

# BUILDINGBLOCKS

Vol. 25 Issue 12

December 2021



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**2ND ANNUAL ALL I WANT FOR CHRISTMAS IS FOOD!  
HOLIDAY FUNDRAISER**

***Helping Hands Food Bank***  
**&**  
***North Whidbey Help House***

**Help us feed 50,000 families in the  
Skagit & Island Counties this season!**

**\* CHECKS ONLY \***

**Make checks payable to either**  
**Helping Hands or North Whidbey Help House, or one to each!**

**Checks need to be received at SICBA by December 15th**  
**Mail to: 15571-A Peterson Rd., Burlington, WA 98233**



**HAPPY HOLIDAYS  
AND A VERY HAPPY  
AND PROSPEROUS  
NEW YEAR!**



## SOUTH WHIDBEY HOME BUILDERS 2021 OFFICERS

President - Dave Johnson  
Vice President - Jim Thelen  
Secretary - Sally Paul

### 2021 BOARD OF DIRECTORS

Builder Member – Bill Criswell  
Builder Member - Charles Locke (CGP, CAPS)  
Associate Member - Tiane White  
Associate Member - Matt Kukuk

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**"Founded in 1979, we are your neighbors and community leaders, providing education and support for building industry professionals. We promote jobs for local people by encouraging homeownership, sustainable growth, environmentally conscious building practices and community stewardship for Skagit and Island Counties."**

### SICBA Member Discounts & Rebate Programs: "Members Do Business With Members"

- [Les Schwab Tire Center, Burlington](#) - 10% discount on products & services to **all** SICBA members!
- [NAHB Member Advantage](#) - Through GM, additional \$500 off new vehicle, \$1000 off fleet: NAHB Member Advantage \$500 off new vehicle purchase.  
**Redeem at:** [Blade Chevrolet](#) and/or [Dwayne Lane's Auto Family](#).  
Additionally, 15% off Service, Labor & Parts.
- [Craft Stove of Western Washington Inc.](#) - SICBA members receive 10% off all your purchases & services at Craft Stove "Let our Family warm your family"!
- [Burlington Automotive](#) – 10% off Parts and Labor on your vehicle repairs.
- [Mister T's Awards & Embroidery](#) – Free set up of design for embroidery up to 30K stitches, a \$75 savings!

List your company here, too. Call or email SICBA 360-757-6916 or [info@sicba.org](mailto:info@sicba.org) for details

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### GRADUATE DESIGNATIONS

SICBA recognizes these SICBA members for their commitment to professional growth.

**They have earned and renewed the following NAHB and BIAW Designations:**

Certified Graduate Associate (CGA)  
Certified Graduate Builder (CGB)  
Certified Graduate Remodeler (CGR)  
Certified Aging-in-Place Specialist (CAPS)  
Graduate Master Builder (GMB)  
Certified Green Professional (CGP)  
Certified New Home Sales Professional (CSP)  
Certified Builder (BIAW Designation)

**Paul Woodmansee**, Cert Builder; BYK Construction Inc  
**Tim Woodmansee**, Cert Builder: BYK Construction Inc  
**Jay Roberts**, CGB, CGP; Cert Builder Cascade Custom Homes & Design  
**Ted Clifton**, CGB, CGP, Master CGP; CVH Inc  
**Jim Hall**, CGP; James Hall and Associates, Inc  
**Matt Kuehn**, Cert Builder; No. 7 Development  
**Bob Moe**, CAPS; Triple R Framing and Drywall  
**Bob Johnson**, CGP, CAPS; Ward-Johnson Masonry & Tile  
**Ron Wright**, CGP; Wright Construction & Design Inc  
**Scott Yonkman**, CAPS, CGP; Cert Builder, Yonkman Cons Inc  
**Curtis Banta**, CGB, Cert Builder; Yonkman Construction Inc  
**John Piazza Jr.**, Cert Builder, John Piazza Jr Construction and Remodeling Inc.

**Dawna Bennett**, CGP, Lexar Homes

Many more SICBA members are currently in the process of renewing or earning their designations!

