

Monthly Indicators



June 2023

Temperatures are heating up, yet the U.S. housing market remains cooler than usual for this time of year due to a combination of low inventory and higher borrowing costs, which have restricted market activity going into the summer homebuying season. According to the latest data from the National Association of REALTORS® (NAR), national existing-home sales climbed 0.2% from the previous month but were down 20.4% compared to the same time last year, as fluctuating mortgage rates and a near all-time low level of inventory continue to influence home sales.

New Listings decreased 46.2 percent for Single Family homes and 25.5 percent for Condominium homes. Pending Sales decreased 6.3 percent for Single Family homes but increased 1.2 percent for Condominium homes. Inventory decreased 14.6 percent for Single Family homes and 8.6 percent for Condominium homes.

Median Sales Price decreased 19.6 percent to \$1,007,000 for Single Family homes but increased 21.9 percent to \$984,450 for Condominium homes. Days on Market increased 4.5 percent for Single Family homes and 71.6 percent for Condominium homes. Months Supply of Inventory increased 33.3 percent for Single Family homes and 68.8 percent for Condominium homes.

Nationwide, total housing inventory increased 3.8% from the previous month, for a 3-month's supply at the current sales pace. The shortage of homes for sale has kept prices high for remaining buyers, with a national median sales price of \$396,100 as of last measure, a 3.1% decline from the same time last year and the largest annual decrease since December 2011, according to NAR. As demand continues to outpace supply, properties are selling quickly, with the majority of homes listed for sale on the market for less than a month.

Quick Facts

- 30.6%

Change in Number of
Closed Sales
All Properties

+ 4.7%

Change in Number of
Median Sales Price
All Properties

- 7.6%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	6-2022	6-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		156	84	- 46.2%	753	501	- 33.5%
Pending Sales		80	75	- 6.3%	546	403	- 26.2%
Closed Sales		86	70	- 18.6%	580	381	- 34.3%
Days on Market Until Sale		111	116	+ 4.5%	113	120	+ 6.2%
Median Sales Price		\$1,252,500	\$1,007,000	- 19.6%	\$1,177,500	\$1,150,000	- 2.3%
Average Sales Price		\$1,802,070	\$1,591,321	- 11.7%	\$1,850,819	\$1,851,354	+ 0.0%
Percent of List Price Received		99.0%	97.5%	- 1.5%	99.2%	96.9%	- 2.3%
Housing Affordability Index		33	37	+ 12.1%	35	32	- 8.6%
Inventory of Homes for Sale		301	257	- 14.6%	—	—	—
Months Supply of Inventory		3.0	4.0	+ 33.3%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



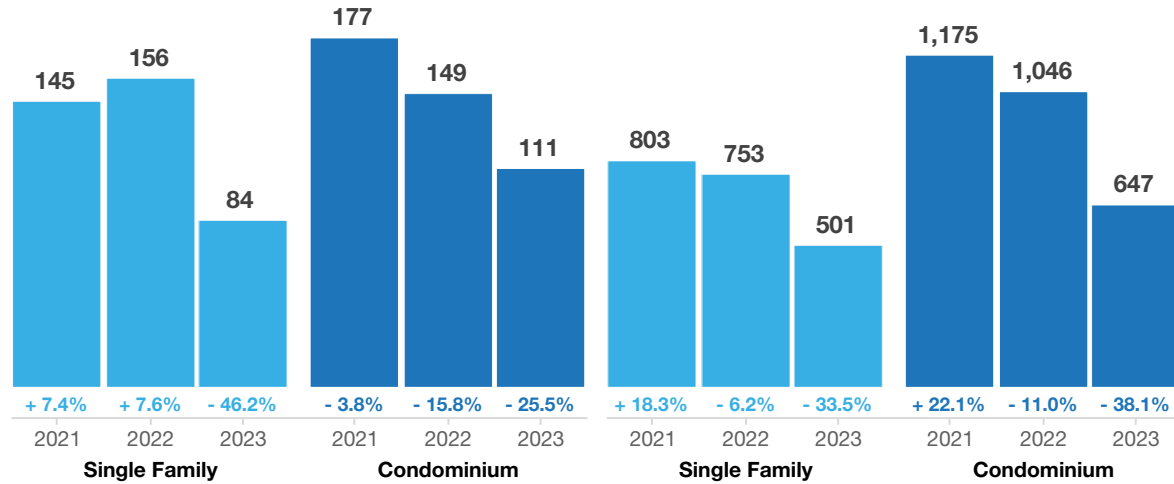
Key Metrics	Historical Sparkbars	6-2022	6-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		149	111	- 25.5%	1,046	647	- 38.1%
Pending Sales		85	86	+ 1.2%	883	534	- 39.5%
Closed Sales		154	92	- 40.3%	989	515	- 47.9%
Days on Market Until Sale		74	127	+ 71.6%	74	107	+ 44.6%
Median Sales Price		\$807,500	\$984,450	+ 21.9%	\$759,000	\$840,000	+ 10.7%
Average Sales Price		\$1,196,990	\$1,292,647	+ 8.0%	\$1,093,974	\$1,156,773	+ 5.7%
Percent of List Price Received		99.6%	98.7%	- 0.9%	100.3%	98.4%	- 1.9%
Housing Affordability Index		51	38	- 25.5%	55	44	- 20.0%
Inventory of Homes for Sale		243	222	- 8.6%	—	—	—
Months Supply of Inventory		1.6	2.7	+ 68.8%	—	—	—

New Listings

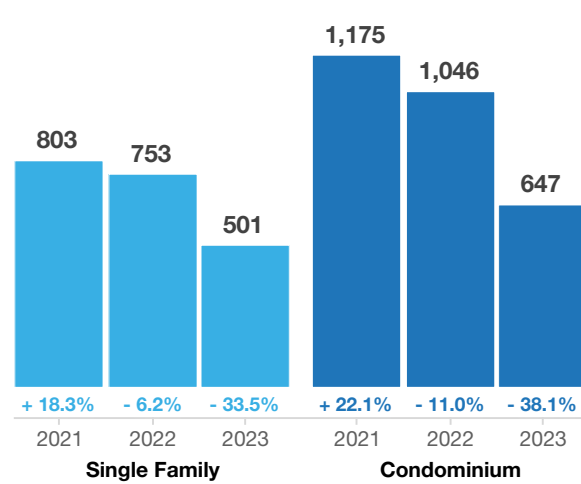
A count of the properties that have been newly listed on the market in a given month.



June

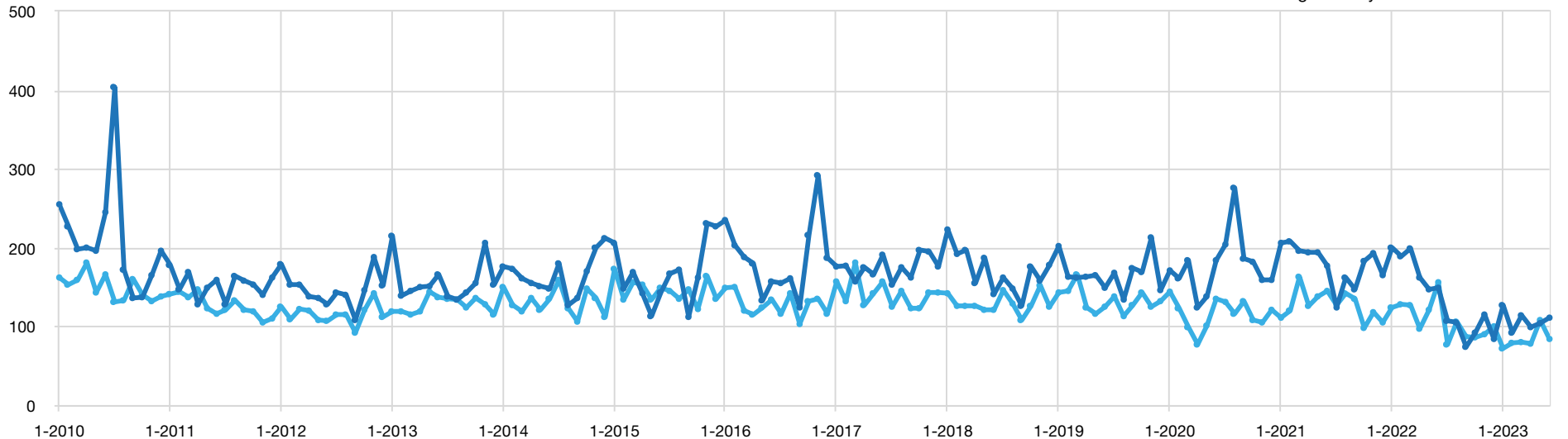


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2022	77	-39.4%	107	-13.7%
Aug-2022	106	-25.4%	105	-35.2%
Sep-2022	87	-35.6%	74	-49.7%
Oct-2022	86	-12.2%	92	-49.7%
Nov-2022	90	-23.7%	115	-40.4%
Dec-2022	100	-4.8%	84	-49.1%
Jan-2023	72	-41.9%	127	-36.5%
Feb-2023	79	-38.3%	92	-51.3%
Mar-2023	80	-37.0%	114	-42.7%
Apr-2023	78	-19.6%	99	-38.9%
May-2023	108	-10.7%	104	-29.3%
Jun-2023	84	-46.2%	111	-25.5%
12-Month Avg	87	-29.3%	102	-39.3%

Historical New Listings by Month



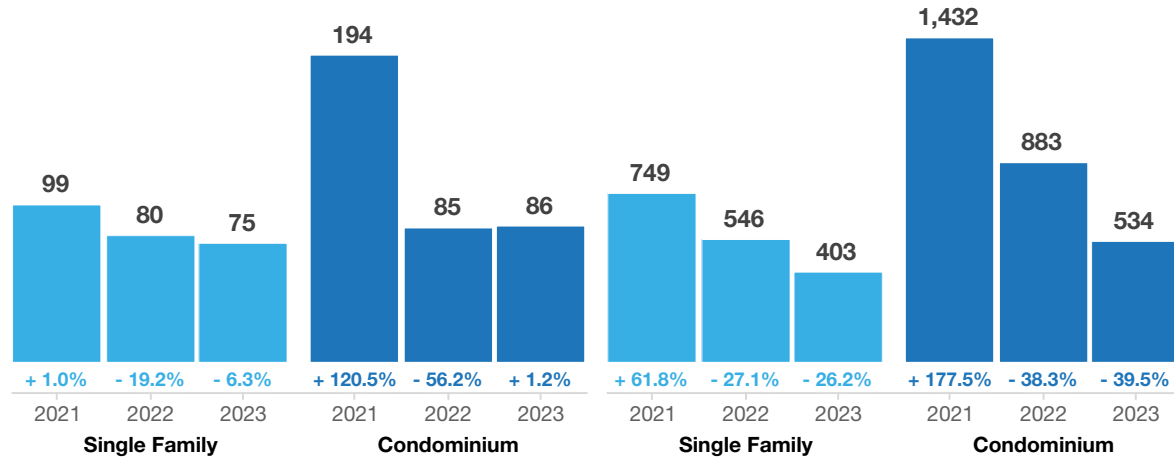
Pending Sales

A count of the properties on which offers have been accepted in a given month.



