

Monthly Indicators



April 2023

U.S. existing-home sales declined 2.4 percent month-over-month as of last measure, according to the National Association of REALTORS® (NAR), reversing February's sales gain of 14.5%. Fluctuations in mortgage interest rates have caused buyers to pullback, with pending sales dropping 5.2% month-over-month. Meanwhile, the median existing-home sales price declined for the second month in a row, falling 0.9% nationally from the same time last year, the largest year-over-year decline since January 2012, according to NAR.

New Listings decreased 25.8 percent for Single Family homes and 42.0 percent for Condominium homes. Pending Sales decreased 27.0 percent for Single Family homes and 34.0 percent for Condominium homes. Inventory increased 17.4 percent for Single Family homes and 16.4 percent for Condominium homes.

Median Sales Price decreased 11.5 percent to \$1,100,000 for Single Family homes but increased 7.0 percent to \$877,000 for Condominium homes. Days on Market increased 8.4 percent for Single Family homes and 52.9 percent for Condominium homes. Months Supply of Inventory increased 90.5 percent for Single Family homes and 140.0 percent for Condominium homes.

Housing inventory remains tight nationwide, with only 980,000 units available for sale heading into April, a 5.4% increase from one year earlier, although the number of homes for sale is down compared to the same period in 2019, prior to the pandemic. The lack of existing inventory continues to impact home sales, and with only 2.6 months' supply of homes at last measure, competition for available properties remains strong, especially in certain price categories, with multiple offers occurring on about a third of properties, according to NAR.

Quick Facts

- 50.2%

Change in Number of
Closed Sales
All Properties

0.0%

Change in Number of
Median Sales Price
All Properties

+ 15.8%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

Single Family Market Overview	2
Condominium Market Overview	3
New Listings	4
Pending Sales	5
Closed Sales	6
Days on Market Until Sale	7
Median Sales Price	8
Average Sales Price	9
Percent of List Price Received	10
Housing Affordability Index	11
Inventory of Homes for Sale	12
Months Supply of Inventory	13
All Properties Combined	14

Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	4-2022	4-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		97	72	- 25.8%	476	298	- 37.4%
Pending Sales		89	65	- 27.0%	388	249	- 35.8%
Closed Sales		110	57	- 48.2%	394	237	- 39.8%
Days on Market Until Sale		107	116	+ 8.4%	111	122	+ 9.9%
Median Sales Price		\$1,242,500	\$1,100,000	- 11.5%	\$1,155,000	\$1,145,000	- 0.9%
Average Sales Price		\$2,083,500	\$1,723,940	- 17.3%	\$1,764,902	\$1,863,967	+ 5.6%
Percent of List Price Received		98.9%	98.2%	- 0.7%	99.2%	96.8%	- 2.4%
Housing Affordability Index		35	35	0.0%	38	34	- 10.5%
Inventory of Homes for Sale		219	257	+ 17.4%	—	—	—
Months Supply of Inventory		2.1	4.0	+ 90.5%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



Key Metrics	Historical Sparkbars	4-2022	4-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		162	94	- 42.0%	750	424	- 43.5%
Pending Sales		144	95	- 34.0%	682	365	- 46.5%
Closed Sales		177	89	- 49.7%	681	332	- 51.2%
Days on Market Until Sale		68	104	+ 52.9%	74	109	+ 47.3%
Median Sales Price		\$820,000	\$877,000	+ 7.0%	\$760,000	\$815,000	+ 7.2%
Average Sales Price		\$1,172,619	\$1,109,303	- 5.4%	\$1,072,599	\$1,166,153	+ 8.7%
Percent of List Price Received		100.4%	98.4%	- 2.0%	100.5%	98.4%	- 2.1%
Housing Affordability Index		54	44	- 18.5%	58	48	- 17.2%
Inventory of Homes for Sale		177	206	+ 16.4%	—	—	—
Months Supply of Inventory		1.0	2.4	+ 140.0%	—	—	—

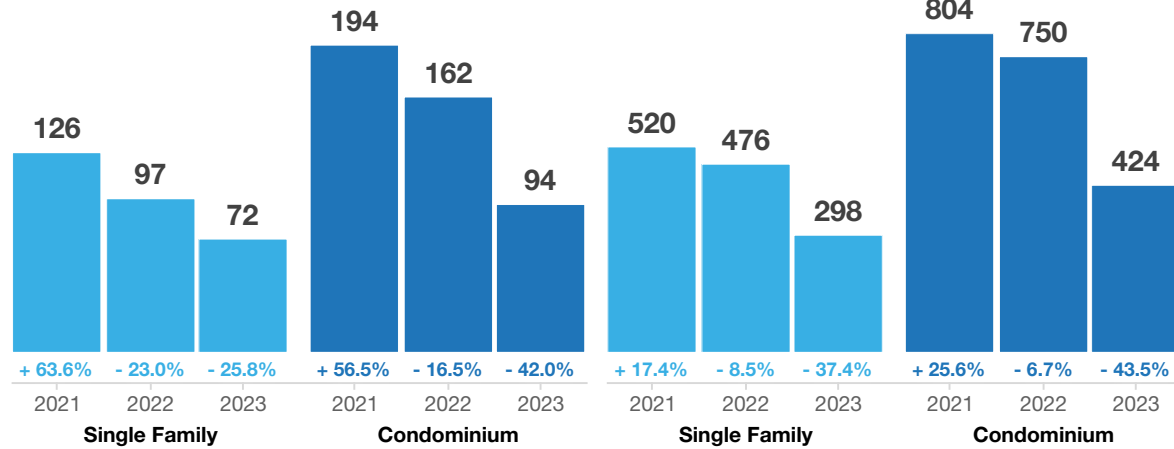
New Listings

A count of the properties that have been newly listed on the market in a given month.



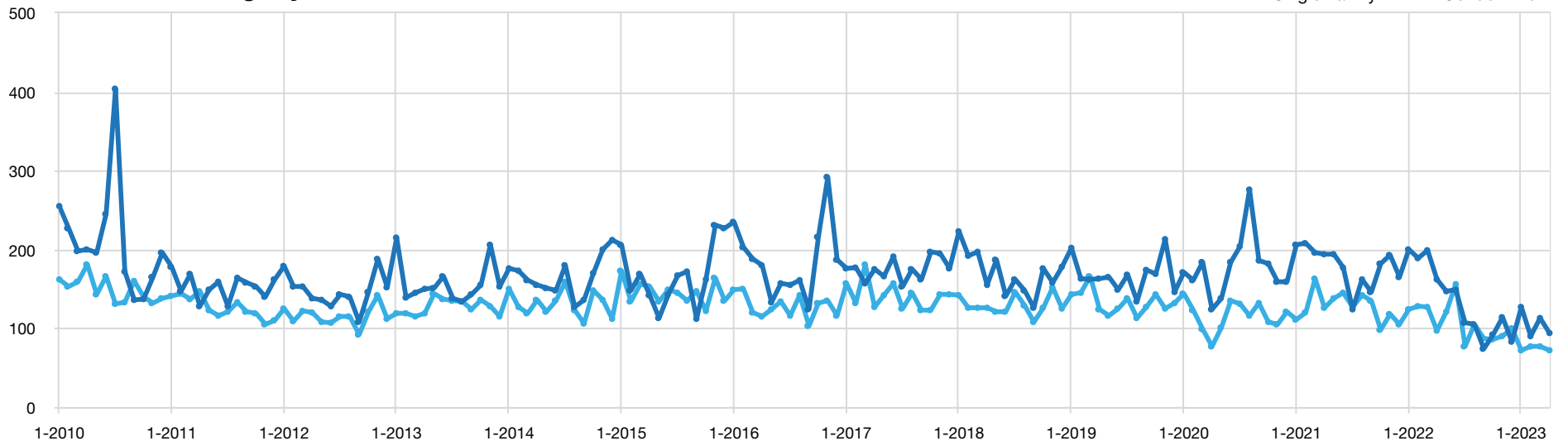
April

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2022	121	- 12.3%	147	- 24.2%
Jun-2022	156	+ 7.6%	149	- 15.8%
Jul-2022	77	- 39.4%	107	- 13.7%
Aug-2022	105	- 26.1%	105	- 35.2%
Sep-2022	87	- 35.6%	74	- 49.3%
Oct-2022	86	- 12.2%	92	- 49.5%
Nov-2022	90	- 23.7%	114	- 40.9%
Dec-2022	100	- 4.8%	83	- 49.7%
Jan-2023	72	- 41.9%	127	- 36.5%
Feb-2023	77	- 39.8%	90	- 52.4%
Mar-2023	77	- 39.4%	113	- 43.2%
Apr-2023	72	- 25.8%	94	- 42.0%
12-Month Avg	93	- 25.0%	108	- 37.9%

Historical New Listings by Month



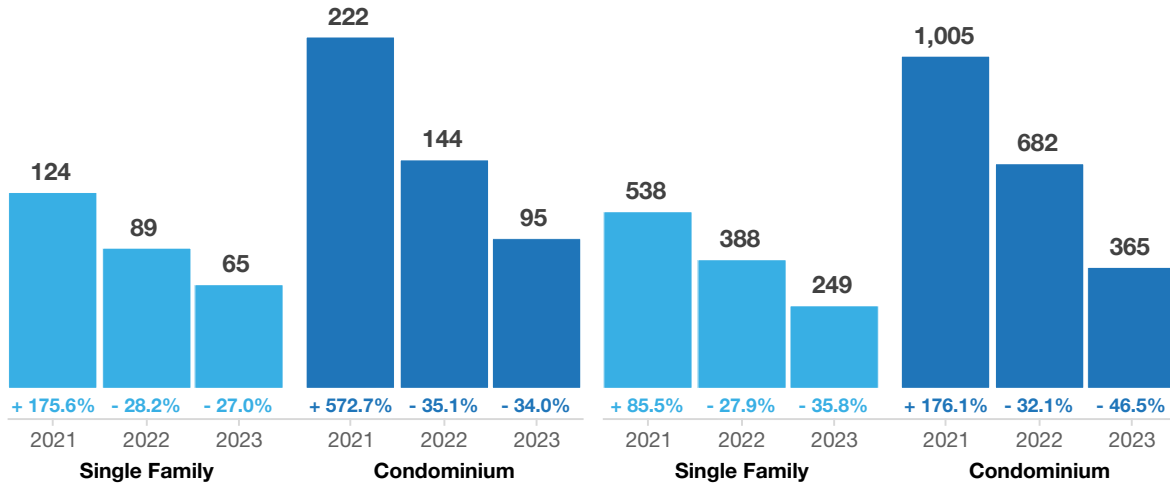
Pending Sales

A count of the properties on which offers have been accepted in a given month.



