service | <input type="checkbox"/> Science/Research |
| <input type="checkbox"/> Business | <input type="checkbox"/> Law | <input type="checkbox"/> Sports |
| <input type="checkbox"/> Education | <input type="checkbox"/> Medicine | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Entertainment | <input type="checkbox"/> Military Service | <i>please specify</i> |

DESCRIPTION OF ACHIEVEMENT

Please provide a typed narrative, relating the accomplishments of your nominee, that would justify his/her selection into the Gallery of Achievers. Your narrative should include professional achievements and distinctions. If possible, please include the nominee's resume. Please remember: These accomplishments and distinctions must have occurred following their attendance at school. Please attach your narrative to this form.

NOMINATOR'S INFORMATION

Name of Person or Group Making This Nomination: _____

Current Address: _____
(Street or P.O. Box, City, State, Zip Code)

Telephone Number: (____) _____ E-mail: _____

SUBMISSION INFORMATION

Please return this form *with your narrative attached* to: **Erie County Chamber of Commerce
604 W. Washington Street
Sandusky, OH 44870**

ALL INFORMATION MUST BE RECEIVED BY MARCH 1, 2021

Joan Washburn **Executive Coach, Trainer,** **Speaker, Best-Selling Author**

Joan's mission came to her while taking a course at the Academy for Coaching Excellence. She found herself thinking "I wish I had known all this stuff when I first started working in corporate! It sure would have alleviated a lot of stress and exhaustion!"

In 2006 Joan left the corporate world, combined 25 years of successful sales, marketing and executive management experience with a coaching certification through the International Coaching Federation and created Washburn Endeavours, LLC.

Now through coaching, training and speaking she provides busy professionals with the tools and support they need to gain clarity and stay focused on what matters most. As a result they accomplish their goals and dreams with ease.

In 2018 she repurposed the family fruit stand into The Washburn Center at Blueberry Hill for her growing business and yours. It's easy to relax and be creative in this unique meeting place located on 40 acres of woods, pasture and farmland in northern Ohio on Lake Erie. The Washburn Center has everything you need to hold an off-site board meeting or managers' training from 4-24 people.

To learn more go to www.TheWashburnCenter.com

She is the author of the best selling book, **You're Busy. I Get It. Quick Tips to Accomplish More with Less Stress**

Read the press release about her book's success and order learn more about the book at www.JoanWashburn.com





FIRST-TIME SUPERVISOR: Preparing for High-Performance Leadership

Registration Deadline: March 10

SEMINAR



MARCH 31, 2021
9AM to 12PM



Erie County Chamber
of Commerce
604 Washington Street
Sandusky, OH 44870

REGISTRATION

\$20 PER PERSON
(419) 625-6421

eriecountychamber.com



Kitty Brandal, PhD
President & Program Architect
Corporate Compass Training, LLC

■ ABOUT THE SEMINAR

Are you ready to take your next step? Are you ready to become a high-performance supervisor or manager?

This program is for new supervisors or for supervisors who haven't received much formal leadership training in their career. This is also a great refresher for people who have been in leadership positions for a while. **We will discuss:**

- What does a supervisor actually do? ■ The transition from peer to manager.
- What great leaders do and don't do! ■ Motivating team members.

A leadership style self-assessment is also being offered in this program. There will be no extra fee for this insightful assessment! We will discuss the various styles, strengths, and challenges of each style.

This workshop will offer participants a broad overview of some of the most important responsibilities of a leader today. Leadership competencies are learned on-the-job every day. However, having a new set of tools (or a renewed set) can significantly enhance a leader's competency. New supervisors who attend this training will be **better prepared to take on the challenges of their new responsibilities much sooner**. We use a video in this session to break down various leadership styles. People have reported being much more comfortable taking on their role of supervisor/manager after going through this workshop!

■ MEET OUR SPEAKER

Dr. Kitty Brandal is an experienced independent trainer who has been training and developing people for over 25 years. She is the President of Corporate Compass Training, LLC. She specializes in emotional intelligence and leadership development. Corporate Compass offers interactive training workshops in emotional intelligence, diversity, conflict management, customer service, and many other programs that can bring harmony to the workplace and positively impact your bottom line.

