THEACTIVE VOICE

Ambassadors Give Back

July Business After Hours



Photo by Dr9gon Media



Special thanks to June's Business X-Change host Silvertree LLC!

Meet our new Director of Marketing and Communications



Sheamus is a recent graduate from the University of Wisconsin Stevens Point with a Bachelors of Fine Arts in Graphic Design. He is the new Direcor of Marketing for the Portage County Business Council and is excited to serve and learn more about the many businesses in Portage County. Feel free to say hello and contact him at:

SheamusR@portagecountybiz.com

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Sheamus Roelle

Portage County's Big 3

by Michael Witte, Executive Director, Portage County Business Council

There is always friendly competition among the neighboring communities and counties but there is always that lingering question; How do our communities stack up against our neighbors? I remember my statistics professor in college said that you can take statistics and make them say whatever you want them too. That apart, I took a hard look at the '2023 Best Places to live in Wisconsin' by NICHE - https://www.niche. com/places-to-live/search/bestplaces-to-live/s/wisconsin/

Portage County had some big wins! We have three communities that all came in in the top 100. I have shared their descriptions so you can read them verbatim.

Stevens Point (#52) is a town in Wisconsin with a population of 25,752. Stevens Point is in Portage County and is one of the best places to live in Wisconsin. Living in Stevens Point offers residents a dense suburban feel and most residents own their homes. In Stevens Point there are a lot of bars, coffee shops, and parks. Many young professionals live in Stevens Point and residents tend to lean conservative. The public schools in Stevens Point are highly rated.

Plover (#69) is a town in Wisconsin with a population of 13,435. Plover is in Portage County and is one of the best places to live in Wisconsin. Living in Plover offers residents a sparse suburban feel and most residents own their homes. In Plover there are a lot of bars, coffee shops, and parks. Many families and young professionals live in Plover and residents tend to lean conservative. The public schools in Plover are highly rated.

Whiting (94) is a town in Wisconsin with a population of 1,535. Whiting is in Portage County and is one of the best places to live in Wisconsin. Living in Whiting offers residents a dense suburban feel and most residents own their homes. In Whiting there are a lot of bars, restaurants, and parks. Many retirees live in Whiting and residents tend to lean conservative. The public schools in Whiting are highly rated.

Stevens Point, Plover and Whiting combined operate under the Stevens Point School District with additional access to the post-secondary institutions, Mid-State Technical College and the University of Wisconsin Stevens Point, so we can check off the education box in a big way!

We are all located on the hardest working river in the world – the Wisconsin River. We have recreational opportunities abounding in Portage County, from Standing Rocks County Park to Lake Pacawa, the Whiting Loop parks and both Pfiffner and Iverson parks.

Restaurants, coffee shops and a plethora of retail establishments that make shopping here a true blessing. I have my personal favorites, Franks Hardware, Beyond Ordinary, Real Deals, Fall Line Outfitters and Turquoise on Main.

Here is a challenge I put out to all of our readers. The next time you go out to pick something up, whether it be something for the house, guests, or maybe going out to eat. Try going a few blocks further and try some place completely different. I know there are businesses in the community that you don't even know exist. We are doing our part to introduce them to you but please give everyone a try – Explore our communities!

Stay Tuned



"A talented workforce is the foundation for growth and future success."



What is Business X-Change?
A presentation which allows business owners and their employees the opportunity to discuss pertinent topics, learn from local industry leaders and, most importantly, learn from each other. Business X-Change meets monthly from 7:30 - 8:30 a.m.

In-Person Business X-Change

Wednesday, July 12, 2023 7:30 am - 8:30 am



Please **CLICK HERE** to Register

- This program will be offered in person at PCBC.
- While there is no cost to attend, the value of the information is priceless.
- · Coffee and danish provided.

"Empathy: A Top Priority to Improve Your Bottom Line"

About the Program: How do successful organizations stay ahead of the curve? By viewing their business through the eyes of their customers. Learn practical techniques to view your business from the perspective of your customers, fostering deeper connections, enhancing customer satisfaction, and ultimately boosting your bottom line. Join us to unlock the transformative power of empathy and gain a competitive edge in today's dynamic business landscape.