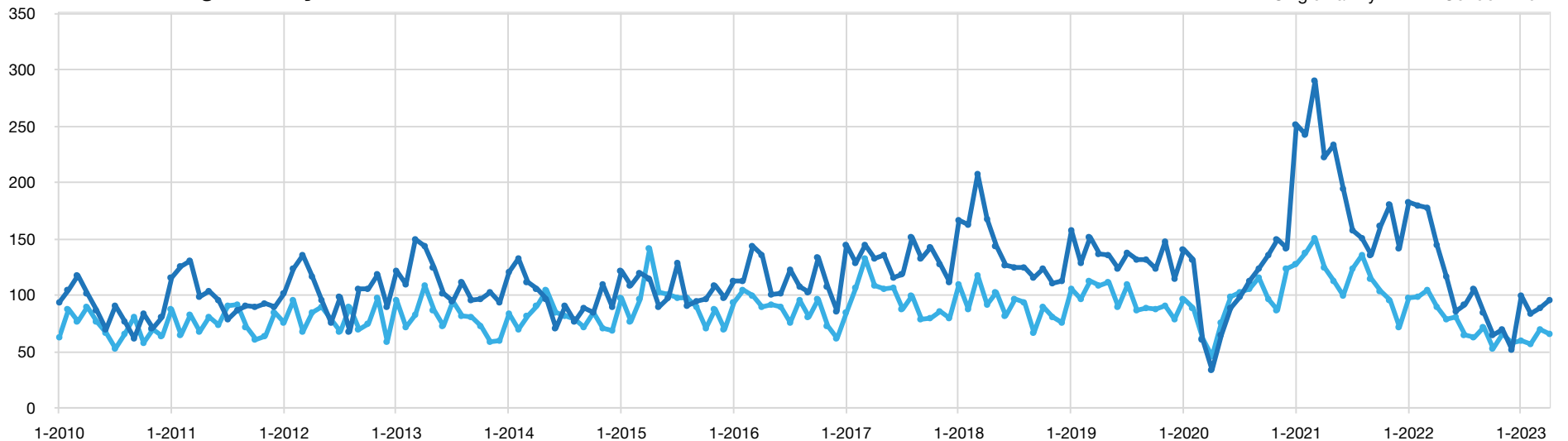
April

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2022	78	- 30.4%	116	- 50.2%
Jun-2022	80	- 19.2%	85	- 56.2%
Jul-2022	64	- 48.0%	91	- 42.0%
Aug-2022	62	- 54.1%	105	- 30.0%
Sep-2022	71	- 37.7%	84	- 37.8%
Oct-2022	52	- 49.5%	64	- 60.2%
Nov-2022	65	- 31.6%	69	- 61.7%
Dec-2022	57	- 19.7%	51	- 63.8%
Jan-2023	59	- 39.2%	99	- 45.6%
Feb-2023	56	- 42.9%	83	- 53.6%
Mar-2023	69	- 33.7%	88	- 50.3%
Apr-2023	65	- 27.0%	95	- 34.0%
12-Month Avg	65	- 36.9%	86	- 49.1%

Historical Pending Sales by Month



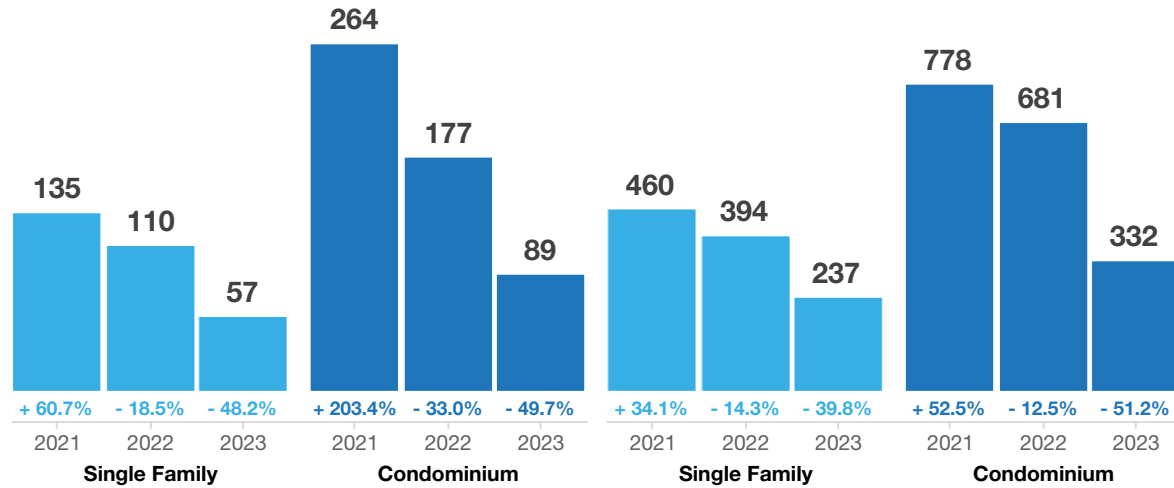
Closed Sales

A count of the actual sales that closed in a given month.



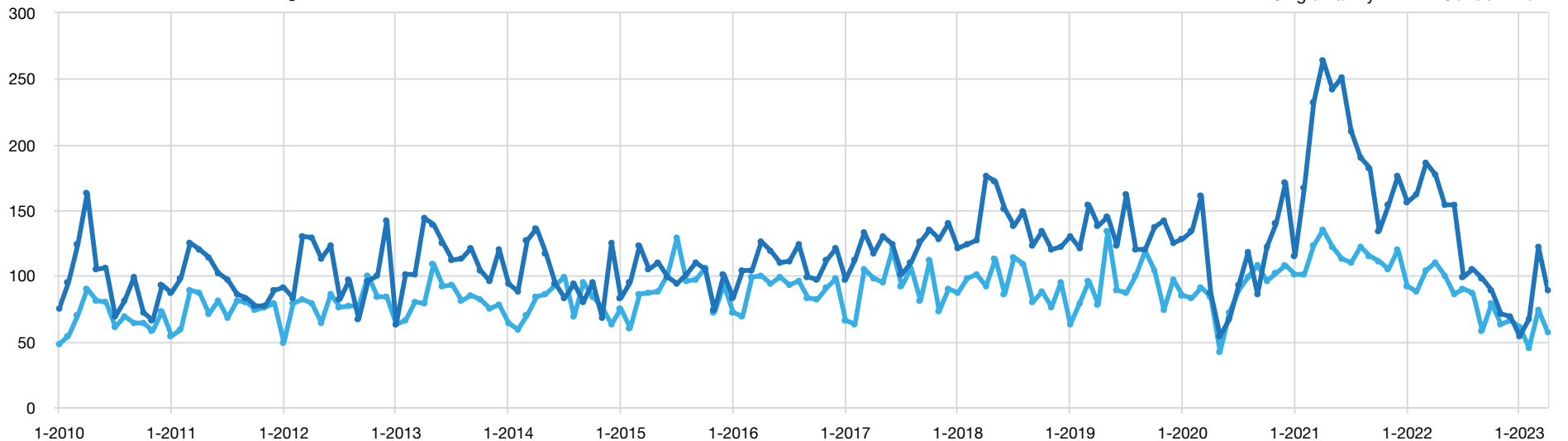
April

Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2022	100	- 18.0%	154	- 36.4%
Jun-2022	86	- 23.9%	154	- 38.6%
Jul-2022	90	- 18.2%	99	- 52.9%
Aug-2022	87	- 28.7%	105	- 44.7%
Sep-2022	58	- 49.6%	98	- 46.2%
Oct-2022	79	- 28.8%	89	- 33.6%
Nov-2022	63	- 40.0%	71	- 53.9%
Dec-2022	66	- 45.0%	69	- 60.8%
Jan-2023	61	- 33.7%	54	- 65.4%
Feb-2023	45	- 48.9%	67	- 58.6%
Mar-2023	74	- 28.8%	122	- 34.4%
Apr-2023	57	- 48.2%	89	- 49.7%
12-Month Avg	72	- 33.9%	98	- 47.0%

Historical Closed Sales by Month

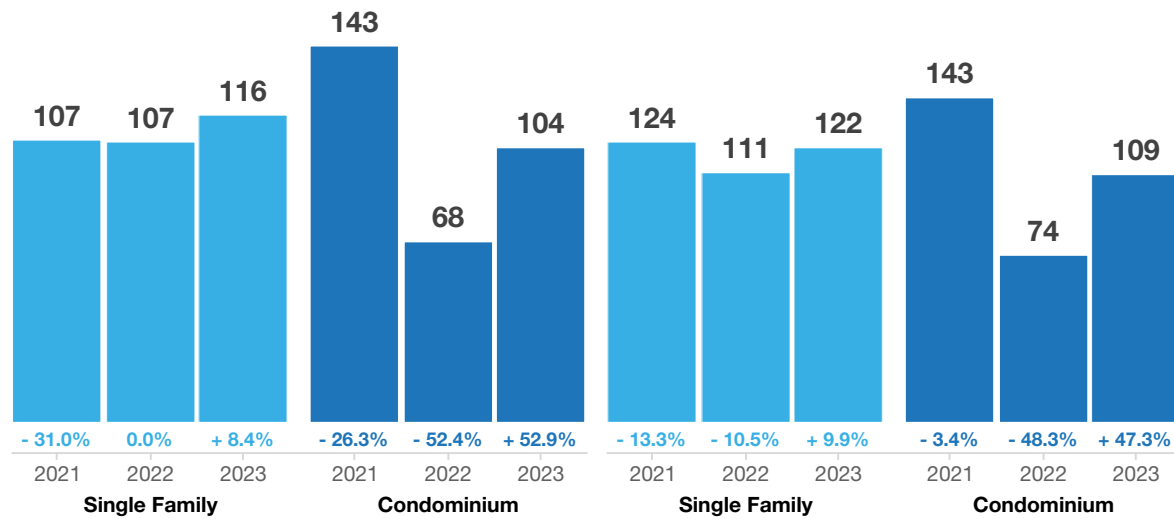


Days on Market Until Sale

Average number of days between when a property is listed and when it closed in a given month.



