

### November 2023

32725, Deltona, FL

## **Sold Summary**

| •                          |              |              |          |  |  |
|----------------------------|--------------|--------------|----------|--|--|
|                            | Nov 2023     | Nov 2022     | % Change |  |  |
| Sold Dollar Volume         | \$17,130,571 | \$17,074,070 | 0.33%    |  |  |
| Avg Sold Price             | \$317,233    | \$316,186    | 0.33%    |  |  |
| Median Sold Price          | \$320,000    | \$307,750    | 3.98%    |  |  |
| Units Sold                 | 54           | 54           | 0.00%    |  |  |
| Avg Days on Market         | 29           | 35           | -17.14%  |  |  |
| Avg List Price for Solds   | \$322,062    | \$321,409    | 0.20%    |  |  |
| Avg SP to OLP Ratio        | 96.9%        | 95.5%        | 1.49%    |  |  |
| Ratio of Avg SP to Avg OLP | 96.8%        | 95.4%        | 1.44%    |  |  |
| Attached Avg Sold Price    | \$169,450    | \$177,250    | -4.40%   |  |  |
| Detached Avg Sold Price    | \$322,917    | \$327,301    | -1.34%   |  |  |
| Attached Units Sold        | 2            | 4            | -50.00%  |  |  |
| Detached Units Sold        | 52           | 50           | 4.00%    |  |  |

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

#### Inventory

|                     | Nov 2023 | Nov 2022 | % Change |  |
|---------------------|----------|----------|----------|--|
| Active Listings     | 129      | 164      | -21.34%  |  |
| New Listings        | 70       | 53       | 32.08%   |  |
| New Under Contracts | 49       | 55       | -10.91%  |  |
| New Pendings        | 53       | 58       | -8.62%   |  |
| All Pendings        | 65       | 73       | -10.96%  |  |

# Financing (Sold)

| . ,          |    |
|--------------|----|
| Assumption   | 0  |
| Cash         | 9  |
| Conventional | 18 |
| FHA          | 21 |
| Other        | 0  |
| Owner        | 0  |
| VA           | 6  |

# Days on Market (Sold)

| /          |    |
|------------|----|
| 0          | 3  |
| 1 to 10    | 16 |
| 11 to 20   | 7  |
| 21 to 30   | 7  |
| 31 to 60   | 14 |
| 61 to 90   | 5  |
| 91 to 120  | 1  |
| 121 to 180 | 0  |
| 181 to 360 | 1  |
| 361 to 720 | 0  |
| 721+       | 0  |
|            |    |

## Sold Detail Active Detail

|                            | 2 or      | Less BR     | :         | 3 BR        | 4 or More BR |             | AII        |           | Active Listings |             |
|----------------------------|-----------|-------------|-----------|-------------|--------------|-------------|------------|-----------|-----------------|-------------|
| Price Ranges               | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa    | Cnd/Coop/TH | MH/Man/Mod | Total     | SFH/Villa       | Cnd/Coop/TH |
| < \$50,000                 | 0         | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| \$50K to \$99,999          | 0         | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| \$100K to \$124,999        | 0         | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| \$125K to \$149,999        | 0         | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 1           |
| \$150K to \$199,999        | 1         | 2           | 1         | 0           | 0            | 0           | 0          | 4         | 4               | 6           |
| \$200K to \$249,999        | 5         | 0           | 0         | 0           | 1            | 0           | 0          | 6         | 5               | 0           |
| \$250K to \$299,999        | 2         | 0           | 9         | 0           | 0            | 0           | 0          | 11        | 16              | 0           |
| \$300K to \$399,999        | 1         | 0           | 20        | 0           | 6            | 0           | 0          | 27        | 76              | 0           |
| \$400K to \$499,999        | 0         | 0           | 0         | 0           | 5            | 0           | 0          | 5         | 14              | 0           |
| \$500K to \$599,999        | 0         | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 2               | 0           |
| \$600K to \$799,999        | 0         | 0           | 0         | 0           | 1            | 0           | 0          | 1         | 3               | 0           |
| \$800K to \$999,999        | 0         | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 1               | 0           |
| \$1,000,000+               | 0         | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 1               | 0           |
| Total                      | 9         | 2           | 30        | 0           | 13           | 0           | 0          | 54        | 122             | 7           |
| Avg Sold Price             | \$240,611 | \$169,450   | \$317,603 | \$0         | \$392,159    | \$0         | \$0        | \$317,233 |                 |             |
| Prev Year - Avg Sold Price | \$216,200 | \$177,250   | \$315,703 | \$0         | \$387,531    | \$0         | \$0        | \$316,186 |                 |             |
| Avg Sold % Change          | 11.29%    | -4.40%      | 0.60%     | 0.00%       | 1.19%        | 0.00%       | 0.00%      | 0.33%     |                 |             |
| Prev Year - # of Solds     | 5         | 4           | 30        | 0           | 15           | 0           | 0          | 54        |                 |             |