



HBA

MEMBER BENEFITS

HBA MEMBER BENEFITS

TAKE ADVANTAGE OF THE MANY HBA MEMBER DISCOUNTS AND BENEFITS

As a benefit of being a member, you have access to discounts and savings opportunities offered by many top companies. Reduce your day-to-day business costs with these member-only opportunities. Your membership can more than pay for itself by taking advantage of these exclusive benefits.

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HBA MEMBERSHIP

EDUCATION

ADVOCACY

NETWORKING

PROMOTION

SAVING YOUR MONEY

For questions or inquires please contact membership@hbaggr.com or call 616 281 2021 ext 254.

EDUCATION OPPORTUNITIES

HBA EDUCATION SERIES

Over 75% of contractor businesses fail within the first 5 years, let the HBA help you succeed.



HBA Continuing Education

The courses will guide you through the topics you must know as a business owner. We host industry experts to provide education throughout the year so that you can maintain your licenses and certifications.



HBA Education Breakfast

Business topics for Builders & Remodelers informal presentation including discussion with your peers and veterans in the industry. Learn and discuss best practices and “how-to” preconstruction process, handling clients, money flow and much more.



COLLEGE TUITION

Davenport University offers a 20% tuition discount for all HBAM members, employees, spouses and dependents. Call (800) 686-1600 or visitdavenport.edu/IPEX for more information.

INDUSTRY CONTRACTS

SAVE TIME AND MONEY WITH INDUSTRY TESTED CONTRACTS

As a member of the Home Builders Association of Greater Grand Rapids you have access to a wide variety of contracts. These powerful contracts were initially developed in 1998 by a member attorney and a select group of builders. They have stood the test of time and litigation. The contracts have recently been revised to reflect the most current construction laws and codes. They not only protect the builder, but are also a valuable communication tool for your client by helping to clarify expectations and avoid misunderstandings for both parties.

- + New Home Construction Contract
- + Subcontractor Contract
- + Contract Change Order
- + Limited Warranty
- + Remodeler Contract
- + Purchase Agreement
- + Construction Lien Act

INSURANCE SAVINGS

Register with NPP at mynpp.com/association/hba-greater-grand-rapids



ABC - HBA OF MICHIGAN HEALTH BENEFIT TRUST

The ABC / HBA Health Trust is offering affordable insurance options to association members. Contact Linda Hook of 44North at (855) 306-1099 x 1072 or email at lhook@44n.com.

:DentalPlans™

DENTAL PLANS

NPP members receive 15% OFF, plus 3 months FREE. Choose from more than 30 plans from healthcare brands like Cigna and Aetna. Annual plans range from \$79 - \$299 and cover 100,000+ dentists nationwide. Enroll with NPP and start saving today.



DISCOUNT PRESCRIPTION CARD

Save up to 75 percent on your prescription drugs with pre-activated for immediate use. Get more information and print out your card from hbaofmichigan.com



FRANKENMUTH INSURANCE SAVINGS PROGRAM

Property & Casualty Insurance - Frankenmuth Mutual Insurance offers to qualified members up to a 10% discount on most lines and offers a rebate on the costs of materials after an audit. Contact your local HBA for the authorized agent.

Workers' Compensation Insurance – Frankenmuth Mutual Insurance provides Workers' Compensation insurance with free loss prevention and safety services. Contact your local HBA for the endorsed agent.



PETFIRST

Did you know? Every 6 seconds a pet owner is faced with a vet bill of more than \$1,000. With PetFirst you can use any licensed vet or clinic. No veterinary exam required. Members save 10% OFF pet insurance and more. For more information register with NPP.



RealTimeTelemed

RealTimeTelemed gives your employees and their immediate families 24/7 access to board-certified doctors by phone or secure video consultation. Help your team get answers to health questions 24/7 with no consultation fees and a \$0 copay. Enroll with NPP to provide this employee benefit at a discounted price.



RX OPTICAL VISION ADVANTAGE PROGRAM

Rx Optical offers members a free Vision Advantage Program that provides substantial discounts on eye exams, eyeglasses, contact lenses, prescription safety glasses and laser vision correction. The program can save members up to \$100 or more on products and services. Simply present the membership card for savings at all Rx Optical locations. For more information contact Casey Beird at (800) 792-2737.

BUILDER REBATE PROGRAM

START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE!