Shop Small & Support Local

New Year, New Financial You!

Credit Card Balance Transfer Special

2.49% Introductory APR for the First 18 Months¹, 9.15% – 18.00% APR After Promotion Ends

- No balance transfer fees!
- No cash advance fees!
- Consolidate merchant and major credit card debt!
- Offer ends February 28, 2021!
- Upload your VLFCU Visa[®] credit card to your phone's digital wallet for improved security!²

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¹ Membership eligibility is required with a minimum deposit of \$25.00 in a Share/Savings Account. Member must be in good standing with VLFCU. No promotions are eligible with any other offer or discounts. "APR" = Annual Percentage Rate. Promotional rate of 2.49% APR applies for eighteen months after you transfer a balance. Offer valid from December 1, 2020 through February 28, 2021. Balance transfers may not be used to pay down an existing VLFCU Visa. After the promotional period ends, the APR will be (Prime + 5.90% to 17.90% as published in the Wall Street Journal), based upon your credit worthiness. APR may vary but will not exceed 18.00%. Foreign transaction fee up to 1% of each transaction amount applies to purchase made outside of the U.S. Subject to change or cancellation without notice. ² Standard data rates from your mobile service provider may apply.



ERIE COUNTY CHAMBER OF COMMERCE MEMBER BENEFITS



There are dozens of membership benefits for Erie County Chamber of Commerce. Check out the perks by clicking the link below and discover how we can help you and your business grow.

[Click Here To View The Flyer](#)

Want to prompt your business all year long with a block ad?

Contact Pamela at PamelaS@eriecountychamber.com.



2830 Napoleon Road
Fremont, OH 43420

NEWS RELEASE

For immediate release

For additional information, contact: Meredith Troxel, Public Relations & Social Media Specialist
419.559.2206
mtroxel01@terra.edu

Terra State to offer new construction technology program and certificate

Fremont, Ohio, DATE, 2020 – Terra State Community College has expanded to provide a new program and certificate. The construction technology program will begin by offering a utility construction installer certificate.

“Terra State is excited to launch the new utility construction installer certificate. This program was made possible by support from our partners at Kenneth G. Myers Construction, the Power and Communication Contractors Association, and the Wireless Infrastructure Association,” said Dr. Andrew Shella, dean of the technology and skilled trades division.

The program will prepare students to apply basic engineering principles, technical skills and standard construction practices in support of engineers, construction contractors and other professionals in construction. Students will learn about basic construction principles and techniques, building site inspection, safety, site supervision, construction personnel supervision, plan and specification interpretation, supply logistics and procurement, applicable building codes and permits and report preparation.

Students will participate in classes such as truck driving, utility location and print reading, customer service and a cooperative work experience. At the completion of the certificate, students will have completed their CDL-A licensure and receive OSHA 10 training.

The utility construction installer certificate includes 30.5 credits, which equals to 11 courses. Courses can be completed in one year, if 15 credits are taken each semester. Students looking to take less than 15 credits a semester will finish over a longer period. Classes are offered in the fall and spring.

Jacob Selvey, coordinator of the program, spent 40 years working for Kenneth G. Myers Construction. After retiring from the trade, he decided to help Myers Construction and Terra State with the startup of the program.

-more-

Page 2 – Terra State Community College

“We have learned from COVID that we have a big need for broadband. There is a need to build the fifth generation infrastructure and we have all come together to start this program to teach students how to build this fifth generation network,” said Selvey, “We know that working from home will never go away. This program will train people for the industry and I think it’s always going to be a part of our lives.”

In the future, Terra State hopes to expand the program to offer other associate degrees and certificates in construction related fields.

“I see the future of this program divesting into all utilities including water and power. It’s a big task to start a program but we are fortunate enough to have great partners behind us for support, whether that’s their labor, equipment, or knowledge,” said Selvey.

Classes for the certificate start during the second eight-week session, which starts on March 15. Students looking to join the program may first apply to Terra State at terra.edu/apply.

Terra State Community College is a two-year accredited, state-supported, residential college located in Fremont, Ohio. Terra State has a long history of service to the community and providing students with an education that is both accessible and affordable. Terra State offers 25 applied degrees and 38 certificates to students.

