



In This Issue

CMBA Board of
Director Terms
pg. 9

Government Affairs
Update
pg. 10-11

Breakfast with
Builders at
Lumber One Avon
Recap
pg. 14-15

New Members
pg. 17

Important CMBA
Membership
Meeting
pg. 23



SPONSORED BY

Lumber One Avon

This year we celebrate



The Choice is Yours...

Choose the Best!

Working with buyers, sellers, realtors, lenders
and builders throughout Central and Greater Minnesota



Tri-County Abstract and Title Guaranty

"We do business the old fashioned way...we earn it!"

Front Row: Mary Jo Schepers, Melanie Walz, Mary Schneider

Back Row: Mary Weis, Jan Carlson, Brenda Roettger

1-800-892-2399 / tricountyabstract.com



A message from our CMBA Executive Director Wanda Schroeder



CMBA Members

With only 3 months left in the year we are already planning and prepping for our 2022 events and activities kicking it off with a January membership celebration, March Home & Lifestyle Show and Spring Tour of Homes, June Bags for Tools tournament for Tools for Schools, and much more. We are excited to share the 2022 calendar of events, what we've been up to, and what's in store for the CMBA with you on October 26th. We will be hosting several meetings throughout that day to provide you options to attend as your schedule allows – check out page 23 for further details and watch your email for the invitation.

But before we hop into 2022, we will be holding our Annual CMBA membership meeting at the Red Carpet downtown on November 10th from 4-6:30pm. This meeting will be one you won't want to miss so mark your calendar and stay tuned for further details. As we move forward, it is our goal to make sure we are bringing you social and educational events, providing industry advocating with government affairs updates, creating collaboration activities and continuing to build partnerships with Central MN Schools to help build your future workforce.

As we prepare for the new year, your feedback is vital to our success and is ALWAYS welcomed, so please do not hesitate to reach out to me ANYTIME.

Thanks for your membership and partnership with the CMBA!

Wanda Schroeder



The Fall 2021 Tour of Homes was a success, thank you to all the builders and members for making the Tour possible!

Thank you to our Fall 2021 Sponsors



ON THE LEVEL

Three in one membership



Central Minnesota Builders Association

October 2021

Advertisers in this Issue

Page Number

- 2 [Tri-County Abstract and Title Guaranty](#)
- 5 [Builders Carpet Inc. dba Focal Point Flooring](#)
- 7 [Thermo-Tech Windows](#)
- 22 [BAM Member Rebate Program](#)

Contact Us

Give CMBA a call for more information regarding member services and a free list of member professionals.

CMBA Office

1124 W St. Germain Street,
Saint Cloud, MN 56301
(320) 251-4382

CMBA EMAILS

Wanda Schroeder
Executive Director
wanda@cmbaonline.org

Nikki Juntunen

Executive Assistant
nikki@cmbaonline.org

Steve Gottwalt

Government Affairs Consultant
Steve@cmbaonline.org



On The Level Advertising

New flipbook digital newsletter | All full page ads in full color | 10 issues per year

- Ad links directly to URL of your choice
- Direct to inbox - arrives on the last Monday of the month
- Increased distribution—over 800 member emails (*Owners, employees, govt officials*)
- Promoted @ cmbaonline.org/resources-members/level/
- Promoted in weekly emails

Choose month(s) to advertise, send content by the 15th.

January February April May July
 August September October November December

Advertising Rates : \$150/issue \$1350/10 issues (save \$150)

Ad size— 8.5 by 11 inches | 2625 px w by 3375 px h | 300 dpi | pdf, jpg or png format
Any questions? Contact CMBA, info@cmbaonline.org • 320.251.4382



Contact name: _____

Company name: _____

Phone and Fax: _____

Email receipt to: _____

check here to request an invoice, or return with payment.
Make checks payable to CMBA **Total \$** _____

Cardholder's Name: _____

Cardholder's Address: _____

City: _____ State: _____ Zip: _____

Card Number: _____

Exp. Date: ____ / ____ Security Code: _____

Design

that fits you... Selections for any style.

Hardwood - Tile - Vinyl - Carpet - Cabinets - Blinds - Countertops



Photo: © iStockphoto.com



Be Inspired

5600 Queens Ave NE

Otsego, MN 55330

763-497-4407

&

12550 West Frontage Road

Burnsville, MN 55337

952-808-1412

FocalPointFlooringOtsego.com



FOCALPOINT

Flooring • Cabinets • Design

October 2021



Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	7:30 Remodelers - Commercial Committee Mtg.	5	11:00 Membership Committee Mtg 12:00 Spike Mtg.	6	7 8 9
10	11	7:00 Home and Lifestyle Show Mtg. 2:00 Special Events Committee Meeting.	12	9:00 CMBA Board Meeting	13	14 15 16
17	18	8:00 Government Affairs Mtg.	19	20	21	22 23
24	25	State of the CMBA Meeting, 7:30, 11:30, 3:30, 5:30	26	27	28	29 30
31						

[View CMBA Online Calendar Here](#) Calendar subject to change - watch online



CMBA Office Hours

Monday - Thursday
8:00 a.m. to 4:00 p.m.

