

BUILDINGBLOCKS

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January 2021



INSIDE THIS ISSUE

[BIAW Press Release](#)
[Calendar of Events](#)
[Certifications](#)
[Committee Reports](#)
[January Dinner Flyer](#)
[Home Show Flyer](#)
[Home Show Perks](#)
[How to Enjoy NAHB Benefits](#)
[Local Member Discounts](#)
[Member Rebate Program](#)
[Mission Statement](#)
[NAHB Member Discount](#)
[National Purchasing Program](#)
[Project of the Year Instructions](#)
[Project of the Year Application](#)
[Renewing Members](#)
[SICBA Leadership](#)
[SICBA Scholarship Form](#)
[SWHB Scholarship Form](#)
[Spike Club](#)
[SWHB Leadership](#)
[Welcome to 2021](#)

THE REWARDS YOU GET FROM YOUR SICBA MEMBERSHIP ARE EQUALLY PROPORTIONAL TO YOUR INVOLVEMENT IN THE ASSOCIATION.

GET INVOLVED AND GROW YOUR BUSINESS AND PRESENCE IN YOUR COMMUNITY

**We at SICBA would like to wish everyone a
HAPPY, HEALTHY AND PROSPEROUS NEW YEAR!!!**

FEBRUARY IS BUILDER APPRECIATION MONTH
Thanks to all our Builder Members for their contribution to the American Dream of allowing citizens to own their own home!

PROJECT OF THE YEAR PACKETS ARE BEING ACCEPTED NOW THROUGH MARCH 15TH 2021. PROJECTS FINISHED IN 2019 AND 2020 ARE ELIGIBLE FOR THIS COMPETITION DUE TO THE AUSTERE CONDITIONS WE HAVE BEEN SUBJECTED TO. THEY ARE AVAILABLE AT SICBA FOR YOUR USE WHILE SUBMITTING YOUR ENTRIES FOR THE 2019 AND 2020 PROJECT OF THE YEAR COMPETITION. CALL THE OFFICE AT 360 757-6916 AND LET US KNOW HOW MANY YOU NEED.
OR [CLICK HERE FOR THE APPLICATION](#)

SICBA and SWHB Scholarship Applications and Project of the Year Applications for 2019 and 2020 are Inside this issue.



SOUTH WHIDBEY HOME BUILDERS 2021 OFFICERS

President - Dave Johnson
Vice President - Jim Thelen
Secretary - Sally Paul

2021 BOARD OF DIRECTORS

Builder Member – Bill Criswell
Builder Member - Charles Locke (CGP, CAPS)
Associate Member - Tiane White
Associate Member - Matt Kukuk

[Back to top](#)

"Founded in 1979, we are your neighbors and community leaders, providing education and support for building industry professionals. We promote jobs for local people by encouraging homeownership, sustainable growth, environmentally conscious building practices and community stewardship for Skagit and Island Counties."

GRADUATE DESIGNATIONS

SICBA recognizes these SICBA members for their commitment to professional growth.

They have earned and renewed the following NAHB and BIAW Designations:

Certified Graduate Associate (CGA)
Certified Graduate Builder (CGB)
Certified Graduate Remodeler (CGR)
Certified Aging-in-Place Specialist (CAPS)
Graduate Master Builder (GMB)
Certified Green Professional (CGP)
Certified New Home Sales Professional (CSP)
Certified Builder (BIAW Designation)

Charles Locke, CAPS; Back In The Woods Works
Paul Woodmansee, Cert Builder; BYK Construction Inc
Tim Woodmansee, Cert Builder; BYK Construction Inc
Jay Roberts, CGB, CGP; Cert Builder Cascade Custom Homes & Design
Ted Clifton, CGB, CGP, Master CGP; CVH Inc
Jim Hall, CGP; James Hall and Associates, Inc
Kyra Hall, CAPS; James Hall and Associates, Inc
Matt Kuehn, Cert Builder; No. 7 Development
Bob Moe, CAPS; Triple R Framing and Drywall
Bob Johnson, CGP, CAPS; Ward-Johnson Masonry & Tile
Ron Wright, CGP; Wright Construction & Design Inc
Scott Yonkman, CAPS, CGP; Cert Builder, Yonkman Construction Inc
Curtis Banta, CGB, Cert Builder; Yonkman Construction Inc
John Piazza Jr., Cert Builder, John Piazza Jr Construction and Remodeling Inc.

Many more SICBA members are currently in the process of renewing or earning their designations!

