

# NUTS&BOLTS

AUGUST 2022 | NEWSLETTER OF THE MMBA



National Association  
of Home Builders

The five pillars of NAHB membership:  
**Advocacy Expertise Knowledge**  
**Networking and Savings**  
form the foundation to build your future.





## LARGEST THIRD RACK AVAILABLE\*

The KitchenAid® FreeFlex™ Third Rack fits 6" glasses, mugs, bowls and cooking tools. Plus it's the only third rack that cleans with two rotating wash jets. All without compromising space for larger items below.



# KitchenAid®

\*Among leading brands based on usable volume. Available on select models.  
®/™ © 2020 KitchenAid. All rights reserved. Printed in the U.S.A. D200134XX

**SCHROEDER'S**  
APPLIANCE CENTER

16603 State HWY 371 North  
Brainerd, MN 56401  
218-829-3624 • [www.schroedersappliance.com](http://www.schroedersappliance.com)

## AUGUST PRESIDENT'S MESSAGE

Greetings MMBA Members,



Well, its August already and I hate to see summer go by so fast so, I will leave it at that. Thank you to everyone who participated and volunteered in our 31st Annual Golf Tournament this year. The Golf Tournament is one of my favorite events and unfortunately, I was unable to attend this year. I was a bit nervous moving it with weather being a big factor with the outdoor venue, but I heard nothing but positive feedback which is great. I would like to thank this year's sponsors and winners. For details on the golf tournament see pages 9-12.

I would also like to remind everyone of our Annual Sporting Clay Trap Shoot at Hunts Point Gun Club on August 11th. Registration will begin at 2:00 pm, with the event officially beginning at 3:30 pm. Dinner and awards will follow. If you have an interest in signing up a team, or as an individual, be sure to contact Colleen. This event supports the Tools for Schools' program and is a fun day. If you are not into shooting and want to volunteer, Colleen and the committee would more than appreciate your assistance that day! Just contact Colleen for more information.

Thank you,

Justin Berg  
2022-2023 MMBA President  
Nor-Son Custom Builders  
General Superintendent



**Committee and Board Members Needed**



## IN THIS ISSUE

- President's Message.....3
- Executive Officer's Message .....5
- Mark Your Calendar .....7
- Sponsors of the 31st Annual Scholarship Golf Tournament .....9
- Golf Teams of the 31st Annual Scholarship Golf Tournament .....10
- Highlights of the 31st Annual Golf Tournament.....12
- NAHB Update - Some Buyers Turning to New Construction ..... 13
- MarketWatch Article - It's Hard to Find Anyone Willing to Work .....14
- NAHB Update - Housing Demand Flattens.....16
- Sporting Clay Shoot .....17
- Look Who's Talking.....19
- Directory.....20
- NAHB 3-in-1 Membership .....35
- Advertiser Listing .....36
- Membership Update .....37
- MMBA Mission Statement, MMBA Code of Ethics, MMBA Disclaimer,
- Helpful Websites .....38

### EXECUTIVE BOARD

President: Justin Berg  
Associate Vice President: Rod Pierzinski  
Builder Vice President: Jeff Hanson  
Secretary/Treasurer: Kevin Klienschmidt  
Past President: Sam Horn

### BOARD OF DIRECTORS

Justin Berg, Nor-Son Custom Builders  
Jeff Hanson, Hy-Tec Construction  
Sam Horn, American National Bank  
Kevin Kleinschmidt, TJ Specialty Construction  
Kelly Masberg, Culligan Water  
Rod Pierzinski, Crow Wing Power  
Mike Rodahl, Stonehenge Properties

### STAFF

Colleen Faacks, Executive Officer

### BAM BOARD OF DIRECTORS

Sam Horn, American National Bank  
Gerry Traut, Xcel Energy

### NAHB BOARD OF DIRECTORS

Gerry Traut, Xcel Energy



P.O. Box 27, Nisswa, MN 56468  
mma@brainerd.net  
www.midmnba.org  
(218) 829-4982



# Gull Lake Glass

AUTO • COMMERCIAL • RESIDENTIAL

Shower Doors • Tabletops • Custom Mirrors • Plexiglass • Window Glass  
Cabinet Glass • Replacement Screens & Storms  
Aluminum Store Fronts & Doors • Automatic Doors • Auto Glass  
Commercial Lock & Key • Door Closures & Hardware

**Locally Owned and Operated**

**218-829-2881 • 1-800-726-8445**

**18441 State Hwy 371 • Brainerd MN**

**[www.gullakeglass.com](http://www.gullakeglass.com)**



# Little Falls Glass

AUTO • COMMERCIAL • RESIDENTIAL

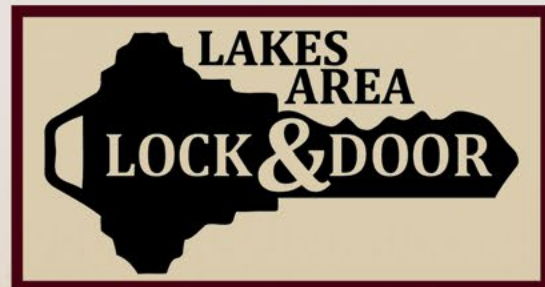
Shower Doors • Tabletops • Custom Mirrors  
Plexiglass • Window Glass • Cabinet Glass  
Replacement Screens & Storms  
Aluminum Store Fronts & Doors • Automatic Doors  
Auto Glass • Commercial Lock & Key  
Door Closures & Hardware

**Locally Owned and Operated**

**320-632-8789**

**112 6th St. SE • Little Falls, MN**

**[littlefallsglass.com](http://littlefallsglass.com)**



**AUTO** Auto Lockouts • Key Making Services  
**RESIDENTIAL** Building Lockouts • Card Access • Keyless  
Entry System • Deadbolts and Locks • High Security Locks  
**COMMERCIAL** Design and Install of Master Key System  
High Security Locks • Electronic Keyless Entry  
Card Key Access

**Locally Owned and Operated**

**218-829-5097**

**18441 State Hwy 371 • Brainerd, MN**

**[lakesarealockinc.com](http://lakesarealockinc.com)**



## AUGUST EO MESSAGE

Colleen M. Faacks  
Executive Officer



IMPROVE YOUR BUSINESS • ENHANCE YOUR REPUTATION  
BELONG TO THE FEDERATION THAT SUPPORTS YOUR PROFESSION



### 31<sup>ST</sup> ANNUAL SCHOLARSHIP GOLF TOURNAMENT WAS A HUGE SUCCESS

A huge thank you goes out to all the Golfers, sponsors and volunteers who participated in the Scholarship Golf Tournament. This year's tournament came to be pretty quickly due to

Covid-19. For the first time in a long time, life felt normal. All of the participants enjoyed being out and about. We had a total of 120 Golfers (30 teams), we had all 31 Sponsors. See photos from the Golf Tournament on pages 9-12 in this newsletter.



SPECIAL THANKS TO THE 2022 MMBA GOLF COMMITTEE WHO KNOCKED THIS EVENT OUT OF THE PARK ..... AGAIN!

Golf Chair: Chuck Deutsch (Brainerd Glass), Jeremy Anderson (Simonson Lumber), Ginger House (Mid-MN Federal Credit Union) and Jayme Steele (Weizenegger Engel Insurance). I would also like to thank Steve Bengston (GM/PGA Professional - Whitefish Golf Club) and his staff for going up and beyond to make sure everything was picture perfect.



### COLOR GUARD:

I would also like to thank the Color Guard from the Brainerd VFW Post #1647 who presented the colors followed by the National Anthem sung by Chris Pederson (Crow Wing Power). This is one of my favorite parts of the day. I get chills watching the color guard present the colors, listening to the national anthem being sang, and observe everyone in attendance pausing and enjoying this amazing moment. American Flag.

### GOLF TOURNAMENT WINNERS:

#### First Place:

\$400 Cash & Traveling Trophy **SCHMIDT ROOFING**

#### Second Place:

\$200 Cash – **AMERICAN NATIONAL BANK**

#### Third Place:

\$100 Cash – **GARAGE GUYS MN/CROSSLAKE BUILDERS**

### PRE-GAMES EVENTS:

- Chipping Contest, sponsored by Brainerd General Rental:  
1<sup>st</sup> place: BRIAN D.  
2<sup>nd</sup> place: RYAN N.  
3<sup>rd</sup> place: CHRIS N.
- Putting Contest, sponsored by Jim's Electric Company:  
MARK MITZEL

PARTY BARREL "KEEP IT LOCAL": Sponsored by Brainerd Glass and MMBA Members who donated items!

- Congratulations to the Party Barrel Winner:  
BRIAN SKLUZACEK

### HOME TOUR UPDATE:

We are planning to host a LIVE FALL HOME TOUR September 30 – October 2, 2022.

Builder Members: What Home/Project are you going to feature in the home tour?

The Fall Lakes Area Home Tour features homes millions of ideas waiting for you to see, be sure to plan on visiting the homes that will be featured in this year's tour.

### VOLUNTEER OPPORTUNITIES:

Help with an Event • Join a Committee • Serve on the Board of Directors

If you are interested in becoming more involved with the MMBA whether it's volunteering for an upcoming event, joining a committee, or serving on the Board of Directors, please Colleen for more details. Board Elections will be taking place at the September GMM.

**Thank You for making a difference and strengthening our association.**

*Colleen*

Colleen M. Faacks  
Executive Officer

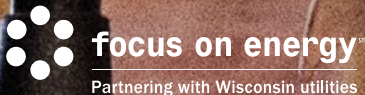
**WORK HARD  
BE PATIENT**  
and the rest will follow



# BUILD ENERGY SAVINGS INTO EVERY PROJECT.

We offer a variety of programs and services to assist builders and developers. Through our partnership with Focus on Energy, conservation rebates and energy efficiency programs provide you with opportunities to save money and build energy efficiency into construction and renovation projects.

Learn more at [xcelenergy.com/Builders](https://www.xcelenergy.com/Builders).



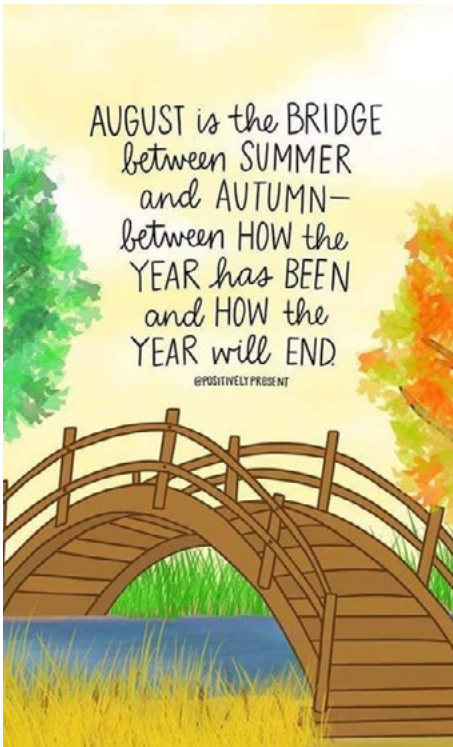
**SAVE *the* DATE**

**AUGUST 2022**

**SEPTEMBER 2022**

- 1 Marketing & Communications Committee meeting 8:00 am
- 13 Wake the Lakes – Radio Show 100.1 FM 8:30-9:00 am
- 14 Executive Board meeting 8:00 am
- 20 Board of Directors meeting 4:30 pm at Hunt Utilities Group
- 20 September GMM Sponsored by and located at Hunt Utilities Group
- 29 Marketing & Communication meeting (October) 8:00 am

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	3	4	5	6
7	8	9 Wake the Lakes Radio Show 100.1 FM 8:30-9 am	10	11 Sporting Clay Shoot at Hunts Point	12	13
14	15	16	17	18	19	20
21	22	23	24 Executive Board Meeting 8 am	25	26	27
28	29	30	31 Board of Directors Meeting 8 am			



**SAVE *these* DATES: BE SURE YOU MARK THESE EVENTS ON YOUR CALENDAR!**

**August 11**

Sporting Clay Shoot at Hunts Point



**September 20**

GMM Sponsored by and located at Hunt Utilities Group - 2331 Dancing Wind Road, Pine River, MN 56474



**September 30 - October 2**

Fall Lakes Area Home Tour



**We'll get you new walls...  
you do whatever you want with them.**



Deerwood Bank NMLS#408174



**DEERWOOD  
BANK**

*Nice & Simple*

**Your hometown mortgage lending experts.**

**Casey Kannel**

218.534.3111 | NMLS#754659  
casey.kannel@deerwoodbank.com

**Becky Eckelman**

218.825.8946 | NMLS#730105  
becky.eckelman@deerwoodbank.com

**Malissa Whitted**

218.316.3500 | NMLS#769614  
malissa.whitted@deerwoodbank.com





# SPONSORS OF THE 31<sup>ST</sup> ANNUAL SCHOLARSHIP GOLF TOURNAMENT



American National Bank



Brainerd General Rental



Brainerd Glass



CLA



First National Bank North



First Supply



First Western Bank & Trust



Jim's Electric Company



Lakes Area Habitat for Humanity



Members Cooperative Credit Union



Mid-Minnesota Federal Credit Union



Pella Windows & Doors



Winner Winner Chicken Dinner

special  
**THANK YOU**  
to our sponsors



# GOLF TEAMS OF THE 31<sup>ST</sup> ANNUAL SCHOLARSHIP GOLF TOURNAMENT



*American National Bank*



*B-Dirt Construction*



*Bercher Design & Construction*



*Brainerd General Rental*



*Brainerd Glass*



*BrockWhite*



*CLA*



*First Supply*



*First Western Bank & Trust*



*GPS Restoration Solutions*



*Grand View Lodge*



*Hy-Tec Construction*



*Knife River*



# GOLF TEAMS OF THE 31<sup>ST</sup> ANNUAL SCHOLARSHIP GOLF TOURNAMENT



*Lakes Printing*



*Mattson Lumber - Team # 1*



*Mattson Lumber Team # 2*



*Nor-Son Custom Builders*



*Riverwood Bank*



*Schlenner Wenner*



*Schmidt Roofing*



*Simonson Lumber*



*Synergy Products*



*Tri County Foam Insulation*



*True North Sales*



*Xcel Energy*



# HIGHLIGHTS OF THE 31<sup>ST</sup> ANNUAL SCHOLARSHIP GOLF TOURNAMENT



**MID-MINNESOTA BUILDERS ASSOCIATION**

## 31<sup>ST</sup> ANNUAL SCHOLARSHIP GOLF TOURNAMENT

**MMBA wishes to thank the following Sponsors:**

<p><b>CORPORATE PLUS:</b>  <ul style="list-style-type: none"> <li>• American National Bank</li> <li>• Anderson Brothers Construction</li> <li>• Brainerd Glass</li> <li>• BrockWhite</li> <li>• CliftonLarsonAllen (CLA)</li> <li>• First Supply</li> <li>• First Western Bank &amp; Trust</li> <li>• Garage Guys MN and Crosslake Builders</li> <li>• Gerhardt – Kitchen &amp; Bath Store</li> <li>• Knife River</li> <li>• Mid-MN Federal Credit Union</li> <li>• Nor-Son Custom Builders</li> <li>• Schmidt Roofing</li> <li>• The Builders Group</li> <li>• Xcel Energy</li> </ul> </p>	<p><b>DRIVER:</b>  <ul style="list-style-type: none"> <li>Culligan Water</li> <li>First National Bank North</li> <li>MARVIN</li> <li>Members Cooperative Credit Union</li> <li>Pella Windows &amp; Doors</li> </ul> </p>	<p><b>PUTTER:</b>  <ul style="list-style-type: none"> <li>American Door Works</li> <li>Fabricators Unlimited</li> <li>Frandsen Bank &amp; Trust</li> <li>Trussworthy Components</li> </ul> </p>	<p><b>MULLIGAN SPONSORS:</b>  <ul style="list-style-type: none"> <li>MULLIGAN: Culligan Water</li> <li>LENGTHENER: Gerhards Kitchen &amp; Bath Store</li> <li>WATER-SAVER: Blue Water Wells</li> </ul> </p>
<p><b>BREAKFAST SPONSORS:</b>  <ul style="list-style-type: none"> <li>Lumber One – Avon</li> <li>Mike's Tree Company</li> </ul> </p>		<p><b>PRE-GAME CONTEST/SPONSORS:</b>  <ul style="list-style-type: none"> <li>CHIPPING: Brainerd General Rental</li> <li>PUTTING: Jim's Electric Company</li> </ul> </p>	

**Thank you for supporting the MMBA Scholarship Fund**

**Whitefish GOLF CLUB**  
**JULY 22<sup>ND</sup>, 2022**





National Association  
of Home Builders

1201 15th St NW  
Washington, DC 20005  
800-368-5242  
www.nahb.org

## Some Buyers Turning to New Construction

After falling steadily for five quarters, the popularity of new homes rebounded in the second quarter of 2022, as 21% of prospective buyers reported looking for a newly-built home – up from 19% a quarter earlier. A possible reason for this pivot is the recent growth in the inventory of new homes for-sale, while the supply of existing homes on the market remains very tight.

Regionally, the increased interest for new homes is driven entirely by the West, where the share of buyers looking to buy a newly built home rose from 24% in the first quarter of 2022 to 30% in the second quarter. In contrast, the share declined in all other regions during this period.



SINCE 1937

ANNIVERSARY

**GOODIN COMPANY**

Goodin Company carries a full complement of products for the markets we serve.

Are you in need of products for plumbing, HVAC, industrial, or pump and well applications?

We are your *Source of Supply*, serving the industry since 1937.



**PLUMBING**



**HVAC**



**INDUSTRIAL**



**PUMP AND WELL**

[www.goodinco.com](http://www.goodinco.com)

# ‘It’s hard to find anyone who is willing to work’:

Home builders reveal 5 reasons why the cost of your dream house has soared

Builders are feeling a little gloomy. In its July survey, the National Association of Home Builders found that 13% of builders said they were cutting home prices in June to bolster sales, or to stem the flow of cancellations.

Building a home is a complicated business.

Despite the shortage of housing in the U.S., it’s been challenging for builders to quickly ramp up production to meet demand.

That’s because of a variety of factors — from navigating lumber tariffs to a shortage of labor. And with interest and mortgage rates rising, on top of inflation making building materials more expensive, homebuilder sentiment has plunged, as would-be buyers take a pause.

To illustrate the five key drivers that influence homebuilders, the National Association of Home Builders’ chief economist Robert Dietz shared a list of the “5 L’s” of homebuilding with MarketWatch.

Every single one of these factors is presenting a challenge to builders at the moment, and that in turn is putting pressures on homebuyers, renters and others caught up in America’s housing sector.

## 1. LABOR

It’s tough to find construction workers. So much so that one Harvard expert said the solution to fixing the shortage was to entice more women to join the construction sector, and to reform immigration laws so more immigrants could get construction jobs, too.

The construction industry needs about 650,000 more workers on top of the normal pace of hiring to meet demand this year, according to analysis by Associated Builders and Contractors.

In 2023, the industry will need 590,000 more new workers to keep pace with demand, even after assuming construction spending growth slows.

“Labor is a bloodbath,” Brian Tucker, who owns Tucco Home Improvements in Peyton, Colorado. His company does contracting and remodeling work.

“It’s hard to find anyone who is willing to work, and even then, it’s \$30 an hour,” Tucker added, “which is not feasible for hauling drywall out of homes.”

## 2. LUMBER

### (AND OTHER MATERIALS)

Lumber prices remain elevated. They’ve been on a wild ride over the last year, hitting new highs and then plunging sharply. But overall, the increase in softwood lumber prices have added \$14,345 to the price tag of the average new single-family home, the NAHB estimated in a blog post, and \$5,511 to the market value of an average new apartment.