###



CAREER FAIR

03.30.21

11:00 a.m. - 1:00 p.m.

To register yourself or business
for the event, visit us at
Terra.edu/CareerFair

NOW HIRING

Join our team today!

HIRING POSITIONS FOR:

Housekeeping

Room attendant, Housekeeping Person, Laundry & Common Area Associates

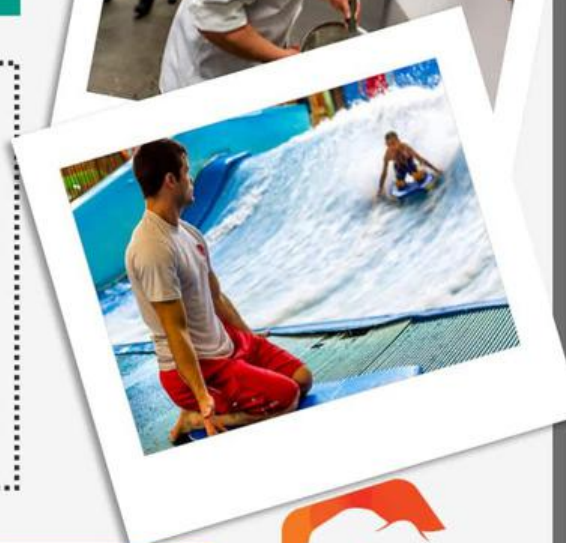
Culinary

Prep-Cooks & Line Cooks

Waterpark

Shallow, Aquatic, & Deep Lifeguards

- **Flexible Schedule**
- Competitive Pay
- **Great Benefits**
- Fun Work Environment
- **Sign-on & Referral Bonus**
- Must be 16 years of age to apply



Sign-on Bonus for Housekeeping

Receive \$50 on first check and \$150 after 90 days of employment.

Sign-on Bonus for Culinary & Waterpark

Receive \$150 on first check and \$150 after 90 days of employment.

Already employed at Kalahari? Refer a friend and earn the same incentive.
Ends March 1st, 2021.



Apply online at KALAHARICAREERS.COM



GET STARTED TODAY!
CALL: (419) 625-6421

GET THE WORD OUT LOUD AND CLEAR IN ERIE COUNTY!

Reach over 1,000 chamber members

CHAMBER NEWSLETTER ADVERTISING

HELPING TO PROMOTE YOUR BUSINESS IN YOUR OWN BACK YARD!

The Chamber Newsletter is published bi-weekly and distributed electronically to over 1,000 readers at over 400 businesses. As the organization's primary source of communication, the newsletter updates educational and networking opportunities and other upcoming events; highlights member news, and offers one of the most popular forms of advertising. The newsletter is available on the Chamber's website and archived issues are always available. [Click here](#) to navigate to our Chamber Newsletter.



PURCHASE (1) BLOCK AD FOR AN ENTIRE YEAR FOR JUST \$499

- Include articles in the bi-weekly newsletter
- Showcase your business
- Share photos of your business
- Introduce your employees
- and more!!!!

The best part of this deal is being able to change your messaging 6 times during the year!
The first block ad is 8.5" wide by 2.65" high. The second block ad size varies.

CONTACT PAMELA TO GET STARTED!
PamelaS@ErieCountyChamber.com or call (419) 625-6421

LAST CHANCE!!!

Join The Chamber!

For the first 20 Small Businesses new to joining the Erie County Chamber of Commerce in 2021, you will receive

**Special Discounted Membership of
\$150 for the year PLUS a \$50 Gift Card**

from one of our Chamber Member Businesses

- SAVE BIG thru the Member Discount the Chamber Energy Program provides.
- Special Member Discount on Website Banner Ads
- Opportunity to Network with hundreds of other Members
- Take advantage of Educational, Business Seminars and Workshops for a Small Cost
- Opportunity to serve on a Chamber Committee
- The Chamber provides Business Referrals that are key to any of our Small Businesses
- The Chamber has a fantastic Newsletter that is FREE to any of our Chamber Members
- We have Banner Ads that we sell for \$199 for the entire year and can be on the Chambers Website-with this Program a business would be able to have 1200 characters, have photos of your own businesses, videos, and many other items to help promote each one of our members.
- We feature 2 Members on Facebook everyday.
- We also select a different member business that will be featured in the Newsletter with a Headshot, Short Bio and Photos of your workplace so others can have a peek inside your business.
- Chamber Members that continue to be in good standing can request a Framed Membership Certificate that can be displayed in their office or their home.