SICBA Member Discounts & Rebate Programs: "Members Do Business With Members"

- **Les Schwab Tire Center, Burlington** - 10% discount on products & services to all SICBA members!
- **NAHB Member Advantage** - Through GM additional \$500 off new vehicle, \$1000 off fleet: NAHB Member Advantage \$500 off new vehicle purchase.
Redeem at: **Blade Chevrolet** and/or **Dwayne Lane's Auto Family**.
Additionally, 15% off Service, Labor & Parts.
- **Allstate Annette Booth Agency** - Special rates and under-writing benefits for all SICBA members on employee benefits.
- **Craft Stove of Western Washington Inc.** - SICBA members receive 10% off all your purchases & services at Craft Stove "Let our Family warm your family"!
- **Burlington Automotive** – 10% off Parts and Labor on your vehicle repairs.
- **Mister T's Awards & Embroidery** – Free set up of design for embroidery up to 30K stitches, a \$75 savings!

List your company here, too. Call or email SICBA 360-757-6916 or info@sicba.org for details

[Back to top](#)

Members Save Millions
Put Your NAHB Membership to Work Now.

Money-saving discounts that benefit you, your business and your family
nahb.org/Savings

SAVINGS

Partners: GMC, UPS, DOLL, GEICO, NISSAN, Kabbage, houzz, Lowe's ProServices, amazonbusiness, Hertz, TICKET MONSTER, Office DEPOT, YRC, 24/7 HOME CARE, AVIS, TSYS, Budget, BFGoodrich, NAHB National Association of Home Builders

[Back to top](#)



**IF YOU WOULD LIKE A
PRINTED VERSION OF THIS
NEWSLETTER, CALL THE
SICBA OFFICE AND LET US
KNOW.**

**(360) 757-6916 OR EMAIL
INFO@SICBA.ORG**

2021 OFFICERS

President – Kim Piazza
1st Vice President – Curtis Banta
2nd Vice President – Kris Tully
Secretary – Dee Dee Swartz
Treasurer – Paul Woodmansee
Immediate Past President – Jay Roberts CBB, CGP

2021 BOARD OF DIRECTORS

Builder Member – Martha Rose
Builder Member – Lisa Munson
Builder Member – Jim Dorris
Associate Member – Kelly Fox
Associate Member – Kathy Sanchez
Associate Member – Jay Oakes
Associate Member – Robert Desmarais
So. Whidbey Home Builders Rep. – Sally Paul and/or
Bill Criswell

2021 STATE DIRECTORS

John Piazza (Life), Dottie Piazza (Life), Rick Tremaine (Life), Bob Moe (CAPS, Life), Scott Rainwater (Life), Bob Johnson (Life, CGP, CAPS), Ted Clifton (Life, CGB, MCGP), Patrick Hayes (Life), Kim Piazza, Jay Roberts, Curtis Banrta (CBB, CGB), Chris Deasy, Charles Locke (CGP, CAPS),

2021 NATIONAL DELEGATES

Dottie Piazza (Senior Life), John Piazza (Senior Life), Bob Moe (Life, CAPS), Ted Clifton (Life MCGP, CAPS), Bob Johnson (CGB, CGP)

SICBA LIFE MEMBERS

The late Gordon Koetje Sr., Joe Souza, the late Ben Westberg, Marlene Westberg, Ann Brooks, Bruce Johnson, Don Wetsch, Dottie Piazza, The late Dennis Taylor, Rick Wibbens, Ed Stanton, John Piazza Sr, the late John Whitney and Patrick Hayes

SICBA OFFICE STAFF

Executive Officer - Wayne Crider
Membership / Service Coordinator – Jonathan Metz
Events/Marketing Coordinator – Khalyn King
Receptionist/AP/AR – Shannon Henderson

DON'T FORGET YOUR NAHB MEMBER BENEFITS!

Are you familiar with how to use your benefits as a member of NAHB? We want to make sure all of our members are getting the full value of their membership, including savings on over 20 national brands through NAHB's affinity program.

To access your benefits, go to the NAHB website www.nahb.org, log in using your unique member PIN, and go to nahb.org/savings.

If you need your PIN, or if you need to update your member of record to get a new PIN, contact Jonathan at the SICBA office at (360) 488-4081.

SICBAPAC is looking for members to get involved in the political process. SICBAPAC is affiliated with SICBA but is not part of your SICBA Membership. There is an additional voluntary \$25 per year dues requirement to be a part of SICBAPAC beyond your normal SICBA membership costs.

If you are interested in becoming involved in the political process, give Wayne a call at the SICBA office.

COMMITTEE REPORTS

Membership Committee: Chair is Lisa Munson

Happy New Year! From all of us at SICBA, welcome to 2021! We look forward to a new year and working closely with our members to make it the best year yet! As we continue to help you take advantage of your membership benefits, we will be offering meetings and events that enable you to build relationships while meeting new friends and people in business!

As always, it is our privilege to serve you and help new potential members join, so that they too can take advantage of all that a SICBA membership offers:

- BIAW Health Trust, ROII, Member Rebate Program
- Industry advocacy and up to date information/ communication on relevant issues
- Educational opportunities for business owners and staff
- Networking & participation in activities, programs and events

Please let us know how we can help you inform potential new members about SICBA and our virtual new membership orientation meetings.