Key Points included:

- 1. How to create a working model to describe your customer's most pressing needs.
- 2. Using empathy to target a message that will sell your products and services.
- 3. The power of innovation to exceed expectations

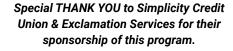
About our Presenters:

Ben Bauer, Executive Director

As an Entrepreneur, Graphic Designer, and Innovator Ben has nearly 20 years of experience leading teams and coaching his clients to succeed in their Marketing strategies.

Suzanne Campbell, Lead Creative & Brand Champion

With more than 20 years of experience, including expertise in Organizational Training, Marketing, and Sales, Suzanne brings a depth of knowledge to everything she does.





Ben Bauer
Executive Director



Suzanne Campbell Lead Creative & Brand Champion



Tuesday July 18, 5 - 7 pm

RSVP by Monday, July 17, 2023

Co-Hosted by Mission Coffee House & Purple Basil Held at Mission Coffee House, 1800 Plover Road (located in the Artist & Fare complex), Plover



Please join Mission Coffee House & Purple Basil as they team up to host Business After Hours. Enjoy music, delicious complimentary food by Purple Basil, Mission Coffee House, Citrus Summer Sensational Cocktails & Mocktails, door prizes, and a 50/50 raffle. Event will take place in Mission Coffee House, the Beer Gardens and Upstairs Mezzanine. Don't miss the fun!

WHAT IS BUSINESS AFTER HOURS? A social event designed for and hosted by Business Council members to give business professionals an opportunity to network, share ideas and have their facility seen by other members. The member host(s) furnishes refreshments and hors d'oeuvres for the evening. A different Business Council member hosts Business After Hours every month. Members are welcome to co-host the event with another Business Council member. Members should call to book the month they are interested in hosting as early as possible. Sponsorship opportunities are available. For more information contact Karen Myers at the Portage County Business Council.

CLICK HERE TO REGISTER ONLINE

For questions contact Karen Myers: 715-344-1940

karenm@portagecountybiz.com

UPCOMING BUSINESS AFTER HOURS DATES

ALL EVENTS ARE THE 3RD TUESDAY OF EACH MONTH

August 15 - Anderson O'Brien September 19

September 19 - Prevail Bank October 17 - Fall Line Outfitters

2023 KEYNOTE CONFERENCE RECAP

KEVIN HERMENING Liberty & Leadership

Former Iran Hostage Speaks at Keynote Conference

Over 75 people came out to hear Marine veteran, business owner and community volunteer Kevin Hermening at our Breakfast Conference on June 27th. Kevin provided a personal glimpse into a difficult time in our nation's history. Attendees heard his story of being held hostage for 444 days at the US Embassy in Iran after Islamic terrorists captured the entire diplomatic staff. Kevin challenged all of us to remember daily the sacrifices that those who wear the uniform of their country make in service to our nation.

Thank you Kevin for such a dynamic presentation!









Keynote Speaker - Kevin Hermening





Of BUSINESS in BUSINESS

A Portage County Business Council Event

THURSDAY, JULY 20, 2023 11:15AM to 1:00PM

Holiday Inn Hotel & Convention Center, 1001 Amber Avenue, Stevens Point



Special thanks to our Media Sponsor: Midwest Communications Radio Group

REGISTER HERE

\$31 for PCBC Members \$36 for Prospective PCBC Members Women in Business is open to the public.

This Women in Business event is an opportunity for women in the Central Wisconsin area to network, talk about issues that affect their daily professional lives, learn something new and have fun doing it.

Event will include a delicious lunch, door prizes giveaways, swag bag full of goodies, and a 50/50 raffle. Don't miss the fun!

Watch for more program details to come.

For questions contact Karen Myers: 715-344-1940 karenm@portagecountybiz.com

"Do It Today, Not Someday"



We are excited to share that Dr. Shelly Mondeik, President of Mid-State Technical College will be our special guest speaker.



Ambassadors Give Back

We love to see our members and all Portage County businesses thrive and grow!



On June 1st, Denyon Homes introduced their newest model home located in the Harvest Acres neighborhood located in Plover, WI. Members of our Ambassadors Club, PCBC staff and Village of Plover dignitaries were there to help celebrate with a ribbon cutting. Congratulations!



