

BUILDINGBLOCKS

Vol. 25 Issue 10

November 2021



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SICBA's Annual Membership
Meeting & Elections
November 9th
5pm -7pm
@Skagit Golf and Country Club
16701 Country Club Dr.
Burlington, WA 98233
Special Entertainment by Mentalist
Brian Ledbetter

\$15 Online Registration
Appetizers, No host bar
RSVP By November 5th
www.sicba.org/events
Bonus Draw \$1,000
Sponsored by:
Larson Gross
CPAs & Consultants

ADVANCED RESERVATIONS REQUIRED

As members of your association, we would like to invite you to take advantage of all the programs the association has to offer through SICBA, BIAW and NAHB.
If you have any questions, please feel free to call the office at (360) 757-6916.

We are watching the events unfold around COVID and the need for us to do things differently for the seeable future. We are working with all our members and vendors who cater and who provide the venue for our events to be sure we are in compliance with all rules that have been set down. We continue to plan our events as if they will happen; but we also keep in mind that with things might change and we might not be able to have some of them. Our fingers are crossed that we will be able to finish out this year in a more normal manner than what we had last year.



SOUTH WHIDBEY HOME BUILDERS 2021 OFFICERS

President - Dave Johnson
Vice President - Jim Thelen
Secretary - Sally Paul

2021 BOARD OF DIRECTORS

Builder Member – Bill Criswell
Builder Member - Charles Locke (CGP, CAPS)
Associate Member - Tiane White
Associate Member - Matt Kukuk

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"Founded in 1979, we are your neighbors and community leaders, providing education and support for building industry professionals. We promote jobs for local people by encouraging homeownership, sustainable growth, environmentally conscious building practices and community stewardship for Skagit and Island Counties."

SICBA Member Discounts & Rebate Programs: "Members Do Business With Members"

- [Les Schwab Tire Center, Burlington](#) - 10% discount on products & services to **all** SICBA members!
- [NAHB Member Advantage](#) - Through GM, additional \$500 off new vehicle, \$1000 off fleet: NAHB Member Advantage \$500 off new vehicle purchase.
Redeem at: [Blade Chevrolet](#) and/or [Dwayne Lane's Auto Family](#).
Additionally, 15% off Service, Labor & Parts.
- [Craft Stove of Western Washington Inc.](#) - SICBA members receive 10% off all your purchases & services at Craft Stove "Let our Family warm your family"!
- [Burlington Automotive](#) – 10% off Parts and Labor on your vehicle repairs.
- [Mister T's Awards & Embroidery](#) – Free set up of design for embroidery up to 30K stitches, a \$75 savings!

List your company here, too. Call or email SICBA 360-757-6916 or info@sicba.org for details

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GRADUATE DESIGNATIONS

SICBA recognizes these SICBA members for their commitment to professional growth.

They have earned and renewed the following NAHB and BIAW Designations:

Certified Graduate Associate (CGA)
Certified Graduate Builder (CGB)
Certified Graduate Remodeler (CGR)
Certified Aging-in-Place Specialist (CAPS)
Graduate Master Builder (GMB)
Certified Green Professional (CGP)
Certified New Home Sales Professional (CSP)
Certified Builder (BIAW Designation)

Paul Woodmansee, Cert Builder; BYK Construction Inc
Tim Woodmansee, Cert Builder: BYK Construction Inc
Jay Roberts, CGB, CGP; Cert Builder Cascade Custom Homes & Design
Ted Clifton, CGB, CGP, Master CGP; CVH Inc
Jim Hall, CGP; James Hall and Associates, Inc
Matt Kuehn, Cert Builder; No. 7 Development
Bob Moe, CAPS; Triple R Framing and Drywall
Bob Johnson, CGP, CAPS; Ward-Johnson Masonry & Tile
Ron Wright, CGP; Wright Construction & Design Inc
Scott Yonkman, CAPS, CGP; Cert Builder, Yonkman Cons Inc
Curtis Banta, CGB, Cert Builder; Yonkman Construction Inc
John Piazza Jr., Cert Builder, John Piazza Jr Construction and Remodeling Inc.

Dawna Bennett, CGP, Lexar Homes

Many more SICBA members are currently in the process of renewing or earning their designations!