Join us for our special membership event, which is going to be a virtual *Zoom Happy Hour!* The date is January 27, 5:00p. We will be gathering for some fun, networking and games! And yes, you might want to have your favorite beverage in hand for a group cheer! We will have prizes including one especially for a new member who attends the event!

Wishing you a wonderful new year!

Marketing Committee: Chair is open

Happy New Year! Are you kicking off 2021 with any new deals, specials, promotions, or anything new with your business? Do you want us to get the word out to SICBA members? Share your content to khalyn@sicba.org and we will post it on SICBA's social media pages!

Home and Garden Show Committee; Co-Chairs are Ben Sousa and Robert Desmarais

The SICBA Home & Garden Show is still on – virtually that is! We wanted to find a way to make some version of the Show happen this year. So, we decided to create an on-screen experience! This VIRTUAL Show is our solution to giving you exposure and leads for your business during this time! Being a virtual vendor guarantees 24/7 exposure, your company name listed in the Official Home & Garden Show book, and the opportunity to be seen by thousands of potential customers! The cost to be a virtual vendor is \$150 for SICBA members. Click [HERE](#) to book your virtual booth. After you purchase your booth, **a confirmation email will be sent to you with a link to fill out your vendor form.** Once you fill out that form, we will start creating your virtual booth! The site will launch on Friday, March 26th, 2021. You also have the option to add on sponsorships when you book your booth, OR you can also be a sponsor without booking a booth. There is also an option to purchase a 1-2 minute commercial video or commercial photoshoot session with Washington Concept. If you would like to be included in the official Home & Garden Show book that is distributed throughout Skagit, Island, Whatcom, San Juan and N. Snohomish Counties, click [HERE](#) for rates and information on reserving your ad space. We look forward to having you participate in SICBA's first-ever virtual show!

Events Committee: Chair is Jay Oakes

We did it! We want to thank everyone who donated to the SICBA Christmas Food Bank Fundraiser: All I Want for Christmas is FOOD! Thanks to your generous support, SICBA was able to raise \$15,588.75 during the Christmas Fundraiser Event: All I Want for Christmas Is FOOD! SICBA presented a \$10,088.75 donation to Helping Hands Food bank and another \$5,550 donation to North Whidbey Help House. Your donation provides support to ensure no one goes hungry in our communities. The Whidbey Community Foundation and Skagit Community Foundation partnered with SICBA to match our donation. Skagit Community Foundation provided a \$5,000 grant to Helping Hands Food Bank and the Whidbey Community Foundation provided a \$2,500 grant to North Whidbey Help House. We have been able to feed more than 75,000 families in the Skagit and Island Counties. You truly make the difference for us, and we are extremely grateful. Your support is invaluable to us, thank you again!

If you are interested in joining a committee, let us know! Email khalyn@sicba.org to find out which committee is right for you! If you are interested in the Membership Committee, email Jonathan at jonathan@sicba.org.*

Thank you for Renewing

November 30th - December 31st

One Year Plus:

Bay Point Mechanical, Inc
Excavation West, Inc
Landshapers LLC
Loggers and Contractor's Supply

Five Years Plus:

Any Spa and Pool Service
Choice Landscapes LLC
Commercial Alarm and Detection Inc
DeRemer Carpentry
Esary Roofing & Siding
Excel Dairy Service Inc
Island Property Management

Ten Years Plus:

Zero-Energy Plans LLC

Fifteen Years Plus:

Eager Beaver Tree Service Inc
Lang Custom Concrete & Construction Inc
LangCo NW Inc
Whidbey Telecom

Twenty Years Plus:

DeVries Homes LLC

Twenty-Five Years Plus:

TRICO Companies, LLC

Thirty-Five Years Plus:

Mount Vernon Building Center
R & H Mechanical
Whitney Construction Inc

Forty Years Plus:

Whidbey Residential Rentals Inc

As members of your association, we would like to invite you to take advantage of all the programs the association has to offer through SICBA, BIAW and NAHB. If you have any questions, please feel free to call the office at (360) 757-6916.

PLEASE REMEMBER TO ALWAYS DO BUSINESS WITH ANOTHER SICBA MEMBER. THEY ARE ALL REGISTERED, LICENSED, INSURED AND BONDED AS REQUIRED.

WELCOME TO 2021

Here we are in 2021. After a year of restrictions, lock downs, change of rules, social distancing and masks, we have arrived in a new year with a lot of hope in the back of our minds. Part of that hope is that we can get back to "normal" or something similar that can be labeled "new normal."

Along with this comes new codes, new building requirements and other items local jurisdictions are looking at to adopt and put in place. We, at SICBA are watching this and are asking all our members to keep watch and give Wayne a call at the office if something is being done by a jurisdiction that doesn't sound right to you or even feasible.