**REMEMBER TO ALWAYS DO BUSINESS WITH A SICBA MEMBER. THEY ARE ALL REGISTERED, LICENSED, INSURED AND BONDED AS REQUIRED.**

**NAHB**  
National Association of Home Builders

**NAHB Member SAVINGS**  
Put your membership to work.

GENERAL MOTORS FLEET  
CHEVROLET BUICK GMC NISSAN INFINITI AVIS

DELL Technologies Budget GEICO MEMBER DISCOUNT

LOWE'S PROS Heartland Office DEPOT

HotelPlanner ascentium amazonbusiness

UPS AMERICAN EXPRESS houzz YRC MEMBER

Member Deals sam's club NAHB IBS

Exclusive discounts that benefit you, your business and your family  
[nahb.org/Savings](http://nahb.org/Savings)

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## 2021 OFFICERS

*President* – Kim Piazza  
*1st Vice President* – Curtis Banta  
*2nd Vice President* – Kris Tully  
*Secretary* – Dee Dee Swartz  
*Treasurer* – Lisa Munson  
*Immediate Past President* – Jay Roberts CBB, CGP

## 2021 BOARD OF DIRECTORS

Builder Member – Martha Rose  
Associate Member – Kelly Fox  
Associate Member – Kathy Sanchez  
Associate Member – Jay Oakes  
Associate Member – Robert Desmarais  
So. Whidbey Home Builders Rep. – Sally Paul and/or  
Bill Criswell and/or  
Charles Locke

## 2021 STATE DIRECTORS

John Piazza (Life), Dottie Piazza (Life), Rick Tremaine (Life), Bob Moe (CAPS, Life), Scott Rainwater (Life), Bob Johnson (Life, CGP, CAPS), Ted Clifton (Life, CGB, MCGP), Patrick Hayes (Life), Kim Piazza, Jay Roberts, Curtis Banrta (CBB, CGB), Chris Deasy, Charles Locke (CGP, CAPS), Lisa Munson, Dee Dee Swartz, Kelly Fox

## 2021 NATIONAL DELEGATES

Dottie Piazza (Senior Life), John Piazza (Senior Life), Bob Moe (Life, CAPS), Ted Clifton (Life MCGP, CAPS), Bob Johnson (CGB, CGP)

## SICBA LIFE MEMBERS

The late Gordon Koetje Sr., Joe Souza, the late Ben Westberg, Marlene Westberg, Ann Brooks, Bruce Johnson, Don Wetsch, Dottie Piazza, The late Dennis Taylor, The late Rick Wibbens, Ed Stanton, John Piazza Sr, the late John Whitney and Patrick Hayes

## SICBA OFFICE STAFF

*Executive Officer* - Wayne Crider  
*Membership / Service Coordinator* – Shannon Henderson  
*Events/Marketing Coordinator* – Pamela Sheedy

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## DON'T FORGET YOUR NAHB MEMBER BENEFITS!

Are you familiar with how to use your benefits as a member of NAHB? We want to make sure all of our members are getting the full value of their membership, including savings on over 20 national brands through NAHB's affinity program.

To access your benefits, go to the NAHB website [www.nahb.org](http://www.nahb.org), log in using your unique member PIN, and go to [nahb.org/savings](http://nahb.org/savings).

If you need your PIN, or if you need to update your member of record to get a new PIN, contact Shannon at the SICBA office at (360) 757-6916.

## 2021 FOUNDATION SPONSORS

### PLATINUM BRAND SPONSORS

Ward-Johnson Masonry & Tile - 18th Year

Yonkman Construction - 18th Year

Smiley Insurance Services - 17th Year

AAA KARTAK Glass & Closet - 17th Year

John Piazza Jr.