Friday we can be reached
by email or phone
320.251.4382
wanda@cmbaonline.org
nikki@cmbaonline.org

Career Central, do you have job openings, CMBA will post job openings for 30 days on the CMBA website. Please complete one form for each job posting and email posting to nikki@cmbaonline.org

[Career Central Form](#)

[Job openings](#)



INNOVATION,
PERFORMANCE,
AND BEAUTY
BUILT INTO EVERY
WINDOW.



Thermo-Tech® Premium Windows and Doors are made to your specifications to make installation hassle-free. Our products are constructed with durable, low-maintenance vinyl and feature multiple energy-saving glass packages. From experienced manufacturing and on-time delivery, to responsive customer care and exceptional value, we're the clear choice for premium windows and doors.

 **Thermo-Tech.**
Premium Windows and Doors



Your satisfaction is reflected in everything we do.

877-565-0159 • ttwindows.com

Central MN Builders Association 2021 Board of Directors

As I enter the 4th quarter of my presidency, I'm beginning to run out of thought-provoking ideas for these notes. That changed after a recent hail storm and the subsequent flood of contractors to the area. With the abundance of damage, it is quite possible the local contractors cannot adequately provide the service to all those in need. However, by the looks of the yard signs, they haven't been given the chance. What's troubling to me are the hasty actions by our community to hire the out-of-town contractors. In what I would consider a strong community, many folks have turned their backs on their own. The people who sponsor your child's team or build the dugouts at the baseball field have been passed over for someone who comes into our community to make a quick buck and leave. Perhaps this Amazon culture is headed to a dark place where we prefer the convenience over the community. I'm not willing to accept that just yet. If I can get a job done local, I will continue to do so. A local small business needs the community, and we need them. These small businesses cannot rely on large advertising budgets or national ad campaigns, they rely on the community. If I have a friend that owns a small business, I'm going to utilize that service, and I'm paying full price. I will continue to do my part to strengthen this community, and if I see a neighbor failing in this regard, I am going to explain the importance of utilizing a local company. I urge you to do the same; we owe it to each other.




CMBA President - Nate Moeller, Paramount Construction



**1st V/P
Jeremy Salzbrun
H&S Heating & AC,
Residential & Service LLC**



**2nd V/P/Treas.
Jack Brandes
Lumber One Avon**



**Associate V/P
Marty Czech
Premier Real Estate Services
Residential & Service LLC**



**Secretary
Rachel Gruber
Dale Gruber Construction**



**Past President
Tony Steinemann
ADS Designs LLC**



**April Jacques
W. Gohman Construction Co.**



**Jim Alvord
Restore 24**



**Robin Gohman
Liberty Bank Minnesota**



**David Werschay
Werschay Homes Inc.**



**Alex Mastellar
Rinke-Noonan**



**John Muller
SB Restoration Services**



**Stuart Swenson
SUNCOM Development,
Construction, Management**

Central MN Builders Association

Nominating Report, A director can not serve more than three successive three year terms.

Three builder directors and one associate director have their terms expiring and they are noted below with a checkmark ✓

Current Board Members and Status

Builders

✓	Jack Brandes	First Term Expiring
✓	John Muller	Second Term Expiring
✓	Stuart Swenson	First Term Expiring
	Rachel Gruber	2nd Year of 1st Term
	Jim Alvord	2nd Year of 1st Term
	April Jacques	1st Year of 1st Term
	Nate Moeller	1st Year of 2nd Term, 2021 President
	David Werschay	1st Year of 3rd Term

Associates

✓	Alex Mastellar	First Term Expiring
	Tony Steinemann	2nd Year of 3rd Term
	Marty Czech	2nd Year of 1st Term
	Jeremy Salzburn	1st Year of 3rd Term, 2022 President
	Robin Gohman	1st Year of 3rd Term

If you are interested in participating on the Board of Directors complete this [form](#), if you have any questions contact Wanda Schroeder at 320.251.4382. Nominations will be sent to voting members for the voting on November 10th.



Steve Gottwalt, CMBA Government Affairs Consultant



Timing uncertain for COVID-19 vaccination mandate on large employers.