April

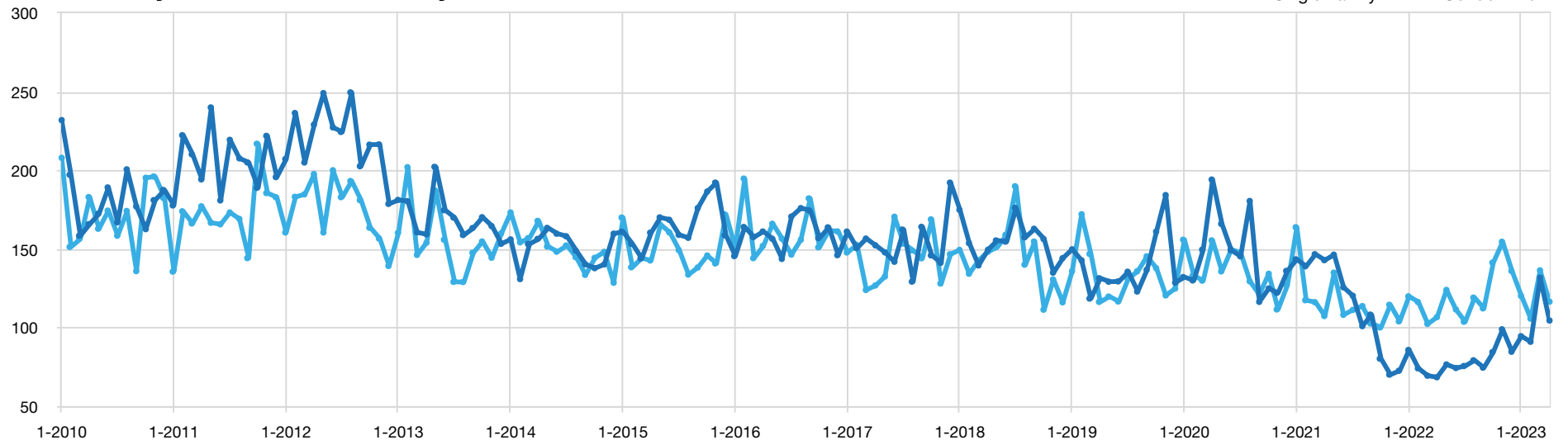


Year to Date

Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2022	124	- 8.1%	76	- 47.9%
Jun-2022	111	+ 2.8%	74	- 41.3%
Jul-2022	104	- 6.3%	76	- 36.7%
Aug-2022	119	+ 4.4%	79	- 21.8%
Sep-2022	112	+ 8.7%	74	- 31.5%
Oct-2022	141	+ 41.0%	84	+ 5.0%
Nov-2022	155	+ 36.0%	99	+ 41.4%
Dec-2022	136	+ 30.8%	85	+ 16.4%
Jan-2023	120	0.0%	94	+ 9.3%
Feb-2023	106	- 8.6%	91	+ 23.0%
Mar-2023	136	+ 33.3%	132	+ 91.3%
Apr-2023	116	+ 8.4%	104	+ 52.9%
12-Month Avg*	123	+ 11.1%	88	- 9.7%

* Days on Market for all properties from May 2022 through April 2023. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

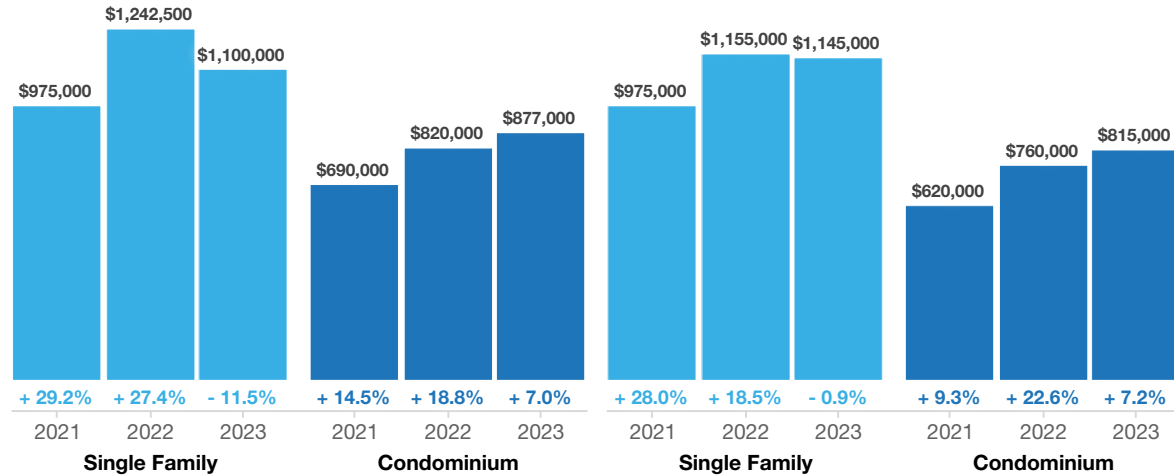


Median Sales Price

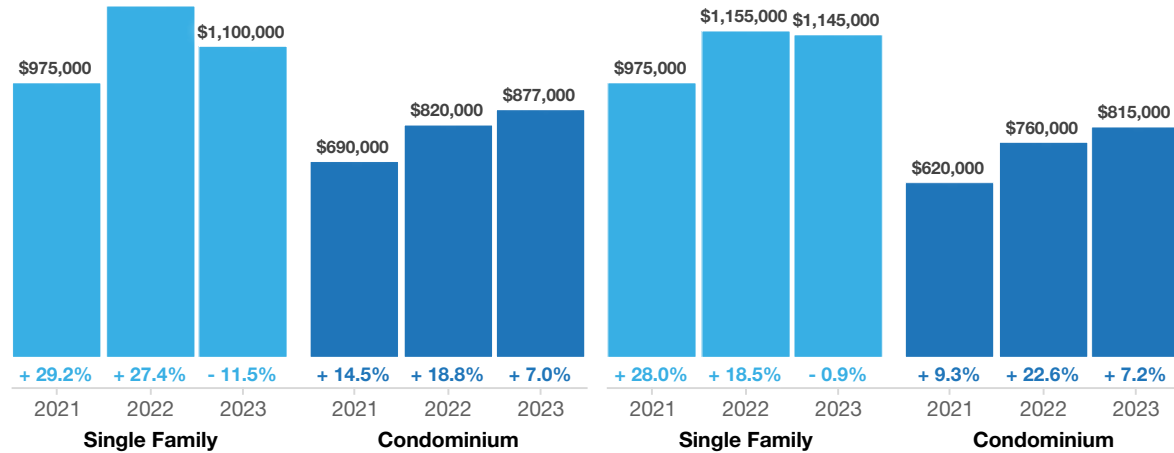
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



April



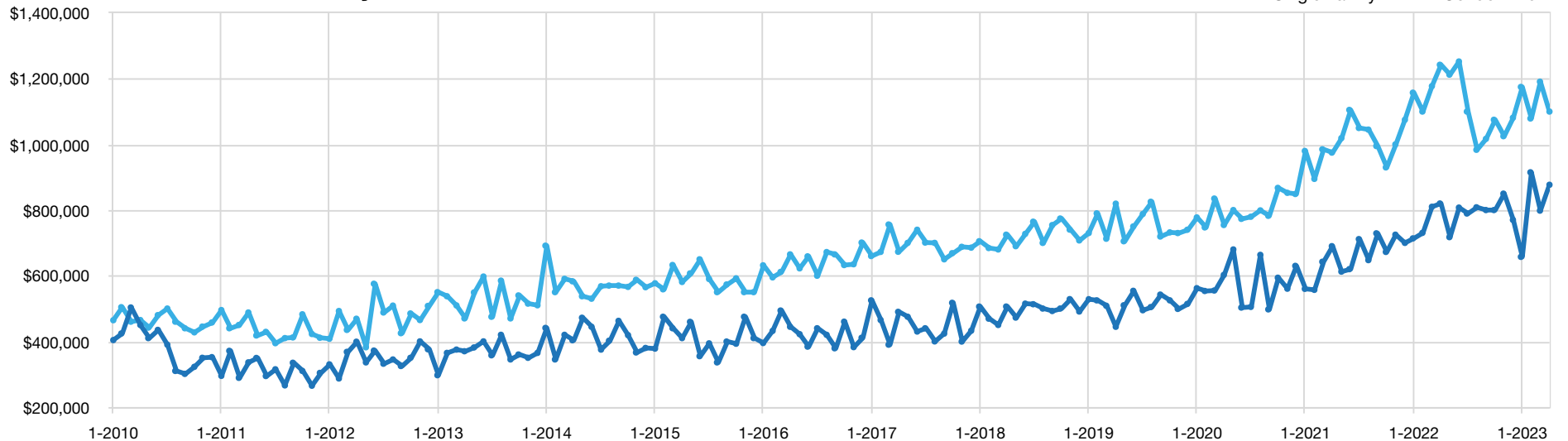
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2022	\$1,212,500	+ 19.0%	\$717,500	+ 17.1%
Jun-2022	\$1,252,500	+ 13.3%	\$807,500	+ 30.2%
Jul-2022	\$1,100,000	+ 4.8%	\$789,500	+ 11.0%
Aug-2022	\$983,575	- 5.9%	\$808,379	+ 24.8%
Sep-2022	\$1,016,850	+ 2.2%	\$800,000	+ 9.7%
Oct-2022	\$1,075,000	+ 15.6%	\$800,000	+ 19.0%
Nov-2022	\$1,025,000	+ 2.5%	\$850,000	+ 17.2%
Dec-2022	\$1,081,250	+ 0.6%	\$770,000	+ 10.0%
Jan-2023	\$1,175,000	+ 1.5%	\$657,500	- 7.9%
Feb-2023	\$1,079,000	- 1.9%	\$915,000	+ 25.3%
Mar-2023	\$1,191,000	+ 1.1%	\$798,250	- 1.5%
Apr-2023	\$1,100,000	- 11.5%	\$877,000	+ 7.0%
12-Month Avg*	\$1,100,000	+ 4.4%	\$799,000	+ 13.4%

* Median Sales Price for all properties from May 2022 through April 2023. This is not the average of the individual figures above.