If you’re renting, your household’s paying an additional \$51 a month in rent for your new apartment, thanks to lumber.

## 3. LENDING

Interest rates affect homebuilders’ and developers’ borrowing costs. And with the Federal Reserve hiking rates four times since March, that’ll increase expenses for builders, on top of homeowners.

“Higher rates affect supply and demand,” Dietz said.

“The demand impact is obvious,” he added. Higher mortgage rates are pushing would-be homeowners to wait on buying a home. That’s also affecting demand, which in turn,

slows homebuilders' businesses. The average rate on the 30-year fixed-rate mortgage was 5.3% for the week ending July 28, according to Freddie Mac.

But higher interest rates also "means the cost of builder and developer loans increase, which make it more expensive to develop land and build homes," Dietz stressed. "People often forget this."

#### 4. LAWS

Regulations — from zoning approvals to fees to labor requirements — can also add to builders' costs. The NAHB in May estimated that regulations imposed by the government added roughly \$94,000 to the final price of a new single-family home built for sale.

There's also the issue of NIMBYism, where locals resist new development for fear of increased traffic, pollution

and other concerns, which also limits where homebuilders can start new construction.

The increase in softwood lumber prices has added \$14,345 to the price tag of the average new single-family home, the NAHB estimated.

The nation is short on homes. But it hasn't always been this way, which most Americans know.

Christopher Herbert, managing director of Harvard's Joint Center for Housing Studies, recalled in an interview with MarketWatch that in 2006, homebuilders built more homes than needed.

But after the Great Recession, the regulatory environment shifted. Jurisdictions became more restrictive, and "there's a lot more caution on the financing side," he explained.

#### 5. LOTS/LAND

Lastly, builders need developed lots to build on, but there's been a shortage of that. Last October, in an NAHB survey, 76% of builders reported that the overall supply of developed lots in their areas was low to very low, which was an all-time record.

In its July survey of builders, the group also found that 13% of builders said they were cutting home prices in June to bolster sales, or to stem the flow of cancellations.

**MarketWatch**

# GET INSPIRED

## OUR SERVICES

- Framing Chase
- Installing Gas Line
- Electrical
- Firebox Installation
- Venting Installation
- Decorative Surround and Mantels
- Manufactured Stone Installation
- Real Stone Installation

*Up North*  
**FIREPLACE**  
GALLERY

(218) 454-1040 | [upnorthfireplacegallery.com](http://upnorthfireplacegallery.com) **HEAT&GLO**  
No one builds a better fire



National Association  
of Home Builders

1201 15th St NW  
Washington, DC 20005  
800-368-5242  
www.nahb.org

## UPDATE FROM NAHB

# Housing Demand Flattens as 1st-Time Buyers Retreat

The share of adults planning a home purchase within a year stood at 13% in the second quarter of 2022, unchanged from the previous quarter, but lower than a year earlier (17%). The leveled reading suggests that, after shrinking for the past three quarters, the pool of potential home buyers may have stabilized.

Part of the reason housing demand has decelerated is that 1<sup>st</sup>-time home buyers continue to retreat: their share of all prospective buyers peaked at 65% in the third quarter of 2021, followed by three straight declines to reach the current 59% – its lowest point in almost two years (56% in the third quarter of 2020).

The change in housing demand between the first and second quarters of 2022 was mixed across regions. While slightly larger shares of adults had plans to buy a home in the South (13% to 15%) and West (14% to 16%), the shares were flat in the Northeast (12%) and Midwest (11%).

From their peak in 2021 to now, the share of buyers who are purchasing a home for the first time has fallen steadily in the Northeast (70% to 54%) and Midwest (69% to 54%). In the West and South, the shares rose between the first and second quarters of 2022, but were still down from a year earlier.



When its time to make a  
statement give us a call



218-963-7470

Nisswa MN

[www.LumberNisswaMN.com](http://www.LumberNisswaMN.com)





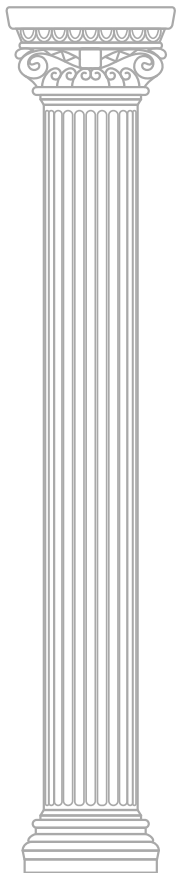


## Member Benefits

**The five pillars of NAHB membership:  
Advocacy • Expertise • Knowledge • Networking and Savings  
form the foundation to build your future.**

NAHB members save thousands of dollars each year thanks to NAHB's advocacy efforts and other member benefits. While home building is a challenging industry, NAHB's resources, expertise, and educational opportunities can help you build a better product, build a better business, and create a more positive business environment.

To learn more visit [nahb.org](http://nahb.org)



### ADVOCACY

NAHB fights for our members on Capitol Hill, in your state and in the communities where you do business.

### EXPERTISE

In-depth economic analyses of the home building industry to help you gain insight into the issues and trends driving the industry.

### KNOWLEDGE

NAHB's educational programs and professional designations provide opportunities to improve your skills and advance your career.

### NETWORKING

Discover opportunities to build relationships with fellow professionals, future customers and suppliers.

### SAVINGS

Members receive exclusive discounts and private offers on a wide range of products and services offered by many top companies.



# BRAINERD Glass

GLASS

We Feature  
**Custom Shower Doors**  
 In Time-Less Designs  
 That Will Raise Any  
 Homes Value.

**GLASS  
 IS OUR  
 BUSINESS**

Excellence is our motto

Locally Owned | Serving the Lakes Area for over 70 years  
 Commercial | Residential

**STOP IN AND SEE OUR  
 SHOW ROOM!**

302 5th Ave NE Ste 4  
 Brainerd MN 56401

**218-829-5430**

More info at:  
[brainerdglass.net](http://brainerdglass.net)



**asv**  
 A FORCE IN NATURE.

**Lakes  
 PROUD**  
 SHOP. BUY. SUPPORT.  
[LakesPROUD.com](http://LakesPROUD.com)

MEET  
**YOUR MAX**

## INTRODUCING THE RT-50:

1,400 lb rated operating capacity • towable with ½-ton pick-up  
 class-leading ground pressure • patented Posi-Track® undercarriage

**ASV TRACK LOADERS AND SKID STEERS.**

Industry-leading products that change the way work gets done.

**BRAINERD**

**G**  
**GENERAL  
 RENTAL**

**15248 St Hwy 371**

**Baxter, MN 56425**

**218.828.2815**

**800.450.2848**

**brainerdrental.com**

## Look Who's Talking...

**MMBA offers effective ways to promote and showcase your business news. Have a special**

**announcement? Need to place an ad for hiring? Promoting a sale, upcoming event, open house or selling items? We have you covered!**

### Newsletter

Reserve a 7.75 x 10.25 area to showcase your event or announcement. We offer a first come, first served spot in the newsletter - a full page to promote your news. You can design and supply the information to be displayed, or we can take your concept and create a page for you. (This is not a page for bios about your business - If you are interested in being a Featured Member in the newsletter, contact Colleen at the MMBA Office for information).

### Mail

Want your news in the mail box of our members? We offer a mailing list you can purchase to do just that - our Excel document includes the business name, contact and address for our members.

### Constant Contact

Reach out via constant contact to keep your news in front of your audience. MMBA can create a constant contact email to be sent out three times to ALL of our members, reinforcing your news, dates or deadlines.

### Cost

- Option 1 - \$100 - ALL THREE - BEST DEAL**
  - newsletter  mail  constant contact
- Option 2 - \$75 - Select TWO**
  - newsletter  mail  constant contact
- Option 3 - \$50 - Select ONE**
  - newsletter  mail  constant contact

For more information contact Colleen at the MMBA Office: (218)829-4982, cmfaacks@brainerd.net.



## Construction Financing Doesn't Get Any Easier Than This!

1. We make loan decisions locally.
2. We take a team approach with our local builders.
3. We won't nickel and dime you on closing costs.
4. Low rates on construction loans and home mortgages.

*Give me a call today!*

**Chris Boelter** NMLS 11981  
Real Estate Manager  
Direct 218.822.3372



**FRANSEN BANK & TRUST**

**BAXTER CROSSLAKE NISSWA | frandsenfast.com** Member FDIC



**Real people.  
Real results.**



**GENERAL CONTRACTORS**

**Ameribuilt Buildings, Inc.**

Dan Backes  
904 West Division Street  
Waite Park, MN 56387  
Phone 320/259-7701  
Toll Free 800/547-8188  
Fax 320/259-0226  
sales@ameribuiltbuildings.com  
danb@ameribuiltbuildings.com  
www.ameribuiltbuildings.com  
License# BC116509



**Asset Protection Restoration, Inc. (APR)**

Andrea Kurth  
20377 Highway 15 N  
Hutchison, MN 55350  
Phone 320/484-7663  
andrea@contactapr.com  
www.contactapr.com  
License# BC736505

**B-Dirt Construction**

Greg Ranweiler & Joe Ranweiler  
4706 Wilderness Ct. Suite 1  
Brainerd, MN 56401  
Phone 218/821-5243  
Fax 218/822-5920  
Greg Cell 218/232-1360  
Joe Cell 218/821-5243  
greg@b-dirt.com  
joe@b-dirt.com  
www.b-dirt.com  
License# BC328737

**Baratto Brothers Construction**

Ben Baratto & Matt Radniecki  
13872 Shafer Road  
Crosslake, MN 56442  
Phone 218/692-1070  
Fax 218/692-1071  
Ben Cell 218/851-6702  
Matt Cell 218/820-8049  
benb@barattobrothers.com  
mattr@barattobrothers.com  
www.barattobrothers.com  
License# BC322437

**Bercher Design & Construction**

Brent Gunsbury  
7676 Design Road, Suite 100  
Baxter, MN 56425  
Phone 218/829-1381  
brent@bercher.com  
www.bercher.com  
License# BC004461



**Berscheid Builders**

Rick Dingmann  
25 86th Street NW  
Rice, MN 56367  
Phone 320/255-1412  
rick@berscheidbuilders.com  
www.berscheidbuilders.com

**Castle Rock Construction Company, LLP.**

Gregory Cameron  
8120 Whitstrom Road  
Nisswa, MN 56468  
Phone 218/963-7689  
Toll Free 888/707-7650  
Fax 218/961-7689  
castlerock@nisswa.net  
License# BC002524

**CMoore Custom Builders, LLC**

Chad Moore  
P.O. Box 179  
Pequot Lakes, MN 56472  
Phone 218/838-8248  
chad@cmoorecustombuilders.com  
www.cmoorecustombuilders.com  
License# BC741218

**DK Investments**

Dave and Kris Peterson  
1107 South 6th Street  
Brainerd, MN 56401  
Phone 218/828-0585  
kpeterson6@live.com  
License #: BC663609

**Dotty Brothers Construction, Inc.**

John Dotty  
4593 Morehouse Drive  
Pequot Lakes, MN 56472  
Phone 218/568-6160  
Fax 218/568-6108  
Cell 218/820-4464  
john@dottybrothers.com  
www.dottybrothers.com  
License# BC062426

**E.L. Builders, LLC**

Eric Larson  
28393 Mayo Hills Road  
Pequot Lakes, MN 56472  
Eric Cell 218/839-4158  
info@e-lbuilders.com  
www.e-lbuilders.com  
License# BC626648

**GPS Restoration Solutions**

Pat Pfeiffer  
P.O. Box 2615  
Baxter, MN 56425  
Phone 218/454-0805  
Cell 218/330-8377  
patp@gpsrsmn.com  
www.gpsrsmn.com  
License# BC678734

**HY-TEC Construction**

of Brainerd, Inc.  
Jeff Hanson and Mitch Feierabend  
11360 Business 371  
P.O. Box 621  
Brainerd, MN 56401  
Phone 218/829-8529  
Fax 218/829-5383  
jeffh@hyteconstruction.com  
mitchf@hyteconstruction.com  
www.hyteconstruction.com  
License# BC050648

**Kuepers, Inc. Architects & Builders**

Ray Austin  
17018 Commercial Park Road  
Brainerd, MN 56401  
Phone 218/829-0707  
Fax 218/829-0383  
raya@kuepers.com  
www.kuepers.com  
License# BC002599

**Lands End Development**

Matt Balmer  
13817 County Road 36  
Crosslake, MN 56442  
Phone 218/692-5263  
Fax 218/692-5585  
Cell 218/831-0831  
matt@landsenddev.com  
www.landsenddev.com  
License# BC454356

**Lumber One, Avon Inc.**

Chuck Brandes & Jack Brandes  
P.O. Box 7  
Avon, MN 56310  
Phone 320/356-7342  
Toll Free 888/525-7342  
Fax 320/356-7631  
cbrandes@lumber-one.com  
jbrandes@lumber-one.com  
www.lumber-one.com  
License# BC001820

**Majka Construction, Inc.**

John & Laurie Majka  
6367 Lendee Drive  
Nisswa, MN 56468  
Phone 218/963-1367  
John Cell 218/820-3078  
Laurie Cell 218/820-2413  
majkacon@nisswa.net  
www.majkaconstruction.com  
License# BC003300

**Miller Built Custom Homes, Inc.**

Greg & Tina Miller  
P.O. Box 424  
Brainerd, MN 56401  
Phone 218/838-9761  
Fax 218/828-1164  
Greg Cell 218/838-9761  
millerbuilt1@outlook.com  
Tina Cell 218/825-9681  
millerbuilt2@outlook.com  
millerbuiltcustomhomes.com  
License# BC384628

**Nor-Son Custom Builders**

Renee Johnson & Justin Berg  
7900 Hastings Road  
Baxter, MN 56425  
Phone 218/828-1722  
Fax 218/828-0487  
Toll Free 800-858-1722  
renee.johnson@nor-son.com  
justin.berg@nor-son.com  
www.nor-sonresidential.com  
License# BC001969

**Nornberg Builders, Inc.**

Ken Nornberg & Matt Nornberg  
9180 County Road 1 SW  
Pequot Lakes, MN 56472  
Ken Cell 218/820-4009  
Matt Cell 218/838-4287  
matt@nornbergbuilders.com  
nornbergbuilders@yahoo.com  
www.nornbergbuilders.com  
License# BC001980

**North Country Custom Builders, Inc.**

Barry Frieler and Dennis Blossberg  
4349 72nd Street SW  
Pequot Lakes, MN 56472  
Barry Cell 218/820-7795  
Dennis Cell 218/232-1681  
nccbinc@icloud.com  
dennis@nccbinc.com  
www.nccbinc.com  
License# BC273423

**Northland Buildings, Inc.**

Steve Imholte  
15831 16th Street N.E.  
Little Falls, MN 56345  
Phone 320/616-2100  
Fax 320/616-2101  
imholtes@northlandbuildings.com  
www.northlandbuildings.com  
License# BC048615

GERHARDSSTORE.COM





**FAUCETS · SINKS · VANITIES**  
**BATHTUBS · TOILETS**



**GERHARD'S**  
KITCHEN & BATH STORE

**18078 STATE HWY 371**  
**BRAINERD · 218.454.1900**

**Northland Construction, Inc.**  
 Jeremy Johnston  
 21978 County Road 3  
 Merrifield, MN 56465  
 Phone 218/765-4015  
 Fax 218/765-8368  
 Cell 218/838-4010  
 nci@brainerd.net  
 www.northlandconstructionmn.com  
 License# BC460780

**Quick Construction, Inc.**  
 Terry Quick  
 PO Box 324  
 Pillager, MN 56473  
 Phone 218/829-6203  
 Fax 218/825-1922  
 tnquick3810@gmail.com  
 License# BC320749

**R & R Schultz Custom Homes, Inc.**  
 Ryan Schultz & Ron Schultz  
 8890 Ruttger Road  
 Pequot Lakes, MN 56472  
 Phone 218/543-4266  
 Ryan's Cell 218/821-0841  
 Ron's Cell 218/820-7360  
 rrschultz@tds.net  
 www.rrschultzhomes.com  
 License# BC629259

**Real Solar, SBC**  
 Ben Butcher  
 3963 8th Street SW  
 Backus, MN 56435  
 Phone 218/947-3779  
 info@real-solar.com  
 License# BC693420  
 License# EA693891  
 NABCEP# PV-062420-031325



**Ron's Construction of Nisswa, LLC**  
 Ron Waidelich  
 22952 State Hwy 371  
 Nisswa, MN 56468  
 Phone 218/963-2677  
 roncollc@yahoo.com  
 License# BC20446596



Add your logo to your Directory  
 Listing - \$100. Contact Colleen  
 at 218-829-4982 or  
 cmfaacks@brainerd.net



**Sons Construction Corporation**  
 Quentin (Eric) Larson  
 1114 Mayo Road SW  
 Pequot Lakes, MN 56472  
 Phone 218/559-1010  
 Heidi Cell 218/330-8049  
 ericl@sonsconstructionmn.com  
 heidil@sonsconstructionmn.com  
 www.sonsconstructionmn.com  
 License# BC774896

**Schmidt Roofing, Inc.**  
 Ben Schmidt  
 31056 Edgewater Farm Drive  
 Breezy Point, MN 56472  
 Phone 218/454-1093  
 ben@schmidtroofing.com  
 www.schmidtroofing.com  
 License# BC177859

**Schmidt Roofing, Inc.**  
 Karla Kent  
 3509 West Hwy 13  
 Burnsville, MN 55337  
 Phone 952/888-4889  
 karla@schmidtroofing.com  
 www.schmidtroofing.com  
 License# BC177859

**Spitzack Builders, Inc.**  
 Mark Spitzack  
 P.O. Box 1500  
 Walker, MN 56484  
 Phone 218/547-3565  
 Fax 218/547-2924  
 Mark Cell 218/820-6226  
 mspitzack@spitzackbuilders.com  
 www.spitzackbuilders.com  
 License# BC379982

**Start to Finish Builders & Remodelers**  
 Wes Mink & Gloria Mink  
 17025 Commercial Park Road  
 Unit# 4  
 Brainerd, MN 56401  
 Phone 218/828-0585  
 Fax 218/454-9004  
 Wes Cell 218/821-0314  
 Gloria Cell 218/821-0204  
 gloria@starttofinishbuilders.com  
 wes@starttofinishbuilders.com  
 www.starttofinishbuilders.com  
 License# BC637395

**Structural Buildings**  
 Amanda Helm  
 37322 County Road 66, Ste. 101  
 Crosslake, MN 56442  
 Phone 763/296-5803  
 a.helm@structuralbuildings.com  
 www.structuralbuildings.com  
 License# 47-4989446

**Thomas Allen Homes, LLC**  
 Tom Dehn  
 17821 Highway 371  
 Brainerd, MN 56401  
 Phone 218/824-0652  
 Tom Cell 612/328-2215  
 tom.dehn@powerlodge.com  
 www.thomas-allen-homes.com  
 License# BC712432

**TJ Specialty Construction, LLC**  
 Kevin Kleinschmidt & Jayme Gottsch  
 109 Washington Street NE  
 Brainerd, MN 56401  
 Phone 218/829-8024  
 Fax 218/270-2368  
 Kevin Cell 218/232-4990  
 Jayme Cell 218/330-8499  
 kevin@tjspecialty.com  
 jaymegottsch@tjspecialty.com  
 www.tjspecialty.com  
 License# BC636178