REMEMBER TO ALWAYS DO BUSINESS WITH A SICBA MEMBER. THEY ARE ALL REGISTERED, LICENSED, INSURED AND BONDED AS REQUIRED.

NAHB
National Association of Home Builders

NAHB Member SAVINGS
Put your membership to work.

GENERAL MOTORS FLEET
CHEVROLET BUICK GMC NISSAN INFINITI AVIS

DELL Technologies Budget GEICO MEMBER DISCOUNT

LOWE'S PROS Heartland Office DEPOT

HotelPlanner ascentium amazonbusiness

UPS AMERICAN EXPRESS houzz YRC MEMBER

Member Deals sam's club NAHB IBS

Exclusive discounts that benefit you, your business and your family
nahb.org/Savings

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2021 OFFICERS

President – Kim Piazza
1st Vice President – Curtis Banta
2nd Vice President – Kris Tully
Secretary – Dee Dee Swartz
Treasurer – Lisa Munson
Immediate Past President – Jay Roberts CBB, CGP

2021 BOARD OF DIRECTORS

Builder Member – Martha Rose
Associate Member – Kelly Fox
Associate Member – Kathy Sanchez
Associate Member – Jay Oakes
Associate Member – Robert Desmarais
So. Whidbey Home Builders Rep. – Sally Paul and/or
Bill Criswell and/or
Charles Locke

2021 STATE DIRECTORS

John Piazza (Life), Dottie Piazza (Life), Rick Tremaine (Life), Bob Moe (CAPS, Life), Scott Rainwater (Life), Bob Johnson (Life, CGP, CAPS), Ted Clifton (Life, CGB, MCGP), Patrick Hayes (Life), Kim Piazza, Jay Roberts, Curtis Banrta (CBB, CGB), Chris Deasy, Charles Locke (CGP, CAPS), Lisa Munson, Dee Dee Swartz, Kelly Fox

2021 NATIONAL DELEGATES

Dottie Piazza (Senior Life), John Piazza (Senior Life), Bob Moe (Life, CAPS), Ted Clifton (Life MCGP, CAPS), Bob Johnson (CGB, CGP)

SICBA LIFE MEMBERS

The late Gordon Koetje Sr., Joe Souza, the late Ben Westberg, Marlene Westberg, Ann Brooks, Bruce Johnson, Don Wetsch, Dottie Piazza, The late Dennis Taylor, The late Rick Wibbens, Ed Stanton, John Piazza Sr, the late John Whitney and Patrick Hayes

SICBA OFFICE STAFF

Executive Officer - Wayne Crider
Membership / Service Coordinator – Shannon Henderson
Events/Marketing Coordinator – Pamela Sheedy

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DON'T FORGET YOUR NAHB MEMBER BENEFITS!

Are you familiar with how to use your benefits as a member of NAHB? We want to make sure all of our members are getting the full value of their membership, including savings on over 20 national brands through NAHB's affinity program.

To access your benefits, go to the NAHB website www.nahb.org, log in using your unique member PIN, and go to nahb.org/savings.

If you need your PIN, or if you need to update your member of record to get a new PIN, contact Shannon at the SICBA office at (360) 757-6916.

2021 FOUNDATION SPONSORS

PLATINUM BRAND SPONSORS

Ward-Johnson Masonry & Tile - 18th Year

Yonkman Construction - 18th Year

Smiley Insurance Services - 17th Year

AAA KARTAK Glass & Closet - 17th Year

John Piazza Jr.

Construction & Remodeling Inc - 6th Year

BYK Construction - 2nd Year

Frontier Building Supply - 2nd Year

Puget Sound Energy - 1st Year

Cedar Country Lumber - 1st Year

GOLD SPONSORS

Larson Gross CPAs & Consultants - 1st Year

SILVER SPONSORS

E & E Lumber Inc - 15th Year

Land Title & Escrow - 1st Year

Simpson Strong-Tie - 1st Year

BRONZE SPONSORS

Broadview Appliance - 17th Year

Our Foundation Sponsors keep your monthly membership event costs to a minimum.

THANK YOU Foundation Sponsors!