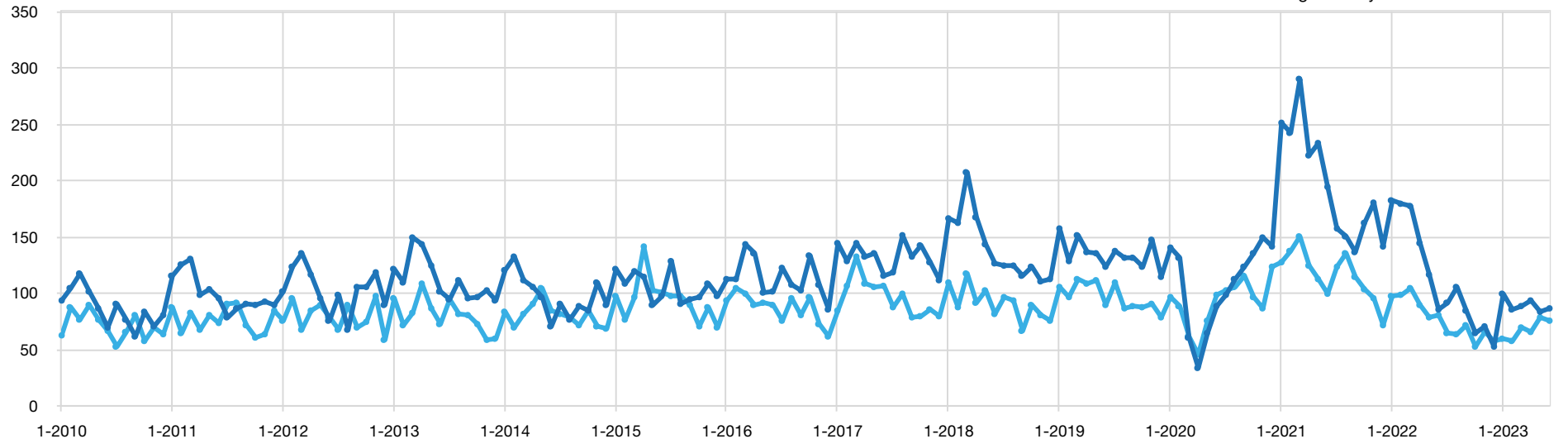
June

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2022	64	- 48.0%	91	- 42.0%
Aug-2022	63	- 53.3%	105	- 30.0%
Sep-2022	71	- 37.7%	84	- 38.2%
Oct-2022	52	- 49.5%	64	- 60.5%
Nov-2022	65	- 31.6%	70	- 61.1%
Dec-2022	57	- 19.7%	52	- 63.1%
Jan-2023	59	- 39.2%	99	- 45.6%
Feb-2023	57	- 41.8%	85	- 52.5%
Mar-2023	69	- 33.7%	88	- 50.3%
Apr-2023	65	- 27.0%	93	- 35.4%
May-2023	78	0.0%	83	- 28.4%
Jun-2023	75	- 6.3%	86	+ 1.2%
12-Month Avg	65	- 34.3%	83	- 45.0%

Historical Pending Sales by Month



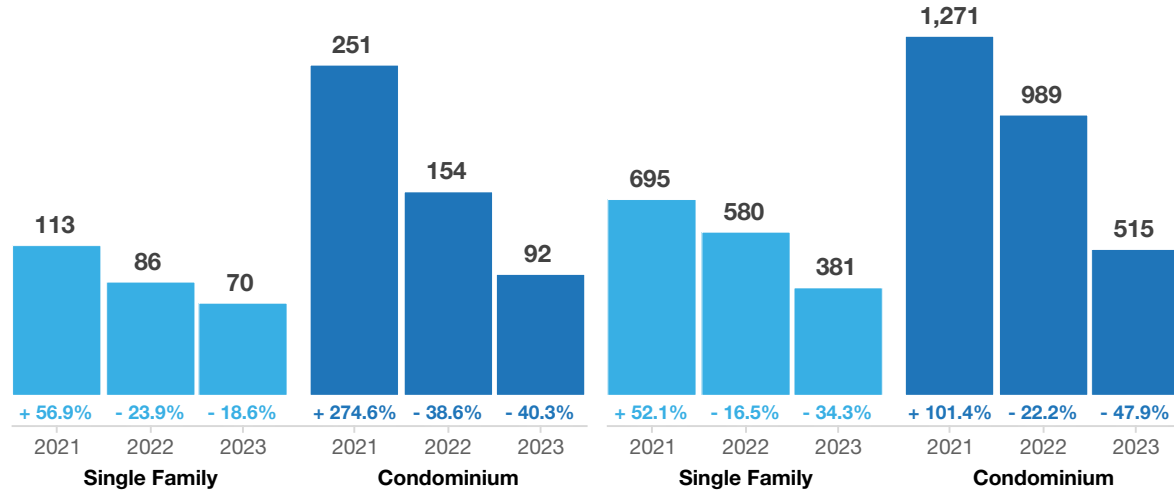
Closed Sales

A count of the actual sales that closed in a given month.



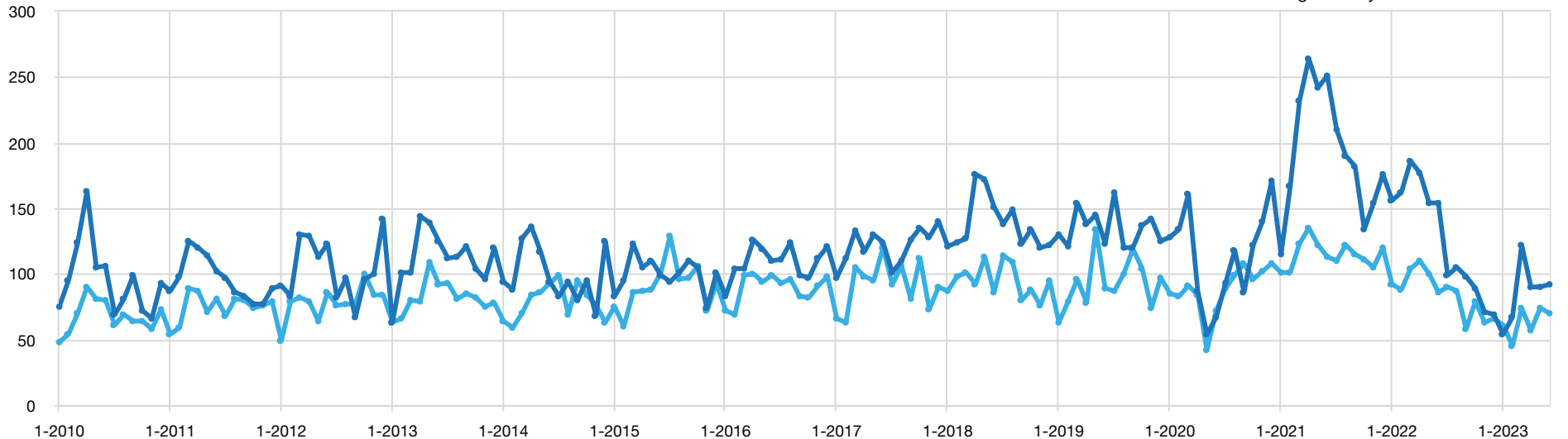
June

Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2022	90	- 18.2%	99	- 52.9%
Aug-2022	87	- 28.7%	105	- 44.7%
Sep-2022	58	- 49.6%	98	- 46.2%
Oct-2022	79	- 28.8%	89	- 33.6%
Nov-2022	63	- 40.0%	71	- 53.9%
Dec-2022	66	- 45.0%	69	- 60.8%
Jan-2023	61	- 33.7%	54	- 65.4%
Feb-2023	45	- 48.9%	67	- 58.6%
Mar-2023	74	- 28.8%	122	- 34.4%
Apr-2023	57	- 48.2%	90	- 49.2%
May-2023	74	- 26.0%	90	- 41.6%
Jun-2023	70	- 18.6%	92	- 40.3%
12-Month Avg	69	- 34.3%	87	- 48.8%