**W. Gohman Construction Co.**  
 Monte K. Mraz  
 7673 Interlachen Road  
 Lakeshore, MN 56468  
 Phone 218/963-5600  
 Cell 612/597-6537  
 monte@wgohman.com  
 www.wgohman.com  
 License# BC010932



**Wausau Homes**  
 Larry Oaks  
 4844 County Road 77  
 Nisswa, MN 56468  
 Phone 218/961-0566  
 Cell 218/831-3854  
 oaksl@wausauhomes.com  
 www.wausauhomes.com  
 License# BC464857

**Wausau Homes**  
 David Gruis  
 400 West Broadway  
 Little Falls, MN 56345  
 Phone 320/414-0770  
 Cell 320/360-8298  
 gruid@wausauhomes.com  
 www.wausauhomes.com  
 License# BC761538

**Wes Hanson Builders, Inc.**  
 Tom Hanson  
 34103 County Road 3  
 P.O. Box 456  
 Crosslake, MN 56442  
 Phone 218/692-1760  
 Fax 218/692-1770  
 Cell 218/820-7103  
 tom@weshansonbuilders.com  
 www.weshansonbuilders.com  
 License# BC003452



**Window Galaxy of Minnesota**  
 Steve and Lynn Rolfe  
 19122 Love Lake Road  
 Brainerd, MN 56401  
 Phone 218/821-0041  
 Cell 612/518-6631  
 windowgalaxyofmn@gmail.com  
 www.windowgalaxyofmn.com  
 License# BC768220

**ABSTRACT & TITLE**

**Elite Title & Escrow Corporation**  
 Shayna McCulloch & Dawn Holmberg  
 13954 Cypress Drive Suite 200  
 Baxter, MN 56425  
 Phone 218/829-4450  
 Fax 218/829-4617  
 Shayna Cell 218/330-0996  
 shayna@elitetitle.com  
 dawn@elitetitle.com  
 www.elitetitle.com

**ACCOUNTING**

**CliftonLarsonAllen, LLP**  
 Jon Weston & Beth Goerges  
 14275 Golf Course Drive, Suite 300  
 Baxter, MN 56425  
 P.O. Box 648  
 Brainerd, MN 56401-0648  
 Phone 218/828-0100  
 Fax 218/828-9503  
 Jon Cell 218/821-5033  
 Beth Direct 218/825-2906  
 jon.weston@claconnect.com  
 beth.goerges@claconnect.com  
 www.CLAconnect.com

**FIRST SUPPLY®**

18078 STATE HIGHWAY 371 – BRAINERD (218) 829-6910

FIRSTSUPPLY.COM

**HIGH EFFICIENT WATER HEATERS**



**POWER TOOLS**

M12 • M18 • MX FUEL



**TANKLESS HOT WATER**



**Schlenner Wenner & Co.**  
 Brian Skluzacek  
 630 Roosevelt Road  
 St. Cloud, MN 56302  
 Phone 320/251-0286  
 Fax 320/251-0230  
 bskluzacek@swcocpas.com  
 www.swcocpas.com  
 License# MNCPA00305

**ADVERTISING / MARKETING**

**Brainerd Dispatch**  
 Susie Alters  
 506 James Street  
 Brainerd, MN 56401  
 Phone 218/855-5836  
 Fax 218/829-7735  
 susie.alters@brainerddispatch.com  
 www.brainerddispatch.com

**Hubbard Radio Brainerd/Wadena, LLC**  
 Jeff Hilborn  
 13225 Dogwood Drive  
 Baxter, MN 56425  
 Phone 218/828-1244  
 Fax 218/828-1119  
 jhilborn@hubbardradio.com  
 www.brainerdradio.net

**R & J Broadcasting**  
 Devon Krueger  
 305 W. Washington  
 Brainerd, MN 56401  
 Phone 218/828-9994  
 Fax 218/828-8327  
 Cell 507/951-9395  
 devonkrueger98@rjbroadcasting.com  
 www.rjbroadcasting.com

**AIR DUCT CLEANING**

**Complete Cleaning Solutions**  
 Kasandra Boyer and Ary Koch  
 722 W College Drive, Unit 201  
 Brainerd, MN 56401  
 Phone 218/821-6005  
 ary@completecleaningmn.com  
 www.completecleaningmn.com

**APPLIANCES**

**Schroeder's Appliance Center**  
 Trevor Haasch  
 16603 State Hwy 371 North  
 Brainerd, MN 56401  
 Phone: 218-829-3624  
 Fax: 218-829-0874  
 trevor@schroedersappliance.com  
 www.schroedersappliance.com

**ARCHITECTURE / DESIGN**

**Bercher Design & Construction**  
 Brent Gunsbury  
 7676 Design Road, Suite 100  
 Baxter, MN 56425  
 Phone 218/829-1381  
 Fax 218/829-6785  
 brent@bercher.com  
 www.bercher.com  
 License# BC004461

**Castle Rock Construction Company, LLP.**  
 Gregory Cameron  
 8120 Whitstrom Road  
 Nisswa, MN 56468  
 Phone 218/963-7689  
 Toll Free 888/707-7650  
 Fax 218/961-7689  
 castlerock@nisswa.net  
 License# BC002524

**Dan J. Heid - Planning & Design, LLC**  
 Dan J. Heid  
 22463 Otremba Road  
 Pierz, MN 56364  
 Phone 218/851-7091  
 Cell 218/851-7091  
 dan@djhplanning.com  
 www.djhplanning.com

**HY-TEC Construction**  
 of Brainerd, Inc.  
 Jeff Hanson and Mitch Feierabend  
 11360 Business 371  
 P.O. Box 621  
 Brainerd, MN 56401  
 Phone 218/829-8529  
 Fax 218/829-5383  
 jeffh@hyteconstruction.com  
 mitchf@hyteconstruction.com  
 www.hyteconstruction.com  
 License# BC050648

**Nor-Son Custom Builders**  
 Renee Johnson  
 7900 Hastings Road  
 Baxter, MN 56425  
 Phone 218/828-1722  
 Fax 218/828-0487  
 Toll Free 800-858-1722  
 renee.johnson@nor-son.com  
 www.nor-sonresidential.com  
 License# BC001969

**North House Residential Design**  
 Vaughn Larson  
 PO Box 391  
 5411 Lakes Lane, Ste. 204  
 Nisswa, MN 56468  
 Phone 612/327-7582  
 Vaughn@northhouse-rd.com  
 www.northhouse-rd.com

**ASPHALT & SEALCOATING REPAIR**

**Anderson Brothers Construction Co.**  
 Scott Mudgett  
 11325 State Hwy 210  
 Brainerd, MN 56401-5842  
 Phone 218/829-1768  
 Fax 218/829-7607  
 smudgett@andersonbrothers.com  
 www.andersonbrothers.com

**ATTORNEY**

**Rinke Noonan Ltd.**  
 Melissa Fransen  
 PO Box 1497  
 1015 West St. Germain Street  
 Suite 300  
 St. Cloud, MN 56303  
 Phone 320/656-3510  
 mfransen@rinkenoonan.com  
 www.rinkenoonan.com

**AUDIO VIDEO SYSTEMS**

**Sound Communications, Inc.**  
 Joseph Diemer  
 7702 Goedderz Road, Suite 100  
 Baxter, MN 56425  
 Joe Cell 218/820-8927  
 joewdiemer@yahoo.com  
 soundcommunicationsinc.com

**AUTO BODY REPAIR**

**Mills Automotive Group**  
 Sharon Thomas  
 14858 Dellwood Drive  
 Baxter, MN 56425  
 Phone 218/825-3500  
 Toll Free 800/991-9039  
 Fax 218/825-3510  
 Sharon.thomas@millsauto.com  
 www.millsauto.com

**AUTOMATIC DOORS**

**Brainerd Glass, Inc.**  
 Chuck Deutsch & Greg Meller  
 302 - 5th Ave NE Suite 4  
 Brainerd, MN 56401  
 Phone 218/829-5430  
 Toll Free 800/317-5430  
 Fax 218/829-0038  
 Chuck Cell 218/330-6670  
 Greg Cell 218/330-8470  
 chuck@brainerdglass.net  
 greg@brainerdglass.net  
 www.brainerdglass.net

**Gull Lake Glass, Inc.**  
 Nate Tuomi & Kerri Vastila  
 18441 State Hwy 371  
 Brainerd, Mn 56401  
 Phone 218/829-2881  
 Fax 218/829-1228  
 glglassinc@gmail.com  
 www.gulllakeglass.com

**AWNINGS / SOLAR SCREENS**

**G & J Awning & Canvas, Inc**  
 Beth Brenny  
 1260 10th Street North  
 Sauk Rapids, MN 56379  
 Phone 320/255-1733  
 Toll Free 800/467-1744  
 Fax 320/255-0130  
 Beth Cell 320/420-1030  
 beth@gjawning.com  
 www.gjawning.com

**Renewal by Andersen**  
 Kevin Hofmeister  
 11316 State Hwy 210  
 Brainerd, MN 56401  
 Phone 218/454-5624  
 kevin.hofmeister@renewalbyandersencorp.com  
 www.renewalbyandersen.com

**BATHROOM / REMODELING**

**Bathtub Refinishing USA**  
 Jim Christensen  
 P.O. Box 828  
 Nisswa, MN 56468  
 Phone 218/828-8600  
 jim@bathtubrefinishingusa.com  
 www.bathtubrefinishingusa.com

**BRICK & STONE FACING**

**BrockWhite Company**  
 Travis Ohman  
 3855 Independence Road  
 Baxter, MN 56425  
 Phone 218/829-1929  
 Toll Free 800/201-1929  
 Cell 218/213-9269  
 Fax 218/829-0802  
 tohman@brockwhite.com  
 www.brockwhite.com

**W.W. Thompson Concrete Products Co.**  
 Brett Thompson  
 P.O. Box 87  
 702 Industrial Park Road  
 Brainerd, MN 56401  
 Phone 218/829-9674  
 Toll Free 800/422-3470  
 Fax 218/828-1161  
 brett@wwthompson.com  
 www.wwthompson.com

**BUILDING JANITORIAL**

**Complete Cleaning Solutions**  
 Kasandra Boyer and Ary Koch  
 722 W College Drive, Unit 201  
 Brainerd, MN 56401  
 Phone 218/821-6005  
 ary@completecleaningmn.com  
 www.completecleaningmn.com



WE TAKE  
**CUSTOM**  
 TO A NEW LEVEL.

THAT'S THE HY-TEC WAY.



COMMERCIAL / RESIDENTIAL / ARCHITECTURE

(218) 829-8529 / HYTECCONSTRUCTION.COM

**Minnesota Cleaning Solutions**  
 Tracy Carner  
 18508 State Hwy 371 North  
 Brainerd, MN 56401  
 Phone 218/821-9141  
 centralmncs@gmail.com  
 www.minnesotacleaningsolution.com  
 License# 95210780043

**BUILDING SUPPLIES**

**Build-All-Lumber**  
 Matt Galloway & Valerie Squires  
 13204 Fawn Lake Road  
 Crosslake, MN 56442  
 Phone 218/692-3025  
 Toll Free 800/235-9774  
 Fax 218/692-3029  
 Matt Cell 218/838-0795  
 insulation@crosslake.net  
 ar@buildalllumber.com  
 www.buildalllumber.com  
 License# BC003690

**Simonson Lumber**  
 Larry Geschwill  
 3855 Independence Road# 200  
 Baxter, MN 56425  
 Phone 218/829-5798  
 Fax 218/829-6761  
 Cell 218/270-0687  
 larryg@simonson-lumber.com  
 www.simonson-lumber.com



**True North Sales**  
 Julie Rathjen  
 11304 Dutch Circle  
 East Gull Lake, MN 56401  
 julierathjen@hotmail.com  
 Phone 612/817-8599

**West Fraser**  
 John Haluska  
 5660 Arthur Street NE  
 Fridley, MN 55432  
 Phone 612/281-0700  
 john.haluska@westfraser.com  
 www.westfraser.com

**W.W. Thompson Concrete Products Co.**  
 Brett Thompson  
 702 Industrial Park Road  
 P.O. Box 87  
 Brainerd, MN 56401  
 Phone 218/829-9674  
 Toll Free 800/422-3470  
 Fax 218/828-1161  
 brett@wwthompson.com  
 www.wwthompson.com

**CABINETS / COUNTERTOPS**

**Acorn Millwork, Inc.**  
 Tim & Colleen Duffney  
 25175 State Hwy 18  
 Deerwood, MN 56444  
 Phone 218/678-3121  
 Toll Free 800/383-3639  
 Fax 218/678-2205  
 Tim Cell 218/838-3833  
 Colleen Cell 218/838-4947  
 colleen@acornmillwork.com  
 info@acornmillwork.com  
 www.acornmillwork.com



**Bayer Interior Woods**  
 Nikki Johnson  
 760 Beltline Road  
 P.O. Box 152  
 Sauk Centre, MN 56378  
 Phone 320/352-5404  
 njohnson@bayerinteriorwoods.com  
 www.bayerinteriorwoods.com

**Cambria**  
 Julie Spry  
 14370 Shoreview Drive  
 Baxter, MN 56425  
 Phone 218/731-0392  
 julie.spry@cambriausa.com  
 www.cambriausa.com

**Capital Granite & Marble, Inc.**  
 Charles Johannes  
 P.O. Box 375  
 Rockville, MN 56369  
 Phone 320/259-7625  
 Fax 320/259-0251  
 office@capitalgranite.com  
 www.capitalgranite.com

**Custom Stone Interiors, LLC**  
 Madelyn Thompson  
 23707 - 65th Avenue  
 St. Cloud, MN 56301  
 Phone 320/251-1161  
 madelynt@customstoneinteriors.com  
 www.customstoneinteriors.com

**Fabricators Unlimited, Inc.**  
 Tim Paschall  
 12811 Alfalfa Lane SW  
 Pillager, MN 56473  
 Phone 800/747-1185  
 Fax 218/515-6015  
 Cell 218/838-5114  
 tim@fabricatorsunlimited.com  
 www.fabricatorsunlimited.com

**Ron's Cabinets, Inc.**  
 John Packert & DuWayne Cottew  
 380 Industrial Blvd East  
 P.O. Box 515  
 Sauk Rapids, MN 56379  
 Phone 320/252-7667  
 Fax 320/257-0158  
 john.packert@ronscabinets.com duwayne.cottew@ronscabinets.com  
 ronscabinets@cloudnet.com

**Sculpture by Design, Inc.**  
 Brenda Thibodo  
 4115 - 12th Ave SW  
 Pine River, MN 56474  
 Phone 218/232-0372  
 brenda@sculpturebydesign.com  
 www.sculpturebydesign.com

**Signature Cabinet Company**  
 Brent Haugen  
 17043 Commercial Park Road  
 Brainerd, MN 56401  
 Phone 218/513-9025  
 signaturecabinetcompany@gmail.com  
 www.signaturecabinetcompany.com

**Wood Products Unlimited, Inc.**  
 Ryan Aanes and Todd Pietila  
 15909 Inglewood Drive  
 Brainerd, MN 56401  
 Phone 218/829-4353  
 Fax 218/829-0067  
 Ryan Cell 218/838-1369  
 Todd Cell 218/839-8170  
 info@woodproductsonline.com  
 www.woodproductsonline.com

**CARPENTRY**

**Majka Construction, Inc.**  
 John & Laurie Majka  
 6367 Lendee Drive  
 Nisswa, MN 56468  
 Phone 218/963-1367  
 John Cell 218/820-3078  
 Laurie Cell 218/820-2413  
 majkacon@nisswa.net  
 www.majkaconstruction.com  
 License# BC003300

**Spitzack Builders, Inc.**  
 Mark Spitzack  
 P.O. Box 1500  
 Walker, MN 56484  
 Phone 218/547-3565  
 Fax 218/547-2924  
 Mark Cell 218/820-6226  
 mspitzack@spitzackbuilders.com  
 www.spitzackbuilders.com  
 License# BC379982

**CERAMIC TILE**

**Trimmers, Inc.**  
 Benjamin Kockler  
 706 Martin Court  
 Sartell, MN 56377  
 Phone 320/420-1058  
 ben@trimmersincmn.com  
 www.trimmersincmn.com

**CLEANING / RESTORATION**

**Complete Cleaning Solutions**  
 Kasandra Boyer and Ary Koch  
 722 W College Drive, Unit 201  
 Brainerd, MN 56401  
 Phone 218/821-6005  
 ary@completecleaningmn.com  
 www.completecleaningmn.com

**Minnesota Cleaning Solutions**  
 Tracy Carner  
 18508 State Hwy 371 North  
 Brainerd, MN 56401  
 Phone 218/821-9141  
 centralmncs@gmail.com  
 www.minnesotacleaningsolution.com  
 License# 95210780043

**ServiceMaster by Retka**  
 Ken & Jackie Retka  
 7611 College Road  
 P.O. Box 2805  
 Baxter, MN 56425  
 Phone 218/829-4076  
 ken@servicemasterretka.com  
 jackie@servicemasterretka.com  
 www.servicemasterrestore.com/locations/mn/baxter

**Servpro of Brainerd and Park Rapids**  
 Laura Arends  
 33029 S. Upper Hay Drive  
 Pequot Lakes, MN 56472  
 Phone 218/568-6923  
 Fax 218/568-7274  
 Cell 218/851-5993  
 servpro9046@tds.net  
 www.servprobrainerdandparkrapids.com

**CLEANING SERVICES**

**Complete Cleaning Solutions**  
 Kasandra Boyer and Ary Koch  
 722 W College Drive, Unit 201  
 Brainerd, MN 56401  
 Phone 218/821-6005  
 ary@completecleaningmn.com  
 www.completecleaningmn.com

**In-Floor Heating  
 'Lunch n Learn' With  
 HUG Hydronics**

**Who's this for:** Contractors, Installers, HVAC Pros, and anyone interested in hydronics

**Event Cost:** \$150 for workshop which includes: Training, Free Accessory, & Lunch

**Sign up:** Website - [www.HugHydronics.com](http://www.HugHydronics.com)  
 Email - [Sales@HUGLLC.com](mailto:Sales@HUGLLC.com)

**January 14th  
 Noon-2pm**

**Reduce  
 Installation  
 Time**

**Brainerd Chamber  
 of  
 Commerce**

**More  
 Features for  
 Customers**



**CLOSET STORAGE**



**Bayer Interior Woods**  
 Nikki Johnson  
 760 Bellline Road  
 P.O. Box 152  
 Sauk Centre, MN 56378  
 Phone 320/352-5404  
 njohnson@bayerinteriorwoods.com  
 www.bayerinteriorwoods.com

**COMMUNICATIONS**

**CTC**  
 Andy Isackson & Jason Atwater  
 14385 Edgewood Drive  
 Baxter, MN 56425  
 Phone 218/454-1234  
 Toll Free 800/753-9104  
 Fax 218/829-6071  
 Andy Cell 218/454-1137  
 Jason Cell 218/851-0938  
 andy.isackson@connectctc.com  
 jason.atwater@connectctc.com  
 www.ctctelcom.net

**R & J Broadcasting**  
 Devon Krueger  
 305 W. Washington  
 Brainerd, MN 56401  
 Phone 218/828-9994  
 Fax 218/828-8327  
 Cell 507/951-9395  
 devonkrueger@rjbroadcasting.com  
 www.rjbroadcasting.com

**COMPUTER SERVICES**

**CTC**  
 Andy Isackson & Jason Atwater  
 14385 Edgewood Drive  
 Baxter, MN 56425  
 Phone 218/454-1234  
 Toll Free 800/753-9104  
 Fax 218/829-6071  
 Andy Cell 218/454-1137  
 Jason Cell 218/851-0938  
 andy.isackson@connectctc.com  
 jason.atwater@connectctc.com  
 www.ctctelcom.net