Builders and Remodelers can now earn rebates from many of the nation's leading housing industry suppliers with no additional cost. You don't have to change the way you do business, simply fill out the online forms and wait for your quarterly rebate checks. Our current member's average savings is approximately \$1,000, some report saving up to \$6,000 per year. Go to www.hbarebates.com or call (866)849-8400 to learn more.



Steps to Receive Your Rebate Check

1	Register: To start receiving your rebate, please register on our website. This tells us where to mail your check. If already registered, skip to the next step.	<input checked="" type="checkbox"/>
2	Calendar & Deadlines: View the calendar to determine what you can claim for and when the deadline is to submit.	<input checked="" type="checkbox"/>
3	Claim: Every quarter if you have a completed home, remodeling project, or multi-family unit that used any of our participating manufacturers, complete and submit the current Rebate Claim Form.	<input checked="" type="checkbox"/>
4	Once your Rebate Claim has been submitted, please view our Claims Process link on our website for detail on when you will receive your remittance statement and your quarterly lump-sum rebate check.	<input checked="" type="checkbox"/>

▶ Contact Us with any questions
HBArebates.com

OVER
70%
OF PARTICIPANTS RECEIVED A
REIMBURSEMENT OF 2X THE AMOUNT
OF THEIR HBA MEMBERSHIP DUES

THE AVERAGE REBATE PER BUILDER
AND REMODELER COMPANY WHO
PARTICIPATED IN 2019:

\$1,472.55

RETAIL DISCOUNTS

Register with NPP at myntp.com/association/hba-greater-grand-rapids



1-800-FLOWERS

NPP members save 20% OFF flowers, gift baskets and more through 1800flowers.com. Deliver smiles to friends, family, employees, clients and customers. For more information register with NPP.



an Air Liquide company

AIRGAS

NPP members enjoy top-tier pricing from Airgas, a leading single-source supplier of industrial gases, safety equipment, welding supplies, refrigerants and dry ice. See full details on the HBAGGR National Purchasing Partners website.

Batteries+Bulbs

BATTERIES PLUS BULBS

Save up to 73% off retail pricing on nearly 200 core items at Batteries Plus Bulbs. Shop more than 60,000 batteries, light bulbs, accessories and more from brands you know. Plus, volume pricing, on-site assessments and expert repairs on phones and tablets. Start saving today by registering with National Purchasing Partners.



CHERYL'S COOKIES

Enroll with NPP today and register for 20% OFF Cheryl's Cookies fresh-baked gourmet cookies, brownies, cakes, and desserts. Check out their famous buttercream frosting and a wide array of gift options.



DISCOUNTED LOGO GEAR

Discount program for online purchases of name brand logo gear including Carhartt, North Face, Columbia and more. Visit getzs.com/hbam and contact Diana Dixon at HBAM to obtain your corporate code.



HARRY & DAVID

Register with NPP to save 20% delivered gifts for any occasion on famous Harry & David gift baskets, fruit and gourmet food delivery for holidays, anniversaries, work events and more.



HP

Everyday savings on the hottest PC's, Printers and more. Enroll with NPP for up to 35% OFF with FREE shipping. Perfect for home or small office needs.



HOMES

Save 30% OFF video security with smartphone response from home8. Register with NPP to secure your home or business with smarter security.



HOTEOLOGICAL

NPP members receive up to 70% OFF hotels and resorts worldwide with a FREE access to Hotelogical's unpublished, member-only rates. Enroll with NPP to start saving with special member deals.

RETAIL DISCOUNTS

Register with NPP at myntp.com/association/hba-greater-grand-rapids



IMPAC

Impac Fleet Universal Fuel Services program is the largest fueling network in the country. Accepted at 240,000+ stations in all 50 states. Fees are waived for NPP members who purchase a minimum of \$5,000 in fuel per month. **Enroll with NPP and start saving today.**



MEIJER DISCOUNT PROGRAM

Sign up to receive special offers and a 10% discount on general merchandise through MPERKS. **To register visit hbaofmichigan.com**



OFFICE DEPOT

With more than 16,000 in-stock office supply products, Office Depot products and services meet the needs of NPP members nationwide. **Receive premiere Office Depot pricing through NPP.**



OPTCONNECT

Fully managed, reliable wireless connection for business devices: Kiosks, ATMs, Retail/POS and other M2M needs. Monthly subscriptions as low as \$20. **Enroll with NPP and start saving today.**



PRICELINE

NPP members save up to 25% on select hotels when packaged with a rental car, flight or additional hotel booking. **Enroll with NPP to access deeply discounted hotel deals worldwide.**



SHERWIN WILLIAMS

NPP members receive national account contract pricing on paints, coatings and supplies. Also receive free services like order planning and specification recommendations. **Enroll with NPP and start saving.**



SIMPLY CHOCOLATE

Enroll with NPP today and register for 20% OFF Simply Chocolate. Chocolate bars, truffles, deluxe baskets and more from chocolate makers like Ghirardelli, Godiva, Fannie May, Harry & David and Neuhaus.