Historical Median Sales Price by Month

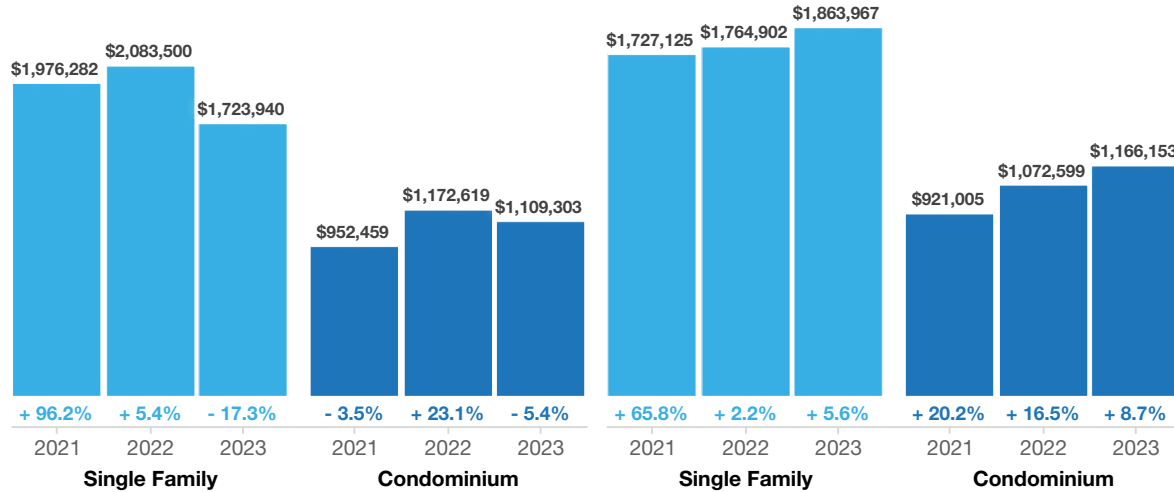


Average Sales Price

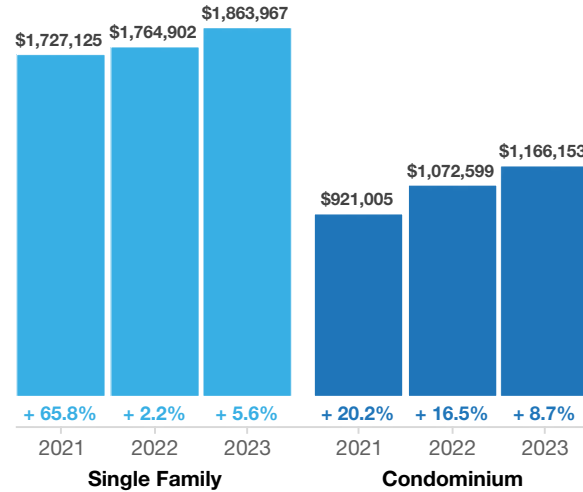
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



April



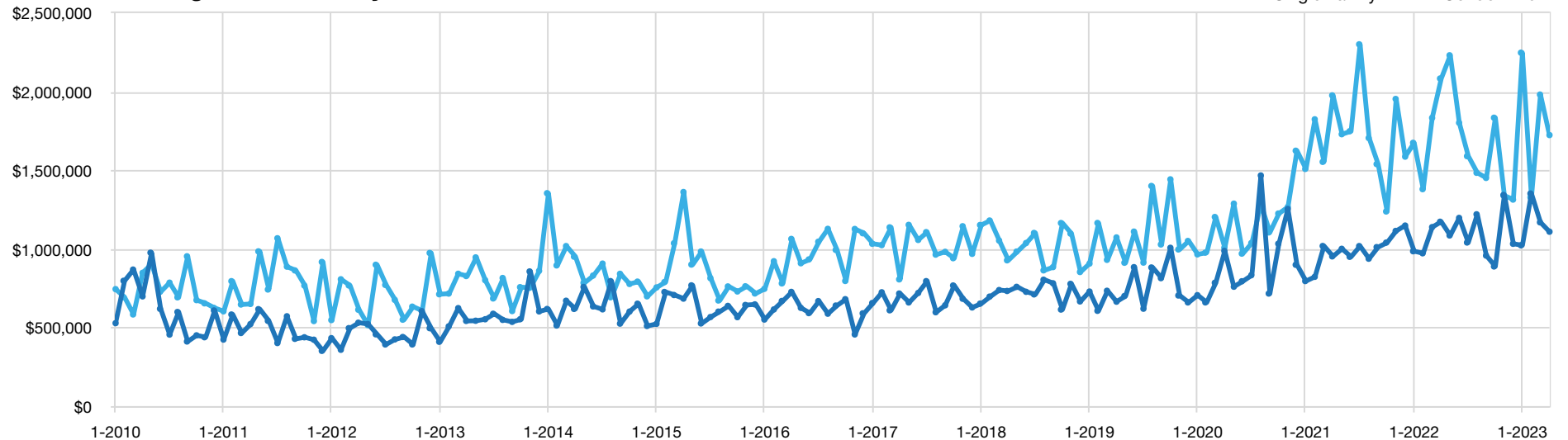
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2022	\$2,231,256	+ 29.0%	\$1,085,476	+ 8.5%
Jun-2022	\$1,802,070	+ 3.1%	\$1,196,990	+ 26.0%
Jul-2022	\$1,589,922	- 30.9%	\$1,040,620	+ 2.2%
Aug-2022	\$1,484,007	- 13.0%	\$1,219,949	+ 30.1%
Sep-2022	\$1,451,482	- 5.7%	\$957,529	- 5.3%
Oct-2022	\$1,834,189	+ 48.2%	\$888,247	- 14.6%
Nov-2022	\$1,339,055	- 31.5%	\$1,343,041	+ 20.5%
Dec-2022	\$1,313,617	- 17.2%	\$1,032,435	- 10.1%
Jan-2023	\$2,247,809	+ 34.2%	\$1,022,861	+ 3.8%
Feb-2023	\$1,327,901	- 3.8%	\$1,352,118	+ 39.1%
Mar-2023	\$1,981,402	+ 8.1%	\$1,168,922	+ 2.7%
Apr-2023	\$1,723,940	- 17.3%	\$1,109,303	- 5.4%
12-Month Avg*	\$1,723,108	- 0.6%	\$1,118,074	+ 7.9%

* Avg. Sales Price for all properties from May 2022 through April 2023. This is not the average of the individual figures above.

Historical Average Sales Price by Month



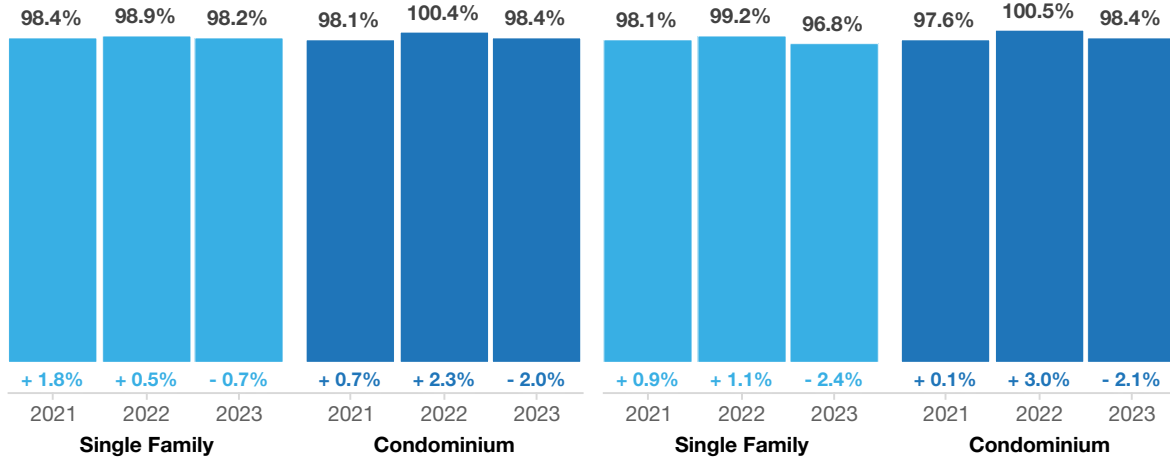
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



April

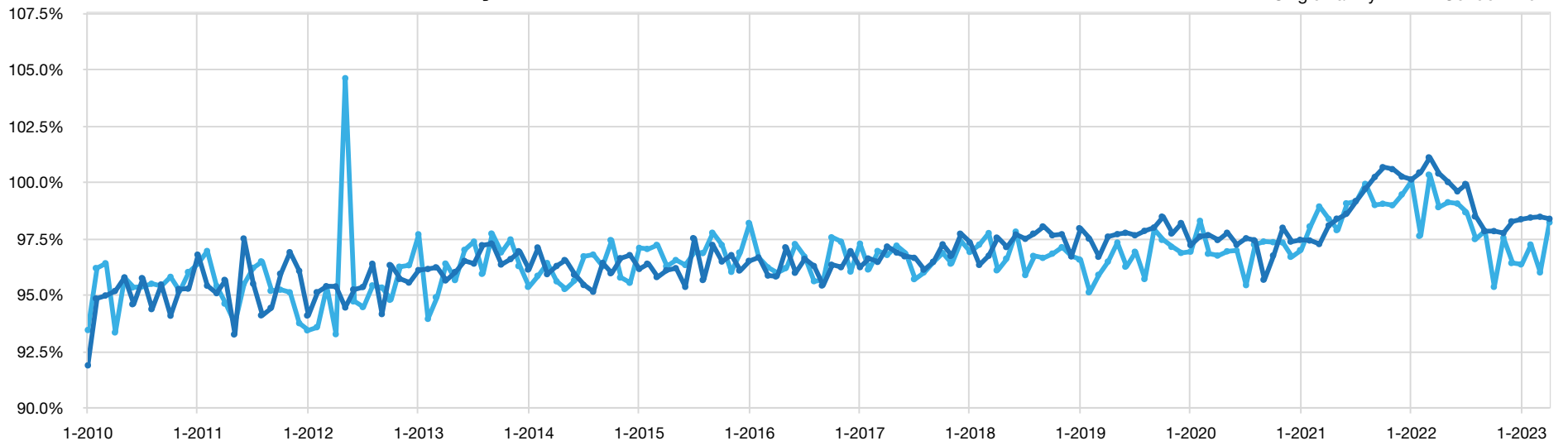
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2022	99.1%	+ 1.2%	100.0%	+ 1.6%
Jun-2022	99.0%	0.0%	99.6%	+ 1.0%
Jul-2022	98.7%	- 0.4%	99.9%	+ 0.8%
Aug-2022	97.5%	- 2.4%	98.5%	- 1.2%
Sep-2022	97.8%	- 1.2%	97.8%	- 2.4%
Oct-2022	95.3%	- 3.7%	97.8%	- 2.9%
Nov-2022	97.5%	- 1.5%	97.7%	- 2.9%
Dec-2022	96.4%	- 3.0%	98.2%	- 2.0%
Jan-2023	96.3%	- 3.7%	98.3%	- 1.8%
Feb-2023	97.2%	- 0.4%	98.4%	- 2.0%
Mar-2023	96.0%	- 4.3%	98.5%	- 2.6%
Apr-2023	98.2%	- 0.7%	98.4%	- 2.0%
12-Month Avg*	97.5%	- 1.6%	98.8%	- 1.1%

