

BUILDINGBLOCKS

Vol. 26 Issue 1

January 2022



INSIDE THIS ISSUE

[BIAW Winter Board Meeting](#)
[Calendar of Events](#)
[Certifications](#)
[Committee Reports](#)
[Education Opportunities](#)
[Home Show Ad Opportunity](#)
[Home Show Booth Opportunity](#)
[Home Show Sponsor Opportunity](#)
[How to Enjoy NAHB Benefits](#)
[January Member Mixer](#)
[Local Member Discounts](#)
[Member Rebate Program](#)
[Mission Statement](#)
[NAHB Member Discount](#)
[National Purchasing Program](#)
[New members](#)
[On the Lighter Side](#)
[Project of the Year Instructions](#)
[Project of the Year Application](#)
[Renewing Members](#)
[SICBA Leadership](#)
[SICBA Scholarship Application](#)
[Spike Club](#)
[SWHB Leadership](#)
[SWHB Scholarship Application](#)

THE REWARDS YOU GET FROM YOUR SICBA MEMBERSHIP ARE EQUALLY PROPORTIONAL TO YOUR INVOLVEMENT IN THE ASSOCIATION.

GET INVOLVED AND GROW YOUR BUSINESS AND PRESENCE IN YOUR COMMUNITY

**We at SICBA would like to wish everyone a
HAPPY, HEALTHY AND PROSPEROUS NEW YEAR!!!**

FEBRUARY IS BUILDER APPRECIATION MONTH

Thanks to all our Builder Members for their contribution to the American Dream of allowing citizens to own their own home!

PROJECT OF THE YEAR PACKETS ARE BEING ACCEPTED NOW THROUGH MARCH 15TH 2022. PROJECTS FINISHED IN 2021 ARE ELIGIBLE FOR THIS COMPETITION. PACKETS ARE AVAILABLE AT SICBA FOR YOUR USE WHILE SUBMITTING YOUR ENTRIES FOR THE 2021 PROJECT OF THE YEAR COMPETITION. CALL THE OFFICE AT 360 757-6916 AND LET US KNOW HOW MANY YOU NEED.

[OR CLICK HERE FOR THE APPLICATION](#)

SICBA and SWHB Scholarship Applications for School Year 2022/2023 and Project of the Year Applications for 2021 are Inside this issue.



SOUTH WHIDBEY HOME BUILDERS 2022 OFFICERS

President - Dave Johnson
Vice President - Jim Thelen
Secretary - Sally Paul

2021 BOARD OF DIRECTORS

Builder Member – Bill Criswell
Builder Member - Charles Locke (CGP, CAPS)
Associate Member - Tiane White
Associate Member - Matt Kukuk

[Back to top](#)

"Founded in 1979, we are your neighbors and community leaders, providing education and support for building industry professionals. We promote jobs for local people by encouraging homeownership, sustainable growth, environmentally conscious building practices and community stewardship for Skagit and Island Counties."

SICBA Member Discounts & Rebate Programs: "Members Do Business With Members"

- [Les Schwab Tire Center, Burlington](#) - 10% discount on products & services to all SICBA members!
- [NAHB Member Advantage](#) - Through GM, additional \$500 off new vehicle, \$1000 off fleet: NAHB Member Advantage \$500 off new vehicle purchase.
Redeem at: [Blade Chevrolet](#) and/or [Dwayne Lane's Auto Family](#).
Additionally, 15% off Service, Labor & Parts.
- [Craft Stove of Western Washington Inc.](#) - SICBA members receive 10% off all your purchases & services at Craft Stove "Let our Family warm your family"!
- [Burlington Automotive](#) – 10% off Parts and Labor on your vehicle repairs.
- [Mister T's Awards & Embroidery](#) – Free set up of design for embroidery up to 30K stitches, a \$75 savings!

List your company here, too. Call or email SICBA 360-757-6916 or info@sicba.org for details

[Back to top](#)

GRADUATE DESIGNATIONS

SICBA recognizes these SICBA members for their commitment to professional growth.

They have earned and renewed the following NAHB and BIAW Designations:

Certified Graduate Associate (CGA)
Certified Graduate Builder (CGB)
Certified Graduate Remodeler (CGR)
Certified Aging-in-Place Specialist (CAPS)
Graduate Master Builder (GMB)
Certified Green Professional (CGP)
Certified New Home Sales Professional (CSP)
Certified Builder (BIAW Designation)

Paul Woodmansee, Cert Builder; BYK Construction Inc
Tim Woodmansee, Cert Builder; BYK Construction Inc
Jay Roberts, CGB, CGP; Cert Builder Cascade Custom Homes & Design
Ted Clifton, CGB, CGP, Master CGP; CVH Inc
Jim Hall, CGP; James Hall and Associates, Inc
Matt Kuehn, Cert Builder; No. 7 Development
Bob Moe, CAPS; Triple R Framing and Drywall
Bob Johnson, CGP, CAPS; Ward-Johnson Masonry & Tile
Ron Wright, CGP; Wright Construction & Design Inc
Scott Yonkman, CAPS, CGP; Cert Builder, Yonkman Cons Inc
Curtis Banta, CGB, Cert Builder; Yonkman Construction Inc
John Piazza Jr., Cert Builder, John Piazza Jr Construction and Remodeling Inc.