SKECHERS

NPP members receive 30% OFF select work and corporate casual styles from Skechers, including OSHA compliant footwear and work boots. **Enroll with NPP and start saving today.**



SUPERFLEET COMMERCIAL FUELING PROGRAM

Members are currently saving over \$14,000 every month collectively on their fuel, netting an average savings of \$412 per year/per participant. The Superfleet card is accepted at over 1,200 locations in Michigan and carries a 10 cent per gallon discount for your first 90 days and after that time 5 cents per gallon discount. Additional features include custom billing, weekly reporting and online account management to control your fleet. **Contact Holden Moll at holden.moll@fleetcor.com or (760) 918-5933.**

RETAIL DISCOUNTS

Register with NPP at myntp.com/association/hba-greater-grand-rapids



STAPLES

NPP provides discount pricing on more than 30,000 supplies and services with free next-day delivery on standard orders over \$30. [Enroll with NPP and start saving today.](#)



TECH21

NPP members save 25% OFF smartphone, tablet and laptop cases. Stylish, advanced protection for your device. [Enroll with NPP to access your discount code and start saving today.](#)



TIREBUYER

TireBuyer is the most convenient way to buy tires online. NPP members get instant savings on brands such as Goodyear, Michelin and Bridgestone with FREE delivery to a local installer. [Enroll with NPP and start saving today.](#)



TRUECAR

NPP Member Auto Buying – powered by TrueCar. You could save thousands off MSRP* on a new car or find great local deals on used cars. [Enroll with NPP for FREE to get real pricing on local inventory before visiting a dealer.](#) *See site for details.



VERIZON CONNECT REVEAL

Track commercial vehicles and monitor your drivers for improved performance and safety. NPP members receive an exclusive discount on Reveal as well as 24/7 roadside assistance and fuel card tracking. [Enroll with NPP to access this deal on fleet tracking.](#)



VERIZON WIRELESS

Eligible businesses can receive 22% OFF monthly access fees* and up to 35% OFF select smartphones, tablets and accessories. [Enroll your business with NPP to start saving with the nation's largest, most reliable 4G LTE network.](#)



WINC - ONLINE WINE CLUB MEMBERSHIP

[Register with NPP to receive \\$20 OFF](#) your first month subscription to receive Winc, superbly crafted wines delivered to your door.

SERVICE DISCOUNTS

Register with NPP at myntp.com/association/hba-greater-grand-rapids



ADOBE CREATIVE CLOUD

Adobe Creative Cloud gives you the entire collection of creative tools for your desktop, like Adobe Photoshop CC, Illustrator CC, InDesign CC and Premiere Pro CC. Enroll with NPP today to save 15% OFF on Adobe Creative Cloud membership.

ADOBE PREMIERE PRO CC

Enroll with NPP today to receive 20% OFF your Adobe Premiere Pro CC membership. Adobe Premiere Pro CC offers you the fastest and most efficient non-linear video editing that lets you quickly create the most seamless talking-head scenes imaginable.

ADOBE ACROBAT PRO DC

Enroll with NPP today to receive 13% OFF Acrobat Pro DC membership. When you use Adobe Acrobat Pro DC you get the complete solution for working with PDF documents at your desk and accomplish more on the go with Document Cloud services.



ADP

To save on payroll, tax & HR solutions for small to mid-sized businesses from ADP enroll with NPP to start saving!

AMERICAN EXPRESS

AMERICAN EXPRESS

Business cards for companies of all sizes. Get built in tools, perks, and rewards for businesses like yours – backed by the award-winning customer service and support of American Express. Choose the right solutions for your business. Enroll with NPP today.



CINTAS

New Cintas contracts can save up to 65% off uniforms, safety and facility services. Plus, get a free one-time UltraClean service and free installation of hygiene dispensers. Enroll with NPP today and save on Cintas!



DELUXE

Save on website design, hosting, marketing and SEO. In addition, save up to 60% off banking products, retail packing and print marketing. Deluxe offers a powerful suite of products to help small businesses operate and grow efficiently. Make Deluxe your small business solution and enroll with NPP today.