Construction & Remodeling Inc - 6th Year

BYK Construction - 2nd Year

Frontier Building Supply - 2nd Year

Puget Sound Energy - 1st Year

Cedar Country Lumber - 1st Year

### GOLD SPONSORS

Larson Gross CPAs & Consultants - 1st Year

### SILVER SPONSORS

E & E Lumber Inc - 15th Year

Land Title & Escrow - 1st Year

Simpson Strong-Tie - 1st Year

### BRONZE SPONSORS

Broadview Appliance - 17th Year

*Our Foundation Sponsors keep your monthly membership event costs to a minimum.*

*THANK YOU Foundation Sponsors!*

## **WELCOME NEW MEMBERS**

Join us in welcoming the following new member in the month of November

### **Doorman Commercial**

*Builder – Commercial / Industrial Facility Doors*

3208 Old Hwy 99 South

Mount Vernon, WA 98273

(360) 848-9220

Contact – Ron Linton

Sponsor – Brynn Riggins

**WE HAVE STARTED OUR FUNDRAISING EFFORTS FOR THE FOODBANKS IN BOTH SKAGIT AND ISLAND COUNTIES. AGAIN THIS YEAR WE ASKED WHIDBEY COMMUNITY FOUNDATION AND SKAGIT COMMUNITY FOUNDATION TO PARTNER WITH US IN OUR EFFORTS TO RAISE MONEY TO HELP FEED THE HUNGRY DURING THE HOLIDAY SEASON. NOW WITH THE FLOODING, WE ASK THAT YOU CONSIDER DONATING TO ONE OR BOTH OF THE FOODBANKS. ([Click Here for more information](#))**

**AFTER A GRUELING 22 MONTHS OF COVID AND THE RESTRICTIONS THAT WERE PLACED ON OUR INDUSTRY, WE ARE HOPING WE HAVE COME TO THE OTHER SIDE OF THE PANDEMIC AND CAN LOOK TO A BRIGHT FUTURE AS WE MOVE FORWARD. WE ARE GROWING IN NUMBERS AND WE ATTRIBUTE THIS TO OUR SPIKES AND OUR COMMITMENT TO PROVIDE THE BEST SERVICE AND SUPPORT FOR OUR MEMBERS YEAR AFTER YEAR. THE COMBINATION OF SICBA, BIAW AND NAHB PROVIDES SOME OF THE STRONGEST POLITICAL SUPPORT LOCALLY, AT THE STATE AND NATIONALLY FOR OUR INDUSTRY. THE STAFF AT SICBA WOULD LIKE TO WISH EVERYONE A VERY HAPPY HOLIDAY SEASON AND A VERY PROSPEROUS NEW YEAR! TOGETHER WE WILL GET THROUGH THIS AND BE STRONGER FOR THE PERSEVERENCE WE HAVE ALL DEMONSTRATED THESE PAST MONTHS. THANK YOU FOR YOUR MEMBERSHIP AND SUPPORT.**

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## **COMMITTEE REPORTS**

### **Membership Committee: *Chair is Lisa Munson***

The ***Membership Monopoly Drive*** was a success! One lucky recruiter (who recruited during June 1<sup>st</sup> to October 31<sup>st</sup>) will be randomly drawn at our Christmas Party to win the trip to the International Builders Show in February. We exceeded our goal and maintained a retention rate of over 87%, winning our association \$2500! **Way to go SICBA! Keep up the GOOD WORK!**

### **Home Tour Committee: *Chair is Curtis Banta***

Do you have a home for the September 2022 Home Tour? Do you have ideas to make this next one the best? Our goal is to have homes across the total cost spectrum so we can provide examples of what is available to those in our communities who could afford a home in whatever financial category they might be a part of. We are always open to adding people to our committee.

### **Marketing Committee update: *Chair is open***

Tag SICBA on social media! If you have any social media content that you want shared to members, email [pam@sicba.org](mailto:pam@sicba.org)! The content can be videos, pictures, recent projects finished, COVID-19 updates, any specials you are offering, etc.! Email Pam your content with a photo caption that you want her to copy and paste with it.

### **Events Committee update: *Chair Jay Oakes***

We held our annual membership meeting and elections at the Skagit Golf and Country Club with Special Entertainment by Magician and Mentalist Brian Ledbetter. If you didn't catch Brian you really missed out on some fun! We are planning a lot of fun for our Christmas Party and Installation Banquet at the Swinomish Yacht Club in La Conner on December 14<sup>th</sup>. Live music, drinks, great food and fun games. We hope you all can make it! We have availability if you are interested in hosting future Member Mixers at your place of business email [pam@sicba.org](mailto:pam@sicba.org) to discuss availability. Make sure to go to the SICBA website and check our events calendar for all event updates.

### **Home and Garden Show: *Chair Robert Desmarais***

The first right of refusal emails went out to the 2020 Booth holders on November 12<sup>th</sup>. If you had a booth(s) planned for the 2020 show and would like the same booth(s) you have until December 6<sup>th</sup> to contact Pam Sheedy by either email or phone to confirm your booth(s) for our first in-person Home and Garden Show in two years! After December 6<sup>th</sup> the remainder of the booths will open up and those that have held their booth will be sent an invoice for payment. Save the date for March 25<sup>h</sup>, 26<sup>th</sup> and 27<sup>th</sup> at the Skagit County Fairgrounds! We would love to add new members to this committee so email [pam@sicba.org](mailto:pam@sicba.org) if you are interested.