**GrowthZone**  
 Tim Saeger  
 24400 Smiley Road, Suite 4  
 Nisswa, MN 56468  
 Phone 800/825-9171  
 Cell 218/232-3213  
 tim.saeger@growthzone.com  
 www.growthzone.com

**CONCRETE LIFTING & STABILIZATION**

**Tri-County Foam Insulation, LLC**  
 Ryan Cleland  
 5313 County Road 82 SE  
 Alexandria, MN 56308  
 Phone 320/852-7050  
 office@triconfoam.com  
 www.triconfoam.com  
 License# IR652834

**CONCRETE & MASONRY**

**BrockWhite Company**  
 Travis Ohman  
 3855 Independence Road  
 Baxter, MN 56425  
 Phone 218/829-1929  
 Toll Free 800/201-1929  
 Cell 218/213-9269  
 Fax 218/829-0802  
 tohman@brockwhite.com  
 www.brockwhite.com

**H & H Masonry, LLC**  
 Kyle Holbrook  
 23305 State Highway 18  
 Deerwood, MN 56444  
 Cell 218/851-8211  
 hhmasonry@gmail.com  
 www.hhmasonry.com  
 License #QB706547

**Knife River**  
 Greg Ringler  
 7925 Industrial Park Rd  
 Baxter, MN 56425  
 Phone 218/829-4726  
 Toll Free 800/450-4726  
 Fax 218/829-3250  
 Greg Cell 218/821-6891  
 greg.ringler@kniferiver.com  
 www.kniferiver.com

**W.W. Thompson Concrete Products Co.**  
 Brett Thompson  
 P.O. Box 87  
 702 Industrial Park Road  
 Brainerd, MN 56401  
 Phone 218/829-9674  
 Toll Free 800/422-3470  
 Fax 218/828-1161  
 brett@wvthompson.com  
 www.wvthompson.com

**CONCRETE RESURFACING / UNDERLAYMENT**

**KMAC, Inc.**  
 Scott Ryan  
 P.O. Box 548  
 Hutchinson, MN 55350  
 Phone 320/587-9697  
 Fax 320/587-0650  
 Scott Cell 612/290-0938  
 sryan@kmacmn.com

**CONSTRUCTION CLEAN-UP SERVICE**

**Complete Cleaning Solutions**  
 Kasandra Boyer and Ary Koch  
 722 W College Drive, Unit 201  
 Brainerd, MN 56401  
 Phone 218/821-6005  
 ary@completecleaningmn.com  
 www.completecleaningmn.com

**Nisswa Rolloff Service**  
 Jason & Rani Kitzman  
 10577 Hamilton Lane  
 Pequot Lakes, MN 56472  
 Phone 218/963-0014  
 Cell 218/820-5140  
 jasonrani@hotmail.com  
 www.nisswarolloff.com

**CONSTRUCTION-HEAVY EQUIPMENT**

**Acme Tools - Bemidji**  
 Aaron Schmitz  
 2025 - 30th Street NW  
 Bemidji, MN 56601  
 Phone 218/444-8665  
 Fax 218/751-2575  
 aschmitz@acmetools.com  
 www.acmetools.com

**Acme Tools - Duluth**  
 Mike Carlson  
 4332 Grand Avenue  
 Duluth, MN 55807  
 Phone 218/628-3523  
 Fax 218/624-0261  
 mcarlson@acmetools.com  
 www.acmetools.com

**Quality Equipment Sales and Service, Inc.**  
 Jessica Smisek  
 5410 Landmark Drive  
 Brainerd, MN 56401  
 Phone 218/297-0991  
 Fax 218/454-0891  
 jdoege@qualityforklift.com  
 www.qualityequipmentmn.com



**Theco, Inc.**  
 Isaac Novak  
 11570 MN 371 - Bus A  
 Brainerd, MN 56401  
 Phone 218/829-2800  
 Cell 218/866-0085  
 isaac.novak@thecoinc.com  
 www.thecoinc.com

**Ziegler Cat, Inc.**  
 Jason Asden  
 3311 Liberty Lane  
 Brainerd, MN 56401  
 Phone 218/829-9800  
 Fax 218/833-8530  
 Toll Free 877/829-9850  
 jason.asden@zieglercat.com  
 www.zieglercat.com

**COVID CLEANING**

**Complete Cleaning Solutions**  
 Kasandra Boyer and Ary Koch  
 722 W College Drive, Unit 201  
 Brainerd, MN 56401  
 Phone 218/821-6005  
 ary@completecleaningmn.com  
 www.completecleaningmn.com

**CUSTOM HOMES**



**Minnesota Custom Cedar Homes**  
 Kathy Kapitan  
 8842 Hillswick Trail  
 Brooklyn Park, MN 55443  
 Phone 612/803-3450  
 kapsk@comcast.net  
 www.lindahl.com/dealer/mcch

**DEVELOPER**



**Whitebirch, Inc.**  
 Jeff Johnson  
 9252 Breezy Point Drive  
 Breezy Point, MN 56472  
 Phone 218/562-7593  
 Cell 218/831-1707  
 jjohnson@breezypointresort.com

**DOORS**

**Brainerd Hardwoods, Inc.**  
 Joe DesMarais & Joe Paine  
 13844 White Pine Drive  
 Brainerd, MN 56401  
 Phone 218/828-4824  
 Fax 218/828-0720  
 joed@brainerdhardwoods.com  
 jpaine@brainerdhardwoods.com  
 www.brainerdhardwoods.com



# Creative

## Inspiration for the entire Lakes Area

We want to be your design, offset printing, digital printing, bindery and mailing professionals. We want to be your printer. Please contact us.



218-829-7790 | Fax: 218-829-0977 | 1223 Oak Street, Brainerd, MN 56401 | www.lakesprinting.com



# MARVIN

**Marvin**  
Travis Kelley  
794 32nd Ave. NW  
Backus, MN 56435  
Phone 218/838-6195  
traviskelley@marvin.com  
www.marvin.com

**Pella Windows & Doors**  
Sara Mausser & Matt Juntunen  
15300 25th Avenue N., Suite 100  
Plymouth, MN 55447  
Sara 612/802-9601  
Fax 763/355-1396  
maussersa@pellamn.com  
juntunenm@pellamn.com  
www.pellanorthland.com

**Renewal by Andersen**  
Kevin Hofmeister  
11316 State Hwy 210  
Brainerd, MN 56401  
Phone 218/515-2737  
kevin.hofmeister@renewalbyandersencorp.com  
www.renewalbyandersen.com

**Synergy Products, LLC**  
Willy Enz  
6011 Culligan Way  
Minnetonka, MN 55345  
Phone 952/224-2202  
willye@synergy-trt.com  
www.synergy-trt.com



**Window Galaxy of Minnesota**  
Steve and Lynn Rolfe  
19122 Love Lake Road  
Brainerd, MN 56401  
Phone 218/821-0041  
Cell 612/518-6631  
windowgalaxyofmn@gmail.com  
www.windowgalaxyofmn.com  
License# BC768220

**DRYWALL**

**Geo's Paint & Finish, LLC**  
George Erickson  
26392 State Hwy 18  
Brainerd, MN 56401  
Phone 320/692-2027  
Toll Free 888/820-4370  
Fax 320/692-2031  
george@geospaint.com  
www.geospaint.com

**ELECTRICIANS**

**Jim's Electric Company, Inc.**  
Jesse Grant  
8296 Industrial Park Road  
Baxter, MN 56425  
Phone 218/828-0250  
Toll Free 877/380-7676  
Fax 218/828-4531  
Jesse Cell 218/820-9775  
jesseg@jimselectric.com  
www.jimselectric.com  
License# EA000933

**Magnum Electrical Contractors, Inc.**  
Rick Zetah & Eva Kreiling  
522 11th Avenue NE  
Brainerd, MN 56401  
Phone 218/825-7226  
Fax 218/829-7835  
Rick Cell 218/851-7000  
Eva Cell 218/851-3598  
eva.magnum@brainerd.net  
magnum@brainerd.net  
www.magnumelectrical.mn.com  
License# EA002700



**Precision Electrical**  
Eric Popp  
9029 Crown Hill Court  
Brainerd, MN 56401  
Phone 218/825-0378  
Cell 218/851-4013  
eric@precisionelectricalmn.com  
www.precisionelectricalmn.com

**ENERGY EFFICIENCY**



**Hunt Utilities Group (HUG)**  
Bruce Domino  
2331 Dancing Wind Road  
Pine River, MN 56474  
Phone 218/587-5001  
bdomino@hugllc.com  
www.hugllc.com

**Real Solar, SBC**  
Ben Butcher  
3963 8th Street SW  
Backus, MN 56435  
Phone 218/947-3779  
info@real-solar.com  
License# BC693420  
License# EA693891  
NABCEP# PV-062420-031325

**EROSION CONTROL**

**BrockWhite Company**  
Travis Ohman  
3855 Independence Road  
Baxter, MN 56425  
Phone 218/829-1929  
Toll Free 800/201-1929  
Cell 218/213-9269  
Fax 218/829-0802  
tohman@brockwhite.com  
www.brockwhite.com

**EXCAVATING**

**Anderson Brothers Const. Co.**  
Scott Mudgett  
11325 State Hwy 210  
Brainerd, MN 56401-5842  
Phone 218/829-1768  
Fax 218/829-7607  
smudgett@andersonbrothers.com  
www.andersonbrothers.com

**Liljenquist Sewer & Excavating**  
Larry & Kelly Liljenquist  
30477 State Hwy 47  
Aitkin, MN 56431  
Phone 320/684-2024  
liljenquistsewer@yahoo.com  
License #L127

**Rasinski Excavating, Inc.**  
Dave Rasinski  
10775 Pinewood Drive SW  
Nisswa, MN 56468  
Phone 218/825-8609  
Fax 218/825-8609  
Cell 218/820-3403  
rasinecx@brainerd.net  
www.rasinskiexcavating.com

**Schrupp Excavating LLC**  
Raymond & Wendy Schrupp  
3003 36th St. SW  
Pine River, MN 56474  
Phone 218/587-4038  
Fax 218/587-3473  
schruppex@uslink.net  
www.schruppexcavating.com  
License# PB645685

**FENCING & DECKING**

**Oberg Fence**  
Brian Norwood  
23251 County Hwy 12  
P.O. Box 118  
Deerwood, MN 56444  
Phone 218/534-3118  
Toll Free 800/755-3118  
Fax 218/534-3119  
sales@obergfence.com  
www.obergfence.com

**FINANCE & INVESTMENTS**

**American National Bank of MN**  
Terry Baltus, Sam Horn,  
Reed Campell, Todd Brown  
7638 Wolda Road  
Baxter, MN 56425  
Phone 218/829-1484  
Fax 218/829-8249  
tbaltus@anbmn.com  
shorn@anbmn.com  
rcampbell@anbmn.com  
tbrown@anbmn.com  
www.anbmn.com

**American National Bank of MN**  
Todd Sorenson  
1920 South 6th Street  
Brainerd, MN 56401  
Phone 218/824-7900  
tsorenson@anbmn.com  
www.anbmn.com

**American National Bank of MN**  
PJ Smith & Loren Alexander  
31279 Brunas Street  
Pequot Lakes, MN 56472  
Phone 218/568-4999  
Fax 218/568-5433  
pjsmith@anbmn.com  
lalexander@anbmn.com  
www.anbmn.com

**Bremer Bank - Aitkin**  
Cara Shaver  
101 Minnesota Avenue North  
Aitkin, MN 56431  
Phone 218/927-7703  
cmshaver@bremer.com  
www.bremer.com

**Bremer Bank - Baxter**  
Gary Johnson  
7558 Design Road  
Baxter, MN 56425  
Phone 218/855-5546  
Fax 218/824-1501  
Gary Cell 218/838-1401  
gljohnson@bremer.com  
www.bremer.com

**Bremer Bank - Brainerd**  
Gary Johnson  
321 South Seventh Street  
Brainerd, MN 56401  
Phone 218/828-5153  
Fax 218/829-5583  
Cell 218/838-1401  
gljohnson@bremer.com  
www.bremer.com

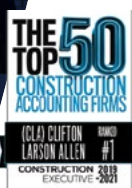


With the right support  
behind you, you'll  
consistently stay ahead.

CLA can help you reach your goals,  
then reach further.

WEALTH ADVISORY | OUTSOURCING  
AUDIT, TAX, AND CONSULTING

Jon Weston, Keith Wieser, Beth Goerges  
218-828-0100  
Brainerd  
CLAconnect.com



Investment advisory services are offered through CliftonLarsonAllen  
Wealth Advisors, LLC, an SEC-registered investment advisor

**Deerwood Bank - Baxter**  
 Becky Eckelman  
 14986 Lynwood Drive  
 P.O. Box 2905  
 Baxter, MN 56425  
 Phone 888/909-8946  
 Fax 218/825-8732  
 becky.eckelman@deerwoodbank.com  
 www.deerwoodbank.com

**Deerwood Bank - Brainerd**  
 Becky Eckelman  
 611 NE Washington St  
 P.O. Box 527  
 Brainerd, MN 56401  
 Phone 877/828-2111  
 Fax 218/828-8248  
 becky.eckelman@deerwoodbank.com  
 www.deerwoodbank.com

**Deerwood Bank - Deerwood**  
 Casey Kannel  
 21236 Archibald Road  
 P.O. Box 520  
 Deerwood, MN 56444  
 Phone 800/291-6597  
 Fax 218/534-3896  
 casey.kannel@deerwoodbank.com  
 www.deerwoodbank.com

**Deerwood Bank - Garrison**  
 Casey Kannel  
 9451 Madison Street  
 P.O. Box 366  
 Garrison, MN 56450  
 Phone 320/692-4336  
 Fax 320/692-4337  
 casey.kannel@deerwoodbank.com  
 www.deerwoodbank.com

**First National Bank North - Baxter**  
 Cami Haberman & Troy Friberg  
 P.O. Box 2807  
 Baxter, MN 56425  
 Phone 218/822-4480  
 Fax 218/568-5358  
 cami.haberman@fnbnorth.com  
 troy.friberg@fnbnorth.com  
 www.fnbwalker.com

**First National Bank North - Pequot**  
 Cami Haberman & Dave Elsenpeter  
 P.O. Box 366  
 Pequot Lakes, MN 56472  
 Phone 218/568-4473  
 Fax 218/568-5358  
 dave@fnbnorth.com  
 cami.haberman@fnbnorth.com  
 www.fnbwalker.com

**First Western Bank and Trust - Baxter**  
 Sandy Bebler  
 14084 Baxter Drive Suite 16  
 Baxter, MN 56425  
 Phone 218/829-8712  
 Toll Free 888/829-8712  
 Fax 218/829-1788  
 Sandy Phone 320-295-9714  
 sandy.bebler@firstwestern.bank  
 www.firstwestern.bank

**First Western Bank and Trust - Crosslake**  
 Sandy Bebler  
 35563 County Rd 3  
 Crosslake, MN 56444  
 Phone 218/692-2828  
 Toll Free 888/692-2838  
 Sandy Phone 320/295-9714  
 sandy.bebler@firstwestern.bank  
 www.firstwestern.bank

**First Western Bank and Trust - Nisswa**  
 Russ Hale  
 23964 Smiley Road  
 PO Box 500  
 Nisswa, MN 56468  
 Phone 218/963-4058  
 russ.hale@firstwestern.bank  
 www.firstwestern.bank

**Frandsen Bank & Trust - Baxter**  
 Chris Boelter & Eric Colmark  
 7429 Excelsior Road  
 P.O. Box 2690  
 Baxter, MN 56425  
 Chris Cell 218/822-3372  
 Eric Cell 62/616-3327  
 Fax 218/855-1379  
 cboelter@frandsenbank.com  
 ecolmark@frandsenbank.com  
 www.frandsenbank.com

**Members Cooperative Credit Union**  
 Brittney Boeder  
 14633 Edgewood Drive  
 Baxter, MN 56425  
 Phone 218/625-8893  
 brittney.boeder@membersccu.org  
 www.membersccu.org

**Mid Minnesota Federal Credit Union**  
 Jill Casper & Ginger House  
 13283 Isle Drive  
 P.O. Box 2907  
 Baxter, MN 56425  
 Phone 218/829-0371  
 Fax 218/822-2455  
 jcasper@mmfcu.org  
 ghouse@mmfcu.org  
 www.mmfcu.org

**RiverWood Bank - Baxter**  
 Jaime Rowlette  
 14633 Edgewood Drive  
 P.O. Box 2947  
 Baxter, MN 56425  
 Phone 218/316-3784  
 Fax 218/316-3796  
 jaime.rowlette@riverwoodbank.com  
 www.riverwoodbank.com

**RiverWood Bank - Crosslake**  
 Reed Nelson  
 P.O. Box 899  
 Crosslake, MN 56442  
 Phone 218/692-6663  
 Fax 218/692-6665  
 Cell: 218/316-3777  
 reed.nelson@riverwoodbank.com  
 www.riverwoodbank.com

**Stifel Financial**  
 David Clausen  
 117 Sixth Street, Unit 7  
 P.O. Box 1237  
 Walker, MN 56484  
 Phone 218/547-3526  
 Toll Free 866/299-2042  
 Fax 218/547-3774  
 Cell 218/820-1671  
 david.s.clausen@stifel.com  
 License# 20085003

**FINISHED CARPENTRY**

**Majka Construction, Inc.**  
 John & Laurie Majka  
 6367 Lendee Drive  
 Nisswa, MN 56468  
 Phone 218/963-1367  
 John Cell 218/820-3078  
 Laurie Cell 218/820-2413  
 majkacon@nisswa.net  
 www.majkaconstruction.com  
 License# BC003300

**Trimmers, Inc.**  
 Benjamin Kockler  
 706 Martin Court  
 Sartell, MN 56377  
 Phone 320/420-1058  
 ben@trimmersincmn.com  
 www.trimmersincmn.com

**FIRE DAMAGE**

**Complete Cleaning Solutions**  
 Kasandra Boyer and Ary Koch  
 722 W College Drive, Unit 201  
 Brainerd, MN 56401  
 Phone 218/821-6005  
 ary@completecleaningmn.com  
 www.completecleaningmn.com

**FIREPLACES**

**BrockWhite Company**  
 Travis Ohman  
 3855 Independence Road  
 Baxter, MN 56425  
 Phone 218/829-1929  
 Toll Free 800/201-1929  
 Cell 218/213-9269  
 Fax 218/829-0802  
 tohman@brockwhite.com  
 www.brockwhite.com

**Crosslake Sheetmetal, Inc.**  
 Karl & Penny Skog  
 33735 County Road 3  
 P.O. Box 191  
 Crosslake, MN 56442  
 Phone 218/692-2177  
 Toll Free 800/692-2177  
 Fax 218/692-2178  
 penny@crosslakesheetmetal.com karl@crosslakesheetmetal.com  
 www.crosslakesheetmetal.com

**Up North Fireplace Gallery**  
 Gregory Pearson & Kevin Pietz  
 18512 State Hwy 371  
 Brainerd, MN 56401  
 Phone 218/454-1040  
 Greg Cell 218/839-2232  
 Kevin Cell 218/251-0321  
 greg@upnorthfireplacegallery.com  
 kevin@upnorthfireplacegallery.com  
 www.upnorthfireplacegallery.com

**FLOORING**

**Acorn Millwork, Inc.**  
 Tim & Colleen Duffney  
 25175 State Hwy 18  
 Deerwood, MN 56444  
 Phone 218/678-3121  
 Toll Free 800/383-3639  
 Fax 218/678-2205  
 Cell 218/838-3833  
 info@acornmillwork.com  
 www.acornmillwork.com

**Aitkin Hardwoods**  
 Larry Fontaine  
 45216 State Hwy 210  
 Aitkin, MN 56431  
 Phone 218/927-6515  
 Toll Free 888/927-6515  
 Fax 218/927-1736  
 Cell 218/308-0301  
 larry@aitkinhardwoods.com  
 www.aitkinhardwoods.com

**Brainerd Hardwoods, Inc.**  
 Joe DesMarais & Joe Paine  
 13844 White Pine Drive  
 Brainerd, MN 56401  
 Phone 218/828-4824  
 Fax 218/828-0720  
 joed@brainerdhardwoods.com  
 jpaine@brainerdhardwoods.com  
 www.brainerdhardwoods.com

**FROM ROTARY PHONES TO REDUNDANT FIBER**

**Our roots go back to 1952.**

What began as a single house phone on a party line is now multiple devices on high-speed fiber internet. Regardless of the technology, CTC has been connecting communities for seven decades.

