

2006



Hard At Work
Building A Better
West Virginia



This year's annual report will show that the CAWV has again had, and is looking forward to, an active year in the promotion and protection of issues and members. Last

year the association actively implemented our internet plan room under a partnership with iSqFt. I am pleased to report that we have nearly 50 subscribers to this service and it has truly provided a benefit to our membership and has created a growth in our roster.

The CAWV's political action committee made a significant investment in the 2006 elections held in West Virginia. Overall, HUB/PAC contributed to over 90 campaigns in the House and Senate in the General Election alone, thanks to the generous support of CAWV members. In Senate races, 89 percent of HUB/PAC endorsed candidates won. In the House, 81 percent of those supported won election.

We have been able to sustain an open line of communication with members of the legislature by working for candidates who will give our association a fair hearing on those issues that positively impact our industry.

One of CAWV's premier programs is our legislative efforts. CAWV invests significant financial and human resources

in the legislative process so we can effectively represent the construction industry and our members' interests. The past 24 months have really shown how important these investments can be for the construction industry.

Beginning with Governor Joe Manchin's inauguration in January 2005, the West Virginia Legislature has been in nine legislative sessions – two Regular Sessions and seven Special Sessions. This does not include the legislative interim sessions that meet monthly throughout the year. While some of the Special Sessions were convened to address minor administrative procedures, most dealt with substantive issues such as the privatization of the state's workers' compensation system, tort reform, financing for highway, water and sewer and other infrastructure projects and tax modernization.

CAWV participates in all the Regular and Special Sessions which requires many meetings and much preparation by the association and our members to make sure that we have an impact on the legislative outcome. To the members who give freely of their time and resources, I thank you.

The Strategic Planning Committee last year suggested that the CAWV align itself with other organizations in promoting the industries that affect our members. To this end, we have been instrumental in the formation of West Virginians for Better Transportation. The

coalition has grown to over 160 business and civic organizations. Many of our members have pledged financial support for this important group that is dedicated to educating the public and political decision makers to the importance of maintaining a safe and modern transportation system.

Our association has always strived to be on the cutting edge of issues that affect our industry. The Highway Division is diligently working to ensure the balance is maintained between environmental protection and improving the state's transportation system. The Utility Division, through a specialized task force, is streamlining the award process for water and sewer projects. The Building Division is continuing its work on uniform bidding procedures and securing funding for schools and other building projects.

I am confident that the CAWV, with the continued involvement of members, will again be up to the task of addressing your needs in an effective manner for the betterment of the construction industry.

Remember, you are the CAWV.

Sincerely,

William H. Hilborn, Jr.
President

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**LEGISLATIVE PROGRAM
PROMOTES, PROTECTS
INDUSTRY**

One of CAWV's premier programs, its legislative efforts, has always been a very important component in its service to the membership. Issues addressed in the 2006 legislative session include increased bonding authority for water and sewer projects, a major rewrite of the state's purchasing rules, a pilot design-build program for the WVDOH, adoption of new design-build rules for state public building projects, new funding measures for local highway projects, mandatory insurance for contractors working on public projects and modifications to the one-call notification system.

**CAWV / iSqFt INTERNET PLAN
ROOM GROWING**

In September 2005, the CAWV Board of Directors voted to implement an internet plan room in conjunction with iSqFt, the country's largest provider of online preconstruction management services to the construction industry. Since launching the new internet plan room, the CAWV has seen the expansion of not only project announcements, but plans and specifications, coverage area and membership. This service has nearly 50 subscribers and is free for all CAWV members. The free service allows viewing of project information, CSI codes, bidders lists and interested subcontractors and suppliers, and for an additional fee, plan sheets, specifications and addenda.

**AGC SUPERVISORY TRAINING
PROGRAM LAUNCHED IN
WEST VIRGINIA**

The CAWV, in conjunction with West Virginia University Community and Technical College, hosted the first AGC Supervisory Training Program (STP) in Charleston on November 2-3. Professors Jim King and Michael Galloy team-taught STP's Unit 1: Leadership and Motivation, over a two-day period to construction supervisors. Members reviewed case studies, participated in group activities and heard presentations on topics including the role of the construction supervisor, effective leadership styles, helping people perform better, motivation strategies, setting positive expectations, giving positive feedback,

training and orienting new workers, working in teams and team building. The CAWV will continue to hold STP courses in several cities throughout the state.

CAWV FILES AMICUS BRIEF IN CONTRACTOR LICENSING CASE

A Putnam County Circuit Court judge ruled September 11 that a contractor without an appropriate contractor's license may not bid on a public project in the state of West Virginia. The CAWV Board of Directors filed an amicus brief in the case since there has been a discrepancy recently as to whether a license is required at the time of bid or prior to award.

CAWV STAFF HIGHLIGHTS

Lindsay Miller has been promoted to communications manager. In her new position, Lindsay will be responsible for the association's publications including the CAWV website, weekly Newsletter, *West Virginia Construction News* magazine, media relations and marketing. She will also continue to work with the CAWV/ISqFt Internet Plan Room, and serve as staff liaison to the CAWV Public Relations Committee.

Amber Stotts has joined the association as staff assistant. Amber will be responsible for running the CAWV physical and internet plan rooms, helping with the CAWV Newsletter and gathering project and bid information. In addition, she will answer the telephones and greet members and guests to the association.

UTILITY TASK FORCE DEVELOPS SPECIFICATION REVISIONS

A Joint Utilities Committee task force was successful in developing major changes in construction contract specifications to be used on future projects funded by the USDA Rural Utilities Service. The RUS adopted provisions for a 60 day bid hold on construction bids to help make projects more efficient and cost effective. In addition, the task force formulated a new definition and calculation of adverse weather days that was adopted by RUS in October. The task force continues to meet monthly to discuss industry issues.

