



Networking Luncheon

Lisa D'Ambrosio-Irons, Chairman

March 21, 2017

Italian Cafe

Phones

Facebook

- Falls Church Chamber Page
 - Like it
 - Review the Chamber
- FC Members Forum Group
 - Join it
 - Post questions, comments, event information



Turn off volume!

Thank You 2017 Sponsors!

Partner Plus

- First Ever!
- Annual Sponsor
- Mini-Golf Event and Food Sponsor



Thank You to 2017 Sponsors!

Partners



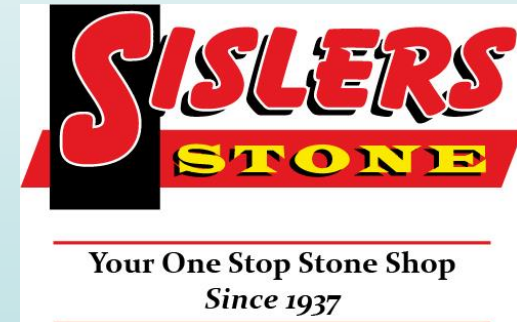
Thank You 2017 Sponsors!

More Partners



Thank You 2017 Sponsors!

Gold Level



Thank You 2017 Sponsors!

Silver Level

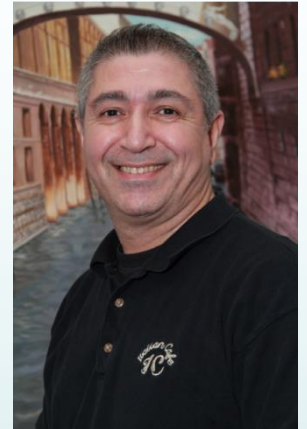


Bronze Level

- Dougherty DDS
- Fairview Park Marriott
- Oshinsky Family Limited Partnership
- Tax Analysts

Thank You

- Younes and the Italian Café Team
- Brenda Schrier of Brenda Schrier Photography
- Alisa Rabinovich and Mark Fedorchak from Galleria Florist



Upcoming Events

Annual Awards Gala

- Saturday, April 1
- Fairview Park Marriott
- 70th Anniversary Celebration
(and April Fool's Day!)
- Tickets Still Available On
Chamber's Website –
www.FallsChurchChamber.org



Upcoming Events

Annual Awards Gala

- Online Auction –
www.32Auctions.com/FCCC2017
- 75 Items
 - 4 Already Sold Through “Buy It Now” Option!
 - Items Include:
 - Sporting Event Tickets
 - Baskets & Gift Cards
 - Luncheons with Congressman Don Beyer and Delegate Marcus Simon
 - Wine Cellar and Beer Garden
 - Getaway accommodations in New Orleans and Atlantic City

Upcoming Events

Annual Awards Gala

- 70th Anniversary Program Ads Now Available!
- ¼ Page, ½ Page, full page in b/w or color
- Ad spec sheets available
 - Pricing starts at \$70 for a ¼ page, b/w ad



Eden Center Is *Phở* Lovers

Congratulations to the Falls Church Chamber of Commerce on its 70th Anniversary of service to the Greater Falls Church business community. You're no spring chicken anymore!

Building Community for 70 Years!
Congratulations
Falls Church Chamber of Commerce

*"Alone we can do so little.
Together we can do so much"*
- Helen Keller



Falls Church City Public Schools and Falls Church Education Foundation are grateful that schools, businesses and community organizations work in partnership to benefit the whole Falls Church community.

Upcoming Events

April Networking Breakfast

- Thursday, April 13, 8-9 am
- Original Pancake House

April Networking Luncheon

- Annual Richmond Report with Sen Dick Saslaw and Del Marcus Simon
- Co-hosted by Greater Merrifield Business Association
- Tuesday, April 18, 11:30-1:15 pm
- Best Western Falls Church

April Networking Mixer

- Tuesday, April 25, 5:30 – 7 pm
- The Kensington Falls Church



Self Introductions



Presentation

Business Etiquette Tips from Rebecca Czarniecki

- Founder and Owner of Tea with Mrs. B
 - A special event Tea Room with etiquette training and camps primarily for children but also for adults.
 - Located at 136 W. Jefferson in Falls Church
- Graduate degree from University of Denver
- Previously owned and operated “The Muffin Lady” which provided baked goods to skiers and students.