Our Ambassadors, PCBC staff, Mayor Wiza, community members and our furry friends helped celebrate the opening of BowWow Meow Boutique on June 7th with a ribbon cutting. Stop by to visit them at 3449 Church Street, Stevens Point. Congratulations!



On June 9th, we had the pleasure of having a ribbon cutting for the opening of Guild Designs! Inside you can find a bookstore, stationary business, floral shop, and cocktail bar! Check them out on 1040 Main St, Downtown Stevens Point. Congradulations!



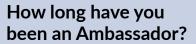
Congratulations to Family Health La Clinica on opening their Stevens Point medical and behavioral services office at 3125 Main Street. Members of our Ambassadors Club and PCBC staff joined their team for a ribbon cutting on June 23rd to celebrate. We had the opportunity to tour their office and learn about their services.

Meet our Ambassadors

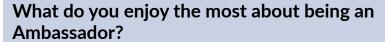
Carrie Nelson

Product Specialist Van Horn Nissan of Stevens Point

Where do you Work? I work at Van Horn Nissan in Stevens Point as a Product Specialist



I've enjoyed being an ambassador for a year and a half.



I love being part of a group that helps new businesses feel welcome to our Portage County area, as well as meeting them.

What is your most memorable moment from a PCBC event?

I don't have one, I have many! The best one if I had to choose, would be the Business on the Green golf outing event. I love to golf and just being on the 9th hole this year, I got to meet so many fun people and learned a few tips as an added bonus.

What is one interesting fact about you that most people do not know?

In my down time I cross-stitch. I am currently working on my granddaughter's baby blanket with Winnie-the-Pooh.

What's your favorite activity to do in Portage County?

Golfing at all the courses in our beautiful area!

Member to Member Deals



Purple Basil is an Italian inspired food truck offering catering services with and without the truck! We offer a variety of delicious, freshly made dishes for your corporate event. We are dedicated to creating a menu that will make your event unforgettable. From appetizers to entrées, whatever your needs may be, we can provide the perfect culinary experience!

Whether it be for employee appreciation, work lunch meetings, company picnics or just a group order for lunch, we can customize a menu for any occasion. PCBC members receive 10% off up to \$50 on our services, meal deliveries have a 10 meal minimum. PCBC Members will receive an extra month when you subscribe to the Social Media Master or Branding Boss Session before December 31st.

SEE FLYER FOR MORE INFORMATION

WEDNESDAY SEPTEMBER 6 2023

11:15AM to 1:00PM

Holiday Inn Hotel & Convention Center, 1001 Amber Avenue, Stevens Point



Do you have a job vacancy that you need to fill? Are you looking for talented new employees? If so, the Portage County Business Council Job Fair may be the event to help you!

Premier Business Booth Sponsor \$300 (PCBC Member Investors ONLY)

Preferred Display Table Location

Up to 2 people per booth

Exhibitor Lounge with free refreshments

Company Logo on Day of Event Floor Map Distributed to all Attendees of Show and Exhibitors

Social Media Posting

PCBC Website Listing including Company Logo and link to Company Website

Logo on other Event Marketing Materials

Business Booth Sponsor \$200 (PCBC Member Investors ONLY)

Display table

Up to 2 people per booth

Exhibitor Lounge with free refreshments

Company name on Day of Event Floor Map distributed to all Attendees of Show and Exhibitors

PCBC Website Listing

Company name on other Event Marketing Materials

Non-Member Business Booth \$250 (Non PCBC Member Investors)

PCBC Website Listing

Up to 2 people per booth

Exhibitor Lounge with free refreshments

Swag Bag Sponsorship \$175 Only 6 Spots Available

Logo on attendee Swag Bag given to job seekers and exhibitors

PCBC Website Listing

Great way to get visibility and exposure without having a table at the event

REGISTER HERE

Photos from 2022 Job Fair courtesy of Dr9gon Media







Special Thanks to our Media Sponsor of the event:











Business on the Green Lives up to its Putt-ential

The Portage County Business Council thanks you for your participation in our Business on the Green Golf Outing held at the Stevens Point Country Club and Wisconsin River Golf Club courses. Business professionals arrived in full force, June 5th, for this 34th annual event enjoying nice weather, sporting competition, camaraderie, a dinner and awards ceremony. We extend a big thank you to our Platinum Sponsors UW-Stevens Point MBA Sentry School of Business & Economics and Sentry for their support of the event. We would also like to thank our 60 sponsors, and additional supporters, golfers and volunteers that helped make the event a success.