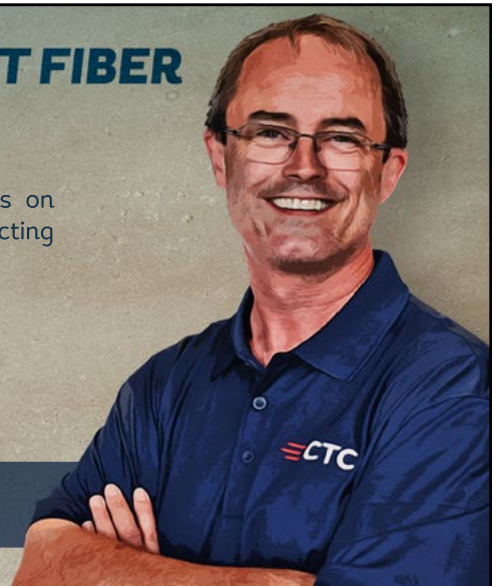
And one thing remains the same: **a steadfast commitment to our members.**

Internet • TV • Phone • Business • IT Services



218-454-1234 | goctc.com

**Shawn**  
 Member Services Technician



**MCI Carpet One Floor & Home**

Joel Burley  
14317 Edgewood Drive  
Baxter, MN 56425  
Phone 218/454-5027  
Fax 218/454-5029  
jburley@mccarpetone.com  
mccarpetone.com

**Trimmers, Inc.**

Benjamin Kockler  
706 Martin Court  
Sartell, MN 56377  
Phone 320/420-1058  
ben@trimmersincmn.com  
www.trimmersincmn.com

**GARAGES**



**Garage Guys MN**

Nick Buckentini  
36626 Pine Bay Drive  
Crosslake, MN 56442  
Phone 218/820-7233  
nick@garageguysmn.com  
www.garageguysmn.com  
License# BC776973

**GARAGE DOORS**

**American Door Works**

Chad Billig  
10727 Brent Drive  
Brainerd, MN 56401  
Phone 218/829-8365  
Toll Free 800/247-8815  
Fax 218/829-3131  
chadb@americandoorworks.com  
www.americandoorworks.com  
License# BC001005

**Garage Door Store**

- Brainerd Area  
Jonny Kletsch  
25188 Hazelwood Drive  
Nisswa, MN 56468  
Phone 218/824-0022  
jonathon.kletch@gdsmidwest.us  
www.gdsmidwest.com  
License# IR651741

**Garage Door Store**

Justin Euerle  
900 West Division Street  
Waite Park, MN 56387  
Phone 320/251-7000  
Toll Free 800/864-3816  
Fax 320/251-0945  
justin.euerle@gdsmidwest.us  
www.gdsmidwest.com  
License# IR651741

**GARBAGE REMOVAL**

**Waste Partners, Inc.**

Drey Loge & Wayne Harting  
P.O. Box 677  
Pine River, MN 56474  
Phone 218/824-8727  
Toll Free 866/602-8727  
Fax 218/587-8727  
Wayne Cell 218/831-2056  
dloge@wastepartnersinc.com  
wayneharting@wastepartnersinc.com  
www.wastepartnersinc.com

**GAS & OIL**

**Triangle Oil Company**

Craig Holland  
P.O. Box 2809  
Baxter, MN 56425  
Phone 218/829-0280  
Fax 218/829-9431  
craig@triangleoil.com  
www.triangleoilco.com

**GEOTHERMAL SUPPLIER**

**All Season Heating & A/C of Brainerd, Inc.**

Ryan & Lisa Czech  
11502 Thiesse Road  
Brainerd, MN 56401  
Phone 218/825-0513  
czechs3@msn.com  
License# 2490595

**SCR - Northern Division**

Brian Doucette  
7674 College Road Suite 115  
Baxter, MN 56425  
Phone 218/828-4337  
Fax 218/825-4966  
Brian Cell 218/839-2446  
brian.doucette@scr-mn.com  
www.scr-mn.com

**GOLF SERVICES**

**Legacy Courses at Cragun's**

Jack Wawro  
11000 Cragun's Drive  
Brainerd, MN 56401  
Phone 218/825-2789  
Fax 218/825-8275  
jwawro@craguns.com  
www.craguns.com

**GUTTERS**

**A-1 Roofing**

Terry & Corinne Drahosh  
43716 Conifer St.  
Aitkin, MN 56431  
Phone 218/678-2493  
Fax 218/678-2493  
Terry Cell 218/839-6548  
Corinne Cell 218/838-8242  
tdrahosh1994@gmail.com  
www.goa1roofing.com  
License# BC636806

**ABC Seamless Lakes Area, Inc.**

Tom & Nikki Turcotte  
2602 South 11th Street  
Brainerd, MN 56401  
Phone 218/829-5999  
Tom Cell 218/851-0509  
leads@abclakesarea.com  
www.abclakesarea.com  
License# BC778452  
EPA# NAT-F223827-1

**Advantage Seamless, Inc.**

Cory Jay  
1006 Wright Street, Unit #1  
Brainerd, MN 56401  
Phone 218/752-0918  
Cell 218/851-5737  
sales@advantageseamlessgutters.com  
www.advantageseamlessgutters.com



**Lake Country Ventures**

Nathan Moritz  
42145 Birchwood Drive, Emily, MN 56447  
218/820-4473  
nate@lcseamlessgutters.com  
www.lcseamlessgutters.com

**LeafGuard Gutters**

Jason Borresch  
8850 Ridgewood Court  
PO Box 248  
St. Joseph, MN 56374  
Phone 320/363-7531  
leafguardsc@gmail.com  
www.leafguardstcloud.com  
License# BC517079

**Mastic Home Exteriors**

Scott Thompson  
1403 Singing Hills Drive SE  
Lonsdale, MN 55046  
Phone / Fax 507/602-1073  
Cell 651/788-6117  
scott.thompson@plygem.com  
www.mastic.com

**Neumann Construction**

Cory Jay  
1006 Wright Street, Suite #1  
Brainerd, MN 56401  
Phone 218/217-4892  
info@brainerdroofing.com  
www.brainerdroofing.com

**Schmidt Roofing, Inc.**

Ben Schmidt  
31056 Edgewater Farm Drive  
Breezy Point, MN 56472  
Phone 218/454-1093  
ben@schmidtroofing.com  
www.schmidtroofing.com  
License# BC177859

**Schmidt Roofing, Inc.**

Karla Kent  
3509 West Hwy 13  
Burnsville, MN 55337  
Phone 952/888-4889  
karla@schmidtroofing.com  
www.schmidtroofing.com  
License# BC177859

**HANDYMAN SERVICES**

**Minnesota Cleaning Solutions**

Tracy Carner  
18508 State Hwy 371 North  
Brainerd, MN 56401  
Phone 218/821-9141  
centralmncs@gmail.com  
www.minnesotacleaningsolution.com  
License# 95210780043

**HAZARD CLEANING**

**Complete Cleaning Solutions**

Kasandra Boyer and Ary Koch  
722 W College Drive, Unit 201  
Brainerd, MN 56401  
Phone 218/821-6005  
ary@completecleaningmn.com  
www.completecleaningmn.com

**HEALTHCARE**



**Minnesota Regenerative Institute**

Dillon Remmick  
7818 Excelsior Road, Suite 100  
Baxter, MN 56425  
Phone 218/454-9355  
drremmick@gmail.com  
www.minnesotaregenerative.com



Add your logo to your Directory  
Listing - \$100. Contact Colleen  
at 218-829-4982 or  
cmfaacks@brainerd.net

**Mike's  
Tree Doctors**  
Your Trees, Our Passion

**Mike's  
Mulch**  
Premium Mulch and Wood Chips

**Mike's  
Tree Company**  
A Local Company You Can Trust



From plantings to removals  
& everything in between.

**WE HAVE YOU COVERED**

Call us for a free estimate  
Prompt Year Round Service

**218.825.8207**

**MikesTreeCompany.com**

**HEATING/AIR CONDITIONING**

**All Season Heating & A/C of Brainerd, Inc.**  
 Ryan & Lisa Czech  
 11502 Thiesse Road  
 Brainerd, MN 56401  
 Phone 218/825-0513  
 czechs3@msn.com  
 License# 2490595

**Crosslake Sheetmetal, Inc.**  
 Karl & Penny Skog  
 33735 County Road 3  
 P.O. Box 191  
 Crosslake, MN 56442  
 Phone 218/692-2177  
 Toll Free 800/692-2177  
 Fax 218/692-2178  
 penny@crosslakesheetmetal.com karl@crosslakesheetmetal.com  
 www.crosslakesheetmetal.com



**Phil's Heating & Air Conditioning**  
 Trevor Haasch  
 16603 State Hwy 371  
 Brainerd, MN 56401  
 Phone 218/828-8127  
 trevor@schröedersappliance.com  
 www.philsheatingair.com

**SCR - Northern Division**  
 Brian Doucette  
 7674 College Road Suite 115  
 Baxter, MN 56425  
 Phone 218/828-4337  
 Fax 218/825-4966  
 Brian Cell 218/839-2446  
 brian.doucette@scr-mn.com  
 www.scr-mn.com

**Superior Mechanical**  
 Levi Bock  
 4709 Morehouse Drive  
 Pequot Lakes, MN 56472  
 Phone 218/568-4709  
 Fax 218/568-4713  
 Cell 218/820-4895  
 lbock@superiormechanical.us  
 www.superiormechanical.us  
 License# 3455PM

**Thelen Heating & Roofing, Inc**  
 John A. Thelen, Jr.  
 1717 13th St S.E.  
 Brainerd, MN 56401  
 Phone 218/829-1491  
 Fax 218/829-2059  
 john@thelenheating.com  
 www.thelenheating.com  
 License# BC638397  
 License# MB003283

**HOME AUTOMATION**

**Digital Horizons, LLC**  
 Chris Schucker & Scott Johannes  
 1924 South 10th Street  
 Brainerd, MN 56401  
 Chris Cell 218/330-4140  
 Scott Cell 218/296-0570  
 chris@digitalhorizonsmn.com  
 Scott@digitalhorizonsmn.com  
 License# TS668884

**Sound Communications, Inc.**  
 Joseph Diemer  
 7702 Goedderz Road, Suite 100  
 Baxter, MN 56425  
 Joe Cell 218/820-8927  
 joewdiemer@yahoo.com  
 soundcommunicationsinc.com

**HOME DESIGNERS**

**Bercher Design & Construction**  
 Brent Gunsbury  
 7676 Design Road, Suite 100  
 Baxter, MN 56425  
 Phone 218/829-1381  
 brent@bercher.com  
 www.bercher.com  
 License# BC004461

**Castle Rock Construction Company, LLP**  
 Gregory Cameron  
 8120 Whitstrom Road  
 Nisswa, MN 56468  
 Phone 218/963-7689  
 Toll Free 888/707-7650  
 Fax 218/961-7689  
 castlerock@nisswa.net  
 License# BC002524

**Dan J. Heid - Planning & Design, LLC**  
 Dan J. Heid  
 22463 Otremba Road  
 Pierz, MN 56364  
 Phone 218/851-7091  
 Cell 218/851-7091  
 dan@djhplanning.com  
 www.djhplanning.com



**Hunt Utilities Group (HUG)**  
 Bruce Domino  
 2331 Dancing Wind Road  
 Pine River, MN 56474  
 Phone 218/587-5001  
 bdomino@hugllc.com  
 www.hugllc.com

**Lumber One, Avon Inc.**

Chuck Brandes & Jack Brandes  
 P.O. Box 7  
 Avon, MN 56310  
 Phone 320/356-7342  
 Toll Free 888/525-7342  
 Fax 320/356-7631  
 cbrandes@lumber-one.com  
 jbrandes@lumber-one.com  
 www.lumber-one.com  
 License# BC001820

**Nor-Son Custom Builders**  
 Renee Johnson & Justin Berg  
 7900 Hastings Road  
 Baxter, MN 56425  
 Phone 218/828-1722  
 Fax 218/828-0487  
 Toll Free 800-858-1722  
 renee.johnson@nor-son.com  
 justin.berg@nor-son.com  
 www.nor-sonresidential.com  
 License# BC001969

**North House Residential Design**  
 Vaughn Larson  
 PO Box 391  
 5411 Lakes Lane, Ste. 204  
 Nisswa, MN 56468  
 Phone 612/327-7582  
 Vaughn@northhouse-rd.com  
 www.northhouse-rd.com

**HOME IMPROVEMENT**

**Your Home Improvement Company, LLC**  
 Steve Little  
 23823 - 67th Avenue  
 St. Cloud, MN 56301  
 Phone 320/230-9182  
 Fax 320/230-9189  
 Toll Free 800/557-2701  
 slittle@yhic.com  
 www.yourhomeimprovementco.com  
 License# BC506363



**Minnesota Custom Cedar Homes**  
 Kathy Kapitan  
 8842 Hillswick Trail  
 Brooklyn Park, MN 55443  
 Phone 612/803-3450  
 kapsk@comcast.net  
 www.lindahl.com/dealer/mcch

**HOME THEATRE SYSTEMS**

**Sound Communications, Inc.**  
 Joseph Diemer  
 7702 Goedderz Road, Suite 100  
 Baxter, MN 56425  
 Joe Cell 218/820-8927  
 joewdiemer@yahoo.com  
 soundcommunicationsinc.com

**INSULATED CONCRETE FORMS**

**BrockWhite Company**  
 Travis Ohman  
 3855 Independence Road  
 Baxter, MN 56425  
 Phone 218/829-1929  
 Toll Free 800/201-1929  
 Cell 218/213-9269  
 Fax 218/829-0802  
 tohman@brockwhite.com  
 www.brockwhite.com

**W.W. Thompson Concrete Products Co.**  
 Brett Thompson  
 702 Industrial Park Road  
 P.O. Box 87  
 Brainerd, MN 56401  
 Phone 218/829-9674  
 Toll Free 800/422-3470  
 Fax 218/828-1161  
 brett@wwthompson.com  
 www.wwthompson.com

**INSULATION**

**Build-All-Lumber**  
 Matt Galloway & Valerie Squires  
 13204 Fawn Lake Road  
 Crosslake, MN 56442  
 Phone 218/692-3025  
 Toll Free 800/235-9774  
 Fax 218/692-3029  
 Matt Cell 218/838-0795  
 insulation@crosslake.net  
 ar@buildalllumber.com  
 www.buildalllumber.com  
 License# BC003690

**Expert Insulation of Brainerd, Inc.**  
 Cindy Young & Luke Hines  
 7775 Brians Way  
 Brainerd, MN 56401  
 Toll Free 877/888-2780  
 Fax 218/828-6492  
 Luke Cell 218/821-1257  
 cindy@expertinsulation.com  
 luke@expertinsulation.com  
 License# BC636924

**Tri-County Foam Insulation, LLC**  
 Josh Seidel  
 5313 County Road 82 SE  
 Alexandria, MN 56308  
 Phone 320/852-7050  
 office@tricityfoam.com  
 www.tricityfoam.com  
 License# IR652834



We can keep your basement dry & warm with our state of the art waterproofing technologies and systems. **It's that simple... It's all we do!**

**New Construction • Residential & Light Commercial  
 Waterproofing, Dampproofing  
 Membrane Protection with Insulation/Drainage systems**



**218-829-3596 • brainerdwaterproofing.com**

**We are central Minnesota's most versatile mortgage and construction lender, with ...**

- Construction Loans
- Seasonal Cabin Financing • Lake Lot Financing
- Raw Land & Acreage Financing
- Investment properties and land development

Baxter (218) 829-1484  
 Brainerd (218) 824-7900  
 Pequot Lakes (218) 568-4999  
 Nisswa (218) 656-1380



**AMERICAN NATIONAL BANK**  
 OF MINNESOTA



**INSURANCE**

**AgencyOne**

Eric Bolt  
13968 Cypress Road, Suite 4  
Baxter, MN 56425  
Phone 218/829-2844  
Fax 218/829-7945  
Eric Cell 218/820-3862  
ericb@agencyonemn.com  
www.agencyonemn.com  
License# 4343

**Hanneken Insurance Agency, Inc. Brainerd**

Chris Hanneken & Matt Hanneken  
P.O. Box 313  
Brainerd, MN 56401  
Phone 218/829-3251  
Fax 218/829-3003  
chris@hannekeninsurance.com  
matt@hannekeninsurance.com  
www.hannekeninsurance.com

**Hanneken Insurance Agency, Inc. Little Falls**

Chris Hanneken  
501 E. Broadway  
Little Falls, MN 56345  
Phone 320/632-6592  
Fax 320/632-2968  
chris@hannekeninsurance.com  
www.hannekeninsurance.com

**Hanneken Insurance Agency, Inc. Pierz**

Matt Hanneken  
238 Main Street N  
Pierz, MN 56364  
Phone 320/468-6177  
matt@hannekeninsurance.com  
www.hannekeninsurance.com

**Hanneken Insurance Agency, Inc. Pine River**

Chris Hanneken  
245 Barclay Avenue E.  
PO Box 367  
Pine River, MN 56474  
Phone 218/587-2722  
Fax 218/587-2833  
chris@hannekeninsurance.com  
www.hannekeninsurance.com

**Weizenegger-Engel Insurance**

Jake Huser & Jayme Steele  
15616 Edgewood Drive, Suite 205  
Baxter, MN 56425  
Phone 218/829-4721  
Toll Free 888/829-4721  
Fax 877/829-0594  
Jake Cell 218/330-9848  
Jayme Cell 218/324-0336  
jihuser@we-ins.com  
jrsteale@we-ins.com  
www.we-ins.com

**INTERIOR DESIGN**



**Katie Kottke Interiors**

Katie Kottke  
25320 Norway Lane  
Nisswa, MN 56468  
Phone 218/820-9532  
katiekottkeinteriors@gmail.com  
www.katiekottkeinteriors.com

**MCI Carpet One Floor & Home**

Joel Burley  
14317 Edgewood Drive  
Baxter, MN 56425  
Phone 218/454-5027  
Fax 218/454-5029  
jburley@mcicarpetone.com  
mcicarpetone.com

**North House Residential Design**

Vaughn Larson  
PO Box 391  
5411 Lakes Lane, Ste. 204  
Nisswa, MN 56468  
Phone 612/327-7582  
vaughn@northhouse-rd.com  
www.northhouse-rd.com

**LAND DEVELOPMENT**



**Grand View Lodge**

Lonnie Faacks  
23521 Nokomis Avenue  
Nisswa, MN 56468  
Phone 218/963-8790  
Cell 218/851-5571  
lonnie.faacks@grandviewlodge.com  
www.grandviewlodge.com