We still do not know details of how and when the mandate on employers of 100 or more workers will be implemented or enforced. In early September, the Biden administration directed the Department of Labor’s Occupational Safety and Health Administration (OSHA) to develop an Emergency Temporary Standard (ETS) requiring employers with at least 100 employees to ensure workers are fully vaccinated or getting weekly COVID-19 tests before coming into work. The ETS will also require employers of 100 or more to provide employees paid time off (PTO) to get vaccinated and recover from any vaccine side effects. CMBA will continue to track and share information as details become available.

legislation designed to get more young learners engaged in the building trades. The prognosis remains challenging. CMBA joined the Greater St. Cloud Development Corporation (GSDC) in meeting with St. Cloud State Senator, Aric Putnam, who promised to connect with labor unions on the matter. State Senator Jeff Howe and State Representative Tama Theis have carried the legislation, but unions have consistently blocked it despite language emphasizing training and safety. Kevin Johnson of K. Johnson Construction, and Mike Gohman of W Gohman Construction joined the meeting and urged action to get the legislation moving. CMBA has long prioritized getting more young people connected earlier as our industry faces a critical shortage of building trades workers.



CMBA Government Affairs Committee discusses new ICC codes development cycle.

On September 21, the Committee received an update from NAHB regarding the International Code Council’s (ICC) new three-year process for updating building codes. There are two Code Groups (A and B), one reviewed each year. The ICC has just started work on Group A, and CMBA has partnered with NAHB to connect local developers and builders with Minnesota ICC code officials who can vote on changes. The program is called “One And Done”, and it is simple to get involved. (Click [here](#) for the NAHB presentation slides, which also contains names of officials who can vote on changes.) The Committee also welcomed Foley City Administrator, Sarah Brunn, who emphasized Foley is bullish on development. She shared information about wastewater treatment expansion plans, and the availability of both residential and commercial land for development. Prospects for a second special session of the Minnesota Legislature this fall appear dim. Building materials supply chain issues and costs remain top concerns for our industry, along with availability of labor.

CMBA shares concerns about MDH proposed RRP Lead Paint Rule.



It has taken five years, and the Minnesota Department of Health (MDH) is still trying to takeover enforcement of the federal Environmental Protection Agency’s (EPA’s) rule on Renovation, Repair and Painting (RRP) concerning lead paint in homes built before 1978. MDH released an updated draft if its proposed new RRP lead paint rule in September, and CMBA joined a virtual stakeholder meeting with MDH officials. After the meeting, CMBA sent a letter outlining a series of specific concerns, including concerns about retroactive enforcement based on paperwork requirements. [Click here](#) to see CMBA’s letter to MDH.

CMBA continues to track proposed Minnesota EQB climate change requirements.

The Minnesota Environmental Quality Board (EQB) is still trying to insert new and costly climate change mitigation requirements into Environmental Assessment Worksheets (EAW) and Environmental Impact Statements (EIS) for proposed new residential developments. The Minnesota EQB has started a pilot project for the EAW changes, and plans to hold a meeting with developers in October. CMBA submitted written concerns to the EQB earlier this year and continues monitoring the issue.

CMBA seeks path for legislation allowing 16–17-year-olds on construction sites. CMBA recently connected with area legislators about current prospects for the

Check Out CMBA's September "Cities and Counties Update" Report providing a digest of development and building-related activity among our local units of government, and links to pertinent documents. The Update is provided via email and online at [CMBA link](#)



From NAHB: Number of women in construction edges higher. The number of women employed in the construction industry in the United States grew slightly in 2020, rising to around 1.17 million workers. The number reflects about 10.9% of the construction workforce, up from 10.3% in 2019, a recent NAHB analysis of labor force statistics from the Current Population Survey (CPS) showed. While the upward movement is positive, the construction industry as a whole faces an ongoing labor shortage. Bringing additional women into the construction labor force represents an opportunity to fill many of those vacancies – an important goal for the industry.



Government Affairs Meeting

Join us at The Ledge! CMBA Government Affairs Committee Meeting, Tuesday, October 19th, 8:00-9:00 a.m. We have been given special access to The Ledge amphitheater in Waite Park on October 19th – And you are invited! We will get the latest building industry regulatory and legislative updates at the local, state and national levels. Minnesota DEED Regional Labor Analyst, Luke Greiner, will give us a snapshot of our current local labor force situation. Ron Wirtz will also join us from the Federal Reserve in Minneapolis to share results of their recent Construction Sector Survey. CMBA members will discuss regulatory and legislative concerns. Afterward, we'll get a VIP tour of The Ledge. Coffee and breakfast treats provided. **Get involved:** RSVP to Steve Gottwalt, or respond to the CMBA calendar invitation. All are welcome, please confirm your attendance on the [link](#).