Dawna Bennett, CGP, Lexar Homes

Many more SICBA members are currently in the process of renewing or earning their designations!

REMEMBER TO ALWAYS DO BUSINESS WITH A SICBA MEMBER. THEY ARE ALL REGISTERED, LICENSED, INSURED AND BONDED AS REQUIRED.

NAHB
National Association of Home Builders

NAHB Member SAVINGS
Put your membership to work.

GENERAL MOTORS FLEET
Dell Technologies Budget GEICO MEMBER DISCOUNT
LOWE'S PROS Heartland Office DEPOT
HotelPlanner ascentium amazonbusiness
UPS Member Deals sam's club IBS

Exclusive discounts that benefit you, your business and your family
nahb.org/Savings

[Back to top](#)



2022 OFFICERS

President – Curtis Banta
1st Vice President – Lisa Munson
2nd Vice President – Dee Dee Swartz
Secretary – Kelly Fox
Treasurer – Kim Piazza

2022 BOARD OF DIRECTORS

Builder Member – Martha Rose
Builder Member – Jay Roberts
Associate Member – Allie Sanchez
Associate Member – Kathy Sanchez
Associate Member – Jay Oakes
Associate Member – Robert Desmarais
So. Whidbey Home Builders Rep. – Sally Paul and/or
Bill Criswell and/or
Charles Locke

2022 STATE DIRECTORS

John Piazza (Life), Dottie Piazza (Life), Rick Tremaine (Life), Bob Moe (CAPS, Life), Scott Rainwater (Life), Bob Johnson (Life, CGP, CAPS), Ted Clifton (Life, CGB, MCGP), Patrick Hayes (Life), Kim Piazza, Jay Roberts, Curtis Banrta (CBB, CGB), Chris Deasy, Charles Locke (CGP, CAPS), Lisa Munson, Dee Dee Swartz, Kelly Fox

2022 NATIONAL DELEGATES

Dottie Piazza (Senior Life), John Piazza (Senior Life), Bob Moe (Life, CAPS), Ted Clifton (Life MCGP, CAPS), Bob Johnson (CGB, CGP)

SICBA LIFE MEMBERS

The late Gordon Koetje Sr., Joe Souza, the late Ben Westberg, Marlene Westberg, Ann Brooks, Bruce Johnson, Don Wetsch, Dottie Piazza, The late Dennis Taylor, The late Rick Wibbens, Ed Stanton, John Piazza Sr, the late John Whitney and Patrick Hayes

SICBA OFFICE STAFF

Executive Officer - Wayne Crider
Membership / Service Coordinator – Shannon Henderson
Events/Marketing Coordinator – Pamela Sheedy

DON'T FORGET YOUR NAHB MEMBER BENEFITS!

Are you familiar with how to use your benefits as a member of NAHB? We want to make sure all of our members are getting the full value of their membership, including savings on over 20 national brands through NAHB's affinity program.

To access your benefits, go to the NAHB website www.nahb.org, log in using your unique member PIN, and go to nahb.org/savings.

If you need your PIN, or if you need to update your member of record to get a new PIN, contact Shannon at the SICBA office at (360) 757-6916.

WELCOME NEW MEMBERS

Join us in welcoming the following new member in the month of December

Snowline Refrigeration
ASSOCIATE - Commercial Refrigeration
15633 Lange Road
Mount Vernon, WA 98273
(360) 540-9901
Contact – Mike Anderson
Sponsor – Nathan Goodman

Thank you for Renewing

December 1st - December 31st

One Year Plus:

Jewell Electric Inc
Home Trust of Skagit
Spec Drywall, Inc

Five Years Plus:

Banner Power Solutions
Island Property Management
Dihedral Builders - Skagit Custom Decks

Ten Years Plus:

Zero-Energy Plans LLC

Fifteen Years Plus:

Lang Custom Concrete & Construction Inc

Twenty Years Plus

Kings-Men Construction

Forty Years Plus

Chicago Title Co
Whidbey Residential Rentals Inc

COMMITTEE REPORTS

Membership Committee: *Chair is Lisa Munson*

Wow what a year! Even with COVID we were able to increase our retention numbers and even grew SICBA by a net 11 members. We are really looking forward to 2022 being a very special and successful year. If you would like to get involved and help us with membership, give Shannon a call at (360) 757-6916

Home Tour Committee: *Chair is Curtis Banta*

Do you have a home for the September 2022 Home Tour? Do you have ideas to make this next one the best? Our goal is to have homes across the total cost spectrum so we can provide examples of what is available to those in our communities who could afford a home in whatever financial category they might be a part of. We are always open to adding people to our committee.