### **Golf Committee update: *Chair Joel Pasek***

Save the Date!! The 38th annual SICBA Golf Tournament will be on July 29th, 2021 back at Avalon.

\*\*\*If you are interested in joining a committee, let us know! We are always looking for more SICBA members to join and give their input, your voice matters. Email [pam@sicba.org](mailto:pam@sicba.org) to find out which committee is right for you!  
\*\*\* If you are interested in the Membership Committee, email Shannon at [shannon@sicba.org](mailto:shannon@sicba.org).





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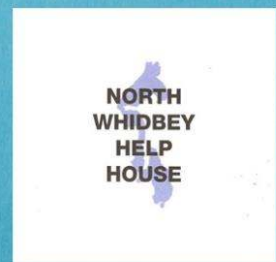
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**Mail to: 15571-A Peterson Rd., Burlington, WA 98233**







# *Christmas Party and*

INSTALLATION BANQUET

DECEMBER 14TH

5:30PM - 8:30PM



Swinomish Yacht Club

310 N 1st. St.

La Conner, WA 98257

\$35 Online Registration  
Appetizers, Wine, Buffet Dinner  
RSVP By December 7th  
[www.sicba.org/events](http://www.sicba.org/events)

Bonus Draw \$1050  
Sponsored by:



**ADVANCED RESERVATIONS ARE REQUIRED**

CLICK [HERE](#)

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# DISCOUNT PRICING for CONSTRUCTION MEMBERS

National Purchasing Partners negotiates discounted rates on products and services, and passes the savings to our many members.

## NPP MEMBERSHIP IS FREE.

Available products include:

Wireless Service  
Office Supplies  
Travel  
Maintenance & Repair

Tech Devices  
Fleet Management  
Remote Surveillance  
and more...



Access the nation's largest and most reliable 4G LTE network.

**Corporate Discount** - 22% discount on eligible wireless calling plans \$34.99 and higher (five line minimum, two corporate lines required).

**\$20 for 3GB data** on 3G/4G devices or **\$30 for 5GB** with Mobile Hotspot on 4G smartphone devices for corporate subscribers.

**Text Message Offer** - 250 per month for free, 500 per month for \$5, or unlimited per month for \$10.

**Employee Discount** - Up to 18% discount on eligible wireless calling plans \$34.99 and higher (15% discount, plus 3% if enrolled in paperless billing and My Verizon).

**Accessories** - 25% discount on select accessories.

\*Eligibility Requirement: Company must be a commercial construction company, home builder, remodeler or other trade craftsman.

All Verizon Wireless offers are for a limited time only and are subject to equipment availability. Verizon Wireless reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Verizon Wireless' Agreement with Customer including, but not limited to, Customer eligibility requirements. Every effort is made to ensure the accuracy of the Verizon Wireless offers, however, Verizon Wireless is not responsible for any errors or omissions.



Exclusive savings on business and leisure travel.

Companies and employees save 5% on hotel bookings—over and above Expedia's industry leading prices.



Discounted, contracted prices on over 30,000 supplies and services.

Free next-day delivery on standard orders over \$30.



Discount pricing on maintenance, repair and operating supplies.

Local products and service at over 2,600 stores.



The nation's leading provider of online legal document services and legal plans to families and small businesses.

15% discount for NPP members.

## HOW TO GET STARTED

Signing up to be an NPP member is free and easy:

- Visit [www.mynpp.com](http://www.mynpp.com), click on "Join Now."
- Select "Company," then "Construction."
- If applicable, select the appropriate Association from the dropdown menu and complete enrollment.



National  
Purchasing  
Partners

800.810.3909  
[mynpp.com](http://mynpp.com)  
[customerservice@mynpp.com](mailto:customerservice@mynpp.com)  
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## ON THE LIGHTER SIDE

Sherlock Holmes and Matthew Watson were backpacking. They had gone to bed and were lying there looking up at the sky. Holmes said, "Watson, look up. What do you see?"