From NAHB: The uncertain future of the \$3.5 trillion spending bill in Congress. Capitol Hill Democrats are [trying to move their agenda forward](#) in the coming weeks, but will they succeed? On the latest episode of the *Housing Developments podcast*, NAHB CEO Jerry Howard and Chief Lobbyist Jim Tobin discuss the latest movements in Washington, D.C. and NAHB's concerns with the proposed tax increases to pay for the massive spending bill. Plus, the co-hosts discuss the potential for a [government shutdown on Oct. 1](#). Visit www.nahb.org.

Builders Association of Minnesota (BAM): [2021 Legislative Session Summary Report](#).



Contact Information:

CMBA Government Affairs Consultant,
Steve Gottwalt,
952-923-5265,
steve@cmbaonline.org



Building Permit Report

Jurisdiction	Jan-Aug 2016	Jan-Aug 2017	Jan-Aug 2018	Jan-Aug 2019	Jan-Aug 2020	Jan-Aug 2021	Aug-20	Aug-21
Cold Spring	9	12	20	10	12	8	2	4
Foley	4	6	4	6	3	0	1	0
St. Augusta	16	11	10	7	12	13	3	N/A
St. Cloud	65	83	61	58	73	67	5	9
St. Joseph	12	10	16	8	5	7	1	0
Sartell	52	36	45	36	24	79	4	8
Sauk Rapids	35	21	22	19	10	12	1	1
Waite Park	3	2	3	2	3	4	0	N/A
Rice	3	5	8	16	20	21	3	N/A
Rockville	11	3	6	3	3	7	0	1
Total	210	189	195	165	165	218	20	23

Building Permit History Report January - August

Residential real estate activity composed of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures. Based on residential market activity in the cities of St. Cloud, St. Joseph, Sartell, Sauk Rapids and Waite Park.

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2020	8-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
New Listings		214	230	+ 7.5%	1,529	1,653	+ 8.1%
Pending Sales		189	196	+ 3.7%	1,341	1,480	+ 10.4%
Closed Sales		220	226	+ 2.7%	1,206	1,329	+ 10.2%
Days on Market		35	21	- 40.0%	46	27	- 41.3%
Median Sales Price		\$215,000	\$232,000	+ 7.9%	\$205,000	\$230,000	+ 12.2%
Avg. Sales Price		\$231,538	\$262,598	+ 13.4%	\$217,369	\$249,968	+ 15.0%
Pct. of Orig. Price Received		99.2%	101.1%	+ 1.9%	97.7%	101.4%	+ 3.8%
Affordability Index		175	160	- 8.6%	184	161	- 12.5%
Homes for Sale		301	218	- 27.6%	--	--	--
Months Supply		2.0	1.3	- 35.0%	--	--	--



ANNOUNCING 2021 HEALTH PLAN OPTIONS

FITTING YOUR UNIQUE NEEDS.

The home building industry requires health care solutions that fit its unique needs. High demand is driven by health reform and desire to improve turnover, absenteeism, productivity and business culture. Kunkel & Associates and the Builders Association of Minnesota have partnered to offer an exclusive, members-only pricing and solution from United Healthcare to association members statewide. United Healthcare is the only endorsed carrier of the Builders Association of Minnesota.



ELIGIBILITY REQUIREMENTS

1. Members in good standing with the Builders Association of Minnesota.
2. Member's business must have a specific SIC code in Group 15 or Group 17.
3. Member's business must be domiciled in Minnesota and have at least 2 full time employees but no more than 99 employees.

Groups can implement one of these health plans on the first of any month.

KEY FEATURES

1. Exclusive plan designs customized to fit the Builders Association of Minnesota member needs.
2. Competitive pricing and cost-saving opportunities.
3. Dental and Vision options also available.
4. Access to United Healthcare's broadest network.



VALUE ADDED BENEFITS

- *Virtual Visits allows for 24/7 access to a doctor via smart phone, tablet or computer.
- *Employee Assistance Program that allows access to confidential consultations and counseling 24/7.
- *Motion program to employees who elect a high deductible health plan option to earn rewards up to \$1,000 per year.

CONTACT US

Chad Kunkel

P: 563-585-2376

M: 563-564-0158

E: chad.kunkel@kunkel-inc.com

W: www.kunkel-inc.com

Kunkel&Associates



Thank you to our host and sponsor

Lumber One Avon



Bruce Bonebright giving Jack Brandes updates about what is happening at the CMBA Remodeler Meetings.