The City of Anacortes is going to adopt the 2018 International Codes by the end of the month because they are due in February. The proposal has been put forth to delay implementation of them due to COVID but Anacortes is going to adopt them. This is NOT the state energy code that is proposed – only the International Codes.

Along with this, the City of Anacortes Fire Department is wanting a change to the code to require sprinklers in all structures 3600 square feet and above. This does not take into consideration mitigation that should be appropriate under the current code that requires that structures more than 150 ft from a fire hydrant be required to include sprinklers or provide mitigation that will provide appropriate fire flow to the structure. While 3600 square feet is a large structure/house, this requirement will further increase the cost of housing in Anacortes. And, at one point the size was considerably lower.

SICBA is weighing in on this proposal on your behalf in an effort to keep the cost of housing as reasonable as we can. This is not only for Anacortes but for every jurisdiction in Skagit and Island Counties. So if any of you hear of something being proposed that will adversely affect housing construction through cost or any other requirement, please give us a call or a quick email. We will follow up.

DISCOUNT PRICING for CONSTRUCTION MEMBERS

National Purchasing Partners negotiates discounted rates on products and services, and passes the savings to our many members.

NPP MEMBERSHIP IS FREE.

Available products include:

Wireless Service
Office Supplies
Travel
Maintenance & Repair

Tech Devices
Fleet Management
Remote Surveillance
and more...



Access the nation's largest and most reliable 4G LTE network.

Corporate Discount - 22% discount on eligible wireless calling plans \$34.99 and higher (five line minimum, two corporate lines required).

\$20 for 3GB data on 3G/4G devices or **\$30 for 5GB** with Mobile Hotspot on 4G smartphone devices for corporate subscribers.

Text Message Offer - 250 per month for free, 500 per month for \$5, or unlimited per month for \$10.

Employee Discount - Up to 18% discount on eligible wireless calling plans \$34.99 and higher (15% discount, plus 3% if enrolled in paperless billing and My Verizon).

Accessories - 25% discount on select accessories.

*Eligibility Requirement: Company must be a commercial construction company, home builder, remodeler or other trade craftsman.

All Verizon Wireless offers are for a limited time only and are subject to equipment availability. Verizon Wireless reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Verizon Wireless' Agreement with Customer including, but not limited to, Customer eligibility requirements. Every effort is made to ensure the accuracy of the Verizon Wireless offers, however, Verizon Wireless is not responsible for any errors or omissions.



Exclusive savings on business and leisure travel.

Companies and employees save 5% on hotel bookings—over and above Expedia's industry leading prices.



Discounted, contracted prices on over 30,000 supplies and services.

Free next-day delivery on standard orders over \$30.



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Local products and service at over 2,600 stores.



The nation's leading provider of online legal document services and legal plans to families and small businesses.

15% discount for NPP members.

HOW TO GET STARTED

Signing up to be an NPP member is free and easy:

- Visit www.mypp.com, click on "Join Now."
- Select "Company," then "Construction."
- If applicable, select the appropriate Association from the dropdown menu and complete enrollment.



**National
Purchasing
Partners**

800.810.3909
mypp.com
customerservice@mypp.com
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[Back to top](#)

**WE RECEIVED THE FOLLOWING FROM BIAW ON TUESDAY, JANUARY 5TH, 2021.
PLEASE READ IT SO YOU KNOW WHAT HAS CHANGED.**



Governor Announces new Re-opening Plan, Construction Remains Open

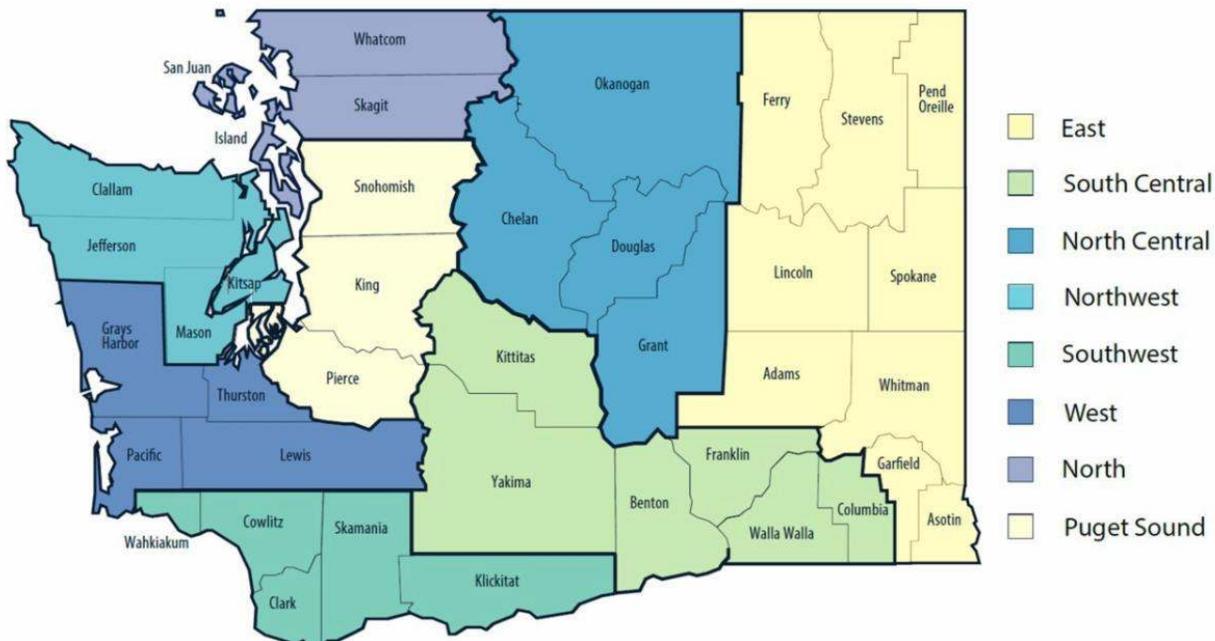
The governor announced a [new “Health Washington - Roadmap to Recovery” plan today](#) that largely continues current COVID-19 health and safety restrictions. The plan goes into effect Jan. 11.