Business on the Green will be back next year! Save the date of Monday, June 3, 2024.



Thank You Platinum Sponsors:





Thank You Gold Sponsors:

Anderson O'Brien **Ansay & Associates Automation Arts** City of Stevens Point CliftonLarsonAllen Delta Dental of Wisconsin Ellis Construction **Guarantee Closing & Title Services** KerberRose **KPR Brokers** Legacy Accounting & Financial Services **Lineage Logistics** Mid-State Technical College Miron Construction Nicolet National Bank **Paper City Savings** Schulist's Custom Cabinets Inc Sentry / Point Insurance Simplicity Credit Union / **Exclamation Services** Skyward Solarus **Sprinter Business Solutions Stevens Point Orthopedics** The Boldt Company

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Gamber-Johnson LLC General Beer Glacier Wood Golf Club **Grazies Italian Grill** Hertel Tax & Accounting Holiday Inn Hotel & Convention Center J.H. Findorff & Son Kriete Truck Center - Stevens Point Kwik Trip Lauterbach Legal Marshfield Clinic Health System Mosinee Area Chamber of Commerce **Notable Impressions NRG** Media O'so Brewing Company PABS Cycling **Paper City Savings** Point Title LLC Portage County Historical Society Portesi's Italian Foods Prevail Bank ProMedica Heartland Hospice Putt N Play Prevail Bank Rack Industrial Rockman's Catering Roundy's Supermarkets Section 715 Throwing Company Secure Heritage Insurance Agency Security Health Plan SentryWorld Shulfer's Sprinklers Landscaping & Garden Center Silvertree LLC Simplicity Credit Union Skyward Solarus Steve Lane Sales Team Stevens Point Country Club **Stevens Point Medical Aesthetics** Tactical Escape 101 **Team Schierl Companies** TRICOR Insurance

U.S. Bank U.S. Senior Open Van Horn Nissan of Stevens Point Valley Communities Credit Union Wisconsin Potato & Vegetable Growers Association Wisconsin River Golf Club

Welcome New Members - June 2023

INFINITY TAX & CONSULTING

Offering tax and consulting in Stevens Point. 2821 Post Road, Stevens Point / 715-412-1449

Email: stacey@infinitytaxwi.com



CAR SPA MOBILE DETAILING

Need your car cleaned or detailed? They come to you and do it all!

Remote work / 920-239-6060 Email: coxgavin803@gmail.com

Website: <u>CarSpaDetail.com</u>



THE FREUND'S

THE SKY CLUB

Portage County's Historic Supper Club since 1935! 2202 Post Road, Plover / 715-341-4000

Email: skyclub@att.net

Website: The Sky Club | FB: The Sky Club



A BRIGHTER IMAGE

Window cleaning servicing the Central Wisconsin region!

Remote Work / 715-340-0490 Email: abrighterimagellc.com

Website: A Brighter Image | FB: A Brighter Image



JEFF CLARK & ASSOCIATES INSURANCE

A local insurance agent company covering Medicare, health, and life insurances; new location opening in Stevens Point! 1265 Main Street, Stevens Point / 715- 424-4101

Email: <u>Ashley.ott@jca-insurance.com</u> Website: <u>JCA</u>



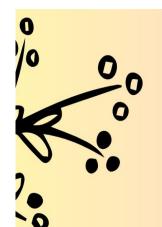
DRIP MEDIA

Located in the Wausau area, they are your local source for all things digital media and design. 6002 Municipal Street, Weston / 715 - 359 - 5678

Email: <u>brandon@dripmedia.com</u>

Website: Drip Media | FB: Drip Media





Please feel free to walk around the office and inquire to staff if you'd like to purchase an art piece.

ART FOR SALE AT PORTAGE COUNTY BUSINESS COUNCIL



All the art at PCBC is for sale & artists receive 100% commission

Please contact Chloe at chloek@portagecountybiz.com with any questions.