Jack Brandes, Lumber One Avon gave a wonderful presentation on why you should build.



CMBA Members listening to everything that Jack has to share.



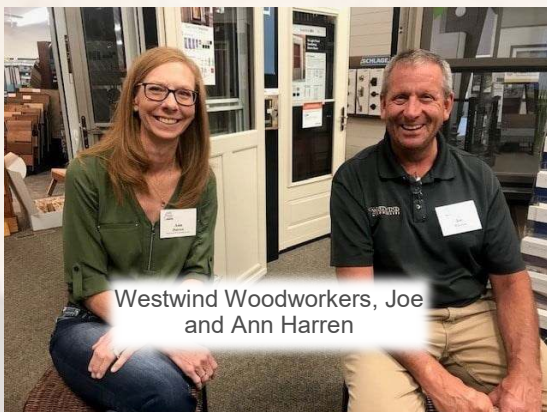
Greg Wensmann participates on a few CMBA committees, Government Affairs and Tools for School



Greg Roberts and Andy Cleland with American Door Works enjoying breakfast.



Jason and Jenny Jacobs with Weichert Realtors Tower Properties learning about lumber trends.



Westwind Woodworkers, Joe and Ann Harren

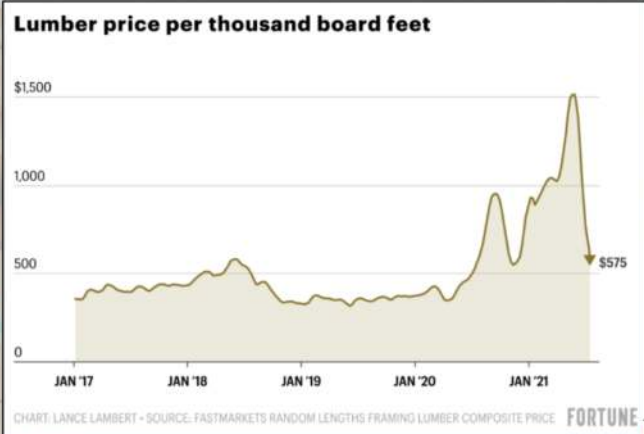


Busy morning with Chad Hiltner, Grant Heglund, Caitlin Heglund, Joe Imholte and Jeremy Salzburn



A few of the slides from Jack Brandes' presentation on September 2nd.

LUMBER MARKET



MATERIAL % CHANGES FROM JANUARY 2021 TO SEPTEMBER 2021

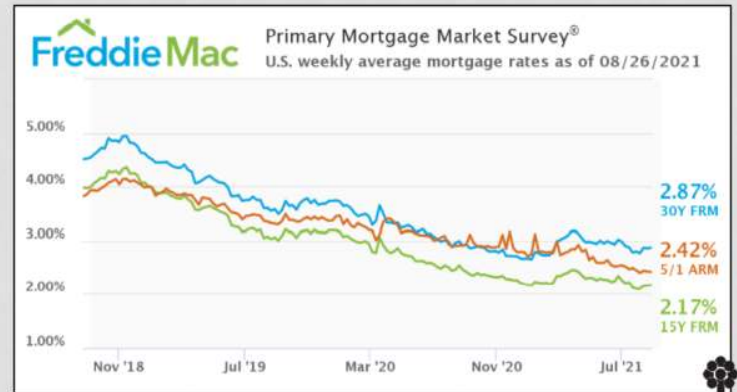
MATERIALS	% CHANGE FROM 2020	MATERIALS	% CHANGE FROM 2020
STYROFOAM	+14%	STONE	+5%
REBAR	+33%	WINDOWS	+13%
NAILS	+56%	SHEETROCK	+28%
LVL	+55%	MILLWORK	+25%
LUMBER	-52%	LOCKS	+7%
PANELS	-41%	DECKING	+12%
SHINGLES	+20%	ALUM RAILING	+18%
LP SIDING	+10%	ALUM SOFFIT	+28%
VINYL SIDING	+18%	INSULATION	+16%
STEEL SIDING	+56%	METALS	+49%

MATERIAL LISTS

EXAMPLE: \$114,000 MATERIAL LIST TODAY, WHAT WOULD THAT LOOK LIKE IN PAST YEARS

COMBINED MATERIAL LIST	MATERIAL LIST % CHANGE	MATERIAL LIST COST
% CHANGE FROM 3 YEAR AGO (2018)	38%	\$82,500
% CHANGE FROM 2 YEARS AGO (2019)	42%	\$80,500
% CHANGE FROM 1 YEARS AGO (2020)	14%	\$100,000

MORTGAGE RATES



MORTGAGE PAYMENT

YEAR	TOAL COST OF HOME	LOAN AMOUNT (ASSUME 20% DOWN)	INTEREST RATE ON 30 YEAR FIXED	PRINC. + INTEREST PER MONTH
2019	\$312,500	\$250,000	3.58%	\$1,134.00
2020	\$328,125	\$262,500	2.91%	\$1,094.00
2021	\$360,937	\$288,750	2.87%	\$1,197.00

*2019-2020: 5% price increase in home costs
*2020-2021: 10% increase in home costs

SO WHAT DOES THIS MEAN?