Historical Closed Sales by Month

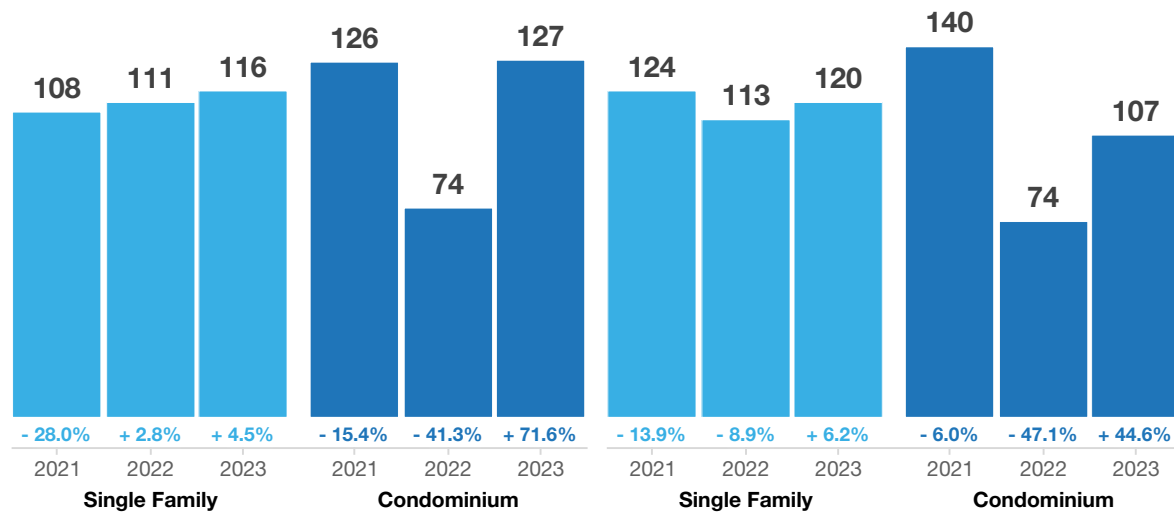


Days on Market Until Sale

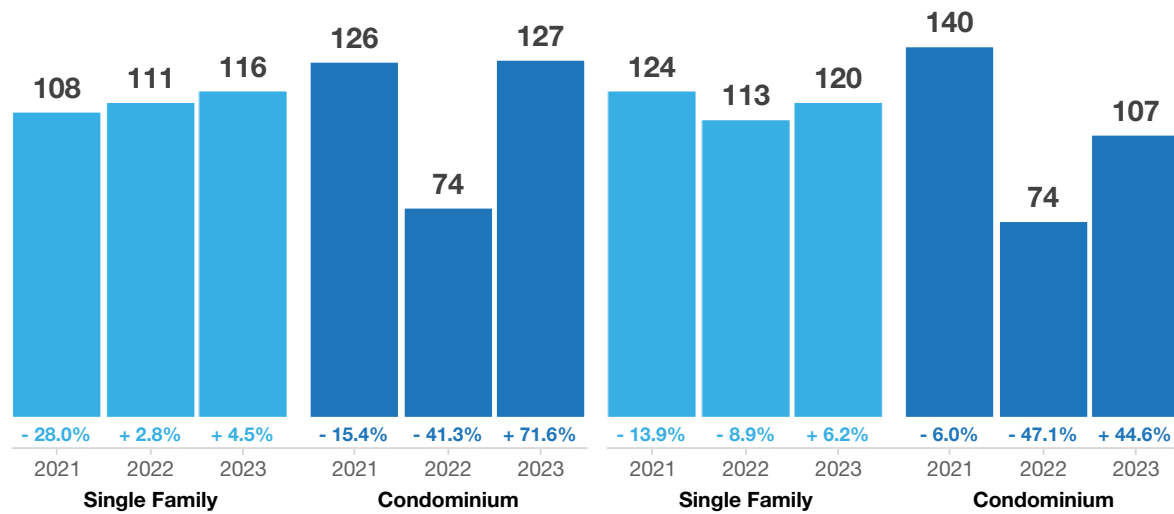
Average number of days between when a property is listed and when it closed in a given month.



June



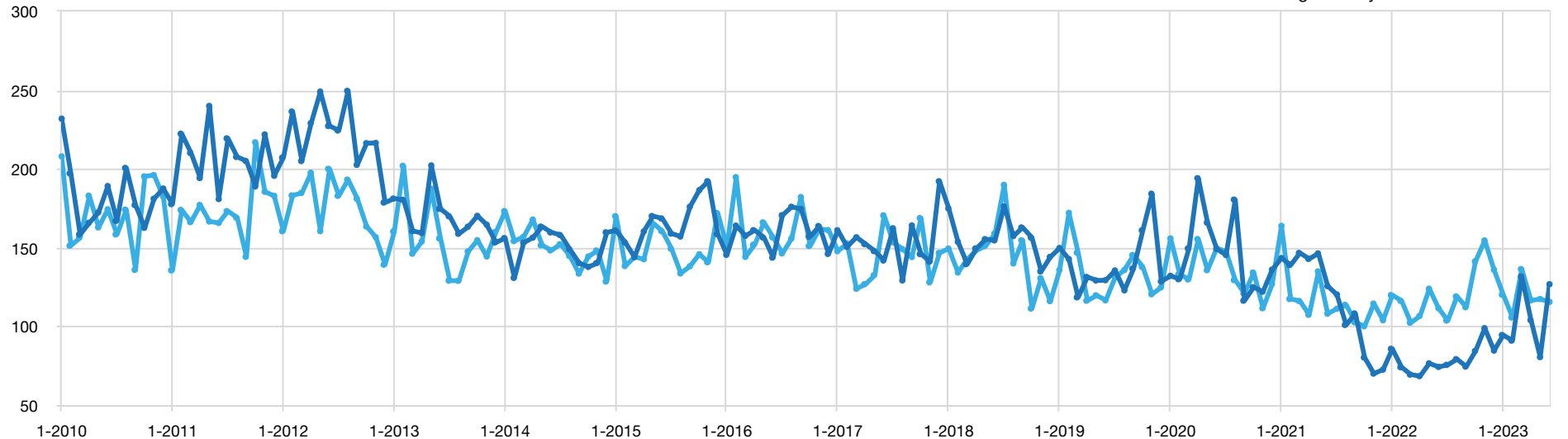
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2022	104	- 6.3%	76	- 36.7%
Aug-2022	119	+ 4.4%	79	- 21.8%
Sep-2022	112	+ 8.7%	74	- 31.5%
Oct-2022	141	+ 41.0%	84	+ 5.0%
Nov-2022	155	+ 36.0%	99	+ 41.4%
Dec-2022	136	+ 30.8%	85	+ 16.4%
Jan-2023	120	0.0%	94	+ 9.3%
Feb-2023	106	- 8.6%	91	+ 23.0%
Mar-2023	136	+ 33.3%	132	+ 91.3%
Apr-2023	116	+ 8.4%	104	+ 52.9%
May-2023	117	- 5.6%	80	+ 5.3%
Jun-2023	116	+ 4.5%	127	+ 71.6%
12-Month Avg*	123	+ 12.0%	94	+ 11.7%

* Days on Market for all properties from July 2022 through June 2023. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month



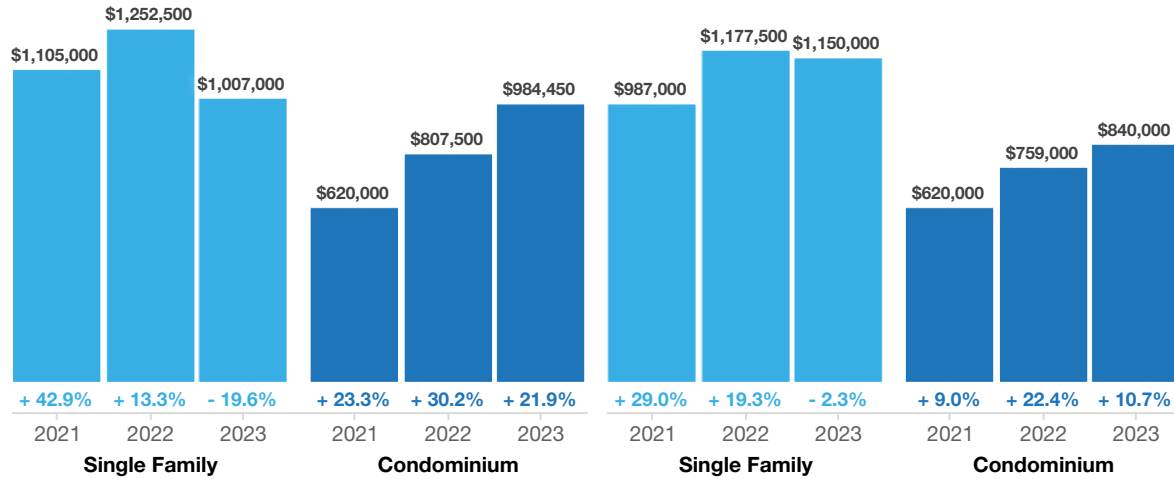
Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



June

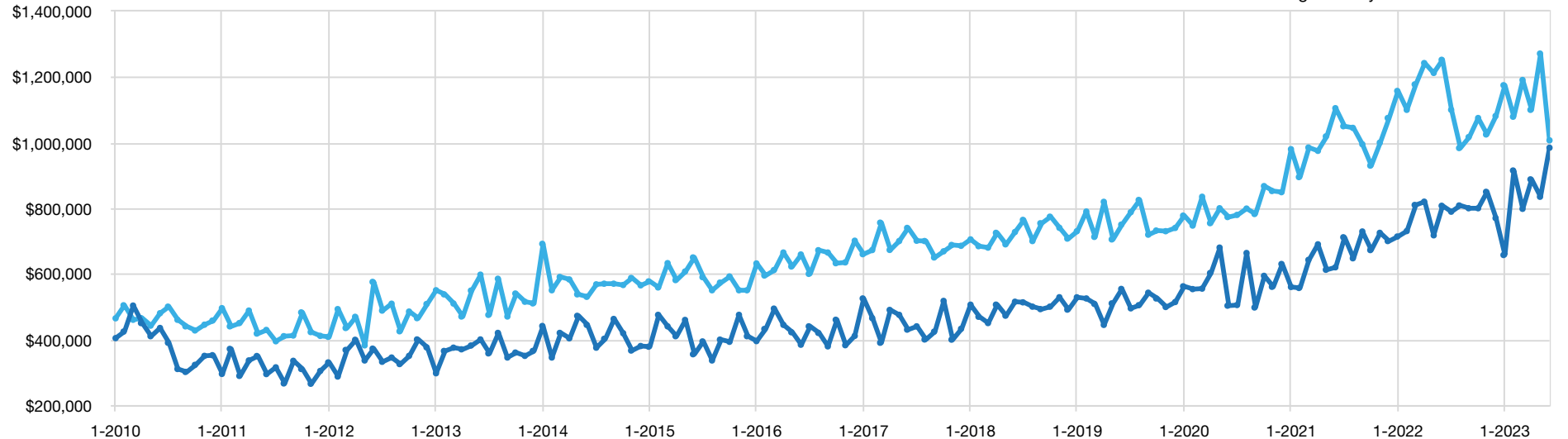
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2022	\$1,100,000	+ 4.8%	\$789,500	+ 11.0%
Aug-2022	\$983,575	- 5.9%	\$808,379	+ 24.8%
Sep-2022	\$1,016,850	+ 2.2%	\$800,000	+ 9.7%
Oct-2022	\$1,075,000	+ 15.6%	\$800,000	+ 19.0%
Nov-2022	\$1,025,000	+ 2.5%	\$850,000	+ 17.2%
Dec-2022	\$1,081,250	+ 0.6%	\$770,000	+ 10.0%
Jan-2023	\$1,175,000	+ 1.5%	\$657,500	- 7.9%
Feb-2023	\$1,079,000	- 1.9%	\$915,000	+ 25.3%
Mar-2023	\$1,191,000	+ 1.1%	\$798,250	- 1.5%
Apr-2023	\$1,100,000	- 11.5%	\$888,000	+ 8.3%
May-2023	\$1,271,500	+ 4.9%	\$835,000	+ 16.4%
Jun-2023	\$1,007,000	- 19.6%	\$984,450	+ 21.9%
12-Month Avg*	\$1,094,000	+ 1.3%	\$822,500	+ 12.7%

* Median Sales Price for all properties from July 2022 through June 2023. This is not the average of the individual figures above.