This new plan makes no changes to the construction industry. Construction remains open statewide and, for the foreseeable future, must continue to follow the [COVID-19 jobsite requirements](#) established last year.

The new "Healthy Washington" plan abandons the four-phase approach implemented last year and begins fresh with two phases at this point:

- Phase 1 continues the restrictions in place at this time, with some minor alteration; and
- Phase 2 allows restaurants, movie theaters, and other businesses with indoor activities to reopen with a cap at 25% capacity. It also allows sporting events to resume with limited capacity and increases the capacity for weddings and funerals.

The governor promised to announce additional phases in the future, but gave no timeline for when those plans will be released.



The new approach groups counties into eight regions:

- **Central:** King, Pierce, Snohomish
- **East:** Adams, Asotin, Ferry, Garfield, Lincoln, Pend Oreille, Spokane, Stevens, Whitman
- **North:** Island, San Juan, Skagit, Whatcom
- **North Central:** Chelan, Douglas, Grant, Okanogan
- **Northwest:** Clallam, Jefferson, Kitsap, Mason
- **South Central:** Benton, Columbia, Franklin, Kittitas, Walla Walla, Yakima
- **Southwest:** Clark, Cowlitz, Klickitat, Skamania, Wahkiakum
- **West:** Grays Harbor, Lewis, Pacific, Thurston

According to the governor's plan, regions may move to the next phase when they meet the following metrics, which will be determined on a weekly basis by the Washington State Department of Health::

- **Decreasing trend in two-week rate of COVID-19 cases per 100K population (decrease >10%)**
- **Decreasing trend in two-week rate new COVID-19 hospital admission rates per 100K population (decrease >10%)**
- **ICU occupancy (total – COVID-19 and non-COVID-19) of less than 90%**
- **COVID-19 test positivity rate of <10%**

As our state begins this new recovery plan, it is imperative that all of us in the construction industry continue to remain vigilant and proactive in following the safety requirements for your jobsites and businesses. Please continue to do your part to keep your jobsites, employees and community safe so that construction can remain open and lead the state's economy to recovery.

We will share additional information as it becomes available.

PLEASE ALSO KNOW THAT NOTHING HAS CHANGED FOR THE CONSTRUCTION INDUSTRY. WE ARE WORKING UNDER THE SAME GUIDELINES SET DOWN IN PHASE 2 OF THE PREVIOUS OPENING PLAN.

We have started having our meetings with the Planning and Community Development staff in Island County again. The current Planning Director is not a Planner by trade but is an administrator who is going through everything and working to make things more predictable and easier to accomplish.

There have been numerous changes in the department since COVID-19 hit and we are working to regain where we were in our process and move forward.

If you have any issues that we need to bring up, please don't hesitate to let Wayne know at wayne@sicba.org and we will get them on the agenda.

We have not started back in Mount Vernon as yet but once things start to open up a little more, I'm sure that group will start meeting again.

[Back to top](#)



Spike Club Members

Spikes are the members who are actively recruiting new members and encouraging all members to renew. With 6 credits, you become a spike: You earn 1 spike credit for each new member, 1 credit for the first year they renew and ½ credit each renewal thereafter. **Thank you to everyone listed below!** THE NAMES IN BOLD HAVE RECRUITED A NEW SICBA MEMBER IN 2020

All Time Big Spike (1,500+):

Kevin Kartak – 2,458.5* Dennis Poppe – 1,720* Bob Moe, CAPS – 1,566.5

Grand Spike (1,000 - 1,499):

+Patrick Hayes, CGP – 1215.75*

Statesman Spike (500 - 999):

Bob Johnson, CAPS, CGP – 873 Shelli Lucus-Kennedy – 806*

Super Spike (250 - 499):