Strength in Numbers

Milestones in Membership

Thank you to all who renewed their membership in August we are highlighting the Milestone years!

**** 45 Years ****

Multiple Concepts interiors - Carpet One

MCI



**** 30 Years ****

Andersen Windows, Inc.



Bayer Built Woodworks, Inc.



**** 20 Years ****

Surface Specialists Mid-MN, Inc.



**** 5 Years ****

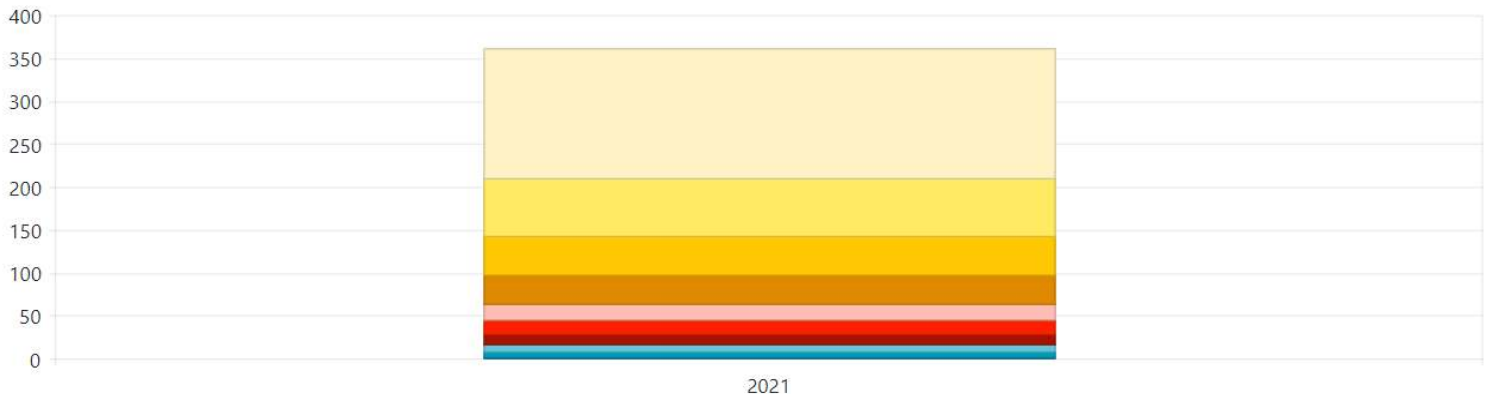
O'Malley & Kron Land Surveyors



WELCOME BACK
Ament Spas & Pools



Current Membership is 356 Members



2021

- Associate 1-10 employees
- Builder-under \$1 million
- Associate 26 or more employees
- Associate 11-18 employees
- Associate 19-25 employees
- Builder-\$1-\$2.5 million
- Builder- over \$5 million
- Builder-\$2.5-\$5 million
- Affiliate Member Realtor
- Builder \$1-\$2.5 million *12 Monthly Recurring Payments
- Other