**LANDSCAPING**

**BrockWhite Company**

Travis Ohman  
3855 Independence Road  
Baxter, MN 56425  
Phone 218/829-1929  
Toll Free 800/201-1929  
Cell 218/213-9269  
Fax 218/829-0802  
tohman@brockwhite.com  
www.brockwhite.com

**Moe's Contracting & Landscaping LLC**

Cassandra James  
31832 Stewart's Bay Drive  
Breezy Point, MN 56472  
Phone 218/330-1053  
moescontracting@gmail.com  
www.moescontracting.com

**The Woods Landscaping, Inc.**

Reid Price  
P.O. Box 727  
Pequot Lakes, MN 56472  
Phone 218/568-4332  
Fax 218/562-4590  
Cell 218/831-8088  
reid@thewoodslandscaping.com  
www.thewoodslandscaping.com

**W.W. Thompson Concrete Products Co.**

Brett Thompson  
702 Industrial Park Road  
P.O. Box 87  
Brainerd, MN 56401  
Phone 218/829-9674  
Toll Free 800/422-3470  
Fax 218/828-1161  
brett@wwthompson.com  
www.wwthompson.com

**LAWN CARE**

**Trugreen**

Scott & Wendy Snyder  
4657 Morehouse Drive  
Pequot Lakes, MN 56472  
Phone 218/568-4008  
Toll Free 866/249-9264  
Fax 218/568-5699  
Cell 218/838-1404  
trugreen@tds.net  
www.trugreenupnorth.com  
License# 2002

**LOCK & KEY**

**Lakes Area Lock & Door, Inc.**

Nathan Tuomi  
18441 State Highway 371  
Brainerd, MN 56401  
Phone 218/829-5097  
Fax 218/828-3721  
lakesarealock@gmail.com  
www.lakesarealockinc.com



Add your logo to your Directory  
Listing - \$100. Contact Colleen  
at 218-829-4982 or  
cmfaacks@brainerd.net

**LODGING / DINING**



**Grand View Lodge**

Lonnie Faacks  
23521 Nokomis Avenue  
Nisswa, MN 56468  
Phone 218/963-8790  
Cell 218/851-5571  
lonnie.faacks@grandviewlodge.com  
www.grandviewlodge.com

**LOG HOMES**



**Minnesota Custom Cedar Homes**

Kathy Kapitan  
8842 Hillswick Trail  
Brooklyn Park, MN 55443  
Phone 612/803-3450  
kapsk@comcast.net  
www.lindahl.com/dealer/mcch

**R & R Schultz Custom Homes, Inc.**

Ryan Schultz & Ron Schultz  
8890 Ruttger Road  
Pequot Lakes, MN 56472  
Phone 218/543-4266  
Fax 218/543-4766  
Ryan's Cell 218/821-0841  
Ron's Cell 218/820-7360  
rrschultz@tds.net  
www.rrschultzhomes.com  
License# BC629259

**Red Pine Log Works, Inc.**

Bill & Rene Sawyer  
147 State Hwy 371 SW  
P.O. Box 27  
Backus, MN 56435  
Phone 218/947-3666  
Fax 218/947-4555  
rplhomes@uslink.net  
www.redpinehomes.com  
License# BC227598

**LUMBER SUPPLIERS**

**Simonson Lumber Co, Inc**

Larry Geschwill  
3855 Independence Road# 200  
Baxter, MN 56425  
Phone 218/829-5798  
Fax 218/829-6761  
Cell 218/270-0687  
larryg@simonson-lumber.com  
www.simonson-lumber.com



**MARKETING • PRINT • MAIL**

MARKETING PRINT MAIL DESIGN WEB SIGNS PROMO FULFILLMENT

218.828.4248 Toll Free: 800.950.4821 Fax: 218.828.1398  
www.AllegraBrainerd.com  
220 WASHINGTON STREET BRAINERD MINNESOTA 56401

---

**LARGE FORMAT COLOR SCANNING**  
• Full Color up to 36" Wide


**LARGE FORMAT PRINTING**  
• Engineer Copies  
• Signs & Banners



BANNERS • LABELS • BUSINESS CARDS • COLOR PRINTING • DESKTOP PUBLISHING • NEWSLETTERS  
COPYING • FLYERS • BROCHURES • LETTERHEADS • ENVELOPES • BOOKLETS • MANUALS • STAMPS  
INVITATIONS • ANNOUNCEMENTS • MAGNETIC SIGNS • FULL MAILING SERVICE • FEDEX SHIPPING

**WIPPLER PRECAST**

THE AREA'S LEADING SUPPLIER OF  
QUALITY SEPTIC TANKS



( 2 1 8 ) 8 2 0 - 8 5 9 8

**LUMBER YARDS**

**Build-All-Lumber**  
 Matt Galloway & Valerie Squires  
 13204 Fawn Lake Road  
 Crosslake, MN 56442  
 Phone 218/692-3025  
 Toll Free 800/235-9774  
 Fax 218/692-3029  
 Matt Cell 218/838-0795  
 insulation@crosslake.net  
 ar@buildalllumber.com  
 www.buildalllumber.com  
 License# BC003690

**Lumber One, Avon Inc.**  
 Chuck Brandes & Jack Brandes  
 P.O. Box 7  
 Avon, MN 56310  
 Phone 320/356-7342  
 Toll Free 888/525-7342  
 Fax 320/356-7631  
 cbrandes@lumber-one.com  
 jbrandes@lumber-one.com  
 www.lumber-one.com  
 License# BC001820

**Mattson Lumber Company**  
 Bill Mattson  
 22386 State Hwy 371  
 P.O. Box 149  
 Nisswa, MN 56468  
 Phone 218/963-7470  
 Fax 218/963-7480  
 info@mattsonlumber.com  
 www.mattsonlumber.com

**Simonson Lumber**  
 Larry Geschwill  
 3855 Independence Road# 200  
 Baxter, MN 56425  
 Phone 218/829-5798  
 Fax 218/829-6761  
 Cell 218/270-0687  
 larryg@simonson-lumber.com  
 www.simonson-lumber.com

**MEETINGS, ACCOMMODATIONS & LODGING**

**Arrowwood Lodge at Brainerd Lakes**  
 Karolyn McCardie  
 6967 Lake Forest Road  
 Baxter, MN 56425  
 Phone 218/822-5573  
 Fax 218/822-4044  
 karolyn.mccardie@arrowwoodbrainerd.com  
 www.arrowwoodbrainerd.com

**MILLWORK**

**Acorn Millwork, Inc.**  
 Tim & Colleen Duffney  
 25175 State Hwy 18  
 Deerwood, MN 56444  
 Phone 218/678-3121  
 Toll Free 800/383-3639  
 Fax 218/678-2205  
 Tim Cell 218/838-3833  
 Colleen Cell 218/838-4947  
 info@acornmillwork.com  
 colleen@acornmillwork.com  
 www.acornmillwork.com

**Aitkin Hardwoods**  
 Larry Fontaine  
 45216 State Hwy 210  
 Aitkin, MN 56431  
 Phone 218/927-6515  
 Toll Free 888/927-6515  
 Fax 218/927-1736  
 Cell 218/308-0301  
 larry@aitkinhardwoods.com  
 www.aitkinhardwoods.com



**Bayer Interior Woods**  
 Nikki Johnson  
 760 Beltline Road  
 P.O. Box 152  
 Sauk Centre, MN 56378  
 Phone 320/352-5404  
 njohnson@bayerinteriorwoods.com  
 www.bayerinteriorwoods.com

**Brainerd Hardwoods, Inc.**  
 Joe DesMarais & Joe Paine  
 13844 White Pine Drive  
 Brainerd, MN 56401  
 Phone 218/828-4824  
 Fax 218/828-0720  
 joed@brainerdhardwoods.com  
 jpaine@brainerdhardwoods.com  
 www.brainerdhardwoods.com

**MIRRORS**

**Brainerd Glass, Inc.**  
 Chuck Deutsch & Greg Meller  
 302 - 5th Ave NE Suite 4  
 Brainerd, MN 56401  
 Phone 218/829-5430  
 Toll Free 800/317-5430  
 Fax 218/829-0038  
 Chuck Cell 218/330-6670  
 Greg Cell 218/330-8470  
 chuck@brainerdglass.net  
 greg@brainerdglass.net  
 www.brainerdglass.net

**Gull Lake Glass, Inc.**  
 Nate Tuomi & Kerri Vastala  
 18441 State Hwy 371  
 Brainerd, MN 56401  
 Phone 218/829-2881  
 Fax 218/829-1228  
 glglassinc@gmail.com  
 www.gulllakeglass.com

**MOLD DAMAGE**

**Complete Cleaning Solutions**  
 Kasandra Boyer and Ary Koch  
 722 W College Drive, Unit 201  
 Brainerd, MN 56401  
 Phone 218/821-6005  
 ary@completecleaningmn.com  
 www.completecleaningmn.com

**ORGANIZATION**

**Complete Cleaning Solutions**  
 Kasandra Boyer and Ary Koch  
 722 W College Drive, Unit 201  
 Brainerd, MN 56401  
 Phone 218/821-6005  
 ary@completecleaningmn.com  
 www.completecleaningmn.com

**ORGANIZATIONS**

**Brainerd Lakes Chamber**  
 Matt Kilian  
 224 West Washington St  
 Brainerd, MN 56401  
 Phone 218/829-2838  
 Fax 218/829-8199  
 mkilian@explorebrainerdlakes.com  
 www.explorebrainerdlakes.com

**Lakes Area Habitat for Humanity**  
 Karen Skarolid  
 P.O. Box 234  
 Brainerd, MN 56401  
 Phone 218/828-8517  
 Fax 218/825-4867  
 karen.skarolid@lakesareahabitat.org  
 www.lakesareahabitat.org

**PAINT**

**Geo's Paint & Finish, LLC**  
 George Erickson  
 26392 State Hwy 18  
 Brainerd, MN 56401  
 Phone 320/692-2027  
 Toll Free 888/820-4370  
 Fax 320/692-2031  
 george@geospaint.com  
 www.geospaint.com

**Hirshfield's Decorating Center**  
 Jeff Lewis  
 7447 Clearwater Road  
 Baxter, MN 56425  
 Phone 218/824-0926  
 Toll Free 866/444-0926  
 Fax 218/824-0927  
 store09@hirshfields.com  
 jlewis@hirshfields.com  
 www.hirshfields.com

**PAINTER**

**Geo's Paint & Finish, LLC**  
 George Erickson  
 26392 State Hwy 18  
 Brainerd, MN 56401  
 Phone 320/692-2027  
 Toll Free 888/820-4370  
 Fax 320/692-2031  
 george@geospaint.com  
 www.geospaint.com

**PLUMBING / HEATING**

**FINKEN**  
 Tom Finken & Mike Blaskowski  
 3423 Co. Road 74  
 P.O. Box 7190  
 St. Cloud, MN 56302  
 Phone 320/258-2005  
 Fax 320/258-2006  
 Toll Free 877/346-5367  
 Tom Cell 320/980-2308  
 Mike Cell 320/980-2326  
 tfinken@finkens.com  
 mblaskowski@finkens.com  
 www.finkens.com  
 License# 057888-PM

**First Supply LLC**  
 Warren Haberman  
 18078 State Hwy 371  
 Brainerd, MN 56401  
 Phone 218/829-6910  
 Fax 218/828-9152  
 Toll Free 800/448-7867  
 Warren Cell 218/330-7930  
 whaberman@1supply.com  
 www.1supply.com



**Hunt Utilities Group (HUG)**  
 Bruce Domino  
 2331 Dancing Wind Road  
 Pine River, MN 56474  
 Phone 218/587-5001  
 bdomino@hugllc.com  
 www.hugllc.com



**Weizenegger Engel Insurance**

**Helping protect businesses and their families for 100 years.**

**Contact us today:**

**218-829-4721**  
 contactus@we-ins.com  
 www.we-ins.com

**301 NW 6th Street**  
 Brainerd, MN 56401

PSI-83

**Working with contractors and members to save money and energy.**

**Crow Wing POWER**  
 A Touchstone Energy® Company  
 The power of local connections™

**Lundberg Plumbing & Heating**  
 Thomas Lundberg & Kim Jones  
 1075 2nd Street NW  
 Aitkin, MN 56431  
 Phone 218/927-3248  
 Fax 218/927-3593  
 tom@lundbergph.com  
 kim@lundbergph.com  
 License# 58587-PM

**North Country Plumbing and Heating**  
 Jeremy Adams  
 13688 Kimberly Road  
 Crosslake, MN 56442  
 Phone 218/692-3000  
 Fax 218/692-3072  
 Cell 218/820-1493  
 jeremy@northcountryplumbing.com  
 www.northcountryplumbig.com



**Phils Heating & Air Conditioning**  
 Trevor Haasch  
 16603 State Hwy 371  
 Brainerd, MN 56401  
 Phone 218/828-8127  
 trevor@schroedersappliance.com  
 www.philsh Heatingair.com

**R & R Schultz Custom Homes, Inc.**  
 Ryan Schultz & Ron Schultz  
 8890 Ruttger Road  
 Pequot Lakes, MN 56472  
 Phone 218/543-4266  
 Ryan's Cell 218/821-0841  
 Ron's Cell 218/820-7360  
 rrschultz@tds.net  
 www.rrschultzhomes.com  
 License# BC629259

**SCR - Northern Division**  
 Brian Doucette  
 7674 College Road Suite 115  
 Baxter, MN 56425  
 Phone 218/828-4337  
 Fax 218/825-4966  
 Brian Cell 218/839-2446  
 brian.doucette@scr-mn.com  
 www.scr-mn.com

**Superior Mechanical**  
 Levi Bock  
 4709 Morehouse Drive  
 Pequot Lakes, MN 56472  
 Phone 218/568-4709  
 Fax 218/568-4713  
 Cell 218/820-4895  
 lbock@superiormechanical.us  
 www.superiormechanical.us  
 License# 3455PM

**PLUMBING SHOWROOM**

**Gerhards - Kitchen & Bath Store**  
 Joey Steiger  
 18078 Hwy 371 North  
 Brainerd, MN 56401  
 Phone 218/454-8818  
 Fax 218/828-9152  
 joelynns@gerhardsstore.com  
 www.gerhardsstore.com

**POLE BUILDINGS**

**Ameribuilt Buildings, Inc.**  
 Dan Backes  
 904 West Division Street  
 Waite Park, MN 56387  
 Phone 320/259-7701  
 Toll Free 800/547-8188  
 Fax 320/259-0226  
 sales@ameribuiltbuildings.com  
 danb@ameribuiltbuildings.com  
 www.ameribuiltbuildings.com  
 License# BC116509

**HY-TEC Construction**  
 of Brainerd, Inc.  
 Jeff Hanson and Mitch Feierabend  
 11360 Business 371  
 P.O. Box 621  
 Brainerd, MN 56401  
 Phone 218/829-8529  
 Fax 218/829-5383  
 jeffh@hyteconstruction.com  
 mitchf@hyteconstruction.com  
 www.hyteconstruction.com  
 License# BC050648

**Northland Buildings, Inc.**  
 Steve Imholte  
 15831 16th Street N.E.  
 Little Falls, MN 56345  
 Phone 320/616-2100  
 Fax 320/616-2101  
 imholtes@northlandbuildings.com  
 www.northlandbuildings.com  
 License# BC048615

**POOLS & SPAS**



**HotSpring Hydrotherapy**  
 Sherry Watland  
 18505 State Hwy 371  
 Brainerd, MN 56401  
 Phone 218/454-4466  
 Cell 218/330-6502  
 hotspringhydrotherapy@gmail.com  
 www.hotspringhydrotherapy.com

**Midnight Sun Pools N' Spas**  
 Abbey Nyhusmoen & Travis Yost  
 17147 State Hwy 371 N  
 Brainerd, MN 56401  
 Phone 218/833-1000  
 Fax 218/822-3147  
 abbeyn@mns spas.com  
 www.mns spas.com

**PORCHES**

**Screen Area Enclosures**  
 Marilyn Peters  
 17407 Dewes Road  
 Brainerd, MN 56401  
 Phone 218/829-1809  
 Fax 218/829-1809  
 Cell 218/851-0325  
 screenarea@charter.net  
 www.screenareaenclosures.com

**PORTABLE BATHROOMS**

**Fyle's Satellites, Inc.**  
 Joe Osborn  
 34914 Timber Lane  
 Pequot Lakes, MN 56472  
 Phone/Cell 218/821-4690  
 fyles.satellites@outlook.com  
 www.fylesportable.com

**PRINTING**

**Allegra Marketing Print Mail**  
 Ron Morris  
 220 Washington Street  
 Brainerd, MN 56401  
 Phone 218/828-4248  
 Toll Free 800/950-4821  
 Fax 218/828-1398  
 Cell 218/330-7931  
 ron@allegrabrainerd.com  
 www.allegrabrainerd.com

**Brainerd Dispatch**  
 Susie Alters  
 506 James Street  
 Brainerd, MN 56401  
 Phone 218/855-5836  
 Fax 218/829-7735  
 susiealters@brainerddispatch.com  
 www.brainerddispatch.com

**Lakes Printing, Inc.**  
 Kevin Thesing  
 1223 Oak Street  
 Brainerd, MN 56401  
 Phone 218/829-7790  
 Fax 218/829-0977  
 kthesing@lakesprinting.com  
 www.lakesprinting.com

**PROMOTIONAL PRODUCTS/ADVERTISING**

**R&J Broadcasting**  
 Devon Krueger  
 305 W. Washington  
 Brainerd, MN 56401  
 Phone 218/828-9994  
 Fax 218/828-8327  
 Cell 507/951-9395  
 devonkrueger@rjbroadcasting.com  
 www.rjbroadcasting.com

**REAL ESTATE**

**Greater Lakes Association of Realtors**  
 Dolly Matten  
 15344 Pearl Drive  
 Baxter, MN 56425  
 Phone 218/828-4567  
 Fax 218/829-8178  
 dolly@greaterlakesrealtors.com  
 www.greaterlakesrealtors.com

**RECLAIMED LUMBER/ANTIQUE BUILDING MATERIALS**

**Acorn Millwork, Inc.**  
 Tim & Colleen Duffney  
 25175 State Hwy 18  
 Deerwood, MN 56444  
 Phone 218/678-3121  
 Toll Free 800/383-3639  
 Fax 218/678-2205  
 Tim Cell 218/838-3833  
 Colleen Cell 218/838-4947  
 info@acornmillwork.com  
 colleen@acornmillwork.com  
 www.acornmillwork.com

**RECREATION**

**GBoost Technology, Inc.**  
 Glenn Erlandson  
 7548 Industrial Park Road  
 Baxter, MN 56425  
 Phone 218/454-4584  
 glenn@gboosttechnology.com  
 www.gboosttechnology.com

**REMODELING**

**Bercher Design & Construction**  
 Brent Gunsbury  
 7676 Design Road, Suite 100  
 Baxter, MN 56425  
 Phone 218/829-1381  
 Fax 218/829-6785  
 brent@bercher.com  
 www.bercher.com  
 License# BC004461

**Salvage a Home. Shelter a Family.**

We will pickup and remove quality building materials, appliances, cabinets and furniture. All proceeds support Lakes Area Habitat for Humanity. **Call us today at 218-454-8517.**

1110 Wright Street, Brainerd • [www.lakesareahabitat.org](http://www.lakesareahabitat.org)

**There is still time for YOU to advertise.**

Contact Lynn Spicer at Lakes Printing for information on advertising in the MMBA Monthly Newsletter:

[lspicer@lakesprinting.com](mailto:lspicer@lakesprinting.com) or 218-824-8168.