WELCOME NEW MEMBERS

Join us in welcoming the following new member in the month of October

Adams Construction Enterprises LLC

Associate – Excavating, Grading, Trucking, Etc

3030 Advance Dr

Oak Harbor, WA 98277

(360) 914-0286

Contact: John Adams

Sponsored by Julia Davenport of McGregor Insurance Benefits

Fiberon

Associate – Decking Material

25805 211th AVE SE

Maple Valley, WA 98038

(253) 365-7639

Contact: Roman Scott

Sponsored by Kelly Fox of Frontier Building Supply

Full-Time Fabrication LLC

Associate – Welder

605 Sunset Park Drive Suite I

Sedro-Woolley, WA 98284

(360) 770-0478

Contact: Tristan Lowrey

Sponsored by Barry Wiebe for McGregor Insurance Agency

Star Surveying Inc.

Associate – Surveying

1004 12th St, #104-105

Anacortes, WA 98221

(360) 399-7693

Contact: Anna Meyer

Sponsored by Gary Wray of Laser Construction & Development Inc.

US Bank

Associate – Mortgage Lender

1702 Hewitt Ave

Everett, WA 98201

(425) 345-8629

Contact: [Angie Castle](#) - District Sales Manager

Sponsored by Robert Desmarais of Sound Cedar Lumber

We Will Miss You!

Absolute Mobile Welding & Fabrication

Buddy Shelters LLC

Castle Construction

Kamera & Gilles Carpentry Inc

Logan Concepts LLC

Louie Nurmi's Backhoe Service Inc

Luna Kitchen and Bath

Miller Barns LLC

Pye-Barker Fire & Safety LLC

Rippling Birch Home Improvement Services

Skagit Building Salvage

The Robbins Co.

Wells Fargo Home Mortgage

COMMITTEE REPORTS

Membership Committee: Chair is Lisa Munson

Welcome to all the new members. It was nice to see some new faces at the Awards Ceremony. I am looking forward to seeing more of you in the next few months at our events over the holiday season.

Please feel free to join the Membership Committee on Thursday November 4th from 4-5pm via Zoom, call Shannon for details on getting involved.

Home Tour Committee: Chair is Curtis Banta

Do you have a home for the September 2022 Home Tour? Do you have ideas to make this next one the best? Our goal is to have homes across the total cost spectrum so we can provide examples of what is available to those in our communities who could afford a home in whatever financial category they might be a part of. We are always open to adding people to our committee.

Marketing Committee update: Chair is open

Tag SICBA on social media! If you have any social media content that you want shared to members, email pam@sicba.org! The content can be videos, pictures, recent projects finished, COVID-19 updates, any specials you are offering, etc.! Email Pam your content with a photo caption that you want her to copy and paste with it.

Events Committee update: Chair Jay Oakes

What a great time we had at our belated Casino Royale Awards Night Banquet on October 19th at the Heritage Flight Museum. Congratulations to all our Nominees and Winners! Thank you to everyone who came and celebrated with us. Our next meeting is November 9th, our annual membership meeting and elections at the Skagit Golf and Country Club with Special Entertainment by Magician and Mentalist Brian Ledbetter. Our Christmas Party Installation Dinner will be held at the Swinomish Yacht Club in La Conner on December 14th. We still have availability if you are interested in hosting future Member Mixers at your place of business email pam@sicba.org. Make sure to go to the SICBA website and check our events calendar for all event updates.

Home and Garden Show: Chair Robert Desmarais

The planning has begun for our first in-person Home and Garden Show in two years! Save the date for March 25^h, 26th and 27th at the Skagit County Fairgrounds! Booths and sponsorships will be available soon so keep your eyes open! The current Virtual Home and Garden Show is still up and operational. The next **Home & Garden Show Committee meeting will be in December at 8am via Zoom (date TBA)** if you'd like to join us. We would love to add new members to this committee so email pam@sicba.org if you are interested.

Golf Committee update: Chair Joel Pasek

Save the Date!! The 38th annual SICBA Golf Tournament will be on July 29th, 2022 at Avalon in Skagit County.

If you are interested in joining a committee, let us know! We are always looking for more SICBA members to join and give their input, your voice matters. Email pam@sicba.org to find out which committee is right for you! * If you are interested in the Membership Committee, email Shannon at shannon@sicba.org.