Historical Median Sales Price by Month

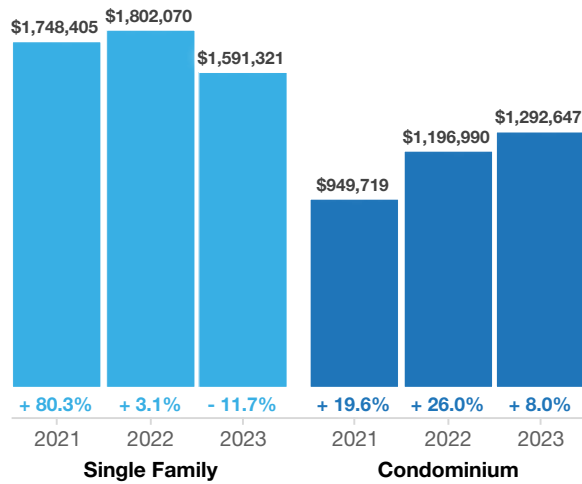


Average Sales Price

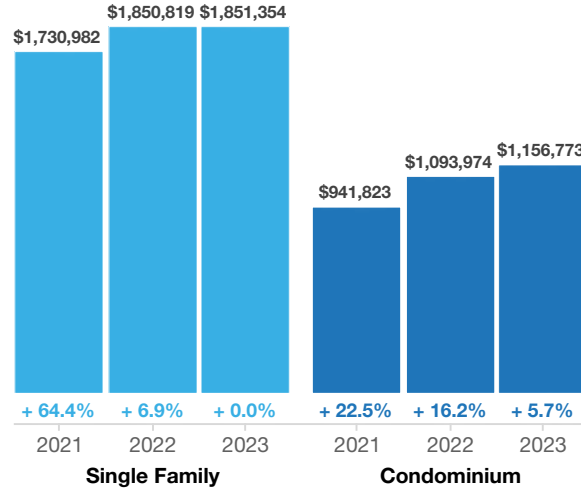
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



June



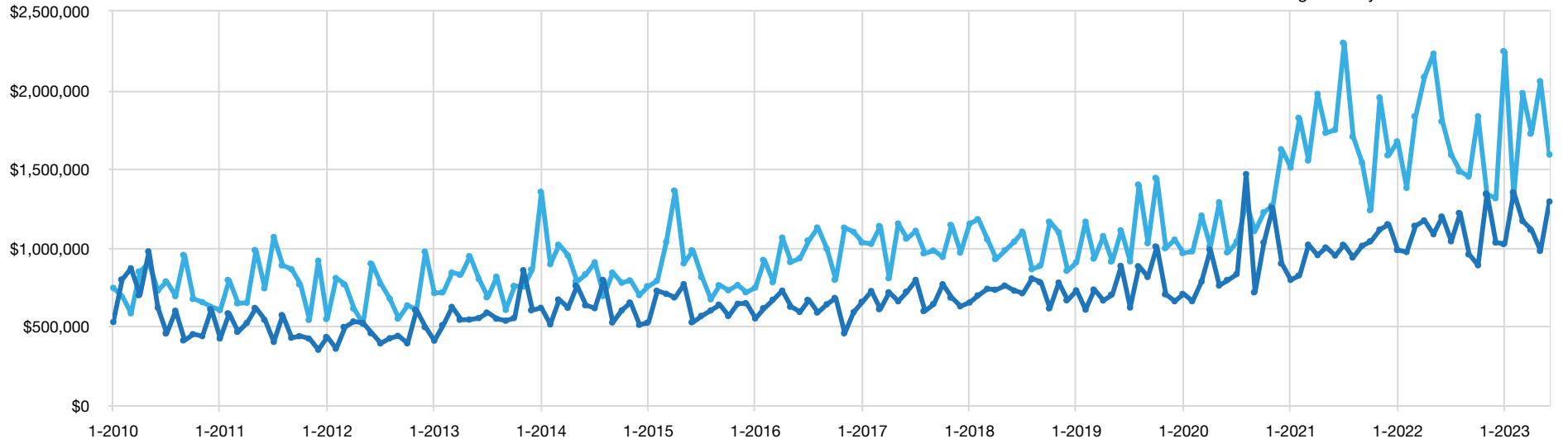
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2022	\$1,589,922	- 30.9%	\$1,040,620	+ 2.2%
Aug-2022	\$1,484,007	- 13.0%	\$1,219,949	+ 30.1%
Sep-2022	\$1,451,482	- 5.7%	\$957,529	- 5.3%
Oct-2022	\$1,834,189	+ 48.2%	\$888,247	- 14.6%
Nov-2022	\$1,339,055	- 31.5%	\$1,343,041	+ 20.5%
Dec-2022	\$1,313,617	- 17.2%	\$1,032,435	- 10.1%
Jan-2023	\$2,247,809	+ 34.2%	\$1,022,861	+ 3.8%
Feb-2023	\$1,327,901	- 3.8%	\$1,352,118	+ 39.1%
Mar-2023	\$1,981,402	+ 8.1%	\$1,168,922	+ 2.7%
Apr-2023	\$1,723,940	- 17.3%	\$1,113,644	- 5.0%
May-2023	\$2,056,937	- 7.8%	\$979,462	- 9.8%
Jun-2023	\$1,591,321	- 11.7%	\$1,292,647	+ 8.0%
12-Month Avg*	\$1,671,983	- 5.9%	\$1,115,048	+ 4.5%

* Avg. Sales Price for all properties from July 2022 through June 2023. This is not the average of the individual figures above.

Historical Average Sales Price by Month



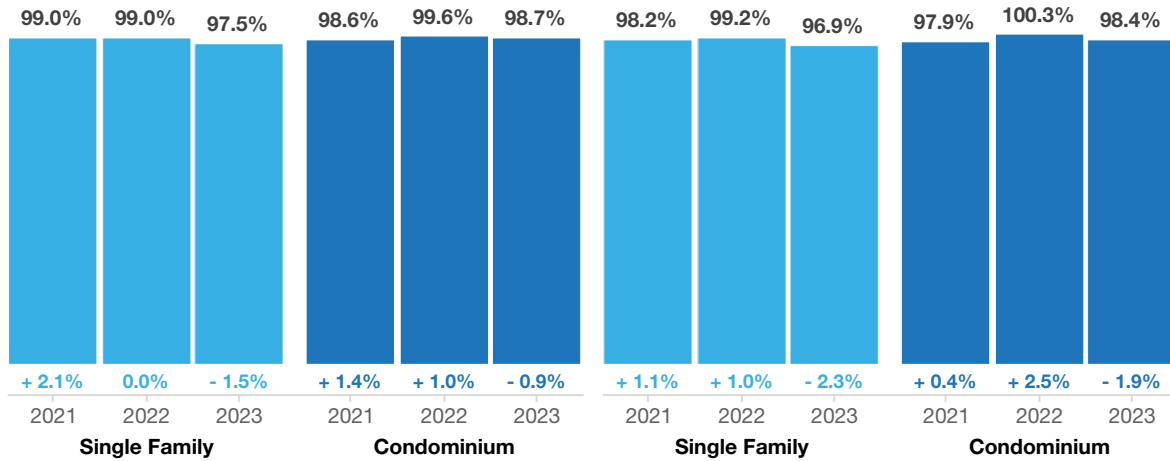
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



June

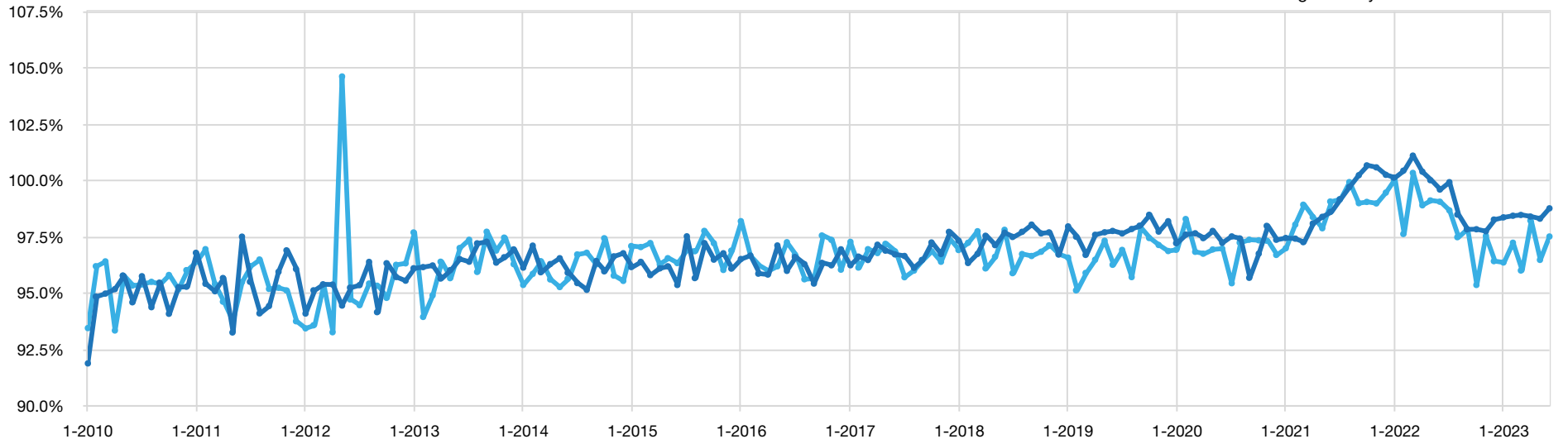
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2022	98.7%	- 0.4%	99.9%	+ 0.8%
Aug-2022	97.5%	- 2.4%	98.5%	- 1.2%
Sep-2022	97.8%	- 1.2%	97.8%	- 2.4%
Oct-2022	95.3%	- 3.7%	97.8%	- 2.9%
Nov-2022	97.5%	- 1.5%	97.7%	- 2.9%
Dec-2022	96.4%	- 3.0%	98.2%	- 2.0%
Jan-2023	96.3%	- 3.7%	98.3%	- 1.8%
Feb-2023	97.2%	- 0.4%	98.4%	- 2.0%
Mar-2023	96.0%	- 4.3%	98.5%	- 2.6%
Apr-2023	98.2%	- 0.7%	98.4%	- 2.0%
May-2023	96.5%	- 2.6%	98.3%	- 1.7%
Jun-2023	97.5%	- 1.5%	98.7%	- 0.9%
12-Month Avg*	97.1%	- 2.2%	98.4%	- 1.7%

* Pct. of List Price Received for all properties from July 2022 through June 2023. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



