



Kent County Association of REALTORS®
Board of Directors Meeting

March 20, 2024, at 10:00 a.m. - KCAR Conference Room

Mission: *Through synergistic, collaborative efforts, Kent County Association of REALTORS® unites to engage and empower its members to advocate for real property rights; enhance professionalism and build strong community resource connections with oversight and accountability in governance.*

Vision: *KCAR is an advocacy leader in safeguarding real property rights, community development and housing equality. KCAR is the valued real estate services resource empowering REALTOR® leaders, ready to adapt to advance fair housing and expand civic outreach in communities they serve.*

Minutes

- I. A quorum of members being present. Meeting called to order at 10:10 by President Sandi Unkrur.
- I. VOTE: Approve Minutes of Board of Directors Meeting, February 21, 2024
 - A. Approved
- II. CEO Report: Crystal Blakeman, CEO
 - A. The total membership count is as follows: 517 Primary members, 71 Secondary members, and 29 affiliates.
 - B. New Members since the last meeting total 7, including transfers.
 - i. New Members were Approved
- III. Treasurer's Report – Treasurer Stephanie Lehane
 - A. MOTION: Approve financial reports for the month. APPROVED
 - B. Action: SentiLock Dues will be moved through Accountant
 - C. Action: Formation documents will be sent to Attorney for review
- IV. Committee Updates:
 - A. ABR Costs discussed
 - i. MOTION: Pay Bobbi Slagle to teach class, maintain free of charge for members.
 1. Approved
 - B. Affiliate – ACTION: Contact unpaid Affiliates to remind
 - C. Lockbox – ACTION: Committee will place in wording to User Agreement about responsibility of one-day codes
- V. Presidents Report – President Sandi Unkrur
- VI. NAR Update – NAR Director Beau Zebley
 - A. Reminder to use NAR messaging when speaking on lawsuits
 - i. Suggestion to use “compensation” in place of “commission”
- VII. Other Business
 - A. Reminder that any recording of meetings is prohibited and those with note-taking software will be asked to remove it on ZOOM before entering.
- VIII. Next meeting scheduled for April 17th, 2024 at 10:00am.
- IX. Meeting adjourned at 11:21am.