Think



First

Do Business With a Member

Welcome

**In September we welcomed two Members to the
CMBA membership community!**



**Anthony Wollak, Anthony Wollak Construction
LLC.**

3116 12th Avenue North

Sartell, MN 56377

Phone - (320) 224-6654

Email - anthonywollakconstuction@gmail.com

Services - General and Custom Single Family Builder,
Residential Remodeler

Laura Wright, Wells Fargo Home Mortgage

200 33rd Avenue South

St. Cloud, MN 56301

Phone - (320) 733-9214

Email - Laura.R.Wright@wellsfargo.com

Website - www.wellsfargo.com

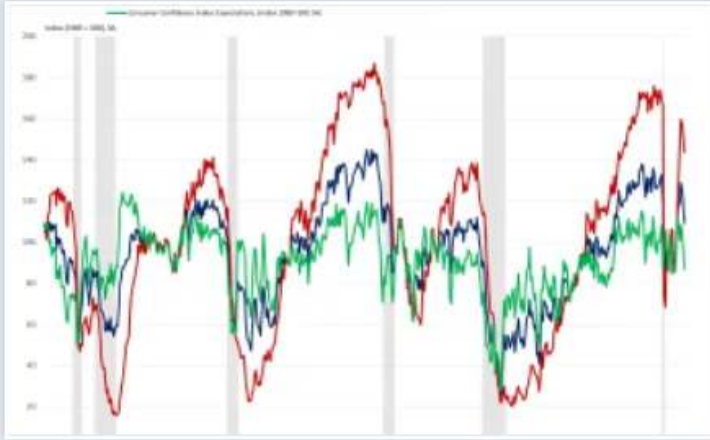
Services - Home Mortgage Options, Builder
Programs, and Other Wells Fargo Products,
Programs and Services

WELLS FARGO



Consumer Confidence Falls to 7-month Low in September

BY FAN-YU KUO on SEPTEMBER 28, 2021 • (0)



Consumer confidence fell for a third consecutive month in September, as concerns about the Delta variant and higher prices continued to dampen optimism. Spending intentions for homes, cars, and major appliances all retreated. However, consumer confidence was still at a high level and the consumer price index has shown signs of easing inflation. The Consumer Confidence Index, reported by the.

[Read Now](#)

NAHB's Online Courses in October Will Help You Grow, Profit and Succeed

Filed in Business Management, Education on September 28, 2021 • 0 Comments



Acquire the skills to grow your business in October with live online courses from NAHB featuring business and project management topics for home builders.

[Continue Reading](#)



CCLD REVIEW

Construction Codes and Licensing Division • Minnesota Department of Labor and Industry

Code updates, seminars, changes to asbestos rules and more news for the construction industry in the new edition of the CCLD Review newsletter. [Click](#) to view the 2021 Fall CCLD Newsletter



RINKE NOONAN

attorneys at law

FIRMLY COMMITTED.

Construction Law

No Nonsense Approach

- Contract Drafting
- Litigation
- Mechanic's Lien & Bond Claims
- Defect & Warranty Claims
- Employment & Labor Issues
- Licensing Issues
- Dispute Resolution



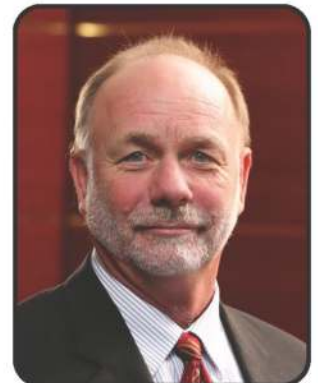
Alex Mastellar



Brodie Miller



Nick Delaney



Roger Justin

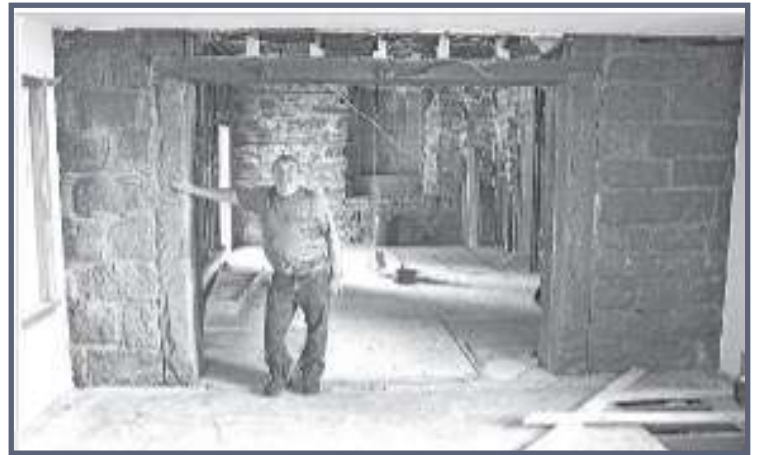
320.251.6700 RinkeNoonan.com



Congratulations to G&J Awning and Canvas on the ground breaking of their new location in Sauk Rapids, opening in 2022.

Beautiful Beveled Edges

Ernie Wollak, president of the Benton County Historical Society and owner of Wollak Construction, at the Robinson-Staton home in Sauk Rapids. Wollak's crew removed a portion of a wall, they uncovered an original, untouched exterior wall of a granite-built house. Read full article in Sauk Rapids Herald, [click.](#), page 5.