ELAVON

Elavon/U.S. Bank provides full authorization, processing, settlement and support for your Visa®, MasterCard®, American Express®, Discover® Network, JCB, China UnionPay and Diner's Club International® credit and debit card transactions. For more information register with NPP.



MCAG

MCAG identifies class action settlement opportunities for businesses. They negotiate with claims admins, prepare and submit paperwork, and there are no fees unless you receive a recovery. Enroll with NPP to sign up for MCAG.

SERVICE DISCOUNTS

Register with NPP at myntp.com/association/hba-greater-grand-rapids



MY AUTOLOAN

Getting approved saves you time and money. There are no fees. It's free, fast and easy. NPP members get up to four offers in minutes with one application. [Enroll with NPP and start saving today.](#)



ONDECK

The largest online SMB lender, providing more than \$12B to 10,000 small businesses globally, OnDeck offers flexible financing options to meet your SMB needs. As a member of NPP, your company can receive a \$100 discount on loan origination fees and access to a dedicated loan advisor. [Enroll with NPP today and see how OnDeck can help your business.](#)



Moving & Storage, Solved.

PODS® MOVING & STORAGE, SOLVED.

PODS combines moving and storage into one easy solution. Enjoy the convenience of portable storage containers delivered to your door. [Save on delivery, rental and long-distance transportation when you enroll with NPP at no cost.](#)



UNIFIRST

Receive up to 60% OFF uniform rental and lease rates with specially negotiated rates from Unifirst. [Enroll with NPP and start saving today.](#)



USPAY GATEWAY

Whether you accept payments face to face, over the phone or via the internet, USPAY Gateway routes your payments seamlessly and efficiently from multiple payment devices and configurations. Members can receive retail qualified rate of less than 1%. [Enroll with NPP to access this deal.](#)



WORLDPAY

Securely accept popular payment types and cards with a real-time transaction view. [Enroll with NPP](#) for a free statement analysis, no application fee and a \$400 statement credit on qualifying accounts.



YRC FREIGHT

NPP members receive significant discounts on national and regional LTL shipments, including time critical, accelerated and specialized freight needs. [Enroll with NPP and start saving today.](#)



NATIONAL HBA DISCOUNTS

Visit nahb.org/savings to take advantage of the following benefits.

AUTO



BF GOODRICH

Save \$100 on a set of 4 all terrain T/A KO2 tires along with 24 hour worksite assistance.



DOLLAR CAR RENTAL

Save 7% off base rates at participating locations with Dollar Car Rental. To reserve your vehicle, call 800-800-4000 and use CD# 3070012.



FIAT CHRYSLER AUTOMOBILES

FCA US LLC

A \$500 cash allowance for members, employees and household family members. This offer is good toward many new models in the Chrysler, Dodge, Jeep®, Ram, Alfa Romeo, or FIAT® vehicle lineup. In addition, FCA provides On The Job program benefits including up to \$1,000 commercial graphics allowance.



GEICO

See how much more you could save with GEICO's special discount on auto, homeowners, and commercial auto quotes.



GENERAL MOTORS

GENERAL MOTORS

General Motors is proud to offer NAHB Members a Private Offer of up to \$1,000 on your next Chevrolet, Buick or GMC purchase or lease.



HERTZ

Save up to 20% on base rates when using your NAHB member discount code. Combine your discount with special offers to save even more. Plus, your Gold Plus Rewards membership is free.



NISSAN

Save between \$3,250 - \$10,500 per vehicle. Must be purchased in member's company name.



THRIFTY CAR RENTAL

Save 7% off base rates at participating locations with Thrifty Car Rental. To make a reservation, call 800 - 847 - 4389 and use CDP# 3070011.



NATIONAL HBA DISCOUNTS

Visit nahb.org/savings to take advantage of the following benefits.

BUILDING PRODUCTS



LOWE'S

Visit LoweForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) or Lowe's Business Accounts (LBA) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR or LBA.



AMERICAN EXPRESS

Eligible NAHB members can receive a valuable welcome offer on the American Express Business Platinum card. Terms Apply.



CONSTRUCTIONJOBS.COM

NAHB offers a recruitment tool to all NAHB members in their search for new employees. NAHB members enjoy a 20% discount off standard rates. Connect with top talent and top employers in the construction industry today.

BUSINESS SERVICES



LONG LIVE HAPPY HOMESSM

2-10 HOME BUYERS WARRANTY

Visit 2-10.com/NAHB or call 855-280-1328 to offer the extended coverage for systems and appliances that buyers expect by providing a New Construction Home Warranty Service Agreement.