* Pct. of List Price Received for all properties from May 2022 through April 2023. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



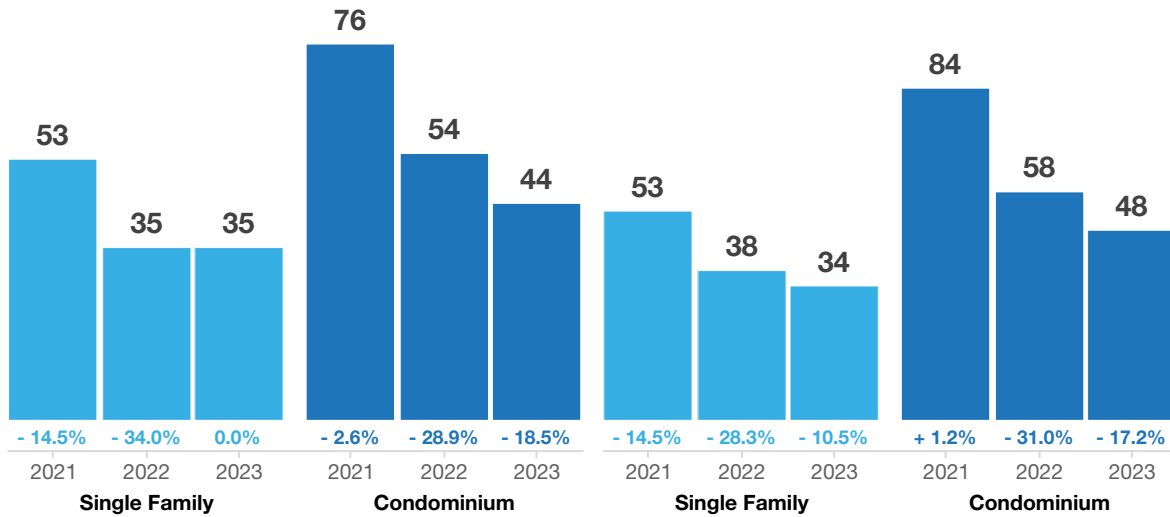
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



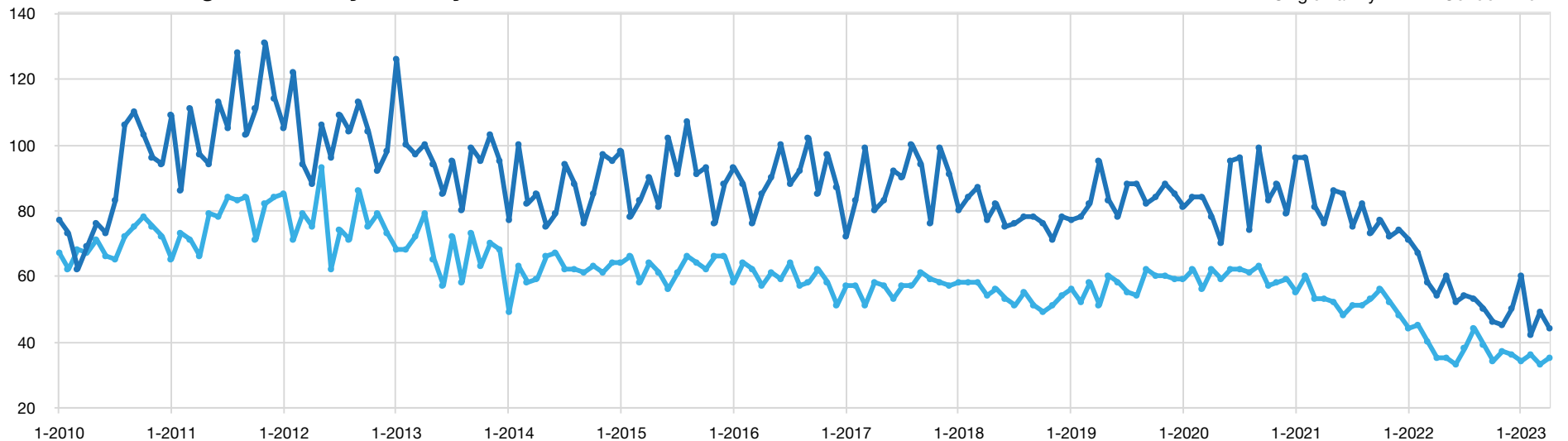
April

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2022	35	- 32.7%	60	- 30.2%
Jun-2022	33	- 31.3%	52	- 38.8%
Jul-2022	38	- 25.5%	54	- 28.0%
Aug-2022	44	- 13.7%	53	- 35.4%
Sep-2022	39	- 26.4%	50	- 31.5%
Oct-2022	34	- 39.3%	46	- 40.3%
Nov-2022	37	- 28.8%	45	- 37.5%
Dec-2022	36	- 25.0%	50	- 32.4%
Jan-2023	34	- 22.7%	60	- 15.5%
Feb-2023	36	- 20.0%	42	- 37.3%
Mar-2023	33	- 17.5%	49	- 15.5%
Apr-2023	35	0.0%	44	- 18.5%
12-Month Avg	36	- 25.0%	50	- 31.5%

Historical Housing Affordability Index by Month

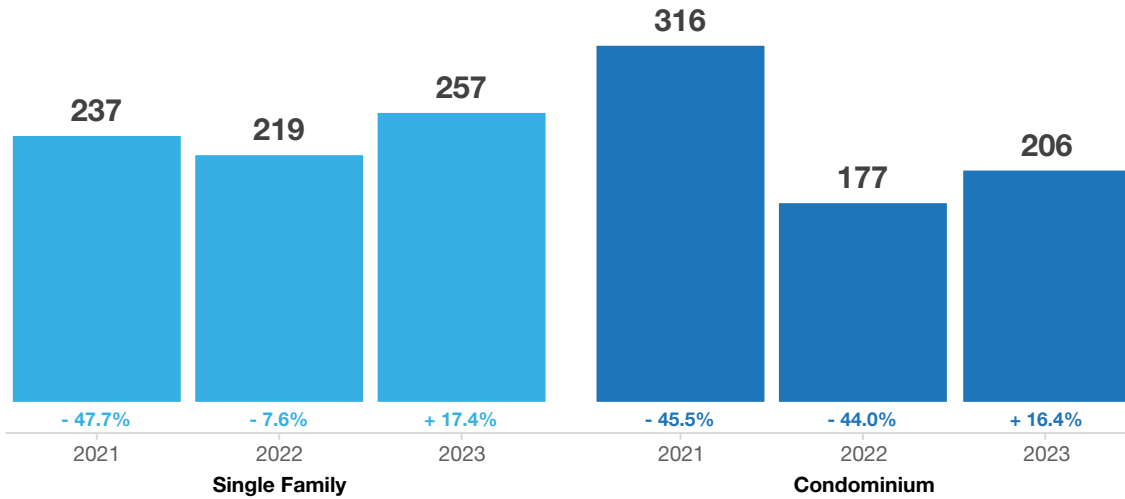


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

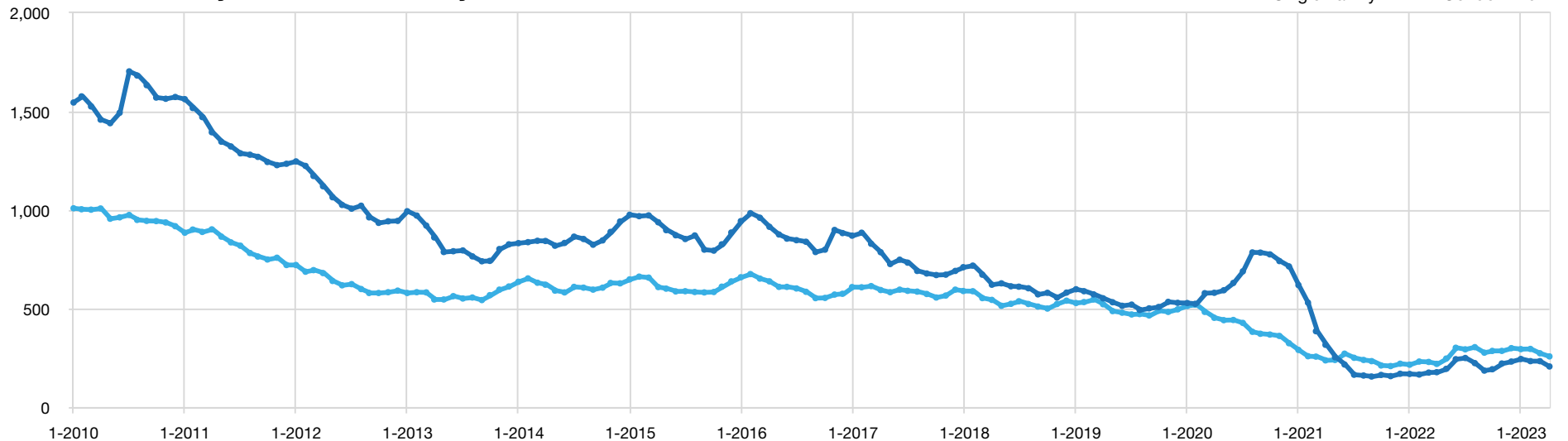


April



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2022	246	+ 2.9%	194	- 23.3%
Jun-2022	301	+ 11.1%	243	+ 12.5%
Jul-2022	293	+ 17.2%	249	+ 51.8%
Aug-2022	304	+ 27.2%	223	+ 39.4%
Sep-2022	276	+ 18.5%	185	+ 19.4%
Oct-2022	285	+ 35.1%	192	+ 17.8%
Nov-2022	285	+ 37.0%	221	+ 40.8%
Dec-2022	299	+ 35.9%	231	+ 36.7%
Jan-2023	294	+ 36.7%	244	+ 45.2%
Feb-2023	295	+ 27.7%	233	+ 41.2%
Mar-2023	273	+ 19.2%	233	+ 33.1%
Apr-2023	257	+ 17.4%	206	+ 16.4%
12-Month Avg	284	+ 23.5%	221	+ 24.9%