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Thank you for Renewing

October 1st - October 31st

One Year Plus:

Caliber Home Loans - The Dowrey Group
Complete Roofing & Contracting
DAPrDAN
Fresh Space Redesign
General Plus Insulation LLC
NorthBound Masonry
Propel Insurance
Simpson Strong-Tie
US MOWER
Whidbey Electric Company Inc

Five Years Plus:

A & E Insulation Inc
American Insurance Associates LLC
Arne Svendsen Trucking, Inc.
Benefit Solutions NW
Design Build Service
Dwayne Lane's Auto Family
La Conner Seafood and Prime Rib
Madrona Tile Inc
Moch Construction & Excavating
Olympus Containers / Circle A Trailers
Primac Electric LLC
Skagit Farmers Supply

Ten Years Plus:

Berg Vault Company
DeWaard & Bode Appliances & Mattresses
Ralph Mundell Building
Realty Homes Inc
True Colours Painting Inc

Fifteen Years Plus:

Dews Electric LLC
H.B. Jaeger a division of Iconix
Lautenbach Recycling

Twenty Years Plus

Birch Equipment Rental & Sales

Thirty Years Plus

E & E Lumber
Valley Drywall Inc

**SICBA'S BOARD OF DIRECTORS IS
LOOKING FOR MEMBERS WHO
WOULD LIKE TO SERVE IN SICBA
LEADERSHIP. IF YOU ARE
INTERESTED, PLEASE LET
PRESIDENT KIM PIAZZA OR
WAYNE KNOW. (360) 757-6916**

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AWARDS DINNER WAS A GREAT SUCCESS



SICBA's Annual Awards Dinner was a huge success. Members came and networked and enjoyed Casino Night at the Heritage Flight Museum while adhering to the protocol outlined by the Governor and the State of Washington concerning COVID. BIAW President Tracy Doriot, EVP Greg Lane and ROII Representative Jan Rohila were in attendance and seemed to really enjoy themselves as well. SICBA Member LaConner Seafood and Prime Rib was the caterer for the evening and as always, did a fantastic job.

This year was a little different. We recognized the Builder, Associate and Recruiter of the year for both 2019 and 2020 since we didn't get to have the event last year. Recruiter of the Year for 2019 was Bob Johnson of Ward Johnson Masonry and Tile and for 2020, was Kim Piazza of John Piazza Jr. Const and Remodeling Inc. Builder of the Year for 2019 was Jay Roberts of Cascade Custom Homes & Design and for 2020, was Kim Piazza of John Piazza Jr. Const and Remodeling Inc. Associate of the year for 2020 was Robert Desmarais of Sound Cedar Lumber. Associate of the year for 2019 was awarded posthumously to Roy Mureno of Blade Chevy. Jon Kowalczyk was in attendance to accept the award for Roy and it will be put on display at Blade Chevy in memory of Roy.

We also recognized the Project of the Year winners for 2019 and 2020. The winner for 2019 was Strandberg Construction for Single Family Residence 3001 and above as well as best overall. Cascade Custom Homes & Design won both Single Family Residence 0 to 1999 square feet and Best Overall for 2020.

Our next meeting is our Annual Member Meeting at the Skagit Golf and Country Club on Tuesday, Dec. 9th. See you there.

DISCOUNT PRICING for CONSTRUCTION MEMBERS

National Purchasing Partners negotiates discounted rates on products and services, and passes the savings to our many members.

NPP MEMBERSHIP IS FREE.

Available products include:

Wireless Service
Office Supplies
Travel
Maintenance & Repair

Tech Devices
Fleet Management
Remote Surveillance
and more...



Access the nation's largest and most reliable 4G LTE network.

Corporate Discount - 22% discount on eligible wireless calling plans \$34.99 and higher (five line minimum, two corporate lines required).

\$20 for 3GB data on 3G/4G devices or **\$30 for 5GB** with Mobile Hotspot on 4G smartphone devices for corporate subscribers.

Text Message Offer - 250 per month for free, 500 per month for \$5, or unlimited per month for \$10.

Employee Discount - Up to 18% discount on eligible wireless calling plans \$34.99 and higher (15% discount, plus 3% if enrolled in paperless billing and My Verizon).

Accessories - 25% discount on select accessories.

*Eligibility Requirement: Company must be a commercial construction company, home builder, remodeler or other trade craftsman.