+John Piazza Sr – 493 +Dottie Piazza – 367 Scott Rainwater – 288.5 +Don Wetsch – 259
Martin Sippy – 289.75*

Royal Spike (150 - 249):

Scott Yonkman, CAPS – 246.5 Ron Wallin – 189.5 Ted Clifton, CGB, MCGP – 182.5 **Barry Harter – 152.5**

Red Spike (100 - 149):

Kym Kelly – 149 +Rick Wibbens – 140.5 **Martha Rose – 131.5*** +Ed Stanton – 129.5
Cameron Kartak – 141* **Jon Roberts, CGB, CAPS, CGP – 104**

Green Spike (50 - 99):

Gary Wray – 91 Keith Swanson – 77.5 **Zane Morrison – 89.5** **Chris Deasy, CAPS, CGP – 75.5**
Brian Gentry – 73.5 Josh Baldwin – 71 Ben Burton – 57 **Paul Woodmansee, BIAW Certified Builder – 55.5**

Life Spikes (25 - 49):

Charles Locke – 42 Dave Hillman – 39.5 Jim Spane – 31.5 Dee Dee Swartz – 31.5
Curtis Banta, BIAW Certified Builder – 32.5

Spikes (6 - 24):

Tiane White – 20.5 Dave Johnson – 19 **Jim Thelen – 19.5** Michelle Grovdahl – 17.5 **Kelly Fox 18.5***
Joe Woodmansee – 15 Sam Brode – 14 **Kris Tully – 15.5** Jim Hall – 14 Peggy Schultz – 14
Dan Wickstrom – 13 Nate Kaplan – 10.5 Chad Fisher – 11 Bob Shupe – 10.5 Hans Grovdahl – 12
Troy Lautenbach – 10.5 Kathy Sanchez – 9.5 John Piazza Jr. – 9.5 **Brynn Riggins – 14**
Jay Roberts, BIAW Certified Builder, CGB, CGP – 10.5 Ed Perry – 8 Susan Trenary – 8 **Kim Piazza – 11**
Mike Krause – 7 Evan Holzknicht – 8 K. Garl Long – 7 Russell Hester – 6.5 Mike "Oly" Olsen – 7
Ed Olsen – 7 Karen Watson – 6.75* Greg Kreider – 7 John Ravnik – 7
Shellie Eubanks – 6.5 Dave Holmly – 6.5 Ed Clark – 6.5 Russell Hester – 6.5
Tina Cossel-Anderson – 6

Spike Candidates with new members in 2020:

Curt Yoderian – 1 **Chip Bacus – 1** **Jim Boze – 1** **Rhonda Tingley – 1** **Jay Oakes – 1**
Les Francis – 1

Star Recruiters with 5 or more new members in 2020:

Kim Piazza

*Also recruits in other local associations. +Life SICBA member

Spike Members are the lifeblood of our association. They are the members who are actively recruiting new members and encouraging all members to renew. Spike credits are earned with each new member recruited plus additional credits each year that member renews. Congratulations to our member who have achieved spike designation:

Tina Cossel-Anderson, Spike – 6-24 Spike Points

Thank you for your efforts to grow and sustain SICBA's membership!

[Back to top](#)

WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?



Free Member Benefit of BIAW
www.BIAWrebates.com



If you use any of these **50+ participating manufacturers**, then it is easy to participate!

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK



THE AVERAGE REBATE PER BUILDER / REMODELER COMPANY WHO PARTICIPATED IN 2019 WAS:
\$1,472.55



Website: www.HBArebates.com | Phone: 866-849-8400
 Email: info@HBArebates.com | Facebook: [/MemberRebateProgram](https://www.facebook.com/MemberRebateProgram)

SKAGIT ISLAND COUNTIES
BUILDERS ASSOCIATION

Virtual

SICBA Members

\$150

\$200

Non-SICBA Members

SICBA HOME & GARDEN SHOW



Showcase business information and receive 24/7 exposure on Home Show website



Company Name listed in Home & Garden Show Book



No time dedicated to working a booth



Gain leads like you would during a traditional Home Show!



HOME & Garden
Show™

Contact khalyn@sicba.org to reserve your spot!



Perks of being a vendor in our Virtual Home Show

Perk #1 Showcase Business Information

Your business information will be featured online. You can feature employees and promotions in your virtual booth area, capture your potential customers with a video about your business, and anything else you would like to share. Gain social media followers by linking to your various social media platforms from your virtual booth. It's a great way to get your information out to a number of potential customers, all in one place!

Perk #2: 24/7 Exposure

Potential customers looking for your service can find your information on our home show website 24/7, 365 days a year! It's the best bang for your buck when the cost is significantly less than a traditional home show. People looking for a service like yours can find you in one place for all of their home and business needs!