Contact Pamela Smith-Droll to become a member!

(419) 625-6421 or email pamelas@eriecountychamber.com



LIMITED TIME OFFER

Dear Chamber Member,

Your Erie County Chamber of Commerce has provided an exclusive low rate for commercial Ohio Edison and Illuminating Company customers. Starting April 1, 2021, you can pay 4.99¢ per kwh for the next 36 months!

Exclusive Chamber Energy Program Rate 4.99¢/kwh

Don't wait. Send in your signed TPA with a copy of your most recent utility bill to lock in your rate today. You can trust the Chamber Energy Program to leverage their expertise and buying power to manage your energy accounts and protect you from market shifts for years to come.

Sincerely,

Pamela Smith-Droll
President
Erie County Chamber of Commerce

*Offer valid for immediate through 7/1/2022 start dates for commercial Ohio Edison and Illuminating Company customers using more than 15,000 kwh annually. Subject to supplier approval. Rates change daily. The above rate was current as of 2/15/2021. For today's rates, visit chamberenergyprogram.com/enrolltoday.

3 Easy Steps to Enroll

1. Complete the Third Party Authorization (TPA) form.
2. Attach a copy of your most recent electric bill(s).
3. Email the TPA and bill(s) to enrolltoday@ceateam.com.

It's that simple!

ENROLL TODAY AND LOCK IN YOUR SAVINGS



Offered to over 200 chambers of commerce in partnership with NOACC and SOCA



Powered by:
Community Energy Advisors
enrolltoday@ceateam.com



FREQUENTLY ASKED QUESTIONS

1. How do I sign up for the program?

Just follow three easy steps!

1. Complete the Third Party Authorization (TPA) form.
2. Attach a copy of your most recent electric bill(s).
3. Email the TPA and bill(s) to enrolltoday@ceateam.com.

2. What if I do not have access to email?

There are several easy ways to enroll. Simply send your TPA and bills to one of the following:

- **Email:** enrolltoday@ceateam.com
- **Fax:** 330-721-8111
- **Text:** 330-409-7892
- **Enroll online:** at www.chamberenergyprogram.com/enrolltoday

3. Do I need to be a member of the chamber to sign up for this energy savings program?

No. You do not need to be a member. The Chamber is a resourceful advocate for the community and is making its discounted electricity rates available to members and non-members.

4. Why is the Chamber doing this?

With the unfortunate circumstances of COVID-19, the Chamber sees an opportunity to share its Chamber Energy Program with the community, providing local businesses with an immediate opportunity to reduce their costs.

5. I do not own a business. Can I still sign up?

We are only able to provide this offer to commercial customers at this time.

6. Are there any upfront costs to enroll?

The chamber does not charge for this service.

7. Will I receive a separate bill from my new supplier once I switch?

No, you will continue to receive only one bill from your local electric utility company, either the Illuminating Company or Ohio Edison. You will see your new supplier's discounted rate listed on your bill.

8. What term is the exclusive rate through the Chamber Energy Program?

The Chamber Energy Program is offering an exclusive 36 month rate that starts at your first available meter read and can be viewed online at chamberenergyprogram.com/enrolltoday. Rates can change daily.

9. What if I am with a supplier now?

A Chamber Energy Program representative will work with you and your supplier to identify when your current contract ends and enroll you in the program.

10. What happens when my contract ends?

The Chamber Energy Program will renew your contract prior to expiration to ensure you continue to receive competitive rates on the supply portion of your utility bill.

11. Who is Community Energy Advisors (CEA)?

CEA manages the Chamber Energy Program offered to over 200 Chambers of Commerce in partnership with NOACC and SOCA.

12. Who do I call if I have more questions about the program?

Feel free to call our Chamber Energy Program representative at 330-409-7892.