"I see thousands of stars," Watson replied.

"And what does that mean to you?"

"Well, I guess it means we will have another nice day tomorrow. What does it mean to you, Holmes?"

Holmes replied, "To me, it means someone has stolen our tent."

There was an engineer who had an exceptional gift for fixing all things mechanical. After serving his company loyally for over 30 years, he happily retired. Several years later the company contacted him regarding a seemingly impossible problem they were having with one of their multi-million dollar machines. They had tried everything and everyone else to get the machine fixed, but to no avail. In desperation they called on the retired engineer who had solved so many of their problems in the past.

The engineer reluctantly took the challenge. He spent a day studying the huge machine. At the end of the day he marked a small "x" in chalk on a particular component of the machine and proudly stated, "This is where your problem is." The part was replaced and the machine worked perfectly again.

The company received a bill for \$50,000 from the engineer for his services. They immediately demanded an itemized accounting of his charges.

The engineer responded briefly;

One chalk mark                 \$1

Knowing where to put it   \$49,999

It was paid in full and the engineer retired again in peace.

### **GRADUATES:**

The graduate with a Science Degree asks, "Why does it work?"

The graduate with an Engineering Degree asks, "How does it work?"

The graduate with an Accounting Degree asks, "How much will it cost?"

The graduate with a Liberal Arts Degree asks, "Do you want fries with that?"

### **Comprehending Engineers:**

An architect, an artist and an engineer were discussing whether it was better to spend time with the wife or a mistress.

The architect said he enjoyed time with his wife, building a solid foundation for an enduring relationship.

The artist said he enjoyed time with his mistress because of the passion and mystery he found there.

The engineer said, "I like both."

"Both?"

"Yeah. If you have a wife and a mistress, they will each assume you are spending time with the other woman and you can go to the lab and get some work done."

One day three men were walking along and came upon a raging, violent river. They needed to get to the other side but had no idea of how to do it. The first man prayed to God saying, "Please God, give me the strength to cross this river." Poof! God gave him big arms and strong legs and he was able to swim across the river in about two hours. Seeing this, the second man prayed to God saying, "Please God, give me the strength and ability to cross this river." Poof! God gave him a rowboat and he was able to row across the river in about three hours.

The third man had seen how this worked out for the other two, so he also prayed to God saying, "Please God, give me the strength, ability and intelligence to cross this river." And Poof! God turned him into a woman. She asked for directions, then walked across the bridge.



# SICBA/BIAW EDUCATION CLASSES

**THE FOLLOWING CLASSES ARE BEING OFFERED THIS DECEMBER AND JANUARY**

December 9 <sup>th</sup>	8-5pm BIAW Online CESCL Recertification
January 19 <sup>th</sup>	8:30-12:30 BIAW Online Competent Person: Trenching & Excavation
January 19 <sup>th</sup> 20 <sup>th</sup>	BIAW Online CESCL (Certified Erosion & Sediment Control Lead)
January 25 <sup>th</sup>	8-12pm BIAW Online Competent Person: ROII Fall Protection (ROII Sponsored)

All of the above classes are listed on BIAW's Website and are open for registration. The  
If you have any other educational needs,  
contact Shannon at the SICBA Office at 360 757-6916



## **Thank you for Renewing**

*November 1<sup>st</sup> - November 30<sup>th</sup>*

### **One Year Plus:**

Asphalt Sealcoating  
Coastal Kitchen & Bath, LLC  
Critical Electric LLC  
Erik Mueller Contracting, Inc.  
Excavation West, Inc  
Hammond Electric Inc  
Loggers and Contractor's Supply  
Whidbey Tech Solutions

### **Five Years Plus:**

Anania Trucking & Excavating LLC  
Choice Landscapes LLC  
Commercial Alarm and Detection Inc  
DeRemer Carpentry  
Doulos Construction Inc  
Edge Analytical Inc  
Esary Roofing & Siding  
Excel Dairy Service Inc  
Gary Whitcomb LLC  
Great Floors  
Horizon Audio, Video & Security  
I.M.A.C. Inc  
Marti's Construction  
Milgard Windows & Doors  
Skagit River Reman  
Sterling Walls & More LLC  
The Truss Company  
Vinyltek Windows & Doors  
Wildwood Homes LLC