All Verizon Wireless offers are for a limited time only and are subject to equipment availability. Verizon Wireless reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Verizon Wireless' Agreement with Customer including, but not limited to, Customer eligibility requirements. Every effort is made to ensure the accuracy of the Verizon Wireless offers, however, Verizon Wireless is not responsible for any errors or omissions.



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Local products and service at over 2,600 stores.



The nation's leading provider of online legal document services and legal plans to families and small businesses.

15% discount for NPP members.

HOW TO GET STARTED

Signing up to be an NPP member is free and easy:

- Visit www.mypp.com, click on "Join Now."
- Select "Company," then "Construction."
- If applicable, select the appropriate Association from the dropdown menu and complete enrollment.



National
Purchasing
Partners

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mypp.com
customerservice@mypp.com
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SICBA's Annual Membership Meeting & Elections

November 9th

5pm -7pm

@Skagit Golf and Country Club
16701 Country Club Dr.
Burlington, WA 98233

Special Entertainment by Mentalist
Brian Ledbetter

\$15 Online Registration

Appetizers, No host bar

RSVP By November 5th

www.sicba.org/events

Bonus Draw \$1,000

Sponsored by:



NEW ENERGY CODE – YES OR NO?

There has been a lot of discussion about the new energy code and its affect on the cost of housing. Some say there is no cost increase; some say minimal cost increase and some say substantial cost increase in order to comply with the new code. Whatever the case, if a builder is building a new home in Washington State, the energy code prior to the changes is one of the most (if not the most) strict in the nation. Another issue is that we have different climates in Washington State that many of the other states do not have. The difference in climatology between Eastern Washington and Western Washington is quite significant. On the western side of the state, we enjoy sea breezes that mediate the swing in climate temperatures and therefore provide a more “temperate” climate that is more constant throughout each season. Very seldom do we see triple digit temperatures here on the west side and the same goes for very cold temperatures that are recorded less than 20 degrees Fahrenheit during the winter. On the east side it is quite different with triple digit heat in the summer and very cold temperatures in the winter. There are exceptions to this “normal” that come about when we get our winter storms from the Fraser River Valley plummeting Western Washington and again in the summer when we get the arid winds from the East instead of an onshore flow from the West that helps to temper our climate and temperatures.

All of this being said, what do we do to help mitigate temperature swings that will result in healthy, comfortable homes that are more energy efficient? Over the years, the Washington State Energy Code has changed considerably. When homes were built in the mid-1980s R-11 was the insulation requirement for walls in homes and 2 X 4 outside wall construction was the norm for code construction. Not so today. An enormous amount of research has been done to address some of the issues we live with. This has resulted in updates to the energy and building codes that exceed what is required nationally. We have to build to seismic conditions – never thought of before the last 20 years. And, we have to look at energy usage because it is a known fact that the way we use energy today, the energy sources will be depleted in the future. I’m sure that won’t happen in my lifetime or possibly even grandchildren or great grandchildren lifetimes but sometime in the future – no matter how distant it is.

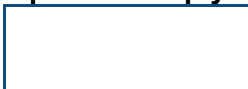
Technology has been the key to our gaining more information about the atmosphere and what is happening to our world as we know it. In most cases all of this has been and will continue to be very useful as we plan for our future.

Bottom line is that we have members who are on both sides of the new energy code. Some don’t think it is a good idea right now but could be sometime in the future after we are out of the pandemic. Some don’t think it is a good idea at all because we are already as strict as we are. Others think it is the best thing that has happened for Washington in the last decade. Wherever you fall in this debate please keep in mind that everyone is entitled to his/her beliefs and opinions. Just because we might not agree with something doesn’t mean we are right or wrong on the subject. Here at SICBA, we support our members through supporting the industry and pursuing regulations and codes that will enhance the construction of affordable housing. There are many different ways of building homes and it seems that whichever is chosen by the builder is probably what is necessary for that particular client/structure.

Whichever way a builder chooses to build is his/her choice. Sometimes the way we build will limit the clientele that can afford what is being proposed and sometimes the end result costs more to maintain than the extra costs up front would have been. Either way, the builder is right for his/her chosen policy and needs to be respected for that decision.