LIMITED
TIME
OFFER

3 Easy Steps to Start Saving!

1. Complete the Third Party Authorization (TPA) form on the back of this page.
2. Attach a copy of your most recent electric bill(s).
3. Email the TPA and bill(s) to enrolltoday@ceateam.com.

It's that simple!

*Offer valid for immediate through 7/1/2022 start dates for commercial Ohio Edison and Illuminating Company customers using more than 15,000 kwh annually. Subject to supplier approval. Rates change daily. The above rate was current as of 2/15/2021. For today's rates, visit chamberenergyprogram.com/enrolltoday.

**Exclusive
Chamber Energy
Program Rate
4.99¢ / kwh**

ENROLL TODAY AND LOCK IN YOUR SAVINGS



Offered to over 200 chambers of commerce in partnership with NOACC and SOCA



**Powered by:
Community Energy Advisors**
enrolltoday@ceateam.com

Third Party Authorization To Enroll

Bulk Electricity & Natural Gas Buying Group

This Authorization is given on _____ by _____ (“Customer”) to Community Energy Advisors, LLC (“CEA”), the coordinator of a bulk Electricity & Natural Gas Buying Group comprised of multiple commercial entities (“Group”).

This Authorization declares Customer’s appointment of CEA as its exclusive, authorized agent to act on behalf of Customer and to secure electricity and natural gas rates for Customer’s accounts. Customer hereby declares and gives CEA approval to act on Customer’s behalf with regard to inclusion of Company in the Group for purposes of negotiating, transacting and executing agreements with third-party suppliers involving the purchase electricity and natural gas products. Customer authorizes CEA to secure these energy supply products for an initial and subsequent renewal terms, each up to a term of 48 months.

Customer acknowledges and agrees that CEA may provide to third-party suppliers Customer information needed to secure electricity and natural gas pricing and gives permission to CEA to sign supply agreements with certified retail natural gas and electric suppliers on Customer’s behalf. Customer authorizes suppliers to obtain Customer’s usage information from its utilities. Customer authorizes the release of all current contract information between Customer and supplier, as requested by CEA. CEA will make available to Customer a prototype of agreements from prospective suppliers for Customer’s review. Customer understands that a Transaction Confirmation (“TC”) will be sent to Customer with details of all agreements signed on Customer’s behalf. Once enrolled by the retail supplier, customers other than those defined as Mercantile shall have the right to rescind their enrollment with the retail supplier within seven calendar days following the postmark date on the utility’s confirmation notice.

Customer understands it (1) will be bound by any electricity and natural gas agreements signed on Customer’s behalf as if it were signed by Customer; (2) will remain responsible for all obligations incurred on its behalf by CEA; (3) shall indemnify and hold harmless CEA and any contracted third-party supplier against claims, losses, liability or expenses as a result of actions performed by CEA under this Authorization, including any early cancellation fees; (4) shall contact any current supplier(s) and provide notice of termination, if necessary, based upon enrollment by Customer’s new retail supplier. Customer agrees to provide CEA with all information necessary for CEA to act as Customer’s agent, including, but not limited to, all information relating in any way to Customer’s utility account(s), utility programs, energy requirements, energy supply agreements, and energy usage. Customer acknowledges that CEA does not guarantee any particular outcomes or results. Customer further acknowledges that changes to applicable laws, rules or utility programs may adversely impact Customer, and CEA is not responsible for any such changes or impacts.

Notices to CEA shall be delivered to: Community Energy Advisors, LLC
 Attention: Chamber Energy Program
 3725 Medina Rd., Suite 112, Medina, OH 44256
 Phone: 330.409.7892 / Fax: 330.721.8111
 Email: enrolltoday@ceateam.com

The term of this Authorization shall be one year and will renew annually for additional one year terms unless Customer terminates the Authorization at least thirty (30) days prior to the end of the initial or any renewal term. CEA will notify Customer in writing at least 30 days prior to the expiration of all agreements and transactions made on behalf of Customer through the Group.

Erie County Chamber of Commerce

Chamber

Street Address

Business Name

City/State/Zip

Phone

Email

Signed

Title

Printed

Date