HAPPY MEMBERVERSARY

To all of our investors who renewed in June

Silvertree, LLC Section 715 Throwing



FOOD TRUCK FRIDAY 2023 SCHEDULE

At Portage County Business Council 5501 Vern Holmes Drive

11:00 am -2:00 pm

June 2nd - Purple Basil June 23rd - Gifted Hands Kitchen

*July 7th - Purple Basil

*July 21st - Gifted Hands Kitchen

*August 4th - Purple Basil
*August 11th - Gifted Hands Kitchen

*September 1st - Purple Basil
*September 8th - UWSP Food Truck
*September 15th - Gifted Hands Kitchen

*October 6th - Purple Basil

*Car Spa Mobile Detailing will be present

Leadership Portage County



All Inclusive Leadership Program
Community
Growth
Personal Development
Challenge
Empowerment
Networking
Did we mention FUN?

Contact Holly at HollyF@poragecountybiz.com to apply!

SPONSORS



























SAVE THE DATE

TUESDAY

AUGUST 22, 2023 11:30AM to 4:30PM

\$25/person includes site tour, bus transportation, buffet lunch at O'so Brewing Company, guest speaker presentation, socializing and education



AG TOUR 2023

Ag Tour 2023 is open to anyone interested in learning more about local agri-business. For questions contact Karen Myers at 715-344-1940 or karenm@portagecountybiz.com.





Shop Local

Support local business with your Nicolet Bank Debit Card and earn 3.00% APY* with Real Rewards Checking. Apply online at Nicoletbank.com or talk to your local banker.

To Qualify:







5517 Vern Holmes Drive Stevens Point, WI 54482 715.254.3400 NicoletBank.com



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Real Rewards (Real Rewards) is available for consumer deposits only. Annual Percentage Yield ("APY") is accurate as of 1/1/2023. Real Rewards is a variable rate account. Your APY may change at any time after your account is opened, at the discretion of Nicolet National Bank. Real Rewards is a tiered rate product. If qualifications are met for the qualification cycle, Tier 1: The portion of your balance that is equal to or less than \$15,000 will earn 3.00% APY. Tire 2: The portion of your balance that is over \$15,000 will earn 0.01% APY. The APY for Tier 2 will range from 0.40% to 3.00%, depending on the balance in your account. If qualifications are not met for the qualification cycle, your entire balance will earn 0.01% APY. You must enroll in online banking and e-statements in order to qualify. Transactions required each qualification cycle: At least ten posted and cleared debit card transactions (ATM-processed transactions do not count as qualifying debit card transactions), and at least one posted and cleared direct deposit of payroll or social security. Disclosed APY assumes all interest remains on deposit. Fees and withdrawals of interest will reduce earnings and APY. All Nicolet National Bank checking accounts are subject to credit approval. Additional terms and conditions apply. See Nicoletbank.com for details. Member FDIC.

is your personal guide to SBA financing...



That's the point!

Find out more...



The National SEED Project is a peer-led professional development program that creates conversational communities to drive personal, organizational, and societal change toward greater equity and diversity.

Through personal reflection and testimony, listening to others' voices, and learning experientially and collectively, SEED equips us to connect our lives to one another and to society at large by acknowledging systems of oppression, power, and privilege—and challenges us to push for change. SEED values your voice so you can, in turn, better value the voices of your colleagues, students, and community.

> At the project's core is a fundamental belief that, if given the opportunity, people will inspire, motivate, and learn with one another. - Dr. Peggy McIntosh, SEED Founder



Questions: Contact Continuing Education at 715-346-3838 | uwspceweb@uwsp.edu



Tasha Bells, M.Ed.

\$995–Per Person (10% discount for 3 or more registrants at one organization) \$850 UWSP Faculty/Staff and Non-Profit Rate

Our Presenters







Dr. Marcus Lewis



Dr. Bethany Redbird



LIMITED TIME ONLY

Get Old. Get More.

SCHEDULE MEETING

Member FDIC



Contact US!

Portage County Business Council, Inc. 5501 Vern Holmes Drive | Stevens Point, WI 54482 715-344-1940 • www.portagecountybiz.com



Michael Witte **Executive Director** MichaelW@portagecountybiz.com

Karen Myers Director of Events KarenM@portagecountybiz.com

Sheamus Roelle Director of Marketing SheamusR@portagecountybiz.com

Holly Fox Director of Professional Development HollyF@portagecountybiz.com

Chloe Kreuser Director of Investor Engagement ChloeK@portagecountybiz.com