If a new regulation is such that it is not easily understood and the methods of getting to the requirements aren’t clear in order to not cost more, we need to start educating everyone that is interested so we are all on the same page and can easily understand the perceived need for change.

If you are interested in a webinar that will discuss the new energy code and possibly give you some pointers for getting to the requirements, you can click the link below and sign up for the webinar. It is called **Tips for Complying with the 2018 WA State Energy Code – Residential**



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SICBA/BIAW EDUCATION CLASSES

THE FOLLOWING CLASSES ARE BEING OFFERED THIS MONTH

Nov 10 – Online Broadening your Benefits Perspective

Nov 15-17 – BIAW Fall Board Meeting – Renton

Nov 17, 18 - Online CESCL (Certified Erosion & Sediment Control Lead)

Nov 19 – Online CESCL Recertification

All of the above classes are listed on BIAW's Website and are open for registration. The
If you have any other educational needs,
contact Shannon at the SICBA Office at 360 757-6916



Congratulations to Dawna Bennett of Lexar homes for recently becoming an
NAHB Certified Green Professional.

THE BIAW FALL BOARD OF DIRECTORS MEETING IS SCHEDULED FOR NOVEMBER
15, 16 AND 17 IN RENTON. IF YOU HAVE ANYTHING YOU WOULD LIKE FOR OUR
REPRESENTATIVES TO BRING UP AT THE MEETING, PLEASE CONTACT THE SICBA
OFFICE.

Now that we are somewhat opening up throughout the nation, local association members are getting solicitations from non-member companies "calling on behalf" of the association or wanting to sell the membership list to businesses including the association members. **DON'T FALL FOR THIS!** SICBA promotes doing business with member companies and would never sign on for something like this to happen. If you have any questions concerning a call you receive from a vendor, please reach out to us so we can look into it. Remember, all the members are listed on the website and it is updated each month. As members of the association, we provide (free) an excel spreadsheet to members only for marketing to other members; or if you would like mailing labels, we will print them and get them to you but there is a price of \$25 to cover the association expenses only.

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Spike Club Members

NAHB Spike Club

Spikes are the members who are actively recruiting new members and encouraging all members to renew. With 6 credits, you become a spike: You earn 1 spike credit for each new member, 1 credit for the first year they renew and 1/2 credit each renewal thereafter. **Thank you to everyone listed below!** **THE NAMES IN BOLD HAVE RECRUITED**

A NEW SICBA MEMBER IN 2021

All Time Big Spike (1,500+):

Kevin Kartak – 2,547.50* **Bob Moe, CAPS – 1,604.50**

Grand Spike (1,000 - 1,499):

+Patrick Hayes, CGP – 1316.50*

Statesman Spike (500 - 999):

Bob Johnson, CAPS, CGP – 891 Shelli Lucas-Kennedy – 824

Super Spike (250 - 499):

+John Piazza Sr – 497 +Dottie Piazza – 373 Scott Rainwater – 294.5 +Don Wetsch – 263

Scott Yonkman, CAPS – 251.5

Royal Spike (150 - 249):

Ron Wallin – 193 Ted Clifton, CGB, MCGP – 186.5 Cameron Kartak – 153.5* Kym Kelly – 153

Red Spike (100 - 149):

Martha Rose – 133* +Ed Stanton – 131.5 Jon Roberts, CGB, CAPS, CGP – 105.5 Gary Wray – 101

Green Spike (50 - 99):

Zane Morrison – 98.5 **Chris Deasy, CAPS, CGP – 79.5** Keith Swanson – 78.5 Josh Baldwin – 76

Brian Gentry – 75 **Paul Woodmansee, BIAW Certified Builder – 63.5** Ben Burton – 58

Life Spikes (25 - 49):

Charles Locke – 42 Dave Hillman – 42 **Curtis Banta, BIAW Certified Builder – 37.5**

Dee Dee Swartz – 34 Jim Spane – 33

Spikes (6 - 24):