Historical Inventory of Homes for Sale by Month

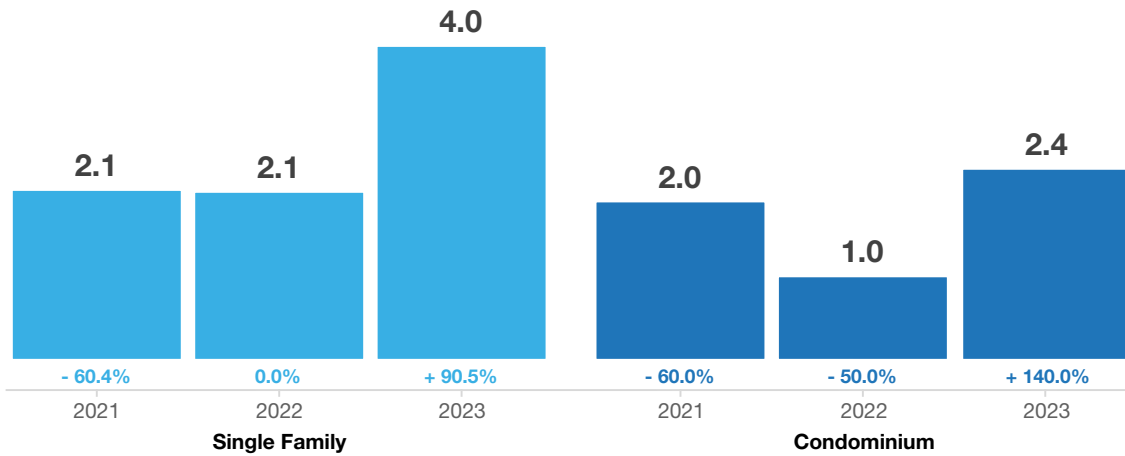


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



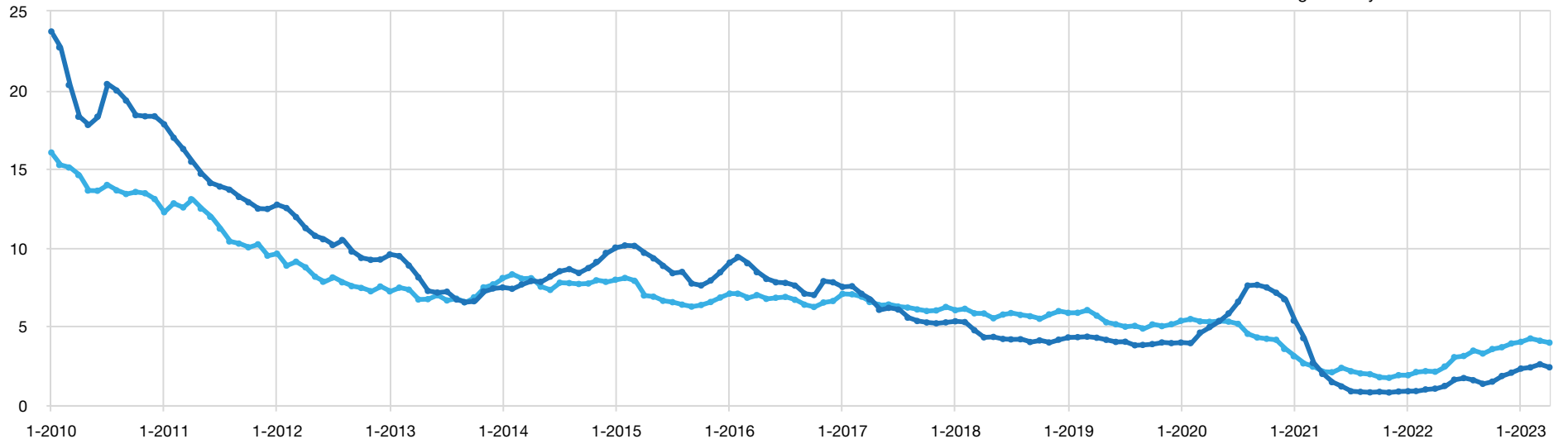
April



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2022	2.4	+ 14.3%	1.2	- 20.0%
Jun-2022	3.0	+ 25.0%	1.6	+ 33.3%
Jul-2022	3.1	+ 47.6%	1.7	+ 88.9%
Aug-2022	3.5	+ 75.0%	1.6	+ 100.0%
Sep-2022	3.3	+ 65.0%	1.3	+ 62.5%
Oct-2022	3.6	+ 100.0%	1.5	+ 87.5%
Nov-2022	3.7	+ 117.6%	1.8	+ 125.0%
Dec-2022	3.9	+ 105.3%	2.1	+ 133.3%
Jan-2023	4.0	+ 110.5%	2.3	+ 155.6%
Feb-2023	4.2	+ 100.0%	2.4	+ 166.7%
Mar-2023	4.1	+ 86.4%	2.6	+ 160.0%
Apr-2023	4.0	+ 90.5%	2.4	+ 140.0%
12-Month Avg*	3.6	+ 76.5%	1.9	+ 96.6%

* Months Supply for all properties from May 2022 through April 2023. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2022	4-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		308	183	- 40.6%	1,356	815	- 39.9%
Pending Sales		268	180	- 32.8%	1,182	674	- 43.0%
Closed Sales		315	157	- 50.2%	1,180	630	- 46.6%
Days on Market Until Sale		92	112	+ 21.7%	96	121	+ 26.0%
Median Sales Price		\$950,000	\$950,000	0.0%	\$893,125	\$920,000	+ 3.0%
Average Sales Price		\$1,488,252	\$1,327,150	- 10.8%	\$1,298,729	\$1,422,869	+ 9.6%
Percent of List Price Received		99.5%	98.0%	- 1.5%	99.6%	97.5%	- 2.1%
Housing Affordability Index		46	41	- 10.9%	49	42	- 14.3%
Inventory of Homes for Sale		520	602	+ 15.8%	—	—	—
Months Supply of Inventory		1.7	3.6	+ 111.8%	—	—	—

Single Family Monthly Sales Volume

April 2023



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	April 2023			March 2023			April 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	1	\$1,410,000	\$1,410,000	4	\$5,311,460	\$1,267,500	6	\$10,569,000	\$1,700,000
Hana	0	--	--	0	--	--	2	\$2,359,999	\$1,180,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	2	\$8,850,000	\$4,425,000	1	\$20,750,000	\$20,750,000	1	\$3,550,000	\$3,550,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	6	\$6,016,000	\$948,000	6	\$6,306,505	\$975,000	13	\$12,539,000	\$950,000
Kapalua	0	--	--	0	--	--	2	\$12,350,000	\$6,175,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	12	\$12,966,700	\$1,045,000	19	\$21,009,000	\$1,070,000	14	\$38,363,500	\$1,547,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	2	\$1,625,000	\$812,500	7	\$10,355,000	\$1,200,000	7	\$10,390,544	\$1,333,000
Lahaina	1	\$1,200,000	\$1,200,000	7	\$35,398,758	\$3,900,000	5	\$29,145,000	\$5,000,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	5	\$4,788,000	\$950,000	5	\$7,392,000	\$1,200,000	6	\$5,753,174	\$965,000
Maui Meadows	3	\$6,805,000	\$2,880,000	1	\$800,000	\$800,000	5	\$18,988,000	\$2,800,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	2	\$3,262,500	\$1,631,250	3	\$3,245,000	\$820,000	9	\$11,585,999	\$1,250,000
Olowalu	0	--	--	1	\$2,100,000	\$2,100,000	0	--	--
Pukalani	3	\$3,795,000	\$1,000,000	4	\$4,413,000	\$1,207,500	3	\$3,348,000	\$1,190,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	3	\$16,130,000	\$4,895,000
Wailea/Makena	3	\$28,150,000	\$6,350,000	2	\$15,650,000	\$7,825,000	4	\$24,675,000	\$2,602,500
Wailuku	15	\$17,881,354	\$1,250,000	13	\$13,493,000	\$1,013,000	25	\$25,830,821	\$887,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	2	\$1,515,000	\$757,500	1	\$400,000	\$400,000	5	\$3,607,000	\$688,000
All MLS	57	\$98,264,554	\$1,100,000	74	\$146,623,723	\$1,191,000	110	\$229,185,037	\$1,242,500

Condominium Monthly Sales Volume

April 2023



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	April 2023			March 2023			April 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	5	\$7,944,000	\$1,769,000	5	\$7,759,000	\$1,180,000	16	\$24,510,000	\$1,532,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	4	\$1,008,000	\$263,000	4	\$1,018,000	\$189,000
Kapalua	4	\$6,099,000	\$1,474,500	2	\$3,920,000	\$1,960,000	6	\$11,639,000	\$1,270,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	36	\$31,505,837	\$849,500	56	\$47,269,500	\$795,000	60	\$52,545,300	\$742,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	6	\$5,663,000	\$917,500	10	\$10,201,500	\$865,000	18	\$22,730,000	\$835,000
Maalaea	3	\$1,500,000	\$395,000	6	\$5,194,500	\$834,500	5	\$4,110,000	\$710,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	15	\$11,851,000	\$770,000	16	\$12,825,000	\$770,000	32	\$28,141,900	\$740,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	2	\$1,729,000	\$864,500	1	\$875,000	\$875,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	9	\$29,062,127	\$1,570,000	9	\$47,103,500	\$2,362,500	19	\$55,951,809	\$1,795,000
Wailuku	6	\$3,409,000	\$551,000	6	\$3,437,000	\$490,000	7	\$4,055,500	\$585,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	5	\$1,694,000	\$345,000	6	\$2,161,500	\$385,000	9	\$1,977,000	\$219,000
All MLS	89	\$98,727,964	\$877,000	122	\$142,608,500	\$798,250	177	\$207,553,509	\$820,000