**Majka Construction, Inc.**  
 John & Laurie Majka  
 6367 Lendee Drive  
 Nisswa, MN 56468  
 Phone 218/963-1367  
 John Cell 218/820-3078  
 Laurie Cell 218/820-2413  
 majkacon@nisswa.net  
 www.majkaconstruction.com  
 License# BC003300

**Miller Built Custom Homes, Inc.**  
 Greg & Tina Miller  
 P.O. Box 424  
 Brainerd, MN 56401  
 Phone 218/838-9761  
 Fax 218/828-1164  
 Greg Cell 218/838-9761  
 millerbuilt1@outlook.com  
 Tina Cell 218/825-9681  
 millerbuilt2@outlook.com  
 millerbuiltcustomhomes.com  
 License# BC384628



**Minnesota Home Improvements**  
 Andy Fischer  
 8850 Ridgewood Court  
 P.O. Box 248  
 St. Joseph, MN 56374  
 Phone 320/363-8387  
 mnhomeimprovements@gmail.com  
 www.mnhomeimprovements.com  
 License# BC699875

**Nor-Son Custom Builders**  
 Renee Johnson & Justin Berg  
 7900 Hastings Road  
 Baxter, MN 56425  
 Phone 218/828-1722  
 Fax 218/828-0487  
 Toll Free 800-858-1722  
 renee.johnson@nor-son.com  
 justin.berg@nor-son.com  
 www.nor-sonresidential.com  
 License# BC001969



**Ron's Construction of Nisswa, LLC**  
 Ron Waidelich  
 22952 State Hwy 371  
 Nisswa, MN 56468  
 Phone 218/963-2677  
 roncollc@yahoo.com  
 License# BC20446596

13204 FAWN LAKE ROAD, CROSSLAKE, MN 56442  
*Helping you do it all since 1984*  
**LUMBER YARD (218) 692-3025**  
 Free Estimates on Windows, Doors,  
 Lumber, Trusses, Shingles,  
 and Boom Truck Delivery  
**INSTALLED SERVICES (218) 838-0795**  
 Free Estimates on Insulation Solutions,  
 Gutter Systems, Exterior Foundation  
 Waterproofing and Air Duct Cleaning



**Sons Construction Corporation**  
 Quentin (Eric) Larson  
 1114 Mayo Road SW  
 Pequot Lakes, MN 56472  
 Phone 218/559-1010  
 Heidi Cell 218/330-8049  
 ericl@sonsconstructionmn.com  
 heidil@sonsconstructionmn.com  
 www.sonsconstructionmn.com

**Spitzack Builders, Inc.**  
 Mark Spitzack  
 P.O. Box 1500  
 Walker, MN 56484  
 Phone 218/547-3565  
 Fax 218/547-2924  
 Mark Cell 218/820-6226  
 mspitzack@spitzackbuilders.com  
 www.spitzackbuilders.com  
 License# BC379982

**Start to Finish Builders & Remodelers**  
 Wes Mink & Gloria Mink  
 17025 Commercial Park Road  
 Unit# 4  
 Brainerd, MN 56401  
 Phone 218/828-0585  
 Fax 218/454-9004  
 Wes Cell 218/821-0204  
 Gloria Cell 218/821-0204  
 gloria@starttofinishbuilders.com  
 wes@starttofinishbuilders.com  
 www.starttofinishbuilders.com  
 License# BC637395

**Stonehenge Properties, LLC**  
 Mike Rodahl  
 P.O. Box 2528  
 Brainerd, MN 56401  
 Cell 218/839-7296  
 stonehengeproperties@live.com  
 www.stonehengeremodeling.net  
 License# BC638918

**RENTAL**

**Brainerd General Rental & Storage**  
 Steve Mau  
 15248 State Hwy 371  
 Baxter, MN 56425  
 Phone 218/828-2815  
 Toll Free 800/450-2848  
 Fax 218/828-4634  
 Cell 218/851-6381  
 steve@brainerdrental.com  
 www.brainerdrental.com

**RENTAL CONSTRUCTION EQUIPMENT**

**Ziegler Cat, Inc.**  
 Jason Asden  
 3311 Liberty Lane  
 Brainerd, MN 56401  
 Phone 218/829-9800  
 Fax 218/833-8530  
 Toll Free 877/829-9850  
 jason.asden@zieglercat.com  
 www.zieglercat.com

**RETAIL**

**Cub Foods/S&R Quisberg, Inc.**  
 Chris Quisberg  
 14133 Edgewood Drive  
 Baxter, MN 56425  
 Phone 218/828-4601  
 Fax 218/828-3735  
 cquisberg@quisberg.com  
 www.cub.com

**ROLLOFF SERVICES**

**Nisswa Rolloff Service**  
 Jason & Rani Kitzman  
 10577 Hamilton Lane  
 Pequot Lakes, MN 56472  
 Phone 218/963-0014  
 Cell 218/820-5140  
 jasonrani@hotmail.com  
 www.nisswarolloff.com

**ROOFING**

**A-1 Roofing**  
 Terry & Corinne Drahosh  
 43716 Conifer St.  
 Aitkin, MN 56431  
 Phone 218/678-2493  
 Fax 218/678-2493  
 Terry Cell 218/839-6548  
 Corinne Cell 218/838-8242  
 tdrhosh1994@gmail.com  
 www.goa1roofing.com  
 License# BC636806

**American Roofing Co.**  
 Steve Anderson  
 P.O. Box 266  
 Longville, MN 56655  
 Phone 218/821-9067  
 americanroofs@gmail.com  
 www.americanroofingmn.com  
 License# BC680649

**Fiks-Con, Inc.**  
 Jason Fiksdal  
 P.O. Box 928  
 Crosslake, MN 56442  
 Phone 218/556-4026  
 Fax 218/562-5425  
 jason@fikscon.com  
 www.fikscon.com

**Neumann Construction**  
 Cory Jay  
 1006 Wright Street, Suite #2  
 Brainerd, MN 56401  
 Phone 218/217-4892  
 info@brainerdroofing.com  
 www.brainerdroofing.com

**Schmidt Roofing, Inc.**  
 Ben Schmidt  
 31056 Edgewater Farm Drive  
 Breezy Point, MN 56472  
 Phone 218/454-1093  
 ben@schmidtroofing.com  
 www.schmidtroofing.com  
 License# BC177859

**Schmidt Roofing, Inc.**  
 Karla Kent  
 3509 West Hwy 13  
 Burnsville, MN 55337  
 Phone 952/888-4889  
 karla@schmidtroofing.com  
 www.schmidtroofing.com  
 License# BC177859

**SAFETY CONSULTANTS / HEALTH AND SAFETY TRAINER**

**Knight Compliance Advisors, LLC**  
 Chris Kreger  
 23534 Serpent Road  
 Deerwood, MN 56444  
 Cell 612/840-5597  
 chris@knightcomp.com  
 www.knightcomp.com

**SECURITY SYSTEMS**

**Midwest Security and Fire.Com**  
 Harry Brodmarkle & Jared Heldt  
 1003 Wright Street  
 Brainerd, MN 56401  
 Phone 218/825-8844  
 Fax 218/825-8860  
 Harry Cell 218/330-0050  
 Jared Cell 218/821-8392  
 harry@midwestsecurityandfire.com  
 jheldt@midwestsecurityandfire.com  
 www.midwestsecurityandfire.com  
 License# TS673378

**Sound Communications, Inc.**  
 Joseph Diemer  
 7702 Goedderz Road, Suite 100  
 Baxter, MN 56425  
 Joe Cell 218/820-8927  
 joewdiemer@yahoo.com  
 soundcommunicationsinc.com

**Crosslake Sheetmetal INC.**  
 HEATING & AIR CONDITIONING  
 "Serving The Area Since 1974"  
 • GAS FURNACES • HEAT PUMPS • FIREPLACES  
 • AIR CONDITIONING • IN FLOOR HEATING  
 • AIR EXCHANGERS & HUMIDIFIERS  
**218-692-2177**  
 www.crosslakesheetmetal.com  
 1-800-692-2177 | S Hwy 3, Crosslake, MN

**BRAINERD HARDWOODS INCORPORATED**  
 Est. 1980  
 "Fine Architectural Millwork"  
 • Mouldings  
 • Radius Millwork  
 • Custom Doors  
 • Stair Parts  
 • Paneling & Flooring  
 Contact: Joe Paine (JP)  
 Phone: (218) 828-4824 Cell: (218) 820-1222  
 Fax: (218) 828-0720  
 jpaine@brainerdhardwoods.com  
 www.brainerdhardwoods.com  
 13844 White Pine Drive, Brainerd, Minnesota 56401



**SEPTIC TANK MANUFACTURER**

**Wippler Precast, Inc.**  
 Gary Wippler  
 P.O. Box 93  
 Pine River, MN 56474  
 Phone 218/587-5209  
 Toll Free 877/WIPPLER  
 Fax 218/587-4377  
 Cell 218/820-8598  
 wipplerprecast@gmail.com

**SHOWER DOORS**

**Brainerd Glass, Inc.**  
 Chuck Deutsch & Greg Meller  
 302 - 5th Ave NE Suite 4  
 Brainerd, MN 56401  
 Phone 218/829-5430  
 Toll Free 800/317-5430  
 Fax 218/829-0038  
 Chuck Cell 218/330-6670  
 Greg Cell 218/330-8470  
 chuck@brainerdglass.net  
 greg@brainerdglass.net  
 www.brainerdglass.net

**Gull Lake Glass, Inc.**  
 Nate Tuomi & Kerri Vastila  
 18441 State Hwy 371  
 Brainerd, Mn 56401  
 Phone 218/829-2881  
 Fax 218/829-1228  
 glglassinc@gmail.com  
 www.gulllakeglass.com

**SIDING**

**A-1 Roofing**  
 Terry & Corinne Drahosh  
 43716 Conifer St.  
 Aitkin, MN 56431  
 Phone 218/678-2493  
 Fax 218/678-2493  
 Terry Cell 218/839-6548  
 Corinne Cell 218/838-8242  
 tdrhosh@embarqmail.com  
 www.goa1roofing.com  
 License# BC636806

**ABC Seamless Lakes Area, Inc.**  
 Tom & Nikki Turcotte  
 2602 South 11th Street  
 Brainerd, MN 56401  
 Phone 218/829-5999  
 Tom Cell 218/851-0509  
 leads@abclakesarea.com  
 www.abclakesarea.com  
 License# BC778452  
 EPA# NAT-F223827-1

**Mastic Home Exteriors**  
 Scott Thompson  
 1403 Singing Hills Drive SE  
 Lonsdale, MN 55046  
 Phone / Fax 507/602-1073  
 Cell 651/788-6117  
 scott.thompson@plygem.com  
 www.mastic.com

**Schmidt Roofing, Inc.**  
 Ben Schmidt  
 31056 Edgewater Farm Drive  
 Breezy Point, MN 56472  
 Phone 218/454-1093  
 ben@schmidtroofing.com  
 www.schmidtroofing.com  
 License# BC177859

**Schmidt Roofing, Inc.**  
 Karla Kent  
 3509 West Hwy 13  
 Burnsville, MN 55337  
 Phone 952/888-4889  
 karla@schmidtroofing.com  
 www.schmidtroofing.com  
 License# BC177859



**Window Galaxy of Minnesota**  
 Steve Rolfe  
 19122 Love Lake Road  
 Brainerd, MN 56401  
 Phone 218/821-0041  
 Cell 612/518-6631  
 windowgalaxyofmn@gmail.com  
 www.windowgalaxyofmn.com  
 License# BC768220

**SMART HOME TECHNOLOGY**

**Sound Communications, Inc.**  
 Joseph Diemer  
 7702 Goedderz Road, Suite 100  
 Baxter, MN 56425  
 Joe Cell 218/820-8927  
 joewdiemer@yahoo.com  
 soundcommunicationsinc.com

**SOLAR ENERGY SYSTEMS**

**Real Solar, SBC**  
 Ben Butcher  
 3963 8th Street SW  
 Backus, MN 56435  
 Phone 218/947-3779  
 info@real-solar.com  
 License# BC693420  
 License# EA693891  
 NABCEP# PV-062420-031325

**SPRAY FOAM**

**Build-All-Lumber**  
 Matt Galloway & Valerie Squires  
 13204 Fawn Lake Road  
 Crosslake, MN 56442  
 Phone 218/692-3025  
 Toll Free 800/235-9774  
 Fax 218/692-3029  
 Matt Cell 218/838-0795  
 insulation@crosslake.net  
 ar@buildalllumber.com  
 www.buildalllumber.com  
 License# BC003690

**STORAGE**

**Brainerd General Rental & Storage**  
 Steve Mau  
 15248 State Hwy 371  
 Baxter, MN 56425  
 Phone 218/828-2815  
 Toll Free 800/450-2848  
 Fax 218/828-4634  
 Cell 218/851-6381  
 steve@brainerdrental.com  
 www.brainerdrental.com

**Fyle's Satellites, Inc.**  
 Joe Osborn  
 34914 Timber Lane  
 Pequot Lakes, MN 56472  
 Phone/Cell 218/821-4690  
 fyles.satellites@outlook.com  
 www.fylesportable.com

**STORM DAMAGE**

**Fiks-Con, Inc.**  
 Jason Fiksdal  
 P.O. Box 928  
 Crosslake, MN 56442  
 Phone 218/556-4026  
 Fax 218/562-5425  
 jason@fikscon.com  
 www.fikscon.com

**STRUCTURAL INSULATED PANELS**

**Miller Built Custom Homes, Inc.**  
 Greg & Tina Miller  
 P.O. Box 424  
 Brainerd, MN 56401  
 Phone 218/838-9761  
 Fax 218/828-1164  
 Greg Cell 218/838-9761  
 millerbuilt1@outlook.com  
 Tina Cell 218/825-9681  
 millerbuilt2@outlook.com  
 millerbuiltcustomhomes.com  
 License# BC384628

**SURVEYING / ENGINEERING**

**Stonemark Land Surveying, Inc.**  
 Cynthia Hidde & Pat Trottier  
 P.O. Box 874  
 Pequot Lakes, MN 56472  
 Phone 218/568-4940  
 Toll Free 888/866-4940  
 Cindy Cell 218/232-8046  
 Pat Cell 218/821-9026  
 cindy@stonemarksurvey.com  
 pat@stonemarksurvey.com  
 www.stonemarksurvey.com  
 License# 44881

**Westwood Professional Services, Inc.**  
 Chris Foley  
 3701 12th St. North  
 Suite 206  
 St. Cloud, Mn 56303  
 Phone 320/229-2336  
 Cell 612/655-5784  
 chris.foley@westwoodps.com  
 www.westwoodps.com

**TIMBER FRAME HOMES**

**HY-TEC Construction**  
 Inc.  
 Jeff Hanson and Mitch Feierabend  
 11360 Business 371  
 P.O. Box 621  
 Brainerd, MN 56401  
 Phone 218/829-8529  
 Fax 218/829-5383  
 jeffh@hyteconstruction.com  
 mitch@hyteconstruction.com  
 www.hyteconstruction.com  
 License# BC050648



**Minnesota Custom Cedar Homes**  
 Kathy Kapitan  
 8842 Hillswick Trail  
 Brooklyn Park, MN 55443  
 Phone 612/803-3450  
 kapsk@comcast.net  
 www.lindahl.com/dealer/mcch

**North Country Custom Builders, Inc.**  
 Barry Frieler and Dennis Blosberg  
 4349 72nd Street SW  
 Pequot Lakes, MN 56472  
 Barry Cell 218/820-7795  
 Dennis Cell 218/232-1681  
 nccbinc@icloud.com  
 dennis@nccbinc.com  
 www.nccbinc.com  
 License# BC273423

**TRADE SHOW RENTALS**

**Party Time Rental, Inc.**  
 Brad & Lori Kohorst  
 4750 White Gables Road  
 Brainerd, MN 56401  
 Phone 218/829-6300  
 Brad Cell 218/232-2354  
 rent@partytimerentalmn.com  
 www.partytimerentalmn.com

**TRAILER SALES**

**Ziegler Cat, Inc.**  
 Jason Asden  
 3311 Liberty Lane  
 Brainerd, MN 56401  
 Phone 218/829-9800  
 Fax 218/833-8530  
 Toll Free 877/829-9850  
 jason.asden@zieglercat.com  
 www.zieglercat.com

**TREE REMOVAL**

**Mike's Tree Company, LLC**  
 Mike Schwarze & Nick Miltimore  
 5906 Pine Beach Road  
 Brainerd, MN 56401  
 Phone 218/825-8207  
 mike@miketreecompany.com  
 nick@miketreecompany.com  
 www.miketreecompany.com

**TRUCK ACCESSORIES**

**Mills Automotive Group**  
 Sharon Thomas  
 14858 Dellwood Drive  
 Baxter, MN 56425  
 Phone 218/825-3500  
 Toll Free 800/991-9039  
 Fax 218/825-3510  
 Sharon.thomas@millsauto.com  
 www.millsauto.com

**TRUCK SERVICE & REPAIR**

**Mills Automotive Group**  
 Sharon Thomas  
 14858 Dellwood Drive  
 Baxter, MN 56425  
 Phone 218/825-3500  
 Toll Free 800/991-9039  
 Fax 218/825-3510  
 Sharon.thomas@millsauto.com  
 www.millsauto.com

**TRUSSES**

**Trussworthy Components, Inc.**  
 Craig Anderson & Dan Golden  
 1339 Roosevelt Ave  
 P.O. Box 398  
 Pine River, MN 56474  
 Phone 218/587-8787  
 Toll Free 888/679-8789  
 Fax 218/587-8791  
 Craig Cell 218/251-0519  
 Dan Cell 218/232-1445  
 craiga@twc-pr.com  
 dang@twc-pr.com  
 www.trussworthycomponents.com

**UTILITIES**

**Crow Wing Power**  
 Patrick Goff & Rod Pierzinski  
 17330 State Hwy 371 N  
 P.O. Box 507  
 Brainerd, MN 56401  
 Phone 218/829-2827  
 Fax 218/825-2209  
 goff@cwpower.com  
 rpierzinski@cwpower.com  
 www.cwpower.com  
 License# CA00436

**Xcel Energy**  
 Gerry Traut  
 17246 Hwy 371 North  
 P.O. Box 2778  
 Brainerd, MN 56401  
 Phone 218/825-2305  
 Fax 218/828-9830  
 gerold.e.traut@xcelenergy.com  
 www.xcelenergy.com

**VEHICLE GRAPHICS**

**Mills Automotive Group**  
 Sharon Thomas  
 14858 Dellwood Drive  
 Baxter, MN 56425  
 Phone 218/825-3500  
 Toll Free 800/991-9039  
 Fax 218/825-3510  
 Sharon.thomas@millsauto.com  
 www.millsauto.com

**WATER / FIRE / STORM / MOLD DAMAGE RESTORATION**

**GPS Restoration Solutions**  
 Pat Pfeiffer  
 P.O. Box 2615  
 Baxter, MN 56425  
 Phone 218/454-0805  
 Cell 218/330-8377  
 patp@gpsrsmn.com  
 www.gpsrsmn.com  
 License# BC678734

**ServiceMaster by Retka**  
 Ken & Jackie Retka  
 7611 College RD  
 P.O. Box 2805  
 Baxter, MN 56425  
 Phone 218/829-4076  
 ken@servicemaster.com  
 jackie@servicemasterretka.com  
 www.servicemasterrestore.com/locations/  
 mn/baxter

**Servpro of Brainerd and Park Rapids**  
 Laura Arends  
 33029 S. Upper Hay Drive  
 Pequot Lakes, MN 56472  
 Phone 218/568-6923  
 Fax 218/568-7274  
 Laura Cell 218/851-5993  
 servpro9046@tds.net  
 www.servprobrainerdandparkrapids.com

