#### **Concrete Confidence**

Unveiling Strategies to Conquer Imposter Syndrome



Susan Beard Partnerships & Business Development Northwest Nazarene University 208-936-8006 <u>susanbeard@nnu.edu</u>

# How many of have heard of Imposter Syndrome?

#### What is Imposter Syndrome?

The belief that if people really knew the real you, they wouldn't see you as qualified for the work you do.

#### Where does Imposter Syndrome come from?

#### Imposter Syndrome is all about confidence.

- Gender Roles
- Societal Norms
- Trauma
- Past Failures

## A Quiz

#### **Partner Share**

- Which of the questions on the list most resonated with you?
- Can you think of a specific experience that question triggered?

#### **YOU'RE NOT ALONE!**



of successful people reported experiencing impostor feelings at some point in their life.

(Gail Matthews)



of executive women say they've experienced impostor syndrome.

(KPMG, 2020)

of CEOs feel out of their depth in their role.

(Dropbox & School of Life Study, 2017)



of entrepreneurs and small business owners report experiencing impostor syndrome.

(Kajabi, 2020)

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#### **COSTS OF IMPOSTOR SYNDROME**

EMPLOYEES WHO EXPERIENCE IMPOSTOR SYNDROME ARE MORE LIKELY TO:



- Hold back from sharing ideas, asking questions
- Not step up for more challenging opportunities or assignments
- Be overlooked for promotions
- Over-personalize constructive feedback
- Procrastinate on important projects and tasks
- Job hop or otherwise sabotage their success
- Over work and over prepare
- Experience unnecessary psychological stress and fatigue

#### ORGANIZATIONAL COSTS:



- Fewer ideas and solutions, lost opportunities, reduced talent pool
- Procrastination leads to needless stress, wasted time, and avoidable crisis for both the individual and their team members
- Job hopping results in costly hiring searches
- Over working and over preparing leads to wasted time and productivity and to costly burnout

Never completely happy with their work and focused on flaws versus strengths.

The **PERFECTIONIST** 

See challenges as a learning opportunity on how to improve rather than beat yourself up. Choose to view constructive criticism as a helpful and not as an insinuation that you're inadequate.



Competence is measured in ease & speed.

The

NATURAL

GENIUS





We are all a work in progress. Remind yourself that practice is an essential part of improvement.



Prefers to work alone, because needing help indicates weakness.

The SOLOIST

Share feelings with with a close friend so they can help you find solutions to mitigate your negative thoughts. Partake in more group projects to recognize how scollaboration offers more benefits than working alone.



## The **SOLOIST**





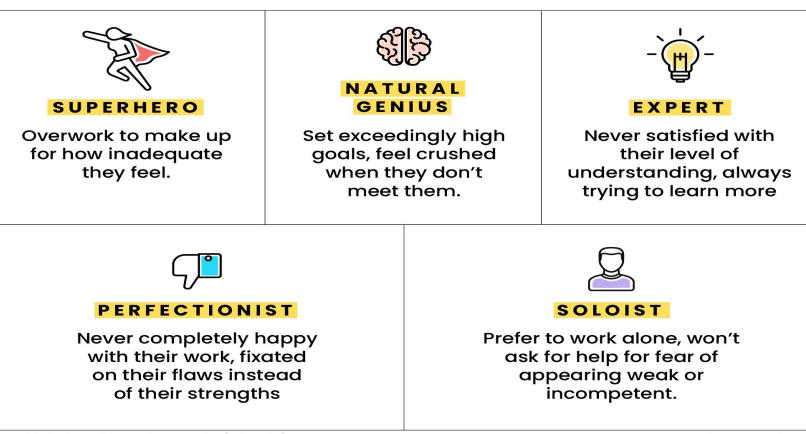
Acknowledge and praise yourself for each achievement, no matter how small to cultivate contentment and self-confidence.





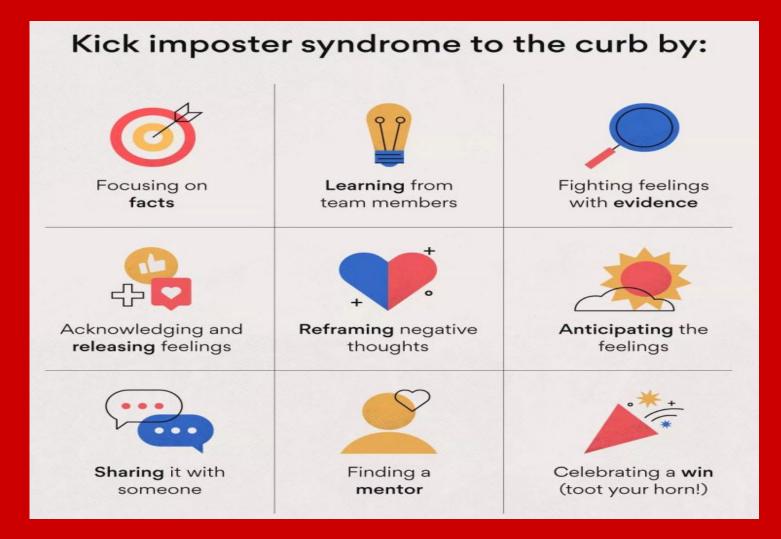
This is a form of procrastination. Learn what you need to know and avoid comparing yourself to others. Allow others to be the expert in the room.

#### **Types of imposter syndrome**



#### How to help!

Ask a question: Is this thought really true or could there be another explanation?	Reframe it! Speak in positive language!	Refuse to compare yourself to others.
Talk to a friend for encouragement.	Create space for regular reflection and asking questions, so that when failure naturally occurs, it doesn't feel as overwhelming.	Ask, "What can I learn from this situation?"
Acknowledge your successes and celebrate!	Practice gratefulness by naming three blessings.	Focus on evidence.



Sources:

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