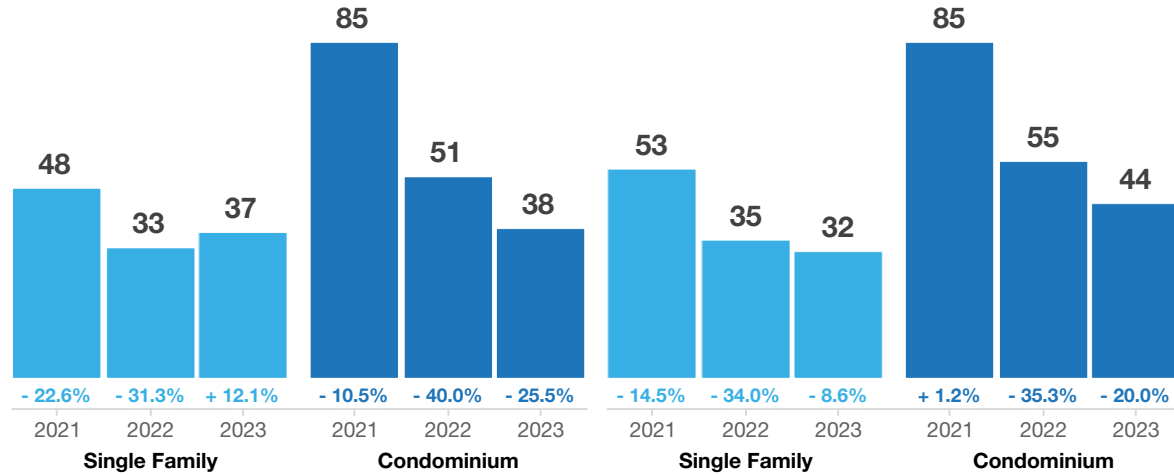
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



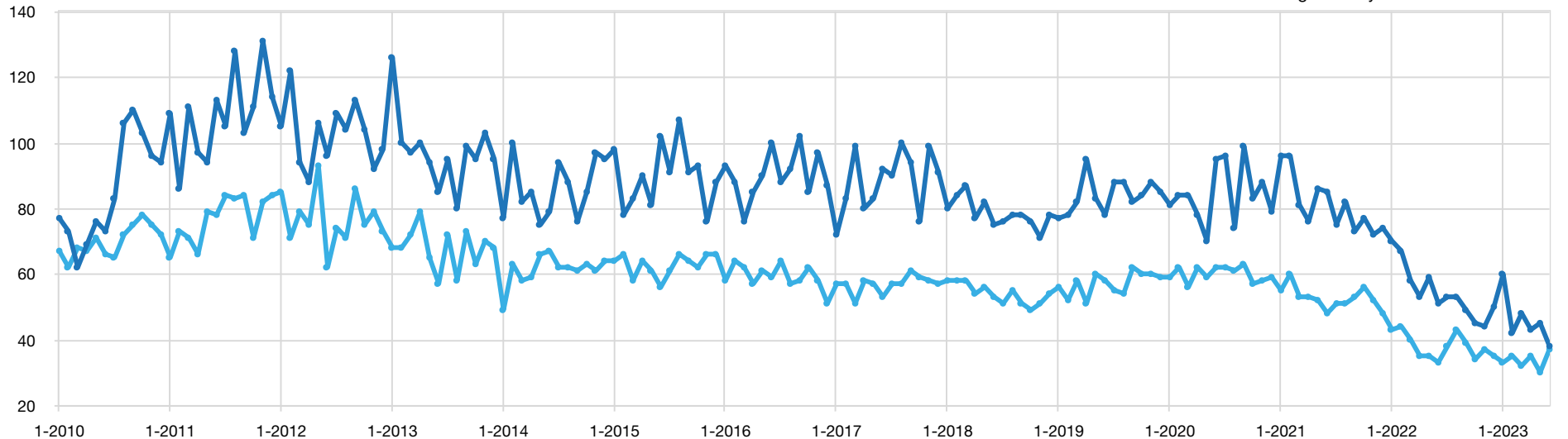
June

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2022	38	- 25.5%	53	- 29.3%
Aug-2022	43	- 15.7%	53	- 35.4%
Sep-2022	39	- 26.4%	49	- 32.9%
Oct-2022	34	- 39.3%	45	- 41.6%
Nov-2022	37	- 28.8%	44	- 38.9%
Dec-2022	35	- 27.1%	50	- 32.4%
Jan-2023	33	- 23.3%	60	- 14.3%
Feb-2023	35	- 20.5%	42	- 37.3%
Mar-2023	32	- 20.0%	48	- 17.2%
Apr-2023	35	0.0%	43	- 18.9%
May-2023	30	- 14.3%	45	- 23.7%
Jun-2023	37	+ 12.1%	38	- 25.5%
12-Month Avg	36	- 20.0%	48	- 29.4%

Historical Housing Affordability Index by Month

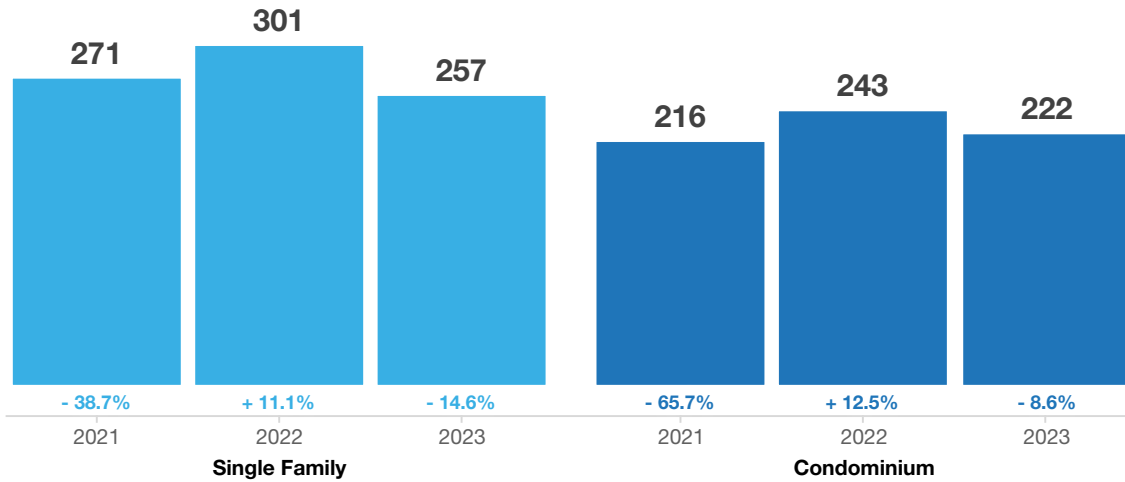


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

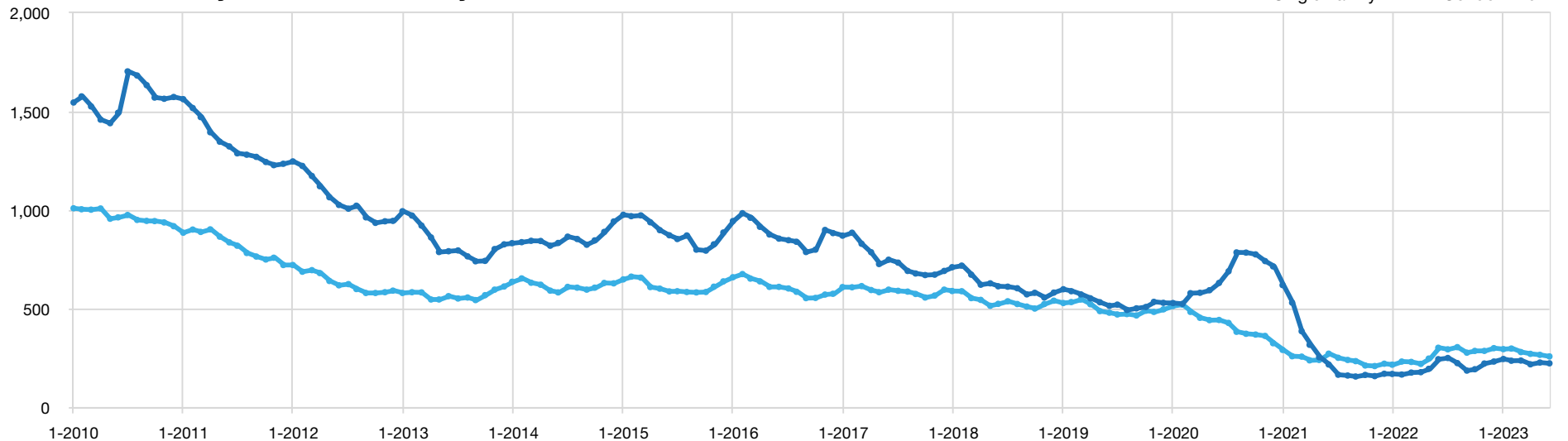


June



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2022	293	+ 17.2%	249	+ 51.8%
Aug-2022	304	+ 27.2%	223	+ 39.4%
Sep-2022	276	+ 18.5%	185	+ 19.4%
Oct-2022	285	+ 35.1%	192	+ 17.8%
Nov-2022	285	+ 37.0%	221	+ 40.8%
Dec-2022	299	+ 35.9%	231	+ 36.7%
Jan-2023	294	+ 36.7%	244	+ 45.2%
Feb-2023	297	+ 28.6%	235	+ 42.4%
Mar-2023	279	+ 21.8%	236	+ 34.9%
Apr-2023	270	+ 23.3%	217	+ 22.6%
May-2023	265	+ 7.7%	226	+ 16.5%
Jun-2023	257	- 14.6%	222	- 8.6%
12-Month Avg	284	+ 21.4%	223	+ 28.2%