Marketing Committee update: *Chair is open*

Are you keeping your Company information updated on the SICBA Website so people can find you? The Membership Directory Goldmine is in process. This is an amazing Marketing tool to other members so make sure you are keeping everything updated. Tag SICBA on social media! If you have any social media content that you want shared to members, email pam@sicba.org! The content can be videos, pictures, recent projects finished, COVID-19 updates, any specials you are offering, etc.! Email Pam your content with a photo caption that you want her to copy and paste with it.

Events Committee update: *Chair Jay Oakes*

Wow, our Christmas Party and Installation Banquet at the Swinomish Yacht Club in La Conner on December 14th was our largest event in two years and it sure was great to see so many friends! A Big thank you to our outgoing President, Kim Piazza, and a big welcome to new President, Curtis Banta, and our new board! Thank you BIAW President Joseph Irons for coming up to do the Installations. We enjoyed the musical styling of La Conner local Jazz band, No Tonic Press, food by La Conner Seafood and Prime Rib, and some fun with our Ugly Sweater Decorating Contest and fun give aways. Thank you everyone for coming. Our next Member Mixer is Tuesday, January 18th, Hosted by ServPro of Skagit County. Bring a guest who might benefit from membership in SICBA! We have availability if you are interested in hosting future Member Mixers at your place of business email pam@sicba.org to discuss availability. Make sure to go to the SICBA website and check our events calendar for all event updates.

Home and Garden Show: *Chair Robert Desmarais*

We are excited the booths are filling up for the 2022 40th Annual SICBA Home and Garden Show and we are busy getting this in person show planned! There are booths available, sponsorship opportunities open only to SICBA Members and HGS Book advertising opportunities even if you don't want a booth this year! We need committee members, and volunteers so save the date for March 25^h, 26th and 27th at the Skagit County Fairgrounds! If you're interested contact pam@sicba.org.

Golf Committee update: *Chair Joel Pasek*

Save the Date!! The 38th annual SICBA Golf Tournament will be on July 29th, 2021 at Avalon.

***If you are interested in joining a committee, let us know! We are always looking for more SICBA members to join and give their input, your voice matters. Email pam@sicba.org to find out which committee is right for you! *** If you are interested in the Membership Committee, email Shannon at shannon@sicba.org.

WELCOME TO 2022

Here we are in 2022. After another year of restrictions, lock downs, change of rules, social distancing and masks, we have arrived in a new year with a lot of hope in the back of our minds once again. Part of that hope is that we can get back to “normal” or something similar that can be labeled “new normal.”

New laws have gone into effect that affect all our businesses in one way or another. Paid Family Leave has been increased just as we predicted when they started the program assuring all of us that it would never increase. Long Term Care is the new one that the Governor has asked the Legislature to revisit because of the issues with it that affect every working citizen in Washington that does not have a Long Term Care Policy. Some of the issues are that many who are working now will have to pay and not be able to utilize the program at all because they are too close to retirement or will be moving out of state when they do retire. Employers and employees can opt to not pay the LTC premiums at first and see what changes are put in place by the legislature. Then in April, the money will have to be taken out lump sum to cover the first quarter – since this is paid only quarterly. Based on 58 cents per 100 dollars earned, it really isn't a lot of money. For example if someone is getting \$3000 pay, their cost would be \$17.40 to cover the LTC for that amount. Any little bit of an added tax places a burden on every employee in Washington State – especially if the employee can never use the required contribution or has no recourse other than taking out their own policy for LTI. I'm sure the insurance companies liked this to begin with but I think they are finding themselves overwhelmed. We will see. Again, Happy New Year!

INSTRUCTIONS FOR SUBMITTING PROJECT OF THE YEAR ENTRIES.

To: Project of the Year Applicants

In an effort to standardize entries for Project of the Year, the following has been adopted to help make entries for this award easier for our members and for the judging panel to choose the winner in each group.

SICBA will provide you with a folder to be utilized for your entry into the Project of the Year competition. It is made up of 4 inner pages available for your use. Should you choose not to use this folder, please provide your own set up in the same manner.

On the inside cover: This page is for your application as attached.

Page 2: Glue the photographs of your project on this page. These photos may also be enclosed in document protectors and attached to the proper page if you desire.

Page 3: More photographs, plot plan, floor plan or other pertinent material.

Page 4: Your narrative of the project from start to finish. This can be more than one page and is your chance to “sell” your project.

You may send more information than what is listed above but please keep in mind that what is listed is what will be looked at the most for selection by the panel.