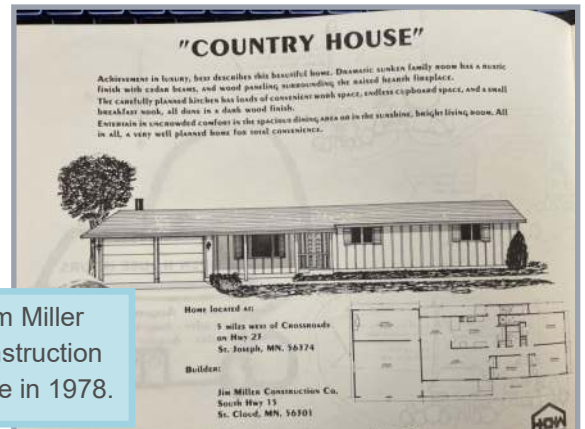
Miller

Condolences to Jim Miller's Family



In February of 1971, Jim and Jerome Miller were one of the first of 13 companies who became members of what is known today as the CMBA. Jim Miller Construction Co. participated in the "Parade of Homes" in the earlier years, which is now the "CMBA Tour of Homes"

Jim Miller
Construction
Home in 1978.





Sign up. Sign in. *save.*

NPP is a B2B marketplace where association members save on products and services they use every day. Join for free today.



NPP members enjoy exclusive offers and negotiated pricing from brands like these:

verizon✓

priceline®

Office DEPOT



Batteries + Bulbs

 **Staples**

UniFirst

Airgas
an Air Liquide company

Get Started

Sign up with NPP to access these discounts.

1. Visit mynpp.com/central-minnesota-ba
2. Click "Start Saving"
3. Select "Company Savings" and enter your company information
4. Click "Submit" and start saving

WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?



Free Member Benefit of your State & Local HBA
www.BAMrebates.com



If you use any of these **50+ participating manufacturers**, then it is easy to participate!

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK



THE AVERAGE REBATE PER BUILDER / REMODELER COMPANY WHO PARTICIPATED IN 2020 WAS:

\$1,495.13

Participating **Manufacturers**

THE AVERAGE REBATE PER BUILDER / REMODELER COMPANY WHO PARTICIPATED IN 2020 WAS:

\$1,495.13

Affiliate **Partners**

Businesses that provide a value-added benefit to HBA Members

Upcoming

mark your calendars

State of the CMBA Membership Meeting

Date: Tuesday October 26, 2021

Location: CMBA Office, 1124 West Saint Germain Street, St. Cloud

Times: 7:30 a.m., 11:30 a.m., 3:30 p.m., and 5:30 p.m.
(Please plan to attend one of the meetings, meeting should last 1 hour)

Topics:

- **The Future of the CMBA**

Where is the CMBA at, where have we been and where are we going

- **Proposed Amendments on Bylaws**

Proposed Amendments will be available at the meeting to review before the Annual Membership Meeting on November 10th at the Red Carpet Event Center

- **Discuss Membership options**

Levels of membership and contacts of members

- **Sponsorship Opportunities**

Membership meetings, Education meetings, Events, Advertising

- **Committee Sign Up**

All CMBA meetings and events are made possible with participation of committee members, join a variety of committee's, have a voice in your membership

- **Nominations for Builder of the Year and Associate of the Year**

- **Board of Director Nominee Bio's will be available**

If you have any questions, please contact Executive Director, Wanda Schroeder at the CMBA office 320.251.4382.

**** Mark this Date on your Calendar, this is a very Important Meeting ****

Members Save Millions

Put Your NAHB Membership to Work Now.

Money-saving discounts that benefit you, your business and your family

nahb.org/Savings



SAVINGS



Trade-Only Access to Houzz Shop

NAHB members are pre-approved to join the free Houzz Trade Program giving members an additional 10% off on all Trade Purchases using the coupon code, "NAHB". (Must be a valid Trade Program Member and NAHB member to participate).

[Learn More](#)



Houzz Concierge Service

Free access to Houzz Concierge Service wherein a Houzz expert will upload your photos and create a profile. For members already on Houzz, they will help you optimize and strengthen your current professional profile

[Schedule your 30 minute session now](#)

Pro+ Local Marketing Solutions

New customers get up to 5% off Pro+, Houzz's local advertising program that helps you get increased exposure in your area.

Call (800) 340-9610 or

[Fill out this form to learn more.](#)

Verified NAHB Badge

Free Houzz profile displaying the verified NAHB national badge and your state and local HBA badges (if local or state HBAs have an applicable Houzz page).

[Create your free professional profile](#)

Site Designer

Free custom, professional website optimized for desktop and mobile devices-- upon request, a Houzz expert will help any member create a free business website.

[Create my free website](#)

Houzz Events

Invitations to Houzz local and national events for all members with a Houzz professional profile.

[Create your free professional profile](#)