

# Benefits of QBS

## About Qualifications-Based Selection (QBS)

**QBS is a simple and competitive procurement framework that selects architectural and engineering firms for projects based on expertise and experience rather than cost alone. QBS evaluates a firm’s experience, expertise, training, availability, and references.**

**QBS is used by all federal agencies, 46 state governments, and many localities around the United States.**

### QBS Saves Money

QBS outperforms the national average in keeping projects on budget.

QBS projects analyzed in a recent study showed an overall project cost growth of just 3%. This is half of the national average of 6%.

### QBS Saves Time

QBS procurement results in fewer delays and improves the likelihood of owner satisfaction with the overall project. QBS also outperforms the national average in keeping projects on schedule.

About half (48%) of the QBS projects in a recent study met all construction milestones with no adjustment in schedule required. Only 32% of non-QBS projects had the same performance.

### QBS Simplifies Complex Projects

Complex projects with community involvement, social components, and additional community features require design firms with broader knowledge and understanding. Less qualified and experienced firms typically have a harder time balancing these complicated social factors.

### QBS Delivers Innovation

QBS procurement for design services produces innovative solutions. When firms have greater opportunity to explore innovations, they can produce better outcomes for clients. QBS enables innovation because price is not the only driving factor.

### QBS Drives Procurement

QBS is the primary procurement tool – even for agencies that experience lean staffing and high turnover.

## QBS PROJECTS

## NON-QBS PROJECTS

<b>48%</b>	Met all construction milestones with no adjustment in schedule.	<b>32%</b>	Met all construction milestones with no adjustment in schedule.
<b>7%</b>	Schedule growth in a recent study.	<b>10%</b>	Schedule growth of all projects.
<b>23%</b>	Likelihood QBS projects would have <u>moderate to significant</u> innovations.	<b>79%</b>	Likelihood non-QBS projects would have <u>little or no</u> innovation included.
<b>89%</b>	Percentage receiving a “high” or “very high” satisfaction rating from project owners.	<b>75%</b>	Percentage receiving a “high” or “very high” satisfaction rating from project owners.
<b>3%</b>	Cost growth of QBS projects in a recent study.	<b>6%</b>	National average cost growth of all projects.

Learn More at: [program.acec.org/qbs-resources-portal](http://program.acec.org/qbs-resources-portal)

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