### **Ten Years Plus:**

BYK Construction Inc  
GC Insurance Services  
Law Offices of K. Garl Long  
Washington Iron Works Inc

### **Fifteen Years Plus:**

The Bradford Building Company Inc  
Chuckanut Lighting  
Eager Beaver Tree Service Inc

### **Twenty Years Plus**

Cascade Custom Homes & Design Inc  
Pacific Window and Door Store  
Sound Cedar Lumber

### **Twenty-Five Years Plus**

Builders First Source  
Smiley Insurance Services  
TRICO Companies, LLC

### **Thirty - Five Years Plus**

R & H Mechanical  
Guardian Northwest Title & Escrow

**THE BIAW WINTER BOARD OF  
DIRECTORS MEETING WILL BE HELD  
FEBRUARY 21 - 23, 2022 IN OLYMPIA.  
IF YOU HAVE ANYTHING YOU WOULD  
LIKE FOR SICBA TO TAKE TO OUR  
LEGISLATORS THROUGHOUT THE  
STATE, PLEASE LET US KNOW AND  
WE WILL MAKE IT HAPPEN.**

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# Spike Club Members

NAHB Spike Club

Spikes are the members who are actively recruiting new members and encouraging all members to renew. With 6 credits, you become a spike: You earn 1 spike credit for each new member, 1 credit for the first year they renew and ½ credit each renewal thereafter. **Thank you to everyone listed below! THE NAMES IN BOLD HAVE RECRUITED**