DELL

Up to 40% off Dell computers, servers, electronics, and accessories. Visit dell.com/nahb.



AMAZON BUSINESS

Create an Amazon Business account and gain access to the NAHB Amazon store which offers recommended products tailored to your industry's needs while unlocking additional business savings. Sign up at amazon.com/NAHB.



HOZZ PRO

Houzz and the NAHB have formed a strategic alliance to provide benefits for NAHB members including personalized support and special discounts on local advertising and Houzz shop. Visit houzz.com/NAHBmembers



NATIONAL HBA DISCOUNTS

Visit nahb.org/savings to take advantage of the following benefits.

SHOPPING + ENTERTAINMENT



OFFICE DEPOT

Earn up to 75% off in-store or online, plus free shipping on orders over \$50.



TSYS

Let your customers pay when and where they want to with innovative, user-friendly solutions from TSYS. Enroll now to save up to 16% on payment solutions.



UPS

Receive flat-rate pricing, 45% discount for next day shipping and a 25% discount for ground commercial / residential. Visit 1800member.com/nahb to save.



UPS SAVINGS PROGRAM & YRC FREIGHT

Savings of at least 75% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit 1800members.com/NAHB or call 1-800-MEMBERS (800-636-2377) for more information.

MemberDeals

EXCLUSIVE MEMBER ONLY OFFERS

MEMBER DEALS

Explore the possibilities and save! Special NAHB member discounts and exclusive entertainment and travel offers. Theme parks, movie tickets, concerts and shows, water parks, rental cars, and much more.



NAHB CONTRACTS

NAHB contracts offer various residential construction contracts, exclusively for home builders and remodelers.



SAM'S CLUB

Sam's Club offers a discounted one-year membership for NAHB members. You will also receive a Sam's Club gift card, a second complimentary Sam's Club membership card and a discount on entertainment.

HBA OF GREATER GRAND RAPIDS

EXCLUSIVE MEMBER BENEFITS

HOTLINES

As part of your membership you have access to our Accounting, Legal Aid, Insurance and technology Hotlines. We have accountants, lawyers, insurance professionals and technology specialists available to help with your specific questions free of charge.

PROFESSIONAL RESOURCES

We have contracts, code books and a wide variety of resources available for your use. Our attorneys have created a wide variety of contracts ready for you to tailor to your needs.

INFO PLUS ACCOUNTING

Members receive a 10 percent discount on all webinar classes purchased through InfoPlus Accounting at www.infoplusacct.com or call 734-544-7620.

FREE WEBSITE SERVICES

Set up your website for free and get a 20% discount for hosting. Contact [Ultimate Builder](#) at (866) 948-2266 and select HBA of Michigan membership.

GUEST WEBSITE BLOGGER

We are looking for our members to share interesting information with our consumers by becoming a guest blogger on mygrhome.com.

HBA INDUSTRY HOTLINES

HOTLINES

As part of your membership you have access to our Accounting, Legal Aid, Insurance and technology Hotlines you may use. We have accountants, lawyers, insurance professionals and technology specialists available to help with your specific questions free of charge Consultation is limited to 30 minutes through the primary member. One referral per area is available to each HBAGGR member company per calendar year, per hotline.

ACCOUNTING HOTLINE

Whether you have question on which inventory method is best or how to minimize your taxes, these experts are here to help. Receive a one-on-one consultation with one of these accountants and get personalized answers to all your questions.

Participating Firms:

Helmholdt & Company LLP

Kaptein, Dykstra & Company PC

INSURANCE HOTLINE

Do you have questions about insurance in general or about your specific policy as it relates to your business? Talk to an insurance specialist to find the answers you need.

Participating Firms:

Lake Michigan Insurance Agency

Ottawa-Kent Insurance Agency

Ada Insurance Company

LEGAL AID HOTLINE

You can spend a little time and effort now, or you could spend a lot of time, effort and money later to correct a problem that could have been avoided.

Participating Firms:

Miller Johnson Attorneys and Counselors

Warner Norcross & Judd LLP

Wrigley, Hoffman & Hendricks PC

TECHNOLOGY HOTLINE

Do you have questions about the internet, your website, Facebook, social media? Talk to an expert to find the answers you need.

Participating Firms:

Digital Concrete LLC

HOME BUILDERS OF GREATER GRAND RAPIDS

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(616) 281-2021 | membership@hbaggr.com