Do not include any information you will want returned to you. Once your entry has been received at the SICBA office, it becomes the property of SICBA and will not be returned to you. The only exception would be any additional information you might choose to provide for the competition. In this case, it will be your responsibility to pick this up after the awards are given to the winners in May.

All entries are sent to another builders association in the state for adjudication. This rotates through the other 14 associations annually and is not disclosed until after the selections are made

PROJECT OF THE YEAR

SUBMISSIONS MUST BE IN THE FORMAT SPECIFIED BY THE COVER LETTER FOR STANDARDIZATION AND CONTINUITY.

CATEGORIES: Project *completed* by December 31, 2021. (Regardless of start date)

Entries are for Island and Skagit Counties.

The Grand Prize selected from winners of all categories submitted.

1. Commercial New Construction
2. Commercial Remodel
3. Single Family Residential 0 - 1999 square feet.
4. Single Family Residential 2000 - 3000 square feet.
5. Single Family Residential 3001 square feet and above.
6. Residential Remodel
7. Multi Family Residential up to 9 units.
8. Multi Family Residential 10 and more units.
9. Accessory Building 0 – 1999 square feet.
10. Accessory Building 2000 square feet and above.
11. Playhouse
12. Energy Efficiency and/or Built Green®
13. Site Improvement/Landscaping/Outdoor Structure
14. Subcontractor Contribution to overall project (must be nominated by GC.)

GRAND PRIZE FOR OVERALL PROJECT OF THE YEAR

CRITERIA

1. SICBA member in good standing.
2. Building design.
3. Area enhancement (neighborhood contribution/landscaping).
4. Craftsmanship.

SUBMISSION

1. Category of Submission _____
2. Project name and location _____
3. General Contractor _____
4. Designer _____
5. Owner _____
6. Submitted by _____
7. Reason for submission _____

8. \$45 fee for each submission _____
9. Minimum 3 photographs per submission _____
(May also include floor plan, plot plan or other pertinent material).

DEADLINES

1. Submission to the SICBA office by **March 31, 2022**
2. Awards will be presented at the 2022 SICBA Awards Dinner.

**Awards committee reserves the right to withhold awarding a grand prize during any competition period.

[Back to top](#)

SICBA SCHOLARSHIP APPLICATION

SICBA's annual scholarship program is accepting applications until April 7. Nominees will be reviewed in late April or early May and the winner(s) will be announced in the June SICBA newsletter. The actual scholarship(s) will be awarded in late August for the beginning of the Fall term. SICBA mails checks directly to the educational institution. As a minimum, one son or daughter of a SICBA member or a SICBA member employee, who is in or entering higher education can compete to secure a scholarship up to \$2500. Students that are not related to a SICBA member may also compete for this same award as long as they are pursuing a career within the construction industry. Please include an email address so we can acknowledge receipt of your application.

APPLICATION: PLEASE PRINT CLEARLY so we can acknowledge receipt via email

Name _____

Address _____

Email _____

Telephone _____ Grade entering _____

Parent's name _____

Is Parent an owner or employee of SICBA company? _____

Include the following: _____ (company name)

1. Letters of Recommendation: at least two.

2. List scholarships applied for.

3. List scholarships you will receive this year.

What is your grade point average? _____ Please include official transcript.

Name of college or university at which you are now registered or will attend:

College major _____ Proposed occupation _____

How does your chosen major relate to the building industry? _____

Are you currently working? _____ Hours per week: _____

Where do you work? _____

Number of brothers or sisters supported by your parents _____

How much financial help will you receive from your immediate family?

In what school or community activities have you participated?

Please attach a paragraph or two telling your reasons for applying for this scholarship. Include your education objectives and any circumstances that might make this financial assistance important for the completion of your education.

This application will be reviewed only by the SICBA Executive Officer and the Scholarship Review committee and will be held in confidence.

Return this application (or a copy), plus transcript and attachments to:
*SICBA Scholarship**15571A Peterson Rd**Burlington, WA 98233-0671

DEADLINE FOR SUBMISSION: April 7 at the SICBA office.

SWHB SCHOLARSHIP APPLICATION

SICBA's annual scholarship program is accepting applications until April 7. Nominees will be reviewed in late April or early May and the winner(s) will be announced in the June SICBA newsletter. The actual scholarship(s) will be awarded in late August for the beginning of the Fall term. SICBA mails checks directly to the educational institution. As a minimum, one son or daughter of a SICBA member who is in or entering higher education can compete to secure a scholarship of up to \$1000. Another scholarship of up to \$1000 may be awarded to a worthy student within construction-related curriculum at Skagit Valley College or other institution of higher education. **Please include an email address so we can acknowledge receipt of your scholarship application.**

APPLICATION: PLEASE PRINT CLEARLY so we can acknowledge receipt via email.