Etiquette Value



Universal Glue

The Great

Equalizer

First Impressions



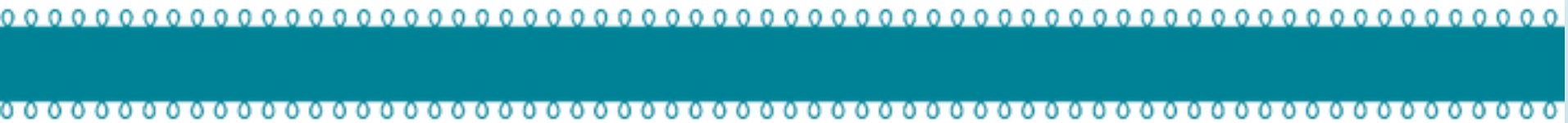
3
recomendations





Dress Appropriately

Introductions



Smile

Eye contact

“Hello, how are
you?”

Handshake

Carry yourself



Rise to greet others

Be creative... and concise

Highest ranking first

Forgot someone's name?

Start with a smile

Refrain from requests (right
away)

No undue attention

Know your audience



Business
Card Exchange

tea with
MRS. B

special event tea parties • manners and etiquette training • camps

Dining





What should never be seen or heard at the table?

Time for some

Q and **A**

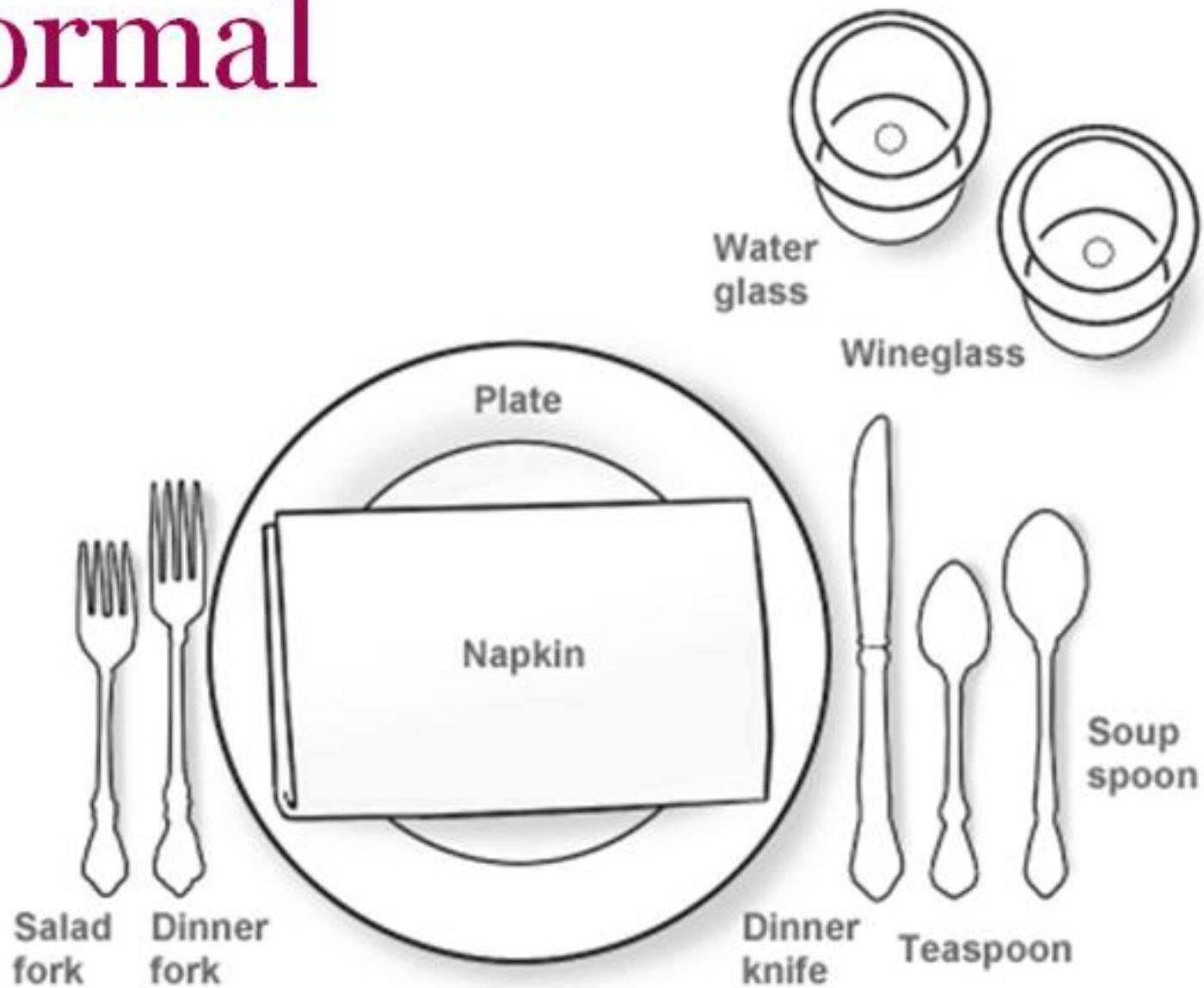
Q



A

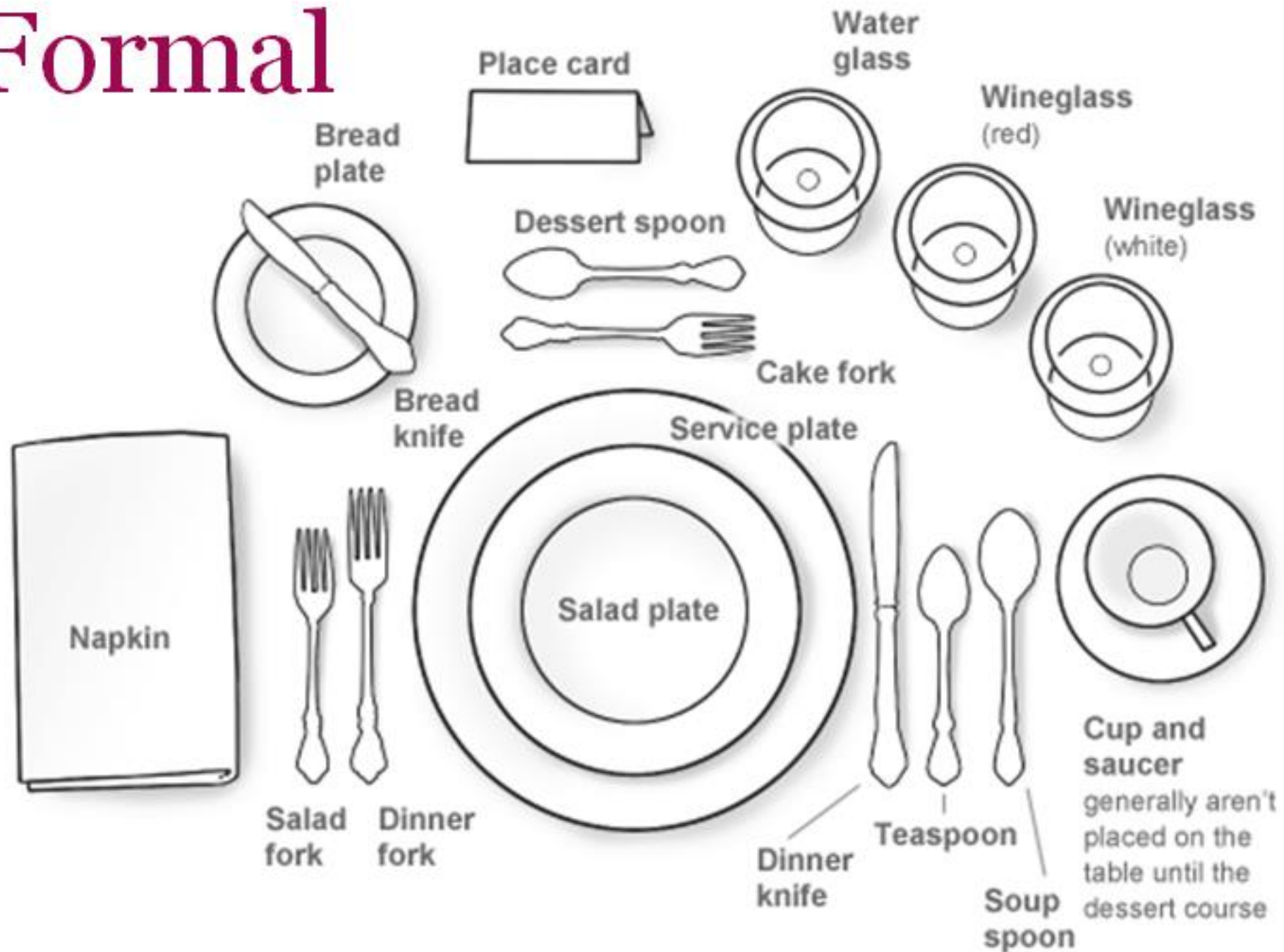


Informal



Utensils are placed one inch from the edge of the table

Formal





Visit Tea with Mrs. B!

www.teawithmrsb.com

202-448-2930 | 136 W. Jefferson Street | Falls Church, VA 22046
Special Event Tea Parties | Manners & Etiquette Training | Camps





Thank You!

Raffle