Land Monthly Sales Volume

April 2023



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	April 2023			March 2023			April 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	5	\$4,800,000	\$950,000	1	\$875,000	\$875,000	1	\$775,000	\$775,000
Hana	0	--	--	3	\$1,590,000	\$500,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	2	\$2,065,000	\$1,032,500	4	\$11,185,000	\$805,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	1	\$845,000	\$845,000
Kapalua	1	\$1,525,000	\$1,525,000	0	--	--	2	\$4,045,000	\$2,022,500
Kaupo	0	--	--	0	--	--	1	\$683,750	\$683,750
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	1	\$600,000	\$600,000	2	\$2,450,000	\$1,225,000	4	\$4,850,000	\$650,000
Lahaina	1	\$2,000,000	\$2,000,000	0	--	--	1	\$1,578,000	\$1,578,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	1	\$550,000	\$550,000	2	\$1,900,000	\$950,000	1	\$2,222,222	\$2,222,222
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	1	\$418,000	\$418,000
Olowalu	0	--	--	1	\$780,000	\$780,000	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	1	\$1,785,000	\$1,785,000
Wailea/Makena	0	--	--	1	\$6,000,000	\$6,000,000	0	--	--
Wailuku	2	\$1,895,000	\$947,500	1	\$625,000	\$625,000	3	\$1,705,000	\$625,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	0	--	--	0	--	--	8	\$1,969,000	\$237,500
All MLS	11	\$11,370,000	\$950,000	13	\$16,285,000	\$875,000	28	\$32,060,972	\$679,375

Single Family Sales – Year to Date

April 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-23 YTD Sales	Apr-22 YTD Sales	Unit Change	Percent Change	Apr-23 YTD Average	Apr-22 YTD Average	Dollar Change	Percent Change	Apr-23 YTD Median	Apr-22 YTD Median	Dollar Change	Percent Change	Apr-23 YTD Volume	Apr-22 YTD Volume	Dollar Change	Percent Change
Haiku	18	42	-24	-57.1%	\$1,733,581	\$1,762,883	-\$29,302	-1.7%	\$1,405,000	\$1,412,500	-\$7,500	-0.5%	\$31,204,460	\$74,041,100	-\$42,836,640	-57.9%
Hana	0	5	-5	-100.0%	--	\$1,506,000	--	--	--	\$1,499,999	--	--	\$0	\$7,529,999	-\$7,529,999	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	4	8	-4	-50.0%	\$8,287,500	\$3,017,625	+\$5,269,875	+174.6%	\$4,975,000	\$2,850,000	+\$2,125,000	+74.6%	\$33,150,000	\$24,141,000	+\$9,009,000	+37.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	31	43	-12	-27.9%	\$980,395	\$935,756	+\$44,640	+4.8%	\$946,000	\$950,000	-\$4,000	-0.4%	\$30,392,255	\$40,237,500	-\$9,845,245	-24.5%
Kapalua	2	6	-4	-66.7%	\$4,962,500	\$4,854,167	+\$108,333	+2.2%	\$4,962,500	\$4,800,000	+\$162,500	+3.4%	\$9,925,000	\$29,125,000	-\$19,200,000	-65.9%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	40	62	-22	-35.5%	\$1,179,893	\$1,874,797	-\$694,904	-37.1%	\$1,085,000	\$1,307,500	-\$222,500	-17.0%	\$47,195,700	\$116,237,388	-\$69,041,688	-59.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	15	17	-2	-11.8%	\$1,335,333	\$1,753,091	-\$417,757	-23.8%	\$1,300,000	\$1,385,000	-\$85,000	-6.1%	\$20,030,000	\$29,802,544	-\$9,772,544	-32.8%
Lahaina	15	14	+1	+7.1%	\$3,981,584	\$3,346,357	+\$635,227	+19.0%	\$2,100,000	\$2,730,000	-\$630,000	-23.1%	\$59,723,758	\$46,849,000	+\$12,874,758	+27.5%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	13	35	-22	-62.9%	\$1,328,838	\$1,028,642	+\$300,196	+29.2%	\$989,000	\$870,000	+\$119,000	+13.7%	\$17,274,892	\$36,002,480	-\$18,727,588	-52.0%
Maui Meadows	7	13	-6	-46.2%	\$2,367,714	\$2,690,523	-\$322,809	-12.0%	\$2,880,000	\$2,150,000	+\$730,000	+34.0%	\$16,574,000	\$34,976,800	-\$18,402,800	-52.6%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	9	17	-8	-47.1%	\$1,373,055	\$1,620,882	-\$247,827	-15.3%	\$1,462,500	\$1,400,000	+\$62,500	+4.5%	\$12,357,499	\$27,554,999	-\$15,197,500	-55.2%
Olowalu	1	0	+1	--	\$2,100,000	--	--	--	\$2,100,000	--	--	--	\$2,100,000	\$0	+\$2,100,000	--
Pukalani	10	14	-4	-28.6%	\$1,159,300	\$1,087,179	+\$72,121	+6.6%	\$1,075,000	\$1,000,000	+\$75,000	+7.5%	\$11,593,000	\$15,220,500	-\$3,627,500	-23.8%
Spreckelsville/Paia/Kuau	2	9	-7	-77.8%	\$1,701,802	\$3,151,667	-\$1,449,865	-46.0%	\$1,701,802	\$1,445,000	+\$256,802	+17.8%	\$3,403,603	\$28,365,000	-\$24,961,397	-88.0%
Wailea/Makena	9	16	-7	-43.8%	\$9,756,277	\$6,114,969	+\$3,641,308	+59.5%	\$5,800,000	\$3,046,250	+\$2,753,750	+90.4%	\$87,806,491	\$97,839,500	-\$10,033,009	-10.3%
Wailuku	50	76	-26	-34.2%	\$1,053,190	\$961,150	+\$92,040	+9.6%	\$982,500	\$880,000	+\$102,500	+11.6%	\$52,659,504	\$73,047,389	-\$20,387,885	-27.9%
Lanai	3	2	+1	+50.0%	\$736,667	\$667,500	+\$69,167	+10.4%	\$740,000	\$667,500	+\$72,500	+10.9%	\$2,210,000	\$1,335,000	+\$875,000	+65.5%
Molokai	8	15	-7	-46.7%	\$520,000	\$871,067	-\$351,067	-40.3%	\$365,000	\$688,000	-\$323,000	-46.9%	\$4,160,000	\$13,066,000	-\$8,906,000	-68.2%
All MLS	237	394	-157	-39.8%	\$1,863,967	\$1,764,902	+\$99,065	+5.6%	\$1,145,000	\$1,155,000	-\$10,000	-0.9%	\$441,760,162	\$695,371,199	-\$253,611,037	-36.5%

Total Condominium Sales – Year to Date

April 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-23 YTD Sales	Apr-22 YTD Sales	Unit Change	Percent Change	Apr-23 YTD Average	Apr-22 YTD Average	Dollar Change	Percent Change	Apr-23 YTD Median	Apr-22 YTD Median	Dollar Change	Percent Change	Apr-23 YTD Volume	Apr-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	3	-3	-100.0%	--	\$870,000	--	--	--	\$685,000	--	--	\$0	\$2,610,000	-\$2,610,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	20	65	-45	-69.2%	\$1,810,150	\$1,820,998	-\$10,848	-0.6%	\$1,784,500	\$1,600,000	+\$184,500	+11.5%	\$36,203,000	\$118,364,875	-\$82,161,875	-69.4%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	7	18	-11	-61.1%	\$257,571	\$201,589	+\$55,983	+27.8%	\$275,000	\$186,500	+\$88,500	+47.5%	\$1,803,000	\$3,628,600	-\$1,825,600	-50.3%
Kapalua	11	24	-13	-54.2%	\$1,739,455	\$2,419,292	-\$679,837	-28.1%	\$1,675,000	\$1,425,000	+\$250,000	+17.5%	\$19,134,000	\$58,063,000	-\$38,929,000	-67.0%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	133	244	-111	-45.5%	\$868,742	\$801,054	+\$67,688	+8.4%	\$800,000	\$711,250	+\$88,750	+12.5%	\$115,542,737	\$195,457,237	-\$79,914,500	-40.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	1	-1	-100.0%	--	\$600,000	--	--	--	\$600,000	--	--	\$0	\$600,000	-\$600,000	-100.0%
Lahaina	30	36	-6	-16.7%	\$1,023,617	\$1,296,217	-\$272,600	-21.0%	\$870,750	\$815,000	+\$55,750	+6.8%	\$30,708,500	\$46,663,799	-\$15,955,299	-34.2%
Maalaea	16	21	-5	-23.8%	\$726,469	\$693,535	+\$32,933	+4.7%	\$719,000	\$560,000	+\$159,000	+28.4%	\$11,623,500	\$14,564,244	-\$2,940,744	-20.2%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	53	147	-94	-63.9%	\$744,189	\$808,975	-\$64,786	-8.0%	\$710,000	\$670,000	+\$40,000	+6.0%	\$39,442,000	\$118,919,300	-\$79,477,300	-66.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	2	1	+1	+100.0%	\$864,500	\$875,000	-\$10,500	-1.2%	\$864,500	\$875,000	-\$10,500	-1.2%	\$1,729,000	\$875,000	+\$854,000	+97.6%
Spreckelsville/Paia/Kuau	0	1	-1	-100.0%	--	\$570,000	--	--	--	\$570,000	--	--	\$0	\$570,000	-\$570,000	-100.0%
Wailea/Makena	27	61	-34	-55.7%	\$4,249,542	\$2,351,747	+\$1,897,795	+80.7%	\$2,300,000	\$1,575,000	+\$725,000	+46.0%	\$114,737,627	\$143,456,559	-\$28,718,932	-20.0%
Wailuku	19	37	-18	-48.6%	\$538,632	\$551,041	-\$12,409	-2.3%	\$537,000	\$490,000	+\$47,000	+9.6%	\$10,234,000	\$20,388,500	-\$10,154,500	-49.8%
Lanai	1	1	0	0.0%	\$1,650,000	\$1,600,000	+\$50,000	+3.1%	\$1,650,000	\$1,600,000	+\$50,000	+3.1%	\$1,650,000	\$1,600,000	+\$50,000	+3.1%
Molokai	13	21	-8	-38.1%	\$335,038	\$222,810	+\$112,229	+50.4%	\$350,000	\$240,000	+\$110,000	+45.8%	\$4,355,500	\$4,679,000	-\$323,500	-6.9%
All MLS	332	681	-349	-51.2%	\$1,166,153	\$1,072,599	+\$93,554	+8.7%	\$815,000	\$760,000	+\$55,000	+7.2%	\$387,162,864	\$730,440,114	-\$343,277,250	-47.0%