Name _____

Address _____

Email _____

Telephone _____ Grade entering _____

Parent's name _____

Is Parent an owner or employee of SICBA company? _____

List the following on a separate paper: _____ (company name)

1. References: (name & address) at least two.
2. Scholarships applied for.
3. Scholarships you will receive this year.

What is your grade point average? _____ **Please include official transcript.**

Name of college or university at which you are now registered or will attend:

College major _____ Proposed occupation _____

How does your chosen major relate to the building industry? _____

Are you currently working? _____ Hours per week: _____

Where are you currently working? _____

Number of brothers or sisters supported by your parents _____

How much financial help will you receive from your immediate family? _____

In what school or community activities have you participated? _____

Please attach a paragraph or two telling your reasons for applying for this scholarship. Include your education objectives and any circumstances that might make this financial assistance important for the completion of your education.

This application will be reviewed only by the SICBA Executive Officer and the Scholarship Review committee and will be held in confidence.

Return this application (or a copy), plus transcript and attachments to:
SWHB Scholarship15571A Peterson Rd***Burlington, WA 98233-0671**

DEADLINE FOR SUBMISSION: April 7 at the SICBA office.



Jan. 2022 NEW YEAR'S

MEMBER MIXER KICK OFF!!

Bring a guest who might benefit from membership in SICBA!!

Hosted by ServPro



TUESDAY, JANUARY 18TH
5:00 -7:00 PM

SERVPRO OF SKAGIT COUNTY
333 N HILL BLVD.
BURLINGTON, WA 98233

\$1100 Bonus Draw!

\$10 Register Online
RSVP by Jan. 11th
\$15 after RSVP Date
www.sicba.org/events

Food, Beverages
Equipment/Service
Tours

DISCOUNT PRICING for CONSTRUCTION MEMBERS

National Purchasing Partners negotiates discounted rates on products and services, and passes the savings to our many members.

NPP MEMBERSHIP IS FREE.

Available products include:

Wireless Service
Office Supplies
Travel
Maintenance & Repair

Tech Devices
Fleet Management
Remote Surveillance
and more...



Access the nation's largest and most reliable 4G LTE network.

Corporate Discount - 22% discount on eligible wireless calling plans \$34.99 and higher (five line minimum, two corporate lines required).

\$20 for 3GB data on 3G/4G devices or **\$30 for 5GB** with Mobile Hotspot on 4G smartphone devices for corporate subscribers.

Text Message Offer - 250 per month for free, 500 per month for \$5, or unlimited per month for \$10.

Employee Discount - Up to 18% discount on eligible wireless calling plans \$34.99 and higher (15% discount, plus 3% if enrolled in paperless billing and My Verizon).

Accessories - 25% discount on select accessories.

*Eligibility Requirement: Company must be a commercial construction company, home builder, remodeler or other trade craftsman.

All Verizon Wireless offers are for a limited time only and are subject to equipment availability. Verizon Wireless reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Verizon Wireless' Agreement with Customer including, but not limited to, Customer eligibility requirements. Every effort is made to ensure the accuracy of the Verizon Wireless offers, however, Verizon Wireless is not responsible for any errors or omissions.



Exclusive savings on business and leisure travel.

Companies and employees save 5% on hotel bookings—over and above Expedia's industry leading prices.



Discounted, contracted prices on over 30,000 supplies and services.

Free next-day delivery on standard orders over \$30.



Discount pricing on maintenance, repair and operating supplies.

Local products and service at over 2,600 stores.



The nation's leading provider of online legal document services and legal plans to families and small businesses.

15% discount for NPP members.

HOW TO GET STARTED

Signing up to be an NPP member is free and easy:

- Visit www.mypp.com, click on "Join Now."
- Select "Company," then "Construction."
- If applicable, select the appropriate Association from the dropdown menu and complete enrollment.



National
Purchasing
Partners

800.810.3909
mypp.com
customerservice@mypp.com
©2014 National Purchasing Partners



HOME & Garden Show™

**March
25th, 26th, 27th
2022**

VENDORS WANTED!

Time to reserve your booth for our first in person Home and Garden Show in 2 years!
go to www.HomeShowVendors.com to choose a booth and/or pick a Sponsorship today!

FEATURES

- Exhibitors
- Seminars
- Garden Center
- Make & Take Classes
- Food Trucks
- Live Music & More!



Contact pame@sicba.org
for more information



Skagit County Fairgrounds

501 West Taylor St. Mount Vernon, WA 98273



40th Annual SICBA Home & Garden Show Sponsorship Opportunities

Tasting Event Sponsor \$850 (1 avail.)

Saturday night we will feature wine, beer, cider & spirit tastings in our buildings. They will be serving tastes of their products to attendees who purchase a ticket to this special event.