Jim Thelen – 23.5

Tiane White – 21.5

Dave Johnson – 20.5

Kim Piazza – 20

Michelle Grovdahl – 19

Kelly Fox 19*

Brynn Riggins – 19

Kris Tully – 17

Sam Brode – 16

Joe Woodmansee – 15.5 Jim Hall – 15

Peggy Schultz – 14.5

Dan Wickstrom – 13.5

Hans Grovdahl – 13

Jay Roberts, BIAW Certified Builder, CGB, CGP – 13.5

Nate Kaplan – 11.5

Chad Fisher – 11

Troy Lautenbach – 11

Bob Shupe – 11

John Piazza Jr. – 10

John Ravnik – 10

Evan Holzknicht – 9.5

Kathy Sanchez – 9.5

Ed Perry – 8

Ed Olsen – 7.5

Karen Watson – 7.25*

K. Garl Long – 7

Mike "Oly" Olsen – 7

Greg Kreider – 7.5

Dave Holmly – 7

Shellie Eubanks – 7 **Kris**

Yaun – 7

Russell Hester – 6.5

Ed Clark – 6.5

Tina Cossel-Anderson – 6

Don Fenimore – 6

Duke Fisher – 6

Chad Gailey - 6

Spike Candidates with new members in 2021:

Roger Privett – 4 **Jenny Steiner – 3.5** **Kelly Bailey – 3** **Jay Oakes – 3** **Julia Davenport – 2**

Ernie Hernandez – 2 **Lisa Munson – 2** **Manny Rojas – 2** **Leroy Boren – 1** **Ben Sousa – 1**

Arne Svendsen – 1

Star Recruiters with 5 or more new members in 2021:

Kim Piazza – 5

***Also recruits in other local associations. +Life SICBA member**

Spike Members are the lifeblood of our association. They are the members who are actively recruiting new members and encouraging all members to renew. Spike credits are earned with each new member recruited plus additional credits each year that member renews.

Congratulations to our members who have attained a new spike level:

Chad Gailey – 6 Spike Points

Thank you for your efforts to grow and sustain SICBA's membership!

Business Opportunity



LB Construction of Whidbey Island, Inc.

(360) 678-5470



Pole building specialists for 30 years!

is on the market

It's time for Manny and Janet to retire so that they can enjoy the grandkids!

This provides a unique opportunity to buy a succesful and highly regarded 30-year-old pole building company which services all of Whidbey Island.

Whether purchased as a stand-alone company or added to an existing construction company to expand building options, the buyer will receive guidance, client records, customer referrals, a smooth advertising transition, training for a mutually agreed-upon time, and financial reports for the last three years when an earnest contract is signed.



Construction equipment includes a 2500 Dodge 4x4 pickup truck; a one-ton utility truck; a Bobcat, trailer and all attachments; a boom lift; and a dump trailer. Upon mutual agreement, the sale could also include assorted air tools, assorted battery-operated tools, various ladders, etc.

For detailed information, call **360-678-5470** or send an email to: mjrojas@whidbey.net

Check out our website at www.lbconstructionofwhidbey.com. Let's talk.



WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?



Free Member Benefit of your State & Local HBA
www.BIAWrebates.com



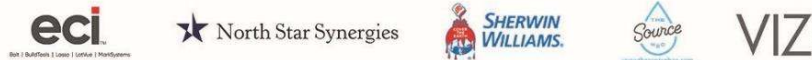
If you use any of these **50+ participating manufacturers**, then it is easy to participate!

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK



THE AVERAGE REBATE PER BUILDER / REMODELER COMPANY WHO PARTICIPATED IN 2020 WAS:

\$1,495.13



Website: www.HBArebates.com | Phone: 866-849-8400
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SICBA's Calendar of Events

November 9 – SICBA Annual Member Meeting and Election of Officers for 2022.
5pm at Skagit Golf and Country Club

November 11 – Veterans Day

November 15 – 17 – BIAW Fall Board Meeting in Renton

November 25th Thanksgiving. SICBA Office closed until November 29th.

December 9 – 4:30 PM – SICBA Membership Committee Meeting Virtual

5:30PM - SICBA Board of Directors Meeting at SICBA. Guests may attend virtually.

Please note we are starting to open up so there will be more opportunities for events in person coming in the future. We are planning for our Holiday Party on December 14th at The Swinomish Yacht Club in LaConner. All meetings are virtual unless otherwise addressed. If in person, we ask that everyone mask up per the current guidelines. Guests are welcome virtually only. Let Wayne know if you want to attend a meeting as a guest and we will be sure to get the link to you for the meeting.

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