Historical Inventory of Homes for Sale by Month

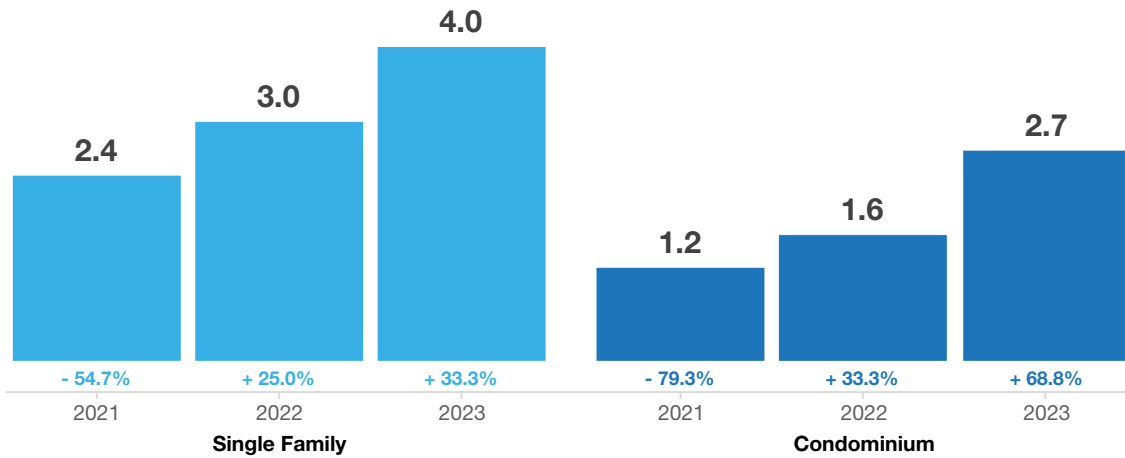


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



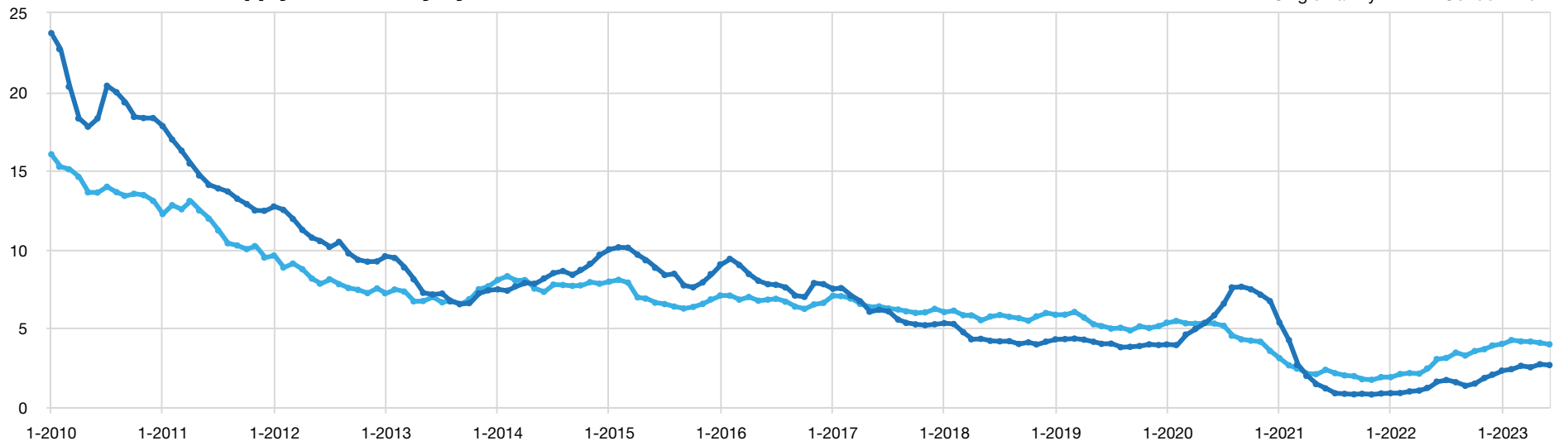
June



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2022	3.1	+ 47.6%	1.7	+ 88.9%
Aug-2022	3.5	+ 75.0%	1.6	+ 100.0%
Sep-2022	3.3	+ 65.0%	1.3	+ 62.5%
Oct-2022	3.6	+ 100.0%	1.5	+ 87.5%
Nov-2022	3.7	+ 117.6%	1.8	+ 125.0%
Dec-2022	3.9	+ 105.3%	2.1	+ 133.3%
Jan-2023	4.0	+ 110.5%	2.3	+ 155.6%
Feb-2023	4.2	+ 100.0%	2.4	+ 166.7%
Mar-2023	4.2	+ 90.9%	2.6	+ 160.0%
Apr-2023	4.2	+ 100.0%	2.5	+ 150.0%
May-2023	4.1	+ 70.8%	2.7	+ 125.0%
Jun-2023	4.0	+ 33.3%	2.7	+ 68.8%
12-Month Avg*	3.8	+ 80.4%	2.1	+ 116.7%

* Months Supply for all properties from July 2022 through June 2023. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2022	6-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		321	221	- 31.2%	1,969	1,296	- 34.2%
Pending Sales		176	180	+ 2.3%	1,559	1,023	- 34.4%
Closed Sales		248	172	- 30.6%	1,702	980	- 42.4%
Days on Market Until Sale		88	121	+ 37.5%	95	119	+ 25.3%
Median Sales Price		\$950,000	\$994,500	+ 4.7%	\$900,000	\$949,000	+ 5.4%
Average Sales Price		\$1,413,183	\$1,520,284	+ 7.6%	\$1,356,837	\$1,438,888	+ 6.0%
Percent of List Price Received		99.1%	97.9%	- 1.2%	99.5%	97.6%	- 1.9%
Housing Affordability Index		44	38	- 13.6%	46	39	- 15.2%
Inventory of Homes for Sale		673	622	- 7.6%	—	—	—
Months Supply of Inventory		2.5	3.8	+ 52.0%	—	—	—

Single Family Monthly Sales Volume

June 2023



Area Name	June 2023			May 2023			June 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	2	\$3,022,500	\$1,511,250	7	\$12,546,236	\$1,635,000	8	\$12,000,000	\$1,260,000
Hana	2	\$3,650,000	\$1,825,000	1	\$950,000	\$950,000	1	\$1,950,000	\$1,950,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	3	\$9,644,136	\$3,244,136	3	\$9,300,000	\$3,300,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	15	\$13,969,888	\$935,000	9	\$9,238,000	\$995,000	4	\$4,090,000	\$1,095,000
Kapalua	2	\$12,080,000	\$6,040,000	1	\$4,300,000	\$4,300,000	1	\$4,825,000	\$4,825,000
Kaupo	1	\$725,000	\$725,000	0	--	--	1	\$2,699,500	\$2,699,500
Keanae	0	--	--	0	--	--	0	--	--
Kihei	8	\$11,650,150	\$1,227,500	10	\$20,964,000	\$1,319,000	12	\$26,968,800	\$1,675,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	6	\$8,135,000	\$1,262,500	6	\$17,415,000	\$2,867,500	6	\$8,202,500	\$1,325,000
Lahaina	4	\$9,645,000	\$872,500	3	\$15,330,000	\$5,950,000	1	\$1,250,000	\$1,250,000
Maalaea	0	--	--	0	--	--	1	\$2,500,000	\$2,500,000
Makawao/Olinda/Haliimaile	3	\$7,494,000	\$1,500,000	7	\$11,229,999	\$1,202,500	8	\$9,721,091	\$1,149,500
Maui Meadows	3	\$8,050,000	\$2,700,000	2	\$6,350,000	\$3,175,000	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	3	\$3,840,000	\$1,390,000	2	\$2,565,000	\$1,282,500	4	\$4,780,000	\$1,240,000
Olowalu	1	\$7,500,000	\$7,500,000	0	--	--	1	\$1,475,000	\$1,475,000
Pukalani	4	\$4,073,400	\$907,500	1	\$2,060,000	\$2,060,000	6	\$7,447,000	\$1,302,500
Spreckelsville/Paia/Kuau	2	\$3,993,500	\$1,996,750	0	--	--	2	\$1,410,000	\$705,000
Wailea/Makena	0	--	--	2	\$9,249,990	\$4,624,995	4	\$30,958,250	\$6,222,500
Wailuku	10	\$10,375,000	\$957,500	15	\$27,750,999	\$1,150,000	20	\$22,945,900	\$887,300
Lanai	1	\$635,000	\$635,000	0	--	--	2	\$1,305,000	\$652,500
Molokai	3	\$2,554,000	\$675,000	5	\$2,620,000	\$400,000	1	\$1,150,000	\$1,150,000
All MLS	70	\$111,392,438	\$1,007,000	74	\$152,213,360	\$1,271,500	86	\$154,978,041	\$1,252,500

Condominium Monthly Sales Volume

June 2023



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	June 2023			May 2023			June 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	8	\$13,939,900	\$1,500,000	11	\$16,475,000	\$1,375,000	18	\$23,804,500	\$1,095,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	2	\$508,000	\$254,000	3	\$778,000	\$299,000	6	\$1,762,000	\$234,000
Kapalua	4	\$16,545,000	\$3,422,500	1	\$4,450,000	\$4,450,000	11	\$24,428,500	\$1,400,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	40	\$36,736,300	\$810,000	30	\$26,361,338	\$762,500	54	\$49,210,000	\$740,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	2	\$1,305,000	\$652,500	6	\$5,205,500	\$867,500	7	\$6,655,000	\$600,000
Maalaea	3	\$2,212,500	\$735,000	3	\$2,232,000	\$800,000	2	\$1,340,000	\$670,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	16	\$15,353,500	\$936,000	16	\$13,405,700	\$782,000	31	\$26,098,000	\$750,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	1	\$899,000	\$899,000	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	13	\$31,191,300	\$1,995,000	7	\$11,609,022	\$1,700,000	13	\$46,706,500	\$2,615,000
Wailuku	2	\$672,000	\$336,000	8	\$5,555,000	\$662,500	6	\$2,559,000	\$357,500
Lanai	0	--	--	0	--	--	0	--	--
Molokai	2	\$460,000	\$230,000	4	\$1,181,000	\$303,500	6	\$1,773,000	\$305,500
All MLS	92	\$118,923,500	\$984,450	90	\$88,151,560	\$835,000	154	\$184,336,500	\$807,500

Land Monthly Sales Volume

June 2023



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	June 2023			May 2023			June 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	3	\$4,200,000	\$1,325,000	2	\$2,100,000	\$1,050,000	0	--	--
Hana	1	\$850,000	\$850,000	1	\$701,000	\$701,000	1	\$3,763,300	\$3,763,300
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	1	\$1,900,000	\$1,900,000	0	--	--
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	1	\$1,945,000	\$1,945,000
Kaupo	1	\$21,132,920	\$21,132,920	0	--	--	0	--	--
Keanae	1	\$685,000	\$685,000	0	--	--	0	--	--
Kihei	0	--	--	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	2	\$3,500,000	\$1,750,000	1	\$1,097,500	\$1,097,500	2	\$1,402,000	\$701,000
Lahaina	1	\$525,000	\$525,000	0	--	--	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	0	--	--	1	\$600,000	\$600,000	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	1	\$1,185,000	\$1,185,000
Pukalani	0	--	--	0	--	--	1	\$599,500	\$599,500
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	0	--	--	0	--	--	1	\$1,960,000	\$1,960,000
Wailuku	0	--	--	4	\$3,389,000	\$830,000	0	--	--
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$280,000	\$280,000	2	\$302,500	\$151,250	1	\$300,000	\$300,000
All MLS	10	\$31,172,920	\$1,087,500	12	\$10,090,000	\$675,500	8	\$11,154,800	\$1,002,500