- Logo/Business name featured in all promotional marketing material for the HGS including Facebook, fliers, website & ticketing website.
- Logo on tasting ticket
- 20 Tasting Tickets
- Provide volunteers to distribute tastes while handing out your businesses info

Make & Take Sponsor \$500 (1 avail.)

One of our most popular additions to the Home & Garden Show are the Make & Take Classes. Paint wood signs, paint a canvas, make a terrarium, decorate cookies.

- Logo/Business name featured in all promotional marketing material for the HGS including Facebook, fliers, website & ticketing website.
- Your banner/signage to be hung in the A building.
- Your logo featured on all promotions in regards to the make & take classes.
- 5 Show Tickets

Celebrity Sponsor

EXHIBITOR COVERS ALL CELEBRITY CHARGES

- Bring in a celebrity or spokesperson to be sponsored by your company (i.e., HGTV's Joanna Gaines host from Fixer Upper).
- The Show will promote the celebrity and your company within Show advertising and marketing efforts.
- Celebrity will have the opportunity to do media interviews, presentations on seminar stage and sign autographs in your booth location.

Fairy House Scavenger Hunt Sponsor \$200 (3 avail.)

- Each customer will be handed a scavenger hunt card at the gate and will have to find each of the 5 fairy house homes scattered throughout the fairgrounds for a chance to win a prize.
- 1 fairy house that you will visibly place in your booth
- Extra exposure throughout the whole weekend at the home show

Ciscoe Sponsor \$700 (2 avail.)

Ciscoe is our most popular speaker and draws a big crowd. He will speak at 2pm on Sunday, March 29th.

- Logo/Business name featured in all promotional marketing material for the HGS including Facebook, fliers, website & ticketing website.
- Additional banner & promotional handouts provided by the sponsor to be placed in the A Building.
- Opportunity to introduce Cisco
- 5 Show Tickets

Entertainment Sponsor \$750 (3 avail.)

We will have bands playing on the main stage throughout the day on Friday, Saturday & Sunday.

- Logo/Business name featured in all promotional marketing material for the HGS including Facebook, fliers, website & ticketing website.
- Banner provided by you to hang on back of tent
- 5 Show Tickets

Gate Sponsor \$500

Over 4,000 people attend the Home & Garden Show over the 3 days.

- Your logo on all bags given to attendees at the gates as they enter
- Option for you to stuff fliers or coupon in bags
- 5 Show Tickets

Hospitality Room \$500

- Set up and stock the vendor hospitality room with water & snacks & promotional material
- Your company promoted to all vendors as the hospitality sponsor
- 5 Show Tickets

Lego Contest Sponsor \$750

- Your banner/signage to be hung in the pavilion
- Your logo featured on all promotions in regards to the Lego Contest.
- 5 Show Tickets

Kick-Off Sponsor \$850 (1 avail.)

Be the presenting sponsor of the Thursday night event that kicks off the Home & Garden Show!

- Free tickets for all vendors to attend kick off.
- Promoted to all vendors as the kick-off sponsor
- Mic time at the kick-off event
- Banners provided by you for the kick-off venue at the Fairgrounds.

Tasting Booth \$100 (5 avail.)

This sponsorship is open to members and non-members. Host a tasting station on Saturday evening at your booth. You not responsible for providing someone to man your tasting station.

- 5 Tasting Tickets
- Business name on the tasting tickets
- Business name on the tasting map

Birdhouse Sponsor \$300 (1 avail.)

Sponsor the popular kid's activity of Birdhouse Building in the Pavilion! The Boy Scouts of America will be running this fun activity!

- Your banner/signage to be hung in the birdhouse building area of the pavilion.
- Your logo featured on all promotions in regards to the birdhouse building.
- 2 Show Tickets

Email Blast \$500 (3 avail.)

- Exhibitor is responsible for supplying verbiage and logo to be included in one of three email blasts sent out to a list of over 1000 past Home Show, Home Tour and SICBA member attendees promoting the current Show.

Entrance & Exit Distribution \$1,500 (1 avail.)

- Want to get your product, promotional item or information in the hands of 4,000 customers? Entrance and exit rights are available to Show exhibitors who want to pass out promotional items and information to Show attendees as they enter or exit the Show.

SPONSOR SIGN UP

Please visit www.HomeShowVendors.com, you will have the option to add on sponsorships when you book a booth, OR you can also be a sponsor without booking a booth. Both of these need to be done online at www.HomeShowVendors.com. All sponsorships, except the Tasting Booth Sponsorship, are only open to SICBA Members. If you are interested in becoming a SICBA Member, please contact the SICBA office at 360-757-6916. SICBA Members also receive a \$50 discount on their booths.

[Back to top](#)



AD RATES & RESERVATIONS

HOME & Garden Show

40th Annual
March 2022
25th 26th 27th



Feature your products & services in the official 2022 SICBA Home & Garden Show magazine!