Fee Simple Condominium Sales – Year to Date

April 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-23 YTD Sales	Apr-22 YTD Sales	Unit Change	Percent Change	Apr-23 YTD Average	Apr-22 YTD Average	Dollar Change	Percent Change	Apr-23 YTD Median	Apr-22 YTD Median	Dollar Change	Percent Change	Apr-23 YTD Volume	Apr-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	3	-3	-100.0%	--	\$870,000	--	--	--	\$685,000	--	--	\$0	\$2,610,000	-\$2,610,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	17	60	-43	-71.7%	\$1,982,529	\$1,927,148	+\$55,381	+2.9%	\$1,975,000	\$1,660,000	+\$315,000	+19.0%	\$33,703,000	\$115,628,875	-\$81,925,875	-70.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	7	18	-11	-61.1%	\$257,571	\$201,589	+\$55,983	+27.8%	\$275,000	\$186,500	+\$88,500	+47.5%	\$1,803,000	\$3,628,600	-\$1,825,600	-50.3%
Kapalua	11	24	-13	-54.2%	\$1,739,455	\$2,419,292	-\$679,837	-28.1%	\$1,675,000	\$1,425,000	+\$250,000	+17.5%	\$19,134,000	\$58,063,000	-\$38,929,000	-67.0%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	130	238	-108	-45.4%	\$869,713	\$805,630	+\$64,084	+8.0%	\$799,500	\$706,250	+\$93,250	+13.2%	\$113,062,737	\$191,739,837	-\$78,677,100	-41.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	1	-1	-100.0%	--	\$600,000	--	--	--	\$600,000	--	--	\$0	\$600,000	-\$600,000	-100.0%
Lahaina	27	35	-8	-22.9%	\$1,093,352	\$1,324,394	-\$231,042	-17.4%	\$885,000	\$830,000	+\$55,000	+6.6%	\$29,520,500	\$46,353,799	-\$16,833,299	-36.3%
Maalaea	5	15	-10	-66.7%	\$991,500	\$794,083	+\$197,417	+24.9%	\$915,000	\$710,000	+\$205,000	+28.9%	\$4,957,500	\$11,911,244	-\$6,953,744	-58.4%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	40	123	-83	-67.5%	\$794,250	\$759,443	+\$34,807	+4.6%	\$780,000	\$675,000	+\$105,000	+15.6%	\$31,770,000	\$93,411,500	-\$61,641,500	-66.0%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	2	1	+1	+100.0%	\$864,500	\$875,000	-\$10,500	-1.2%	\$864,500	\$875,000	-\$10,500	-1.2%	\$1,729,000	\$875,000	+\$854,000	+97.6%
Spreckelsville/Paia/Kuau	0	1	-1	-100.0%	--	\$570,000	--	--	--	\$570,000	--	--	\$0	\$570,000	-\$570,000	-100.0%
Wailea/Makena	27	61	-34	-55.7%	\$4,249,542	\$2,351,747	+\$1,897,795	+80.7%	\$2,300,000	\$1,575,000	+\$725,000	+46.0%	\$114,737,627	\$143,456,559	-\$28,718,932	-20.0%
Wailuku	19	37	-18	-48.6%	\$538,632	\$551,041	-\$12,409	-2.3%	\$537,000	\$490,000	+\$47,000	+9.6%	\$10,234,000	\$20,388,500	-\$10,154,500	-49.8%
Lanai	1	1	0	0.0%	\$1,650,000	\$1,600,000	+\$50,000	+3.1%	\$1,650,000	\$1,600,000	+\$50,000	+3.1%	\$1,650,000	\$1,600,000	+\$50,000	+3.1%
Molokai	12	18	-6	-33.3%	\$350,458	\$244,222	+\$106,236	+43.5%	\$365,000	\$247,500	+\$117,500	+47.5%	\$4,205,500	\$4,396,000	-\$190,500	-4.3%
All MLS	298	636	-338	-53.1%	\$1,229,889	\$1,093,134	+\$136,755	+12.5%	\$851,250	\$773,750	+\$77,500	+10.0%	\$366,506,864	\$695,232,914	-\$328,726,050	-47.3%

Leasehold Condominium Sales – Year to Date

April 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-23 YTD Sales	Apr-22 YTD Sales	Unit Change	Percent Change	Apr-23 YTD Average	Apr-22 YTD Average	Dollar Change	Percent Change	Apr-23 YTD Median	Apr-22 YTD Median	Dollar Change	Percent Change	Apr-23 YTD Volume	Apr-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	3	5	-2	-40.0%	\$833,333	\$547,200	+\$286,133	+52.3%	\$650,000	\$535,000	+\$115,000	+21.5%	\$2,500,000	\$2,736,000	-\$236,000	-8.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	3	6	-3	-50.0%	\$826,667	\$619,567	+\$207,100	+33.4%	\$1,000,000	\$779,000	+\$221,000	+28.4%	\$2,480,000	\$3,717,400	-\$1,237,400	-33.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	3	1	+2	+200.0%	\$396,000	\$310,000	+\$86,000	+27.7%	\$385,000	\$310,000	+\$75,000	+24.2%	\$1,188,000	\$310,000	+\$878,000	+283.2%
Maalaea	11	6	+5	+83.3%	\$606,000	\$442,167	+\$163,833	+37.1%	\$660,000	\$465,000	+\$195,000	+41.9%	\$6,666,000	\$2,653,000	+\$4,013,000	+151.3%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	13	24	-11	-45.8%	\$590,154	\$1,062,825	-\$472,671	-44.5%	\$375,000	\$453,000	-\$78,000	-17.2%	\$7,672,000	\$25,507,800	-\$17,835,800	-69.9%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	3	-2	-66.7%	\$150,000	\$94,333	+\$55,667	+59.0%	\$150,000	\$95,000	+\$55,000	+57.9%	\$150,000	\$283,000	-\$133,000	-47.0%
All MLS	34	45	-11	-24.4%	\$607,529	\$782,382	-\$174,853	-22.3%	\$524,500	\$430,000	+\$94,500	+22.0%	\$20,656,000	\$35,207,200	-\$14,551,200	-41.3%

Land Sales – Year to Date

April 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-23 YTD Sales	Apr-22 YTD Sales	Unit Change	Percent Change	Apr-23 YTD Average	Apr-22 YTD Average	Dollar Change	Percent Change	Apr-23 YTD Median	Apr-22 YTD Median	Dollar Change	Percent Change	Apr-23 YTD Volume	Apr-22 YTD Volume	Dollar Change	Percent Change
Haiku	12	10	+2	+20.0%	\$806,888	\$991,800	-\$184,912	-18.6%	\$765,000	\$887,500	-\$122,500	-13.8%	\$11,275,765	\$9,918,000	+\$1,357,765	+13.7%
Hana	6	2	+4	+200.0%	\$565,833	\$1,925,000	-\$1,359,167	-70.6%	\$582,500	\$1,925,000	-\$1,342,500	-69.7%	\$3,395,000	\$3,850,000	-\$455,000	-11.8%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	5	15	-10	-66.7%	\$2,728,200	\$1,564,500	+\$1,163,700	+74.4%	\$940,000	\$800,000	+\$140,000	+17.5%	\$13,641,000	\$23,467,500	-\$9,826,500	-41.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	1	-1	-100.0%	--	\$845,000	--	--	--	\$845,000	--	--	\$0	\$845,000	-\$845,000	-100.0%
Kapalua	1	12	-11	-91.7%	\$1,525,000	\$1,704,792	-\$179,792	-10.5%	\$1,525,000	\$1,325,000	+\$200,000	+15.1%	\$1,525,000	\$20,457,500	-\$18,932,500	-92.5%
Kaupo	0	4	-4	-100.0%	--	\$457,688	--	--	--	\$415,000	--	--	\$0	\$1,830,750	-\$1,830,750	-100.0%
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	0	5	-5	-100.0%	--	\$1,220,000	--	--	--	\$1,200,000	--	--	\$0	\$6,100,000	-\$6,100,000	-100.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	8	16	-8	-50.0%	\$1,469,438	\$926,125	+\$543,313	+58.7%	\$1,275,000	\$764,500	+\$510,500	+66.8%	\$11,755,500	\$14,818,000	-\$3,062,500	-20.7%
Lahaina	1	4	-3	-75.0%	\$2,000,000	\$1,003,250	+\$996,750	+99.4%	\$2,000,000	\$870,000	+\$1,130,000	+129.9%	\$2,000,000	\$4,013,000	-\$2,013,000	-50.2%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	4	3	+1	+33.3%	\$987,500	\$1,164,741	-\$177,241	-15.2%	\$950,000	\$777,000	+\$173,000	+22.3%	\$3,950,000	\$3,494,222	+\$455,778	+13.0%
Maui Meadows	0	1	-1	-100.0%	--	\$1,490,000	--	--	--	\$1,490,000	--	--	\$0	\$1,490,000	-\$1,490,000	-100.0%
Nahiku	0	1	-1	-100.0%	--	\$170,000	--	--	--	\$170,000	--	--	\$0	\$170,000	-\$170,000	-100.0%
Napili/Kahana/Honokowai	0	2	-2	-100.0%	--	\$2,709,000	--	--	--	\$2,709,000	--	--	\$0	\$5,418,000	-\$5,418,000	-100.0%
Olowalu	1	1	0	0.0%	\$780,000	\$1,248,000	-\$468,000	-37.5%	\$780,000	\$1,248,000	-\$468,000	-37.5%	\$780,000	\$1,248,000	-\$468,000	-37.5%
Pukalani	0	1	-1	-100.0%	--	\$452,000	--	--	--	\$452,000	--	--	\$0	\$452,000	-\$452,000	-100.0%
Spreckelsville/Paia/Kuau	0	1	-1	-100.0%	--	\$1,785,000	--	--	--	\$1,785,000	--	--	\$0	\$1,785,000	-\$1,785,000	-100.0%
Wailea/Makena	2	1	+1	+100.0%	\$4,250,000	\$975,000	+\$3,275,000	+335.9%	\$4,250,000	\$975,000	+\$3,275,000	+335.9%	\$8,500,000	\$975,000	+\$7,525,000	+771.8%
Wailuku	19	6	+13	+216.7%	\$593,368	\$405,000	+\$188,368	+46.5%	\$550,000	\$353,000	+\$197,000	+55.8%	\$11,274,000	\$2,430,000	+\$8,844,000	+364.0%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	2	19	-17	-89.5%	\$182,500	\$206,658	-\$24,158	-11.7%	\$182,500	\$200,000	-\$17,500	-8.8%	\$365,000	\$3,926,500	-\$3,561,500	-90.7%
All MLS	61	105	-44	-41.9%	\$1,101,021	\$1,016,081	+\$84,940	+8.4%	\$627,500	\$719,000	-\$91,500	-12.7%	\$68,461,265	\$106,688,472	-\$38,227,207	-35.8%