WEST VIRGINIANS FOR BETTER TRANSPORTATION OFF TO A STRONG START

West Virginians for Better Transportation is a new coalition that has been formed to help educate West Virginians – and our leaders, in particular – about the importance of maintaining a safe and modern transportation infrastructure. The coalition is comprised of a wide spectrum of organizations that rely on and value the importance of a good surface transportation system.

“Keep West Virginia Moving,” the educational campaign of West Virginians for Better Transportation, was launched in August. The campaign is designed to generate public awareness of the state transportation system and foster debate about the ability to meet current and future transportation needs. The goal is to provide West Virginians with a clear view of the value of investment in transportation and the consequences that failure to invest will have.

GOVERNOR'S TAX MODERNIZATION PROJECT SEEKS CONTRACTING INDUSTRY INPUT

In May, Governor Joe Manchin formed a task force to identify potential state and local tax reforms, with the goal of systematically researching and analyzing state and local taxation to create a more modern tax structure which encourages economic growth. The CAWV was asked to appoint members to participate in the tax reform project. The group developed a 262-page report that suggested changes to West Virginia's tax structure, including the taxes and fees associated with the State Road Fund. Gov. Manchin presented the report to the legislature for debate during a Special Session in November.

MEMBERS DONATE GENEROUSLY TO CAWV'S POLITICAL ACTION COMMITTEE

HUB/PAC, the CAWV's political action committee, has built positive relationships with many of the influential policy-makers in Charleston on both sides of the aisle. HUB/PAC contributed to viable campaigns of both existing legislators and

newcomers to West Virginia's political scene, candidates whose overall philosophy reflects the understanding that investment in infrastructure is crucial to future economic development and jobs.

BRICKSTREET INSURANCE TAKES OVER AS NEW WORKERS' COMP CARRIER

The CAWV worked closely with state officials and BrickStreet Insurance representatives to help facilitate a smooth transition of workers' compensation service to members when BrickStreet took over in July. The CAWV monitored rate and construction employer classification changes and crafted educational bulletins to keep members up-to-date throughout the process.

LEGISLATIVE COMMITTEE EXPLORES HIGHWAY FUNDING CRISIS

The Joint Standing Committee on Finance from both the House and Senate have held discussions all-year long on the condition of the State Road Fund. Legislators have heard from transportation officials, the WVU Bureau of Business and Economic Research and the CAWV on options to fund highway construction and maintenance projects.

WV SYMPHONY SPONSORED BY CAWV AND MEMBERS

The West Virginia Symphony Orchestra returned to Snowshoe Mountain in Pocahontas County for the 16th Annual Snowshoe Symphony Festival. For the second year, CAWV and CAWV members sponsored the event, whose theme, “The Two Titans,” was dedicated to the music of Beethoven. Hundreds of classical music patrons from across West Virginia attend this popular event.

INTERSTATE SYSTEM TURNS FIFTY

President Dwight D. Eisenhower signed the Federal Aid Highway Act of 1956 which called for the construction of a 41,000 mile system of Interstate highways to cross the United States. In June 1961, the first segment of West Virginia's Interstate highway, an eight-mile portion of I-81 in Berkeley County, was opened. More than

100 construction firms held contracts in excess of \$1 million each throughout the construction period. The CAWV joined with the WVDOH and FHWA in various events around the state to celebrate the largest engineering project the world has ever seen.

TRIP RELEASES REPORT DETAILING WEST VIRGINIA'S INTERSTATE SYSTEM

On June 21 The Road Information Program (TRIP) released its report, "Saving Lives, Time and Money: A report on the condition, impact, use and future needs of West Virginia's Interstate Highway System," developed for the 50th anniversary of the Interstate system. The report states West Virginia faces a \$1.4 billion backlog over the next 20 years in funding needed repairs and improvements to the state's Interstate highways. TRIP performed the report at the request of the CAWV for the 50th anniversary of the Interstate System.

AGC NAMED IN NATION'S TOP NINE ASSOCIATIONS

The American Society of Association Executives (ASAE) unveiled a new book entitled "7 Measures of Success: What Remarkable Associations Do That Others Don't." Written with the guidance of Jim Collins, author of the New York Times bestseller "Good to Great" and co-author of "Built to Last," the Associated General Contractors (AGC) of America was one of only nine associations that was selected by association leaders as "remarkable" and used as a benchmark to compare other associations.

AGC was instrumental in the introduction of Clean Water Trust Fund legislation and enhanced industry partnerships with key building owner organizations.



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ARTBA PROMOTES VISION FOR FUTURE U.S. TRANSPORTATION NETWORK

The American Road & Transportation Builders Association continues to promote its vision to help address America's surface transportation challenges and to ensure a safe and efficient national road network in the post-Interstate Highway System era.

SCHOLARSHIP WINNERS ANNOUNCED

The CAWV Scholarship Foundation awarded \$8,500 to seven deserving engineering students in 2006. This year's \$4,000 winner, Roy Randolph, is a junior civil engineering student at Fairmont State University. Additional awards were given to six finalists from WVU and Fairmont State University. The annual golf outing, which is held to raise funds for the Scholarship Foundation, collected a record-breaking \$6,000.

EXPO '06 SETS EXHIBIT RECORD

A record 297 exhibitors with 470 indoor and 22 outdoor booths packed the Charleston Civic Center for the 27th annual EXPO. Nearly 6,000 attendees from 28 states visited the two day show, sponsored in part by the CAWV and WVUCA and managed by the APAWV. The show featured 89 Honor Exhibitors, a 72-page Program and Professional Directory and 56 seminars and meetings. More information about the March 21 and 22, 2007 event can be found at www.wvexpo.com.



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