PREMIUM POSITIONS	
Back Cover - Full Page	\$1500
Inside Front Cover - Full Page	\$1350
Inside Back Cover - Full Page	\$1100
(8.75" wide x 11.25" high, full bleed)	

ADDED EXPOSURE!
A 'Digital Edition' will be posted on the SICBA website as well as Facebook and other Social Media Websites weeks prior to the show dates.

INSIDE PAGES	
Full Page (8" x 10.25")	\$600
2/3 Vertical (5.25" x 10.25")	\$425
1/2 Horizontal (8" x 5")	\$325
1/2 Vertical (4" x 10.25")	\$325
1/3 Square (5.5" x 5.5")	\$250
1/4 page (4" x 5")	\$175
1/4 Horizontal (2" x 8")	\$175
1/4 Vertical (2" x 10.25")	\$175
Business Card (3" x 2.25")	\$125

RESERVATION FORM

Please fill out the information below and include your ad size from the list to the left.

Ad Size/Cost _____

Company _____

Contact Name _____

Phone _____

Email _____

Other _____

Send your Ad Reservation to:
Sharman Burnam
360-333-9566 | realestateps@aol.com
COPY DEADLINE: February 14th

Need help designing your ad?

Yes, please have your designer contact me.

No, I will submit print-ready artwork.

Send your print-ready art to sarahnopp2@gmail.com.

SICBA/BIAW EDUCATION CLASSES

THE FOLLOWING CLASSES ARE BEING OFFERED THIS DECEMBER AND JANUARY

- January 19th 8:30-12:30pm BIAW Online Competent Person: Trenching & Excavation
January 19th & 20th 8-5pm BIAW Online CESCL (Certified Erosion & Sediment Control Lead)
January 21st 8-5pm BIAW Online CESCL Recertification
January 25th 9-10:30am BIAW Online Master Google My Business
January 25th 8-12pm BIAW Online Competent Person: ROII Fall Protection (ROII Sponsored)
January 28th 9-11am BIAW Online Occupational Health & Safety Course: Respiratory Protection

All of the above classes are listed on BIAW's Website and are open for registration. The
If you have any other educational needs,
contact Shannon at the SICBA Office at 360 757-6916



ON THE LIGHTER SIDE

The teacher gave her fifth grade class an assignment: Get their parents to tell them a story with a moral at the end of it

The next day, the kids came back and, one by one, began to tell their stories. There were all the regular types of stuff: spilled milk and pennies saved. But then the teacher realized, much to her dismay, that only Janie was left.

"Janie, do you have a story to share?" "Yes ma'am. My daddy told me a story about my Mommy. She was a Marine pilot in Desert Storm, and her plane got hit. She had to bail out over enemy territory, and all she had was a flask of whiskey, a pistol, and a survival knife. She drank the whiskey on the way down so the bottle wouldn't break, and then her parachute landed her right in the middle of 20 Iraqi troops. She shot 15 of them with the pistol, until she ran out of bullets, killed four more with the knife, till the blade broke, and then she killed the last Iraqi with her bare hands.

"Good Heavens," said the horrified teacher. "What did your Daddy tell you was the moral to this horrible story?"

"Stay away from Mommy when she's been drinking."

Quotable Quotes:

We contend that for a nation to try to tax itself into prosperity is like a man standing in a bucket and trying to lift himself up by the handle. (Sir Winston Churchill – 1903)

A wise and frugal government which shall restrain men from injuring one another, which shall leave them otherwise free to regulate their own pursuits of industry and improvement, and shall not take from the mouth of labor the bread it has earned. This is the sum of good government. (Thomas Jefferson – 1801)

In 1940, teachers were asked what they regarded as the three major problems in American schools. They identified the three major problems as; Littering, noise and chewing gum. Teachers last year were asked what the three major problems in American schools were and they defined them as: Rape, assault and suicide. (William Bennett 1993)

I wonder where we are today? Wayne



Spike Club Members

NAHB Spike Club

Spikes are the members who are actively recruiting new members and encouraging all members to renew. With 6 credits, you become a spike: You earn 1 spike credit for each new member, 1 credit for the first year they renew and ½ credit each renewal thereafter. **Thank you to everyone listed below!** **THE NAMES IN BOLD HAVE RECRUITED**

A NEW SICBA MEMBER IN 2021

All Time Big Spike (1,500+):

Kevin Kartak – 2,563.25* **Bob Moe, CAPS – 1,611.50**

Grand Spike (1,000 - 1,499):

+Patrick Hayes, CGP – 1330.75*

Statesman Spike (500 - 999):

Bob Johnson, CAPS, CGP – 893.5 Shelli Lucus-Kennedy – 825.75

Super Spike (250 - 499):