Perk #3: Company name listed in SICBA Home & Garden Show Book

15,000 copies of the SICBA Home Show book will be distributed throughout the Skagit and Island Counties and in the hands of potential customers. Your \$200 virtual vendor booth guarantees your company name listed in the official Home Show Book.

Perk #4: No Time Working a Booth

Many times, at a traditional home show booth, you need to at least have one staff member manning the booth. Save your employee time by participating in our virtual home show. You won't need anyone to work your booth and it's open every day of the year!

Perk #5: Virtual Sponsorship Opportunities

You have the opportunity to get added exposure by becoming a virtual sponsor! All sponsorships are open to SICBA members only. If you are interested in becoming a SICBA member, please call the SICBA office at 360-757-6916.

Perk #6: Gain Leads

In addition to information about your business, a form to request information can be available. Potential customers can reach out to YOU for additional information about your services they may be interested in. It's an easy way to gain leads like you would during a traditional home show!

****If you would like to reserve your spot in the SICBA Virtual Home & Garden Show, email khalyn@SICBA.org****



SICBA January Member Mixer

As we pick up the pieces and move on, may the gift of the New Year be filled with hope.

Tuesday, January 19th 5-6pm



Network



Games

Prizes

Cocktail Hour

Throughout the COVID-19 crisis, SICBA and our associated organizations BIAW and NAHB have been hard at work to get our industry back to work and to keep it moving forward positively. We have made every effort to keep you informed on the impact of the crisis on your business as well as new opportunities for you to utilize to successfully survive the pandemic.

The strength of numbers your membership gives SICBA and BIAW shows the state that together we represent some 8000 member businesses across Washington and a significant part of the state's economy. SICBA will continue to work to provide our members the opportunity to continue to work safely. Especially during the rest of the pandemic. And while our office is closed, our staff is still here as a resource for you.

Your continued support is what has made our work for you possible during a crisis unprecedented in our lifetimes. We remain committed to the health and economic well-being of our members at all times and if there is anything we can do to assist you in reaching a goal that got sidetracked during this time, please let us know.

Thank you for your membership and continued support.

[Back to top](#)

INSTRUCTIONS FOR SUBMITTING PROJECT OF THE YEAR ENTRIES.

To: Project of the Year Applicants

In an effort to standardize entries for Project of the Year, the following has been adopted to help make entries for this award easier for our members and for the judging panel to choose the winner in each group.

SICBA will provide you with a folder to be utilized for your entry into the Project of the Year competition. It is made up of 4 inner pages available for your use. Should you choose not to use this folder, please provide your own set up in the same manner.

On the inside cover: This page is for your application as attached.

Page 2: Glue the photographs of your project on this page. These photos may also be enclosed in document protectors and attached to the proper page if you desire.

Page 3: More photographs, plot plan, floor plan or other pertinent material.

Page 4: Your narrative of the project from start to finish. This can be more than one page and is your chance to “sell” your project.

You may send more information than what is listed above but please keep in mind that what is listed is what will be looked at the most for selection by the panel.

Do not include any information you will want returned to you. Once your entry has been received at the SICBA office, it becomes the property of SICBA and will not be returned to you. The only exception would be any additional information you might choose to provide for the competition. In this case, it will be your responsibility to pick this up after the awards are given to the winners in May.

All entries are sent to another builders association in the state for adjudication. This rotates through the other 14 associations annually and is not disclosed until after the selections are made.

PROJECT OF THE YEAR

SUBMISSIONS MUST BE IN THE FORMAT SPECIFIED BY THE COVER LETTER FOR STANDARDIZATION AND CONTINUITY.

CATEGORIES: Project *completed* by December 31, 2019 or 2020. (Regardless of start date)

Entries are for Island and Skagit Counties.

The Grand Prize selected from winners of all categories submitted.

1. Commercial New Construction
2. Commercial Remodel
3. Single Family Residential 0 - 1999 square feet.
4. Single Family Residential 2000 - 3000 square feet.
5. Single Family Residential 3001 square feet and above.
6. Residential Remodel
7. Multi Family Residential up to 9 units.
8. Multi Family Residential 10 and more units.
9. Accessory Building 0 – 1999 square feet.
10. Accessory Building 2000 square feet and above.
11. Playhouse
12. Energy Efficiency and/or Built Green®
13. Site Improvement/Landscaping/Outdoor Structure
14. Subcontractor Contribution to overall project (must be nominated by GC.)

GRAND PRIZE FOR OVERALL PROJECT OF THE YEAR

CRITERIA

1. SICBA member in good standing.
2. Building design.
3. Area enhancement (neighborhood contribution/landscaping).
4. Craftsmanship.

SUBMISSION

1. Category of Submission _____
2. Project name and location _____
3. General Contractor _____
4. Designer _____
5. Owner _____
6. Submitted by _____
7. Reason for submission _____

8. \$45 fee for each submission _____
9. Minimum 3 photographs per submission _____
(May also include floor plan, plot plan or other pertinent material).