Single Family Sales – Year to Date

June 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-23 YTD Sales	Jun-22 YTD Sales	Unit Change	Percent Change	Jun-23 YTD Average	Jun-22 YTD Average	Dollar Change	Percent Change	Jun-23 YTD Median	Jun-22 YTD Median	Dollar Change	Percent Change	Jun-23 YTD Volume	Jun-22 YTD Volume	Dollar Change	Percent Change
Haiku	27	56	-29	-51.8%	\$1,732,341	\$1,794,109	-\$61,768	-3.4%	\$1,410,000	\$1,440,000	-\$30,000	-2.1%	\$46,773,196	\$100,470,100	-\$53,696,904	-53.4%
Hana	3	5	-2	-40.0%	\$1,533,333	\$1,751,000	-\$217,666	-12.4%	\$1,425,000	\$1,645,000	-\$220,000	-13.4%	\$4,600,000	\$8,754,999	-\$4,154,999	-47.5%
Honokohau	0	1	-1	-100.0%	--	\$792,000	--	--	--	\$792,000	--	--	\$0	\$792,000	-\$792,000	-100.0%
Kaanapali	7	14	-7	-50.0%	\$6,113,448	\$3,051,218	+\$3,062,230	+100.4%	\$3,500,000	\$2,850,000	+\$650,000	+22.8%	\$42,794,136	\$42,717,050	+\$77,086	+0.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	55	56	-1	-1.8%	\$974,548	\$952,902	+\$21,646	+2.3%	\$950,000	\$951,000	-\$1,000	-0.1%	\$53,600,143	\$53,362,500	+\$237,643	+0.4%
Kapalua	5	7	-2	-28.6%	\$5,261,000	\$4,850,000	+\$411,000	+8.5%	\$4,400,000	\$4,825,000	-\$425,000	-8.8%	\$26,305,000	\$33,950,000	-\$7,645,000	-22.5%
Kaupo	1	1	0	0.0%	\$725,000	\$2,699,500	-\$1,974,500	-73.1%	\$725,000	\$2,699,500	-\$1,974,500	-73.1%	\$725,000	\$2,699,500	-\$1,974,500	-73.1%
Keanae	0	1	-1	-100.0%	--	\$1,100,000	--	--	--	\$1,100,000	--	--	\$0	\$1,100,000	-\$1,100,000	-100.0%
Kihei	58	84	-26	-31.0%	\$1,376,032	\$1,872,384	-\$496,352	-26.5%	\$1,112,500	\$1,322,500	-\$210,000	-15.9%	\$79,809,850	\$157,280,218	-\$77,470,368	-49.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	27	36	-9	-25.0%	\$1,688,148	\$1,722,057	-\$33,909	-2.0%	\$1,450,000	\$1,425,000	+\$25,000	+1.8%	\$45,580,000	\$61,994,044	-\$16,414,044	-26.5%
Lahaina	22	23	-1	-4.3%	\$3,849,944	\$3,003,652	+\$846,291	+28.2%	\$2,000,000	\$2,635,000	-\$635,000	-24.1%	\$84,698,758	\$69,084,000	+\$15,614,758	+22.6%
Maalaea	0	1	-1	-100.0%	--	\$2,500,000	--	--	--	\$2,500,000	--	--	\$0	\$2,500,000	-\$2,500,000	-100.0%
Makawao/Olinda/Haliimaile	23	52	-29	-55.8%	\$1,565,169	\$1,100,335	+\$464,834	+42.2%	\$1,117,500	\$942,500	+\$175,000	+18.6%	\$35,998,891	\$57,217,443	-\$21,218,552	-37.1%
Maui Meadows	12	15	-3	-20.0%	\$2,581,167	\$2,633,787	-\$52,620	-2.0%	\$2,790,000	\$2,150,000	+\$640,000	+29.8%	\$30,974,000	\$39,506,800	-\$8,532,800	-21.6%
Nahiku	0	1	-1	-100.0%	--	\$725,000	--	--	--	\$725,000	--	--	\$0	\$725,000	-\$725,000	-100.0%
Napili/Kahana/Honokowai	14	22	-8	-36.4%	\$1,340,179	\$1,524,318	-\$184,140	-12.1%	\$1,426,250	\$1,387,500	+\$38,750	+2.8%	\$18,762,499	\$33,534,999	-\$14,772,500	-44.1%
Olowalu	2	3	-1	-33.3%	\$4,800,000	\$4,591,667	+\$208,333	+4.5%	\$4,800,000	\$4,300,000	+\$500,000	+11.6%	\$9,600,000	\$13,775,000	-\$4,175,000	-30.3%
Pukalani	15	22	-7	-31.8%	\$1,181,760	\$1,142,841	+\$38,919	+3.4%	\$1,000,000	\$1,170,000	-\$170,000	-14.5%	\$17,726,400	\$25,142,500	-\$7,416,100	-29.5%
Spreckelsville/Paia/Kuau	4	15	-11	-73.3%	\$1,849,276	\$2,521,333	-\$672,057	-26.7%	\$1,996,750	\$1,150,000	+\$846,750	+73.6%	\$7,397,103	\$37,819,998	-\$30,422,895	-80.4%
Wailea/Makena	11	24	-13	-54.2%	\$8,823,316	\$7,954,685	+\$868,631	+10.9%	\$5,800,000	\$3,525,000	+\$2,275,000	+64.5%	\$97,056,481	\$190,912,450	-\$93,855,969	-49.2%
Wailuku	75	115	-40	-34.8%	\$1,210,473	\$1,005,619	+\$204,854	+20.4%	\$1,013,000	\$887,000	+\$126,000	+14.2%	\$90,785,503	\$115,646,239	-\$24,860,736	-21.5%
Lanai	4	5	-1	-20.0%	\$711,250	\$681,600	+\$29,650	+4.4%	\$717,500	\$675,000	+\$42,500	+6.3%	\$2,845,000	\$3,408,000	-\$563,000	-16.5%
Molokai	16	21	-5	-23.8%	\$583,375	\$1,003,905	-\$420,530	-41.9%	\$400,000	\$800,000	-\$400,000	-50.0%	\$9,334,000	\$21,082,000	-\$11,748,000	-55.7%
All MLS	381	580	-199	-34.3%	\$1,851,354	\$1,850,819	+\$536	+0.0%	\$1,150,000	\$1,177,500	-\$27,500	-2.3%	\$705,365,960	\$1,073,474,840	-\$368,108,880	-34.3%

Total Condominium Sales – Year to Date

June 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-23 YTD Sales	Jun-22 YTD Sales	Unit Change	Percent Change	Jun-23 YTD Average	Jun-22 YTD Average	Dollar Change	Percent Change	Jun-23 YTD Median	Jun-22 YTD Median	Dollar Change	Percent Change	Jun-23 YTD Volume	Jun-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	3	-3	-100.0%	--	\$870,000	--	--	--	\$685,000	--	--	\$0	\$2,610,000	-\$2,610,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	39	99	-60	-60.6%	\$1,708,151	\$1,750,919	-\$42,768	-2.4%	\$1,500,000	\$1,500,000	\$0	0.0%	\$66,617,900	\$173,340,975	-\$106,723,075	-61.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	12	31	-19	-61.3%	\$257,417	\$223,729	+\$33,688	+15.1%	\$276,500	\$199,000	+\$77,500	+38.9%	\$3,089,000	\$6,935,600	-\$3,846,600	-55.5%
Kapalua	16	40	-24	-60.0%	\$2,508,063	\$2,349,763	+\$158,300	+6.7%	\$1,685,000	\$1,400,000	+\$285,000	+20.4%	\$40,129,000	\$93,990,500	-\$53,861,500	-57.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	204	344	-140	-40.7%	\$883,041	\$819,550	+\$63,491	+7.7%	\$799,500	\$722,500	+\$77,000	+10.7%	\$180,140,375	\$281,925,311	-\$101,784,936	-36.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	1	-1	-100.0%	--	\$600,000	--	--	--	\$600,000	--	--	\$0	\$600,000	-\$600,000	-100.0%
Lahaina	38	46	-8	-17.4%	\$979,447	\$1,298,235	-\$318,787	-24.6%	\$865,750	\$832,500	+\$33,250	+4.0%	\$37,219,000	\$59,718,799	-\$22,499,799	-37.7%
Maalaea	22	27	-5	-18.5%	\$730,364	\$684,398	+\$45,966	+6.7%	\$732,000	\$644,500	+\$87,500	+13.6%	\$16,068,000	\$18,478,744	-\$2,410,744	-13.0%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	85	216	-131	-60.6%	\$802,367	\$792,958	+\$9,409	+1.2%	\$785,000	\$700,000	+\$85,000	+12.1%	\$68,201,200	\$171,279,000	-\$103,077,800	-60.2%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	3	1	+2	+200.0%	\$876,000	\$875,000	+\$1,000	+0.1%	\$899,000	\$875,000	+\$24,000	+2.7%	\$2,628,000	\$875,000	+\$1,753,000	+200.3%
Spreckelsville/Paia/Kuau	0	1	-1	-100.0%	--	\$570,000	--	--	--	\$570,000	--	--	\$0	\$570,000	-\$570,000	-100.0%
Wailea/Makena	47	86	-39	-45.3%	\$3,351,871	\$2,674,512	+\$677,359	+25.3%	\$1,995,000	\$1,737,500	+\$257,500	+14.8%	\$157,537,949	\$230,008,059	-\$72,470,110	-31.5%
Wailuku	29	58	-29	-50.0%	\$567,621	\$537,026	+\$30,595	+5.7%	\$537,000	\$490,500	+\$46,500	+9.5%	\$16,461,000	\$31,147,500	-\$14,686,500	-47.2%
Lanai	1	1	0	0.0%	\$1,650,000	\$1,600,000	+\$50,000	+3.1%	\$1,650,000	\$1,600,000	+\$50,000	+3.1%	\$1,650,000	\$1,600,000	+\$50,000	+3.1%
Molokai	19	35	-16	-45.7%	\$315,605	\$253,157	+\$62,448	+24.7%	\$312,000	\$270,000	+\$42,000	+15.6%	\$5,996,500	\$8,860,500	-\$2,864,000	-32.3%
All MLS	515	989	-474	-47.9%	\$1,156,773	\$1,093,974	+\$62,799	+5.7%	\$840,000	\$759,000	+\$81,000	+10.7%	\$595,737,924	\$1,081,939,988	-\$486,202,064	-44.9%