+John Piazza Sr – 498 +Dottie Piazza – 374 Scott Rainwater – 295.5 +Don Wetsch – 263
Scott Yonkman, CAPS – 252.5

Royal Spike (150 - 249):

Ron Wallin – 193 Ted Clifton, CGB, MCGP – 187.50 Cameron Kartak – 157.25* Kym Kelly – 153

Red Spike (100 - 149):

Martha Rose – 133* +Ed Stanton – 132 Jon Roberts, CGB, CAPS, CGP – 106 Gary Wray – 105.5

Green Spike (50 - 99):

Zane Morrison – 99.5 **Chris Deasy, CAPS, CGP – 80.5** Keith Swanson – 79 Josh Baldwin – 76.5
Brian Gentry – 75.5 **Paul Woodmansee, BIAW Certified Builder – 65** Ben Burton – 58

Life Spikes (25 - 49):

Charles Locke – 42 Dave Hillman – 42.5 **Curtis Banta, BIAW Certified Builder – 39**
Dee Dee Swartz – 34 Jim Spane – 33

Spikes (6 - 24):

Jim Thelen – 24 **Kelly Fox 21.5*** Brynn Riggins – 22 Tiane White – 21.5 Dave Johnson – 20.5
Kim Piazza – 20 Michelle Grovdahl – 19 Kris Tully – 17.5 Sam Brode – 16 Joe Woodmansee –
15.5 Jim Hall – 15 Peggy Schultz – 14.5 **Jay Roberts, BIAW Certified Builder, CGB, CGP – 14**
Dan Wickstrom – 13.5 Hans Grovdahl – 13 **Nate Kaplan – 11.5** Chad Fisher – 11.5 Troy Lautenbach – 11
Bob Shupe – 11 Evan Holz knecht – 10.5 John Piazza Jr. – 10 **John Ravnik – 10** Kathy Sanchez – 10
Ed Perry – 8 Ed Clark – 7.5 Mike “Oly” Olsen – 7.5 Greg Kreider – 7.5 Ed Olsen – 7.5
Karen Watson – 7.25* K. Garl Long – 7 **Kris Yaun – 7** Dave Holmly – 7 Shellie Eubanks – 7
Russell Hester – 6.5 Tina Cossel-Anderson – 6.5 Don Fenimore – 6 Duke Fisher – 6
Chad Gailey - 6

Spike Candidates with new members in 2021:

Roger Privett – 4 **Jenny Steiner – 3.5** **Kelly Bailey – 3** **Jay Oakes – 3** **Julia Davenport – 3**
Ernie Hernandez – 2 **Lisa Munson – 2** **Manny Rojas – 2** **Leroy Boren – 1** **Robert Desmarais – 1**
Ben Sousa – 1 **Arne Svendsen – 1**

Star Recruiters with 5 or more new members in 2021:

Kim Piazza – 5

*Also recruits in other local associations. +Life SICBA member

**THANK YOU TO ALL THE SPIKES THAT HAVE RECRUITED AND CONTINUE TO DO SO.
YOUR EFFORTS ARE GREATLY APPRECIATED!**

As members of your association, we would like to invite you to take advantage of all the programs the association has to offer through SICBA, BIAW and NAHB.

If you have any questions, please feel free to call the office at (360) 757-6916.

[Back to top](#)

WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?



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- 3 RECEIVE A REBATE CHECK



THE AVERAGE REBATE PER BUILDER / REMODELER COMPANY WHO PARTICIPATED IN 2020 WAS:

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Participating Manufacturers



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 Email: info@HBArebates.com | Facebook: [/MemberRebateProgram](https://www.facebook.com/MemberRebateProgram)

SICBA's Calendar of Events

January 13, 2022 – 4:30 PM – SICBA Membership Committee Meeting. (Zoom)
5:30 PM – SICBA Board of Directors Meeting (Hybrid. Guests via Zoom)
18, 2022 – 5:00 PM – 7:00 PM SICBA Member Mixer at ServPro ([Click here](#))

Please note we are starting to open up so there will be more opportunities for events in person coming in the future. All meetings are virtual unless otherwise addressed. If in person, we ask that everyone mask up per the current guidelines. Guests are welcome virtually only. Let Wayne know if you want to attend a committee or board meeting as a guest and we will be sure to get the link to you for that particular meeting.

THE BIAW WINTER BOARD OF DIRECTORS MEETING WILL BE HELD FEBRUARY 21 - 23, 2022 IN OLYMPIA. IF YOU HAVE ANYTHING YOU WOULD LIKE FOR SICBA TO TAKE TO OUR LEGISLATORS THROUGHOUT THE STATE, PLEASE LET US KNOW AND WE WILL MAKE IT HAPPEN.

[Back to top](#)



15571A Peterson Rd
Burlington, WA 98233

Place
stamp
here