DEADLINES

1. Submission to the SICBA office by **March 31, 2021**
2. Awards will be presented at the 2021 SICBA Awards Dinner.

**Awards committee reserves the right to withhold awarding a grand prize during any competition period.

[Back to top](#)

SICBA SCHOLARSHIP APPLICATION

SICBA's annual scholarship program is accepting applications until April 7. Nominees will be reviewed in late April or early May and the winner(s) will be announced in the June SICBA newsletter. The actual scholarship(s) will be awarded in late August for the beginning of the Fall term. SICBA mails checks directly to the educational institution. As a minimum, one son or daughter of a SICBA member or a SICBA member employee, who is in or entering higher education can compete to secure a scholarship up to \$2500. Students that are not related to a SICBA member may also compete for this same award as long as they are pursuing a career within the construction industry. Please include an email address so we can acknowledge receipt of your application.

APPLICATION: PLEASE PRINT CLEARLY so we can acknowledge receipt via email

Name _____

Address _____

Email _____

Telephone _____ Grade entering _____

Parent's name _____

Is Parent an owner or employee of SICBA company? _____

Include the following: _____ (company name)

1. Letters of Recommendation: at least two.
2. List scholarships applied for.
3. List scholarships you will receive this year.

What is your grade point average? _____ Please include official transcript.

Name of college or university at which you are now registered or will attend:

College major _____ Proposed occupation _____

How does your chosen major relate to the building industry? _____

Are you currently working? _____ Hours per week: _____

Where do you work? _____

Number of brothers or sisters supported by your parents _____

How much financial help will you receive from your immediate family? _____

In what school or community activities have you participated? _____

Please attach a paragraph or two telling your reasons for applying for this scholarship. Include your education objectives and any circumstances that might make this financial assistance important for the completion of your education.

This application will be reviewed only by the SICBA Executive Officer and the Scholarship Review committee and will be held in confidence.

Return this application (or a copy), plus transcript and attachments to:
*SICBA Scholarship***15571A Peterson Rd***Burlington, WA 98233-0671

DEADLINE FOR SUBMISSION: April 7 at the SICBA office.

SWHB SCHOLARSHIP APPLICATION

SICBA's annual scholarship program is accepting applications until April 7. Nominees will be reviewed in late April or early May and the winner(s) will be announced in the June SICBA newsletter. The actual scholarship(s) will be awarded in late August for the beginning of the Fall term. SICBA mails checks directly to the educational institution. As a minimum, one son or daughter of a SICBA member who is in or entering higher education can compete to secure a scholarship of up to \$1000. Another scholarship of up to \$1000 may be awarded to a worthy student within construction-related curriculum at Skagit Valley College or other institution of higher education. *Please include an email address so we can acknowledge receipt of your scholarship application.*

APPLICATION: PLEASE PRINT CLEARLY so we can acknowledge receipt via email.

Name _____

Address _____

Email _____

Telephone _____ Grade entering _____

Parent's name _____

Is Parent an owner or employee of SICBA company? _____

List the following on a separate paper: _____ (company name)

1. References: (name & address) at least two.
2. Scholarships applied for.
3. Scholarships you will receive this year.

What is your grade point average? _____ *Please include official transcript.*

Name of college or university at which you are now registered or will attend:

College major _____ Proposed occupation _____

How does your chosen major relate to the building industry? _____

Are you currently working? _____ Hours per week: _____

Where are you currently working? _____

Number of brothers or sisters supported by your parents _____

How much financial help will you receive from your immediate family? _____

In what school or community activities have you participated? _____

Please attach a paragraph or two telling your reasons for applying for this scholarship. Include your education objectives and any circumstances that might make this financial assistance important for the completion of your education.

This application will be reviewed only by the SICBA Executive Officer and the Scholarship Review committee and will be held in confidence.

Return this application (or a copy), plus transcript and attachments to:
*SWHB Scholarship***15571A Peterson Rd***Burlington, WA 98233-0671

DEADLINE FOR SUBMISSION: April 7 at the SICBA office.

SICBA's Calendar of Events

ALL OF SICBA'S EVENTS ARE VIRTUAL UNTIL FURTHER NOTICE. PLEASE CHECK OUR WEBSITE FOR UPCOMING EVENTS AND SCHEDULING SINCE THINGS CHANGE DAILY AND WE CANNOT BE SURE AN EVENT OR CLASS WILL BE HELD ON THE DATE PLANNED.

WE ARE TRYING TO BE FLEXIBLE AND BRING YOU ALL THE SUPPORT AND INFORMATION AVAILABLE. THAT ALSO CHANGES DAILY

**BE SURE TO CHECK THE SICBA WEBSITE FOR UPDATES DAILY.
SICBA.ORG**

[Back to top](#)



15571A Peterson Rd
Burlington, WA 98233

Place
stamp
here