## A NEW SICBA MEMBER IN 2021

### All Time Big Spike (1,500+):

Kevin Kartak – 2,552\*

**Bob Moe, CAPS – 1,607**

### Grand Spike (1,000 - 1,499):

+Patrick Hayes, CGP – 1322.50\*

### Statesman Spike (500 - 999):

Bob Johnson, CAPS, CGP – 892

Shelli Lucas-Kennedy – 824.75

### Super Spike (250 - 499):

+John Piazza Sr – 497

+Dottie Piazza – 373

Scott Rainwater – 295

+Don Wetsch – 263

Scott Yonkman, CAPS – 252

### Royal Spike (150 - 249):

Ron Wallin – 193

Ted Clifton, CGB, MCGP – 187

Cameron Kartak – 155.5\*

Kym Kelly – 153

### Red Spike (100 - 149):

Martha Rose – 133\*

+Ed Stanton – 132

Jon Roberts, CGB, CAPS, CGP – 105.6

Gary Wray – 103

### Green Spike (50 - 99):

**Zane Morrison – 99**

**Chris Deasy, CAPS, CGP – 80**

Josh Baldwin – 76

Brian Gentry – 75.5

**Paul Woodmansee, BIAW Certified Builder – 65**

Ben Burton – 58

### Life Spikes (25 - 49):

Charles Locke – 42

Dave Hillman – 42

**Curtis Banta, BIAW Certified Builder – 38.5**

Dee Dee Swartz – 34

Jim Spane – 33

### Spikes (6 - 24):

**Jim Thelen – 23.5**

**Kelly Fox 21.5\***

Tiane White – 21.5

Dave Johnson – 20.5

**Kim Piazza – 20**

Brynn Riggins – 19.5

Michelle Grovdahl – 19

Kris Tully – 17.5

Sam Brode – 16

Joe Woodmansee – 15.5

Jim Hall – 15

Peggy Schultz – 14.5

**Jay Roberts, BIAW Certified Builder, CGB, CGP – 14**

Dan Wickstrom – 13.5

Hans Grovdahl – 13

**Nate Kaplan – 11.5**

Chad Fisher – 11

Troy Lautenbach – 11

Bob Shupe – 11

John Piazza Jr. – 10

**John Ravnik – 10**

Evan Holz knecht – 9.5

Kathy Sanchez – 9.5

Ed Perry – 8

Ed Clark – 7.5

Mike "Oly" Olsen – 7.5

Ed Olsen – 7.5

Karen Watson – 7.25\*

Greg Kreider – 7.5

K. Garl Long – 7

Dave Holmly – 7

Shellie Eubanks – 7

**Kris Yaun – 7**

Russell Hester – 6.5

Don Fenimore – 6

Tina Cossel-Anderson – 6

Duke Fisher – 6

Chad Gailey - 6

### Spike Candidates with new members in 2021:

Roger Privett – 4

Jenny Steiner – 3.5

Kelly Bailey – 3

Jay Oakes – 3

Julia Davenport – 3

Ernie Hernandez – 2

Lisa Munson – 2

Manny Rojas – 2

Leroy Boren – 1

Arne Svendsen – 1

Robert Desmarais – 1 Ben Sousa – 1

### Star Recruiters with 5 or more new members in 2021:

**Kim Piazza – 5**

\*Also recruits in other local associations. +Life SICBA member

**THANK YOU TO ALL THE SPIKES THAT HAVE RECRUITED AND CONTINUE TO DO SO. YOUR EFFORTS ARE GREATLY APPRECIATED!**

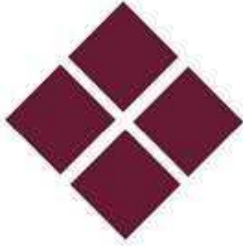
As members of your association, we would like to invite you to take advantage of all the programs the association has to offer through SICBA, BIAW and NAHB.

If you have any questions, please feel free to call the office at (360) 757-6916.

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## *Business Opportunity*



# **LB Construction of Whidbey Island, Inc.**

**(360) 678-5470**



## ***Pole building specialists for 30 years!*** **is on the market**

*It's time for Manny and Janet to retire so that they can enjoy the grandkids!*

***This provides a unique opportunity to buy a succesful and highly regarded 30-year-old pole building company which services all of Whidbey Island.***

Whether purchased as a stand-alone company or added to an existing construction company to expand building options, the buyer will receive guidance, client records, customer referrals, a smooth advertising transition, training for a mutually agreed-upon time, and financial reports for the last three years when an earnest contract is signed.



Construction equipment includes a 2500 Dodge 4x4 pickup truck; a one-ton utility truck; a Bobcat, trailer and all attachments; a boom lift; and a dump trailer. Upon mutual agreement, the sale could also include assorted air tools, assorted battery-operated tools, various ladders, etc.

For detailed information, call **360-678-5470** or send an email to: [mjrojas@whidbey.net](mailto:mjrojas@whidbey.net)

Check out our website at [www.lbconstructionofwhidbey.com](http://www.lbconstructionofwhidbey.com). Let's talk.





# WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?



Free Member Benefit of your State & Local HBA  
[www.BIAWrebates.com](http://www.BIAWrebates.com)



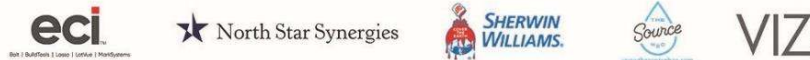
If you use any of these **50+ participating manufacturers**, then it is easy to participate!

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK



THE AVERAGE REBATE PER BUILDER / REMODELER COMPANY WHO PARTICIPATED IN 2020 WAS:

## \$1,495.13



Website: [www.HBArebates.com](http://www.HBArebates.com) | Phone: 866-849-8400  
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## SICBA's Calendar of Events

December 9 – 4:30 PM – SICBA Membership Committee Meeting Virtual  
5:00PM - SICBA Board of Directors Meeting at SICBA. Guests may attend virtually.  
14 – 5:30 PM – 8:30 PM – SICBA Holiday Dinner and Installation of Officers ([Click here](#))

The SICBA Office will be closed December 24<sup>th</sup> until January 3<sup>rd</sup>. Have a wonderful Holiday Season.  
Staff will be checking emails and mail during this time but the office will be closed.

January 4, 2022 – 4:00 PM – SICBA Events Committee Meeting. (In Person TBD)  
11, 2022 – 4:00 PM – SICBA Membership Committee Meeting. (In Person TBD)  
5:00 PM – SICBA Board of Directors Meeting (In Person TBD)  
18, 2022 – 5:00 PM – 7:00 PM SICBA Member Mixer. (Location TBD)

Please note we are starting to open up so there will be more opportunities for events in person coming in the future. We are planning for our Holiday Party on December 14<sup>th</sup> at The Swinomish Yacht Club in LaConner. All meetings are virtual unless otherwise addressed. If in person, we ask that everyone mask up per the current guidelines. Guests are welcome virtually only. Let Wayne know if you want to attend a committee or board meeting as a guest and we will be sure to get the link to you for that particular meeting.

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15571A Peterson Rd  
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Place  
stamp  
here