Fee Simple Condominium Sales – Year to Date

June 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-23 YTD Sales	Jun-22 YTD Sales	Unit Change	Percent Change	Jun-23 YTD Average	Jun-22 YTD Average	Dollar Change	Percent Change	Jun-23 YTD Median	Jun-22 YTD Median	Dollar Change	Percent Change	Jun-23 YTD Volume	Jun-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	3	-3	-100.0%	--	\$870,000	--	--	--	\$685,000	--	--	\$0	\$2,610,000	-\$2,610,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	36	89	-53	-59.6%	\$1,781,053	\$1,875,668	-\$94,615	-5.0%	\$1,505,000	\$1,650,000	-\$145,000	-8.8%	\$64,117,900	\$166,934,475	-\$102,816,575	-61.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	12	31	-19	-61.3%	\$257,417	\$223,729	+\$33,688	+15.1%	\$276,500	\$199,000	+\$77,500	+38.9%	\$3,089,000	\$6,935,600	-\$3,846,600	-55.5%
Kapalua	16	40	-24	-60.0%	\$2,508,063	\$2,349,763	+\$158,300	+6.7%	\$1,685,000	\$1,400,000	+\$285,000	+20.4%	\$40,129,000	\$93,990,500	-\$53,861,500	-57.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	198	336	-138	-41.1%	\$884,916	\$822,538	+\$62,378	+7.6%	\$799,000	\$717,500	+\$81,500	+11.4%	\$175,213,375	\$276,372,911	-\$101,159,536	-36.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	1	-1	-100.0%	--	\$600,000	--	--	--	\$600,000	--	--	\$0	\$600,000	-\$600,000	-100.0%
Lahaina	34	43	-9	-20.9%	\$1,046,632	\$1,363,693	-\$317,061	-23.3%	\$880,000	\$840,000	+\$40,000	+4.8%	\$35,585,500	\$58,638,799	-\$23,053,299	-39.3%
Maalaea	8	21	-13	-61.9%	\$930,313	\$753,607	+\$176,706	+23.4%	\$877,500	\$675,000	+\$202,500	+30.0%	\$7,442,500	\$15,825,744	-\$8,383,244	-53.0%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	67	179	-112	-62.6%	\$821,794	\$786,663	+\$35,131	+4.5%	\$790,000	\$720,000	+\$70,000	+9.7%	\$55,060,200	\$140,812,700	-\$85,752,500	-60.9%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	3	1	+2	+200.0%	\$876,000	\$875,000	+\$1,000	+0.1%	\$899,000	\$875,000	+\$24,000	+2.7%	\$2,628,000	\$875,000	+\$1,753,000	+200.3%
Spreckelsville/Paia/Kuau	0	1	-1	-100.0%	--	\$570,000	--	--	--	\$570,000	--	--	\$0	\$570,000	-\$570,000	-100.0%
Wailea/Makena	47	86	-39	-45.3%	\$3,351,871	\$2,674,512	+\$677,359	+25.3%	\$1,995,000	\$1,737,500	+\$257,500	+14.8%	\$157,537,949	\$230,008,059	-\$72,470,110	-31.5%
Wailuku	29	58	-29	-50.0%	\$567,621	\$537,026	+\$30,595	+5.7%	\$537,000	\$490,500	+\$46,500	+9.5%	\$16,461,000	\$31,147,500	-\$14,686,500	-47.2%
Lanai	1	1	0	0.0%	\$1,650,000	\$1,600,000	+\$50,000	+3.1%	\$1,650,000	\$1,600,000	+\$50,000	+3.1%	\$1,650,000	\$1,600,000	+\$50,000	+3.1%
Molokai	18	32	-14	-43.8%	\$324,806	\$268,047	+\$56,759	+21.2%	\$328,500	\$275,000	+\$53,500	+19.5%	\$5,846,500	\$8,577,500	-\$2,731,000	-31.8%
All MLS	469	922	-453	-49.1%	\$1,204,181	\$1,123,101	+\$81,080	+7.2%	\$860,000	\$775,000	+\$85,000	+11.0%	\$564,760,924	\$1,035,498,788	-\$470,737,864	-45.5%

Leasehold Condominium Sales – Year to Date

June 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-23 YTD Sales	Jun-22 YTD Sales	Unit Change	Percent Change	Jun-23 YTD Average	Jun-22 YTD Average	Dollar Change	Percent Change	Jun-23 YTD Median	Jun-22 YTD Median	Dollar Change	Percent Change	Jun-23 YTD Volume	Jun-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	3	10	-7	-70.0%	\$833,333	\$640,650	+\$192,683	+30.1%	\$650,000	\$597,500	+\$52,500	+8.8%	\$2,500,000	\$6,406,500	-\$3,906,500	-61.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	6	8	-2	-25.0%	\$821,167	\$694,050	+\$127,117	+18.3%	\$964,500	\$797,000	+\$167,500	+21.0%	\$4,927,000	\$5,552,400	-\$625,400	-11.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	4	3	+1	+33.3%	\$408,375	\$360,000	+\$48,375	+13.4%	\$411,500	\$380,000	+\$31,500	+8.3%	\$1,633,500	\$1,080,000	+\$553,500	+51.3%
Maalaea	14	6	+8	+133.3%	\$616,107	\$442,167	+\$173,940	+39.3%	\$653,750	\$465,000	+\$188,750	+40.6%	\$8,625,500	\$2,653,000	+\$5,972,500	+225.1%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	18	37	-19	-51.4%	\$730,056	\$823,414	-\$93,358	-11.3%	\$550,500	\$335,000	+\$215,500	+64.3%	\$13,141,000	\$30,466,300	-\$17,325,300	-56.9%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	3	-2	-66.7%	\$150,000	\$94,333	+\$55,667	+59.0%	\$150,000	\$95,000	+\$55,000	+57.9%	\$150,000	\$283,000	-\$133,000	-47.0%
All MLS	46	67	-21	-31.3%	\$673,413	\$693,152	-\$19,739	-2.8%	\$612,500	\$390,000	+\$222,500	+57.1%	\$30,977,000	\$46,441,200	-\$15,464,200	-33.3%

Land Sales – Year to Date

June 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-23 YTD Sales	Jun-22 YTD Sales	Unit Change	Percent Change	Jun-23 YTD Average	Jun-22 YTD Average	Dollar Change	Percent Change	Jun-23 YTD Median	Jun-22 YTD Median	Dollar Change	Percent Change	Jun-23 YTD Volume	Jun-22 YTD Volume	Dollar Change	Percent Change
Haiku	17	12	+5	+41.7%	\$948,485	\$1,014,000	-\$65,515	-6.5%	\$871,383	\$887,500	-\$16,118	-1.8%	\$17,575,765	\$12,168,000	+\$5,407,765	+44.4%
Hana	8	4	+4	+100.0%	\$618,250	\$2,097,075	-\$1,478,825	-70.5%	\$607,500	\$2,062,500	-\$1,455,000	-70.5%	\$4,946,000	\$8,388,300	-\$3,442,300	-41.0%
Honokohau	0	1	-1	-100.0%	--	\$408,000	--	--	--	\$408,000	--	--	\$0	\$408,000	-\$408,000	-100.0%
Kaanapali	6	15	-9	-60.0%	\$2,590,167	\$1,564,500	+\$1,025,667	+65.6%	\$1,032,500	\$800,000	+\$232,500	+29.1%	\$15,541,000	\$23,467,500	-\$7,926,500	-33.8%
Kahakuloa	0	1	-1	-100.0%	--	\$800,000	--	--	--	\$800,000	--	--	\$0	\$800,000	-\$800,000	-100.0%
Kahului	0	1	-1	-100.0%	--	\$845,000	--	--	--	\$845,000	--	--	\$0	\$845,000	-\$845,000	-100.0%
Kapalua	1	15	-14	-93.3%	\$1,525,000	\$1,673,500	-\$148,500	-8.9%	\$1,525,000	\$1,400,000	+\$125,000	+8.9%	\$1,525,000	\$25,102,500	-\$23,577,500	-93.9%
Kaupo	1	4	-3	-75.0%	\$21,132,920	\$457,688	+\$20,675,233	+4,517.3%	\$21,132,920	\$415,000	+\$20,717,920	+4,992.3%	\$21,132,920	\$1,830,750	+\$19,302,170	+1,054.3%
Keanae	1	0	+1	--	\$685,000	--	--	--	\$685,000	--	--	--	\$685,000	\$0	+\$685,000	--
Kihei	0	6	-6	-100.0%	--	\$3,016,667	--	--	--	\$1,350,000	--	--	\$0	\$18,100,000	-\$18,100,000	-100.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	11	19	-8	-42.1%	\$1,486,636	\$1,358,947	+\$127,689	+9.4%	\$1,200,000	\$820,000	+\$380,000	+46.3%	\$16,353,000	\$25,820,000	-\$9,467,000	-36.7%
Lahaina	2	4	-2	-50.0%	\$1,262,500	\$1,003,250	+\$259,250	+25.8%	\$1,262,500	\$870,000	+\$392,500	+45.1%	\$2,525,000	\$4,013,000	-\$1,488,000	-37.1%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	5	5	0	0.0%	\$910,000	\$974,844	-\$64,844	-6.7%	\$600,000	\$750,000	-\$150,000	-20.0%	\$4,550,000	\$4,874,222	-\$324,222	-6.7%
Maui Meadows	0	1	-1	-100.0%	--	\$1,490,000	--	--	--	\$1,490,000	--	--	\$0	\$1,490,000	-\$1,490,000	-100.0%
Nahiku	0	1	-1	-100.0%	--	\$170,000	--	--	--	\$170,000	--	--	\$0	\$170,000	-\$170,000	-100.0%
Napili/Kahana/Honokowai	0	2	-2	-100.0%	--	\$2,709,000	--	--	--	\$2,709,000	--	--	\$0	\$5,418,000	-\$5,418,000	-100.0%
Olowalu	1	2	-1	-50.0%	\$780,000	\$1,216,500	-\$436,500	-35.9%	\$780,000	\$1,216,500	-\$436,500	-35.9%	\$780,000	\$2,433,000	-\$1,653,000	-67.9%
Pukalani	0	3	-3	-100.0%	--	\$510,167	--	--	--	\$479,000	--	--	\$0	\$1,530,500	-\$1,530,500	-100.0%
Spreckelsville/Paia/Kuau	0	1	-1	-100.0%	--	\$1,785,000	--	--	--	\$1,785,000	--	--	\$0	\$1,785,000	-\$1,785,000	-100.0%
Wailea/Makena	2	4	-2	-50.0%	\$4,250,000	\$1,482,500	+\$2,767,500	+186.7%	\$4,250,000	\$1,477,500	+\$2,772,500	+187.6%	\$8,500,000	\$5,930,000	+\$2,570,000	+43.3%
Wailuku	23	8	+15	+187.5%	\$637,522	\$400,625	+\$236,897	+59.1%	\$550,000	\$368,000	+\$182,000	+49.5%	\$14,663,000	\$3,205,000	+\$11,458,000	+357.5%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	6	24	-18	-75.0%	\$198,417	\$255,938	-\$57,521	-22.5%	\$221,250	\$222,250	-\$1,000	-0.4%	\$1,190,500	\$6,142,500	-\$4,952,000	-80.6%
All MLS	84	133	-49	-36.8%	\$1,295,990	\$1,157,303	+\$138,687	+12.0%	\$648,000	\$750,000	-\$102,000	-13.6%	\$109,967,185	\$153,921,272	-\$43,954,087	-28.6%