**WATER SYSTEMS/ ANALYSIS**

**A.W. Research Laboratories, Inc.**  
 Sara Ahlers  
 16326 Airport Road  
 Brainerd, MN 56401  
 Phone 218/829-7974  
 sara@awlab.com  
 www.awlab.com

**Culligan Water**  
 Kelly Masberg & Dan Egan  
 8240 Industrial Park Road  
 Baxter, MN 56425  
 Phone 218/829-5137  
 Toll Free 800/568-8946  
 Fax 218/829-0667  
 kelly.masberg@culliganwater.com  
 dan.egan@culliganwater.com  
 www.culliganwater.com

**FINKEN**  
 Tom Finken & Mike Blaskowski  
 3423 Co. Road 74  
 P.O. Box 7190  
 St. Cloud, MN 56302  
 Phone 320/258-2005  
 Fax 320/258-2006  
 Toll Free 877/346-5367  
 Tom Cell 320/980-2308  
 Mike Cell 320/980-2326  
 tfinken@finkens.com  
 mblaskowski@finkens.com  
 www.finkens.com  
 License# 057888-PM

**Kinetico of Brainerd**  
 Dave Marusak  
 13534 Cypress Drive  
 Baxter, MN 56425  
 Phone 218/855-1938  
 Fax 218/824-7839  
 Dave Cell 218/820-9586  
 davem@kineticomn.com  
 www.KineticoMN.com

**Superior Mechanical**  
 Levi Bock  
 4709 Morehouse Drive  
 Pequot Lakes, MN 56472  
 Phone 218/568-4709  
 Fax 218/568-4713  
 Cell 218/820-4895  
 lbock@superiormechanical.us  
 www.superiormechanical.us  
 License# 3455PM

**WATERPROOFING**

**Brainerd Waterproofing**  
 Darrin Dylla  
 6011 Royal Oaks Drive NE  
 Outing, MN 56662  
 Phone 218/829-3596  
 Darrin Cell 651/270-4151  
 darrindylla@gmail.com  
 www.brainerdwaterproofing.com

**W.W. Thompson Concrete Products Co.**  
 Brett Thompson  
 702 Industrial Park Road  
 P.O. Box 87  
 Brainerd, MN 56401  
 Phone 218/829-9674  
 Toll Free 800/422-3470  
 Fax 218/828-1161  
 brett@wwthompson.com  
 www.wwthompson.com

**WELL DRILLERS**

**Blue Water Wells, Inc.**  
 David Ackerman  
 P.O. Box 406  
 Pequot Lakes, MN 56472  
 Phone 218/568-7793  
 Fax 218/568-8801  
 Cell 218/851-4505  
 bww123@tds.net  
 www.bluewaterwells.com

**Northland Drilling, Inc.**  
 Rick Hines & Geri McLennan  
 9214 Hwy 115  
 Randall, MN 56475  
 Phone 320/749-2695  
 Phone 218/692-2696  
 Toll Free 888/300-9355  
 Fax 320/749-2694  
 Rick Cell 320/360-5523  
 Geri Cell 320/630-4065  
 northlanddrilling@gmail.com  
 www.northlanddrillingmn.com  
 License# 1933

**WHOLESALE DISTRIBUTOR**

**Goodin Company**  
 Randy Schulz & Rhonda Strand  
 902 Thiesse Road  
 Brainerd, MN 56401  
 Phone 218/828-4242  
 Toll Free 800/292-1212  
 Fax 218/828-4210  
 randy.schulz@goodin.com  
 rhonda.strand@goodin.com  
 www.goodinco.com  
 License# 092127

**WINDOW CLEANING**

**Complete Cleaning Solutions**  
 Kasandra Boyer and Ary Koch  
 722 W College Drive, Unit 201  
 Brainerd, MN 56401  
 Phone 218/821-6005  
 ary@completecleaningmn.com  
 www.completecleaningmn.com

**WINDOWS & GLASS**

**ABC Seamless Lakes Area, Inc.**  
 Tom & Nikki Turcotte  
 2602 South 11th Street  
 Brainerd, MN 56401  
 Phone 218/829-5999  
 Tom Cell 218/851-0509  
 leads@abclakesarea.com  
 www.abclakesarea.com  
 License# BC778452  
 EPA# NAT-F223827-1

**Brainerd Glass, Inc.**  
 Chuck Deutsch & Greg Meller  
 302 - 5th Ave NE Suite 4  
 Brainerd, MN 56401  
 Phone 218/829-5430  
 Toll Free 800/317-5430  
 Fax 218/829-0038  
 Chuck Cell 218/330-6670  
 Greg Cell 218/330-8470  
 chuck@brainerdglass.net  
 greg@brainerdglass.net  
 www.brainerdglass.net

**Eagle Window Distributing Co.**  
 Scott Nelson  
 19300 Linden Drive  
 P.O. Box 385  
 Rogers, MN 55374  
 Phone 763/428-2883  
 Fax 763/428-4256  
 Cell 612/363-2247  
 scott@eaglewindowtc.com  
 www.eaglewindowtc.com  
 License# BC638754

**Gull Lake Glass, Inc.**  
 Nate Tuomi & Kerri Vastila  
 18441 State Hwy 371  
 Brainerd, Mn 56401  
 Phone 218/829-2881  
 Fax 218/829-1228  
 glglassinc@gmail.com  
 www.gulllakeglass.com



**Marvin**  
 Travis Kelley  
 794 32nd Ave. NW  
 Backus, MN 56435  
 Phone 218/838-6195  
 traviskelley@marvin.com  
 www.marvin.com

**Pella Windows & Doors**  
 Sara Mausser & Matt Juntunen  
 15300 25th Avenue N., Suite 100  
 Plymouth, MN 55447  
 Sara 612/802-9601  
 Fax 763/355-1396  
 maussersa@pellamn.com  
 juntunenm@pellamn.com  
 www.pellanorthland.com

**Renewal by Andersen**  
 Kevin Hofmeister  
 11316 State Hwy 210  
 Brainerd, MN 56401  
 Phone 218/515-2737  
 kevin.hofmeister@renewalbyandersencorp.com  
 www.renewalbyandersen.com

**Schmidt Roofing, Inc.**  
 Ben Schmidt  
 31056 Edgewater Farm Drive  
 Breezy Point, MN 56472  
 Phone 218/454-1093  
 ben@schmidtroofing.com  
 www.schmidtroofing.com  
 License# BC177859

**Schmidt Roofing, Inc.**  
 Karla Kent  
 3509 West Hwy 13  
 Burnsville, MN 55337  
 Phone 952/888-4889  
 karla@schmidtroofing.com  
 www.schmidtroofing.com  
 License# BC177859

**Screen Area Enclosures**  
 Marilyn Peters  
 17407 Dewes Road  
 Brainerd, MN 56401  
 Phone 218/829-1809  
 Fax 218/829-1809  
 Cell 218/851-0325  
 screenarea@charter.net  
 www.screenareaenclosures.com

**Synergy Products, LLC**  
 Willy Enz  
 6011 Culligan Way  
 Minnetonka, MN 55345  
 Phone 952/224-2202  
 willye@synergy-trt.com  
 www.synergy-trt.com



**Window Galaxy of Minnesota**  
 Steve Rolfe  
 19122 Love Lake Road  
 Brainerd, MN 56401  
 Phone 218/821-0041  
 Cell 612/518-6631  
 windowgalaxyofmn@gmail.com  
 www.windowgalaxyofmn.com  
 License# BC768220

**WINDOW SHADING SYSTEMS**

**Sound Communications, Inc.**  
 Joseph Diemer  
 7702 Goedderz Road, Suite 100  
 Baxter, MN 56425  
 Joe Cell 218/820-8927  
 joewdiemer@yahoo.com  
 soundcommunicationsinc.com

**WINDOW TREATMENTS & ACCESSORIES**

**Hirshfield's Decorating Center**  
 Jeff Lewis  
 7447 Clearwater Road  
 Baxter, MN 56425  
 Phone 218/824-0926  
 Toll Free 866/444-0926  
 Fax 218/824-0927  
 store09@hirshfields.com  
 jlewis@hirshfields.com  
 www.hirshfields.com

**MCI Carpet One Floor & Home**  
 Joel Burley  
 14317 Edgewood Drive  
 Baxter, MN 56425  
 Phone 218/454-5027  
 Fax 218/454-5029  
 jburley@mcicarpetone.com  
 mcicarpetone.com

**WOOD FLOORING**

**Aitkin Hardwoods**  
 Larry Fontaine  
 45216 State Hwy 210  
 Aitkin, MN 56431  
 Phone 218/927-6515  
 Toll Free 888/927-6515  
 Fax 218/927-1736  
 Cell 218/308-0301  
 larry@aitkinhardwoods.com  
 www.aitkinhardwoods.com

Add your logo  
 to your Directory Listing - \$100.

Contact Colleen  
 at 218-829-4982 or  
 cmfaacks@brainerd.net



# Learn More About Membership Benefits

As a member, you can start taking advantage of educational programs and tools, exclusive opportunities to network across all areas of the housing industry, access to expert economists, legal staff advisers and savings programs to help you in every aspect of your business.



# Thank You ADVERTISERS

There is still time for **YOU** to advertise.

Contact Lynn Spicer at Lakes Printing for information on advertising in the MMBA Monthly Newsletter: [ls Spicer@lakesprinting.com](mailto:ls Spicer@lakesprinting.com) or 218-824-8168.

ALLEGRA Marketing • Print • Mail .....	29	HyTec Construction of Brainerd, Inc. ....	22
American National Bank of Minnesota .....	28	Lakes Area Habitat for Humanity .....	31
Brainerd General Rental & Storage .....	18	Lakes Area Lock & Dock.....	4
Brainerd Glass, Inc. ....	18	Lakes Printing.....	24
Brainerd Hardwoods, Inc. ....	32	Little Falls Glass.....	4
Brainerd Waterproofing .....	28	Mattson Lumber Company .....	16
Build-All Lumber Co. ....	32	Mike’s Tree Company, LLC. ....	27
CLA (CliftonLarsonAllen, LLP) .....	25	Schroeder’s Appliance Center, Inc. ....	2
CTC (Consolidated Telephone Company) .....	26	Up North Fireplace Gallery .....	15
Crosslake Sheetmetal .....	32	W.W. Thompson Concrete Products .....	Back Cover
Crow Wing Power .....	30	Weizenegger Engel Insurance .....	30
Deerwood Bank.....	8	West Fraser .....	Inside Back Cover
First Supply.....	21	Wippler Precast, Inc.....	29
Frandsen Bank & Trust .....	19	Xcel Energy .....	6
Gerhard’s - Kitchen & Bath Store .....	20		
Goodin Company.....	13		
Gull Lake Glass, Inc. ....	4		
HUG Hyrdonics .....	23		

# Improve your Business • Enhance your Reputation Belong to the Federation that supports your Profession

## RENEWING MEMBERS:

### **Bold are recently renewed members**

A-1 Enterprises

**Build-All Lumber Co.**

CAMBRIA

CLA

CTC

Culligan Water

Dotty Brothers Construction

Fiks-Con Roofing

**Garage Guys MN**

Gull Lake Glass

**Lakes Printing**

LeafGuard Gutters

Lumber One-Avon

Mikes Tree Company

Northland Buildings, Inc

Northland Construction, Inc.

Red Pine Log Works

Quick Construction

SCR Northern Division

Start to Finish Builders & Remodelers

Stonemark Land Surveying, Inc.

Synergy Products

Tri-County Foam Insulation

WW Thompson Concrete Products

Waste Partners, Inc.

**Window Galaxy of Minnesota**

Wood Products Unlimited, Inc

Your Home Improvement Co

Xcel Energy

## NON-RENEWING MEMBERS:

### **Bold are recently non-renewed members**

Alder Creek Custom Cabinets – Jeremy Johnston

Allegiance Project Services – Margie Goebel

Backyard Reflections – Andrew Raisanen

Brainerd Lakes Crane – Derek Owen

Brainerd Sports & Marine – Brian Halverson

C & D Granite – Brad Steil

Close ~ Converse Properties – Rod Osterloh

Collette & Parks Construction – Steve Collette

DH of Lakes Area – Derek Holst

Electric Etc – Tony Grondahl

Erlandson Epoxy – Scott Erlandson

Ferguson Enterprises – Adam Daniels

Granite Services – Jeff Berg

Menards – Joe Kadoph

Nisswa Sanitation – Paul Fischer

Northern Pacific Center – Derek Owen

Northern Wells & Service – Eric & Alicia Thiesse

People's Security – Jason Cave

Service Today – Ina Ronnebaum

SUNSPACE of Brainerd, Duluth and Fargo

Warner Drywall – Craig and Tricia Warner

Weichert Realtors Tower Properties – Tim Bosch

Welk Excavating – John Welk

Western Products – Ray Blaugh

Wings Financial Credit Union – Maria Orlowski

**If you do business with any of these  
non-members, encourage them  
to rejoin the association.**

*Thank  
You!*



**If it affects Builders, it will affect Associates**

**MMBA MISSION STATEMENT:** The Mid-Minnesota Builders Association (MMBA) of Crow Wing, Wadena and lower Cass Counties, fundamental purpose is to foster a healthy business environment for the home building industry, and to engage in activities that strengthen competitiveness, professionalism, and the public's confidence in the industry. The MMBA represents over 220 members, involved in and supporting all phases of the home building industry.

**MMBA CODE OF ETHICS:** Members of the Mid-Minnesota Builders Association subscribe to the following Code of Ethics:

- Members shall constantly seek to provide better values for the customers they serve.
- Members shall at all times share their knowledge with fellow members and the public in the best interest of those they serve.
- Members shall not obtain any business by means of fraudulent statements or by use of implications unwarranted by fact or reasonable probability.
- Members shall comply, both in spirit and letter, with rules and regulations prescribed by law and government agencies for health, safety and progress of the community.
- Members shall not perform or cause to be performed any act which would tend to reflect on or bring into disrepute any part of the industry served by this Association.

**MMBA NEWSLETTER DISCLAIMER:** The MMBA newsletter is the official publication of the Mid-Minnesota Builders Association. This newsletter is published and distributed monthly to its members and others associated with the building industry. Neither the advertisers, nor MMBA will be responsible or liable for misinformation, misprints, typographical errors, etc., herein contained. Suggestions and comments are welcome.

#### HELPFUL WEBSITES:

- [www.doli.state.mn.us/CCLD/CCLDContactUS.asp](http://www.doli.state.mn.us/CCLD/CCLDContactUS.asp) MN Department of Labor & Industry Construction Codes and Licensing
- [www.10klakes.org](http://www.10klakes.org) -Lake Country Chapter of Building Officials
- [www.arcata.com/index.cfm](http://www.arcata.com/index.cfm) -Building material news from manufacturers and other sources.
- [www.bls.gov](http://www.bls.gov) -Bureau of Labor statistics
- [www.builderbooks.com](http://www.builderbooks.com) -Buy construction related books from Builder Books, and a portion of your purchase will go back to the Association.
- [www.b4ubuild.com](http://www.b4ubuild.com) -Information for anyone in the business of residential construction.
- [www.census.gov](http://www.census.gov) -For Census results
- [www.census.gov/const/www/newresconstindex.html](http://www.census.gov/const/www/newresconstindex.html) U.S. Census Bureau - New Residential Construction Site
- [www.contractors.com](http://www.contractors.com) -Check here for construction news.
- [www.contractorresource.com](http://www.contractorresource.com) -Offers free business forms and licensing requirements for all 50 states.
- [www.contractors-license.org](http://www.contractors-license.org) -Provides links to test and prep book information in all 50 states.
- [www.commerce.state.mn.us](http://www.commerce.state.mn.us) - Look up info. on a specific builder to find out if they are licensed or not.
- [www.commerce.state.mn.us/pages/energymainifocenter.htm](http://www.commerce.state.mn.us/pages/energymainifocenter.htm) Energy Center for information on energy code issues.
- [www.dli.mn.gov](http://www.dli.mn.gov) -800.342.5354 MN State Dept. of Labor and Industry which regulates the home building industry.
- [www.egov.state.mn.us/Commerce/license\\_lookup.do?action=lookupForm](http://www.egov.state.mn.us/Commerce/license_lookup.do?action=lookupForm) -Builders License Look-up.
- [www.fwdodge.com](http://www.fwdodge.com) -F.W. Dodge Report. Contains multiple sources of information.
- [www.ihireconstruction.com](http://www.ihireconstruction.com) -For resumes of individuals who are qualified for the construction industry.
- [www.kitchen-bath.com](http://www.kitchen-bath.com) -For information on the construction and remodeling of kitchens and baths.
- [www.pathnet.org](http://www.pathnet.org) -The Partnership for Advancing Technology in Housing (PATH) is a voluntary initiative that seeks to accelerate the creation and widespread use of advanced technologies to radically improve our Nation's housing.
- [www.rsmeans.com](http://www.rsmeans.com) -Accurate, timely cost information for the new construction industry
- [www.umass.edu/bmatwt/bm\\_links.html](http://www.umass.edu/bmatwt/bm_links.html) -The building materials and wood technology department of the University of Massachusetts has a good list of sites to view relating to the building industry.
- [www.ssa.gov](http://www.ssa.gov) -Social Security
- [www.state.mn.us](http://www.state.mn.us) -Lists all Minnesota State Agencies and Legislators.
- [www.homeenergyresourcemn.com](http://www.homeenergyresourcemn.com) -Home Energy Resource
- [www.smartbuildingmn.com](http://www.smartbuildingmn.com) -Best Building Practices
- [www.moldtips.com](http://www.moldtips.com) -Household Mold Resource Center
- [www.epa.gov/Radon](http://www.epa.gov/Radon) -Environmental Protection Agency



West Fraser



Featuring:

**pointSIX**<sup>®</sup>  
Patented Edge Swell Technology

**SMALL TAPER  
HUGE ADVANTAGE**

**50  
YEAR  
WARRANTY**

## Durastrand pointSIX sub-flooring lets you build fearlessly, in any weather.

Proven in the Pacific Northwest, its patented tapered edge holds the line on all four edges. A proprietary blend of resins and waxes blocks moisture, meaning sub-floors go down flat and stay that way. Engineered for strength, durability, overall performance, and backed by our 1-year no-sand guarantee, nothing can hold you back.

**1 YEAR NO-SAND GUARANTEE**  
**WWW.WESTFRASER.COM/OSB**

**DURASTRAND**<sup>®</sup>  
**pointSIX** **EDGE TECHNOLOGY**



P.O. Box 27, Nisswa, MN 56468



There is still time  
for **YOU** to advertise.

Contact Lynn Spicer at Lakes Printing for information on advertising in the MMBA Monthly Newsletter:  
lspicer@lakesprinting.com or 218-824-8168.

# W.W. Thompson Concrete Products

**Borgert Paving Stones**



**Logix ICF**



**Concrete Block**



**Boulder Creek Stone**



**Keystone Retaining Walls**

## Concrete Products and Masonry Supplies

- *Keystone Retaining Walls* • *Borgert Paving Stones* • *Boulder Creek Stone Products* •
- *Logix ICF* • *Concrete Block* • *Bag Cement* • *Euclid* • *Kraft Tools* • *Prosoco* • *Tamms* •
- *TK Products* • *Tremco* • *W.R. Meadow* • *Legacy Staining* •



**W.W.Thompson**  
CONCRETE PRODUCTS

**Supplying the Lakes Area with all  
your landscape and masonry needs!**

*Quality and Service Since 1909*

**218-829-9674 | [www.wwthompson.com](http://www.wwthompson.com)**

702 Industrial Park Road, Brainerd